

# EXHIBIT 1

**Securities and Exchange Commission**

**Plaintiff**

**V.**

**Rio Tinto plc, Rio Tinto Limited, Thomas Albanese,  
and Guy Robert Elliott**

**Defendants**

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20 December 2019**

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IAS 34 " <i>Interim Financial Reporting</i> "	Exhibit A
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Letter from Rio Tinto to the IASB, dated 30 May 2014	Exhibit G
IFRS 6 " <i>Exploration for and Evaluation of Mineral Resources</i> "	Exhibit H
PwC publication titled " <i>Financial reporting in the mining industry – International Financial Reporting Standards</i> " (6 <sup>th</sup> Edition)	Exhibit I
Extract from KPMG publication titled " <i>Mining Financial Reporting Survey 2012</i> "	Exhibit J
PKF Mining Survey, dated October 2009	Exhibit K
Extract from PwC Manual of Accounting IFRS 2012	Exhibit L

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Extract from KPMG publication titled "*Mining Financial Reporting Survey 2014*"

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IAS 39 "*Financial Instruments: Recognition and Measurement*"

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## 1 Introduction

### 1.1 This report

1.1.1 I am Steven Brice, a Partner in Mazars LLP (“**Mazars**”), the UK firm of the Mazars Group. The Mazars Group is an international organisation specialising in audit, advisory, accounting and tax services, with a direct presence in 89 countries and territories drawing on the expertise of 40,000 professionals. In the UK, Mazars has approximately 140 Partners and more than 1,750 staff.

1.1.2 I have been instructed by the Securities and Exchange Commission (the “**SEC**”) to prepare this report in connection with the SEC’s Complaint, dated 17 October 2017<sup>1</sup> (the “**Complaint**”), against Rio Tinto plc, Rio Tinto Limited (collectively “**Rio Tinto**” or “**Rio Tinto Group**”), Thomas Albanese (“**Mr Albanese**”) and Guy Robert Elliott (“**Mr Elliott**”). The Complaint relates to the carrying amount of a number of assets related to Rio Tinto Coal Mozambique (“**RTCM**”) (the “**RTCM Assets**”) in Rio Tinto’s interim financial statements for the six-month financial period ended 30 June 2012 (“**Rio Tinto’s 2012 Interim Financial Statements**”).

### 1.2 My experience

1.2.1 I am the Head of Accounting Technical Services for Mazars in the UK, specialising in International Financial Reporting Standards (“**IFRS**”). I am a Fellow of the Institute of Chartered Accountants in England and Wales (“**ICAEW**”) and have over 20 years of technical accounting experience. I regularly advise clients and audit teams on the application of IFRS when preparing or auditing financial information and am routinely instructed to review financial statements for compliance with IFRS. I hold a current Practising Certificate and have Responsible Individual status for audit work within Mazars which means that I can take responsibility for audit work and sign audit reports.

1.2.2 I am routinely engaged as an expert accountant to consider matters involving the accounting treatment of particular transactions under various accounting frameworks and I have provided independent expert evidence under a number of different forums, including in the High Court

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<sup>1</sup> Pursuant to the Court’s Order of 9 December 2019, I reserve the right to supplement or revise this report if the SEC’s Motion to Amend is granted

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of England and Wales and the International Dispute Resolution Centre in London. As part of my IFRS advisory role I have undertaken a number of advisory assignments concerning impairment reviews and also undertake Purchase Price Allocation (“PPA”) work.

- 1.2.3 Further details of my qualifications and experience are set out in my curriculum vitae at **Appendix A**, including a list of publications that I have authored and a listing of the matters in which I have testified as an expert at trial or by deposition.

### **1.3 Background to this report and my instructions**

- 1.3.1 On 8 April 2011, Rio Tinto acquired a controlling interest of 52.6% in the shares of Riversdale Mining Limited (“**Riversdale**”). By 1 August 2011, Rio Tinto had increased its interest in Riversdale to 100% and had renamed Riversdale to be Rio Tinto Coal Mozambique (RTCM). The total consideration for Riversdale was US\$4,168 million (excluding cash on acquisition)<sup>2</sup>. I refer to Rio Tinto’s acquisition of Riversdale as the “**Transaction**”.

- 1.3.2 At acquisition, the RTCM Assets were principally comprised of<sup>3</sup>:

- (a) “**Benga**”, a joint venture (“**JV**”) between Riversdale (65%) and Tata Steel Limited (35%);
- (b) “**Zambeze**”, a tenement located adjacent to Benga;
- (c) “**Tete East**”, a tenement located adjacent to Benga; and
- (d) a deferred tax liability and related goodwill.

- 1.3.3 On 17 January 2013, Rio Tinto announced that it was going to recognise an impairment of approximately US\$3 billion relating to RTCM<sup>4</sup>. This was recognised in Rio Tinto’s financial statements for the financial year ended 31 December 2012 (“**Rio Tinto’s 2012 Annual Financial Statements**”).

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<sup>2</sup> Rio Tinto’s annual financial statements for the financial year ended 31 December 2011 (“**Rio Tinto’s 2011 Annual Financial Statements**”), Acquisitions and divestments, page 40

<sup>3</sup> Internal memo, titled “*Rio Tinto Coal Mozambique Impairment Valuation – Update*”, dated 11 January 2013 [RT\_00257820 to RT\_00257836]; paragraph 4.3.15

<sup>4</sup> Rio Tinto’s media release, 17 January 2013 “*Rio Tinto impairments and management changes*”; Rio Tinto’s 2012 Annual Financial Statements, Financial review, page 36

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1.3.4 I am instructed to review the available evidence and:

- (a) to review and opine on the accounting standards applicable to Rio Tinto during the relevant period, as they relate to the preparation of interim financial statements and the review of assets for impairment;
- (b) to consider whether, on the basis of the information available to Rio Tinto by 8 August 2012<sup>5</sup> (the “**Material Reporting Period**”), Rio Tinto should have undertaken an impairment test<sup>6</sup> in relation to the RTCM Assets before it published its 2012 Interim Financial Statements<sup>7</sup>; and
- (c) to explain what work I would have expected to have been undertaken by Rio Tinto if such an impairment test had been carried out.

#### **1.4 The structure of this report**

1.4.1 In order to address my instructions, my report is structured as follows:

- (a) in **Section 2** I provide a brief summary of my conclusions;
- (b) in **Section 3** I refer in overview to the regulatory and financial reporting framework that is relevant to Rio Tinto;
- (c) in **Section 4** I provide an overview of the manner in which Rio Tinto accounted for the RTCM Assets;
- (d) in **Section 5** I set out the relevant financial reporting requirements in respect of when an impairment test should be undertaken;
- (e) in **Sections 6 to 8** I set out the significant events which took place during the Material Reporting Period relating to:
  - (i) the reserves and resources at RTCM (**Section 6**);

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<sup>5</sup> The date of approval of Rio Tinto’s 2012 Interim Financial Statements

<sup>6</sup> An impairment test is a test to determine whether an asset’s value is less than the value (carrying amount) reflected in the company’s balance sheet

<sup>7</sup> For purposes of this report, I have been asked not to consider the propriety of any accounting decisions that were made in connection with Rio Tinto’s 2011 Annual Financial Statements

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- (ii) the infrastructure required for the coal chain<sup>8</sup> (**Section 7**); and
  - (iii) the expected economic performance of the RTCM Assets (**Section 8**);
- (f) in **Section 9** I consider whether Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements;
- (g) in **Section 10** I:
- (i) consider the scope of the work of PricewaterhouseCoopers (“**PwC**”) in connection with Rio Tinto’s 2012 Interim Financial Statements and the requirements relating to the provision of information to an entity’s auditor for the purposes of a review of interim financial statements<sup>9</sup>; and
  - (ii) provide an overview of the relevant information that I would expect to be provided to an auditor for the purposes of an interim review involving the consideration of the carrying amount of material assets and consider this in the context of PwC’s work in relation to the carrying amount of RTCM as at 30 June 2012; and
- (h) in **Section 11** I set out the relevant financial reporting requirements in respect of how an impairment test is required to be undertaken.
- 1.4.2 I have also set out a glossary of the key terms and individuals referred to in this report at **Appendix B**.
- 1.5 The work of Mr Drewe**
- 1.5.1 One of my fellow Partners at Mazars, Christopher Drewe (“**Mr Drewe**”) has also been instructed by the SEC in respect of the Complaint. Mr Drewe has produced a report dated

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<sup>8</sup> “**Coal chain**” refers to the logistics options for the transport of coal from the relevant mines to the coast for export

<sup>9</sup> For the purposes of this consideration, I have provided certain comparisons with the scope of PwC’s work in relation to Rio Tinto’s 2011 Annual Financial Statements and the related requirements relating to the provision of information to an auditor

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20 December 2019 (“**Drewe 1**”). In Drewe 1, Mr Drewe was instructed, based on the available evidence, to address the following question:

*If Rio Tinto had undertaken an impairment test in relation to RTCM as at the 30 June 2012, would it have led to a material impairment?*

1.5.2 Mr Drewe and I were also instructed by the Financial Conduct Authority in the UK (the “**FCA**”)<sup>10</sup> in the context of its investigation into Rio Tinto’s 2012 Interim Financial Statements. In that investigation, my work focussed on the financial reporting aspects relevant to the FCA’s enquires.

## **1.6 The available information**

1.6.1 The conclusions in my report are based on my experience and on the evidence provided to me. If further evidence becomes available to me, these conclusions may change.

1.6.2 In my report, where I have cited contemporaneous information and transcripts of witness interviews or depositions, I have included these in order to set out my understanding of the facts and circumstances that existed in the relevant period which are of particular relevance to my work. For example, I have referred to information that was shared internally within Rio Tinto which, in my experience, would be relevant to the consideration of whether an impairment test should be undertaken. I am not opining on whether the assertions in these documents and transcripts are true.

1.6.3 I set out at **Appendix C** a list of the information that I have relied upon in the preparation of this report. For the purposes of both my work and the work of Mr Drewe, the SEC provided Mazars with a significant number of documents, including the pleadings, interview and deposition transcripts and the documents provided to the SEC by various parties as part of the disclosure process. In total, we have been provided with approximately 150,000 documents, the significant majority of which are the documents provided as part of the disclosure process.

1.6.4 In light of the significant volume of disclosed documents, Mr Drewe and I have used an eDiscovery platform to undertake targeted searches and reviews, aimed at identifying the documents of relevance to our respective instructions. In total, we have reviewed in excess

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<sup>10</sup> The FCA is the conduct regulator for financial markets and financial services firms in the UK



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of 15,000 documents. I have shown the sources of the information I have relied upon in the footnotes of this report.

## **1.7 The scope of this report**

- 1.7.1 It should be noted that the work I have completed does not constitute an audit and, other than as expressly set out in this report, I have not verified or in any other way checked the information set out in the documents I have reviewed.
- 1.7.2 In completing my work, I have been assisted by individuals within the Forensic and Investigation Services team and Accounting Technical Services team at Mazars. I have supervised and reviewed their work and I confirm that the opinions expressed in this report are my own.
- 1.7.3 Mazars' fees for this engagement are not contingent on the outcome of these proceedings. Mazars is being compensated at a rate of US\$665 per hour for my time and between US\$230 and US\$549 per hour for staff working under my direction.
- 1.7.4 I have prepared this report solely for the use in these proceedings. It is confidential in all respects other than to be made available to the SEC, Rio Tinto, Mr Albanese and Mr Elliott, their legal advisors and experts and the Court.
- 1.7.5 This report should not be used, reproduced or circulated for any other purpose without my prior written consent. Mazars accepts no responsibility to third parties in relation to the matters in this report and / or for any breaches of this obligation.
- 1.7.6 Some figures in this report have been rounded and as a result some totals may include rounding differences.

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## 2 Summary of conclusions

- 2.1.1 On 8 April 2011, Rio Tinto acquired a controlling interest of 52.6% in the shares of Riversdale Mining Limited (Riversdale). By 1 August 2011, Rio Tinto had increased its interest in Riversdale to 100% and had renamed Riversdale to be Rio Tinto Coal Mozambique (RTCM). The total consideration for Riversdale was US\$4,168 million.
- 2.1.2 On 17 January 2013, Rio Tinto announced that it was going to recognise an impairment of approximately US\$3 billion relating to RTCM. This was ultimately recognised in Rio Tinto's financial statements for the year ended 31 December 2012.
- 2.1.3 I have been instructed by the Securities and Exchange Commission to prepare this report. Specifically, I have been instructed to review the available evidence and:
- (a) to review and opine on the accounting standards applicable to Rio Tinto during the relevant period, as they relate to the preparation of interim financial statements and the review of assets for impairment;
  - (b) to consider whether, on the basis of the information available to Rio Tinto during the relevant period, Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its financial statements for the half-year ended 30 June 2012 (2012 Interim Financial Statements)<sup>11</sup>; and
  - (c) to explain what work I would expect to have been undertaken by Rio Tinto if such an impairment test had been carried out.
- 2.1.4 An impairment test is a quantitative test which compares the "*recoverable amount*" of an asset or cash-generating unit (CGU) with the "*carrying amount*" at which the asset or CGU is recognised in the financial statements of the entity. The relevant requirements of IFRS in respect of testing for impairment are dependent upon the particular asset in question. In summary:

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<sup>11</sup> For purposes of this report, I have been asked not to consider the propriety of any accounting decisions that were made in connection with Rio Tinto's 2011 Annual Financial Statements

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- (a) goodwill: goodwill should be tested for impairment annually, irrespective of whether there are indicators of impairment. If an entity performs the mandatory annual impairment test prior to the reporting date, it must separately consider at the reporting date if there is an indicator that the goodwill may be impaired and, if there is, perform another impairment test;
- (b) exploration and evaluation assets (E&E Assets): the assets should be tested for impairment if there is an indication that they are impaired. The impairment indicator requirements relating to these assets are stricter than those relating to goodwill, for example, they require “*sufficient data*” to exist to indicate that the carrying amount of an E&E Asset is unlikely to be recovered in full; and
- (c) investments in equity accounted units: the investments should be tested for impairment if there is objective evidence (i.e. an indicator) of impairment. An impairment should be recognised if a “*loss event*” has occurred and that loss event impacts estimated future cash flows.

2.1.5 The above IFRS requirements apply to Rio Tinto’s 2012 Interim Financial Statements.

**Should Rio Tinto have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements?**

2.1.6 In light of the IFRS requirements and my assumptions in relation to the significant events that took place by 8 August 2012, review of the available evidence, in my opinion, Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements because there were indicators of impairment / loss events in relation to the goodwill, the Benga equity accounted unit and the Zambeze E&E Asset. For example, I have assumed that, by 30 June 2012, Rio Tinto had:

- (a) recognised a significant downgrade to the reserves and resources of the mineral properties at RTCM;
- (b) experienced a number of fundamental issues relating to the infrastructure required for the coal chain. For example, I have assumed that:

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- (i) the barging transportation option had been rejected by the Government of Mozambique and was no longer being pursued by Rio Tinto. Rio Tinto ultimately stated that this resulted in “*a significant loss in overall potential business value*”;
  - (ii) Rio Tinto was pursuing the Greenfield Line as the sole long-term transportation solution, with the required capital expenditure estimated to be in the region of US\$5 billion to US\$10 billion. Whilst Rio Tinto had begun searching for a funding partner, no agreement had been made by 30 June 2012;
  - (iii) Rio Tinto’s estimates of the required capital expenditure and operating costs in relation to the coal chain had increased; and
  - (iv) Rio Tinto had identified that the coal chain infrastructure would be a constraint on the quantum of saleable coal and would therefore defer certain cash flows in relation to RTCM; and
- (c) generated assessments of the value of the RTCM Assets which indicated, for example, that the economic performance of the RTCM Assets would be worse than previously estimated and had even computed a negative net present value for RTCM in May 2012.

2.1.7 With regard to the 2012 Interim Financial Statements, Rio Tinto has referred to “*uncertainties about transportation*” but states that “*there was not a sufficient basis to conclude that there was an impairment indicator*”. In addition, Rio Tinto has referred to a number of factors which it claims could have mitigated to a certain extent the impact of a decline in the assessed fair value of the RTCM Assets arising as a result of the development of an alternative transport option. However:

- (a) the relevant provisions of IFRS do not refer to the existence of uncertainty being a permissible reason for delaying or avoiding an impairment test. In my opinion, an impairment test should be undertaken even if, as a result of uncertainty, it is only possible to undertake the test using a number of best estimates as inputs or on a risk-weighted basis to reflect the level of uncertainty; and

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- (b) the existence of mitigating factors could ultimately mean that an entity is not required to recognise an impairment, despite the existence of indicators of impairment. However, in order for the entity to conclude in this regard it is necessary for the entity to undertake the impairment test. The purpose of an impairment test is to determine whether or not there is an impairment and, if there is, to quantify it. Importantly, it is not the purpose of an impairment test to quantify only the amount of known impairments.

**The work I would expect to have been undertaken if an impairment test had been carried out**

- 2.1.8 When the impairment of the RTCM Assets was ultimately recognised in Rio Tinto's 2012 Annual Financial Statements, the recoverable amount of the RTCM CGU was assessed by reference to the fair value less costs to sell (FVLCS). This was derived from an analysis of the net present value of expected future cash flows (often referred to as discounted cash flow analysis).
- 2.1.9 Rio Tinto's use of the FVLCS approach based on discounted cash flow analysis is consistent with my experience of recoverable amount assessments undertaken by other entities and is consistent with Rio Tinto's stated accounting policy in its 2011 and 2012 Annual Financial Statements. I consider it reasonable to assume that, had Rio Tinto undertaken an impairment test prior to the issuance of its 2012 Interim Financial Statements, the recoverable amount would have been assessed using this approach.
- 2.1.10 It is not unusual for entities to be faced with the existence of uncertainty when undertaking an impairment test. However, as referred to above, an impairment test should still be undertaken when it is required even if, as a result of uncertainty, it is only possible to undertake the test using a number of best estimates as inputs or on a risk-weighted basis to reflect the level of uncertainty. In my experience, it is possible for entities to undertake an impairment test using reasonable assumptions despite facing uncertainty. Had Rio Tinto undertaken the impairment tests, these approaches should have been adopted by reference to Rio Tinto's contemporaneous discounted cash flow analysis and its knowledge of the significant post-acquisition events that had taken place.

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### 3 The regulatory and financial reporting framework

#### 3.1 Introduction

3.1.1 In order to consider whether Rio Tinto should have undertaken an impairment test, it is first necessary to explain the financial reporting framework and rules that governed the preparation and publication of Rio Tinto's financial statements. In this Section I therefore consider:

- (a) the statutory and regulatory reporting requirements applicable to Rio Tinto;
- (b) the financial reporting framework; and
- (c) Rio Tinto's Controller's Manual.

#### 3.2 The statutory and regulatory framework

3.2.1 During the Material Reporting Period the Rio Tinto Group included Rio Tinto plc and Rio Tinto Limited. Rio Tinto plc is registered in England and Wales and is listed on the London Stock Exchange<sup>12</sup>. In addition, during the Material Reporting Period it had a sponsored American Depositary Receipt facility, with underlying shares registered with the SEC and listed on the New York Stock Exchange<sup>13</sup>. Rio Tinto Limited is registered in Australia and listed on the Australian Securities Exchange ("**ASX**")<sup>14</sup>.

3.2.2 As such, Rio Tinto had to comply with the relevant requirements of the following:

- (a) the UK Companies Act 2006 (the "**Companies Act**") and the Financial Services and Markets Act 2000 (the "**FSMA**");
- (b) the Australian Corporations Act 2001 (the "**Corporations Act**") and the "**ASX Listing Rules**"; and

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<sup>12</sup> Rio Tinto's 2011 Annual Financial Statements, Shareholder information, page 119; Rio Tinto's 2012 Annual Financial Statements, Shareholder information, page 127

<sup>13</sup> Rio Tinto's 2011 Annual Financial Statements, Shareholder information, page 121; Rio Tinto's 2012 Annual Financial Statements, Shareholder information, page 129

<sup>14</sup> Rio Tinto's 2011 Annual Financial Statements, Shareholder information, page 119; Rio Tinto's 2012 Annual Financial Statements, Shareholder information, page 127

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- (c) the US Securities Act of 1933 (the “**Securities Act**”) and the Securities Exchange Act of 1934 (the “**Exchange Act**”) (together, “**US Federal Securities Law**”).

**The Companies Act**

- 3.2.3 The Companies Act sets out the particular requirements for a company’s accounting records and the preparation and audit of a company’s annual accounts, most commonly known as statutory accounts. It confirms that directors of a company must not approve accounts unless they are satisfied that those accounts give a true and fair<sup>15</sup> view of the assets, liabilities, financial position and profit or loss<sup>16</sup>.

**FSMA**

- 3.2.4 The FSMA established the Financial Services Authority (“**FSA**”) as the UK regulator<sup>17</sup> of insurance, investment business and banking.
- 3.2.5 The FSMA sets out particular rules in respect of disclosure and transparency of financial information (“**DTR**”) <sup>18</sup>, including the requirements to publish an annual financial report and to take all reasonable care in this regard<sup>19</sup>.
- 3.2.6 In relation to groups of companies, the DTR provide that the audited financial statements must be prepared in accordance with IFRS<sup>20</sup>.
- 3.2.7 Furthermore, in relation to interim accounts, the DTR provide that an issuer must make public a half-yearly financial report covering the first six months of the financial year<sup>21</sup> and that the accounting policies and presentation applied to interim figures should be consistent with those applied in the latest published annual accounts<sup>22</sup>.

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<sup>15</sup> There is no statutory definition of true and fair, but it is generally accepted that it means compliance with accounting standards which, in Rio Tinto’s case, were IFRS (<https://www.frc.org.uk/accountants/accounting-and-reporting-policy/true-and-fair-concept>)

<sup>16</sup> Companies Act 2006, Section 393

<sup>17</sup> FSMA, provisions 1 and 2

<sup>18</sup> DTR rules form part of Part 6 of Section 73A of the FSMA

<sup>19</sup> FSA Handbook (as at 30 June 2012), Disclosure and Transparency Rules, article 1.3.4

<sup>20</sup> FSA Handbook (as at 30 June 2012), Disclosure and Transparency Rules, article 4.1.6 (1)

<sup>21</sup> FSA Handbook (as at 30 June 2012), Disclosure and Transparency Rules, article 4.2.2 (1)

<sup>22</sup> FSA Handbook (as at 30 June 2012), Disclosure and Transparency Rules, article 4.2.6

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**Corporations Act**

- 3.2.8 Similar to the UK Companies Act, the Australian Corporations Act sets out the particular requirements for a company's accounting records and the preparation and audit of a company's annual accounts.

**ASX Listing Rules**

- 3.2.9 The listing rules of the ASX govern, *inter alia*, the disclosure required from listed entities and some aspects of a listed entity's conduct<sup>23</sup>.
- 3.2.10 Of particular relevance to entities operating in the mining industry, the ASX Listing Rules require that all listed companies follow the requirements of the "**JORC Code**"<sup>24</sup> for the public reporting of reserves and resources<sup>25</sup>.
- 3.2.11 The JORC Code sets out the "*minimum standards, recommendations and guidelines for Public Reporting in Australasia of Exploration Results, Mineral Resources and Ore Reserves*"<sup>26</sup>. In this regard, public reports are reports "*on Exploration Results, Mineral Resources or Ore Reserves, prepared for the purpose of informing investors or potential investors and their advisers. [...] Public Reports include but are not limited to: company annual reports, quarterly reports and other reports to Australian and New Zealand Stock Exchanges, or as required by law. The Code applies to other publicly released company information in the form of postings on company web sites and briefings for shareholders, stockbrokers and investment analysts*"<sup>27</sup>.
- 3.2.12 The JORC Code requires that companies review and publish their reserves and resources at least annually<sup>28</sup>.

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<sup>23</sup> ASX Listing Rules, Introduction

<sup>24</sup> ASX Listing Rules, Chapter 5. The JORC Code is the Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves issued by the Joint Ore Reserves Committee. The 2004 Edition of the JORC Code was superseded by the 2012 Edition of the JORC Code, which was effective from 20 December 2012 and mandatory from 1 December 2013. I refer only to the 2004 Edition of the JORC Code in this report as this is the version that was applicable during the Material Reporting Period

<sup>25</sup> JORC Code, clause 3, page 2

<sup>26</sup> JORC Code, clause 1, page 2

<sup>27</sup> JORC Code, clause 5, page 3

<sup>28</sup> JORC Code, clause 14, page 6



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**US Federal Securities Law<sup>29</sup>**

- 3.2.13 Foreign private issuers which have securities registered with the SEC are required to file annual financial statements on Form 20-F which, of relevance to entities operating in the mining industry, are to include information about reserves. Foreign private issuers meet certain of their other reporting obligations by furnishing reports on Form 6-K. The Form 6-K is used for interim financial statements.
- 3.2.14 Those financial statements may be prepared pursuant to US generally accepted accounting principles (“**US GAAP**”), IFRS as issued by the International Accounting Standards Board (“**IASB**”), or home country accounting standards with a reconciliation to US GAAP.

**3.3 The financial reporting framework**

- 3.3.1 Rio Tinto’s 2011 Annual Financial Statements and 2012 Annual Financial Statements state that they were prepared in accordance with IFRS as adopted by the European Union. Rio Tinto’s 2012 Interim Financial Statements state that they were prepared in accordance with IAS 34<sup>30</sup> which confirms that, when preparing interim financial statements, an entity shall apply the same accounting policies as for its annual financial statements<sup>31</sup>.
- 3.3.2 IFRS are principles-based standards issued by the IASB, or its predecessor, the International Accounting Standards Committee (“**IASC**”). They comprise:
- (a) International Accounting Standards (“**IAS**”), being the Standards issued by the IASC and adopted by the IASB;
  - (b) IFRSs, being the Standards issued by the IASB; and
  - (c) interpretations developed by the International Financial Reporting Interpretations Committee or the former Standing Interpretations Committee (being “**IFRIC**” or “**SIC**” respectively).

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<sup>29</sup> <https://www.sec.gov/divisions/corpfin/internatl/foreign-private-issuers-overview.shtml#III> (as at 1 November 2019)

<sup>30</sup> Rio Tinto’s 2012 Interim Financial Statements, page 40

<sup>31</sup> IAS 34, IN7 (**Exhibit A**)

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3.3.3 The principal Standards relevant to this report are<sup>32</sup>:

- (a) IFRS 3 “*Business Combinations*” (“**IFRS 3**”);
- (b) IFRS 6 “*Exploration for and Evaluation of Mineral Resources*” (“**IFRS 6**”);
- (c) IAS 10 “*Events after the Reporting Period*” (“**IAS 10**”);
- (d) IAS 12 “*Income Taxes*” (“**IAS 12**”);
- (e) IAS 28 “*Investments in Associates*” (“**IAS 28**”);
- (f) IAS 31 “*Interests in Joint Ventures*” (“**IAS 31**”);
- (g) IAS 34 “*Interim Financial Reporting*” (“**IAS 34**”);
- (h) IAS 36 “*Impairment of Assets*” (“**IAS 36**”); and
- (i) IAS 39 “*Financial Instruments: Recognition and Measurement*” (“**IAS 39**”).

3.3.4 In addition, reference should also be made to the Conceptual Framework for Financial Reporting (the “**Conceptual Framework**”). This was issued by the IASB in September 2010 and superseded the Framework for the Preparation and Presentation of Financial Statements issued in 1989 by the IASB’s predecessor, the IASC.

3.3.5 The Conceptual Framework is not a Standard and hence does not define standards for any particular measurement or disclosure issue. However, the Conceptual Framework sets out “*the concepts that underlie the preparation and presentation of financial statements for external users*”<sup>33</sup>. It serves as a guide to the IASB in developing future Standards and a guide to resolving accounting issues that are not addressed directly elsewhere in the Standards. It also usefully describes qualitative characteristics of financial information, and introduces the concepts of relevance (including materiality) and faithful representation (which I refer to later in Section 9.5)<sup>34</sup>.

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<sup>32</sup> The Standards relevant to this report are the official pronouncements that were applicable during the Material Reporting Period. I comment on each of these standards further where relevant in this report

<sup>33</sup> Purpose and status section of the Conceptual Framework (**Exhibit B**)

<sup>34</sup> Conceptual Framework, paragraphs QC3, QC11 and QC12 (**Exhibit B**)

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### 3.4 The Controller's Manual

3.4.1 The individuals responsible for financial reporting at Rio Tinto were known as the “**Controllers**” within Rio Tinto. The Controllers were responsible for<sup>35</sup>:

- (a) external reporting, including ensuring the reporting was in accordance with the relevant financial reporting framework;
- (b) the planning and budget process;
- (c) internal reporting and management accounts; and
- (d) ensuring Rio Tinto's processes and controls were in compliance with the relevant regulations.

3.4.2 The Controllers regulated a compilation of policies and procedures that were documented in a manual called the “**Controller's Manual**”<sup>36</sup> which was placed on an internal Rio Tinto portal to provide a “*convenient point of access for Business Units*”<sup>37</sup>.

3.4.3 The Controller's Manual was described by Laura Barbrook, Deputy Controller, RTHQ (“**Ms Barbrook**”) as an “*electronic Word document that describes and gives further guidance on each IFRS standard and how that might be applied in practice within the mining company, particularly Rio Tinto*”<sup>38</sup>. The stated objective of the Controller's Manual was to provide the Business Units of Rio Tinto with “*statements of practice*”<sup>39</sup> rather than to provide a “*wide ranging description of best practice in financial administration or International Financial Reporting Standards*”<sup>40</sup>.

3.4.4 The Controller's Manual requires that:

*“financial information provided to Controllers by Business Units should be drawn up in accordance with the Rio Tinto Group Accounting Policies which are set out in the notes to*

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<sup>35</sup> Transcript of the SEC's interview with Ms Barbrook on 4 November 2015, page 18

<sup>36</sup> The Controller's Manual referred to in this report is the version dated 30 May 2007 which I understand was the version extant during the Material Reporting Period

<sup>37</sup> Controller's Manual, Introduction, paragraph 1.1

<sup>38</sup> Transcript of the SEC's interview with Ms Barbrook on 4 November 2015, page 20

<sup>39</sup> Controller's Manual, Introduction, paragraph 1.2

<sup>40</sup> Controller's Manual, Introduction, paragraph 1.2

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*the Group financial statements; and which in some cases are elaborated on in this manual. These policies are based on IFRS”<sup>41</sup>; and*

*“Business Unit financial management have a general responsibility to maintain high standards of financial control; efficient financial administration; and financial reporting which gives a true and fair view of the affairs of the Business Unit”<sup>42</sup>.*

3.4.5 The Controller’s Manual is divided into sections which contain guidance on the accounting treatment of specific components of the income statement and balance sheet with each also referring to the appropriate accounting treatment under IFRS. The key sections of the Controller’s Manual relevant to this report are:

- (a) *“C110 Intangible assets”;*
- (b) *“C120 Exploration and Evaluation Costs”;*
- (c) *“C180 Joint Ventures”;*
- (d) *“C350 Interim (Half Year) Accounts”;*
- (e) *“C360 Impairment of non-current assets”;* and
- (f) *“E6 Reporting of Accounting Issues”.*

3.4.6 I will refer to the provisions of the Controller’s Manual where relevant in the remainder of this report.

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<sup>41</sup> Controller’s Manual, Introduction, paragraph 1.6

<sup>42</sup> Controller’s Manual, Introduction, paragraph 1.3

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## 4 The manner in which Rio Tinto accounted for the RTCM Assets

### 4.1 Introduction

4.1.1 In this Section I comment on how Rio Tinto accounted for the RTCM Assets. In doing so I:

- (a) set out the relevant requirements of IFRS (**Section 4.2**);
- (b) consider Rio Tinto's contemporaneous reporting of the Transaction and initial assessment of the carrying amount of the RTCM Assets (**Section 4.3**); and
- (c) identify the carrying amount of the RTCM cash-generating unit ("CGU")<sup>43</sup> recorded subsequent to the Transaction (in particular in Rio Tinto's 2012 Interim and Annual Financial Statements) (**Section 4.4**).

### 4.2 The relevant requirements of IFRS

#### Accounting for a business combination

4.2.1 IFRS 3 explains that a business combination is a transaction or other event in which an acquirer obtains control of one or more businesses<sup>44</sup>. IFRS 3 provides that an entity shall account for a business combination by applying the acquisition method<sup>45</sup>.

4.2.2 In applying the acquisition method, it is necessary to recognise and measure the identifiable assets acquired, the liabilities assumed and any non-controlling interests<sup>46</sup> in the acquiree<sup>47</sup>. This process, which is explained in paragraphs 10 to 31 of IFRS 3, is typically referred to as the "purchase price allocation" or "PPA".

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<sup>43</sup> A cash-generating unit, or "CGU", is "the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or group of assets", as confirmed by paragraph 6 of IAS 36 (**Exhibit C**)

<sup>44</sup> IFRS 3, Appendix A, Defined terms (**Exhibit D**)

<sup>45</sup> IFRS 3, paragraph 4 (**Exhibit D**)

<sup>46</sup> Being "The equity in a subsidiary not attributable, directly or indirectly, to a parent" (IFRS 3, Appendix A, Defined terms (**Exhibit D**))

<sup>47</sup> IFRS 3, paragraph 5 (**Exhibit D**)

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4.2.3 The assets and liabilities are recorded at their fair value<sup>48</sup> at the date of acquisition<sup>49</sup>. To the extent that the purchase price (or total consideration)<sup>50</sup> exceeds the fair value of assets and liabilities, an asset referred to as “Goodwill” is recognised. Goodwill is an estimate of the future economic benefits that arise from assets acquired that are neither individually identified nor separately recognised<sup>51</sup>.

4.2.4 The acquirer has twelve months to finalise the fair value of the assets acquired and liabilities assumed at the acquisition date, together with the resulting amount of goodwill arising from the business combination<sup>52</sup>.

**The relevant categories of assets acquired and liabilities assumed**

4.2.5 As a result of the Transaction, the principal categories of assets and liabilities acquired and assumed by Rio Tinto in the Transaction (being the RTCM Assets) and therefore relevant to this report are:

- (a) mining assets;
- (b) investments in equity accounted units; and
- (c) deferred tax liabilities and goodwill.

4.2.6 I discuss the relevant financial reporting requirements for these categories of assets and liabilities in turn below:

**Mining assets**

4.2.7 In order to identify the relevant Standard and thus financial reporting requirements of a mining asset, it is necessary to consider the stage of production that is most applicable to the acquired assets. In this regard, there are five principal stages in a mining life cycle:

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<sup>48</sup> Being “*The amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm’s length transaction*” (IFRS 3, Appendix A, Defined terms) (**Exhibit D**)

<sup>49</sup> IFRS 3, paragraph 19 (**Exhibit D**)

<sup>50</sup> IFRS 3, paragraph 32 (**Exhibit D**)

<sup>51</sup> IFRS 3, Appendix A, Defined terms (**Exhibit D**)

<sup>52</sup> IFRS 3, paragraph 45 (**Exhibit D**)

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- (a) exploration, which is the search for resources suitable for commercial exploitation and with economic potential<sup>53</sup>;
- (b) evaluation, which is the determination of the technical feasibility and commercial viability of a mineral resource from a detailed assessment of deposits or other projects<sup>54</sup>;
- (c) development, which is the establishment of access to and commissioning of facilities to extract, treat and transport production from the mineral reserve;
- (d) production, which is the activity of obtaining saleable product from the mineral reserve on a commercial scale; and
- (e) closure and rehabilitation, which is after mining operations have ceased and includes restoration and rehabilitation of the site<sup>55</sup>.

4.2.8 The Standards which are relevant to mining assets and / or expenditure in each of the above stages of the mining life cycle are as follows:

- (a) exploration or evaluation stage: the mining assets and expenditure are accounted for in accordance with IFRS 6;
- (b) development stage<sup>56</sup>: an entity should develop its own accounting policy following IAS 8<sup>57</sup> guidance on accounting policies and based upon the provisions of IAS 16 “*Property, Plant and Equipment*” (“**IAS 16**”), IAS 38 “*Intangible Assets*” (“**IAS 38**”) and the Conceptual Framework; and
- (c) production stage onwards: expenditure should only be capitalised if it meets the asset recognition criteria in IAS 16 or IAS 38.

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<sup>53</sup> Controller’s Manual (C120 Exploration and Evaluation Costs), paragraph 1.1

<sup>54</sup> Controller’s Manual (C120 Exploration and Evaluation Costs), paragraph 1.1

<sup>55</sup> Controller’s Manual (C220 Closedown Restoration and Clean up Costs), paragraph 1.2

<sup>56</sup> Rio Tinto accounted for development expenditure once commercially viable under “*mining properties and leases*”, a component of “*Property, Plant and Equipment*”. Rio Tinto’s 2011 Annual Financial Statements, page 141

<sup>57</sup> IAS 8 “*Accounting Policies, Changes in Accounting Estimates and Errors*” (“**IAS 8**”) sets out the criteria for selecting and changing accounting policies, as well as the accounting treatment and disclosure of changes in accounting policies, accounting estimates and corrections of errors

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Investments in equity accounted units

4.2.9 According to IAS 31 a JV is “a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control”<sup>58</sup>.

4.2.10 The Controller’s Manual provides a definition of a JV specific to Rio Tinto as follows:

*“A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control. Joint control is the contractually agreed sharing of control such that significant operating and financial decisions require the unanimous consent of the parties sharing control. In some situations, joint control exists even though the Group has an ownership interest of more than 50 per cent because of the veto rights held by joint venture partners”<sup>59</sup>.*

4.2.11 Pursuant to IAS 31, an entity with an interest in a JV has a choice as to how the JV is accounted for. Of relevance to this report is the use of the “equity method” which is explained in paragraphs 38 to 41 of IAS 31. Other methods permissible under IAS 31, including “proportionate consolidation”, are not relevant to my report.

4.2.12 The Controller’s Manual explains when the equity method should be used:

*“The Group has two types of joint ventures:*

*1.2.1 Jointly controlled entities (‘JCEs’): A JCE is a joint venture that involves the establishment of a corporation, partnership or other entity in which each venturer has a long term interest. JCEs are accounted for using the equity accounting method.*

*1.2.2 Jointly controlled assets (‘JCAs’): JCAs do not involve the establishment of a corporation, partnership or other entity. A JCA is a joint venture in which the venturers have joint control over the assets contributed to or acquired for the purposes of the joint venture. This includes situations where the participants benefit from the jointly [sic] activity through a share of the production, rather than by receiving a share of the results of trading. The Group’s proportionate interest in the assets, liabilities, revenues, expenses and cash flows of*

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<sup>58</sup> IAS 31, paragraph 3

<sup>59</sup> Controller’s Manual (C180 Joint Ventures), paragraph 1.1



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*JCAs are incorporated into the Group's financial statements under the appropriate headings"*<sup>60</sup>.

4.2.13 Further:

*"All JCOs and JCAs must be proportionally consolidated. Rio Tinto has chosen to equity account for its JCEs (which is the only option available under the Australian version of IFRS)"*<sup>61</sup>.

4.2.14 Therefore, pursuant to the Controller's Manual, all jointly controlled entities ("JCEs") are equity accounted.

4.2.15 Rio Tinto's 2011 and 2012 Annual Financial Statements state that:

*"In accordance with IAS 28 and IAS 31, the Group includes its net investment in equity accounted units in its consolidated statement of financial position"*<sup>62</sup>.

4.2.16 Under the equity method of accounting, on initial recognition the investment is recognised at cost, and the carrying amount is then increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition<sup>63</sup>.

Deferred tax liabilities and goodwill

4.2.17 IAS 12 defines deferred tax liabilities as:

*"the amounts of income taxes payable in future periods in respect of taxable temporary differences [...] which are temporary differences that will result in taxable amounts in determining taxable profit (tax loss) of future periods when the carrying amount of the asset or liability is recovered or settled"*<sup>64</sup>.

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<sup>60</sup> Controller's Manual (C180 Joint Ventures), paragraph 1.2

<sup>61</sup> Controller's Manual (C180 Joint Ventures), paragraph 4.1

<sup>62</sup> For example, Rio Tinto's 2011 Annual Financial Statements, note 16(a), page 165

<sup>63</sup> IAS 28, paragraph 11

<sup>64</sup> IAS 12, paragraph 5 (**Exhibit E**)

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4.2.18 IFRS 3 confirms that, in the context of a business combination:

*“The acquirer shall recognise and measure a deferred tax asset or liability arising from the assets acquired and liabilities assumed in a business combination in accordance with IAS 12”<sup>65</sup>.*

4.2.19 Therefore, deferred tax arises in a business combination where the assessed fair value at acquisition (determined during the PPA process) is different to the tax value of the assets acquired. Where a mining entity has been acquired and there has been a fair value uplift to the value of the mineral properties, a deferred tax liability will arise.

4.2.20 Given the recognition of the deferred tax liability, IAS 12 requires goodwill to be recognised:

*“Consequently, those deferred tax assets and deferred tax liabilities affect the amount of goodwill or the bargain purchase gain the entity recognises”<sup>66</sup>.*

4.2.21 In this regard, the Controller’s Manual states that:

*“The deferred tax assets and liabilities provided will influence the amount of any goodwill, but deferred tax assets and liabilities are not recognised where they arise in relation to the initial recognition of goodwill itself”<sup>67</sup>.*

### **4.3 Rio Tinto’s reporting of the Transaction**

4.3.1 Rio Tinto’s 2011 Annual Financial Statements set out that:

*“After the opening of Rio Tinto’s bid for Riversdale Mining Limited (“Riversdale”) on 11 January 2011, Rio Tinto cumulatively increased its interests in the issued share capital of Riversdale, culminating in the acquisition of a controlling 52.6 per cent interest on 8 April 2011 (the acquisition date). The cumulative consideration paid to reach the controlling percentage was US\$2,191 million, all of which was cash. Subsequent to the acquisition date, Rio Tinto continued to increase its interest in Riversdale and on 1 August 2011, its interest increased to 100 per cent; consideration paid for the remaining 47.4 per cent was US\$1,977 million. Riversdale was delisted on 7 July 2011 and subsequently renamed Rio Tinto Coal*

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<sup>65</sup> IFRS 3, paragraph 24 (**Exhibit D**)

<sup>66</sup> IAS 12, paragraph 66 (**Exhibit E**)

<sup>67</sup> Controller’s Manual (C230 Deferred tax), paragraph 6.2

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*Mozambique (RTCM). Due to the mutual proximity of the dates of individual increases in Rio Tinto's shareholding prior to the acquisition date, the transactions have been accounted for as an acquisition taking place in only two stages, first the acquisition of a controlling interest on 8 April 2011, and secondly the purchase of additional interests after the acquisition date*<sup>68</sup>.

4.3.2 Therefore:

- (a) Rio Tinto<sup>69</sup> acquired Riversdale for a total consideration of US\$4,168 million<sup>70</sup>;
- (b) the cash acquired in the Transaction was US\$478 million, meaning that the net cash outflow from the group was US\$3,690 million<sup>71</sup>; and
- (c) the Transaction was a stepped acquisition. Control was obtained on 8 April 2011 and subsequently Rio Tinto bought out the remaining non-controlling interests by increasing its interest to 100% by 1 August 2011.

4.3.3 The acquisition date for financial reporting purposes is when control was first obtained, being 8 April 2011. I set out below Rio Tinto's reporting of the Transaction and a summary of the work performed by Deloitte Touche Tohmatsu ("**Deloitte**") in the context of the PPA process.

4.3.4 At the date of the acquisition Riversdale had tangible assets with a fair value of US\$749 million, comprising cash of US\$478 million and other tangible assets of US\$271 million<sup>72</sup>.

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<sup>68</sup> Rio Tinto's 2011 Annual Financial Statements, note 39, page 190

<sup>69</sup> Rio Tinto acquired Riversdale through RT Jersey Holdings 2010 Limited

<sup>70</sup> US\$2,191 million + US\$1,977 million

<sup>71</sup> US\$4,168 million – US\$478 million

<sup>72</sup> Internal memo from Rio Tinto Energy ("**RTE**") to the Controllers (copying in PwC), titled "*RTCM 2012 HY impairment indicator review*", dated 16 July 2012 ("**HY 2012 Impairment Review Paper**"), Appendix 1 [RT\_00225317 to RT\_00225323]

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4.3.5 The excess of the fair value of the consideration over the fair value of the tangible assets acquired was all attributed to the mineral interests. This is summarised in the table below:

**Table 4A: Determination of the fair value of mineral interests acquired<sup>73</sup>**

		US\$ million	US\$ million
Initial consideration		2,191	
Balancing payments		1,977	
<b>Total consideration</b>	<b>A</b>		<b>4,168</b>
Cash acquired <sup>74</sup>		478	
Other tangible assets acquired		271	
<b>Total tangible assets acquired</b>	<b>B</b>		<b>749</b>
<b>Excess attributed to the value of mineral interests</b>	<b>C = A – B</b>		<b>3,419</b>

4.3.6 In order to attribute the excess to the value of the mineral interests, Deloitte were instructed by Rio Tinto<sup>75</sup> to:

*“prepare a report expressing [their] opinion as to the fair market value of certain assets acquired in connection with RT Jersey’s acquisition of Riversdale as at the Acquisition Date (the Report)”<sup>76</sup>.*

4.3.7 Further, Deloitte stated:

*“Rio Tinto Service [sic] has advised that the assets acquired in connection with the Acquisition requiring valuation are the mineral interests attached to the Benga coal project (Benga), Zambeze coal project (Zambeze) and exploration licence (EL) 945L [being Tete East] located in Mozambique (collectively the Mineral Interests)”<sup>77</sup>.*

4.3.8 Deloitte’s work and conclusions are set out in its report titled “Acquisition of Riversdale Mining Limited, Valuation of Mineral Interests” dated 28 July 2011 (the “**Deloitte PPA Report**”).

<sup>73</sup> Appendix 1 to the HY 2012 Impairment Review Paper refers to mineral interests of US\$3,426 million. This appears to be a typographical error as the total of the individual values is US\$3,419 million. [RT\_00225317 to RT\_00225323]

<sup>74</sup> Rio Tinto’s 2011 Annual Financial Statements, note 39, page 190

<sup>75</sup> Specifically, by Rio Tinto Services Pty Limited

<sup>76</sup> Deloitte PPA Report, Introduction [RT\_00180990 to RT\_00181048]

<sup>77</sup> Deloitte PPA Report, Introduction [RT\_00180990 to RT\_00181048]

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4.3.9 In assessing the fair value of the mineral interests, Deloitte used a discounted cash flow (“DCF”) methodology which is based on the theory that the value of an asset equates to the present value of its expected future free net cash flows at the date of valuation. In order to calculate the value of a mineral interest using a DCF, the future free cash flows of the mine over the Life of Mine (“LOM”) are estimated and are then discounted to the valuation date<sup>78</sup>.

4.3.10 The Deloitte PPA Report states that in undertaking its DCF valuation:

*“Rio Tinto Services management prepared a cash flow model as part of the Acquisition which estimates the future cash flows to be generated by the Coal Projects (the Model). The Model has formed the basis of the projected cash flows for our discounted cash flow valuation of the Coal Projects.*

*The Model includes projections of real, ungeared (i.e. before interest), after-tax cash flows in USD for each Coal Project. The Model was prepared based on:*

- forecast production profiles of the individual coal projects over the LOM of each project*
- the latest reserve and resource statements, which are certified in accordance with the JORC Code*
- the LOM plans for the Coal Projects*
- an assumption that the Coal Projects will have sufficient access to rail and port infrastructure so as not to impede production”<sup>79</sup>.*

4.3.11 Further:

*“The analysis we have undertaken in respect of the Model includes:*

- holding discussions with the management of Rio Tinto Services concerning the preparation of the projections in the Model and their views regarding the assumptions on which the projections are based*

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<sup>78</sup> It is necessary to apply a discount rate to the projected cash flows on the basis that: (a) owing to the effects on the value of money over time, US\$1 in ten years’ time is worth less than US\$1 now; and (b) there are a number of risks associated with the cash flows of a company which make it less than certain that they will be received

<sup>79</sup> Deloitte PPA Report, Section 5.1, page 19 [RT\_00180990 to RT\_00181048]

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- *limited analytical procedures regarding the mathematical accuracy of the Model (but neither a review of [sic] audit of the Model) [...]*

*We have made adjustments to the cash flow projections in the Model where it was considered appropriate. These adjustments included, but were not limited to, pricing, foreign exchange rates and inflation”<sup>80</sup>.*

- 4.3.12 On the basis of its work, Deloitte assessed the value of the mineral interests as at the acquisition date as follows:

**Table 4B: Deloitte’s assessment of the fair value of mineral interests<sup>81</sup>**

	AU\$ million
Benga	1,576
Zambeze	1,564
Tete East	174
<b>Fair value of mineral interests</b>	<b>3,314</b>

- 4.3.13 At the prevailing foreign exchange rate, AU\$3,314 million equates to circa US\$3,419 million (being the amount identified in Table 4A).
- 4.3.14 On the basis of Deloitte’s work, the fair value of the mineral interests and other assets and liabilities acquired and assumed in the Transaction (prior to the recognition of a deferred tax liability and goodwill) were determined as follows:

<sup>80</sup> Deloitte PPA Report, Section 5.1, page 19 [RT\_00180990 to RT\_00181048]

<sup>81</sup> Deloitte PPA Report, page 4 [RT\_00180990 to RT\_00181048]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Steven Brice FCA****Table 4C: The fair value at acquisition of the mineral interests and other assets and liabilities acquired (prior to the recognition of a deferred tax liability and goodwill)<sup>82</sup>**

	Mineral interests	Other assets and liabilities	Total
	US\$ million	US\$ million	US\$ million
Benga	1,629	173	<b>1,802</b>
Zambeze	1,612	7	<b>1,619</b>
Tete East	178	-	<b>178</b>
Zululand Anthracite Colliery	-	54	<b>54</b>
Other assets and liabilities	-	37	<b>37</b>
<i>Net cash outflow</i>	<b>3,419</b>	<b>271</b>	<b>3,690</b>
Cash	-	478	<b>478</b>
<b>Total</b>	<b>3,419<sup>83</sup></b>	<b>749</b>	<b>4,168</b>

- 4.3.15 Given the uplift in the fair value of the mineral interests, pursuant to IAS 12 and IFRS 3 (see paragraphs 4.2.17 to 4.2.21 above), a deferred tax liability arose at the date of acquisition of US\$1,009 million<sup>84</sup>. Goodwill of US\$530 million<sup>85</sup> was also recognised by Rio Tinto with the balancing amount (of US\$479 million<sup>86</sup>) being ultimately booked within equity.
- 4.3.16 The provisional fair values (as at 8 April 2011) of the assets and liabilities of Riversdale were therefore reported in Rio Tinto's interim financial statements for the six months ended 30 June 2011 ("**Rio Tinto's 2011 Interim Financial Statements**") as follows:

<sup>82</sup> HY 2012 Impairment Review Paper, Appendix 1 [RT\_00225317 to RT\_00225323]

<sup>83</sup> As referred to in respect of Table 4A above, there appears to be a typographical error in the total value of the mineral interests in HY 2012 Impairment Review Paper, Appendix 1

<sup>84</sup> Rio Tinto's 2011 Annual Financial Statements, note 39, page 190

<sup>85</sup> Being 52.6% of US\$1,009 million

<sup>86</sup> US\$1,009 million – US\$530 million

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	<b>Provisional fair value US\$ million</b>
Intangible assets (Zambeze and Tete East)	1,797
Investments in equity accounted units (Benga)	1,802
Cash	478
Other assets and liabilities	91
	<b>4,168</b>
Less deferred tax liability	(1,009)
	<b>3,159</b>
Less non-controlling interest (47.4% of 3,159) <sup>88</sup>	(1,498)
	<b>1,661</b>
Goodwill (2,191 less 1,661)	530 <sup>89</sup>
<b>Rio Tinto's share of net assets at acquisition date</b>	<b>2,191</b>

4.3.17 In its 2011 Annual Financial Statements Rio Tinto stated that the above fair values were provisional and would be finalised within one year of the acquisition<sup>90</sup>. In its 2012 Interim Financial Statements Rio Tinto stated that the acquisition date fair values were finalised by 8 April 2012, with no subsequent revisions to the above provisional fair values noted<sup>91</sup>.

#### **4.4 Accounting for the RTCM Assets subsequent to the Transaction**

4.4.1 In Table 4D above, I set out the acquisition date fair values of the RTCM Assets. Whilst these represented the fair values as at the date of the acquisition that were determined through the PPA process, they did not necessarily reflect the value of the RTCM Assets as at subsequent reporting dates (including Rio Tinto's half-year reporting date for 2012).

<sup>87</sup> Rio Tinto's 2011 Interim Financial Statements, page 41

<sup>88</sup> The non-controlling interest relates to the 47.4% of the Riversdale that was not acquired by Rio Tinto in April 2011

<sup>89</sup> The goodwill of US\$530 million arises as a result of the deferred tax liability of US\$1,009 million

<sup>90</sup> Rio Tinto's 2011 Annual Financial Statements, note 12, page 162

<sup>91</sup> Rio Tinto's 2012 Interim Financial Statements, page 38



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4.4.2 Specifically, the acquisition date fair values set out in Table 4D:

- (a) reflected (in total) Rio Tinto's ownership of 52.6% of Riversdale as a result of the initial acquisition in April 2011, however, they did not reflect Rio Tinto's subsequent acquisition of the remaining 47.4% of Riversdale by 1 August 2011<sup>92</sup>; and
- (b) would not reflect any changes to the value of the RTCM Assets between the date of the Transaction and the subsequent year-end and half-year reporting dates.

4.4.3 I consider the carrying amounts as at the relevant year-end and half-year reporting dates below.

**Rio Tinto's 2011 Annual Financial Statements**

4.4.4 In its 2011 Annual Financial Statements, Rio Tinto was not required to (and did not) disclose the carrying amount of the RTCM CGU at the year-end reporting date. Rio Tinto did however disclose the value of the RTCM goodwill as at the year-end reporting date, with it being carried at the same amount as the acquisition date fair value (as presented in Table 4D above)<sup>93</sup>.

**Rio Tinto's 2012 Interim Financial Statements**

4.4.5 Rio Tinto's 2012 Interim Financial Statements state that the acquisition date fair values of the RTCM Assets were finalised by 8 April 2012, twelve months after the date of the acquisition of the controlling interest in Riversdale<sup>94</sup>.

4.4.6 In its 2012 Interim Financial Statements, Rio Tinto was not required to (and did not) disclose the carrying amount of the RTCM CGU at the half-year reporting date. However, I have identified a document<sup>95</sup> from which I have been able to derive the half-year carrying amount of the RTCM CGU. In the table below I summarise the carrying amounts of the RTCM CGU based on the acquisition date fair values (set out at Table 4D above) and as at the half-year reporting date of 30 June 2012:

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<sup>92</sup> The additional interests acquired by 1 August 2011 were accounted for as transactions with non-controlling interests

<sup>93</sup> Rio Tinto's 2011 Annual Financial Statements, note 12, page 160

<sup>94</sup> Rio Tinto's 2012 Interim Financial Statements, page 38

<sup>95</sup> Titled "Summary\_ Coverage of work" [SEC\_UKFCA\_E\_0001352]

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	<b>Carrying amount based on acquisition date fair values US\$ million</b>	<b>Apparent carrying amount at 30 June 2012 US\$ million</b>
Investments in equity accounted units (Benga)	1,802	2,071
Intangible assets (Zambeze and Tete East)	1,797	1,832
Cash	478	63
Other assets and liabilities	91	71
	<b>4,168</b>	<b>4,037</b>
Less deferred tax liability	(1,009)	(1,028)
	<b>3,159</b>	<b>3,009</b>
Goodwill	530	541
<b>Net assets</b>	<b>3,689</b>	<b>3,550</b>
<b>Carrying amount of the RTCM CGU<sup>96</sup></b>	<b>3,211</b>	<b>3,487</b>

4.4.7 The carrying amount of the RTCM CGU as at 30 June 2012 appears reasonable when compared with the carrying amount as at 31 December 2012 but prior to any impairment (see below).

4.4.8 Whilst the above carrying amount of the RTCM CGU at the half-year reporting date is not separately disclosed in Rio Tinto's 2012 Interim Financial Statements, it will be included in the total assets set out in Rio Tinto's statement of financial position as at 30 June 2012<sup>97</sup>. Specifically, the carrying amounts of the individual RTCM Assets will be included in the relevant balances within the statement of financial position, for example goodwill, intangible assets and investments in equity accounted units. Further, if an impairment had been recognised in relation to the RTCM CGU as at 30 June 2012, this would have been reflected in the income statement and the reconciliation of net earnings included in Rio Tinto's 2012 Interim Financial Statements<sup>98</sup>. Additionally, if the impairment was significant to an

<sup>96</sup> Net assets excluding cash

<sup>97</sup> Rio Tinto's 2012 Interim Financial Statements, Group statement of financial position, page 31

<sup>98</sup> Rio Tinto's 2012 Interim Financial Statements, Group income statement and Reconciliation of net earnings to underlying earnings, pages 12 and 27

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understanding of the changes in financial position and performance since 31 December 2011, this would also have been separately disclosed in accordance with IAS 34<sup>99</sup>.

**Rio Tinto's 2012 Annual Financial Statements**

4.4.9 In its 2012 Annual Financial Statements, Rio Tinto was not required to (and did not) disclose the carrying amount of the RTCM CGU at the year-end reporting date. However, a PwC audit working paper titled "*RTCM Impairment Allocation*" provides a summary of the carrying amount of the RTCM CGU as at 31 December 2012 both pre and post impairment. This is set out in the table below:

**Table 4F: The carrying amount of the RTCM CGU at 31 December 2012 pre and post impairment<sup>100</sup>**

	<b>Carrying amount 31 December 2012 (pre impairment) US\$ million</b>	<b>Impairment US\$ million</b>	<b>Carrying amount 31 December 2012 (post impairment) US\$ million</b>
Benga	2,094	(1,685)	409
Zambeze and Tete East	1,832	(1,581)	251
Other assets and liabilities	7	-	7
	<b>3,933</b>	<b>(3,266)</b>	<b>667</b>
Goodwill	541	(541)	-
Deferred tax liability	(1,003)	947	(56)
<b>Carrying amount of the RTCM CGU<sup>101</sup></b>	<b>3,471</b>	<b>(2,860)</b>	<b>611</b>

4.4.10 Therefore, the carrying amount of the RTCM CGU (excluding cash) was reduced by 82% as a result of the impairment.

<sup>99</sup> IAS 34, paragraphs 15 and 15B (b) (**Exhibit A**)

<sup>100</sup> Untitled PwC working paper [PwCUK000003628\_0001]; Rio Tinto's 2012 Annual Financial Statements, note 6, page 165

<sup>101</sup> Excludes cash

## 5 When does IFRS require an impairment test to be undertaken?

### 5.1 Introduction

5.1.1 In this Section I consider when IFRS requires assets to be tested for impairment. An impairment test is a quantitative test which compares the “*recoverable amount*” of an asset or CGU with the “*carrying amount*” at which the asset or CGU is recognised in the financial statements of the entity<sup>102</sup>.

5.1.2 The relevant requirements of IFRS in respect of testing for impairment are dependent upon the particular asset in question. The relevant Standards for considering whether an impairment test should be undertaken in relation to the RTCM Assets are as follows:

**Figure 5A: The relevant Standards for considering whether an impairment test should be undertaken**



5.1.3 In this Section:

- (a) I consider the relevant requirements of IFRS in respect of testing for impairment for each of the above three categories of asset (**Sections 5.2 to 5.4**); and
- (b) I provide some examples of impairments recognised by entities operating in the mining industry, in order to demonstrate how the requirements identified in (a) above are applied in practice (**Section 5.5**).

<sup>102</sup> IAS 36, paragraph 9 (**Exhibit C**)

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- 5.1.4 The below requirements of IFRS in respect of testing for impairment applied to Rio Tinto's 2012 Interim Financial Statements. These requirements were applicable throughout the Material Reporting Period, irrespective of whether Rio Tinto had finalised the PPA process in relation to RTCM, which it did in April 2012.

## **5.2 Goodwill**

- 5.2.1 The relevant Standard for considering whether an impairment test should be undertaken in relation to goodwill is IAS 36.

### **Mandatory impairment test**

- 5.2.2 An entity is required by IAS 36 to undertake a mandatory impairment test in relation to goodwill on an annual basis, irrespective of whether there are indicators of impairment<sup>103</sup>. This is consistent with the Controller's Manual and the accounting policy set out in Rio Tinto's 2011 Annual Financial Statements<sup>104</sup>. In his deposition, Delwin Witthoft, Group Deputy Controller, RTHQ ("Mr Witthoft") stated that Rio Tinto undertook annual testing in relation to goodwill as at 30 September each year<sup>105</sup>.
- 5.2.3 Further, in the event that some or all of the goodwill allocated to a CGU was acquired as a result of a business combination during the current annual period, the mandatory impairment test must be undertaken before the year end reporting date<sup>106</sup>. This requirement is not mentioned in the accounting policy set out in Rio Tinto's 2011 Annual Financial Statements or the Controller's Manual<sup>107</sup>.
- 5.2.4 If an entity performs the mandatory impairment test prior to the reporting date, it must separately consider at the reporting date if there is an indicator that the goodwill may be impaired.

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<sup>103</sup> IAS 36, paragraph 10 (**Exhibit C**)

<sup>104</sup> Controller's Manual (C360 Impairment of non-current assets), paragraph 1.9; Rio Tinto's 2011 Annual Financial Statements, note 1(e), page 141

<sup>105</sup> Mr Witthoft deposition transcript, dated 6 March 2019, page 17

<sup>106</sup> IAS 36, paragraph 96 (**Exhibit C**)

<sup>107</sup> I have identified an internal Rio Tinto email dated 17 April 2012 which did refer to this requirement as follows: *"if some or all of the goodwill allocated to a cash-generating unit was acquired in a business combination during the current annual period, that unit shall be tested for impairment before the end of the current annual period"* (Defendants Exhibit 104)

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**Indicators of impairment test**

- 5.2.5 IAS 36 requires an entity to “*assess at the end of each reporting period whether there is any indication that an asset may be impaired*”<sup>108</sup>.
- 5.2.6 This requirement was applicable throughout the Material Reporting Period, irrespective of when Rio Tinto finalised the PPA process in relation to RTCM.
- 5.2.7 In this regard, IAS 36 requires the entity to consider, “*as a minimum*”<sup>109</sup>, both internal and external sources of information and it provides a list, which is “*not exhaustive*”<sup>110</sup>, of indicators of impairment that the entity is required to consider. Given the importance of such indicators of impairment to the matters I have been instructed to consider, I have reproduced the list below:

*“External sources of information*

*(a) during the period, an asset’s market value has declined significantly more than would be expected as a result of the passage of time or normal use.*

*(b) significant changes with an adverse effect on the entity have taken place during the period, or will take place in the near future, in the technological, market, economic or legal environment in which the entity operates or in the market to which an asset is dedicated.*

*(c) market interest rates or other market rates of return on investments have increased during the period, and those increases are likely to affect the discount rate used in calculating an asset’s value in use and decrease the asset’s recoverable amount materially.*

*(d) the carrying amount of the net assets of the entity is more than its market capitalisation.*

*Internal sources of information*

*(e) evidence is available of obsolescence or physical damage of an asset.*

*(f) significant changes with an adverse effect on the entity have taken place during the period, or are expected to take place in the near future, in the extent to which, or manner in which,*

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<sup>108</sup> IAS 36, paragraph 9 (**Exhibit C**)

<sup>109</sup> IAS 36, paragraph 12 (**Exhibit C**)

<sup>110</sup> IAS 36, paragraph 13 (**Exhibit C**)

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*an asset is used or is expected to be used. These changes include the asset becoming idle, plans to discontinue or restructure the operation to which an asset belongs, plans to dispose of an asset before the previously expected date, and reassessing the useful life of an asset as finite rather than indefinite.*

*(g) evidence is available from internal reporting that indicates that the economic performance of an asset is, or will be, worse than expected”<sup>111</sup>.*

- 5.2.8 The list is not exhaustive and an entity is still required to undertake an impairment test if it has identified other indicators that an asset may be impaired<sup>112</sup>. Again, this approach is consistent with the Controller’s Manual<sup>113</sup>.
- 5.2.9 In its Wells Submission, Rio Tinto draws a distinction between the RTCM goodwill and “goodwill in the typical sense (i.e., incremental value attributed to assembled work force)”<sup>114</sup>. This is because, as described in Section 4.2, the RTCM goodwill arose following the recognition of a deferred tax liability which had arisen as a result of the increase in the fair value of the mineral properties. However, IAS 36 does not draw any distinction between different types of goodwill and the reasons underpinning its recognition and therefore, in my view, Rio Tinto’s explanation is not consistent with the requirements of IFRS.
- 5.2.10 My view is confirmed by a guide to deferred tax published by Grant Thornton which states that goodwill created as a result of the recognition of deferred tax liabilities on intangible assets acquired in a business combination is subject to the requirements of IAS 36 in relation to impairment<sup>115</sup>. Further, I set out at **Appendix D** to this report an example of an entity testing goodwill for impairment which arose following the recognition of a deferred tax liability.
- 5.2.11 In a letter to the IASB dated 30 May 2014, Rio Tinto referred to the requirement to recognise goodwill arising as a result of deferred tax on initial recognition of net assets in a business combination and stated that it felt the requirement “*is particularly inappropriate*”<sup>116</sup>. In this

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<sup>111</sup> IAS 36, paragraph 12 (**Exhibit C**)

<sup>112</sup> IAS 36, paragraph 13 (**Exhibit C**)

<sup>113</sup> Controller’s Manual (C360 Impairment of non-current assets), paragraphs 3.1 to 3.3

<sup>114</sup> Rio Tinto’s Wells Submission, page 19

<sup>115</sup> Grant Thornton publication titled “*Deferred tax – a Chief Financial Officer’s guide to avoiding the pitfalls*”, dated February 2013, Section 5.3 (**Exhibit F**)

<sup>116</sup> Letter from Rio Tinto to the IASB, dated 30 May 2014, page 5 (**Exhibit G**)

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regard, Rio Tinto stated that the goodwill would “*inevitably be impaired at some point whilst the deferred tax will simply unwind over the life of the mine*”. The treatment of deferred tax and the related goodwill as separate assets and liabilities is consistent with my understanding and experience, as after acquisition these assets and liabilities will need to be considered and measured independently for accounting purposes. The goodwill would therefore still be subject to impairment testing, irrespective of it being created as a result of the recognition of a deferred tax liability.

**The level at which the impairment test is undertaken**

5.2.12 An impairment test under IAS 36 is carried out at the level of the individual asset in question. In circumstances where it is not possible to estimate the recoverable amount of an individual asset<sup>117</sup> (as is the case with goodwill), IAS 36 provides that the entity shall determine the recoverable amount of the CGU to which the asset belongs<sup>118</sup>.

5.2.13 This is also reflected in the Controller’s Manual:

*“Recoverability assessments are performed at the individual asset level, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. If this is the case, recoverable amount is determined for the CGU to which the asset belongs. **It is generally the case in Rio Tinto’s businesses that impairment reviews relate to a CGU**”* [emphasis added]<sup>119</sup>.

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<sup>117</sup> The circumstances where it is not possible to determine the recoverable amount of an individual asset are confirmed at paragraph 67 of IAS 36 (**Exhibit C**). One of these circumstances is where the individual asset does not generate cash inflows that are largely independent of those from other assets

<sup>118</sup> IAS 36, paragraph 66 (**Exhibit C**)

<sup>119</sup> Controller’s Manual (C360 Impairment of non-current assets), paragraph 7.1



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**5.3 E&E Assets**

5.3.1 “**E&E Assets**” (being assets in the exploration or evaluation stage of the mining life cycle) are accounted for in accordance with IFRS 6.

5.3.2 Under IFRS 6, E&E Assets must be tested for impairment only when there is an indicator of impairment<sup>120</sup>. Therefore, unlike goodwill, E&E Assets are not subject to a mandatory annual impairment test under IFRS and, instead, are required to be tested only when there is an indicator of impairment.

5.3.3 Rio Tinto’s 2011 Annual Financial Statements state that expenditure on exploration activity is not capitalised and capitalisation of expenditure on evaluation commences “*when there is a high degree of confidence in a project’s viability and therefore it is probable that future economic benefits will flow to the Group*”. Rio Tinto’s stated accounting policy in relation to capitalised evaluation expenditure is as follows:

*“The carrying values of capitalised evaluation expenditure are reviewed twice a year by management. In the case of undeveloped mining projects, there may be only inferred resources to form a basis for that impairment review. The review is based on a status report summarising the Group’s intentions for development”<sup>121</sup>.*

5.3.4 Rio Tinto’s Controller’s Manual also reflects the requirement for Rio Tinto to review the carrying amounts of E&E Assets twice per year and, specifically, at each half-year and year-end reporting date<sup>122</sup>.

5.3.5 Rio Tinto’s stated accounting policy does not refer to the specific requirements of IFRS 6 in relation to testing E&E Assets for impairment when certain facts and circumstances exist, which are explained below.

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<sup>120</sup> IFRS 6, paragraph 18 (**Exhibit H**)

<sup>121</sup> Rio Tinto’s 2011 Annual Financial Statements, note 1(f), page 141. This is consistent with the accounting policy set out in Rio Tinto’s 2012 Annual Financial Statements (note 1(f), page 150)

<sup>122</sup> Controller’s Manual (C120 Exploration and Evaluation Costs), paragraph 3.9

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**Indicators of impairment test**

5.3.6 IFRS 6 confirms that the list of impairment indicators set out in IAS 36 (see paragraph 5.2.7 above) does not apply to E&E Assets<sup>123</sup>. Instead, IFRS 6 provides a separate list of indicators of impairment:

*“One or more of the following facts and circumstances indicate that an entity should test exploration and evaluation assets for impairment (the list is not exhaustive):*

*(a) the period for which the entity has the right to explore in the specific area has expired during the period or will expire in the near future, and is not expected to be renewed.*

*(b) substantive expenditure on further exploration for and evaluation of mineral resources in the specific area is neither budgeted nor planned.*

*(c) exploration for and evaluation of mineral resources in the specific area have not led to the discovery of commercially viable quantities of mineral resources and the entity has decided to discontinue such activities in the specific area.*

*(d) sufficient data exist to indicate that, although a development in the specific area is likely to proceed, the carrying amount of the exploration and evaluation asset is unlikely to be recovered in full from successful development or by sale” [emphasis added]<sup>124</sup>.*

5.3.7 The impairment indicator requirements contained in IFRS 6 differ from and are stricter than the indicators in IAS 36, for example, they refer to the requirement for “*sufficient data*” to exist. Whether “*sufficient data*” exists to indicate that the carrying amount of an E&E Asset (or pooled E&E Assets) is unlikely to be recovered in full is a matter of judgement.

5.3.8 If an impairment indicator under IFRS 6 is identified, IFRS 6 confirms that an impairment test should be carried out, in accordance with IAS 36<sup>125</sup>.

5.3.9 The Controller’s Manual provides a list of indicators of impairment specific to Rio Tinto, including indicators of impairment that would be relevant to E&E Assets, for example<sup>126</sup>:

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<sup>123</sup> IFRS 6, paragraph 19 (**Exhibit H**)

<sup>124</sup> IFRS 6, paragraph 20 (**Exhibit H**)

<sup>125</sup> IFRS 6, paragraph 20 (**Exhibit H**)

<sup>126</sup> Controller’s Manual (C360 Impairment of non-current assets), paragraphs 3.2 and 3.3

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*“Indications that the economic performance of an asset is, or will be, significantly worse than expected”;*

*“A material change from the prior year in the estimates of proven and probable ore reserves and resources (as reported in accordance with the ‘JORC Code’) included within the current mine plan, other than a reduction through depletion”;* and

*“Any other change that is likely to have a material impact on the value of the CGU including, but not limited to, a significant pit wall failure or a significant reorganization”.*

5.3.10 Further, industry publications issued by a variety of accountancy firms<sup>127</sup> provide various examples of indicators of impairment in the mining industry, including the following<sup>128</sup>:

- (a) *“a significant deterioration in expected future commodity prices”;*
- (b) *“a large cost overrun on a capital project such as an overrun during the development and construction of a new mine”;*
- (c) *“a significant revision of the life of mine plan”;*
- (d) *“higher cut-off grades leading to lower reserves”;*
- (e) *“adverse changes in government regulations and environment law, including a significant increase in the tax or royalty burden payable by the mine”;*
- (f) *“Insufficient exploration expenditure incurred during the period, infringing the terms of the exploration licence and therefore threatening the loss of the licence”;*
- (g) *“Insufficient resources to complete the exploration programme or development phase, so that the commercial production phase cannot be reached”;*
- (h) *“Higher than expected costs of finance to develop a resource, meaning that the resource cannot be exploited commercially”;*

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<sup>127</sup> Including PwC, KPMG and PKF

<sup>128</sup> PwC “Financial reporting in the mining industry - International Financial Reporting Standards” (6<sup>th</sup> Edition), page 98 (**Exhibit I**); KPMG “Mining Financial Reporting Survey 2012”, page 26 (**Exhibit J**); PKF Mining Survey, October 2009, page 3 (**Exhibit K**)

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- (i) “Increase in development or production costs”; and
- (j) “Lower than expected grades arising from exploration data”.

**The level at which the impairment test is undertaken**

5.3.11 Depending on the accounting policy adopted, entities may be able to “pool” E&E Assets and test the aggregate carrying amount of the E&E Assets collectively<sup>129</sup>. This may enable an entity to avoid recognising an impairment on a specific underperforming E&E Asset if the aggregate of the pooled E&E Assets is recoverable.

5.3.12 For entities which test for impairment at the CGU level (and do not pool E&E Assets across more than one CGU), there is no difference between the level at which the E&E Assets are tested and the level at which other non-current assets (for example, goodwill) are tested for impairment as required by IAS 36.

5.3.13 Rio Tinto’s 2011 Annual Financial Statements state that its accounting policy in relation to non-current assets (including E&E Assets) is to test assets for impairment at the CGU level, as follows:

*“Impairment is assessed at the level of cash-generating units which, in accordance with IAS 36 “Impairment of Assets”, are identified as the smallest identifiable group of assets that generates cash inflows, which are largely independent of the cash inflows from other assets.*

*In some cases, the business units within product groups consist of several operations with independent cash generating streams, which constitute separate cash-generating units”<sup>130</sup>.*

5.3.14 When Rio Tinto undertook the impairment test underpinning the impairment to RTCM that was recognised in its 2012 Annual Financial Statements (the “**January 2013 Impairment Test**”), the E&E Assets (Zambeze and Tete East) were included in the impairment test for the RTCM CGU, which appears to be consistent with the above accounting policy.

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<sup>129</sup> IFRS 6, paragraph 22 (**Exhibit H**)

<sup>130</sup> 2011 Annual Financial Statements, note 1(i), page 143. This is consistent with the accounting policy set out in Rio Tinto’s 2012 Annual Financial Statements (note 1(i), pages 151 and 152)

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## **5.4 Investments in equity accounted units**

5.4.1 As referred to at paragraph 4.2.15, Rio Tinto's 2011 and 2012 Annual Financial Statements state that:

*"In accordance with IAS 28 and IAS 31, the Group includes its net investment in equity accounted units in its consolidated statement of financial position"*<sup>131</sup>.

5.4.2 The relevant accounting standard for a JV accounted for using the equity method is IAS 31. Whilst IAS 31 does not refer to impairment, the equity method of accounting set out in paragraphs 31 to 34 of IAS 28 does. In the then extant version of IFRS, the relationship between IAS 31 and IAS 28 was not referred to, although both IAS 28 and IAS 31 were referred to in Rio Tinto's 2011 and 2012 Annual Financial Statements (see paragraph 5.4.1 above) and it was generally accepted that such a relationship existed. For example, the 2012 Manual of Accounting issued by PwC stated in relation to JVs:

*"For equity accounted investments, the approach to impairment testing is considered in paragraphs 31 to 34 of IAS 28"*<sup>132</sup>.

5.4.3 Further, other guidance reflects the relevance of IAS 28:

*"IAS 28 Investments in associates and joint ventures indicates that entities should apply IAS 39 Financial Instruments: Recognition and Measurement to determine whether there are indicators of any impairment losses with respect to an investment in an associate or joint venture. Generally, this requires companies to assess whether there is any objective evidence that an equity accounted investment is impaired at the end of each reporting period. If there are indicators of impairment, IAS 36 is then applied"*<sup>133</sup>.

5.4.4 Therefore, a JV accounted for using the equity method should be considered for impairment by applying the requirements of IAS 39. Once the requirement to undertake an impairment test has been identified, the impairment test itself is carried out in accordance with IAS 36. I summarise below the relevant requirements of IAS 39 and IAS 36.

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<sup>131</sup> For example, Rio Tinto's 2011 Annual Financial Statements, note 16(a), page 165

<sup>132</sup> PwC Manual of Accounting IFRS 2012, Section 28.123, pages 28026 and 28027 (**Exhibit L**)

<sup>133</sup> KPMG "Mining Financial Reporting Survey 2014", page 17 (**Exhibit M**)

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**Evidence of impairment test**

5.4.5 Similar to E&E Assets and unlike goodwill, investments in equity accounted units are not subject to a mandatory annual impairment test under IFRS and, instead, are required to be tested only when there is objective evidence (i.e. an indicator) of impairment<sup>134</sup>. This is consistent with the accounting policy set out in Rio Tinto's 2011 and 2012 Annual Financial Statements<sup>135</sup>.

5.4.6 IAS 39 provides that an impairment should be recognised if a "loss event" has occurred, and that the loss event impacts estimated future cash flows<sup>136</sup>.

5.4.7 IAS 39 provides a list of loss events that would constitute objective evidence of impairment, including the following:

*"observable data indicating that there is a measureable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group"*<sup>137</sup>.

5.4.8 Therefore, it is clear from both IAS 28 and IAS 39 that an impairment test was required to be undertaken in relation to JVs accounted for as an investment in an equity accounted unit if there was objective evidence of a loss event by the reporting date.

**The level at which the impairment test is undertaken**

5.4.9 Impairment tests for investments in equity accounted units are undertaken in accordance with IAS 36. As referred to in Section 5.2, IAS 36 requires an impairment test to be carried out for the individual asset in respect of which the test is required unless it is not possible to estimate the recoverable amount of the individual asset, in which case the entity shall determine the recoverable amount of the CGU to which the asset belongs.

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<sup>134</sup> IAS 39, paragraph 58 (**Exhibit N**)

<sup>135</sup> Rio Tinto's 2011 Annual Financial Statements, note 1(e), page 141; Rio Tinto's 2012 Annual Financial Statements, note 1(e), page 150

<sup>136</sup> IAS 39, paragraph 59 (**Exhibit N**)

<sup>137</sup> IAS 39, paragraph 59(f) (**Exhibit N**)

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5.4.10 Judgement is sometimes required in order to conclude on whether the cash flows of an asset are independent from those of others and, therefore, whether the asset can be tested for impairment individually.

5.4.11 The accounting policy in relation to investments in equity accounted units set out in Rio Tinto's 2011 Annual Financial Statements is as follows:

*"Investments in equity accounted units (EAUs) including any goodwill are tested for impairment as a single asset when a trigger for impairment has been identified"* [emphasis added]<sup>138</sup>.

5.4.12 Rio Tinto's stated accounting policy is therefore that impairment tests for investments in equity accounted units are undertaken at the individual asset level, as opposed to the CGU level<sup>139</sup>. However, even though it is contrary to Rio Tinto's stated accounting policy, IAS 36 would permit the impairment test to be undertaken for the RTCM CGU as a whole to the extent the cash flows of an investment in an equity accounted unit are not independent from those of other assets.

## **5.5 Impairments recognised by entities operating in the mining industry**

5.5.1 In order to demonstrate how the relevant requirements of IFRS in respect of testing for impairment are applied in practice, I set out at **Appendix E** to this report some examples of impairments to mining assets, investments in equity accounted units and goodwill recognised by entities operating in the mining industry. The reasons for these impairments include the following:

- (a) the receipt of new drilling data;
- (b) a downward revision to estimated coal volumes;
- (c) a delay to exploration drilling activity;

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<sup>138</sup> Rio Tinto's 2011 Annual Financial Statements, note 1(e), page 141. This is consistent with the accounting policy set out in Rio Tinto's 2012 Annual Financial Statements (note 1(e), page 150)

<sup>139</sup> If this interpretation of the accounting policy is correct, Rio Tinto does not appear to have applied its stated accounting policy with respect to the RTCM investment in an equity accounted unit (Benga) when undertaking the January 2013 Impairment Test. Whilst, as I conclude later in this report, an impairment test was required for Benga, Rio Tinto's impairment test does not appear to have been undertaken at the individual asset level and was instead undertaken for the RTCM CGU as a whole

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- (d) changes to project schedules or the deferral of growth projects;
- (e) challenges with the development of infrastructure;
- (f) higher mining, operating and / or capital costs;
- (g) weak economic and market circumstances; and
- (h) an overall inability to realise the potential of an asset in the short-term, despite its future potential.



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## 6 Significant events relating to reserves and resources at RTCM

### 6.1 Introduction

6.1.1 The JORC Code defines resources as having “*reasonable prospects for eventual economic extraction*” and reserves as being the economically mineable part of a resource where “*extraction could reasonably be justified*”<sup>140</sup>. The JORC Code requires that companies review and publish their reserves and resources at least annually and the SEC requires companies to provide information about reserves on the annual Form 20-F.

6.1.2 In this Section I set out an overview of the relevant significant events relating to the reserves and resources at RTCM shortly before and during the Material Reporting Period including:

- (a) the reserves and resources reported by Riversdale prior to the Transaction (**Section 6.2**);
- (b) the reserves and resources reported in the Deloitte PPA Report (**Section 6.3**);
- (c) Rio Tinto’s subsequent write down of RTCM’s reserves and resources (**Section 6.4**) and the related work undertaken by Deloitte (**Section 6.5**); and
- (d) the reserves and resources of the Tete East and Minjova tenements (**Section 6.6**).

6.1.3 I also provide a timeline of significant events at **Appendix F**.

6.1.4 Where I have cited contemporaneous information and transcripts of witness depositions, I have included these because I consider them to be relevant to the assumptions upon which I have based my consideration of whether there were indicators of impairment in relation to RTCM by 30 June 2012. I have assumed, only for the purposes of this report, that the statements within the cited information are true.

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<sup>140</sup> JORC Code, clauses 19 and 28, pages 7 and 10

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## 6.2 Reserves and resources reported by Riversdale

6.2.1 In the following table, I summarise the reserves and resources reported in Riversdale's financial statements for the financial year ended 31 December 2010 ("**Riversdale's 2010 Annual Financial Statements**") in respect of its principal mineral properties:

**Table 6A: The reserves and resources reported in Riversdale's 2010 Annual Financial Statements<sup>141</sup>**

Mineral property	Resources Mt	Reserves Mt
Benga	4,032	502
Zambeze	9,045 <sup>142</sup>	-
Tete East	-	-

6.2.2 Prior to the Transaction, Rio Tinto's business case for RTCM (based on the "**Acquisition Model**"<sup>143</sup>) was based on the construction of two open cut mines at Benga and Zambeze together with a further "*small underground operation*"<sup>144</sup>, being Tete East<sup>145</sup>. For the purposes of this report, I have assumed that Rio Tinto identified prior to the Transaction that the reserves and resources reported in Riversdale's 2010 Annual Financial Statements would

<sup>141</sup> Riversdale's 2010 Annual Financial Statements, page 17

<sup>142</sup> Of the 9,045Mt of resources reported for Zambeze, 2,514Mt was reported to be located at depths between 500m and 750m below the surface and 400Mt was at depths located over 750m below the surface

<sup>143</sup> "Riversdale Valuation 2010 11 23 - Nov PEG update", dated 23 November 2010 [RT\_00337763]. I understand that this is the model that was used by Rio Tinto when it initially assessed the value of Riversdale prior to the Transaction

<sup>144</sup> Rio Tinto Coal Mozambique, "*Developing a tier 1, long life, low cost coking coal business*", Conceptual Growth Programme, dated September 2012 ("**Conceptual Growth Programme**"), paragraph 4.4.1, page 13 [RT\_00325682 to RT\_00325791]

<sup>145</sup> "Riversdale Valuation 2010 11 23 - Nov PEG update", dated 23 November 2010 includes licence 945L which the Conceptual Growth Programme states relates to Tete East (page 33) [RT\_00337763] [RT\_00325682 to RT\_00325791]

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likely require writing down. I have identified a number of contemporaneous Rio Tinto documents which are consistent with this assumption<sup>146, 147, 148, 149, 150, 151</sup>.

### **6.3 Reserves and resources reported in the Deloitte PPA Report**

6.3.1 As set out in Section 4.3, in the context of the PPA process Rio Tinto instructed Deloitte to:

*“prepare a report expressing [their] opinion as to the fair market value of certain assets acquired in connection with RT Jersey’s acquisition of Riversdale as at the Acquisition Date (the Report)”<sup>152</sup>.*

<sup>146</sup> A report produced by Rio Tinto’s Exploration department (“**RTX**”) titled “*Project Ralph Geology and Coal Resources Due Diligence*” dated 16 November 2010 (the “**RTX Due Diligence Report**”) stated: “Publicly announced resource estimates for the Zambeze significantly overstate coal resources due to a lack of meaningful geological and mining cut-off criteria that is considered inconsistent with the requirements of the JORC Code” and “Application of meaningful cut-off criteria and re-assessment of both structural and coal quality continuity will also contribute to a significant downgrading of currently published resources” (RTX Due Diligence Report, pages 3 and 4 [RT\_00191385 to RT\_00191456])

<sup>147</sup> A report produced by Rio Tinto’s Technology and Innovation (“**T&I**”) department titled “*Project Ralph Technical Due Diligence*” dated 7 January 2011 (the “**RT T&I Due Diligence Report**”) stated: “Very large tonnages quoted as JORC Coal Resources (4 billion tonnes for Benga and 9 Billion tonnes for Zambeze) are dominated by coal [...] which Rio Tinto and its external advisors consider has only remote prospects of eventual economic extraction, due largely to great depth and low product yield. It is expected that perhaps one-third to one-half of this quantity will be reclassified as Mineralised Inventory under Rio Tinto’s application of the JORC Code, triggering a write-down of published Coal Resources within the first year of control. Coal classified by Riversdale as Measured and Indicated Resources at Benga and Zambeze is less likely to be affected by reclassification. However, approximately 15% of the Benga Measured and Indicated Resources are contained in a seam which is neither scheduled to be mined nor will be accessible for mining once the current mine plan is completed” and “the recently appointed Riversdale General Manager Resource Development, who has qualifications, experience and responsibility in the area of Coal Resource estimation and reporting, expressed his professional opinion that the currently quoted Resources are unable to be substantiated” (RT T&I Due Diligence Report, Section 1, page iv and Section 11.1, page 135 [RT\_SEC\_00057889 to RT\_SEC\_00058070])

<sup>148</sup> RTX stated in August 2010 that the reduction of resources expected for Zambeze was likely to be 30% to 40% (Internal memo, titled “*Project Ralph Zebra Geological and Resource Risks*”, dated 5 August 2010, page 2 [RT\_SEC\_00110771 to RT\_SEC\_00110774])

<sup>149</sup> An external advisor stated that, in accordance with its criteria, a reduction in the order of 45% was possible (RT T&I Due Diligence Report, Section 11.1, page 135, footnote 28 [RT\_SEC\_00057889 to RT\_SEC\_00058070])

<sup>150</sup> By November 2010, an RTX model of the Zambeze resources reflected that there was potential for only 3,300Mt of resources, which is 63.5% lower than the figure of 9,045Mt reported in Riversdale’s 2010 Annual Financial Statements. This was greater than the reduction of 30% to 40% estimated by RTX in August 2010 and of 45% estimated by Rio Tinto’s external advisor (RTX Due Diligence Report, page 51 [RT\_00191385 to RT\_00191456])

<sup>151</sup> A Rio Tinto Board Paper dated 7 December 2010 stated that the anticipated downgrade to the reserves and resources of both Benga and Zambeze was not anticipated to have an impact on the valuation of RTCM “as the subject resources are not in the life of mine plans” (Rio Tinto Board Paper, The Acquisition of Riversdale Mining Limited, A paper from Doug Ritchie, Chief Executive, RTE (“**Mr Ritchie**”), dated 7 December 2010, page 5 [RT\_00190863 to RT\_00190942])

<sup>152</sup> Deloitte PPA Report, Introduction [RT\_00180990 to RT\_00181048]

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6.3.2 Certain write-down adjustments to the reserves and resources reported by Riversdale appear to have been taken into account in the Deloitte PPA Report. In the table below I set out a comparison between the reserves and resources reported in Riversdale's 2010 Annual Financial Statements and those incorporated into Deloitte's work in connection with the PPA.

**Table 6B: The reserves and resources incorporated into Deloitte's PPA work**

	<b>Reported in Riversdale's 2010 Annual Financial Statements<sup>153</sup></b>	<b>Incorporated into Deloitte's PPA work<sup>154</sup></b>	<b>Difference</b>
	<b>Mt</b>	<b>Mt</b>	<b>Mt</b>
<b>Resources</b>			
Benga	4,032	-	(4,032)
Zambeze	9,045	1,530	(7,515)
Tete East	-	200	200
	<b>13,077</b>	<b>1,730</b>	<b>(11,347)</b>
<b>Reserves</b>			
Benga	502	502	-
Zambeze	-	-	-
Tete East	-	-	-
	<b>502</b>	<b>502</b>	<b>-</b>

6.3.3 In its assessment of the fair value of the mineral properties at the date of the Transaction, Deloitte stated that they had assumed:

- (a) in relation to Benga, saleable production based upon "*mining 100% of Benga's proved and probable reserves of 502 Mt*"<sup>155</sup>, with an additional 10% to 15% premium added to the assessed value to account for the potential for Benga's resources to be converted to reserves and / or additional resource discoveries<sup>156</sup>;
- (b) in relation to Zambeze, saleable production based upon "*1.53 Bt of resources being upgraded to proven and probable reserves*"<sup>157</sup>, being approximately 17% of Zambeze's resources, with an additional 10% to 15% premium added to the assessed value to

<sup>153</sup> Table 6A

<sup>154</sup> Paragraph 6.3.3

<sup>155</sup> Deloitte PPA Report, Section 5.4, page 21 [RT\_00180990 to RT\_00181048]

<sup>156</sup> Deloitte PPA Report, Section 7.2.3, page 31 [RT\_00180990 to RT\_00181048]

<sup>157</sup> Deloitte PPA Report, Section 5.4, page 22 [RT\_00180990 to RT\_00181048]

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account for the potential for Zambeze's resources to be converted to reserves and / or additional resource discoveries<sup>158</sup>; and

- (c) in relation to Tete East, saleable production based upon "*200.0 Mt of in-situ coal resources being upgraded to proven and probable reserves*"<sup>159</sup>. No premium was included for Tete East as the project was still at a conceptual stage and the model assumed a significant level of undefined resources (200Mt) would be identified, upgraded to reserves and later converted to saleable production<sup>160</sup>.

- 6.3.4 As part of a review of the accounting issues and judgements relating to Rio Tinto's financial information for the six months ended 30 June 2011, PwC appears to have reviewed the Deloitte PPA Report<sup>161</sup>.

#### **6.4 Rio Tinto's write down of RTCM's reported reserves and resources**

- 6.4.1 In December 2011 internal Rio Tinto correspondence stated that the reserves and resources of RTCM would likely require reducing by more than estimated by Rio Tinto and its external advisors during the due diligence process<sup>162, 163</sup>.

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<sup>158</sup> Deloitte PPA Report, Section 7.2.3, page 31 [RT\_00180990 to RT\_00181048]

<sup>159</sup> Deloitte PPA Report, Section 5.4, page 23 [RT\_00180990 to RT\_00181048]

<sup>160</sup> Deloitte PPA Report, Section 7.2.3, page 31 [RT\_00180990 to RT\_00181048]

<sup>161</sup> In respect of the 10-15% premium assumed by Deloitte, PwC stated: "*We have considered the appropriateness of this estimate based on our understanding of Riversdale's assets and comparing to other recent resource industry transactions. We note in particular that Benga has 4 billion tonnes of resources that are not factored into the life of mine plan and that the Zambeze life of mine plan assumes that out of 9 billion tonnes of resources, 1.53 billion tonnes will be converted to reserves. The life of mine plans are used in the discounted cash flow valuations. In addition Riversdale's portfolio of other tenements are largely unexplored. While these factors suggest considerable upside in the valuations, this is offset by the uncertainties in relation to converting resources to reserves and the timing of their monetisation together with the re-assessment of resource quantities in line with Rio Tinto assumptions. We have also observed the application of premiums in other recent resource acquisition valuations. We therefore concur with the premium used by Deloitte*" (Rio Tinto, Audit Committee Meeting, Paper on Accounting Issues, A paper from Controllers and PricewaterhouseCoopers, pages 4 and 5 [RT\_00463641 to RT\_00463653])

<sup>162</sup> For example, in an email to Eric Finlayson, Managing Director, RTCM ("**Mr Finlayson**") dated 19 December 2011, Andrew Woodley, Chief Operating and Development Officer, RTCM ("**Mr Woodley**") stated: "*I today met with Rod Smith who we engaged (his team and a consultant) to review the reserves and resource statement. Whilst it is not finalised and may move around a little, the current state of play is narrowing the end point range. Unfortunately still a sizeable write down – more than due diligence. Will challenge a sizable and long life Benga mine on current reserves. Another challenge for us to take on and find a pathway through*" (Email from Mr Woodley to Mr Finlayson, dated 19 December 2011, subject: "*Reserves and Resource*" [RT\_00238326 to RT\_00238327])

<sup>163</sup> In a subsequent email dated 22 December 2011, Mr Woodley referred to the following estimates of the "*sizeable write down*" to the reserves and resources reported in Riversdale's 2010 Annual Financial Statements:

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6.4.2 The write down to reserves and resources was later recorded in Rio Tinto's 2011 Annual Financial Statements<sup>164</sup>. The reasons for the decrease, according to a Rio Tinto presentation dated January 2012, are summarised in the table below:

**Table 6C: Reasons for the decrease in reserves and resources<sup>165</sup>**

	<b>Benga resources Mt</b>	<b>Benga reserves Mt</b>	<b>Zambeze resources Mt</b>	<b>Zambeze reserves Mt</b>
<b>Reported by Riversdale</b>	<b>4,032</b>	<b>502</b>	<b>9,045</b>	<b>-</b>
"Material that is not coal"	(314)	-	(1,404)	-
"Material deeper than 500m"	(1,278)	-	(2,457)	-
"Material that is not economic"	(1,826)	(191)	(3,199)	-
<b>Reported by Rio Tinto</b>	<b>613</b>	<b>311</b>	<b>1,985</b>	<b>-</b>
Percentage change	(85%)	(38%)	(78%)	-

6.4.3 Subsequent to the issuance of Rio Tinto's 2011 Annual Financial Statements, Rio Tinto identified that the reported downgraded 2011 Benga resources of 613Mt were still overstated as that figure actually represented the total of both the Benga reserves and resources<sup>166</sup>. The 2011 Benga resources were later restated to 302Mt in Rio Tinto's 2012 Annual Financial Statements<sup>167</sup>.

6.4.4 The overall decrease in reserves and resources is illustrated graphically below, together with a comparison with the saleable production assumed in the Deloitte PPA Report:

"- Zambeze resource written down from 9.045bn tonnes resource to ~2bn tonnes (approx. 22% of prior Riversdale stated)

- Benga resource written down from 4.032bn tonnes to ~1bn tonnes (approx. 25% of prior Riversdale stated)

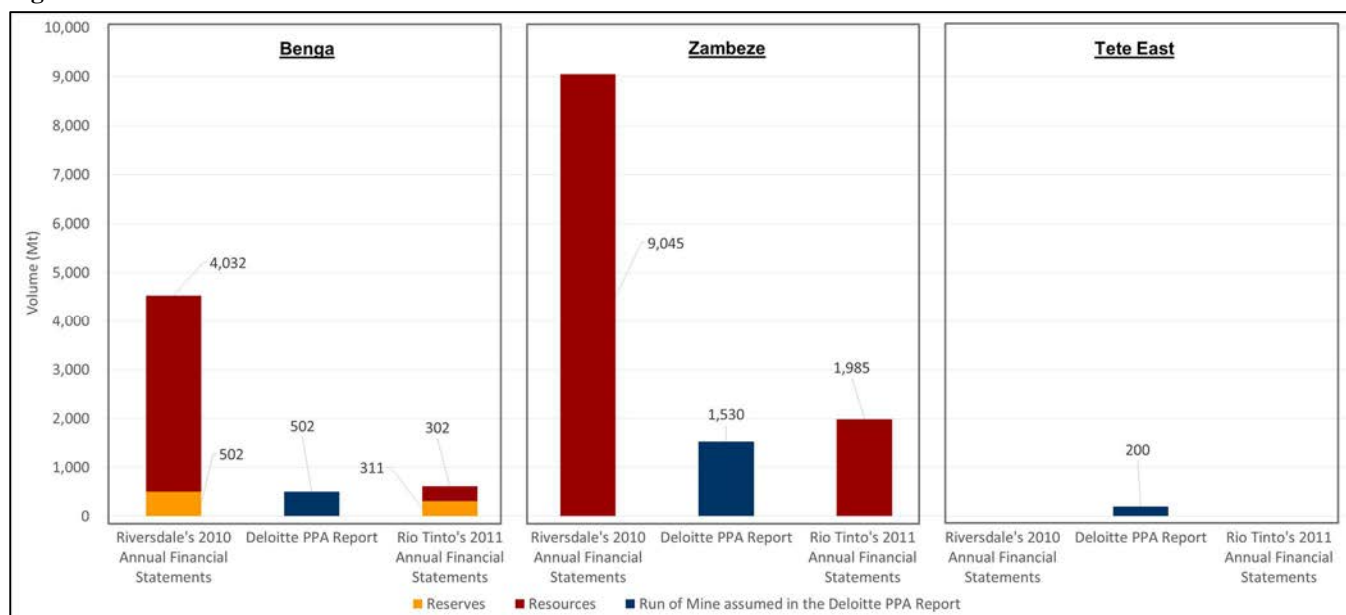
- Benga reserves appear to be in the range of 230-500mt compared with Riversdale's declared reserve of 502mt. The Benga reserves have some unresolved variables, hence the wider range" (Email from Mr Woodley to Brendon Brodie-Hall, Mining Executive, RTE ("Mr Brodie-Hall") (cc: Mr Finlayson), dated 22 December 2011, subject: "RE: RTCM Reserves and Resource" [RT\_SEC\_00274379 to RT\_SEC\_00274381])

<sup>164</sup> Rio Tinto's 2011 Annual Financial Statements, pages 49 and 52

<sup>165</sup> Rio Tinto Coal Mozambique, Reserve and Resource Summary, dated 20 January 2012 [RT\_00188906]

<sup>166</sup> Email from Rob Russell-Smith, Principal Valuations, RTHQ ("Mr Russell-Smith") to Lindsey Henniker-Heaton, Associate Consultant, Rio Tinto T&I ("Ms Henniker-Heaton") (cc: Mr Withoft), dated 8 January 2013 [RT\_00089038 to RT\_00089041]

<sup>167</sup> Rio Tinto's 2012 Annual Financial Statements, pages 55 and 59

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Steven Brice FCA****Figure 6A: The identified decrease in reserves and resources<sup>168</sup>**

6.4.5 It was stated by Rio Tinto that it “*should not come as a surprise to the market that resources and reserves reported by Rio Tinto are different to those previously reported by Riversdale. However, what may come as a surprise is the size of the difference. The market would also be aware of the difference in approach between Rio Tinto, an established major mining company, and Riversdale, a new junior mining company, and the different techniques permitted under the JORC code to estimate reserves and resources. Junior mining companies are known to be less conservative with their reserves and resources estimates*”<sup>169</sup>.

## 6.5 Subsequent work undertaken by Deloitte

6.5.1 In January 2012, based on Rio Tinto’s correspondence, Rio Tinto appears to discuss (both internally and with Deloitte) the impact of the downgrading of reserves and resources on the PPA, which had not yet been finalised<sup>170</sup>.

<sup>168</sup> See **Appendix G**. The Benga resources per Rio Tinto’s 2011 Annual Financial Statements have been corrected for the error referred to at paragraph 6.4.3

<sup>169</sup> Change of RT Coal Mozambique's Resource and Reserves Statements, page 2 [RT\_00471165 to RT\_00471174]

<sup>170</sup> For example, Caroline Vilar, Manager, Accounting Policy & Advisory, RTHQ (“**Ms Vilar**”), stated that Deloitte needed to review the revised reserves and resources figures and assess whether the downgrade impacted their PPA conclusions in respect of the value of the RTCM Assets as at the date of the Transaction (Email from Ms Vilar to Mr Wishart (cc: Ms Barbrook and Carrie Foster, Finance Manager - Strategy and Finance, RTE (“**Ms Foster**”))), dated 23 January 2012, “*subject: RTCM – reserves & resources*” [RT\_00362233 to RT\_00362237])



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6.5.2 On 25 January 2012, Andrew Nehill, Partner, Corporate Finance, Deloitte (“**Mr Nehill**”), stated<sup>171</sup>:

*“Would we be able to talk to someone who was involved in the resource revision in order to understand the basis for it, particularly the drivers for the decrease? eg, whether there has been a ‘fatal flaw’ discovered/ operating cost estimates have increased etc. This will be the main consideration for understanding whether the revised resource conversion factors and resource premium factor are defensible”.*

6.5.3 In addition, Mr Nehill stated:

*“I also note that Benga’s marketable reserves are only 137 Mt (300Mt is prior to 44% yield adjustment); if the resources were subject to a similar yield, they would contribute c. 270Mt production (ie, total of 400 Mt) relative to assumed production of 500Mt. Accordingly, I think a discussion would be worthwhile”.*

6.5.4 On 27 January 2012, Dugald Wishart, General Manager, Strategy & Finance, RTE (“**Mr Wishart**”) stated that Rio Tinto had discussed with Deloitte the additional work required in relation to the PPA. He also stated:

*“[...] Deloitte do not feel comfortable simply amending their model for the change in resources alone because the cause of the change in R&R is due to cost/quality/mine information subsequent to the acquisition. As RTCM are preparing IC submissions for May/June my view is that all of the cost/quality/mine plan information is still “in progress” and not sufficiently final that we should engage Deloitte to do a fuller review of their attribution”<sup>172</sup> [emphasis added].*

6.5.5 For the purposes of this report, I have assumed that Deloitte’s work was then put on hold until later in the first half of 2012, at which point Deloitte were instructed to consider whether the

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<sup>171</sup> Email from Mr Nehill to Ms Foster (cc: Mr Wishart), dated 25 January 2012, subject: “RE: Riversdale–reserves & resources request” [SEC-DELOITTE-E-0005536 to SEC-DELOITTE-E-0005544]

<sup>172</sup> Email from Mr Wishart to Ms Vilar (cc: Ms Barbrook, Ms Foster and Simon Wensley, Chief Commercial Officer, RTE (“**Mr Wensley**”)), dated 27 January 2012, subject: “RE: RTCM – reserves & resources” [RT\_00362233 to RT\_00362237]



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updated reserves and resources would impact the PPA. I have identified contemporaneous Rio Tinto correspondence which is consistent with this assumption<sup>173, 174, 175, 176</sup>.

6.5.6 I have assumed that Deloitte's work related only to the PPA and would not therefore involve a consideration of the carrying amount of the RTCM Assets subsequent to the date of the Transaction. The output of Deloitte's work was set out in an email dated 31 May 2012, which stated that it was based on the assumption that:

*"there would be no other change to the forecast cash flows associated with the Mineral Interests from those assumed in the Report as a result of the resource update. In particular:*

- *no change in the quality of the saleable coal that could be extracted*
- *no change in the per-unit operating, extraction, transport and other costs*
- *no change in the capital expenditure profile of the projects"* [emphasis added]<sup>177</sup>.

6.5.7 This fundamental assumption is important given the concerns apparently raised by Deloitte in January 2012 relating to updating certain assumptions in its assessment of the fair value of

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<sup>173</sup> In an email dated 9 May 2012, Ms Vilar stated: "We will need a robust argument as to why the write down does not affect the valuation and will need to get Deloitte to review, in order to obtain sign off from them that it does not affect the valuation they gave at acquisition" (Email from Ms Vilar to Mr Wishart and Simon Morris, General Manager – Business Analysis & Operations Support, RTCM ("Mr Morris") (cc: Ms Barbrook, Ms Foster and Pedro Botte, Chief Financial Officer, RTCM ("Mr Botte")), dated 9 May 2012, subject: "RE: Riversdale – accounting for share of Benga" [RT\_00184475 to RT\_00184479]). In the same email chain, Ms Barbrook stated: "We really do need something concrete from Deloitte on this. It was [sic] been my understanding that Deloitte would be re-engaged to update their work. PwC place a lot of reliance on them as independent valuation specialists" (Email from Ms Barbrook to Ms Vilar and Mr Morris (cc: Ms Foster, Mr Botte and Mr Wishart), dated 14 May 2012, subject: "Re: Riversdale – accounting for share of Benga" [RT\_00184475 to RT\_00184479])

<sup>174</sup> In an email dated 31 May 2012, Mr Nehill stated that Deloitte were instructed by Rio Tinto "to now consider whether Rio Tinto's updated reserve and resource statement issued in December 2011 would materially impact [Deloitte's] assessment of the value of the Mineral Rights" (Email from Mr Nehill to Mr Wishart and Ms Foster, dated 31 May 2012, subject: "Impact of updated resource statement on Riversdale PPA" ("Deloitte's May 2012 Report") [RT\_00332175 to RT\_00332178])

<sup>175</sup> In an email dated 24 May 2012, Mr Wishart stated: "We have now been able to get in touch with Deloitte and talked them through the attached change in RTCM Resource/Reserve and why we believe that this alone would not likely change our view of purchase price allocation as the total ROM t modelled to be consumed in the LOM is still well under the level of Resources. Deloitte is going to review the additional information in light of their previous analysis and send us a note back as to whether they think we should be adjusting the PPA. This note is only in email form unless we would like something more formal (do you want something more formal)" (Email from Mr Wishart to Ms Vilar and Ms Barbrook (cc: Ms Foster, Mr Botte and Mr Morris), dated 24 May 2012, subject: "RTCAM: Purchase price allocation" [RT\_00464716 to RT\_00464718])

<sup>176</sup> Deloitte's May 2012 Report [RT\_00332175 to RT\_00332178]

<sup>177</sup> Deloitte's May 2012 Report [RT\_00332175 to RT\_00332178]

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the mineral interests in isolation (see paragraph 6.5.4 above). Further and importantly, as I explain in the remainder of this report, I have assumed that there had been a number of changes to other of the cash flows associated with Benga and Zambeze (including in relation to the quantity of the saleable coal, operating and transport costs, and the capital expenditure profile).

6.5.8 Even if Deloitte's work in May 2012 could<sup>178</sup> be sufficient for the purposes of finalising the PPA process, it is not, in my view, appropriate to rely upon Deloitte's PPA work when specifically considering whether there were indicators of impairment in relation to the carrying amount of the RTCM Assets as at a later reporting date (including in Rio Tinto's 2012 Interim Financial Statements). Specifically, I have assumed that Deloitte's work related only to the fair value of the RTCM Assets as at the date of the Transaction, which is based on the facts and circumstances that existed when the Transaction took place. On this basis, Deloitte's work did not therefore incorporate the facts and circumstances that had arisen after the date of the Transaction, which would need to be incorporated into an assessment of the fair value of the RTCM Assets as at a later reporting date.

6.5.9 The conclusions set out in Deloitte's May 2012 Report were as follows<sup>179</sup>:

- (a) with respect to Benga: *"Benga's production assumptions would require utilisation of 100% of reserves and [...] 42% of measured resources (which provides the highest level of resource assurance) or 31% of overall resources. Based on our experience, we would typically not consider such conversion assumptions to be unreasonable"*;
- (b) with respect to Zambeze: *"Zambeze's production assumptions would require utilisation of 96% of its measured and indicated resources or 77% of its total resources under the updated resource statement. Conversion assumptions of this magnitude would unlikely be considered conservative but may still be considered reasonable if Rio Tinto is of the view that there is scope for additional resource identification and conversion beyond the stated amounts"*; and
- (c) overall, *"subject to the assumptions set out above and Rio Tinto's own internal technical assessment of the adequacy of the resource assumptions, we would not expect*

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<sup>178</sup> On the basis that the other changes to cash flows (with the exception of quality of saleable coal) could be viewed as being facts or circumstances that did not exist at the date of the Transaction

<sup>179</sup> Deloitte's May 2012 Report [RT\_00332175 to RT\_00332178]

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*the updated resource statements to affect our assessment of the value of the Mineral Interests associated with Benga. Whilst less conservative, the production assumptions for Zambeze may also be considered reasonable (subject to technical confirmation)".*

6.5.10 Deloitte did recommend, however, that “*Rio Tinto’s in-house technical experts assess the continued appropriateness of the volume and yield assumptions under the updated resource statements*”<sup>180</sup>.

6.5.11 Whilst Deloitte appear to have concluded, therefore, that they would not expect the downgrading of the reserves and resources to affect the assessed fair value of the mineral properties at the date of the Transaction, there is an apparent circularity to Rio Tinto relying upon this conclusion for the purposes of not undertaking an impairment test in respect of the carrying amount of the RTCM Assets at a later date.

6.5.12 Deloitte’s work was not an impairment test and Deloitte also stated that their conclusion in respect of the PPA was provided on the assumption that Rio Tinto still considered the production assumptions underlying the Deloitte PPA Report to be appropriate in light of the updated reserves and resources.

## **6.6 The reserves and resources of Tete East and Minjova**

6.6.1 As explained at paragraph 6.2.2, prior to the Transaction, Rio Tinto’s business case for RTCM was based on the construction of the two open cut mines at Benga and Zambeze together with a small operation at Tete East.

6.6.2 Subsequently, during 2011, Rio Tinto appears to have presented a vision for RTCM to the market based on four open cut mines; Benga, Zambeze, Tete East and Minjova<sup>181</sup>. Whilst I have assumed that Tete East and Minjova were included in Rio Tinto’s plans for RTCM from September 2011, Rio Tinto reported only the reserves and resources for Benga and Zambeze during the Material Reporting Period<sup>182</sup>.

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<sup>180</sup> Deloitte’s May 2012 Report [RT\_00332175 to RT\_00332178]

<sup>181</sup> Conceptual Growth Programme, paragraph 4.4.2, page 13 [RT\_00325682 to RT\_00325791]

<sup>182</sup> The Conceptual Growth Programme stated: “*the current exploration programme is not yet sufficiently advanced to include any resources within the Tete East and Minjova tenements*” (Conceptual Growth Programme, Section 6, page 27 [RT\_00325682 to RT\_00325791])

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6.6.3 Tete East was acquired by way of the Transaction and was included in the original RTCM CGU however Minjova was not. Despite being included in certain of Rio Tinto's plans and calculations of future cash flows for RTCM (as identified in Drewe 1), Minjova was also not formally disclosed as having been added to the RTCM CGU in Rio Tinto's 2011 Annual Financial Statements, 2012 Interim Financial Statements or 2012 Annual Financial Statements.

6.6.4 IAS 36 confirms that CGUs should be identified consistently from period to period unless a change is justified<sup>183</sup>. Where an entity recognises an impairment of a CGU (as Rio Tinto did in its 2012 Annual Financial Statements) and the aggregation of assets for identifying the CGU has changed, IAS 36 requires the entity to disclose in the financial statements the current and former aggregation of the assets and the reasons for changing the way the CGU is identified<sup>184</sup>. On the basis that no such disclosure was provided in Rio Tinto's 2011 Annual Financial Statements, 2012 Interim Financial Statements or Rio Tinto's 2012 Annual Financial Statements, it appears that Minjova was not ultimately transferred to the RTCM CGU.

## **6.7 Conclusion**

6.7.1 By the half-year reporting date for Rio Tinto's 2012 Interim Financial Statements, I have assumed that the following significant events had taken place in relation to the reserves and resources at RTCM:

- (a) Rio Tinto had recognised a significant write down to reserves and resources in its 2011 Annual Financial Statements, with reserves written down by approximately 40% and resources written down by approximately 80%;
- (b) Rio Tinto had instructed Deloitte to consider whether the updated reserves and resources set out in Rio Tinto's 2011 Annual Financial Statements would materially impact the PPA. Deloitte concluded that they would not impact the PPA, provided there were no other changes to the forecast cash flows. I have assumed that Deloitte

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<sup>183</sup> IAS 36, paragraph 72 (**Exhibit C**)

<sup>184</sup> IAS 36, paragraph 130(d)(iii) (**Exhibit C**)

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were not instructed to consider whether there was an impact on the carrying amount of the RTCM Assets at any date subsequent to the acquisition date; and

- (c) Rio Tinto had presented a vision for RTCM to the market which included a further mine, Minjova, in addition to the three mines (Benga, Zambeze and Tete East) that were included in Rio Tinto's business case for RTCM prior to the Transaction.

6.7.2 In my opinion, the significant write down to the reserves and resources at RTCM should have been included in the consideration of whether there were indicators of impairment in relation to RTCM as at 30 June 2012. For this consideration, it was not appropriate to rely on Deloitte's work in relation to the PPA, which was based on facts and circumstances that existed when the Transaction took place.

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## 7 Significant events relating to the infrastructure required for the coal chain at RTCM

### 7.1 Introduction

7.1.1 In this Section I set out an overview of the relevant significant events relating to the infrastructure required for the coal chain at RTCM throughout the Material Reporting Period. Where I have cited contemporaneous information and transcripts of witness depositions, I have included these because I consider them to be relevant to the assumptions upon which I have based my consideration of whether there were indicators of impairment in relation RTCM by 30 June 2012. I have assumed, only for the purposes of this report, that the statements within the cited information are true.

7.1.2 I understand that, prior to the Transaction, Rio Tinto identified four key potential options for the transportation of coal from the mines in the Moatize basin to port for export:

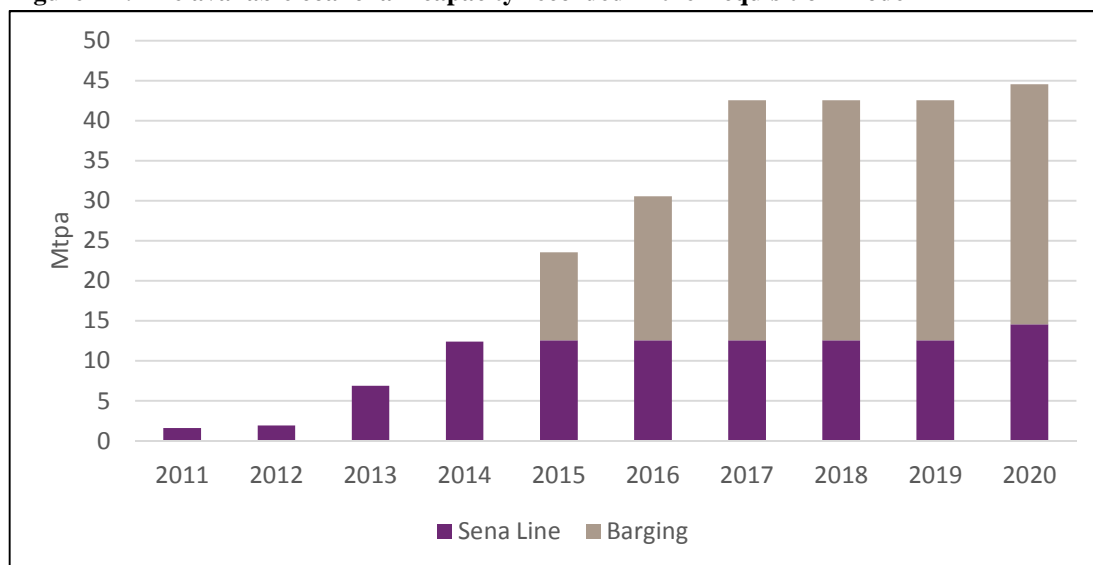
- (a) the railway line from Sena to the Port of Beira (the “**Sena Line**”);
- (b) barging down the Zambezi river to Chinde;
- (c) a greenfield<sup>185</sup> rail and port solution (likely to Quelimane) (the “**Greenfield Line**”); and
- (d) the railway line from the Moatize basin to the Port of Nacala (the “**Nacala Line**”).

7.1.3 For the purposes of this report, I have assumed that, prior to the Transaction, Rio Tinto planned that coal would initially be transported using the Sena Line and that barging would subsequently be introduced as a larger scale transport solution. This is consistent with the assumed methods of transportation reflected in the Acquisition Model. In Figure 7A below I illustrate the available coal chain capacity in the first ten years of the operation of RTCM that was recorded in the Acquisition Model<sup>186</sup>:

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<sup>185</sup> In her deposition, Helen Newell, Vice President of Infrastructure, RTE (“**Ms Newell**”) explained that “A *greenfield project or a greenfield railway is a construction of a project or an asset that is from nothing*” (Ms Newell deposition transcript, dated 27 September 2018, page 52)

<sup>186</sup> I provide my workings in **Appendix H**

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7.1.4 The method of transportation that would be used for the coal chain at RTCM is important because it impacts:

- (a) the quantum of capital expenditure that would be incurred in establishing the transportation options;
- (b) the operating cost that would be incurred in transporting each tonne of saleable coal; and
- (c) the extent to which the overall capacity of the coal chain would constrain the volume of RTCM's saleable coal that could be transported out of the mines.

7.1.5 For the purposes of my consideration of whether there were indicators of impairment in relation to RTCM by 30 June 2012, I have been asked to contrast Rio Tinto's key acquisition assumptions in relation to the coal chain at RTCM with subsequent assumptions that I set forth in this Section. In this regard, I address each of the four transportation options in turn below, including setting out the assumptions that I have adopted in relation to their capacity, capital cost, operating cost and feasibility. I also provide a timeline of significant events at **Appendix I**.

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## 7.2 The Sena Line

7.2.1 Prior to the Transaction, Rio Tinto assumed that it would use the 570km Sena Line to transport coal to port whilst the barging infrastructure was being constructed<sup>187</sup>. In addition, in the Acquisition Model, Rio Tinto recorded the following in respect of the Sena Line:

- (a) the available capacity would reach 12.4 Mtpa by 2014<sup>188</sup>;
- (b) the operating costs would be approximately US\$29.50 per tonne<sup>189</sup>; and
- (c) no capital expenditure would be incurred<sup>190</sup>.

7.2.2 For the purposes of this report, I have assumed that, subsequent to the Transaction, Rio Tinto was aware of issues in relation to the required upgrade of the Sena Line, including potential constraints to the available capacity, delays to the transportation of first coal and a requirement for Rio Tinto to provide funding for certain of the upgrade work.

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<sup>187</sup> See Figure 7A

<sup>188</sup> Acquisition Model, “logistics” tab, row 37 [RT\_00337763]

<sup>189</sup> Drewe 1, paragraph 11.3.2

<sup>190</sup> Drewe 1, Figure 11C



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7.2.3 I have identified a number of contemporaneous documents and statements made by individuals in transcripts from depositions which appear to be consistent with this assumption<sup>191, 192, 193, 194, 195</sup>.

7.2.4 I have assumed that, by 30 June 2012, the capacity constraints remained clear and the uncertainty over the potential expansion of the Sena Line was apparent to Rio Tinto. I have identified contemporaneous Rio Tinto correspondence which appears to be consistent with this assumption<sup>196</sup>.

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<sup>191</sup> A Rio Tinto presentation dated 5 August 2011 stated that the “Sena / Beira rail corridor will be constrained to 5-6Mtpa without further upgrades”, compared with Rio Tinto’s assumption in the Acquisition Model that it would use 10.1 Mtpa of capacity by 2014 (Rio Tinto Projects in Mozambique, MIREM Co-ordinating Council Meeting, 5 August 2011, slide 9; Acquisition Model, “logistics” tab, row 17 [RT\_00020650 to RT\_00020662], [RT\_00337763])

<sup>192</sup> In her deposition, Ms Newell stated that: (i) the Sena Line “had been destroyed during the civil war in Mozambique” and “needed a lot of work to be upgraded both to get to initial use and then also to be potentially expanded for greater use” ; and (ii) the early estimates for the capacity of the Sena Line were 5Mtpa, of which Rio Tinto could use one third (Ms Newell deposition transcript, dated 27 September 2018, pages 155, 257 and 258)

<sup>193</sup> A September 2011 RTCM Coal Chain Position Paper stated: “Key developments that have occurred since due diligence include: [...] CFM and CCFB lack of capability to complete upgrade of Sena Line, requiring reduction in capacity estimates and requirement for RTCM to fund some upgrade programs to ensure safe and viable operations [...] CFM’s lack of funds to upgrade port capability to 24 hour operations, requiring RTCM to fund buoyage upgrades (and tugs) to achieve [...] Delays in redevelopment of TCC8 berth, requiring delays in first coal movements to early 2012” (RTCM Coal Chain Position Paper - September 2011, page 1 [RT\_00022911 to RT\_00022926])

<sup>194</sup> An email from Mr Finlayson to Mike Jolley, Chief Financial Officer, RTCM (“**Mr Jolley**”), dated 17 November 2011 stated: “The acquisition model assumed 6Mtpa of rail & port capacity in 2012 (RTCM share 1.9Mtpa) with the RTCM share rising to 12.6Mtpa by 2014. The current assumption is that a capacity upgrade from 6Mtpa to 19Mtpa by 2014 proceeds as recently announced by CFM; that there will be intense competition from Vale, Jindal, ENRC and others for the 13Mtpa of extra capacity; and that the RTCM share of the 19Mtpa will be 3Mtpa. Even if there were no other companies competing for capacity and the current 68:32 capacity split with Vale was preserved, the RTCM share of 19Mtpa capacity would be only 6Mtpa” (Email from Mr Finlayson to Mr Jolley, dated 17 November 2011, subject: “Can you assist with the highlights?” [RT\_00264574 to RT\_00264577])

<sup>195</sup> An email sent by Ms Newell in November 2011 stated: “The other comments about the Sena Beira upgrade to 19mtpa by 2014 may be what CFM (I cannot recall this but will accept) is saying but I will eat my hat if it comes on that quickly. Some work will be undertaken to get our capacity to 3mtpa by 2014 but the larger volumes are more likely to come on late 2015+” (Email from Ms Newell to Mr Finlayson and Mr Jolley, dated 18 November 2011, subject: “RE: Can you assist with the highlights?” [RT\_00264574 to RT\_00264577])

<sup>196</sup> An email from Chris Webb, Business Analyst – Future Corridors, RTE (“**Mr Webb**”) to Ms Newell dated 4 May 2012 stated: “A very steep ramp-up on Sena Beira in bid case [prior to the Transaction] which is significantly more aggressive than that now contemplated [...] 10mt max capacity by 2014 on Sena Beira would require a 30mtpa+ system (assuming 32% RTCM). The bid case relies on the First Class Partnership [external consultants] work which states that 30mtpa is possible with significant track upgrades and loop lengthening, and perhaps the need for higher axle loads [...] Current position is that Beira port capacity is clearly a risk above 8-9mtpa system capacity. I am not sure to what extent that was acknowledged in the bid analysis” (Email from Mr Webb to Ms Newell, dated 4 May 2012, subject: “Bid Case reconciliation” [RT\_00341864 to RT\_00341868])

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7.2.5 In addition to the above-mentioned assumption in relation to capacity constraints, I have assumed that, by 30 June 2012, Rio Tinto's estimated operating costs and capital expenditure in relation to the Sena Line had increased significantly from the costs recorded in the Acquisition Model prior to the Transaction. As referred to at paragraph 7.2.1, Rio Tinto initially recorded that there would be no estimated capital expenditure and estimated operating costs of approximately US\$29.50 per tonne. However, I have assumed that the estimate of operating costs had increased to US\$50.80 per tonne and the estimated capital expenditure had increased to approximately US\$750 million by May 2012<sup>197</sup>.

7.2.6 For the purposes of this report, I have assumed that during the Material Reporting Period, when compared with the assumptions in the Acquisition Model, the estimated capacity of the Sena Line decreased, the ramp up of that capacity was delayed, the estimated operating costs nearly doubled and a requirement for significant additional capital expenditure was identified.

### **7.3 Barging**

7.3.1 Prior to the Transaction, Rio Tinto assumed that it would use a 540km stretch of the Zambezi River to barge coal from the Moatize basin to the Port of Chinde, from where it would be transhipped<sup>198</sup> to ocean-going vessels<sup>199</sup>. Rio Tinto stated that this transportation option would *"be technically feasible and cost effective versus rail alternatives"*<sup>200</sup>. In the Acquisition Model, Rio Tinto assumed the following in respect of barging:

- (a) the available capacity would reach 30 Mtpa by 2017<sup>201</sup>;
- (b) the long-term operating costs would be approximately US\$14 per tonne<sup>202</sup>; and
- (c) US\$588 million of capital expenditure would be incurred<sup>203</sup>.

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<sup>197</sup> These figures are set out in an email from Mr Webb to Ms Newell, dated 4 May 2012, subject: *"Bid Case reconciliation"* [RT\_00341864 to RT\_00341868]

<sup>198</sup> Transshipment is the process of off-loading a cargo from one vessel and loading it onto another vessel

<sup>199</sup> Rio Tinto Energy, Investment Committee Paper on the Acquisition of Riversdale Mining, August 2010, page 6 [RT\_00008702 to RT\_00008716]

<sup>200</sup> Rio Tinto Energy, Investment Committee Paper on the Acquisition of Riversdale Mining, August 2010, page 6 [RT\_00008702 to RT\_00008716]

<sup>201</sup> Acquisition Model, *"logistics"* tab, row 52 [RT\_00337763]

<sup>202</sup> Drewe 1, paragraph 11.3.2

<sup>203</sup> Drewe 1, Mr Drewe's workings underlying Figure 11C

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- 7.3.2 An internal Rio Tinto memorandum dated 13 November 2011 stated that “*Barging is critical to the delivery of the RTCM growth plan* and represents potentially significant value when compared with alternate coal chain options” [emphasis added]<sup>204</sup>.
- 7.3.3 For the purposes of this report, I have assumed that, by the end of 2011, Rio Tinto had revised downwards its assumption in relation to the available capacity of barging of 30 Mtpa that was recorded in the Acquisition Model. I have identified a number of contemporaneous documents and statements made by individuals in transcripts from depositions which are consistent with this assumption<sup>205, 206, 207, 208</sup>.
- 7.3.4 For the purposes of this report, I have also assumed that, by the end of 2011, Rio Tinto was aware that its barging proposal had been rejected by the Government of Mozambique. I have

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<sup>204</sup> Defendants’ Exhibit 3, page 6

<sup>205</sup> A Rio Tinto presentation dated 5 August 2011 referred to “*Ultimate capacity perhaps 20 Mtpa*” (Rio Tinto Projects in Mozambique, MIREM Co-ordinating Council Meeting, dated 5 August 2011, slide 8 [RT\_00020650 to RT\_00020662])

<sup>206</sup> On 2 September 2011, Rio Tinto submitted an Environmental and Social Impact Assessment (“**ESIA**”) to the Ministry for Coordination of Environmental Affairs in Mozambique which I understand was required in order for barging studies to progress further. In an email to Mr Ritchie dated 25 November 2011, Mr Finlayson stated that a maximum capacity of 10Mtpa was reflected in the ESIA submitted in September 2011: “*The acquisition model assumed that barging came on stream in 2015 and ramped up from 11Mtpa in 2015 to 30Mtpa by 2017. The assumption in the 2012-2016 Plan is that barging comes on in 2015 and that a ramp up to 10Mtpa by 2017 is achieved. This is the expected maximum throughput if we follow the model outlined in the barging ESIA. As indicated in an email from Helen, “I believe getting it above that will be extremely challenging but we are proposing a study to consider.”*” (Email from Alan Menton, General Manager – Corporate Development, Riversdale (“**Mr Menton (Alan)**”) to Mr Woodley, Mr Finlayson and Ms Newell, dated 3 September 2011, subject: “*Barging ESIA Submitted*” [RT\_00021735]; Email from Mr Finlayson to Mr Ritchie (cc: Matt Coulter, Director of Energy Business Development, RTE (“**Mr Coulter**”), Mr Wensley, Mr Jolley and Mr Woodley), dated 25 November 2011, subject: “*RTCM business valuation*” [RT\_00237829 to RT\_00237833])

<sup>207</sup> In her deposition, Ms Newell stated that 10Mtpa was the working assumption for barging at that time and that there were “*operational constraints that would have made it, we believe, unreliable to look to move more than about 10, using that operating model*” (Ms Newell deposition transcript, dated 27 September 2018, pages 151 to 152 and 157)

<sup>208</sup> Subsequently, the presentation to Mr Albanese and Mr Elliott at a meeting in Brisbane on 11 May 2012 (the “**Final May 2012 Brisbane Presentation**”) stated: “*The +30Mtpa barging model assumed in the bid has formidable practical challenges*” (Final May 2012 Brisbane Presentation, page 15 [RT\_00278107 to RT\_00278133])

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identified a number of contemporaneous Rio Tinto documents which are consistent with this assumption<sup>209, 210, 211, 212</sup>.

7.3.5 The importance of the barging option for RTCM was stated in various internal Rio Tinto documents which stated:

*“Without barging as an available transport route, many agricultural development opportunities will be unviable and development of the Moatize Basin could be reduced by half current projections as thermal coal export mines are deemed unviable due to the higher transport costs” [emphasis added]<sup>213</sup>; and*

*“Barging on River is materially cheaper to build and operate than port and rail, critical for development of thermal coal mines. Without barging, the development of the Moatize Basin will be constrained by as much as half. [...] Thermal coal price = US\$100/T and expected to decline over time; cannot afford to pay more than \$30/T in transport to coast (mining \$40/T+, shipping \$x/T to Asia). [...] Barging cost = \$25-30/T Vs greenfield port/rail >\$40/T (Nacala >\$55/T Source: UBS)” [emphasis added]<sup>214</sup>.*

<sup>209</sup> The notes from a meeting between Rio Tinto and Ministry for Coordination of Environmental Affairs in Mozambique on 30 November 2011 stated: “Most of the reviews were not favourable to barging on the Zambezi River because the negative environmental impacts were considered greater than the economic benefits [...] The final step was to take it to CONDES council, chaired by the Prime Minister, and the decision made was that the Barging Project **SHOULD NOT PROCEED**” (Note of meeting with the Ministry of Environment, dated 30 November 2011, Maputo, pages 1 and 2 [RT\_00074947 to RT\_00074949])

<sup>210</sup> A report titled “Mozambique & RSA Coal”, dated November 2011 stated: “The Environment Ministry indicated verbally on November 30 that the Zambezi River barging ESIA had been rejected [...] A formal letter of rejection will likely be withheld until after the meeting on December 9 between the Prime Minister and the Chief Executive of Rio Tinto” (Mozambique & RSA Coal, Monthly Report for November 2011, page 2 [RT\_00188736 to RT\_00188739])

<sup>211</sup> An email from Mr Finlayson to Mr Coulter, dated 7 December 2011, stated: “We were informed on November 30 by the Ministry of Environment that the barging ESIA had been rejected [...] there was always the risk that the cost, environmental or political risks would unwind the barging option. The ESIA also never envisaged 30Mtpa. So the greenfield rail & port option is – and always was – more than just a preference of myself, Helen or anyone else” (Email from Mr Finlayson to Mr Coulter, dated 7 December 2011 [RT\_00237829 to RT\_00237833])

<sup>212</sup> A January 2013 RTCM Coal Chain Position Paper stated “In November 2011, RTCM was advised bluntly that the inclusion of barging in any proposal to GoM would result in the entire proposal being rejected and our reputation being materially damaged within Mozambique” and “4Q, 2011, Rejection of Riversdale Barging ESIA and subsequent instruction from President Guebuza's office to cease any fieldwork associated with barging coal down the Zambezi River [...] and strong pressure to withdraw barging from our Investment Proposal” (RTCM Coal Chain Position Paper – January 2013, pages 1 and 7) [RT\_00079540 to RT\_00079546])

<sup>213</sup> Rio Tinto Coal Mozambique, Future Corridors Investment Proposal, dated February 2012, page 7 [RT\_00026257 to RT\_00026269]

<sup>214</sup> RTCM Key Messages & Communications Strategy - Infrastructure, dated March/April 2012, page 2 [RT\_00041393 to RT\_00041401]

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- 7.3.6 The above mentioned estimated operating cost for barging of US\$25 to US\$30 per tonne as at March / April 2012 was nearly double Rio Tinto's estimate of US\$14 per tonne prior to the Transaction. In this regard, for the purposes of this report, I have assumed that, before 30 June 2012, Rio Tinto's estimated operating costs for barging had increased to approximately US\$30 per tonne, compared with the assumed US\$14 per tonne recorded in the Acquisition Model. I have identified a number of contemporaneous documents and statements made by individuals in transcripts from depositions which are consistent with this assumed increase in the estimated operating costs for barging<sup>215, 216, 217</sup>.
- 7.3.7 Notwithstanding my assumptions in relation to the estimated available capacity and operating costs of barging and the Government of Mozambique's rejection of barging, for the purposes of this report I have assumed that Rio Tinto was no longer pursuing barging as a transportation option by 30 June 2012. I have identified a number of contemporaneous emails which are consistent with this assumption<sup>218, 219, 220</sup>.

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<sup>215</sup> In her deposition, Ms Newell stated the estimated cost of approximately US\$30 per tonne was provided by the barging team in the first half of 2012 (Ms Newell deposition transcript, dated 27 September 2018, pages 161 and 162)

<sup>216</sup> A document titled "*Key Messages & Communications Strategy – Infrastructure*" dated January/February 2012 referred to an estimated operating cost of US\$25 - US\$30 per tonne (RTCM Key Messages & Communications Strategy - Infrastructure, dated January/February 2012, page 3 [RT\_00321970 to RT\_00321979])

<sup>217</sup> A Rio Tinto presentation titled "*Information Pack – Credit Agricole*" dated 29 March 2012 referred to an estimated operating cost of US\$33 per tonne (Rio Tinto Coal Mozambique, Information Pack – Credit Agricole, dated 29 March 2012, page 7 [RT\_SEC\_00248879 to RT\_SEC\_00248889])

<sup>218</sup> An email sent by Mr Woodley to Mr Ritchie on 20 April 2012 stated: "*The key messages were very consistent and as follows*"

*Barging on the Zambeze is most unlikely to occur under the current Government. The Minister for Planning mentioned that the issue was due to political matters with Malawi.*

*Barging studies should not proceed. The Minister for Planning stated that progressing with barging studies would negatively impact relationships with the Government of Mozambique*" (Email from Mr Woodley to Mr Ritchie (cc: Mr Finlayson and Ms Newell), dated 20 April 2012, subject: "*Update on PPP*" [RT\_SEC\_00084910 to RT\_SEC\_00084914])

<sup>219</sup> An email from Mr Witthoft to Mark Shannon, Head of Investor Relations, Rio Tinto ("**Mr Shannon**") on 29 May 2012 stated: "*the barging option underlying the acquisition values has been completely abandoned (for now) after strong feedback from the government (i.e. more than one minister speaking out of turn). The clear message to Rio was to abandon the barging idea or lose the right to mine in Mozambique*" (Email from Mr Witthoft to Mr Shannon on 29 May 2012) [RT\_00472407 to RT\_00472410])

<sup>220</sup> An email from Ms Newell to Mr Finlayson on 5 June 2012 stated: "*Barging study closed due to lack of political support from Govt of Mozambique, and Rio Tinto policy to reduce study costs*" (Email from Ms Newell to Mr Finlayson, dated 5 June 2012, subject: "*FW: CE Report to the Board - input required by no later than Tuesday 5 June*" [RT\_SEC\_00085799 to RT\_SEC\_00085802])



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## 7.4 The Greenfield Line

7.4.1 The Greenfield Line was one of the four key transportation options identified by Rio Tinto prior to the Transaction. However, as illustrated in Figure 7A, the Greenfield Line was not included in Rio Tinto's initial plan for transporting coal in the Acquisition Model, which reflected only the use of the Sena Line and barging.

7.4.2 Whilst Rio Tinto's Acquisition Model did not include the use of the Greenfield Line for the coal chain, I have assumed that it became a more significant option for Rio Tinto later in 2011. I have identified contemporaneous documents which are consistent with this assumption<sup>221, 222</sup>.

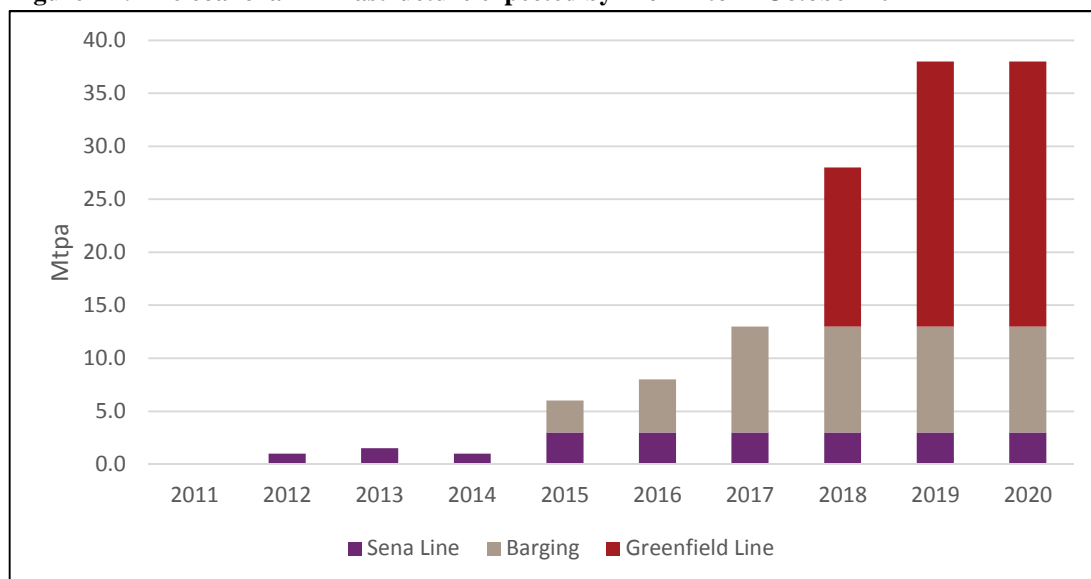
7.4.3 In the graph below, I set out the volume of coal that Rio Tinto recorded as being expected to be transported in the first ten years of the project using each method of transportation according to data set out in the RTCM Oct 2011 Plan Presentation<sup>223</sup>:

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<sup>221</sup> A presentation to the RTE Plan Review Committee in October 2011 stated: "*Greenfield solutions will be required to unlock the full coal production potential of the Moatize Basin*" (RTCM Oct 2011 Plan Presentation, slide 3 [RT\_00469625 to RT\_00469676])

<sup>222</sup> Subsequently, the Final May 2012 Brisbane Presentation stated: "*Other greenfield solutions will be required to unlock the full coal production potential of the Moatize Basin*" (Final May 2012 Brisbane Presentation, page 5 [RT\_00278107 to RT\_00278133])

<sup>223</sup> I have re-produced the chart titled "*Total Coal Chain Capacity Plan*" on page 38 of the RTCM Oct 2011 Plan Presentation using the data set out on page 50 of the same document ([RT\_00469625 to RT\_00469676]). It is not clear why the chart on page 38 contains different data to that set out on page 50. However, the data on page 50 is consistent with other pages in the RTCM Oct 2011 Plan Presentation. I provide my workings in **Appendix J**

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Steven Brice FCA****Figure 7B: The coal chain infrastructure expected by Rio Tinto in October 2011**

7.4.4 According to Figure 7B, Rio Tinto was expecting in its Plan Review Committee to utilise the Greenfield Line from 2018.

7.4.5 As referred to in Sections 7.2 and 7.3, I have assumed that Rio Tinto had revised downwards its estimates of the capacity of the Sena Line and barging, which formed the basis of its initial transportation plans recorded in the Acquisition Model. I have assumed that the Greenfield Line was therefore incorporated into Rio Tinto's plans in order to provide additional capacity. This assumption is consistent with internal Rio Tinto correspondence during November 2011 which also stated that this would lead to a US\$0.8 billion increase in operating costs when compared with the barging option<sup>224, 225, 226</sup>.

<sup>224</sup> An email from Mr Finlayson stated: "• The RTCM business valuation assumes that a greenfield rail & port solution comes on stream in 2018 and ramps up to 50Mtpa by 2022. The impact of this solution is that by 2020, annual coal sales will match those forecast in the acquisition model. • As rail transport is more costly than barging and capital charges will be incurred, there will be increased unit costs of transport from 2018" (Email from Mr Finlayson to Mr Jolley, dated 17 November 2011, subject: "Can you assist with the highlights?" [RT\_00264574 to RT\_00264577])

<sup>225</sup> An email from Mr Jolley stated: "The lower assumed capacity in barging and the Senna [sic] Beira rail line is offset by the Greenfield infrastructure solution which is assumed to come on stream at 15mtpa in 2018, increasing to 50mtpa 2022. As rail is more costly than barging, this increased operating costs accounts for a further \$0.8b of the valuation differential" (Email from Mr Jolley to Mr Wishart and Mr Finlayson, dated 17 November 2011, subject: "Valuation Comments for Doug" [RT\_00348683 to RT\_00348684])

<sup>226</sup> An email Mr Finlayson stated: "With the barging ESIA being verbally rejected by the Government on November 30 (with a stay of execution until Tom meets the PM), we don't have a business without the greenfield solution"

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- 7.4.6 For the purposes of this report, I have assumed that the construction relating to the Greenfield Line would require significant levels of capital expenditure (assumed to be in the region of US\$5 billion to US\$10 billion). I have identified a number of contemporaneous Rio Tinto documents which are consistent with this assumption<sup>227, 228, 229</sup>.
- 7.4.7 In Drewe 1, Mr Drewe identifies that, assuming Rio Tinto would incur the capital cost of building the Greenfield Railway, it estimated that the operating costs of the Greenfield Line would be between US\$6.2 and US\$9.3 per tonne<sup>230</sup>. Around March 2012, Rio Tinto referred to estimated operating costs for the Greenfield Line of somewhere between US\$26 and US\$40 per tonne<sup>231</sup>, compared with the estimated operating costs for barging around this time of between US\$25 and US\$30 per tonne<sup>232</sup>. These estimated operating costs for the Greenfield Line appear to be based on another company, “*InfraCo*”, building the Greenfield Railway and charging Rio Tinto a fee per tonne.

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(Email from Mr Finlayson to Mr Ritchie, dated 6 December 2011, subject: “*Draft letter to Prime Minister*” [RT\_00237803 to RT\_00237804])

<sup>227</sup> An internal Rio Tinto memorandum dated 13 November 2011 stated: “*The capital cost estimate for this green field coal chain is \$4.5 - \$5.5B [confirm from GB] for 25mtpa, growing to \$8.2B for 100mtpa*” (Defendants’ Exhibit 3, page 7)

<sup>228</sup> A Draft Post-Integration Cost Review in March 2012 referred to capital expenditure totalling US\$9.5 billion: “*Capex Stage 1 (25mtpa) capex is \$6.76bn; Stage 2 (50mtpa) incremental is \$887m; Stage 3 (75mtpa) is \$1.02bn, and Stage 4 (100mtpa) would be \$833m. Total breakeven cost per tonne ramps up massively if volumes do not get to at least 50mtpa on the corridor*” (Rio Tinto Coal Mozambique, Post-Integration Cost Review – Draft, dated 1 March 2012, page 27 [RT\_00337139 to RT\_00337182])

<sup>229</sup> An RTCM Key Messages & Communications Strategy paper stated: “*Capex to construct channel/barging solution <\$1B for 10mtpa Vs. \$7-8B for 50mtpa for port/rail*” (RTCM Key Messages & Communications Strategy – Infrastructure, dated March/April 2012, page 2 [RT\_00041393 to RT\_00041401])

<sup>230</sup> Drewe 1, Section 11.3

<sup>231</sup> Rio Tinto Coal Mozambique, Information Pack – Credit Agricole, dated 29 March 2012, page 7 [RT\_SEC\_00248879 to RT\_SEC\_00248889]; paragraph 7.4.7

<sup>232</sup> Paragraph 7.3.6



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- 7.4.8 For the purposes of this report, I have assumed that the capital-intensive nature of the Greenfield Line would have a significant negative impact on the valuation of RTCM. This is consistent with certain contemporaneous Rio Tinto documents and correspondence that I have identified<sup>233, 234</sup>.
- 7.4.9 I have also assumed that, prior to 30 June 2012, Rio Tinto was considering how the Greenfield Line would be funded, including proposing to sell an equity stake and share capacity with other coal companies. This is consistent with a contemporaneous Rio Tinto document that I have identified<sup>235</sup>.
- 7.4.10 With regard to Rio Tinto's search for a partner with whom the Greenfield Line could be developed, I have assumed for the purposes of this report that no agreement had been made by the end of the Material Reporting Period. I have identified a contemporaneous Rio Tinto document which is consistent with this assumption<sup>236</sup>.

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<sup>233</sup> An email from Mr Finlayson stated: *"The business valuation that we have to claw back from looks ugly - I won't even contemplate giving you the initial number. We have to take large chunks of capital out of the greenfield rail & port (Hatch gave us a \$16B number - almost as bad as PDI). All that tells us is that we retained the wrong people to give us an estimate. Helen is going to have to go back ASAP to the Indians and Chinese to get something more sensible"* (Email from Mr Finlayson to Mr Ritchie, dated 22 March 2012, subject: *"IC deferral"* [RT\_00239982]). On 16 April 2012 Ms Newell stated that an estimate in the region of US\$10 billion to US\$12 billion was appropriate (Email from Ms Newell to Mr Ritchie, dated 16 April 2012, subject: *"IC doc and PDI story"* [RT\_SEC\_00260703 to RT\_SEC\_00260711]).

<sup>234</sup> A Rio Tinto document stated: *"The central case is proven to be too capital intensive in the early years to be viable. With initial capital estimates for the revised vision consolidated into a system valuation, the RTCM vision and strategy proves to be value destructive. A Benga-only business case will form the foundation on which to build"* (Rio Tinto Coal Mozambique, Future Corridors - Reinvention required!, dated 15 April 2012, page 2 [RT\_SEC\_00026390 to RT\_SEC\_00026395]).

<sup>235</sup> The Final May 2012 Brisbane Presentation referred to *"Capacity-sharing with other coal companies"* and stated *"Investigate joint equity ownership in an InfraCo with spare capacity sold to 3rd parties at a margin"*. In respect of the coal chain, it also referred to the following *"best configuration from the limited modelling to date"*:

- 75Mtpa installed capacity through greenfield rail & port
- 25% equity stake sold to 3rd party at 25% of capital cost
- Spare capacity sold to 3rd parties at \$40/t
- Barging excluded
- Existing Sena-Beira rail system used as a bridging solution to 2021"

(Final May 2012 Brisbane Presentation, pages 15, 20 and 21 [RT\_00278107 to RT\_00278133])

<sup>236</sup> A document attached to an email sent by Mr Woodley on 29 August 2012 stated: *"The largest challenge facing the business is the shortage of coal chain capacity in Mozambique and the current strategy sees RTCM having to construct a Greenfield rail and port system. This path will be highly capital intensive, making it hard to achieve a [sic] deliver an NPV-positive business. Alternate partnering and funding options are a near term priority. The principal challenge therefore is to orchestrate—as opposed to build and pay for—the establishment of coal chain infrastructure that can meet the Tete coal province's present and future needs"* (Email from Mr Woodley to Mr Coulter, dated 29 August 2012, Subject: *"RTCM"* [RT\_00273392]; Purpose of the RTCM Business Transformation Project, page 1 [RT\_00273393 to RT\_00273398])

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**7.5 The Nacala Line**

7.5.1 The Nacala Line was a railway line that ran from the Moatize basin to the deep water Port of Nacala, spanning in excess of 900km and cutting across Malawi. The Nacala Line was Vale's primary coal chain solution for its operations in the Moatize basin.

7.5.2 The Nacala Line was not included in Rio Tinto's initial plan for transporting coal in the Acquisition Model, however it appears to have been subsequently considered as a potential short-term transportation option until Rio Tinto's other transportation solutions could be fully utilised. The RTCM Oct 2011 Plan Presentation to the RTE Plan Review Committee in October 2011 referred to the option of "*partnering with Vale on the Nacala option*"<sup>237</sup>.

7.5.3 For the purposes of this report, I have assumed that the Nacala Line was not a feasible alternative large-scale transportation option for RTCM during the Material Reporting Period, for example as a result of the estimated operating costs and the timing of its availability. I have identified contemporaneous Rio Tinto documents and / or correspondence which are consistent with this assumption<sup>238, 239, 240</sup>.

**7.6 Impact of the significant events**

7.6.1 In this Section I consider the key assumptions relating to the capacity, capital expenditure requirements and costs of the coal chain reflected in the Deloitte PPA Report and compare these with the updated assumptions that I have identified above. I also consider the impact of the updated assumption in relation to the coal chain transportation solution on the overall economic performance of RTCM.

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<sup>237</sup> RTCM Oct 2011 Plan Presentation, page 3 [RT\_00469625 to RT\_00469676]

<sup>238</sup> A Rio Tinto document reflected that the estimated operating costs for the Nacala Line of US\$55 per tonne as at early 2012 exceeded the maximum of US\$30 per tonne that Rio Tinto stated it could afford for thermal coal transportation (RTCM Key Messages & Communications Strategy - Infrastructure, dated January/February 2012, page 3 [RT\_00321970 to RT\_00321979])

<sup>239</sup> An email from Mr Webb reflected an estimated cost of US\$60 per tonne (Email from Mr Webb to Ms Newell, Marc Roberts, Senior Project Consultant, Riversdale ("**Mr Roberts**"), Mr Menton (Alan), Isaac Menton, Barging Analyst – Marine Group, RTCM ("**Mr Menton (Isaac)**"), Greg Britton, Director, Maritime and Waterways, Royal Haskoning ("**Mr Britton**") and Mike Howard, Rail Consultant, RTCM ("**Mr Howard**"), dated 17 April 2012, subject: "*River & Hybrid Modelling*" [RT\_SEC\_00085346 to RT\_SEC\_00085350])

<sup>240</sup> An internal memo stated: "*RTCM saw Nacala as potential short term solution (2015 - 2018) while greenfield being built - especially if barging falls over, but now we are being told no access to Nacala until 2018 so may be of no benefit*" (Internal memo, titled "*Potential Infrastructure Sharing with Vale in Mozambique*", dated 30 January 2012, [RT\_00026170 to RT\_00026174])

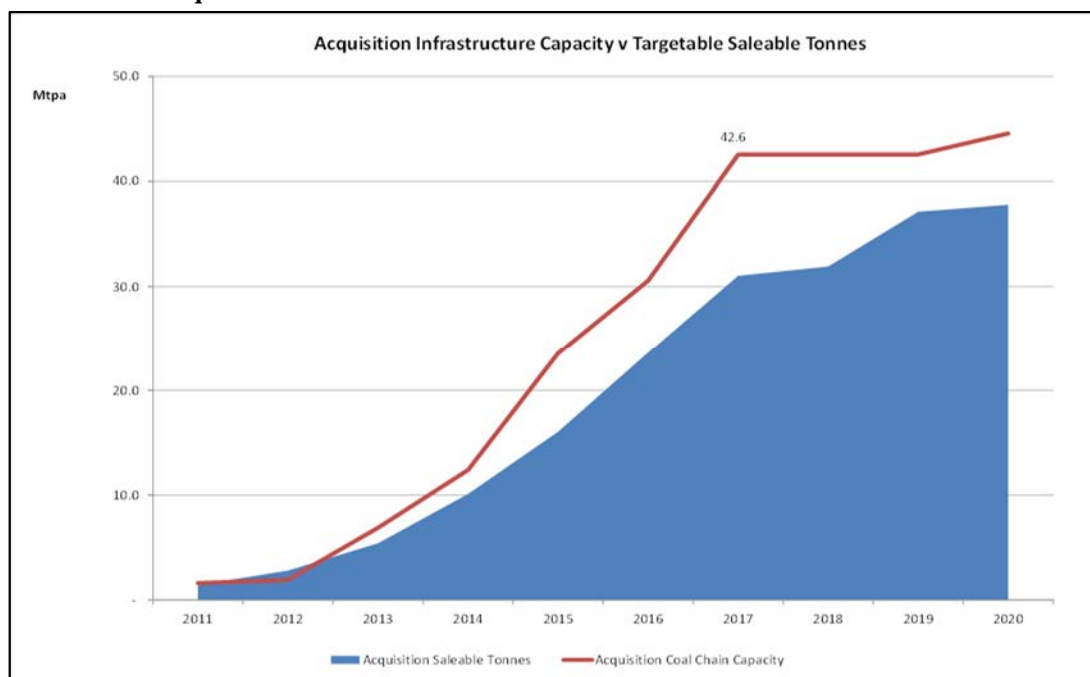
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7.6.2 In the Deloitte PPA Report, Deloitte stated that they had assumed:

*“the Coal Projects will have sufficient access to rail and port infrastructure so as not to impede production”<sup>241</sup>.*

7.6.3 This is a critical assumption because, without any capacity constraints, Rio Tinto would be able to export for sale all of the coal produced by RTCM without delay. The graph below, which is taken from the RTCM Oct 2011 Plan Presentation, illustrates this graphically:

**Figure 7C: Rio Tinto’s analysis of capacity compared with saleable production when assessed as at the date of acquisition<sup>242</sup>**



7.6.4 In Figure 7C, the volume of saleable coal being produced (being the area shaded in blue) is less than the capacity of the coal chain infrastructure (being the red line). On this basis, all of the coal produced by the mines could be exported for sale without delay.

<sup>241</sup> Deloitte PPA Report, Section 5.1, page 19 [RT\_00180990 to RT\_00181048]

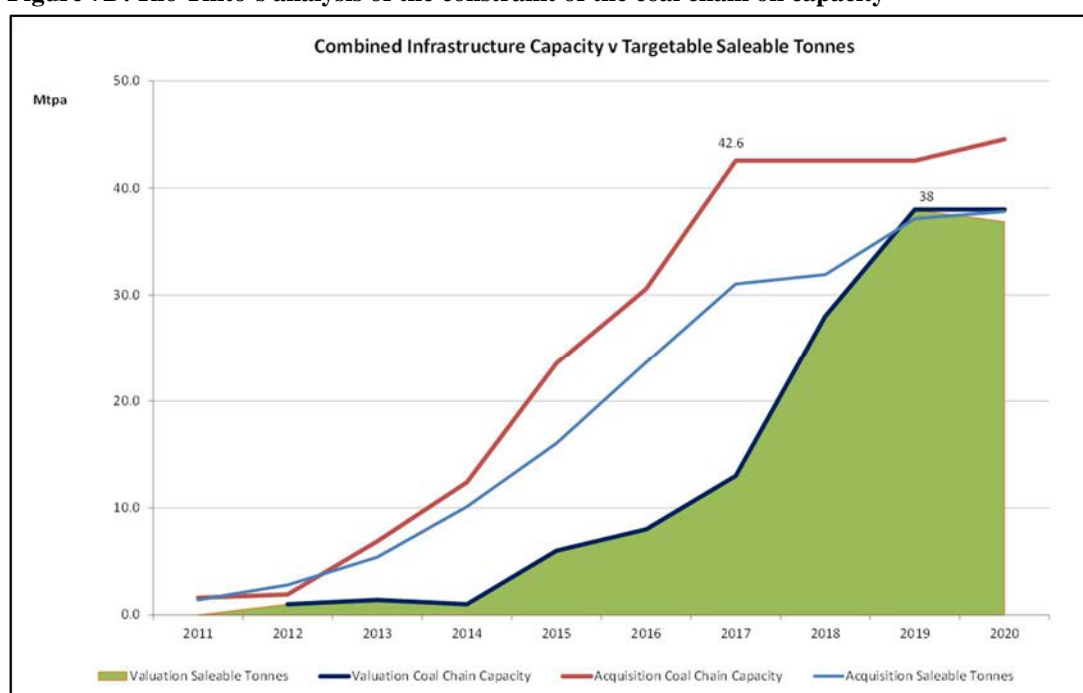
<sup>242</sup> RTCM Oct 2011 Plan Presentation, page 49 [RT\_00469625 to RT\_00469676]

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7.6.5 For the purposes of this report, I have assumed that Rio Tinto had identified before 30 June 2012 that the volume of saleable coal would be constrained by the coal chain infrastructure. I have identified contemporaneous Rio Tinto documents and correspondence which are consistent with this assumption<sup>243, 244, 245</sup>.

7.6.6 Figure 7C above was then updated in the RTCM Oct 2011 Plan Presentation to demonstrate the impact of the coal chain infrastructure on capacity:

**Figure 7D: Rio Tinto's analysis of the constraint of the coal chain on capacity<sup>246</sup>**



7.6.7 In Figure 7D, the volume of saleable coal being produced (being the area shaded in green) is constrained by the capacity of the coal chain (being the dark blue line). In the context of assessing the fair value of an asset by reference to a DCF, this is important because it means that certain of the cash flows arising from the sale of coal will be deferred and there will

<sup>243</sup> A Rio Tinto presentation dated 5 August 2011 stated “Ramp up of production will continue to be constrained due to coal chain capacity limitations unless there is concerted action by the Government and investors” (Rio Tinto Projects in Mozambique, MIREM Co-ordinating Council Meeting, dated 5 August 2011, page 9 [RT\_00020650 to RT\_00020662])

<sup>244</sup> In an email dated 13 December 2011 Mr Woodley set out the key points from a visit to Mozambique by Mr Albanese and Mr Elliott, which he stated included that they were “Very disappointed in the state of the coal chain constraints” (SEC Exhibit 19, page 2)

<sup>245</sup> The Final May 2012 Brisbane Presentation stated: “Current coal production is seriously infrastructure-constrained” (Final May 2012 Brisbane Presentation, page 4 [RT\_00278107 to RT\_00278133])

<sup>246</sup> RTCM Oct 2011 Plan Presentation, page 48 [RT\_00469625 to RT\_00469676]

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consequently be a greater discount effect on these cash flows. Consequently, the capacity constraints of the coal chain infrastructure reduce the fair value of the RTCM Assets that is computed using the DCF.

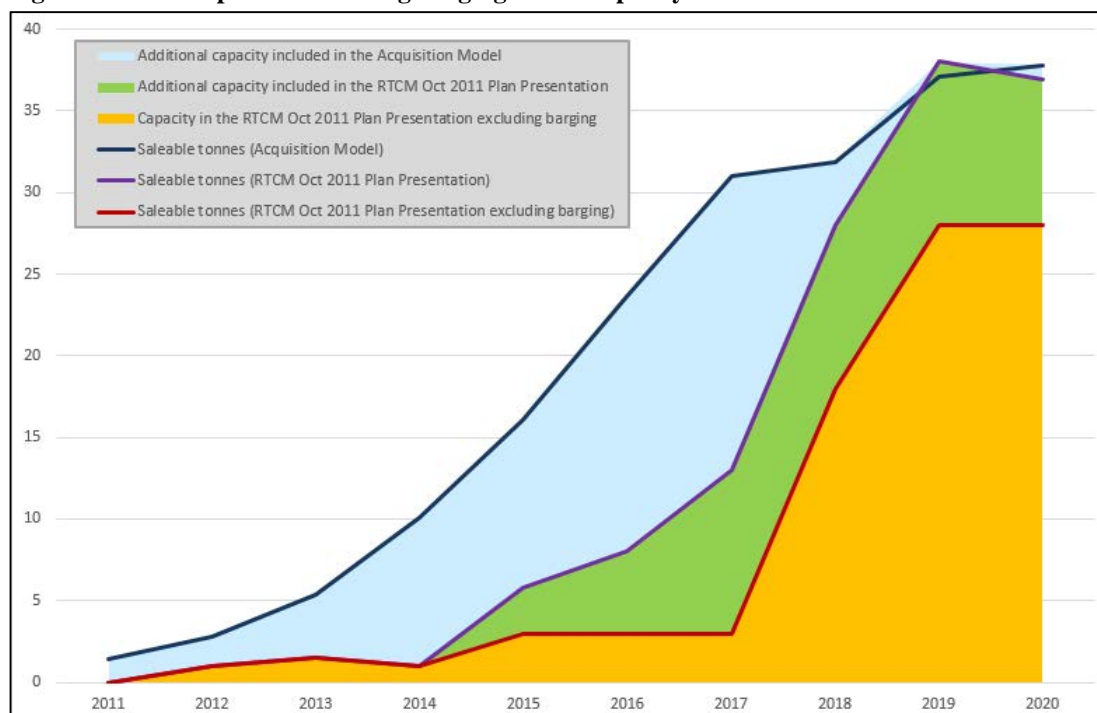
- 7.6.8 Further and importantly, the assumed rejection of barging by the Government of Mozambique would have compounded these capacity issues. This was because the volumes of production that Rio Tinto had previously estimated would be barged (per the RTCM Oct 2011 Plan Presentation<sup>247</sup>) would now also be transported using the Greenfield Line<sup>248</sup>. Using the data in Figures 7B and 7D above, I set out graphically in Figure 7E below the impact of excluding barging on the capacity of the coal chain infrastructure<sup>249</sup>:

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<sup>247</sup> See Figure 7B

<sup>248</sup> For example, in an email dated 13 January 2013, Mr Halliday stated “*No barging also heavily impacted ramp-up volumes and so impact goes well beyond cost*” (email from Mr Halliday to Gary O’Brien, Chief Financial Officer, Diamonds and Minerals Product Group (“**Mr O’Brien**”), dated 13 January 2013, subject: “*RE: Mercury – Board Presentation*” [RT\_00189754 to RT\_00189757])

<sup>249</sup> My workings are provided in **Appendix K**

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7.6.9 It is evident from Figure 7E above that the capacity of the coal chain (the area shaded orange) is significantly further reduced if barging is excluded. This would have led to a further reduction in the computed fair value of the RTCM Assets.

### **The capital expenditure requirements**

7.6.10 The Deloitte PPA Report stated that the projected capital expenditure assumed by Deloitte is:

*“mainly associated with the initial development costs of the mine[s] [...] and also include an allowance for ongoing maintenance capital expenditure”<sup>250</sup>.*

7.6.11 In addition to the significant additional capital expenditure required for the Greenfield Line, I have assumed that Rio Tinto had identified that other capital expenditure assumptions were significantly understated:

- (a) as referred to at paragraph 7.2.5, the estimated capital expenditure for the Sena Line was reported to have increased from US\$nil to US\$750 million; and

<sup>250</sup> Deloitte PPA Report, Section 5.6, page 24 [RT\_00180990 to RT\_00181048]

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(b) a Rio Tinto Monthly Report for March 2012 stated: *“Capital for building the Benga and Zambeze mines is \$0.5B higher than in the bid model while Tete East will require an additional \$1.3B to construct an open-pit rather than underground mine”*<sup>251</sup>.

7.6.12 Therefore, if this expenditure was part of the plan for developing RTCM, I have assumed that there had been a significant increase in the capital expenditure required for RTCM to be operational, which would have led to a reduction in the computed fair value of the RTCM Assets.

**Operating costs**

7.6.13 The Acquisition Model assumed that the Sena Line would be used at an operating cost of US\$29.50 per tonne followed by barging at an operating cost of US\$14 per tonne. I have assumed that these estimated operating costs were subsequently increased by Rio Tinto to US\$50.80 per tonne and approximately US\$30 per tonne respectively. Further, I have assumed that, by October 2011, Rio Tinto had updated its plans to include the Greenfield Line and, during the first half of 2012, further updated its plans to remove the barging option altogether. As referred to at paragraph 7.4.7, Rio Tinto referred to estimated operating costs for the Greenfield Line of between US\$26 and US\$40 per tonne if another company built it or between US\$6.2 and US\$9.3 per tonne assuming that Rio Tinto would incur the significant capital cost of building it.

7.6.14 The estimated operating cost for Rio Tinto’s only other primary transportation option, the Nacala Line, was reported to be between US\$55 and US\$60 per tonne during the Material Reporting Period<sup>252</sup>.

7.6.15 I have therefore assumed that there had been a significant increase in the estimated operating costs which would have led to a reduction in the computed fair value of the RTCM Assets.

**Expected economic performance of RTCM**

7.6.16 The assumption that, by 30 June 2012, Rio Tinto was no longer pursuing barging, and had therefore replaced it with an alternative transportation option, would have a negative impact

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<sup>251</sup> Mozambique & RSA Coal, Monthly Report For March 2012, page 2 [RT\_00188771 to RT\_00188775]

<sup>252</sup> Paragraph 7.5.3 (footnotes)



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on the economic performance of RTCM as it represented a fundamental change to the planned coal chain infrastructure. Specifically, the alternative option would:

- (a) involve both higher capital expenditure and operating expenditure; and
- (b) take longer to become operational, thereby delaying the transportation of saleable coal.

7.6.17 This is consistent with a number of contemporaneous emails<sup>253, 254, 255</sup>. An internal Rio Tinto memorandum dated 11 January 2013 stated that the removal of the barging transportation option resulted in “*a significant loss in overall potential business value*”<sup>256</sup>.

7.6.18 In Drewe 1, Mr Drewe explains that identifying the impact of the changes in the transportation solutions to be used for the coal chain at RTCM is not straightforward because, for example, changes might impact production volumes as well as operating costs and capital expenditure.

7.6.19 In order to quantify the assumed apparent change in the transportation options to be used for the coal chain, Mr Drewe based his calculation on Rio Tinto’s own assessment of the impact of assuming rail in the Acquisition Model rather than barging and stated that, on this basis,

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<sup>253</sup> An email from Matthew Halliday, Chief Financial Officer, RTE (“**Mr Halliday**”) to Mr Woodley stated “[...] clearly the loss of barging was significant to value as it deferred ramp-up and significantly lifted capex” (Email from Mr Halliday to Mr Woodley, dated 30 December 2012, subject: “*RTCM valuation*” [RT\_00188124 to RT\_00188128])

<sup>254</sup> Mr Finlayson referred to barging in an email dated 15 June 2012 as follows:

“14 months ago, our task was to implement the bid model. Fourteen months on and the bid model is dead. [...] the +30Mtpa barging model assumed in the bid began to look more like a super-stretch target than a central estimate of what could be achieved. The 10Mtpa previously assumed by Riversdale looked far more plausible for barging. The change in our view on barging had several profound implications. First was that our production was now constrained by barging capacity. This meant significantly fewer earlier tonnes and a significantly lower NPV. Second, it also meant that to accommodate our planned production growth, other export capacity was now an imperative rather than just an option” (Email from Mr Finlayson to Melissa Harris, Principal Advisor Human Resources – Energy, RTS (“**Ms Harris**”), dated 15 June 2012, subject: “*RTCM Leadership Meeting*” [RT\_00265031 to RT\_00265035])

<sup>255</sup> In an email dated 2 January 2013, Ms Newell stated: “The assumptions made by RT in the DD process re barging (re potential volume, technical ability and opex and capex costs) were mostly unlikely to ever be achieved and inconsistent with our own guidelines on financial treatments (eg what must be capexed or opexed). We kept barging studies alive to explore it as a potential low volume solution or as an interim ramp up phase. Clearly the capex and opex unit costs changed materially as did the operational model. Without the technical knowledge around maintenance dredging, we still may be undercosting this option at \$37/T. With the continued strong political opposition to this mode, I believe it would be very unwise to put it in any valuation case as anything other than a potential sensitivity” (Email from Ms Newell to Mr Woodley and Mr Halliday, dated 2 January 2013 [RT\_SEC\_00095045 to RT\_SEC\_00095049])

<sup>256</sup> Internal memo, titled “*Rio Tinto Coal Mozambique Impairment Valuation – Update*”, dated 11 January 2013, page 1 [RT\_00257820 to RT\_00257836]



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the NPV computed by the Acquisition Model would reduce from US\$3,140 million to US\$1,637 million<sup>257</sup>.

## **7.7 Conclusion**

7.7.1 By the half-year reporting date for Rio Tinto's 2012 Interim Financial Statements, the following events, if they occurred, should have been included in Rio Tinto's consideration of whether there were indicators of impairment in relation to the carrying amount of the RTCM Assets:

- (a) in relation to the Sena Line, it was still being pursued as a transportation option in the short-term, however:
  - (i) the estimated capacity would be constrained to 5 to 6 Mtpa compared with previously assumed capacity usage of 10.1 Mtpa;
  - (ii) the estimated operating costs had increased from the previous estimate of US\$29.50 per tonne to approximately US\$50 per tonne; and
  - (iii) the estimated capital expenditure had increased from nil to approximately US\$750 million;
- (b) in relation to barging:
  - (i) the estimated capacity had reduced significantly (from 30 Mtpa to 10 Mtpa);
  - (ii) the Government of Mozambique had rejected Rio Tinto's proposal relating to a barging solution with a maximum capacity of 10Mtpa and stated that barging should not be included in any of Rio Tinto's future proposals;
  - (iii) the estimated operating costs had increased from US\$14 per tonne to approximately US\$30 per tonne;
  - (iv) Rio Tinto was no longer expecting barging to be the sole long-term transportation solution for RTCM; and

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<sup>257</sup> Drewe 1, Section 11.2

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- (v) ultimately, Rio Tinto was no longer actively pursuing the barging transportation option, which it stated resulted in “*a significant loss in overall potential business value*”;
- (c) in relation to the Greenfield Line:
  - (i) Rio Tinto had stated “*we don’t have a business without the Greenfield solution*”;
  - (ii) the Greenfield Line was being pursued as the sole long-term transportation solution; and
  - (iii) significant capital expenditure would be required (in the region of US\$5 billion to US\$10 billion). Whilst Rio Tinto had begun searching for a funding partner, no agreement had been made by the end of the Material Reporting Period;
- (d) Rio Tinto had identified that the volume of saleable coal produced would be constrained by the capacity of the coal chain. This meant that certain of the cash flows arising from the sale of coal would be deferred and there would consequently be a greater discount effect on these cash flows. Consequently, the capacity constraints of the coal chain infrastructure would reduce the fair value of the RTCM Assets that is computed using the DCF. The capacity constraints were further compounded by the rejection of barging by the Government of Mozambique and Rio Tinto’s decision that it should no longer be pursued; and
- (e) there had been a significant increase in the estimated capital expenditure and operating costs in relation to the coal chain which would have led to a reduction in the computed fair value of the RTCM Assets.

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## **8 Significant events relating to the expected economic performance of the RTCM Assets**

### **8.1 Introduction**

8.1.1 In this Section I set out an overview of the significant events relating to the expected economic performance of the RTCM Assets throughout the Material Reporting Period. Specifically, I:

- (a) identify the outputs of Rio Tinto's contemporaneous assessments of the value of the RTCM Assets; and
- (b) summarise the key reasons for the changes in those assessments.

8.1.2 In this Section I largely rely upon the work undertaken by Mr Drewe, as set out in Drewe 1.

### **8.2 Outputs of Rio Tinto's assessments of the value of the RTCM Assets**

8.2.1 Rio Tinto's PEG (Project Evaluation Guidelines) state that Rio Tinto's basic measure of shareholder value for an asset is the net present value of its expected future cash flows ("NPV")<sup>258</sup>. In Drewe 1, Mr Drewe explains that Rio Tinto determined the NPV of assets, investments and projects by reference to a DCF (discounted cash flow) analysis. Mr Drewe also identifies and considers Rio Tinto's contemporaneous assessments of the NPV of the RTCM Assets, as set out in the available DCF models<sup>259</sup>.

8.2.2 The graph below, which is taken from Drewe 1, illustrates graphically the computed NPVs for RTCM set out in Rio Tinto's available DCF models:

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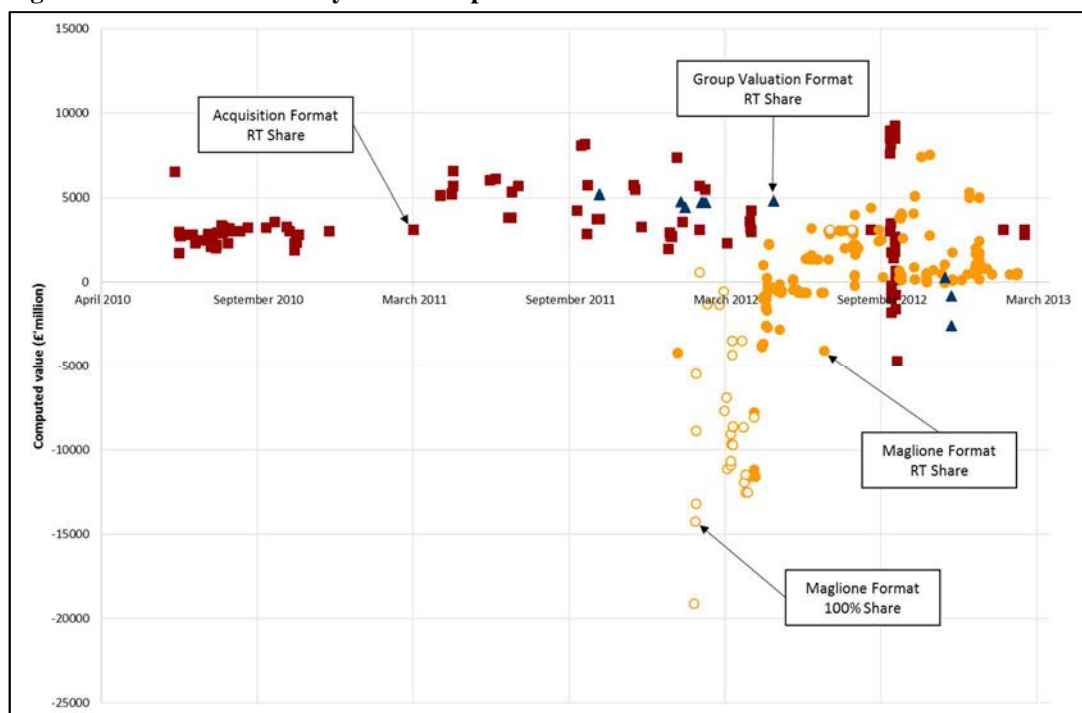
<sup>258</sup> PEG, Volume 1, page 20, section 5.3 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>259</sup> Drewe 1, Sections 4.6 and 6

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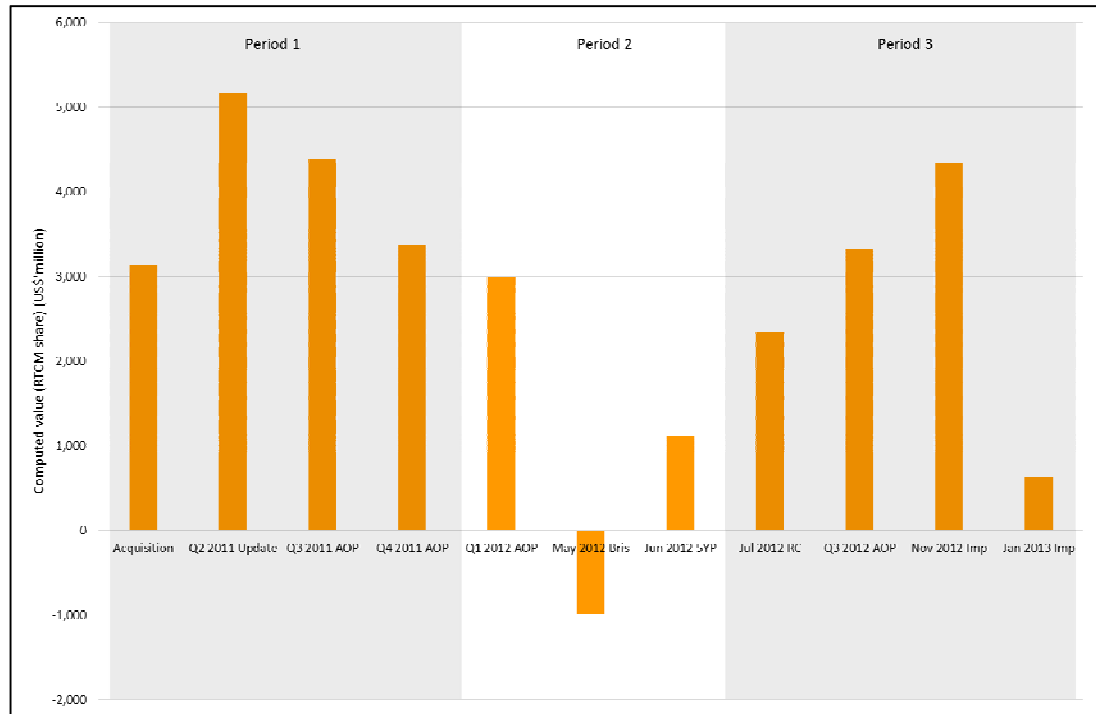
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Figure 8A: Drewe 1 summary of the computed values in the available DCF models<sup>260</sup>

8.2.3 From the available DCF models, Mr Drewe identifies a number of “**Key Models**” which are the focus of his work. The graph below, which is taken from Drewe 1, summarises the computed NPVs for RTCM set out in each of the Key Models:

<sup>260</sup> Drewe 1, Figure 6D. In this figure, Mr Drewe has grouped Rio Tinto’s available DCF models into different categories for the purposes of his work. Where Mr Drewe refers to “**RT Share**” this is Rio Tinto’s share of the future cash flows generated by the RTCM Assets, whereas “**100% Share**” is the total future cash flows generated by the RTCM Assets, irrespective of the percentage owned by Rio Tinto

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8.2.4 It is evident from Figure 8B that, based on the computed NPVs for RTCM set out in the Key Models, by the half-year reporting date of 30 June 2012 (the end of Period 2 in Figure 8B above) Rio Tinto was expecting the economic performance of the RTCM Assets to be worse than previously envisaged in the Acquisition Model and had even computed a negative NPV (RT Share) in May 2012. Specifically, whilst in the Acquisition Model the computed NPV (RT Share) of the RTCM Assets was US\$3.1 billion, this had fallen to US\$1.1 billion by 30 June 2012, compared with the carrying amount of the RTCM CGU (excluding cash) in the 2012 Interim Financial Statements of US\$3,487 million.

8.2.5 For the purposes of this report I have assumed that, by 30 June 2012, Rio Tinto was expecting the economic performance of the RTCM Assets to be worse than previously envisaged in the

<sup>261</sup> Drewe 1, Figure 6G. “**Period 1**” is the period from the date of the acquisition of Riversdale to 31 December 2011, “**Period 2**” is the period from 1 January 2012 to the half-year reporting date of 30 June 2012 and “**Period 3**” is the period from 1 July 2012 to the impairment in January 2013

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Acquisition Model. I have identified contemporaneous Rio Tinto email correspondence which is consistent with this assumption<sup>262, 263</sup>.

### **8.3 Reasons for the changes in Rio Tinto's assessments of the value of the RTCM Assets**

8.3.1 In Drewe 1, Mr Drewe explains that he has identified ten key factors which led to the decrease in computed NPV and / or otherwise impacted the NPV of the RTCM Assets between the date of the Transaction and the announcement of the impairment in January 2013.

8.3.2 In Drewe 1, Mr Drewe identifies that the factor with the most impact on the value of RTCM during the six-month period to 30 June 2012 (Period 2) was the cost and profile of the coal chain<sup>264</sup>. I set out my assumptions in relation to the significant events relating to the infrastructure required for the coal chain at RTCM in Section 7 of this report.

### **8.4 Conclusion**

8.4.1 I have assumed that, by the half-year reporting date for Rio Tinto's 2012 Interim Financial Statements, Rio Tinto was expecting the economic performance of the RTCM Assets to be worse than previously envisaged in the Acquisition Model and had even computed a negative NPV (RT Share) in May 2012. In Drewe 1, Mr Drewe identifies that the factor with the most impact on the value of RTCM between the date of the Transaction and the half-year reporting date for Rio Tinto's 2012 Interim Financial Statements was the cost and profile of the coal chain.

8.4.2 In my opinion, if Rio Tinto was expecting the economic performance of the RTCM Assets to be worse than previously envisaged in the Acquisition Model, this should have been included in Rio Tinto's consideration of whether there were indicators of impairment in relation to the carrying amount of the RTCM Assets as at 30 June 2012.

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<sup>262</sup> In an email to Mr Finlayson dated 10 May 2012, Mr Woodley stated: "*I have a Benga stand alone value but it will trigger an impairment discussion so not sure how we play this*" (SEC Exhibit 307)

<sup>263</sup> In an email to various individuals at RTE and RTCM dated 17 July 2012, Mr Morris stated: "*While we have been given quite a degree of leniency this time round, I believe it will be a far more invasive process for YE [the 2012 year-end]. Tareq will be heavily involved but I am flagging now there could be issues as we will likely be submitting an NPV as part of the IC paper that is less than the acquisition valuation. As such there is a high certainty that this will trigger an impairment*" (SEC Exhibit 212, page 1)

<sup>264</sup> Drewe 1, Figure 7A

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## **9 Should Rio Tinto have undertaken an impairment test in relation to the carrying amount of the RTCM Assets before it published its 2012 Interim Financial Statements?**

### **9.1 Introduction**

9.1.1 In this Section, I consider whether Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements. I specifically consider the following:

- (a) the extent to which the IFRS requirements referred to in Section 5 are impacted when an entity is issuing interim (as opposed to annual) financial statements (**Section 9.2**);
- (b) whether, in my opinion, Rio Tinto should have undertaken an impairment test (**Sections 9.3 and 9.4**); and
- (c) Rio Tinto's consideration of whether an impairment test should have been undertaken (**Section 9.5**).

### **9.2 Interim financial statements**

9.2.1 Rio Tinto's 2012 Interim Financial Statements state that they were prepared in accordance with IAS 34<sup>265</sup>.

9.2.2 IAS 34 confirms that, when preparing interim financial statements, an entity shall apply the same accounting policies as for its annual financial statements<sup>266</sup>. Of particular relevance to my instructions, the illustrative examples section of IAS 34 confirms that the same criteria for impairment testing and the recognition of impairments are to be applied in relation to interim financial statements and that the entity is required to undertake a review for indicators of impairment since the previous annual reporting date to determine whether a detailed impairment calculation is required as at the interim reporting date<sup>267</sup>.

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<sup>265</sup> Rio Tinto's 2012 Interim Financial Statements, page 40

<sup>266</sup> IAS 34, IN7 (**Exhibit A**)

<sup>267</sup> IAS 34, Illustrative example, paragraphs B35 and B36 (**Exhibit A**)

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9.2.3 The Controller's Manual reflects the requirement to assess whether there are indicators of impairment in respect of specific assets or CGUs at both the interim and annual reporting dates<sup>268</sup>.

9.2.4 Therefore, interim reporting does not allow an entity to defer or avoid undertaking an impairment test.

### **9.3 My opinion**

9.3.1 In light of the IFRS requirements and on the basis of my assumptions set out in Sections 6 to 8 of this report, in my opinion, Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements. The reasons for this are as follows:

- (a) pursuant to IAS 36, there were indicators of impairment in relation to the goodwill;
- (b) pursuant to IAS 39, there were loss events in relation to the Benga equity accounted unit<sup>269</sup>; and
- (c) pursuant to IFRS 6, events existed which were likely to have been an indicator of impairment in relation to the Zambeze E&E Assets.

9.3.2 To the extent that the asset for which an impairment indicator / loss event has been identified does not generate cash inflows that are largely independent from other assets, then the resultant impairment test will be undertaken at the level of the CGU to which the asset belongs.

9.3.3 I address in further detail below the requirement for Rio Tinto to undertake an impairment test as a result of there being indicators of impairment / loss events.

### **9.4 Existence of indicators of impairment and / or loss events**

9.4.1 In Sections 6 to 8 I referred to a number of assumed significant events which took place during the Material Reporting Period. These included events relating to the reserves and resources

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<sup>268</sup> Controller's Manual (C350 Interim (Half Year) Accounts), paragraph 4.1; Controller's Manual (C360 Impairment of non-current assets), paragraph 3.1; Controller's Manual (C120 Exploration and Evaluation Costs), paragraph 1.1

<sup>269</sup> IAS 39, paragraph 59 (**Exhibit N**)



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and infrastructure required for the coal chain at RTCM which took place prior to the half-year reporting date for 2012, including:

- (a) the downgrading of the reserves and resources of the mineral properties;
- (b) a number of issues relating to the infrastructure required for the coal chain, including:
  - (i) the rejection of barging by the Government of Mozambique and Rio Tinto's decision that barging should no longer be pursued, which Rio Tinto ultimately stated resulted in "*a significant loss in overall potential business value*";
  - (ii) the introduction of the Greenfield Line as Rio Tinto's sole long-term transportation solution, with the required capital expenditure estimated to be in the region of US\$5 billion to US\$10 billion. Whilst Rio Tinto had begun searching for a funding partner, no agreement had been made by the end of the Material Reporting Period;
  - (iii) the increase in Rio Tinto's estimates of the capital expenditure and operating costs in relation to the coal chain; and
  - (iv) the constraint of the coal chain infrastructure on the quantum of saleable coal and the subsequent deferral of cash flows; and

- (c) the valuation propositions of RTCM.

9.4.2 I address the above assumptions in turn below, explaining why I consider them to be indicators of impairment and / or loss events in respect of the RTCM Assets included in the 2012 Interim Financial Statements. The significance of these indicators and / or loss events increases when considered collectively.

9.4.3 In my view, the downgrading of the reserves and resources of the mineral properties was:

- (a) pursuant to IAS 36, an indicator of impairment in relation to the RTCM goodwill. The Controller's Manual states that the following is an indicator of impairment: "*A material change from the prior year in the estimates of proven and probable ore reserves and*

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*resources (as reported in accordance with the 'JORC Code') included within the current mine plan, other than a reduction through depletion"*<sup>270</sup>;

- (b) pursuant to IAS 39, a loss event in relation to the Benga equity accounted unit<sup>271</sup>; and
- (c) pursuant to IFRS 6, likely to have been an indicator of impairment in relation to the Zambeze E&E Assets, subject to "*sufficient data*" existing which indicated that the E&E Assets were unlikely to be recovered in full<sup>272</sup>. I comment upon the sufficiency of data at paragraphs 9.4.9 to 9.4.12 below.

9.4.4 It would not have been appropriate to rely on Deloitte's work in connection with the PPA when determining whether the downgrade represented an indicator of impairment in relation to the carrying amount of RTCM as at 30 June 2012. A PPA is based only on facts and circumstances that exist at the date of an acquisition and does not reflect any subsequent events.

9.4.5 In my view, the issues relating to the infrastructure required for the coal chain were:

- (a) pursuant to IAS 36<sup>273</sup> and the Controller's Manual<sup>274</sup>, indicators of impairment in relation to the RTCM goodwill. For example, they represented significant changes in relation to the manner in which the RTCM assets would be used / were expected to be used, which would have an adverse effect on the entity. Furthermore, they would result in the cash required to operate and / or maintain the assets being significantly higher than previously estimated by Rio Tinto during the acquisition process;
- (b) pursuant to IAS 39, loss events in relation to the Benga equity accounted unit<sup>275</sup>; and
- (c) pursuant to IFRS 6, likely to have been indicators of impairment in relation to the Zambeze E&E Assets, subject to "*sufficient data*" existing which indicated that the

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<sup>270</sup> Controller's Manual (C360 Impairment of non-current assets), paragraph 3.3(b)

<sup>271</sup> IAS 39, paragraph 59 (**Exhibit N**)

<sup>272</sup> IFRS 6, paragraph 20 (**Exhibit H**)

<sup>273</sup> IAS 36, paragraphs 12 and 14 (**Exhibit C**)

<sup>274</sup> Controller's Manual (C360 Impairment of non-current assets), paragraph 3.2

<sup>275</sup> IAS 39, paragraph 59 (**Exhibit N**)

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E&E Assets were unlikely to be recovered in full<sup>276</sup>. I comment upon the sufficiency of data at paragraphs 9.4.9 to 9.4.12 below.

9.4.6 Notwithstanding that the key reasons for the decline in the expected financial performance of RTCM are indicators of impairment and / or loss events in their own right, in my view, Rio Tinto's contemporaneous assessments of the value of the RTCM Assets were also:

- (a) pursuant to IAS 36<sup>277</sup> and the Controller's Manual<sup>278</sup>, indicators of impairment in relation to the RTCM goodwill. For example, they indicated that:
  - (i) the economic performance of the RTCM Assets would be worse than previously estimated;
  - (ii) the cash required to operate / maintain the assets would be significantly higher than previously estimated;
  - (iii) the actual and / or budgeted cash flows and profit / loss flowing from the RTCM Assets would be significantly worse than previously estimated; and
  - (iv) the RTCM Assets would potentially incur overall operating losses or net cash outflows;
- (b) pursuant to IAS 39, loss events in relation to the Benga equity accounted unit on the basis that there was a decrease in the estimated cash flows from the asset<sup>279</sup>; and
- (c) pursuant to IFRS 6, likely to have been indicators of impairment in relation to the Zambeze E&E Assets, subject to "*sufficient data*" existing which indicated that the E&E Assets were unlikely to be recovered in full<sup>280</sup>. I comment upon the sufficiency of data at paragraphs 9.4.9 to 9.4.12 below.

9.4.7 Rio Tinto's Wells Submission suggests that no reliance can be placed on these contemporaneous assessments of the value of the RTCM Assets on the basis that they were<sup>281</sup>:

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<sup>276</sup> IFRS 6, paragraph 20(d) (**Exhibit H**)

<sup>277</sup> IAS 36, paragraphs 12 and 14 (**Exhibit C**)

<sup>278</sup> Controller's Manual (C360 Impairment of non-current assets), paragraph 3.2

<sup>279</sup> IAS 39, paragraph 59 (**Exhibit N**)

<sup>280</sup> IFRS 6, paragraph 20(d) (**Exhibit H**)

<sup>281</sup> Rio Tinto's Wells Submission, page 20

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(a) “generated through internal planning models that were intended to evaluate various infrastructure alternatives early in the life of the project”; and

(b) “simply not determinative of value”.

9.4.8 However, in my view, in the absence of other information or information to the contrary (neither of which I have identified from my review of the available evidence), these assessments were evidence from Rio Tinto’s internal reporting and therefore, whilst not specifically prepared for the purposes of an IAS 36 impairment test, were relevant to the identification of an impairment indicator.

**The existence of “sufficient data”**

9.4.9 As I explain in Section 5.3 above, the impairment indicator requirements contained in IFRS 6 differ from and are stricter than the requirements of IAS 36. In particular, one of the indicators of impairment set out in IFRS 6 is that:

*“sufficient data exist to indicate that, although a development in the specific area is likely to proceed, the carrying amount of the exploration and evaluation asset is unlikely to be recovered in full from successful development or by sale”<sup>282</sup>.*

9.4.10 Whether “sufficient data” existed to indicate that the carrying amount of an E&E Asset was unlikely to be recovered in full is a matter of judgement. However, it is likely to depend, at least in part, on the stage of development of the mine.

9.4.11 I understand that Zambeze, which was by value the most significant of the E&E Assets, was in the pre-feasibility phase of mine development during the Material Reporting Period<sup>283</sup>. The Controller’s Manual states that assets in this phase are classified by Rio Tinto under “Evaluation”<sup>284</sup>, which involves the detailed economic assessment of deposits that were identified during the earlier “Exploration” stage.

9.4.12 Mr Drewe confirms in his report that valuations for Zambeze were included in all of Rio Tinto’s Key Models which were prepared prior to the half-year reporting date of 30 June

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<sup>282</sup> IFRS 6, paragraph 20 (**Exhibit H**)

<sup>283</sup> Deloitte PPA Report, page 12 [RT\_00180990 to RT\_00181048]

<sup>284</sup> Controller’s Manual (C120 Exploration and Evaluation Costs), paragraphs 2.2 and 2.3

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2012<sup>285</sup>. Based on the existence of these valuations, I consider it reasonable to assume that Rio Tinto had access to “*sufficient data*” in relation to Zambeze and should therefore have used this data to assess whether there was an indication that the carrying amount of Zambeze included in Rio Tinto’s 2012 Interim Financial Statements was unlikely to be recovered in full.

**9.5 Rio Tinto’s consideration of whether an impairment test should be undertaken**

9.5.1 Rio Tinto sets out its position in respect of the 2012 half-year impairment review in its Wells Submission. In this regard, Rio Tinto states that each business unit submitted a briefing paper to the Controllers which included a review for potential indicators of impairment and that the Controllers then considered whether there were any indicators of impairment in accordance with IFRS. Rio Tinto then states that:

*“Ultimately the controllers agreed with RTCM/RTE management that, given all the uncertainties about transportation, there was not a sufficient basis to conclude that there was an impairment indicator”*<sup>286</sup>.

9.5.2 The HY 2012 Impairment Review Paper (an internal memo from RTE to the Controllers) appears to be the briefing paper referred to by Rio Tinto in its Wells Submission. In the HY 2012 Impairment Review Paper, Rio Tinto stated whether it considered that there were indicators of impairment in relation to the RTCM Assets in respect of Rio Tinto’s 2012 Interim Financial Statements<sup>287</sup>:

*“Overall, we do not believe that there is an impairment indicator. We acknowledge that there is uncertainty over future transportation; however whilst we are confident of finding a viable infrastructure path the breadth of the options mean that a central case view is still under development”*<sup>288</sup>.

9.5.3 In its conclusion, Rio Tinto also referred to a number of factors which it claims could have mitigated to a certain extent the impact of a decline in the assessed fair value of the RTCM Assets arising as a result of the development of an alternative transport option.

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<sup>285</sup> Drewe 1, Figure 10A

<sup>286</sup> Rio Tinto’s Wells Submission, page 10

<sup>287</sup> HY 2012 Impairment Review Paper [RT\_00225317 to RT\_00225323]

<sup>288</sup> HY 2012 Impairment Review Paper, page 4 [RT\_00225317 to RT\_00225323]

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9.5.4 In light of Rio Tinto's comments in its Wells Submission and the HY 2012 Impairment Review Paper, I consider below the extent to which the IFRS requirements set out at Section 5 above are impacted in circumstances where:

- (a) there is uncertainty; and
- (b) there are what might be termed "mitigating factors".

**Uncertainty**

9.5.5 In a "*Paper on Accounting Issues*" dated 18 June 2012 (the "**June 2012 Paper on Accounting Issues**"), Rio Tinto referred to the existence of "*potential indicators for the need to consider impairment*" in relation to Rio Tinto's 2012 Interim Financial Statements<sup>289</sup>. Rio Tinto refers to this in its Wells Submission and to its contemporaneous conclusions that<sup>290</sup>:

- (a) "*there was insufficient certainty to conclude that an impairment trigger existed*";
- (b) "*it is not expected that any impairment will need to be recorded as it is too early to assess the impact of the developments on the fair value of the projects*"; and
- (c) "*it was premature to reach definitive conclusions prior to a full consideration and evaluation of options*".

9.5.6 IAS 36 provides only very limited circumstances where an entity is permitted not to undertake an impairment test despite having identified the existence of an indicator of impairment. Specifically, IAS 36 confirms that an asset's recoverable amount does not need to be re-calculated if<sup>291</sup>:

- (a) the assets and liabilities of the item being assessed have not changed significantly since the previous calculation was prepared; and
- (b) a previous calculation shows that the recoverable amount:

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<sup>289</sup> June 2012 Paper on Accounting Issues (SEC Exhibit 520 used in the deposition of Richard Hughes, Partner, Assurance, PwC ("**Mr Hughes**") on 21 May 2019)

<sup>290</sup> Rio Tinto's Wells Submission, pages 11 and 23

<sup>291</sup> IAS 36, paragraphs 15 and 99 (**Exhibit C**)

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- (i) is not sensitive to the identified indicator/(s) of impairment; or
- (ii) is significantly higher than the carrying amount of the asset in the entity's financial statements and no events have taken place that would eliminate this difference. In this regard, IAS 36 specifically confirms that the likelihood of the result of the recoverable amount calculation being lower than the carrying amount must be remote.

9.5.7 The determination of whether an asset's recoverable amount needs to be re-calculated incorporates the concept of materiality, which determines the relevance of information to an entity's financial statements based on its nature and / or magnitude. Ultimately, information is considered to be material if its omission or misstatement could influence the decisions of users of the entity's financial statements<sup>292</sup>.

9.5.8 Importantly, IAS 36 does not refer to the existence of uncertainty being a permissible reason for delaying or avoiding an impairment test and, likewise, the relevant provisions of IAS 28 do not refer to uncertainty.

9.5.9 The Conceptual Framework confirms that financial information must be a faithful representation of what it purports to represent, meaning it is, to the extent possible, complete, neutral and free from error<sup>293</sup>. The financial information must therefore include the necessary information to enable a user to understand what is being presented and must not be manipulated in any way to increase the probability of it being received favourably or unfavourably by a user<sup>294</sup>.

9.5.10 Of particular relevance, the Conceptual Framework explains that the estimate of an impairment to an asset's carrying amount "*can be a faithful representation if the reporting entity has properly applied an appropriate process, properly described the estimate and explained any uncertainties that significantly affect the estimate*". Further, it confirms that, even in circumstances where there is a high level of uncertainty, an estimate may still provide

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<sup>292</sup> Conceptual Framework, QC11 (**Exhibit B**)

<sup>293</sup> Conceptual Framework, paragraphs QC4 and QC12 (**Exhibit B**)

<sup>294</sup> Conceptual Framework, paragraphs QC13 and 14 (**Exhibit B**)

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the best available information if there is no alternative information which provides a more faithful representation<sup>295</sup>.

- 9.5.11 The existence of uncertainty cannot in my view be used to avoid an impairment test. If negative developments have occurred which will have an impact on the previously produced cash flow forecasts which underlie a carrying amount in the financial statements, the risk associated with those cash flows has increased. This is the case irrespective of whether the negative developments may ultimately be resolved in the future. In this regard, in Section 5.5 of this report I refer to a number of examples of impairments recognised by entities operating in the mining industry. One of these examples (set out at **Appendix E**) is an impairment of US\$3.8 billion recognised in the 2012 Annual Report of Barrick Gold Corporation as a result of the “*inability to realize the potential we [Barrick Gold Corporation] saw in this asset in the short term*” despite there being “*exceptional future potential*”.
- 9.5.12 As I explain Section 9.4 above, a number of assumed negative developments had occurred in respect of RTCM by the 2012 half-year reporting date. For example, the cash flow forecasts underlying the carrying amount of the RTCM Assets in Rio Tinto’s 2012 Interim Financial Statements were based on an assumption that barging would be the long-term and large-scale transportation solution for RTCM. However, in Q2 2012, Rio Tinto stopped pursuing barging as a transportation option. As set out in the assumptions in Section 7 of this report, Rio Tinto had identified that the remaining transportation options (for example, the Greenfield Line) would result in higher operating costs and / or capital expenditure than barging. Further, it had also identified that, without barging, there would be a significant impact on the capacity of the coal chain infrastructure which would lead to a further reduction in the fair value of the RTCM Assets.
- 9.5.13 An impairment test should be undertaken even if, as a result of uncertainty, it is only possible to undertake the test using a number of best estimates as inputs or on a risk-weighted basis to

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<sup>295</sup> Conceptual Framework, paragraph QC16 (**Exhibit B**)



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reflect the level of uncertainty. I have identified contemporaneous Rio Tinto email correspondence which appears to be consistent with this position<sup>296, 297</sup>.

9.5.14 In his deposition, Marcantonio Maglione, Manager, Business Analysis, RTCM (“**Mr Maglione**”) stated that, if he was provided with guidance on the scenario/(s) to be modelled, there was a model in place as at June 2012 that could have been used to provide a valuation output for RTCM<sup>298</sup>.

9.5.15 Further, Rio Tinto appears to have recently adopted the above approach in relation to its Oyu Tolgoi underground project in Mongolia. Specifically, as referred to at **Appendix E**, in July 2019 Rio Tinto announced that, although the mine design, cost estimates and schedules for the project were still being developed and would not be delivered until 2020, it would review the carrying amount of its investment as at the 30 June 2019:

*“As previously advised, enhanced geotechnical information and data modelling suggests that there may be some stability risks identified with the approved mine design and so a number of other mine design options are also under consideration to complete the Project. [...]*

*Given the further technical work which is needed, the Definitive Estimate, which will include the final estimate of cost and schedule for the remaining underground project, is now expected to be delivered in the second half of 2020, reflecting the preferred mine design approach.*

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<sup>296</sup> In an email dated 28 May 2012, Mr Witthoft stated:

*“We have had some more discussions here this morning and our latest thinking is that:*

- It seems very likely that we will need to raise the change in circumstances to the Group Audit Committee (mid-June) as a possible impairment trigger.*
- In order to assess whether any further detailed work needs to be undertaken we will have to provide some sort of articulation and quantification of the options. I appreciate that accurate figures are not available, but the best high level estimates will have to be used and probability weighted – even if they are to the nearest billion dollars.*
- Depending on the magnitude of any potential shortfall between book value and estimated fair value we may have to do further work either to support the book value or calculate a shortfall to write off”* (Email from Mr Witthoft to Mr Wishart (cc: Ms Barbrook *et al*), dated 28 May 2012, subject: “Riversdale update” [RT\_00472407 to RT\_00472410])

<sup>297</sup> In an email dated 12 June 2012, Ms Vilar stated: *“I appreciate that the options are not accurately quantified but we do need to give some estimate of values and even probabilities if possible. It would be useful to include something from the Q2 forecast when that is available and a more detailed articulation of the options and stage of their consideration etc. in an appendix”* (Email from Ms Vilar to Mr Wishart, dated 12 June 2012, subject: “Riversdale update” [RT\_00464798 to RT\_00464808])

<sup>298</sup> Mr Maglione deposition transcript, dated 11 October 2019, page 129

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*All options under consideration present a pathway to sustainable first production, and have different cost and schedule implications. To date, these have been defined to a level of accuracy associated with a Conceptual Study or Order of Magnitude Study, and, therefore, significantly more work is required to complete the final assessment. [...]*

*The company will continue to focus on minimising the impact to project schedule and cost, as it works through the detailed analysis and testing of each mine design option. Although further work is necessary to reach definitive conclusions, Rio Tinto is reviewing the carrying value of its investment in the Project and will announce if any changes are required, in the half year results on 1 August 2019*” [emphasis added].

9.5.16 Subsequently, in its half-year results to 30 June 2019 Rio Tinto ultimately stated that it had undertaken an impairment test and had “*concluded that the changes to project cost and schedule led to an impairment charge, net of tax and non-controlling interests, of \$0.8 billion*”<sup>299</sup>.

9.5.17 It is clear to me that the existence of uncertainty does not allow an entity to defer or avoid undertaking an impairment test.

### **Mitigating factors**

9.5.18 In the conclusion section of the HY 2012 Impairment Review Paper, Rio Tinto referred to a number of factors which it claims could have mitigated to a certain extent the impact of a decline in the assessed fair value of the RTCM Assets arising as a result of the development of an alternative transport option. These mitigating factors included the following:

(a) potential discovery of additional ore reserves:

*“Subsequent drilling results on the neighbouring exploration lease (“Minjova”) previously held by Rio Tinto Exploration has indicated that significant additional product tonnes could be delivered by RTCM. This would add value through the extension of the business’ operating life and would make any rail and port construction more cost effective”*<sup>300</sup>;

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<sup>299</sup> Rio Tinto’s 2019 Interim Results issued on 1 August 2019, page 1

<sup>300</sup> HY 2012 Impairment Review Paper, page 2 [RT\_00225317 to RT\_00225323]

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(b) potential for extracting methane:

*“It is also believed that extraction of coal bed methane may be viable and represent a significant economic opportunity”<sup>301</sup>; and*

(c) an increase in the forecasted selling price of coal in accordance with Project Evaluation Guidelines (“PEG”):

*“Post acquisition the market outlook, and hence price, for the commodities acquired has improved”<sup>302</sup>.*

9.5.19 On this basis, in the HY 2012 Impairment Review Paper, Rio Tinto stated:

*“Based on the acquisition operating assumptions, updated for current [coal prices] would provide a value that is in excess of the carrying amount. There would be a further upside based on Rio Tinto’s view on long-term commodity price and the inclusion of additional mines, and therefore product tonnes, to the RTCM portfolio. Any increase in value from these factors should offset any potential loss resulting from the development of an alternative transport option” [emphasis added]<sup>303</sup>.*

9.5.20 In the context of identifying an asset that may be impaired, the Controller’s Manual states that several “*changes should also be considered*” which include the following:

*“A material change from the prior year in Rio Tinto’s long run price assumption for the products of the CGU that is not mitigated by a similar offsetting change in exchange rates, input prices or other factors”<sup>304</sup> [emphasis added].*

9.5.21 The existence of mitigating factors could ultimately mean that an entity is not required to recognise an impairment, despite the existence of indicators of impairment. However, in order for the entity to conclude in this regard it is necessary for the entity to undertake the impairment test. Importantly, the purpose of an impairment test is not only to quantify the amount of an impairment that is known to exist, it is also to determine whether an impairment may exist. As I identify in paragraph 9.5.6, IAS 36 requires the likelihood of the recoverable

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<sup>301</sup> HY 2012 Impairment Review Paper, page 2 [RT\_00225317 to RT\_00225323]

<sup>302</sup> HY 2012 Impairment Review Paper, page 3 [RT\_00225317 to RT\_00225323]

<sup>303</sup> HY 2012 Impairment Review Paper, page 4 [RT\_00225317 to RT\_00225323]

<sup>304</sup> The Controller’s Manual (C360 Impairment of non-current assets), paragraph 3.3(a)

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amount being less than the carrying amount to be “remote” in order for an entity to rely upon a previous impairment test calculation.

- 9.5.22 In **Appendix E** I set out examples of impairments recognised by entities operating in the mining industry. In a number of these examples the entity had identified potential mitigating factors, however an impairment test was still undertaken in order to assess the recoverable amount. For example, in its 2011 Annual Report, BHP Billiton recorded an impairment to previously capitalised exploration and evaluation expenditure, explaining:

*“Exploration drilling activity was delayed in the Gulf of Mexico due to new regulatory permitting processes, but was partially offset by an increase in the acquisition and processing of geophysical data”.*

- 9.5.23 The delay in drilling activity was an indicator of impairment which required an impairment test to be undertaken. The increase in the acquisition and processing of geophysical data and the delay in drilling activity were then offset against each other to a certain extent when identifying the amount of the required impairment.

- 9.5.24 Similarly, in its 2012 Annual Report, Barrick Gold Corporation referred to an impairment review that was undertaken following the occurrence of events which had both a positive and negative impact on the estimated economic performance of a copper mine:

*“While we increased reserves and defined significant new mineralization at Lumwana in 2012, the mining costs in the new life-of-mine plan were higher than anticipated”<sup>305</sup>.*

- 9.5.25 In circumstances where both positive and negative developments were identified, Barrick Gold Corporation undertook an impairment review to determine whether there was an impairment.

- 9.5.26 The existence of “mitigating factors” does not allow an entity to defer or avoid undertaking an impairment test.

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<sup>305</sup> Barrick Gold Corporation 2012 Annual Report, page 8

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## **9.6 Conclusion**

9.6.1 In this Section I consider whether Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements. In light of the IFRS requirements and my conclusions in relation to the reserves and resources, coal chain and expected economic performance of RTCM, in my opinion, Rio Tinto should have undertaken an impairment test because there were indicators of impairment / loss events in relation to the goodwill, the Benga equity accounted unit and the Zambeze E&E Asset. Specifically, based on the assumptions set out earlier in this report, by 30 June 2012 Rio Tinto had:

- (a) recognised a significant downgrade to the reserves and resources of the mineral properties at RTCM;
- (b) experienced a number of fundamental issues relating to the infrastructure required for the coal chain; and
- (c) generated assessments of the value of the RTCM Assets which indicated, for example, that the economic performance of the RTCM Assets would be worse than previously estimated.

9.6.2 The significance of these indicators and / or loss events increases when considered collectively.

9.6.3 In its Wells Submission, Rio Tinto referred to “*uncertainties about transportation*” but stated that “*there was not a sufficient basis to conclude that there was an impairment indicator*”. In addition, Rio Tinto referred to a number of factors which it claims could have mitigated to a certain extent the impact of a decline in the assessed fair value of the RTCM Assets arising as a result of the development of an alternative transport option. However:

- (a) IAS 36 does not refer to the existence of uncertainty being a permissible reason for delaying or avoiding an impairment test and, likewise, the relevant provisions of IAS 28 do not refer to uncertainty. In my opinion, an impairment test should be undertaken even if, as a result of uncertainty, it is only possible to undertake the test using a number of best estimates as inputs or on a risk-weighted basis to reflect the level of uncertainty; and

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- (b) the existence of mitigating factors could ultimately mean that an entity is not required to recognise an impairment, despite the existence of indicators of impairment. However, in order for the entity to conclude in this regard it is necessary for the entity to undertake the impairment test. The purpose of an impairment test is not only to quantify the amount of an impairment that is known to exist, it is also to determine whether an impairment may exist.

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## 10 The relevant information provided to PwC in relation to the 2012 Interim Financial Statements

### 10.1 Introduction

10.1.1 In this Section, I consider the scope of PwC's work in relation to Rio Tinto's 2012 Interim Financial Statements and the relevant requirements relating to the provision of information to an entity's auditor for the purposes of a review of interim financial statements. For the purposes of this consideration, I have provided certain comparisons with the scope of PwC's work in relation to Rio Tinto's 2011 Annual Financial Statements and the related requirements relating to the provision of information to an auditor.

10.1.2 I then provide an overview of the relevant information that I would expect to be provided to an auditor for the purposes of an interim review involving the consideration of the carrying amount of material assets and consider this in the context of PwC's work in relation to the carrying amount of RTCM as at 30 June 2012.

### 10.2 The scope of PwC's work

10.2.1 The Independent auditors' report of PwC included in Rio Tinto's 2011 Annual Financial Statements stated that PwC were responsible for auditing and expressing an opinion on the financial statements "*in accordance with applicable law and International Standards on Auditing (UK and Ireland) and Australian Auditing Standards*"<sup>306</sup>.

10.2.2 PwC did not however audit Rio Tinto's 2012 Interim Financial Statements but did undertake a review of them under International Standard on Review Engagements ("**ISRE**") 2410 "*Review of interim financial information performed by the independent auditor of the entity*".

10.2.3 In accordance with ISRE 2410, the objective of an engagement to review interim financial information is "*to enable the auditor to express a conclusion whether, on the basis of the review, anything has come to the auditor's attention that causes the auditor to believe that the*

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<sup>306</sup> Rio Tinto's 2011 Annual Financial Statements, Independent auditors' report, page 216

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*interim financial information is not prepared, in all material respects, in accordance with an applicable financial reporting framework”<sup>307</sup>.*

10.2.4 A review under ISRE 2410 therefore provides negative assurance in relation to interim financial information, which is a lower level of assurance than that provided by an auditor in relation to annual financial statements. This is consistent with the comments that Mr Hughes made in his deposition<sup>308</sup>.

10.2.5 With regard to the difference between an audit and a review of interim financial information, ISRE 2410 confirms:

*“A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review may bring significant matters affecting the interim financial information to the auditor’s attention, but it does not provide all of the evidence that would be required in an audit”<sup>309</sup>.*

10.2.6 Where half-yearly financial statements have been audited or reviewed, there is a requirement under the DTR for the audit / review report to be reproduced in the financial statements<sup>310</sup>. In this regard, Rio Tinto’s 2012 Interim Financial Statements include an Independent Review Report from PwC which confirmed the scope of PwC’s review as follows:

*“We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410 [...] **A review is substantially less in scope than an audit** conducted in accordance with International Standards on Auditing (UK and Ireland) or Australian Auditing Standards and consequently **does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit.** Accordingly, we do not express an audit opinion” [emphasis added]<sup>311</sup>.*

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<sup>307</sup> ISRE 2410, paragraph 7

<sup>308</sup> Mr Hughes deposition transcript, dated 21 May 2019, page 18

<sup>309</sup> ISRE 2410, paragraph 9

<sup>310</sup> FSA Handbook (as at 30 June 2012), Disclosure and Transparency Rules, article 4.2.9

<sup>311</sup> Rio Tinto’s 2012 Interim Financial Statements, Independent Review Report of PwC, page 43



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### **10.3 The provision of information to auditors**

- 10.3.1 The Companies Act provides that auditors have a right to access a company's books, accounts and records and may require specified individuals at the company to provide them with such information or explanations as they think are necessary for the performance of their duties as auditors<sup>312</sup>.
- 10.3.2 Separately, the Companies Act requires the directors of a company to prepare a directors' report for each financial year which is to include a statement in relation to the disclosure of information to the company's auditors. This statement must specifically confirm that<sup>313</sup>:
- (a) *"so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware"*; and
  - (b) *"he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information"*.
- 10.3.3 *"Relevant audit information"* is defined in the Companies Act as *"information needed by the company's auditor in connection with preparing his report"*<sup>314</sup>. This includes any information that auditors need in order to audit and express an opinion on a set of financial statements.
- 10.3.4 Rio Tinto's 2011 Annual Financial Statements included the required declaration from the directors (as set out at paragraph 10.3.2 above) in relation to the disclosure of information to Rio Tinto's auditors<sup>315</sup>. This was signed by Jan Du Plessis, Chairman, Rio Tinto Group ("**Mr Du Plessis**"), Mr Albanese and Mr Elliott.
- 10.3.5 The above Companies Act requirements in respect of the provision of information to auditors and the related statement from the directors of a company relate only to audited annual financial statements. Rio Tinto's 2012 Interim Financial Statements do not therefore include an equivalent declaration from the directors in relation to the disclosure of information to PwC for the purposes of the interim review work.

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<sup>312</sup> Companies Act, Section 499

<sup>313</sup> Companies Act, Section 418(2)

<sup>314</sup> Companies Act, Section 418(3)

<sup>315</sup> Rio Tinto's 2011 Annual Financial Statements, Directors' declaration, page 215

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10.3.6 Rio Tinto did however provide a letter of representation dated 8 August 2012 to PwC in connection with their review of the 2012 Interim Financial Statements<sup>316</sup>. The representations from the Board of Directors of Rio Tinto set out in this letter included:

- (a) *“the interim financial information [...] has been prepared and presented in accordance with”* IAS 34, the DTR and the Corporations Act;
- (b) *“we have made available to you [PwC] all books of account and supporting documentation, and all minutes of meetings of shareholders and the board of directors”*; and
- (c) *“Except as disclosed in the interim financial information, we have no plans or intentions that may materially affect the carrying value or classification of assets and liabilities reflected in the interim financial information”*.

#### **10.4 Key relevant information for an interim review**

10.4.1 In my experience, I would expect interim review work undertaken by an auditor to focus on, *inter alia*, the significant accounting matters which may affect the interim financial statements. Of relevance to this report, this work would include a consideration of whether there are indicators of impairment and any resulting impairments in relation to the carrying amount of material assets as at the interim reporting date. Examples of the information that I consider would be relevant to this consideration include the following:

- (a) minutes of meetings of the Board of Directors and the Audit Committee;
- (b) an explanation from the management of the entity of any significant developments that have taken place in relation to the assets in question or changes to key assumptions in respect of those assets;
- (c) details of any forecasts, DCF calculations or valuations prepared by the entity in relation to the assets in question;
- (d) details of the assessments prepared by the management of the entity in relation to whether there were indicators of impairment; and

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<sup>316</sup> SEC Exhibit 531

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(e) details of any impairment tests that have been undertaken.

10.4.2 In my experience, the working papers of an auditor undertaking an interim review in accordance with ISRE 2410 will be less detailed than those for an annual audit. As confirmed by ISRE 2410, the auditor's work will primarily involve making inquiries and applying analytical and other review procedures and will not therefore necessarily involve obtaining detailed supporting information and evidence from the entity. In this context, the auditor is more reliant on the management of the entity to provide the relevant information and updates than for an annual audit.

10.4.3 In accordance with ISRE 2410, an auditor undertaking an interim review should prepare documentation that is sufficient and appropriate to provide a basis for the conclusion of the review<sup>317</sup>. If the example key information set out at paragraph 10.4.1 above had been provided to the auditor as part of its review, in my experience, it would be reflected in their working papers.

10.4.4 Within the available evidence, I have identified certain documents and deposition transcripts relating to work undertaken by PwC during the Material Reporting Period, including PwC's consideration of the carrying amount of the RTCM Assets included in Rio Tinto's 2012 Interim Financial Statements. I have referred to these documents below in order to set out the key information that I have assumed was communicated to (and considered by) PwC, however, I am not opining on whether the assertions in these documents and transcripts are true or whether they reflect all of the information that was provided to PwC.

10.4.5 Based on my review of the available evidence, I have identified limited references to information relating to RTCM that was provided to PwC in connection with their review of Rio Tinto's 2012 Interim Financial Statements. I would however expect this to be less detailed than the information that is provided to an auditor for the purposes of an annual audit, with more emphasis during the interim review on making inquiries with the relevant

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<sup>317</sup> ISRE 2410, paragraph 64

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individuals at the entity. This is consistent with certain statements made by individuals from PwC in transcripts from depositions<sup>318, 319</sup>.

- 10.4.6 In the June 2012 Paper on Accounting Issues prepared by Dan Larsen, Group Financial Controller, Rio Tinto Group (“**Mr Larsen**”) and PwC, PwC provided comments on the conclusions reached in respect of RTCM<sup>320</sup>. In respect of the consideration of indicators of impairment, PwC stated in the paper:

*“For RTCM, whilst we consider that the uncertainty over future transportation might represent an impairment trigger at the half year, we accept management’s assessment that discussions are not sufficiently progressed to be able to assess the impact, if any, that this may have on the future development of RTCM. We will continue to monitor the status of discussions as our work at the half year progresses, as well as the impact for the full year”<sup>321</sup>.*

- 10.4.7 Subsequently, in the HY 2012 Impairment Review Paper (which PwC were copied into), Rio Tinto stated “An assessment of impairment indicators for RTCM in line with RT policy has been prepared”<sup>322</sup>. In the paper, Rio Tinto set out a number of impairment indicators and the related “RTCM Assessment” for each. In respect of the indicators “Significant changes to the extent or manner of use of the asset that are likely to have an adverse effect on its recoverable value [...]” and “Indications that the economic performance of an asset is, or will be, significant worse than expected”, the RTCM Assessment stated, *inter alia*<sup>323</sup>:

*“The acquisition was predicated on using barging to move coal from site to port, but this assumption has experienced setbacks due to environmental and other approvals being withheld. This is likely to result in a reduction in the volume of coal brought to market in the*

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<sup>318</sup> Jonathan Lambert, Partner, Assurance, PwC (“**Mr Lambert**”) stated: “This was a half-year review, so the inquiries and observation [...] that we performed are “Have you run the model,” “What have you changed,” “What’s the output,” was as far as the inquiries and observation would have gone. They wouldn’t have gone into the detail of testing a model or looking at the detail behind that” (Mr Lambert deposition transcript, dated 8 May 2019, page 144)

<sup>319</sup> Paul Bendall, PwC’s Australian Engagement Partner for Rio Tinto in 2012 (“**Mr Bendall**”), stated that PwC did not review any NPV calculations in relation to RTCM during the half-year review and does not mention whether any such calculations were provided to PwC (Mr Bendall deposition transcript, dated 20 June 2019, page 105)

<sup>320</sup> In his deposition, Mr Hughes stated that the purpose of this paper included “reporting issues that might impact the upcoming period end at 30 June 2012” (Mr Hughes deposition transcript, dated 21 May 2019, page 75)

<sup>321</sup> June 2012 Paper on Accounting Issues, page 14 (SEC Exhibit 520 used in the deposition of Mr Hughes on 21 May 2019)

<sup>322</sup> HY 2012 Impairment Review Paper, page 1 [RT\_00225317 to RT\_00225323]

<sup>323</sup> HY 2012 Impairment Review Paper, page 2 [RT\_00225317 to RT\_00225323]

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*short term with any shortfalls being deferred to later years. This development has triggered a strategic review of the long term transportation option that RTCM will adopt. Various options including the development of a Greenfield rail and port facility are currently under review, but the study data is still being developed”;* and

*“Although there are likely to be significant changes to the coal chain strategy employed by RTCM, it is not yet possible to conclude whether these will have an adverse impact on the business valuation as the options available have not been quantified with any degree of accuracy yet”.*

10.4.8 In the HY 2012 Impairment Review Paper, Rio Tinto also stated:

*“In the interim to a full review at year end, in order to give some indication of the value of RTCM two different analyses have been performed”<sup>324</sup>.*

10.4.9 The two analyses that were prepared by Rio Tinto, which Mr Drewe considers in Section 13.6 of Drewe 1, were as follows:

- (a) a “*potential*” valuation for RTCM of US\$5.1 billion; and
- (b) comparable transaction analysis which Rio Tinto stated “*indicates that even after the significant reduction in resource/reserves the allocated value is still well within (or even below) the range of comparable transactions*”<sup>325</sup>.

10.4.10 Mr Hughes stated in his deposition that the HY 2012 Impairment Review Paper “*made me comfortable concluding that I did not think, on balance, that there was an impairment trigger at the half year [...] I do recall -- that somebody was telling me that there was a fair value around, an updated fair value of about 5 billion, and when you are carrying something at 3.5 billion, or somewhere around that, that gives you some comfort*”<sup>326</sup>.

10.4.11 With regard to the “*potential*” valuation for RTCM of US\$5.1 billion, I have identified an earlier draft of the HY 2012 Impairment Review Paper which included the following list of valuation sensitivities and a placeholder for a chart that would quantify them:

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<sup>324</sup> HY 2012 Impairment Review Paper, page 3 [RT\_00225317 to RT\_00225323]

<sup>325</sup> HY 2012 Impairment Review Paper, page 3 [RT\_00225317 to RT\_00225323]

<sup>326</sup> Mr Hughes deposition transcript, dated 21 May 2019, pages 88 and 89

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*“Sensitivity of the project’s value to a range of factors has been quantified, they are:*

- *Changes to prices*
- *Multiple rail/port configuration options (including ownership structures)*
- *Sensitivities to ramp up*
- *Sensitivities to maximum production”<sup>327</sup>.*

10.4.12 This list was annotated with a comment from an unnamed individual at Rio Tinto which stated *“I don’t feel comfortable running these scenarios. They are all (apart from price) downside sensitivities and will drive the wrong outcomes for this exercise”.*

10.4.13 In an email dated 1 July 2012, Mr Morris stated the following in relation to the “potential” valuation of US\$5.1 billion and the list of sensitivities:

*“I have been looking at the valuation scenarios that I have been asked to supply and feel uncomfortable with a) presenting a revised valuation suggesting RTCM is now worth \$5.1bn and b) running a seemingly arbitrary (if viewed by a 3rd party without the context we have) set of sensitivities that will all present downside risk to the valuation”<sup>328</sup>.*

10.4.14 The list of valuation sensitivities (and the quantification of each) was not included in the final version of the HY2012 Impairment Review Paper, however, the “potential” valuation of US\$5.1 billion was.

10.4.15 Subsequently, in a further Paper on Accounting Issues prepared by Mr Larsen and PwC for Rio Tinto’s Audit Committee Meeting on 30 July 2012 (the “**July 2012 Paper on Accounting Issues**”), Rio Tinto again stated that there were no indicators of impairment for RTCM at 30 June 2012<sup>329</sup>:

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<sup>327</sup> Draft of HY 2012 Impairment Review Paper, page 5 [RT\_00095292 to RT\_00095298]

<sup>328</sup> Email from Mr Morris to Mr Russell-Smith, Ms Vilar and Mr Witthoft, dated 1 July 2012, subject: “RE: Riversdale Update” [RT\_00095073 to RT\_00095081]

<sup>329</sup> July 2012 Paper on Accounting Issues, page 14 [PwCUK000009126\_0001]

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*“We acknowledge that there is uncertainty over future transportation; however whilst we are confident of finding a viable infrastructure path the breadth of the options means that a central case view is still under development”.*

10.4.16 In respect of Rio Tinto’s comments in this paper in relation to indicators of impairment, PwC stated:

*“We concur with management’s assessment that no impairment triggers exist at the half year”<sup>330</sup>.*

10.4.17 In a PwC working paper in relation to the financial year ended 31 December 2012, PwC commented on their previous consideration of whether there were indicators of impairment at 30 June 2012, as follows:

*“The uncertainty surrounding the transportation network was considered as to whether it represented a potential impairment trigger at half year; we challenged management as part of our review procedures, however they remained confident of finding a viable solution. The breadth of potential options available at the time meant that a base case was still under development. Accordingly it was agreed that it would be premature to perform a formal impairment assessment without a plan on which to base any judgement, and this should be done once the planning cycle had completed in H2”<sup>331</sup>.*

10.4.18 Whilst PwC stated that they concurred with Rio Tinto’s assessment that there were no indicators of impairment in relation to RTCM as at 30 June 2012, the documents referenced earlier in this Section do not establish that PwC were provided with all the key relevant information for the purposes of their interim review.

10.4.19 In Sections 6 to 8 of this report, I set out my assumptions relating to certain significant events in relation to RTCM which occurred during the Material Reporting Period. In my experience, if those events occurred, I would expect PwC to have been informed of them for the purposes of their interim review work in 2012. Individuals from PwC stated in their depositions that

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<sup>330</sup> July 2012 Paper on Accounting Issues, page 14 [PwCUC000009126\_0001]

<sup>331</sup> PwC working paper in relation to the year ended 31 December 2012 titled “*Impairment of Goodwill and PPE (RTCM)*” [PwCUC000000244\_0001 to PwCUC000000244\_0016]



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they were not made aware of some of those assumed significant events when undertaking their work in relation to RTCM, for example that:

- (a) based on the Key Models, Rio Tinto had assessed the expected economic performance of the RTCM Assets to be worse than previously envisaged in the Acquisition Model and had even computed a negative NPV (RT Share) in May 2012<sup>332</sup>;
- (b) prior to the decision that barging would not be pursued by Rio Tinto, the estimated capacity of barging had reduced significantly (from 30 Mtpa to 10 Mtpa) and the estimated cost of barging (per tonne) had increased<sup>333</sup>; and
- (c) Rio Tinto had estimated that significant capital expenditure (which I have assumed was in the region of US\$5 billion and US\$10 billion) would be required for the Greenfield Line and had not identified a partner to fund some / all of the project<sup>334</sup>.

10.4.20 In the July 2012 Paper on Accounting Issues PwC referred to a “*breadth of options*” in relation to the coal chain infrastructure during their review of the 2012 Interim Financial Statements. It is not clear what information had been provided to PwC in relation to the transportation options, however based on my assumptions in Section 7 of this report, Rio Tinto’s infrastructure options were limited by 30 June 2012. For example, Rio Tinto had decided not to pursue barging and had identified that “*we [Rio Tinto] don’t have a business without the greenfield solution*”.

## **10.5 Conclusion**

10.5.1 PwC audited Rio Tinto’s 2011 Annual Financial Statements and reviewed (with a more limited scope than an audit) Rio Tinto’s 2012 Interim Financial Statements.

10.5.2 In accordance with the Companies Act, relevant audit information includes any information that auditors need in order to audit and express an opinion on a set of financial statements. In Rio Tinto’s 2011 Annual Financial Statements, Mr Du Plessis, Mr Albanese and Mr Elliott signed a declaration from the directors that, *inter alia*, there was no relevant audit information of which PwC was not aware. The Companies Act requirements in respect of the provision

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<sup>332</sup> Mr Lambert deposition transcript, dated 8 May 2019, page 270; Mr Hughes deposition transcript, dated 21 May 2019, pages 125 and 132

<sup>333</sup> Mr Lambert deposition transcript, dated 8 May 2019, pages 267 and 268

<sup>334</sup> Mr Lambert deposition transcript, dated 8 May 2019, pages 139 and 140



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of information to auditors and the related statement from the directors of a company relate only to audited annual financial statements so did not apply to PwC's review of Rio Tinto's 2012 Interim Financial Statements.

- 10.5.3 In my experience, I would expect interim review work undertaken by an auditor to focus on, *inter alia*, the significant accounting matters which may affect the interim financial statements. Of relevance to this report, this work would include a consideration of whether there are indicators of impairment and any resulting impairments in relation to the carrying amount of material assets as at the interim reporting date.
- 10.5.4 The working papers of an auditor undertaking an interim review in accordance with ISRE 2410 will be less detailed than those for an annual audit. The auditor's work will primarily involve making inquiries and applying analytical and other review procedures and will not therefore necessarily involve obtaining detailed supporting information and evidence from the entity. In this context, the auditor is more reliant on the management of the entity to provide the relevant information and updates than for an annual audit.
- 10.5.5 In accordance with ISRE 2410, an auditor undertaking an interim review should prepare documentation that is sufficient and appropriate to provide a basis for the conclusion of the review and provides evidence that it was performed in accordance with ISRE 2410<sup>335</sup>. If the key information relating to the consideration of whether there are indicators of impairment had been provided to an auditor as part of its review, in my experience, it would be reflected in their working papers.
- 10.5.6 Based on my review of the available evidence, I have identified limited evidence of the information relating to RTCM that was provided to PwC in connection with their review of Rio Tinto's 2012 Interim Financial Statements. Whilst PwC appeared to concur with Rio Tinto's assessment that there were no indicators of impairment in relation to RTCM as at 30 June 2012, the documents referenced earlier in this Section do not establish that PwC were provided with all the key relevant information for the purposes of their interim review. Earlier in this report, I set out my assumptions relating to certain significant events in relation to RTCM which occurred during the Material Reporting Period. In my experience, if those events occurred, I would expect PwC to have been informed of them for the purposes of their

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<sup>335</sup> ISRE 2410, paragraph 64

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interim review work in 2012. Individuals from PwC stated in their depositions that they were not made aware of some of those assumed significant events when undertaking their work in relation to RTCM.

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## 11 How does IFRS require an impairment test to be undertaken?

### 11.1 Introduction

11.1.1 In Section 9 I concluded that Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published its 2012 Interim Financial Statements. In this Section I set out what work I would have expected to have been undertaken if this impairment test had been carried out. Specifically I consider:

- (a) the relevant requirements of IFRS in respect of performing an impairment test, including:
  - (i) what is meant by the term “recoverable amount” (**Section 11.2**); and
  - (ii) how the recoverable amount is assessed by reference to the value in use (“VIU”) of an asset (**Section 11.3**) or the fair value less costs to sell (“FVLCS”) of an asset (**Section 11.4**);
- (b) how the recoverable amount of the RTCM Assets should have been assessed (**Section 11.5**);
- (c) the level of materiality for Rio Tinto’s 2012 Interim Financial Statements (**Section 11.6**); and
- (d) the relevant requirements of IFRS in relation to the extent to which a recognised impairment can subsequently be reversed (**Section 11.7**).

### 11.2 Relevant requirements of IFRS in respect of an impairment test

11.2.1 The relevant standard for considering how the impairment test should be undertaken in relation to the RTCM Assets is IAS 36. This standard applies irrespective of whether the category of asset being considered is goodwill, E&E Assets or investments in equity accounted units<sup>336</sup>.

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<sup>336</sup> IFRS 6, paragraph 20; IAS 28, paragraph 33 (**Exhibit H**)

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11.2.2 An entity undertakes the impairment test under IAS 36 by comparing the “*recoverable amount*” of the asset with its “*carrying amount*”<sup>337</sup>. In this regard, the carrying amount of an asset is the amount at which the asset is recognised in the financial statements of the entity<sup>338</sup>. If the recoverable amount of the asset is lower than its carrying amount, the asset is impaired<sup>339</sup>.

**What is the recoverable amount?**

11.2.3 IAS 36 defines the recoverable amount of an asset as “*the higher of its fair value less costs to sell and its value in use*”<sup>340</sup>. This is consistent with the stated accounting policy in Rio Tinto’s 2011 Annual Financial Statements<sup>341</sup>. Further, IAS 36 explains:

- (a) the FVLCS of an asset is “*the amount obtainable from the sale of an asset or cash-generating unit in an arm’s length transaction between knowledgeable, willing parties, less the costs of disposal*”<sup>342</sup>; and
- (b) the VIU of an asset is “*the present value of the future cash flows expected to be derived from an asset or cash-generating unit*”<sup>343</sup>.

11.2.4 Therefore, if either the FVLCS or the VIU of an asset exceeds its carrying amount, no impairment is required.

11.2.5 These requirements of IAS 36 are consistent with the provisions of Rio Tinto’s Controller’s Manual<sup>344</sup>.

**11.3 Assessing the VIU of an asset**

11.3.1 IAS 36 explains that the following steps are involved in an assessment of the VIU of an asset:

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<sup>337</sup> IAS 36, paragraphs 8 and 9 (**Exhibit C**)

<sup>338</sup> IAS 36, paragraph 6 (**Exhibit C**)

<sup>339</sup> IAS 36, paragraph 8 (**Exhibit C**)

<sup>340</sup> IAS 36, paragraph 6 (**Exhibit C**)

<sup>341</sup> Rio Tinto’s 2011 Annual Financial Statements, note 1(i), page 143

<sup>342</sup> IAS 36, paragraph 6 (**Exhibit C**)

<sup>343</sup> IAS 36, paragraph 6 (**Exhibit C**)

<sup>344</sup> Controller’s Manual (C360 Impairment of non-current assets), paragraphs 4.1 and 4.2

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*“(a) estimating the future cash inflows and outflows to be derived from continuing use of the asset and from its ultimate disposal; and*

*(b) applying the appropriate discount rate to those future cash flows”<sup>345</sup>.*

11.3.2 IAS 36 requires an entity to measure the VIU using cash flow projections based on reasonable and supportable assumptions which reflect management’s best estimate of future economic conditions over the life of the asset. Further, the cash flow projections should be based on the most recent financial budgets / forecasts and the entity should consider whether those most recent budgets / forecasts reflect reasonable and supportable assumptions and management’s best estimate<sup>346</sup>.

11.3.3 This is consistent with the Controller’s Manual which states that:

*“Value in use is determined from the net present value of future cash flows expected to be generated through the use of the asset in its current condition”<sup>347</sup>.*

11.3.4 Importantly, in respect of the assessment of the VIU of an asset, the Controller’s Manual states:

*“The start point for the valuation will normally be the NPV submitted as part of the annual planning process, in accordance with Project Evaluation Guidelines”<sup>348</sup>.*

11.3.5 Whilst certain cash flows are not susceptible to precise measurement, IFRS requires these cash flows to be included in the VIU assessment at management’s best estimate<sup>349</sup>. The existence of uncertainty does not mean that the recoverable amount should not be assessed, uncertainty should instead be factored into the recoverable amount assessment. For example, a discount rate is applied to the future cash flows to reflect, *inter alia*, their uncertainty and, where various potential options exist, the associated cash flows can be included on a risk-weighted basis.

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<sup>345</sup> IAS 36, paragraph 31 (**Exhibit C**)

<sup>346</sup> IAS 36, paragraphs 33 and 38 (**Exhibit C**)

<sup>347</sup> Controller’s Manual (C360 Impairment of non-current assets), paragraph 5.1

<sup>348</sup> Controller’s Manual (C360 Impairment of non-current assets), paragraph 5.1

<sup>349</sup> IAS 36, paragraph 38 (**Exhibit C**)

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## 11.4 Assessing the FVLCS of an asset

11.4.1 IAS 36 establishes a hierarchy for determining an asset's FVLCS as follows:

- (a) *“The best evidence of an asset's fair value less costs to sell is a price in a binding sale agreement in an arm's length transaction, adjusted for incremental costs that would be directly attributable to the disposal of the asset”<sup>350</sup>;*
- (b) *“If there is no binding sale agreement but an asset is traded in an active market, fair value less costs to sell is the asset's market price less the costs of disposal. The appropriate market price is usually the current bid price. When current bid prices are unavailable, the price of the most recent transaction may provide a basis from which to estimate fair value less costs to sell, provided that there has not been a significant change in economic circumstances between the transaction date and the date as at which the estimate is made”<sup>351</sup>; and*
- (c) *“If there is no binding sale agreement or active market for an asset, fair value less costs to sell is based on the best information available to reflect the amount that an entity could obtain, at the end of the reporting period, from the disposal of the asset in an arm's length transaction between knowledgeable, willing parties, after deducting the costs of disposal”<sup>352</sup>.*

11.4.2 The provisions in Rio Tinto's Controller's Manual and Rio Tinto's stated accounting policy in its 2011 Annual Financial Statements are consistent with the above<sup>353</sup>.

11.4.3 With regard to the situation set out at paragraph 11.4.1 (c), the accounting policies in Rio Tinto's 2012 Annual Financial Statements state that:

- (a) the FVLCS is *“often estimated using discounted cash flow techniques”* with estimates based on detailed “life of mine” and / or production plans<sup>354</sup>; and

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<sup>350</sup> IAS 36, paragraph 25 (**Exhibit C**)

<sup>351</sup> IAS 36, paragraph 26 (**Exhibit C**)

<sup>352</sup> IAS 36, paragraph 27 (**Exhibit C**)

<sup>353</sup> Controller's Manual (C360 Impairment of non-current assets), paragraphs 6.1 to 6.3; Rio Tinto's 2011 Annual Financial Statements, note 1(i), page 143

<sup>354</sup> Rio Tinto's 2012 Annual Financial Statements, page 152

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(b) cash flow forecasts used for FVLCS purposes are to be based on “*management’s best estimates of expected future revenues and costs*”<sup>355</sup>.

11.4.4 The principal difference between a net cash flow analysis undertaken when assessing the VIU of an asset and a net cash flow analysis undertaken when assessing the FVLCS of an asset is that FVLCS requires an entity to use assumptions that a market participant would be likely to adopt, whereas a VIU requires the use of entity-specific assumptions.

11.4.5 For example, in a FVLCS approach, the entity might include future expansionary capital expenditure relating to subsequent phases of mining which would not be permissible under a VIU approach. Further, in a VIU approach the entity would use the entity-specific discount rate whereas in the FVLCS approach it would adopt the discount rate of a market participant.

## **11.5 Assessing the recoverable amount of the RTCM Assets**

11.5.1 Rio Tinto stated that, when it undertook the January 2013 Impairment Test, the recoverable amount of the RTCM CGU (excluding any cash assets) was assessed by reference to FVLCS derived from an analysis of the net present value of expected future cash flows (often referred to as discounted cash flow analysis)<sup>356</sup>.

11.5.2 Rio Tinto’s use of the FVLCS approach based on discounted cash flow analysis is consistent with my experience of recoverable amount assessments undertaken by other entities and is consistent with Rio Tinto’s stated accounting policy in its 2011 Annual Financial Statements (as set out at Section 11.4 above) and 2012 Annual Financial Statements. The FVLCS approach is typically used instead of VIU as FVLCS often provides a higher value. Further, in my experience discounted cash flow analysis is commonly used for recoverable amount assessments in the absence of a binding sale agreement or active market for the RTCM Assets. The exclusion of cash assets from the FVLCS assessment is consistent with the requirements of IFRS. Cash assets do not fall under the scope of IAS 36 and are instead tested for impairment separately under IAS 39.

11.5.3 On this basis, I consider it reasonable to assume that, had Rio Tinto undertaken an impairment test prior to the issuance of its 2012 Interim Financial Statements, the recoverable amount

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<sup>355</sup> Rio Tinto’s 2012 Annual Financial Statements, page 152

<sup>356</sup> Rio Tinto’s 2012 Annual Financial Statements, note 12, page 172

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(excluding cash assets) would have been assessed using the FVLCS approach with the value derived from discounted cash flow analysis.

11.5.4 It is not unusual for entities to be faced with the existence of uncertainty when undertaking an impairment test. However, as I explain in Section 9.5 above, an impairment test should still be undertaken when it is required even if, as a result of uncertainty, it is only possible to undertake the test using a number of best estimates as inputs or on a risk-weighted basis to reflect the level of uncertainty. In my experience, it is possible for entities to undertake an impairment test using such approaches.

11.5.5 Had Rio Tinto undertaken the impairment test, such approaches could have been adopted by reference to Rio Tinto's contemporaneous discounted cash flow analysis and its knowledge of the significant post-acquisition events that had taken place.

**11.6 Assessing materiality**

11.6.1 The definition of "materiality" is provided in Section 9.5 above. International Standard on Auditing<sup>357</sup> 320 "*Materiality in Planning and Performing an Audit*" ("**ISA 320**") then confirms that:

*"The auditor's determination of materiality is a matter of professional judgment"*<sup>358</sup>.

*"The concept of materiality is applied by the auditor both in planning and performing the audit, and in evaluating the effect of identified misstatements on the audit and of uncorrected misstatements, if any, on the financial statements and in forming the opinion in the auditor's report"*<sup>359</sup>.

11.6.2 In a document produced by PwC titled "*2012 Group Audit Plan*" dated June 2012 (the "**PwC Audit Plan**"), PwC set out its assessment of materiality for Rio Tinto's 2011 Annual Financial Statements and Rio Tinto's 2012 Annual Financial Statements. These assessments are summarised in Table 11A below. The threshold relevant for considering a material impairment in Rio Tinto's financial statements is "Group overall materiality".

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<sup>357</sup> International Standards on Auditing (UK and Ireland) are the promulgations of the Auditing Practices Board (previously the Auditing Practices Committee)

<sup>358</sup> ISA 320, paragraph 4

<sup>359</sup> ISA 320, paragraph 5



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<b>Materiality threshold</b>	<b>Amount US\$ million</b>	<b>Purpose</b>
Group overall materiality	500	<i>"Identifying and assessing risks of material misstatement".</i>
Group performance materiality	375	<i>"[...] used in order to reduce to an appropriately low level the risk that the aggregate of uncorrected and undetected misstatements in the financial statements exceed overall materiality for the financial statements as a whole".</i>
Group de minimis threshold	25	<i>"[...] amount below which audit adjustments need not be accumulated and reported to the Audit Committee [...]"</i> .

11.6.3 It is evident from Table 11A above that group materiality in Rio Tinto's 2011 Annual Financial Statements was assessed to be US\$500 million. With regard to Rio Tinto's 2012 Interim Financial Statements, Group materiality was stated to be US\$250 million *"based on half of the full year materiality"*<sup>360</sup>.

11.6.4 Therefore, in PwC's judgement a misstatement in Rio Tinto's 2012 Interim Financial Statements of US\$250 million or more would have been deemed material.

11.6.5 I have also undertaken my own assessment of materiality under Mazars' audit methodology based upon the available financial information. In my opinion, PwC's judgements relating to materiality appear reasonable.

11.6.6 The total carrying amount of the RTCM CGU in Rio Tinto's 2012 Interim Financial Statements was US\$3,487 million<sup>361</sup>. Therefore, using a US\$250 million materiality amount, a material impairment would have been required to have been recognised if the recoverable amount of the RTCM CGU was assessed to be less than US\$3,237 million<sup>362</sup>.

11.6.7 In Rio Tinto's Wells Submission, Rio Tinto states that any *"alleged misstatement"*<sup>363</sup> relating to the RTCM Assets was immaterial, given:

<sup>360</sup> PwC Audit Plan, Section 2.7.2 (Defendants' Exhibit 126)

<sup>361</sup> See Table 4E

<sup>362</sup> US\$3,487 million – US\$250 million

<sup>363</sup> Rio Tinto's Wells Submission, page 38

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- (a) “accounting misstatements that affect a company’s consolidated financial statements [...] by 5% or less are presumptively immaterial”. Given the carrying amount of the RTCM Assets “constituted less than 3% of Rio Tinto’s total assets”<sup>364</sup>, Rio Tinto considers RTCM to be immaterial.

I agree that an auditor would consider a number of measures when determining the materiality for a particular entity<sup>365</sup>, and this may include considering a percentage of total assets as well as, for example, a percentage of net assets, profit before tax or total revenue. Rio Tinto’s suggestion that materiality should be calculated as 5% of Rio Tinto’s total assets would result in a materiality of more than US\$6 billion<sup>366</sup>. In my experience, a materiality benchmark based upon total assets is not anywhere near a 5% level. The reported profit after tax for the six months ended 30 June 2012 was also US\$6 billion<sup>367</sup>. This, in my view, confirms that materiality would be significantly less than this amount as profit before tax is a main financial benchmark for users of the financial statements. Further and importantly, PwC provided contemporaneously its assessment of materiality to Rio Tinto (by way of the PwC Audit Plan) which PwC stated was based on profit before tax as follows: “Overall materiality of \$500 million profit before tax has been set after considering the Group’s forecast results for 2012”<sup>368</sup>. I have not seen any evidence which suggests that Rio Tinto did not accept PwC’s judgement;

- (b) the “alleged misstatement” arose from a valuation which was “not susceptible to “precise measurement””, as the CGU in respect of the RTCM Assets (the “**RTCM CGU**”) was “a predominantly exploratory asset”<sup>369</sup>. However, IAS 8 provides for the use of estimates and judgements, explaining that “Estimation involves judgements based on the latest available, reliable information”<sup>370</sup> and “The use of reasonable estimates is an essential part of the preparation of financial statements and does not

<sup>364</sup> Rio Tinto’s Wells Submission, page 38

<sup>365</sup> ISA 320, paragraph A3 states “Determining materiality involves the exercise of professional judgment. A percentage is often applied to a chosen benchmark as a starting point in determining materiality for the financial statements as a whole”

<sup>366</sup> Rio Tinto’s total assets as at 30 June 2012 were US\$121,243 million (Rio Tinto’s 2012 Interim Financial Statements, Group statement of financial position)

<sup>367</sup> Rio Tinto’s 2012 Interim Financial Statements, Group income statement

<sup>368</sup> PwC Audit Plan, Section 2.3.1 (Defendants’ Exhibit 126). The PwC Audit Plan does not appear to include details of the forecast results for 2012 or the materiality as a percentage of those results

<sup>369</sup> Rio Tinto’s Wells Submission, pages 38 and 39

<sup>370</sup> IAS 8, paragraph 32

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*undermine their reliability*<sup>371</sup>. Importantly, many assets and liabilities are not susceptible to precise measurement and IFRS requires these assets and liabilities to be recognised at management's best estimate and disclose management judgements and sources of estimation uncertainty. The existence of measurement uncertainty does not mean that such items cannot be materially misstated; and

- (c) the absence of a “*(negative) market reaction immediately following the announcement of the RTCM impairment*”<sup>372</sup>. The analysis of the reaction of the market following the announcement of the RTCM impairment is not within the scope of my instructions. Notwithstanding this, I note that:

- (i) in order to analyse the market reaction, it would be necessary to also consider the extent to which the market was aware of any potential impairment prior to the announcement; and
- (ii) a market reaction can only be assessed with hindsight and analysing or considering a subsequent market reaction is not how an auditor determines materiality.

**11.7 Relevant requirements of IFRS in respect of reversing a recognised impairment**

11.7.1 The relevant requirements of IFRS in respect of reversing a previously recognised impairment are dependent upon the particular asset in question.

11.7.2 With regard to goodwill, IAS 36 confirms that, once an impairment of goodwill has been recognised in a set of annual financial statements, it cannot be reversed in a subsequent period<sup>373</sup>. IFRIC 10 “*Interim Financial Reporting and Impairment*” contains an equivalent confirmation in relation to impairments previously recognised in interim financial statements<sup>374</sup>.

11.7.3 With regard to other assets (including E&E Assets and investments in equity accounted units) or CGUs, IAS 36 confirms that an entity should assess at the end of each reporting period

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<sup>371</sup> IAS 8, paragraph 33

<sup>372</sup> Rio Tinto's Wells Submission, page 39

<sup>373</sup> IAS 36, paragraph 124 (**Exhibit C**)

<sup>374</sup> IFRIC 10 “*Interim Financial Reporting and Impairment*”, paragraph 8. IFRIC Interpretations are developed by the IFRS Interpretations Committee and are approved by the IASB

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whether there is any indication that a previously recognised impairment loss has decreased or no longer exists<sup>375</sup>. If the result of that assessment is that the carrying amount of the asset / CGU should be increased, the previously recognised impairment loss should (at least in part) be reversed. However, the extent to which the impairment loss can be reversed is restricted such that the increased carrying amount of the asset / CGU is the lower of:

- (a) the re-assessed recoverable amount; and
- (b) the carrying amount that would have been determined had impairment losses not previously been recognised<sup>376</sup>.

\*\*\*\*\*



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Steven Brice

20 December 2019

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<sup>375</sup> IAS 36, paragraph 110 (**Exhibit C**)

<sup>376</sup> IAS 36, paragraph 117 (**Exhibit C**)

## EXHIBIT 2

**Securities and Exchange Commission**

**Plaintiff**

**v.**

**Rio Tinto plc, Rio Tinto Limited, Thomas Albanese,  
and Guy Robert Elliott**

**Defendants**

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**Expert Report of Christopher Drewe FCA  
20 December 2019**

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DEPOSITION  
EXHIBIT  
SEC 931

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## 1 Introduction

### 1.1 This report

1.1.1 I am Christopher Drewe, a Partner in Mazars LLP (“**Mazars**”), the UK firm of the Mazars Group. The Mazars Group is an international organisation specialising in audit, advisory, accounting and tax services, with a direct presence in 89 countries and territories drawing on the expertise of 40,000 professionals. In the UK, Mazars has approximately 140 Partners and more than 1,750 staff.

1.1.2 I have been instructed by the Securities and Exchange Commission (the “**SEC**”) to prepare this report in connection with the SEC’s Complaint, dated 17 October 2017<sup>1</sup> (the “**Complaint**”) against Rio Tinto plc, Rio Tinto Limited (collectively “**Rio Tinto**” or “**Rio Tinto Group**”), Thomas Albanese (“**Mr Albanese**”) and Guy Robert Elliott (“**Mr Elliott**”). The Complaint relates to the carrying value of a number of assets related to Rio Tinto Coal Mozambique (“**RTCM**”) (the “**RTCM Assets**”) in Rio Tinto’s interim financial statements for the six-month financial period ended 30 June 2012 (“**Rio Tinto’s 2012 Interim Financial Statements**”).

1.1.3 My instructions relate to the value of RTCM as at 30 June 2012 (the “**Relevant Period End**”). I set out my specific instructions in Section 1.3 below.

### 1.2 My experience

1.2.1 I am a Chartered Accountant and a Fellow of the Institute of Chartered Accountants in England and Wales (the “**ICAEW**”). I am also a member of the Valuation and the Forensic & Expert Witness Communities of the ICAEW and I have been appointed to the panel of the ICAEW President’s Appointment Scheme. As part of this panel, I am nominated by the President of the ICAEW and then jointly instructed by parties in dispute to make determinations, often on valuation and / or financial reporting matters.

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<sup>1</sup> Pursuant to the Court’s Order of 9 December 2019, I reserve the right to supplement or revise this report if the SEC’s Motion to Amend is granted.

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- 1.2.2 I am a Partner in the Forensic and Investigation Services (“**FIS**”) team of Mazars, based in London. In addition to undertaking disputes and investigations engagements, the FIS team is responsible for undertaking valuation assignments, both contentious and non-contentious.
- 1.2.3 I am licensed for valuations work at Mazars (all valuation work is required to be undertaken by a Partner with a valuation license). In order to become licensed, I was nominated by the Executive Board member responsible for my service line in the UK, and was independently assessed (for example on my case experience and adherence to the firm’s risk management processes). As a licensed valuations practitioner, my work is subject to independent Quality Control Reviews on a regular basis.
- 1.2.4 Whilst my practise focuses on contentious valuations, I often also act as Independent Reviewer for non-contentious valuations.
- 1.2.5 Following qualification as a Chartered Accountant, I have specialised as a Forensic Accountant since 2008. My role was initially to support Experts instructed in the context of litigation, arbitration and criminal proceedings. Under the Expert’s supervision, I would assist the Expert in the review of documents, the production of financial models and the preparation of Expert reports.
- 1.2.6 I began to be instructed as an Expert in my own name in 2015. One of my first Expert instructions was in the case of *Cathal Anthony Lyons v Fox Williams LLP* which was heard in the High Court in London in early 2016. In that case, I was instructed as a Single Joint Expert by the parties to prepare 72 discounted cashflow analyses (“**DCF**”) showing the impact on value of different assumptions being adopted. In the Judgment, the Court adopted my calculations.
- 1.2.7 Since that matter, I have prepared numerous Expert reports, often relating to valuation – whether that is valuing a loss, a contract, an asset, or a company (including a shareholding in a company). My experience includes:
- (a) valuations of losses suffered by individuals, corporates and States, whether arising from a breach of a contract or from a negligent or otherwise unlawful act;
  - (b) valuations of contracts, including construction contracts;

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(c) financial reporting valuations, including in relation to goodwill and other intangible assets, as well as various types of financial asset; and

(d) valuations of companies (or shareholdings in a company).

1.2.8 Whilst I work across many sectors, in my fourteen years of professional experience, I have undertaken a number of assignments in the energy (including mining) sector.

1.2.9 Further details of my qualifications and experience are set out in my curriculum vitae at **Appendix A**, including a list of publications that I have authored and a listing of the matters in which I have testified as an expert at trial or by deposition.

### **1.3 Background to this report and my instructions**

1.3.1 On 8 April 2011, Rio Tinto acquired a controlling interest of 52.6% in the shares of Riversdale Mining Limited (“**Riversdale**”). By 1 August 2011, Rio Tinto had increased its interest in Riversdale to 100% and had renamed Riversdale to be Rio Tinto Coal Mozambique. The total consideration for Riversdale was US\$4,168 million (excluding cash on acquisition)<sup>2</sup>. I refer to Rio Tinto’s acquisition of Riversdale as the “**Transaction**”.

1.3.2 At acquisition, the RTCM Assets were principally comprised<sup>3</sup>:

(a) “**Benga**”, a joint venture (“**JV**”) between Riversdale (65%) and Tata Steel Limited (35%);

(b) “**Zambeze**”, a tenement located adjacent to Benga; and

(c) “**Tete East**”, a tenement located adjacent to Benga.

1.3.3 On 17 January 2013, Rio Tinto announced that it was going to recognise an impairment of approximately US\$3 billion relating to RTCM<sup>4</sup> (the “**January 2013 Impairment**”). This was recognised in Rio Tinto’s financial statements for the financial year ended 31 December 2012 (“**Rio Tinto’s 2012 Annual Financial Statements**”).

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<sup>2</sup> Rio Tinto’s 2011 Annual Financial Statements, Acquisitions and divestments, page 40

<sup>3</sup> Internal memo, titled “*Rio Tinto Coal Mozambique Impairment Valuation – Update*”, dated 11 January 2013 (the “**January Impairment Paper**”) [RT\_00257820 to RT\_00257836]

<sup>4</sup> Rio Tinto’s media release, 17 January 2013 “*Rio Tinto impairments and management changes*”; Rio Tinto’s 2012 Annual Financial Statements, Financial review, page 36

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1.3.4 My instructions are to consider the available evidence and to address the following question:

*If Rio Tinto had undertaken an impairment test in relation to RTCM as at the 30 June 2012, would it have led to a material impairment?*

## **1.4 The structure of this report**

1.4.1 In order to address my instructions, my report is structured as follows:

- (a) in **Section 2**, I provide a summary of my conclusions;
- (b) in **Section 3** I start by setting out in overview the impairment to the RTCM Assets announced by Rio Tinto on 17 January 2013 (the “**January 2013 Impairment**”);
- (c) in **Section 4** I explain in overview some valuation fundamentals and how these fundamentals were applied by Rio Tinto;
- (d) in **Section 5** I identify how Rio Tinto was required to conduct the impairment test in relation to RTCM at the Relevant Period End;
- (e) in **Section 6** I identify and consider Rio Tinto’s contemporaneous<sup>5</sup> assessments of the Net Present Value (or NPV) of the RTCM Assets;
- (f) in **Section 7**, by reference to, *inter alia*, the impairment test underpinning Rio Tinto’s January 2013 Impairment, I identify the principal factors which led to the decrease in the assessed value of RTCM and / or otherwise impacted its value in the Post Transaction Period;
- (g) in **Sections 8 to 12** I then consider each of these principal factors in turn, including how these assumptions developed during the Post Transaction Period; and
- (h) finally, in the context of my analysis in Sections 3 to 12, in **Section 13** I then conclude on the question of whether, had Rio Tinto undertaken an impairment test in relation to RTCM as at 30 June 2012, it would have led to a material impairment in Rio Tinto’s 2012 Interim Financial Statements. My conclusion is based upon information which I

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<sup>5</sup> I refer to the period from Rio Tinto’s acquisition of Riversdale to the January 2013 Impairment as the “**Post Transaction Period**”

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have assumed was available to management prior to the issuance of Rio Tinto's 2012 Interim Financial Statements.

1.4.2 I have set out a glossary of the key terms and individuals referred to in this report at **Appendix B**.

## **1.5 The work of Mr Brice**

1.5.1 One of my fellow Partners at Mazars, Steven Brice ("**Mr Brice**"), has also been instructed by the SEC in respect of the Complaint. Mr Brice has produced a report dated 20 December 2019 ("**Brice 1**"). In Brice 1, Mr Brice was instructed, based on the available evidence, to:

- (a) to review and opine on the accounting standards applicable to Rio Tinto during the relevant period, as they relate to the preparation of interim financial statements and the review of assets for impairment;
- (b) consider whether, on the basis of the information available to Rio Tinto during the period between 8 April 2011<sup>6</sup> and 8 August 2012<sup>7</sup> (the "**Material Reporting Period**"), Rio Tinto should have undertaken an impairment test in relation to the RTCM Assets before it published Rio Tinto's 2012 Interim Financial Statements; and
- (c) explain what work should have been undertaken if such an impairment test had been carried out.

1.5.2 Mr Brice and I were also instructed by the Financial Conduct Authority in the UK ("**FCA**")<sup>8</sup> in the context of its investigation into Rio Tinto's 2012 Interim Financial Statements. In that investigation, my work focussed on the financial modelling aspects relevant to the FCA's enquiries.

## **1.6 The available information**

1.6.1 The conclusions in my report are based on my experience and on the evidence provided to me. If further evidence becomes available to me, these conclusions may change.

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<sup>6</sup> The date that Rio Tinto acquired a controlling interest of 52.6% in Riversdale

<sup>7</sup> The date of approval of Rio Tinto's 2012 Interim Financial Statements

<sup>8</sup> The FCA is the conduct regulator for financial markets and financial services firms in the UK

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- 1.6.2 In my report, where I have cited contemporaneous information and transcripts of witness depositions, I have included these in order to set out my understanding of the facts and circumstances that existed in the relevant period and because, *inter alia*, it enables consideration of the information available to management in the Post Transaction Period. I am not opining on whether the assertions in these documents and transcripts are true. As I explain in Section 4.2, this is consistent with the approach of a valuations Expert in matters such as the current case.
- 1.6.3 I set out at **Appendix C** a list of the information that I have relied upon in the preparation of this report. For the purposes of both my work and the work of Mr Brice, the SEC provided Mazars with a significant number of documents, including the pleadings, interview and deposition transcripts and the documents provided to the SEC by various parties as part of the disclosure process. In total, we have been provided with approximately 150,000 documents, the significant majority of which are the documents provided as part of the disclosure process.
- 1.6.4 In light of the significant volume of disclosed documents, Mr Brice and I have used an eDiscovery platform to undertake targeted searches and reviews, aimed at identifying the documents of relevance to our respective instructions. In total, we have reviewed in excess of 15,000 documents. I have shown the sources of all information I have relied upon in the footnotes of this report.
- 1.6.5 It should be noted that the work I have completed does not constitute an audit and, other than as expressly set out in this report, I have not verified or in any other way checked the information set out in the documents I have reviewed.

## **1.7 The scope of this report**

- 1.7.1 In completing my work, I have been assisted by individuals within the FIS team, Global Infrastructure Finance team and Accounting Technical Services team at Mazars. I have supervised and reviewed their work and I confirm that the opinions expressed in this report are my own.
- 1.7.2 Mazars' fees for this engagement are not contingent on the outcome of these proceedings. Mazars is being compensated at a rate of US\$665 per hour for my time and between US\$230 and US\$549 per hour for staff working under my direction.



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- 1.7.3 I have prepared this report solely for the use in these proceedings. It is confidential in all respects other than to be made available to the SEC, Rio Tinto, Mr Albanese, Mr Elliott, their legal advisors and experts and the Court.
- 1.7.4 This report should not be used, reproduced or circulated for any other purpose without my prior written consent. Mazars accepts no responsibility to third parties in relation to the matters in this report and / or for any breaches of this obligation.
- 1.7.5 Some figures in this report have been rounded and as a result some computed totals may include rounding differences.

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## 2 Summary of conclusions

- 2.1.1 Pursuant to International Financial Reporting Standards, the accounting policies disclosed by Rio Tinto in its financial statements, and the requirements set out in Rio Tinto's Controller's Manual, if Rio Tinto had undertaken an impairment test in relation to RTCM as of 30 June 2012, Rio Tinto would have been required to compare:
- (a) the carrying value of the relevant assets. The carrying value is the amount at which they were recorded in Rio Tinto's financial statements as of 30 June 2012; with
  - (b) Rio Tinto's assessment of the fair value less costs to sell (or FVLCS) of the relevant assets<sup>9</sup>. The FVLCS is the amount that could be obtained from selling these assets in an arm's length transaction, between knowledgeable, willing parties, less the costs of disposal.
- 2.1.2 If the FVLCS had been assessed to be less than carrying value, Rio Tinto would have been required to recognise an impairment in its 2012 Interim Financial Statements.
- 2.1.3 Rio Tinto's Controller's Manual required the FVLCS assessment to be based upon Rio Tinto's own discounted cashflow models, incorporating assumptions which reflected, *inter alia*, "*the best information available*", management's "*best estimates*", and the "*central estimate cash flow*" (which Rio Tinto had defined as being "*neither... unduly optimistic nor pessimistic, but fully and equally reflect[ing] both upside and downside*").
- 2.1.4 In the Post Transaction Period, Rio Tinto prepared a number of discounted cashflow models which could have been used as the basis for its assessment of the FVLCS of the relevant assets. As the facts and circumstances relating to these assets developed during this period, so did the assets' computed value. Most of these changes should have resulted in significant diminutions in the value of the RTCM Assets, whether considered separately or in aggregate.

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<sup>9</sup> Rio Tinto could instead have assessed the value in use (or VIU) of the relevant assets. See Section 5.3. In relation to the RTCM CGU, Rio Tinto concluded that the assessed FVLCS would have been higher than VIU because VIU would only include the current mining operation at Benga

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- 2.1.5 As a result, if Rio Tinto had undertaken an impairment test as at 30 June 2012, it would, in my opinion, have led to a material impairment in Rio Tinto's 2012 Interim Financial Statements.
- 2.1.6 Further, in my view, the only way for Rio Tinto to have undertaken an impairment test as at 30 June 2012 which did not result in a material impairment would have been if Rio Tinto had assessed the FVLCS without reference to the best information available, by producing cashflows which were not central estimates (because they would necessarily be unduly optimistic) and by adopting assumptions which were not management's best estimates.

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### 3 The January 2013 Impairment

#### 3.1 Introduction

3.1.1 In this Section I set out in overview the January 2013 Impairment of the RTCM Assets. Specifically:

- (a) in order to provide context for the January 2013 Impairment, I first identify Rio Tinto's US\$3.7 billion valuation of Riversdale as presented to the Rio Tinto Board in December 2010 (**Section 3.2**). It was on the basis of this valuation that the Board approved bids for Riversdale of AUS\$17.0 per share; and
- (b) then, I summarise the January 2013 Impairment (**Section 3.3**). Following the impairment to the RTCM Assets of US\$2,860 million, the RTCM Assets had a carrying value in Rio Tinto's financial statements of US\$611 million.

#### 3.2 The acquisition of Riversdale

3.2.1 In a paper authored by Doug Ritchie, Chief Executive, RTE<sup>10</sup> ("**Mr Ritchie**"), titled "*The Acquisition of Riversdale Mining Limited*", prepared for the Board Meeting dated 16 December 2010 (the "**December 2010 Riversdale Board Paper**")<sup>11</sup>, it was explained that:

*"The due diligence process has resulted in a valuation of US \$3.7 billion or A \$ 15.2 per share... The Riversdale projects and tenements are at an early stage of development, therefore a number of opportunities have also been identified which provide upside value potential"*<sup>12</sup>.

3.2.2 The "*Base case valuation summary*" of US\$3.7 billion (or AUS\$15.2 per share) provided in the December 2010 Riversdale Board Paper can be summarised by mine/project as follows:

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<sup>10</sup> RTE being Rio Tinto Energy, which was the Rio Tinto product group to which RTCM belonged

<sup>11</sup> December 2010 Riversdale Board Paper [RT\_00465374 to RT\_00465380]

<sup>12</sup> December 2010 Riversdale Board Paper, page 4 [RT\_00465374 to RT\_00465380]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Table 3A: “The Base case valuation summary” set out in the December 2010 Riversdale Board Paper<sup>13</sup>**

	<i>US\$’m</i>	<i>AUS\$’m</i>	<i>AUS\$ / share</i>
Benga	1,143	1,153	4.7
Zambeze	1,575	1,588	6.5
Tete East	344	347	1.4
Other (excluding cash)	78	78	0.3
<b><i>Value excluding net debt / cash</i></b>	<b><i>3,140</i></b>	<b><i>3,166</i></b>	<b><i>12.9</i></b>
Net debt /cash	545	549	2.2
<b>Total value</b>	<b>3,685</b>	<b>3,715</b>	<b>15.2</b>

3.2.3 Therefore, the proposition provided to the Rio Tinto Board was principally for the Benga (US\$1,143 million) and Zambeze (US\$1,575 million) tenements, with US\$344 million of value also attributed to Tete East. As explained in a paper to the Rio Tinto Investment Committee in November 2010, this Base Case valuation assumed that whilst a small amount of coal would initially be transported to the coast for export via the Sena Railway, the expansion beyond Benga Phase 1 would be “*achieved through investment in the barging option, which is the lower cost long term solution*”<sup>14</sup>.

3.2.4 The December 2010 Riversdale Board Paper had presented a number of opportunities for “*upside value potential*”<sup>15</sup>. In a paper to the Rio Tinto Investment Committee in November 2010, these were listed to comprise:

- (a) additional resource upside from Benga, Zambeze and other tenements<sup>16</sup>;
- (b) coal bed methane: “*Large tonnages of deep coal on Riversdale’s Moatize basin and other tenements contain significant coal bed methane. Riversdale is currently working with the mines department to gain title for this and the Benga mining contract implies a first right to apply for this title*”<sup>17</sup>;

<sup>13</sup> December 2010 Riversdale Board Paper, page 4 [RT\_00465374 to RT\_00465380]

<sup>14</sup> Rio Tinto Investment Committee Paper titled “*The Acquisition of Riversdale Mining Limited*”, dated 18 November 2010, page 3 [RT\_00283952 to RT\_00283977]

<sup>15</sup> December 2010 Riversdale Board Paper, page 4 [RT\_00465374 to RT\_00465380]

<sup>16</sup> Rio Tinto Investment Committee Paper titled “*The Acquisition of Riversdale Mining Limited*”, dated 18 November 2010, page 5 [RT\_00283952 to RT\_00283977]

<sup>17</sup> Rio Tinto Investment Committee Paper titled “*The Acquisition of Riversdale Mining Limited*”, dated 18 November 2010, page 5 [RT\_00283952 to RT\_00283977]

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- (c) the “**Benga Power Plant**”: “*The project is in a relatively early stage of study with some preliminary approvals obtained and negotiations commenced for both off take and construction*”<sup>18</sup>; and
- (d) potential upside from the coal chain: “*the currently modelled rail rate to Beira is approximately double the true cost. This suggests scope to negotiate lower rail tariffs over time with increasing volumes and leverage of having a barging option available*”<sup>19</sup>.

3.2.5 At the Rio Tinto Board Meeting on 16 December 2010, the Board authorized bids for Riversdale to AUS\$17.0 per share<sup>20</sup>. Ultimately, Riversdale was acquired for US\$4.2 billion (AUS\$16.5 per share)<sup>21</sup>.

### **3.3 The January 2013 Impairment**

3.3.1 In January 2013, Rio Tinto announced that a US\$2,860 million impairment charge would be recognised in relation to RTCM. This US\$2,860 million impairment charge was the difference between:

- (a) the carrying value of the RTCM Assets at 31 December 2012 (excluding cash) of US\$3,471 million<sup>22</sup>; and
- (b) the assessed value of RTCM at 31 December 2012 of US\$611 million.

3.3.2 The assessed value of RTCM at 31 December 2012 of US\$611 million can be summarised by mine/project as follows:

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<sup>18</sup> Rio Tinto Investment Committee Paper titled “*The Acquisition of Riversdale Mining Limited*”, dated 18 November 2010, page 6 [RT\_00283952 to RT\_00283977]

<sup>19</sup> Rio Tinto Investment Committee Paper titled “*The Acquisition of Riversdale Mining Limited*”, dated 18 November 2010, page 5 [RT\_00283952 to RT\_00283977]

<sup>20</sup> Paper titled “*Project Mercury – Executive Summary*”, dated 12 April 2013, page 23 [RT\_00001065 to RT\_00001091]

<sup>21</sup> Paper titled “*Project Mercury – Executive Summary*”, dated 12 April 2013, page 1 [RT\_00001065 to RT\_00001091]

<sup>22</sup> Untitled PwC working paper [PwCUC000003628\_0001]

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	<i>US\$m</i>
Benga	377
Zambeze	448
Tete East	-
Infrastructure enablers (Sena Railway)	(431)
Tax adjustments	90
Potential upsides and downsides <sup>24</sup>	126
<b>Value</b>	<b>611</b>

3.3.3 Therefore, the assessed value underpinning the January 2013 Impairment was principally Benga (US\$377 million) and Zambeze (US\$488 million). Following Rio Tinto abandoning the Barging option (due to its non-feasibility and its rejection by the Government Mozambique), almost all of the coal was expected to be transported via the Sena Railway.

<sup>23</sup> January Impairment Paper [RT\_00257820 to RT\_00257836]

<sup>24</sup> I refer to these potential upsides and downsides in paragraph 6.4.28 below

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## 4 Valuation underpinnings

### 4.1 Introduction

4.1.1 In this Section I explain in overview some valuation fundamentals, specifically:

- (a) the main approaches to assessing the value of an asset (**Section 4.3**); and
- (b) the valuation of assets using what is known as a “**DCF model**” (**Section 4.4**).

4.1.2 Then, in the context of these valuation fundamentals, I identify and summarise Rio Tinto’s contemporaneous valuation guidelines (**Section 4.5**) and I explain how, pursuant to these valuation guidelines, Rio Tinto was required to determine the value of assets, investments and projects (**Section 4.6**).

4.1.3 These valuation underpinnings are important context for my report because, had Rio Tinto undertaken an impairment test in relation to the RTCM Assets at the Relevant Period End, the impairment test would have been required to have been undertaken in accordance with certain of these valuation fundamentals.

4.1.4 First, I comment upon valuations standards that are sometimes referred to by valuation practitioners when producing an independent valuation (**Section 4.2**).

### 4.2 Valuation standards

4.2.1 As a forensic accountant routinely instructed on valuation matters, I am guided by the pronouncements of recognised bodies that are concerned with valuation matters. Whilst such guidance is typically not mandatory, it can provide an important benchmark for valuation practitioners.

4.2.2 In particular, I consider it sometimes helpful to refer in my Expert reports to International Valuation Standards (“**IVSs**”). The IVSs are promulgated by the International Valuation Standards Council (“**IVSC**”), an independent global standard setter for the valuation profession.



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4.2.3 In the context of this guidance, the typical approach of a valuation Expert acting in litigation or arbitration when considering and/or opining on valuation issues after the event will comprise a combination of the following:

- (a) providing an explanation of valuation concepts relevant to the particular matter;
- (b) reviewing the available contemporaneous evidence to identify the relevant facts and circumstances upon which the valuation was (or should have been) based;
- (c) reviewing any relevant witness testimony;
- (d) reviewing contemporaneously prepared valuation models; and
- (e) flexing<sup>25</sup> the contemporaneously prepared valuation models and / or construction of a new valuation model.

4.2.4 Importantly, the approach set out above is consistent with the approach I have taken in this matter.

### **4.3 Valuation approaches**

#### **What is a valuation?**

4.3.1 An assessment of value should be based on an informed consideration of:

- (a) the most probable amount that would be paid for an asset. This is therefore a hypothetical price in a hypothetical transaction; or
- (b) the economic benefit of owning an asset. This is the benefit that would accrue to the owner of the asset as a result of ownership.

#### **What are the main approaches to valuing an asset?**

4.3.2 There are three main approaches to assessing the value of an asset, whether that asset is a company or shares in a company, a tangible or an intangible asset or a project:

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<sup>25</sup> Flexing is the process by which assumptions in a calculation are adjusted in order to observe the impact of the changes on the computed output of the calculation

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- (a) the “**Market Approach**”, which provides an indication of value by comparing the asset with identical or comparable assets for which price information is available. This may be based upon data drawn from previous market transactions or from publicly available exchanges;
- (b) the “**Cost Approach**”, which provides an indication of value using the economic principle that a buyer will pay no more for an asset than the cost to obtain an asset of equal utility whether by purchase or by construction, unless undue time, inconvenience, risk or other factors are involved; and
- (c) the “**Income Approach**”, which provides an indication of value by converting future cashflows (“**FCF**”) to a single value at the valuation date. The most commonly applied method for determining the value of an asset using the income approach is the production of a DCF model.

#### **4.4 Valuing assets using a DCF model**

- 4.4.1 The valuation of an asset by reference to a DCF model is based upon the economic theory that the value of an asset equates to the net present value (that is, at the valuation date) of its expected future cashflows; the net present value of the future cashflows is typically referred to as the “**NPV**”. When computing the NPV of an asset, the valuer is required to first identify the FCF generated by the asset – this will include the revenue generated by the asset and the costs incurred by ownership of the asset.
- 4.4.2 Having identified the FCF of the asset, these future cashflows are required to be discounted back to the date of valuation. This discount is required because of:
  - (a) the principle of the time value of money – US\$1 today is worth more than US\$1 in the future; and
  - (b) there are risks associated with future cashflows.

#### **Illustrative example of a DCF**

- 4.4.3 The computation of the value of an asset by reference to a DCF model is best illustrated by way of an example. Consider an asset which is expected to generate income of

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US\$100 million per annum for five years and incur costs of US\$175 million in year 1 and US\$50 million per annum in years 2 to 5. The FCF can be determined as follows:

**Table 4A: Illustrative example of the computation of a FCF**

	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
Income	100	100	100	100	100
Costs	(175)	(50)	(50)	(50)	(50)
<b>FCF</b>	<b>(75)</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>50</b>
<b>Cumulative FCF</b>	<b>(75)</b>	<b>(25)</b>	<b>25</b>	<b>75</b>	<b>125</b>

4.4.4 In this illustrative example, whilst the asset is expected to generate positive cashflows from year 2 *et seq*, it is not until year 3 that the asset generates a cumulative positive FCF. Across the life of the asset, the total FCF generated is US\$125 million.

4.4.5 Having determined the FCF, each cashflow is then required to be discounted to the valuation date. If the relevant discount rate was assessed to be 5%, the FCF would be discounted by application of a “discount factor”<sup>26</sup> as follows:

**Table 4B: Illustrative example of the discounting of a FCF**

	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
FCF	(75)	50	50	50	50
Discount factor	0.952	0.907	0.864	0.823	0.784
<b>Discounted FCF</b>	<b>(71)</b>	<b>45</b>	<b>43</b>	<b>41</b>	<b>39</b>
<b>NPV</b>	<b>Sum of discounted FCF = US\$97 million</b>				

4.4.6 Therefore, following discounting, the NPV (and therefore the computed value) is assessed as US\$97 million. Discounting has thus reduced the FCF from US\$125 million to US\$97 million. In the table below, I illustrate the impact on the computed NPV of applying different discount rates to the FCF:

<sup>26</sup> The discount factor is calculated as  $1 / (1 + \text{discount rate})^n$ , where n equates to the number of periods of discounting

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Table 4C: Illustrative example of the impact of different discount rates on the computed NPV**

<b>Discount rate</b>	<b>NPV US\$'m</b>
1%	119
5%	97
10%	76
15%	59
20%	45
25%	34

4.4.7 It is evident from Table 4C that, the higher the discount rate, the greater the impact of discounting.

4.4.8 The period over which the cashflows are discounted can also have a significant impact upon the computed NPV. For example, consider an asset which is expected to generate a total FCF of US\$100 million with an applicable discount rate of 10%. In the table below I summarise the computed NPV if the FCF are assumed to arise over 5, 10, 20 and 50 years:

**Table 4D: Illustrative impact of increasing the period over which the cashflows are discounted**

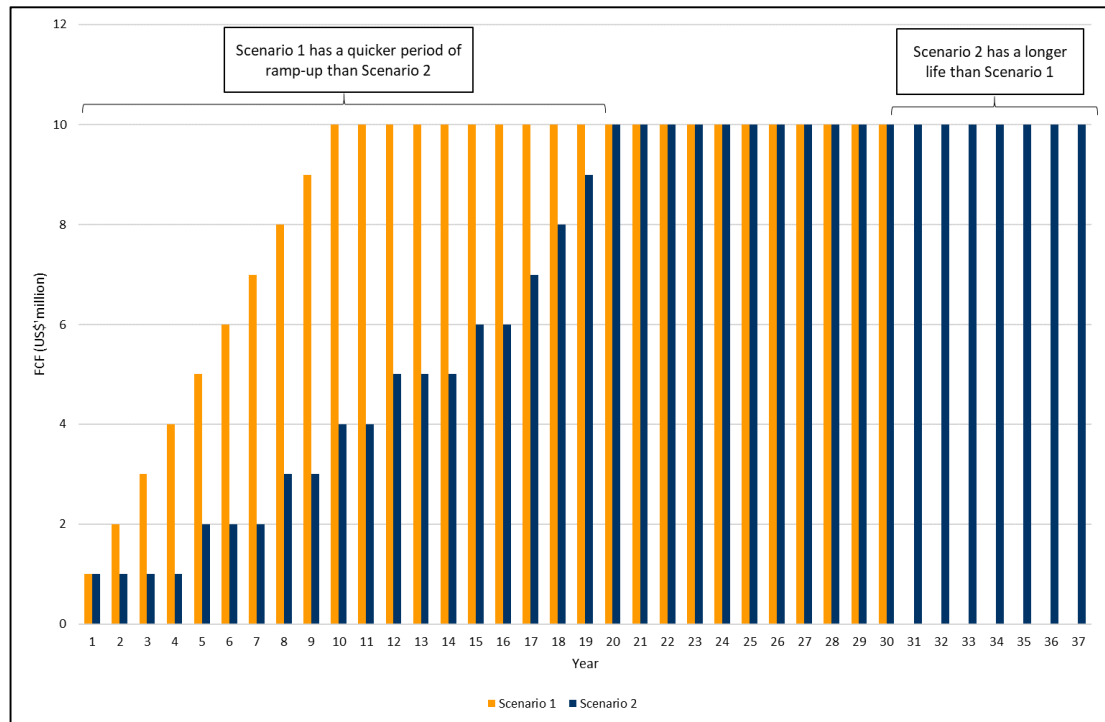
	<b>NPV US\$'m</b>
5 years (FCF of US\$20 million per year)	76
10 years (FCF of US\$10 million per year)	61
20 years (FCF of US\$5 million per year)	43
50 years (FCF of US\$2 million per year)	20

4.4.9 It is evident from Table 4D that, the longer the period over which the discounting takes place, the greater the impact of discounting.

4.4.10 As a result of this important concept, if cash inflows are deferred in a DCF calculation, this will decrease the computed value, irrespective of whether the total FCFs over the life of the project remain unaffected. To illustrate this point, in the graph below I set out two scenarios of a FCF. Both scenarios have a maximum FCF of US\$10 million per annum and both generate US\$255 million of FCF over the life of the project. However, Scenario 1 has a much

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quicker period of ramp-up (the period prior to reaching annual FCF of US\$10 million) than Scenario 2. As a result, the life of the project in Scenario 2 is longer.

**Figure 4A: Illustrative impact of the deferral of cashflows**

4.4.11 Using the discount rate of 10% in both Scenarios results in:

- (a) Scenario 1 having a computed NPV of US\$62 million; and
- (b) Scenario 2 having a computed NPV of US\$37 million.

4.4.12 Therefore, the deferral of cashflows in Scenario 2 compared with Scenario 1 results in a significant (40%) decrease in the computed NPV, despite the FCFs over the life of the project being equal.

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#### 4.5 Rio Tinto's contemporaneous valuation guidelines

4.5.1 In the context of the valuation fundamentals set out in Sections 4.3 and 4.4 above, in this Section, I identify and summarise the principal valuation guidelines extant at Rio Tinto as at the Relevant Period End. Specifically, I address in turn:

- (a) what was referred to by Rio Tinto as its "*Project Evaluation Guidance*" or "**PEG**"<sup>27</sup>; and
- (b) other then-extant valuation documents that complement PEG.

##### **The Project Evaluation Guidance or PEG**

###### The purpose of PEG

4.5.2 The purpose of PEG is stated as follows:

*"The purpose of PEG is to define Rio Tinto's project evaluation methodology. It should be used when valuing both new capital projects and existing businesses"*<sup>28</sup>.

4.5.3 Therefore, PEG was important guidance for Rio Tinto when it considered its potential acquisition of Riversdale as well as its continuing valuation of the RTCM Assets.

###### The structure of PEG

4.5.4 PEG is structured into three volumes as follows:

- (a) Volume 1: "*Principles and Process*"<sup>29</sup>. Volume 1 includes:
  - (i) Chapter 1: "*Rio Tinto's Investment Decision Making Process*". This Chapter provides "*an overview of the steps that must be followed when submitting an investment for approval and the decision-making bodies that will need to be engaged*"; and

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<sup>27</sup> In my view, PEG is not inconsistent with the IVS

<sup>28</sup> PEG, Volume 1, page 2 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>29</sup> PEG, Volume 1, pages 1 and 2 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

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- (ii) Chapter 2: *“The Principles and Protocols for Project Evaluation”*. This Chapter explains *“Rio Tinto’s high-level approach that should be adopted when valuing an investment opportunity”*;
  - (b) Volume 2: *“Practitioners’ Guide”*<sup>30</sup>. Volume 2 includes:
    - (i) Chapter 1: *“Developing an Investment Proposal”*. This Chapter *“Outlines the content that should be addressed for different types of investment proposals”*; and
    - (ii) Chapter 2: *“A Practitioners’ guide to Project Evaluation”*. This Chapter *“Augments the “Principles and Protocols” chapter in volume 1. It is aimed at those who are directly involved in valuation and investment proposal preparation. It includes practical guidance as well as finance theory”*; and
  - (c) Volume 3: *“Business Modelling Guidance”*<sup>31</sup>. Volume 3 *“Outlines Rio Tinto’s financial modelling protocols including model structure and model output”*.
- 4.5.5 Whilst Volume 1 provides *“the over-arching guidance and “rules” that should be understood by all employees involved in preparing, reviewing and making investment decisions”*<sup>32</sup>, Volumes 2 and 3 are *“intended as “practitioners’ guides” and, as such, provide a more detailed, step-by-step methodology of the investment appraisal process”*<sup>33</sup>.

The then-extant versions of PEG

- 4.5.6 I have identified two versions of PEG: *“PEG 5”* (which is dated August 2009)<sup>34</sup> and *“PEG 6”* (which is dated February 2012)<sup>35</sup>. An internal memo titled *“PEG 2012”*, dated 10 January 2012<sup>36</sup>, explains that:

*“BED [the Business Evaluation Department] has updated the PEG documents, and attached for IC approval is PEG6. PEG6 has restructured PEG 5, the IC Guidance Note and Business*

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<sup>30</sup> PEG, Volume 2, pages 1 and 2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>31</sup> PEG, Volume 3 [RT\_SEC\_00115417 to RT\_SEC\_00115451]

<sup>32</sup> PEG, Volume 1, page 2 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>33</sup> PEG, Volume 1, page 2 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>34</sup> PEG 5 [RT\_SEC\_00070966 to RT\_SEC\_00071009]

<sup>35</sup> PEG, Volume 1 [RT\_SEC\_00115452 to RT\_SEC\_00115483]; PEG, Volume 2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]; PEG, Volume 3 [RT\_SEC\_00115417 to RT\_SEC\_00115451]

<sup>36</sup> Internal memo, titled *“PEG 2012”*, dated 10 January 2012 [RT\_SEC\_00115544 to RT\_SEC\_00115671]

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*Modelling Guidelines to remove duplication and improve accessibility to key information as well as making some changes to content*<sup>37</sup>.

4.5.7 The 10 January 2012 internal memo also explained that, whilst “*the rewrite has been comprehensive in terms of structure and format, the content has evolved rather than been transformed*”<sup>38</sup>.

4.5.8 Given that the content in PEG 6 has evolved rather than been transformed from PEG 5, in my report references to PEG are to PEG 6, although I note that it was not the extant version throughout part of the Post Transaction Period.

Valuation fundamentals required by PEG

4.5.9 Consistent with the valuation fundamentals that I set out in Sections 4.3 and 4.4, PEG explains that:

*“Rio Tinto’s basic measure of shareholder value is net present value (NPV). The NPV calculation determines whether an investment made today is worth more to our shareholders than it costs and by how much. The NPV of an investment is calculated by discounting all future cash flows over the life of the project”*<sup>39</sup>.

4.5.10 Importantly, PEG refers to the requirement for everyone involved in valuation to understand the concept of a “*central estimate cash flow*” or the “*Expectation Concept*”<sup>40</sup>. PEG states that:

*“Future cash flows are, obviously, highly uncertain and judgements have to be made on all their components such as ore reserve size and quality, project schedule, ramp up timeline, production rate, future prices, capital costs, operating costs and taxes etc.*

**The fundamental concept of a ‘central estimate’ cash flow [or “CECF”] is that it should neither be unduly optimistic nor pessimistic, but fully and equally reflect both upside and downside.** *The theoretical definition of a CECF is therefore the probability-weighted average*

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<sup>37</sup> Internal memo, titled “PEG 2012”, dated 10 January 2012, page 1 [RT\_SEC\_00115544 to RT\_SEC\_00115671]

<sup>38</sup> Internal memo, titled “PEG 2012”, dated 10 January 2012, page 2 [RT\_SEC\_00115544 to RT\_SEC\_00115671]

<sup>39</sup> PEG, Volume 1, page 20, Section 5.3 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>40</sup> PEG, Volume 1, page 21, Section 5.6 [RT\_SEC\_00115452 to RT\_SEC\_00115483]



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(mean) of all possible outcomes that the cash flow might take, with weighting equal to the probability of each value”<sup>41</sup> [emphasis added].

4.5.11 This definition of a central estimate is also explained by Simon Morris, General Manager – Business Analysis and Operations Support, RTCM (“**Mr Morris**”)<sup>42</sup>.

4.5.12 As explained in this report, the requirement for a CECF is significant in the context of Rio Tinto’s contemporaneous valuations of the RTCM Assets. In Sections 8 to 12 below I identify that a number of other Rio Tinto valuations undertaken in the Post Transaction Period were also not a CECF. In relation to the valuation presented to the Rio Tinto Board in December 2010<sup>43</sup>, the Project Mercury review team<sup>44</sup> specifically concluded that “*RTE’s valuation did not meet PEG requirements and is not a central case*”<sup>45</sup>.

4.5.13 PEG also required “*upside potential*” to be considered by reference to “*sensitivity analysis*”, rather than the upside potential being included in the CECF<sup>46</sup>. Sensitivity analysis is used in valuation to identify the impact on the computed NPV of adjusting certain assumptions. For example, in the table below I provide a simple sensitivity analysis of a company which assumes it will earn US\$100 million revenue per year for a four-year period, with corresponding costs of US\$50 million per year in its CEFC, but considers that there is:

- (a) a potential upside of a 10% increase in revenue (“*Sensitivity 1*”);
- (b) a potential downside of a 5% decrease in revenue (“*Sensitivity 2*”); and
- (c) a potential downside of a 20% increase in costs (“*Sensitivity 3*”).

<sup>41</sup> PEG, Volume 1, page 21, Section 5.6 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>42</sup> Mr Morris deposition transcript, dated 8 November 2018, page 42

<sup>43</sup> In the December 2010 Riversdale Board Paper

<sup>44</sup> Following the January 2013 Impairment, Rio Tinto Energy (“**RTE**”) (being the Rio Tinto product group to which RTCM belonged) sponsored an independent post-acquisition review of the Riversdale transaction, which was undertaken in early 2013. This was referred to contemporaneously by Rio Tinto as “*Project Mercury*”

<sup>45</sup> Paper titled “*Project Mercury – Executive Summary*”, dated 12 April 2013, page 4 [RT\_00001065 to RT\_00001091]

<sup>46</sup> PEG, Volume 1, page 24, Section 6.1 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

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Table 4E: Illustrative sensitivity analysis

	Year 1 US\$'m	Year 2 US\$'m	Year 3 US\$'m	Year 4 US\$'m	Total US\$'m
<u>CEFC</u>					
Revenue	100	100	100	100	<b>400</b>
Costs	(50)	(50)	(50)	(50)	<b>(200)</b>
<b>FCF</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>200</b>
Discount factor	0.952	0.907	0.864	0.823	
<b>DCF</b>	<b>48</b>	<b>45</b>	<b>43</b>	<b>41</b>	<b>177</b>
<u>Sensitivity 1: 10% increase in revenue</u>					
Revenue	110	110	110	110	<b>440</b>
Costs	(50)	(50)	(50)	(50)	<b>(200)</b>
<b>FCF</b>	<b>60</b>	<b>60</b>	<b>60</b>	<b>60</b>	<b>240</b>
Discount factor	0.952	0.907	0.864	0.823	
<b>DCF</b>	<b>57</b>	<b>54</b>	<b>52</b>	<b>49</b>	<b>213</b>
<u>Sensitivity 2: 5% decrease in revenue</u>					
Revenue	95	95	95	95	<b>380</b>
Costs	(50)	(50)	(50)	(50)	<b>(200)</b>
<b>FCF</b>	<b>45</b>	<b>45</b>	<b>45</b>	<b>45</b>	<b>180</b>
Discount factor	0.952	0.907	0.864	0.823	
<b>DCF</b>	<b>43</b>	<b>41</b>	<b>39</b>	<b>37</b>	<b>160</b>
<u>Sensitivity 3: 20% increase in costs</u>					
Revenue	100	100	100	100	<b>400</b>
Costs	(60)	(60)	(60)	(60)	<b>(240)</b>
<b>FCF</b>	<b>40</b>	<b>40</b>	<b>40</b>	<b>40</b>	<b>160</b>
Discount factor	0.952	0.907	0.864	0.823	
<b>DCF</b>	<b>38</b>	<b>36</b>	<b>35</b>	<b>33</b>	<b>142</b>

4.5.14 Therefore, in this illustrative analysis, the sensitivity analysis undertaken provides a range of computed NPVs from US\$142 million to US\$213 million. The computed CECF is within this range (US\$177 million).

4.5.15 The requirement of PEG to consider potential upsides by reference to sensitivity analyses (rather than the upside being incorporated into the CECF) is significant in the context of Rio Tinto's valuations of the RTCM Assets in the Post Transaction Period because many of these valuations incorporated potential upsides into the valuation – I discuss this further in Sections 8 to 12 below.

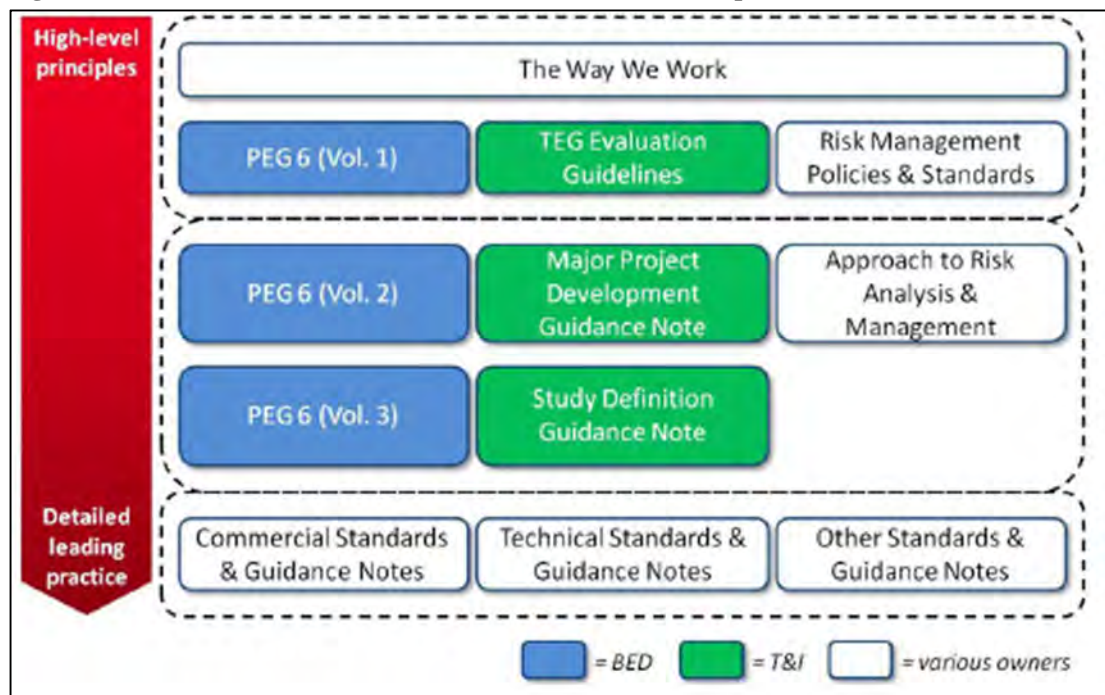
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## Other then-extant valuation documents that complement PEG

4.5.16 PEG explains that it is “*complemented by a suite of other guidance documents that provide specific instruction primarily on the technical components of project development*”<sup>47</sup>. PEG summarises these documents in the following diagram:

Figure 4B: The other then-extant valuation documents that complement PEG<sup>48</sup>

4.5.17 I address the “TEG<sup>49</sup> Evaluation Guidelines”, the “Major Project Development Guidance Note” and the “Study Definition Guidance Note” in turn:

<sup>47</sup> PEG, Volume 3, page 3 [RT\_SEC\_00115417 to RT\_SEC\_00115451]

<sup>48</sup> PEG, Volume 2, page 3 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>49</sup> TEG meaning Technical Evaluation Group

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TEG Evaluation Guidelines

- 4.5.18 I have identified an undated document produced by Technology and Innovation<sup>50</sup> titled “*Evolution of Rio Tinto Projects Evaluation Stages*”<sup>51</sup>. It therefore appears to be the document (or an earlier version of the document) referred to in PEG (see Figure 4B above) as the “*TEG Evaluation Guidelines*”.
- 4.5.19 The TEG Evaluation Guidelines explain that they are “*intended to clarify the processes that Rio Tinto adopts in developing projects*”<sup>52</sup>. Further, they support “*the PEG in describing how Rio Tinto projects evolve from inception to the point where a decision on Implementation is made and outlines the standard terminology for naming project development stages*”<sup>53</sup>.
- 4.5.20 The TEG Evaluation Guidelines provides the following flowchart of project development stages:

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<sup>50</sup> “*Technology & Innovation (T&I) consists of a central team of technology professionals and centres. These develop leading practice and promote improvements in technology, mining, processing, asset management, strategic production planning, and project development, execution and evaluation. Emphasis is given to shared and visible measures of operational effectiveness, the improvement of analytical tools, development of staff capabilities, and implementation of technology step changes that will confer competitive advantage in development of orebodies likely to be available to the Group in the future.*” Rio Tinto’s 2011 Annual Financial Statements, page 31

<sup>51</sup> TEG Evaluation Guidelines, page 1 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

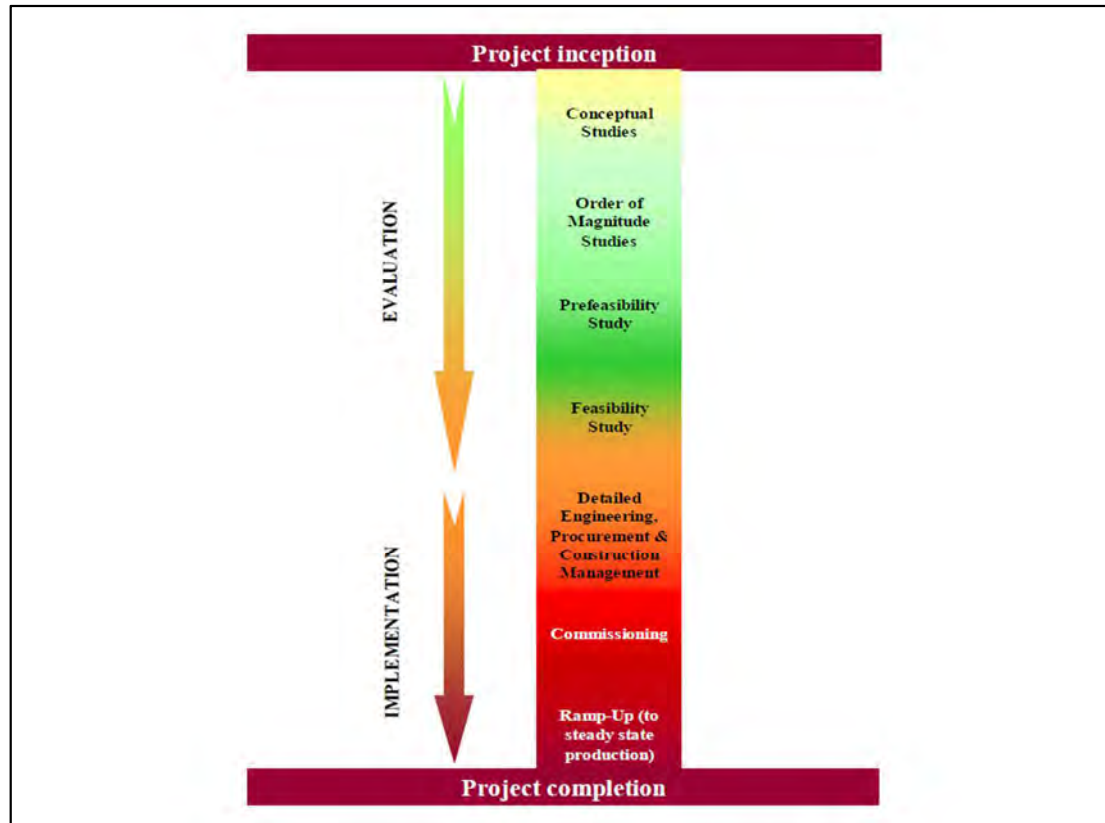
<sup>52</sup> TEG Evaluation Guidelines, page 1 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>53</sup> TEG Evaluation Guidelines, page 1 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

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Figure 4C: Project development stages per the TEG Evaluation Guidelines<sup>54</sup>

4.5.21 These project development stages are:

(a) “**Conceptual**”: the TEG Evaluation Guidelines explain:

*“Conceptual studies are generally used to determine if, and when, an exploration project is sufficiently interesting to warrant a more detailed Order-of-Magnitude technical and economic study”<sup>55</sup>.*

*“Of all of the project stages, Conceptual studies involve the greatest **uncertainty** and imply the need to continually revisit and revise assumptions in the light of new data. Accordingly the study may involve a number of iterations as new data are generated and ideas revised”<sup>56</sup>.*

<sup>54</sup> TEG Evaluation Guidelines, page 4 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>55</sup> TEG Evaluation Guidelines, page 8 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>56</sup> TEG Evaluation Guidelines, page 9 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

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*“Conceptual studies are characterised by uncertainty, not least in the likely NPV”<sup>57</sup>;*

- (b) **“Order-of-Magnitude”**: the TEG Evaluation Guidelines explain:

*“The aim of this stage is to determine, for the minimum expenditure, if a business case can be made to justify the cost of the project progressing to Pre-Feasibility”<sup>58</sup>.*

*“Order-of-Magnitude Studies may resolve some earlier uncertainties but generally only at a high level, as data remain inadequate for detailed analysis”<sup>59</sup>;*

- (c) **“Pre-Feasibility”**: the TEG Evaluation Guidelines explain:

*“The focus at Pre-Feasibility is to move away from ‘second hand’ data, such as comparisons with other operations, and to generate the necessary data to examine each potentially viable option in detail”<sup>60</sup>.*

*“Pre-Feasibility should result in a much clearer understanding of the size of the prize and the key issues associated with the project”<sup>61</sup>; and*

- (d) **“Feasibility”**: the TEG Evaluation Guidelines explain:

*“Feasibility has the aim of confirming and maximising the value of a single option for the project with sufficient engineering input to bring capital and operating cost estimates down to a narrow range of uncertainty”<sup>62</sup>.*

4.5.22 After Feasibility and the necessary internal approvals, the project will move to **“Implementation”**<sup>63</sup>.

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<sup>57</sup> TEG Evaluation Guidelines, page 10 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>58</sup> TEG Evaluation Guidelines, page 11 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>59</sup> TEG Evaluation Guidelines, page 13 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>60</sup> TEG Evaluation Guidelines, page 15 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>61</sup> TEG Evaluation Guidelines, page 15 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>62</sup> TEG Evaluation Guidelines, page 19 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

<sup>63</sup> TEG Evaluation Guidelines, page 21 [RT\_SEC\_00127893 to RT\_SEC\_00127916]

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Major Project Development Guidance Note

4.5.23 I have identified a document produced by Technology and Innovation<sup>64</sup> titled “*Major project development guidance note*”, dated 17 September 2009<sup>65</sup>. It therefore appears to be the document (or an earlier version of the document) referred to in PEG as the “*Major Project Development Guidance Note*”.

4.5.24 The Major Project Development Guidance Note explains that it “*has been prepared to capture and promote the things that need to be done well to continue improving Rio Tinto’s capability in developing “major” projects*”<sup>66</sup>. It sets out certain “*broad issues*” including, of relevance to my report<sup>67, 68</sup>:

- (a) the importance of realistic estimates: “*Estimates must be realistic.....not influenced to meet a hurdle rate*”<sup>69</sup>. As I explain in Sections 8 to 12 below, when considered in the context of the facts and circumstances that existed in the Post Transaction Period (according to the contemporaneous documents, which I have assumed reflect the information that was available to management), a number of the estimates included in Rio Tinto’s valuations undertaken in the Post Transaction Period were not realistic because they contradicted information that appears to have been available to management; and
- (b) the requirement to “*Understand and use contingency correctly*”: “*Contingency is an allowance made within the project estimate to cover lack of definition in the scope of work, provision for items expected but as yet unidentified, and variations between estimated and actual site conditions, quantities, rates, etc. Thus the more detail that supports the project estimate the lower the level of contingency required*”<sup>70</sup>.

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<sup>64</sup> T&I is described at footnote 50

<sup>65</sup> Major Project Development Guidance Note [RT\_SEC\_00055040 to RT\_SEC\_00055123]

<sup>66</sup> Major Project Development Guidance Note, page 4 [RT\_SEC\_00055040 to RT\_SEC\_00055123]

<sup>67</sup> Major Project Development Guidance Note, page 6 [RT\_SEC\_00055040 to RT\_SEC\_00055123]

<sup>68</sup> The Major Project Development Guidance Note also sets out (i) the roles and responsibilities of the project sponsor and project leader, (ii) the Key Rio Tinto roles, (iii) independent reviews and audits should be part of the project development process, (iv) risk management and analysis processes, (v) project evaluation, and (vi) project implementation

<sup>69</sup> Major Project Development Guidance Note, page 7 [RT\_SEC\_00055040 to RT\_SEC\_00055123]

<sup>70</sup> Major Project Development Guidance Note, page 7 [RT\_SEC\_00055040 to RT\_SEC\_00055123]



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Study Definition Guidance Note

4.5.25 I have identified a document titled “*Study definition guidance note*”, produced by Technology and Innovation dated 18 March 2010<sup>71</sup>. Its stated objective is to “*improve understanding of the differences between the various study stages and to provide guidance on study contents, milestones and deliverables*”<sup>72</sup>. There is not any specific additional guidance which I consider to be relevant to my report in the Study Definition Guidance Note.

**4.6 Rio Tinto’s computation of NPV using a DCF analysis**

4.6.1 In this Section I explain how, pursuant to PEG, Rio Tinto determined the NPV of assets, investments and projects by reference to a DCF analysis.

4.6.2 PEG requires a DCF analysis to be undertaken by production of a model in Microsoft Excel<sup>73</sup>. Each model will have multiple worksheets<sup>74</sup>, each showing<sup>75</sup>:

- (a) inputs – the assumptions used in model; and / or
- (b) calculations – the calculations of the NPV in the model; and / or
- (c) outputs – the computed NPV.

4.6.3 I now address in turn each of the principal inputs into Rio Tinto’s models.

**Revenue**

4.6.4 Revenue is “*the quantity of output produced multiplied by the commodity’s price*”<sup>76</sup>. PEG sets out that commodity price, physical assumptions, mine schedule and ramp-up are all considerations in determining revenue.

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<sup>71</sup> Study Definition Guidance Notes [RT\_SEC\_00248394 to RT\_SEC\_00248395]

<sup>72</sup> Study Definition Guidance Notes, page 3 [RT\_SEC\_00248394 to RT\_SEC\_00248395]

<sup>73</sup> PEG, Volume 3, page 10 [RT\_SEC\_00115417 to RT\_SEC\_00115451]

<sup>74</sup> In the alternative, models may be presented in a single work sheet. This does not appear to be the case for models relating to RTCM

<sup>75</sup> PEG, Volume 3, page 10 [RT\_SEC\_00115417 to RT\_SEC\_00115451]

<sup>76</sup> PEG, Volume 2, page 28, Section 7.2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]



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Commodity price

4.6.5 PEG required Rio Tinto to update its key commodity price estimates on a periodic basis in what are described as “*PEG Price and Exchange Rate Assumptions*” tables (“**PEG Updates**”)<sup>77</sup>. PEG Updates are issued by Rio Tinto Economics & Markets and set out Rio Tinto’s long-term price estimates for commodities, including Hard Coking Coal (“**HCC**”) and Thermal Coal. Whilst PEG refers to PEG Updates being updated on a quarterly basis<sup>78</sup>, I have also seen contemporaneous documents which suggest that they are required to be updated three times per year<sup>79</sup>.

4.6.6 In Section 9.2 below, I analyse the long-term commodity prices included in Rio Tinto’s valuations undertaken in the Post Transaction Period. I identify that whilst many of Rio Tinto’s DCF models broadly reflect the commodity pricing estimates included in the PEG Updates, there are certain exceptions where valuations were not based upon the latest PEG Updates.

Physical assumptions

4.6.7 Physical assumptions principally refer to the volume and schedule of product to be mined. PEG explains that:

*“The physical assumptions will have a key impact on the whole valuation of the project. Determining the volume of ore to be mined and then designing an operation to maximise the value of the resource requires thorough analysis by specialists”*<sup>80</sup>.

Schedule

4.6.8 Saleable production is calculated by reference to what is referred to as the run of mine (“**ROM**”). The ROM is the quantity of ore produced from the mines for processing. Following processing, the remaining product is the “saleable production” and the proportion of saleable production to ROM is referred to as the “yield”. Therefore, saleable production can be computed as follows:

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<sup>77</sup> PEG, Volume 2, page 28, Section 7.2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>78</sup> PEG, Volume 2, page 28, Section 7.2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>79</sup> RTE May 2012 Group Valuation Model, page 7 [RT\_00338826 to RT\_00338848]

<sup>80</sup> PEG, Volume 2, page 28, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

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$$ROM\ production \times yield = saleable\ production$$

- 4.6.9 The ROM production is determined by reference to the entity's estimates of in situ resources. The Joint Ore Reserves Committee ("JORC") set a code (the "**JORC Code**") for the classification of mineralised ore bodies. Under the JORC Code<sup>81</sup>, in situ mineral occurrences are defined as a resource if they have "*reasonable prospects for eventual economic extraction*"<sup>82</sup>. Resources fall into one of three categories, depending on the confidence in the estimations: inferred resources (low level of confidence), indicated resources (reasonable level of confidence) and measured resources (high level of confidence).
- 4.6.10 An ore reserve is then defined as the economically mineable part of the measured or indicated mineral resource. Reserves fall into one of two categories: proven and probable. Whilst proven and probable reserves are typically used for assessing NPV, the resources of a company may also represent significant value.
- 4.6.11 The JORC Code requires that companies review and publish their reserves and resources at least annually<sup>83</sup>.
- 4.6.12 In the context of the above, a mining engineer will determine the ROM production, yield and saleable production over the life of the mine ("**LOM**") and set these estimates out in a mine plan.
- 4.6.13 PEG requires:

*"For the purposes of PEG, the material to be mined should include waste, ore (mineral reserves) and, if appropriate, additional resources that are likely to be economic but which have not been adequately studied to fully confirm this. This means the volume of ore assumed in the central estimate case may be greater than the reserve as defined by industry reporting standards such as the JORC Code.*

*Ore reserves are estimates and contain inherent uncertainties no matter how thoroughly the estimate has been done. **The central estimate ore tonnes and grade or quality used in the***

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<sup>81</sup> The JORC Code is the Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves issued by JORC. The 2004 Edition of the JORC Code was superseded by the 2012 Edition of the JORC Code, which was effective from 20 December 2012 and mandatory from 1 December 2013

<sup>82</sup> Project Ralph Technical Due Diligence, dated 7 January 2011, page 135 [RT\_00190059 to RT\_00190240]

<sup>83</sup> JORC Code, clause 15, page 9

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project evaluation must be prepared and endorsed by an appropriately qualified Competent Person as defined by the JORC Code or equivalent. The volume of ore should not include all the upside or blue sky that can be envisaged, although this potential can be shown as a sensitivity if appropriate<sup>84</sup> [emphasis added].

- 4.6.14 Therefore, whilst there may be a difference between the ore reserves reported in Rio Tinto's financial statements and the ore reserves used as a basis in the CECF, the CECF should not include all upside or blue-sky potential.
- 4.6.15 The reasonableness of the ROM production can be assessed by reference to the ratio between ROM production and the reserves and resources; this might be referred to as a “**Conversion Ratio**”. For example, it might be reasonable to conclude that 100% of proven reserves will be converted into ROM production, but only 70% of measured and indicated resources will be. In the DCF Models produced by Rio Tinto that I have analysed, the spreadsheets often include what appear to be Conversion Ratios. For example, in relation to ZAC<sup>85</sup>, the following Conversion Ratios are provided:

Figure 4D: The Conversion Ratios relating to ZAC<sup>86</sup>

Resources And Reserves	JORC - Jun0	Conversion	Recovered
Reserves - Proven	5.3	100%	5.3
Reserves - Probable	10.1	90%	9.1
Resources - Measured	-	70%	-
Resources - Indicated	-	70%	-
Resources - Inferred	23.6	30%	7.08
Resources - Speculative		30%	-
Total Reserves Opening Balance	39.0	55%	21.5

- 4.6.16 In relation to the above Conversion Ratios, the ratios are being used to determine the ROM, as follows:

<sup>84</sup> PEG, Volume 2, pages 28 to 29, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>85</sup> Zululand coalfields (“ZAC”) is located in South Africa and was the only operating asset acquired by Rio Tinto in the Transaction. Rio Tinto acquired a 74% interest in ZAC, with the remaining 26% held by the Maweni Mining Consortium (Deloitte PPA Report, page 10 [RT\_00180990 to RT\_00181048])

<sup>86</sup> Acquisition Model [RT\_00337763]

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	JORC	Conversion ratio	Calculation	ROM production (LOM)
	<i>Mt</i>			<i>Mt</i>
Reserves - Proven	5.3	100%	5.3Mt x 100%	5.3
Reserves - Probable	10.1	90%	10.1Mt x 90%	9.1
Resources - Measured	-	70%	-	
Resources - Indicated	-	70%	-	
Resources - Inferred	-	30%	-	
Resources - Speculative	23.6	30%	23.6Mt x 30%	7.08
<b>Total ROM production</b>				<b>21.5</b>

4.6.17 On the basis that these Conversion Ratios<sup>87</sup> are included in many of the DCF Models that I have seen, I have assumed that these are the Conversion Ratios used by Rio Tinto in the Post Transaction Period to assess the reasonableness of ROM production and / or to determine the ROM production (the “**Apparent Conversion Ratios**”). I note that I have not identified any documents or witness testimony which sets out Rio Tinto's then-extant guidelines on Conversion Ratios.

4.6.18 In Sections 10.2 and 10.3 below, I analyse the production assumptions adopted in Rio Tinto's valuations undertaken in the Post Transaction Period. I identify a number of significant breaches of the requirements of PEG and other concerns in relation to the volumes of production assumed by Rio Tinto. These include:

- (a) significant volumes of upside or blue-sky production being included in the CECF (rather than including such potential in a sensitivity analysis); and
- (b) volumes of production that are significantly greater than the Apparent Conversion Ratios.

<sup>87</sup> Or adjusted versions of these Conversion Ratios

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Ramp-up and steady-state production

- 4.6.19 The “**steady-state production**”<sup>88</sup> refers to the annual production in the period after the ramp-up of production. “**Ramp-up production**” refers to the annual production in the period prior to the steady-state production.
- 4.6.20 When modelling the schedule of volume of material to be mined each year, factors which could create delays in the Ramp-up or limitations to the annual steady-state production are required to be considered. These factors include, the delivery time for equipment with long lead times and negotiations with local communities, joint venture partners, major customers and governments<sup>89</sup>.
- 4.6.21 In relation to Ramp-up, PEG explains that the CECF “*should not assume a trouble free start-up. It is not unusual in the early stage of a new project (or substantial expansion) to observe operating performance which is below the target level. It is therefore important to consider whether lower product quality, lower metallurgical recovery, slower market penetration and/or higher unit costs should be assumed in the early stage of a new project*”<sup>90</sup>.
- 4.6.22 As I explain in Section 4.4 above, the deferral of cash inflows in a DCF analysis leads to a decrease in the computed NPV, even if total cumulative cashflows remain un-impacted. As such, the Ramp-up and annual steady-state production of the mine can have a significant impact upon the computed NPV, even if the total LOM production is unchanged, as explained in the table below:

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<sup>88</sup> Paul Dupree, General Manager Resource Strategy and Technical (“**Mr Dupree**”) defines “Steady-state” as the “[annual] production goal of a given mine”. Mr Dupree deposition transcript, dated 20 February 2019, page 44

<sup>89</sup> PEG, Volume 2, page 29, Section 7.2.2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>90</sup> PEG, Volume 2, page 29, Section 7.2.2 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

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	Increase in computed NPV	Decrease in computed NPV
Ramp-up	If the period of Ramp-up is brought forward, this will increase the computed NPV. This is because cashflows will be pulled forward in the NPV computation, and the impact of discounting is consequently less.	If the period of Ramp-up is delayed, this will decrease the computed NPV. This is because cashflows will be deferred in the NPV computation, and the impact of discounting is consequently more.
Annual steady-state production	If the annual steady-state production of the mine is increased, this will increase the computed NPV. This is because the increase in steady-state production will pull forward cashflows and the impact of discounting on these cashflows is reduced.	If the annual steady-state production of the mine is decreased, this will decrease the computed NPV. This is because the decrease in steady-state production will defer cashflows and the impact of discounting on these cashflows is increased.

4.6.23 In Section 10.3 below, I analyse the Ramp-up and annual steady-state production assumptions adopted in Rio Tinto's valuations undertaken in the Post Transaction Period. I identify that, given the availability of the workforce and mining equipment, and the available logistics solutions, the Ramp-up and annual steady-state production assumptions in certain of Rio Tinto's valuations were not CECF and/or were not realistic estimates.

**Cost estimation**

4.6.24 PEG explains that:

*"It is critical that all anticipated costs are included for the project's entire lifecycle (from study to implementation, operation and closure) and that the costs are central estimates"*<sup>91</sup>.

4.6.25 There are two principal types of costs: "**Capital Costs**" and "**Operating Costs**".

Capital Costs

4.6.26 PEG explains that there are three types of Capital Costs<sup>92</sup>:

- (a) *"Initial capital prior to commercial production, including all capital required to bring the project to its proposed full annual capacity"*. I refer to these costs as "**Development Capital**";

<sup>91</sup> PEG, Volume 2, page 30, Section 7.3 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>92</sup> PEG, Volume 2, page 30, Section 7.4 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

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(b) *“Sustaining and replacement capital expended during the operational life of the asset”.*

I refer to these costs as **“Sustaining Capital”**; and

(c) *“Closure capital, including post closure monitoring”.* I refer to these costs as **“Closure Capital”**.

4.6.27 PEG also requires that *“Contingency must be assessed and included in every capital cost estimate to account for the cost exposure inherent in the basic estimate. Proven theory states that the possible range of a capital cost estimate has a skewed distribution, with a significantly greater chance of cost over-run than under-run. It is expected that all contingency monies will be required and spent in the execution of the project”*<sup>93</sup>. This approach is consistent with my experience of contingencies in a cost estimate.

4.6.28 PEG provides the following guidance on the accuracy of Capital Cost estimates depending upon the stage of development of the project:

**Table 4H: PEG guidance on the accuracy of Capital Cost estimates**<sup>94</sup>

	<b>Capital Cost accuracy</b>
Order of Magnitude	- 20% to +35%
Pre-feasibility	- 15% to +25%
Feasibility	- 10% to +15%

4.6.29 In Sections 11.4 and 12.2 below, I analyse the Capital Cost assumptions adopted in Rio Tinto’s valuations undertaken in the Post Transaction Period. I identify that Rio Tinto did not include all Capital Costs (in particular Capital Costs relating to transport) in certain of its valuations. The facts and circumstances that existed in the Post Transaction Period (according to the contemporaneous documents) suggest that Rio Tinto was aware of the requirement for these Capital Costs. The failure to include these costs is therefore a breach of PEG and means that these valuations were not a CECF.

<sup>93</sup> PEG, Volume 2, page 31, Section 7.4.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>94</sup> PEG, Volume 2, page 30, Section 7.3 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

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4.6.30 As explained in PEG<sup>95</sup>, Operating Costs are either fixed or variable. Variable costs are required to be included in a model at a cost per unit.

4.6.31 Operating Costs typically include:

- (a) “site” operating costs, comprising mining costs, processing costs and sustaining costs; and
- (b) “off-site” operating costs, comprising transport costs, royalties and carbon costs.

4.6.32 As with Capital Costs, PEG provides guidance on the accuracy of Operating Costs estimates depending upon the stage of development of the project, as follows:

**Table 4I: PEG guidance on the accuracy of Operating Costs estimates<sup>96</sup>**

	<b>Operating Costs accuracy</b>
Order of Magnitude	+/- 20% to 30%
Pre-feasibility	+/- 10% to 20%
Feasibility	+/- 5% to 10%

Tax

4.6.33 PEG explains that the CECF analysis should “include provision for all corporate income and withholding taxes that will be incurred to return the cash flows to Rio Tinto”<sup>97</sup> and “[i]n addition to the taxes paid in the host country, the [DCF] must include all dividend and/ or interest withholding taxes payable to remit cash flows to Rio Tinto”<sup>98</sup>.

4.6.34 Further:

*“If the applicable tax rules are expected to change this should be reflected in the central estimate case if it is certain. Where tax rules may change but it is not yet certain, the central*

<sup>95</sup> PEG, Volume 2, page 36, Section 7.5.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>96</sup> PEG, Volume 2, page 30, Section 7.3 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>97</sup> PEG, Volume 2, page 42, Section 7.7.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>98</sup> PEG, Volume 2, page 42, Section 7.7.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]



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*estimate case should reflect the current tax laws with the proposed changes modelled as a sensitivity*<sup>99</sup>.

- 4.6.35 In certain countries tax incentives may exist to encourage investment, such as an exemption for a limited period. With respect to tax incentives, PEG sets out that “[t]he central estimate case should only assume these allowances if they are expected to occur”<sup>100</sup>.

Working capital

- 4.6.36 PEG explains that “[w]orking capital is the cash investment required, in addition to the cost of property, plant and equipment and the other initial costs [...], to enable the project to achieve and maintain the required operating performance. It can have material impact on the project NPV”<sup>101</sup>.
- 4.6.37 Further “Working capital forecasts should recognise the impact of inventory, the cash flow delay in receiving payment for sales ... [and] ... the cash flow delay in having to pay for costs”<sup>102</sup>.

Discount rate

- 4.6.38 PEG sets out that the project discount rate should be calculated as follows:
- “Rio Tinto’s standard discount rate + a country discount rate premium”*<sup>103</sup>.
- 4.6.39 PEG also sets out that Rio Tinto’s standard discount rate is based on the weighted average cost of capital (or WACC) which is calculated as follows:
- “WACC = (proportion of capital raised through equity × cost of equity) + (proportion of capital raised through debt × after tax cost of debt)”*<sup>104</sup>.
- 4.6.40 The country discount rate premium is “used to represent externally-driven risks that could impact Rio Tinto’s return on investment. Such risks include the outright expropriation of a project (through nationalisation or civil unrest); partial expropriation by governments;

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<sup>99</sup> PEG, Volume 2, page 43, Section 7.7.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>100</sup> PEG, Volume 2, page 44, Section 7.7.3 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>101</sup> PEG, Volume 2, page 41, Section 7.6 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>102</sup> PEG, Volume 2, page 41, Section 7.6 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>103</sup> PEG, Volume 1, page 22, Section 5.7.1 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>104</sup> PEG, Volume 1, page 22, Section 5.7.2.1 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

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*‘creeping losses’ from unfavourable changes to taxes, regulations and future requests for  
downstream activities”<sup>105</sup>.*

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<sup>105</sup> PEG, Volume 1, page 22, Section 5.7.3 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

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## 5 How was Rio Tinto required to conduct the impairment test in relation to the RTCM Assets at the Relevant Period End?

### 5.1 Introduction

5.1.1 In this Section I identify how Rio Tinto was required to conduct the impairment test in relation to the RTCM Assets at the Relevant Period End. Specifically, I address in turn:

- (a) the RTCM Assets to be tested for impairment (**Section 5.2**);
- (b) the requirement to assess the “*recoverable amount*” (**Section 5.3**);
- (c) a “*fair value less costs to sell*” (“**FVLCS**”) assessment of the recoverable amount (**Section 5.4**);
- (d) the Plan NPVs, which are the starting point for Rio Tinto’s assessment of the FVLCS (**Section 5.5**); and
- (e) the adjustments that are required to the Plan NPVs to assess FVLCS (**Section 5.6**).

5.1.2 The explanations in this Section are based upon:

- (a) the requirements of IFRS, and specifically IAS 36 “*Impairment of Assets*” (“**IAS 36**”)<sup>106</sup>;
- (b) the accounting policies disclosed in Rio Tinto’s 2011 Annual Financial Statements<sup>107</sup>, Rio Tinto’s 2012 Interim Financial Statements<sup>108</sup> and Rio Tinto’s 2012 Annual Financial Statements<sup>109</sup>;
- (c) Rio Tinto’s contemporaneous guidance (which I understand reflects the requirements of IFRS), including:

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<sup>106</sup> Including the explanations provided in Section 11 of Brice 1

<sup>107</sup> As set out in Note 1(i) of Rio Tinto’s 2011 Annual Financial Statements, page 142

<sup>108</sup> As set out in Note (a) to the Income Statement in Rio Tinto’s 2012 Interim Financial Statements, page 27

<sup>109</sup> As set out in Note 1(i) of Rio Tinto’s 2012 Annual Financial Statements, page 151

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- (i) the Controller's Manual of Rio Tinto, version dated 30 May 2007 (the "**Controller's Manual**")<sup>110</sup>, in particular C360 "*Impairment of Non-Current Assets*"<sup>111</sup>;
  - (ii) an undated paper from Dan Larsen, Group Financial Controller, RTHQ ("**Mr Larsen**") to the Rio Tinto Audit Committee, titled "*Paper on Impairment review process*" (the "**Impairment Process Paper**")<sup>112</sup>;
  - (iii) a briefing note prepared by Jeffrey Mahoney, Manager – Integrated Planning, RTHQ ("**Mr Mahoney**") titled "*Net present value ('NPV') templates for financial reporting and business evaluation*", dated 14 August 2012 (the "**NPV Templates Briefing**")<sup>113</sup>; and
  - (iv) an internal memo prepared by RT Controllers titled "*Impairment Methodologies 2012*", dated 31 August 2012 (the "**Impairment Methodologies Memo**")<sup>114</sup>;
- (d) Rio Tinto's impairment reviews undertaken in relation to RTCM in November 2012 and January 2013, including:
- (i) a draft paper prepared by Mr Larsen for the RTCM Audit Committee titled "*Review of Rio Tinto Coal Mozambique ('RTCM') Carrying Value Project Mercury*", dated 23 January 2013 (the "**Audit Committee Carrying Value Paper**")<sup>115</sup>;
  - (ii) "*Impairment Valuation Confirmation*", signed by Matthew Halliday, Chief Financial Officer, RTE ("**Mr Halliday**") on 25 January 2013 relating to RTCM (the "**First RTCM Impairment Confirmation**")<sup>116</sup>;

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<sup>110</sup> I understand that the "*Controllers*" were responsible for financial reporting within Rio Tinto and that the Controllers regulated a compilation of policies and procedures that were documented in a manual, being the Controller's Manual. Brice 1, Section 3.4

<sup>111</sup> Controller's Manual (C360 Impairment of Non-Current Assets) [RT\_SEC\_00011971 to RT\_SEC\_00011982]

<sup>112</sup> Impairment Process Paper [RT\_SEC\_00219245 to RT\_SEC\_00219246]

<sup>113</sup> NPV Templates Briefing [RT\_00373546 to RT\_00373550]

<sup>114</sup> Internal memo, titled "*Impairment Methodologies 2012*", dated 31 August 2012 [RT\_00101098 to RT\_00101101]

<sup>115</sup> Audit Committee Carrying Value Paper [RT\_SEC\_00218115 to RT\_SEC\_00218160]

<sup>116</sup> First RTCM Impairment Confirmation [RT\_00258742]

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(iii) “*Impairment Valuation Confirmation*”, signed by Mr Halliday on 30 January 2013 relating to RTCM (the “**Second RTCM Impairment Confirmation**”)<sup>117</sup>; and

(e) witness testimony of Laura Barbrook and Delwin Witthoft.

**5.2 The assets to be tested for impairment are the RTCM CGU**

5.2.1 Impairment tests are undertaken on an individual asset or on a “*cash generating unit*” or “**CGU**”<sup>118</sup>. A CGU is the “*smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets*”<sup>119</sup>.

5.2.2 In my report, I am therefore concerned with the CGU relevant to RTCM (the “**RTCM CGU**”). The RTCM CGU at acquisition comprised of the following:

**Table 5A: The initial carrying amount of the RTCM CGU<sup>120</sup>**

	Carrying amount US\$’m
Benga	1,802
Zambeze	1,619
Tete East	178
Other assets and liabilities	91
Cash	478
	<b>4,168</b>
Goodwill	530
Deferred tax liability	(1,009)
<b>Total carrying amount</b>	<b>3,689</b>

<sup>117</sup> Second RTCM Impairment Confirmation [RT\_00258850]

<sup>118</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Rio Tinto’s 2012 Annual Financial Statements, pages 288 to 291; Impairment Process Paper, page 1 [RT\_SEC\_00219245 to RT\_SEC\_00219246]

<sup>119</sup> IAS 36, paragraph 6

<sup>120</sup> Brice 1, Table 4E

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5.2.3 As I explain in Section 6, whilst not part of the Transaction (and thus not included in Table 5A above), Minjova was also on occasion included in discussions relating to the RTCM Assets<sup>121</sup>.

**5.3 The assessment of the “recoverable amount”**

5.3.1 Pursuant to IAS 36, in an impairment test, the “recoverable amount” of a CGU is compared with its “carrying value”<sup>122</sup> (the “carrying value” is the amount an asset or liability is recorded in the financial statements). An impairment is then required if the CGU’s carrying value exceeds its computed recoverable amount<sup>123</sup>.

5.3.2 The recoverable amount of a CGU is the higher of<sup>124</sup>:

- (a) the CGU’s “value in use” (“VIU”). The VIU is the NPV of future cashflows expected to be generated through the use of the asset. Assessment of VIU therefore requires computation of the expected cash inflows and cash outflows to be derived from the continuing use and ultimate disposal of the asset, discounted to the present value<sup>125</sup>; and
- (b) the CGU’s FVLCS. The FVLCS is the amount that could be obtained from selling the CGU in an arm’s length transaction between knowledgeable, willing parties, less the costs of disposal<sup>126</sup>.

5.3.3 In relation to the RTCM CGU, Rio Tinto concluded that the assessed FVLCS will be higher than VIU because VIU would only include the current mining operation at Benga<sup>127</sup>.

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<sup>121</sup> Mr Brice has identified that Minjova does not appear to have been formally transferred into the RTCM CGU. Brice 1, paragraph 6.6.4

<sup>122</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Income Statement in Rio Tinto’s 2012 Interim Financial Statements, page 27; Rio Tinto’s 2012 Annual Financial Statements, page 151; Controller’s Manual (C360 Impairment of Non-Current Assets), paragraph 1.1 [RT\_SEC\_00011971 to RT\_SEC\_00011982]; IAS 36, paragraph 6

<sup>123</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Income Statement in Rio Tinto’s 2012 Interim Financial Statements, page 27; Rio Tinto’s 2012 Annual Financial Statements, page 151; Controller’s Manual (C360 Impairment of Non-Current Assets), paragraph 1.1 [RT\_SEC\_00011971 to RT\_SEC\_00011982]; IAS 36, paragraph 6

<sup>124</sup> Controller’s Manual (C360 Impairment of Non-Current Assets), paragraph 1.2 [RT\_SEC\_00011971 to RT\_SEC\_00011982]; IAS 36, paragraph 6

<sup>125</sup> Controller’s Manual (C360 Impairment of Non-Current Assets), paragraph 1.3 [RT\_SEC\_00011971 to RT\_SEC\_00011982]; IAS 36, paragraph 31

<sup>126</sup> Controller’s Manual (C360 Impairment of Non-Current Assets), paragraph 1.5 [RT\_SEC\_00011971 to RT\_SEC\_00011982]; IAS 36, paragraph 6

<sup>127</sup> January 2013 Impairment Paper, page 10 [RT\_00257820 to RT\_00257836]

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5.3.4 Therefore, if Rio Tinto had undertaken an impairment test in relation to RTCM at the Relevant Period End, Rio Tinto would have:

- (a) assessed the recoverable amount of the RTCM CGU by reference to its FVLCS; and
- (b) compared the computed FVLCS with the CGU's carrying value.

#### **5.4 A FVLCS assessment of the recoverable amount**

5.4.1 IAS 36 provides a hierarchy for determining an asset's or CGU's FVLCS. This hierarchy is then also reflected in the Controller's Manual<sup>128</sup>;

- (a) first, if there is a "*binding sale agreement in an arm's length transaction*", this agreement would provide the "*best evidence*" of the CGU's FVLCS;
- (b) if no binding sale agreement exists but the "*asset is traded in an active market*", the market price can be used to determine the CGU's FVLCS; and
- (c) finally, if no binding sale agreement nor active market for the CGU exists, FVLCS is based upon the "*best information available to reflect the amount that an entity could obtain in an arm's length transaction less disposal costs*".

5.4.2 Applying this hierarchy to the RTCM assets, it is clear that no "*binding sale agreement*" existed at the Relevant Period End, and that the RTCM Assets were not traded in an active market. Therefore, assessment of the FVLCS of the RTCM Assets would have been based upon the "*best information available*". The Controller's Manual further explains that, in relation to Rio Tinto, the "*best information available*" may be the "*net present value of expected future cash flows*"<sup>129</sup>. It is also clear from the available information that what is described by Rio Tinto as the "*Plan NPV*"<sup>130</sup> is the starting point for this assessment; the

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<sup>128</sup> Controller's Manual (C360 Impairment of Non-Current Assets), paragraphs 6.1 to 6.3 [RT\_SEC\_00011971 to RT\_SEC\_00011982]

<sup>129</sup> Controller's Manual (C360 Impairment of Non-Current Assets), paragraph 6.3 [RT\_SEC\_00011971 to RT\_SEC\_00011982];

<sup>130</sup> Rio Tinto's 2011 Annual Financial Statements, page 143 and Rio Tinto's 2012 Annual Financial Statements, page 152, refer to "*long-term mine plans, which are based on detailed research, analysis and iterative modelling to optimise the level of return from investment, output and sequence of extraction*"; Controller's Manual (C360 Impairment of Non-Current Assets) [RT\_SEC\_00011971 to RT\_SEC\_00011982], and Impairment Process Paper, page 1: "*Business Units prepare detailed cash flows, based on the life-of-mine plans, which are updated annually as part of the Plan process*" [RT\_SEC\_00219245 to RT\_SEC\_00219246]

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Controller's Manual further explains that the Plan NPV is the valuation included in the "annual Plan submissions"<sup>131</sup>.

5.4.3 The reason the Plan NPV is only the "starting point" for the assessment is because adjustments are then required to ensure that the FVLCS is assessed using the assumptions of a market participant (and not of Rio Tinto)<sup>132</sup>. Therefore, if Rio Tinto had undertaken an impairment test in relation to RTCM at the Relevant Period End, Rio Tinto would have assessed the RTCM CGU's FVLCS by reference to the Plan NPV, adjusted where relevant for the assumptions of a market participant.

5.4.4 When computing the FVLCS, the assumptions should reflect:

- (a) the "best information available"<sup>133</sup>. Where information becomes available after the end of the reporting period but before the financial statements have been issued, the entity is required to consider whether the information reflects conditions at the end of the reporting period;
- (b) "management's best estimates"<sup>134</sup>. Mr Brice explains further that, if as a result of uncertainty, it is only possible to undertake the impairment test using high level assumptions or risk weighted assumptions, such an approach is permitted under IFRS<sup>135</sup>;
- (c) a CECF ("should neither be unduly optimistic nor pessimistic, but fully and equally reflect both upside and downside"<sup>136</sup>):
  - (i) "The impairment review is based on the base case (central estimate)"<sup>137</sup>; and

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<sup>131</sup> Controller's Manual (C360 Impairment of Non-Current Assets), paragraph 1.4 [RT\_SEC\_00011971 to RT\_SEC\_00011982]

<sup>132</sup> Rio Tinto's 2011 Annual Financial Statements, page 143; Rio Tinto's 2012 Annual Financial Statements, page 152

<sup>133</sup> Rio Tinto's 2011 Annual Financial Statements, page 143; Rio Tinto's 2012 Annual Financial Statements, page 152; Controller's Manual (C360 Impairment of Non-Current Assets), paragraph 6.3 [RT\_SEC\_00011971 to RT\_SEC\_00011982]

<sup>134</sup> Rio Tinto's 2011 Annual Financial Statements, page 143; Rio Tinto's 2012 Annual Financial Statements, page 152

<sup>135</sup> Brice 1, paragraph 11.5.4

<sup>136</sup> PEG, Volume 1, page 21, Section 5.6 [RT\_SEC\_00115452 to RT\_SEC\_00115483]

<sup>137</sup> Impairment Process Paper, page 2 [RT\_SEC\_00219245 to RT\_SEC\_00219246]



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- (ii) *“The cash flow forecast should be a central estimate with an equal upside and downside risk”*<sup>138</sup>;
- (d) a neutral depiction, pursuant to the Conceptual Framework for Financial Reporting (the **“Conceptual Framework”**)<sup>139</sup>. A neutral depiction is explained to be *“without bias in the selection or presentation of financial information”* and *“not slanted, weighted, emphasised, de-emphasised or otherwise manipulated to increase the probability that financial information will be received favourably or unfavourably by users”*<sup>140</sup>;
- (e) *“...non-reserve material is only included where there is a high degree of confidence in its economic extraction”*<sup>141</sup>; and
- (f) in relation to what are described as *“growth projects”*, they should be included *“at the risk adjustments agreed upon by local management and Controllers”*<sup>142</sup>.

## **5.5 The Plan NPVs – the starting point for Rio Tinto’s assessment of the FVLCS**

- 5.5.1 In this Section I identify what are referred to as the *“Plan NPVs”* which, as explained above, are the starting point for Rio Tinto’s assessment of the FVLCS.
- 5.5.2 A document titled *“Rio Tinto: Financial Management Overview”*, dated August 2011<sup>143</sup> (the **“Financial Management Overview”**), sets out the reporting lines, planning and budgeting processes, systems and controls and reporting and accounting requirements at Rio Tinto. The Financial Management Overview refers to Rio Tinto’s *“Integrated Planning Process”*, which includes what are described as the *“Strategic plan”*, the *“Business plan”* and the *“Annual plan”*<sup>144</sup>. It summarises the differences between these plans as follows:

<sup>138</sup> NPV Templates Briefing, page 2 [RT\_00373546 to RT\_00373550]

<sup>139</sup> The Conceptual Framework was issued by the IASB in September 2010 and sets out *“the concepts that underlie the preparation and presentation of financial statements for external users”*

<sup>140</sup> Conceptual Framework, paragraph QC14, page 87

<sup>141</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Rio Tinto’s 2012 Annual Financial Statements, page 152

<sup>142</sup> Internal memo, titled *“Impairment Methodologies 2012”*, dated 31 August 2012, page 3 [RT\_00101098 to RT\_00101101]; the Audit Committee Carrying Value Paper, page 5, explains that certain amounts included in the January 2013 Impairment *“were risk adjusted by a probability weighting to reflect the relative uncertainty around values”* [RT\_SEC\_00218115 to RT\_SEC\_00218160]

<sup>143</sup> Financial Management Overview [RT\_SEC\_00120730 to RT\_SEC\_00120769]

<sup>144</sup> Financial Management Overview, page 10 [RT\_SEC\_00120730 to RT\_SEC\_00120769]

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5.5.3 I therefore understand that Rio Tinto's planning processes comprised:

- a strategic plan, which considered the long-term project from a "macro level" and is updated annually (the "**Strategic Plan**");
- a business plan, which considers the project over the next five years, with two years being considered in detail and three being considered from a macro level, and is updated annually (the "**Five Year Business Plan**"); and
- an annual plan which considers the next two years of the project in detail, is updated annually and is re-forecast quarterly (the "**AOP**" or "**Annual Operating Plan**").

5.5.4 In relation to the AOP, the Financial Management Overview explains that<sup>146</sup>:

*"The budget for each Rio Tinto Business Unit or Function is re-forecast quarterly, in conjunction with the group-wide quarterly process of cost reporting."*

<sup>145</sup> Financial Management Overview, page 11 [RT\_SEC\_00120730 to RT\_SEC\_00120769]

<sup>146</sup> Financial Management Overview, page 12 [RT\_SEC\_00120730 to RT\_SEC\_00120769]

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*Each re-forecast includes the year to date actual costs with the remaining period re-projected, using the same approach and level of detail regarding resources and cost, as was undertaken in developing the annual financial plan. As such, for the 2011 year:*

- *Q1 Forecast – Jan & Feb actuals + 10 months of remaining 2011 + 2012 re-forecast*
- *Q2 Forecast – Jan to May actuals + 7 months of remaining 2011 + 2012 re-forecast*
- *Q3 Forecast – Jan to Sep actuals + 3 months of remaining 2011 + 2012/2013 plan”.*

5.5.5 A draft document titled “*Rio Tinto 11Q3 Annual Operating Plan Guidelines*”, dated 12 August 2011 (the “**11Q3 AOP Guidelines**”)<sup>147</sup> further explains that:

*“[The] RT AOP cycle referred to as the 11Q3, covers the forecast periods from 2011 to 2016. Years 2011 to 2013 are completed in detail, years 2014 to 2016 are completed at a high level, providing a line of sight for future developments”<sup>148</sup>.*

*“AOP is to be presented [sic] the Rio Tinto Energy Product Group for approval in the week of the **26 September 2011** it is then consolidated with the other Energy Product Group Business Unit’s (BU) for presentation on the **8 November 2011** to the RT Plan Review Committee”<sup>149</sup>.*

5.5.6 This AOP reporting process is also explained by Mr Morris<sup>150</sup>.

5.5.7 Of particular relevance to the planning process is Rio Tinto’s “*Plan Review Committee*” (or “**PRC**”)<sup>151</sup> which is responsible for reviewing and approving key plan submissions throughout the course of the yearly planning programme<sup>152</sup>. The Financial Management Overview explains that the PRC would meet three times in a calendar year, as follows<sup>153</sup>:

- (a) April (referred to as “*PRC I*”): to review the Group’s Q1 forecast and discuss the status of the Group’s capital pipeline and project development activities;

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<sup>147</sup> 11Q3 AOP Guidelines [RT\_00479150 to RT\_00479157]

<sup>148</sup> 11Q3 AOP Guidelines, page 2 [RT\_00479150 to RT\_00479157]

<sup>149</sup> 11Q3 AOP Guidelines, page 2 [RT\_00479150 to RT\_00479157]

<sup>150</sup> Mr Morris deposition transcript, dated 8 November 2018, pages 126 and 127

<sup>151</sup> Mr Albanese chaired the PRC and Mr Elliott also sat on the PRC

<sup>152</sup> Financial Management Overview, page 13 [RT\_SEC\_00120730 to RT\_SEC\_00120769]

<sup>153</sup> Financial Management Overview, pages 13 and 14 [RT\_SEC\_00120730 to RT\_SEC\_00120769]

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(b) July (referred to as “*PRC 2*”):

(i) presentation of the AOPs for each Rio Tinto function. Following “*in principle*” approval by the PRC, these plans are refreshed with Q3 assumptions and form the basis of functional charges distributed to Business Units in August/September; and

(ii) presentation of the Five Year Business Plan for each Rio Tinto Product Group. A consolidated Five Year Business Plan for the Group is presented in August; and

(c) November (referred to as “*PRC 3*”): presentation of AOPs for each Rio Tinto Product Group. The AOP submission will include an update of the business unit valuation models. The AOP will be presented to the Board in December for approval.

5.5.8 I have also identified a number of presentations which correlate to the above PRC process and include reference to RTCM.

## **5.6 The adjustments required to the Plan NPVs to assess the FVLCS**

5.6.1 As identified in Section 5.4 above, the Plan NPVs are only the “*starting point*” for the assessment of FVLCS because adjustments are then required to ensure that the FVLCS is assessed using the assumptions of a market participant (and not of Rio Tinto).

5.6.2 The Controller’s Manual requires that, when computing the recoverable amount of an asset or CGU in the context of an impairment test:

“[Business Units] *should ensure that the valuation models are reliable and in accordance with Rio Tinto guidelines, [...] or otherwise determined to be the most appropriate. Where impairment charges or reversals are required, a standard form of report from the BU CFO will be required, confirming that the valuation used complies with the above*”<sup>154</sup>.

5.6.3 This “*standard form of report*” is provided in the Controller’s Manual and requires the CFO of the Business Unit to complete the following section:

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<sup>154</sup> Controller’s Manual (C360 Impairment of Non-Current Assets), paragraph 2.3 [RT\_SEC\_00011971 to RT\_SEC\_00011982]

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*“The assumptions in this valuation differ from those used in the Plan NPV in the following respects and for the following reasons”<sup>155</sup>.*

5.6.4 I have identified two versions of this report in relation to the January 2013 Impairment of RTCM, being the First RTCM Impairment Confirmation and the Second RTCM Impairment Confirmation. The assumptions differing to the Plan NPV referred to in these forms were as follows:

- (a) discount rate: both the First RTCM Impairment Confirmation and the Second RTCM Impairment Confirmation explain that *“7.9% discount rate (real post-tax, 6.9% + 1% for country risk) applied to all cash flow, including closure, as per advice from Rio Tinto Controllers”<sup>156</sup>*. Therefore, Rio Tinto adjusted the discount rate included in the Plan NPV to be the discount rate of a market participant;
- (b) incremental values: both the First RTCM Impairment Confirmation and the Second RTCM Impairment Confirmation explain that *“Incremental values were included based upon probabilistic assessments”<sup>157</sup>*. Therefore, Rio Tinto provided a probabilistic assessment (which might also be described as a risk weighting) of certain components of the RTCM Assets in the FVLCS assessment because this was determined to be the approach of a market participant; and
- (c) commodity prices: the First RTCM Impairment Confirmation explains that *“PEG coking coal pricing was used until the year 2045 from which point it was levelled (which had no material impact in the outer years of the valuation). Nov. PEG thermal coal pricing was used until 2040 from which point it was levelled at \$108/t FOB as per advice from Rio Tinto Controllers”<sup>158</sup>*. There is no reference to commodity prices in the Second RTCM Impairment Confirmation.

5.6.5 Therefore, the principal adjustments required to the Plan NPV are the discount rate and the inclusion of probabilistic assessments of incremental values.

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<sup>155</sup> Controller’s Manual (C360 Impairment of Non-Current Assets) [RT\_SEC\_00011971 to RT\_SEC\_00011982]

<sup>156</sup> First RTCM Impairment Confirmation [RT\_00258742]; Second RTCM Impairment Confirmation [RT\_00258850]

<sup>157</sup> First RTCM Impairment Confirmation [RT\_00258742]; Second RTCM Impairment Confirmation [RT\_00258850]

<sup>158</sup> First RTCM Impairment Confirmation [RT\_00258742]

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## **5.7 Conclusion**

5.7.1 Pursuant to International Financial Reporting Standards, the accounting policies disclosed by Rio Tinto in its financial statements, and the requirements set out in Rio Tinto's Controller's Manual, if Rio Tinto had undertaken an impairment test in relation to RTCM as of 30 June 2012, Rio Tinto would have been required to:

- (a) assess the recoverable amount of the RTCM CGU by reference to its FVLCS; and
- (b) compare the computed FVLCS with the RTCM CGU's carrying value.

5.7.2 In assessing the FVLCS of the RTCM CGU, Rio Tinto would have:

- (a) based its assessment on Plan NPVs produced in accordance with PEG; and
- (b) made adjustments to ensure that the assumptions adopted in the NPV assessment are of a market participant. If Rio Tinto had followed the same process that is used in the November 2012 and January 2013 impairment tests, Rio Tinto would have adjusted the discount rate and included incremental values based upon probabilistic assessments.

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## 6 Rio Tinto's contemporaneous assessments of the NPV of the RTCM Assets

### 6.1 Introduction

6.1.1 In this Section, I identify and consider Rio Tinto's contemporaneous assessments of the NPV of the RTCM Assets. Specifically:

- (a) I first provide an overview of the DCF models that have been provided to me (**Section 6.2**);
- (b) I then address each of the main series of DCF model (**Sections 6.3 to 6.5**), including identifying the DCF models which will be the focus of the remainder of my report (collectively, the "**Key Models**"); and
- (c) finally, I summarise the computed outputs of the Key Models (**Section 6.6**).

### 6.2 Overview of the DCF models provided to me

#### Identification of the DCF models

6.2.1 I have been provided with over 50,000 Microsoft Excel spreadsheets. These spreadsheets include:

- (a) DCF models computing the NPV of the RTCM Assets and other Rio Tinto assets; and
- (b) analyses and other spreadsheets contemporaneously produced by Rio Tinto individuals, such as data underpinning graphs produced in internal Rio Tinto presentations.

6.2.2 Included within these spreadsheets, I have identified 350 DCF models, all of which include an assessment of the NPV of the RTCM Assets<sup>159, 160</sup>. Not all of these DCF models are complete and include final NPV assessments – many of these models appear to be draft / work

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<sup>159</sup> These DCF models are summarised in **Appendix D**. There are two DCF models ([RT\_00185960] and [RT\_SEC\_00295003]) which do not include a valuation of RTCM

<sup>160</sup> I identified these models by reference to their size – DCF models are significantly larger (in bytes) than other contemporaneously produced spreadsheets



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in progress versions of an NPV assessment that was in the process of being produced by Rio Tinto.

**The three series of DCF models**

6.2.3 There are three principal series of DCF model, each with a number of iterations<sup>161</sup>:

- (a) the “**Acquisition Format**”. This series is the format used by Rio Tinto when it initially assessed the value of Riversdale (that is, prior to the Transaction). There are in total 151 iterations (including duplicates) of the Acquisition Format model; and
- (b) the “**Maglione Format**”. As I explain in Section 6.4 below, in early 2012 Mr Marcantonio Maglione, Manager – Business Analysis, RTCM (“**Mr Maglione**”) was instructed to produce a new financial model in relation to the RTCM Assets. There are in total 187 iterations (including duplicates) of the Maglione Format model; and
- (c) the “**Group Valuation Format**”. In these models, the RTCM Assets formed only part of the assets being assessed – the model also included DCF models of the other CGUs in the Rio Tinto Energy Product Group. There are in total nine iterations of the Group Valuation Format model.

6.2.4 Each of these three series of DCF model is structured differently, for example, with different input worksheets, different methodologies of computing the NPV, and different summary worksheets. For example, in relation to the “*Summary*” worksheet (which provided the output of the computed NPV):

- (a) the Acquisition Format models contain a “*Summary*” worksheet which presents the computed NPV across the different mines/projects as follows:

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<sup>161</sup> I note that I have also identified three models which are not in the Acquisition Format, Maglione Format or Group Valuation Format; [RT\_00263028], [RT\_00263029] and [RT\_00263030]. I have not identified the purpose of these models and note that they were all last modified in November 2012 or December 2012



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Figure 6A: The “Summary” worksheet in the Acquisition Format models

Valuation Summary						
Mine/Project	Project Status	Riversdale Ownership	Valuation - Riversdale share			Include Project
			US\$M	A\$M	A\$/share	
Benga - via barge to Chinde	Construction	65%	\$1,143	\$1,153	\$4.7	Yes
Zambeze - 45Mtpa ROM*	Pre-Feasibility	100%	\$1,575	\$1,588	\$6.5	
<b>Benga &amp; Zambeze</b>			<b>\$2,719</b>	<b>\$2,741</b>	<b>\$11.2</b>	
Zululand Anthracite Colliery	Operating	74%	\$30	\$30	\$0.1	Yes
Unallocated Overheads		100%	(\$16)	(\$16)	(\$0.1)	
Net Debt/Cash		100%	\$545	\$549	\$2.2	
Outstanding Options Proceeds		100%	\$64	\$64	\$0.3	
<b>Subtotal</b>			<b>\$3,341</b>	<b>\$3,368</b>	<b>\$13.8</b>	
EL 945 - Underground Case	Exploration	100%	\$344	\$347	\$1.4	Yes
<b>Total Value</b>			<b>\$3,685</b>	<b>\$3,715</b>	<b>\$15.2</b>	
* includes 40% sale at value comparable to previous WISCO proposal			Shares & Options:			244.4
			value at current FX			\$15.2

- (b) the Maglione Format models contain a summary worksheet<sup>162</sup> which presents the computed NPV across the different mines/projects as follows:

<sup>162</sup> Referred to as “Discrete Values”

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Figure 6B: The summary worksheet in the Maglione Format models

CGU	UNIT	RTCM	TATA	GOVT	OTHER 1	OTHER 2
(Benga P 1)	NPV9 US\$m REAL	280	163	23		
(Benga P 2)	NPV9 US\$m REAL	281	164	23		
(Benga P 3)	NPV9 US\$m REAL	0			0	0
(Benga P 4)	NPV9 US\$m REAL	0			0	0
(Zambeze P 1)	NPV9 US\$m REAL	379			0	0
(Zambeze P 2)	NPV9 US\$m REAL	0			0	0
(Zambeze P 3)	NPV9 US\$m REAL	0			0	0
(Tete East P 1)	NPV9 US\$m REAL	354			0	0
(Tete East P 2)	NPV9 US\$m REAL	0			0	0
(Tete East P 3)	NPV9 US\$m REAL	0			0	0
(Minjova P 1)	NPV9 US\$m REAL	816			0	0
(EMEM P 1)	NPV9 US\$m REAL	0			0	0
(BPP Phase 1)	NPV9 US\$m REAL	5	16	5		
(BPP Phase 2)	NPV9 US\$m REAL	0	0	0		
(Green Field Corridor)	NPV9 US\$m REAL	(2,969)			(185)	0
(Beira Port Upgrade)	NPV9 US\$m REAL	0			0	0
(Barge Phase 1)	NPV9 US\$m REAL	0			0	0
(Barge Phase 2)	NPV9 US\$m REAL	0			0	0
(Other Infrastructure 1)	NPV9 US\$m REAL	0			0	0
(Other Infrastructure 2)	NPV9 US\$m REAL	0			0	0
(Corporate and Site Support)	NPV9 US\$m REAL	(369)			0	0
(Sena Beira Phase 1)	NPV9 US\$m REAL	(150)			0	0
(Sena Beira Phase 2)	NPV9 US\$m REAL	0			0	0
(Airport Relocation)	NPV9 US\$m REAL	0			0	0
(Zambeze Road Relocation)	NPV9 US\$m REAL	0			0	0
(Community Relocation)	NPV9 US\$m REAL	0			0	0
(Regional Fuel and Warehouse)	NPV9 US\$m REAL	0			0	0
(Strategic Land Acquisition)	NPV9 US\$m REAL	0			0	0
(Regional Water)	NPV9 US\$m REAL	0			0	0
(Regional Offices)	NPV9 US\$m REAL	0			0	0
(Regional Camp and Waste)	NPV9 US\$m REAL	0			0	0
(Other Enabler)	NPV9 US\$m REAL	0			0	0
Tax Consolidation Adjustments	NPV9 US\$m REAL	387	12			
RTCM Operating in Mozambique	NPV9 US\$m REAL			32,210		
<b>TOTAL</b>	<b>NPV9 US\$m REAL</b>	<b>(987)</b>	<b>355</b>	<b>32,262</b>	<b>(185)</b>	<b>0</b>

\*Other parties: GOVT, TATA and OTHERs currently using RT WACC

- (c) the Group Valuation Format models contain a summary worksheet<sup>163</sup> which presents the computed NPV of the RTCM Assets alongside the computed value of other CGUs in the Rio Tinto Energy Product Group. In relation to the RTCM Assets, the computed NPV is presented across the mines/projects as follows:

Figure 6C: The summary worksheet in the Group Valuation Format models

	Product	Tab	Projects	RT %	Esc. %	NPV US\$m		Group Valuation Cases				
						Project 100%	RT Mgmt. Fees	RT %	Committed	Probable (Base Case)	Possible	Blue Sky (Unreal Optimism)
RTCM	Coal	BGA	Benga	25.0%	1.00	\$1,493	-	\$970	Yes	Yes	Yes	Yes
	Gas	EMEM	Coal Bed Methane - Benga	65.0%	1.00	-	-	-	-	Yes	Yes	Yes
	Electricity	BPP	Benga Power Plant	65.0%	1.00	-	-	-	-	Yes	Yes	Yes
	Coal	ZAM	Zambeze	100.0%	1.00	\$1,595.1	-	\$1,595	-	Yes	Yes	Yes
	Gas	CHMAZ	Coal Bed Methane - Zambeze	100.0%	1.00	-	-	-	-	Yes	Yes	Yes
	Coal	TEE	Tete East	100.0%	1.00	\$518.4	-	\$207	-	Yes	Yes	Yes
	Coal	MIN	Minjova	100.0%	1.00	\$569.8	-	\$228	-	Yes	Yes	Yes
	Coal	ZAC	ZAC & Cash on Hand	100.0%	1.00	\$630.7	-	\$631	-	Yes	Yes	Yes
	Total RTCM - RT Share - US\$m									3,611	3,611	3,611

<sup>163</sup> Referred to as "Consolidation"

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6.2.5 After opening a DCF model in Microsoft Excel, it is simple to identify the relevant series by reference to the format, font, colours, style and general layout of the workbooks contained therein.

**100% Share and RT Share**

6.2.6 When reviewing the computed output of the DCF models, it is important to draw a distinction between:

- (a) what I will refer to as “**100% Share**”. This is the total of the FCFs generated by the RTCM Assets, irrespective of the percentage owned by Rio Tinto; and
- (b) what I will refer to as “**RT Share**”. This is Rio Tinto’s share of the FCFs generated by the RTCM Assets.

6.2.7 For example, if the total NPV of Benga (of which Rio Tinto initially owned 65%) was assessed to be, say, US\$100 million, the 100% Share NPV would be US\$100 million and the RT Share NPV would be US\$65 million (being US\$100 million  $\times$  65%).

**The computed NPVs in the DCF models**

6.2.8 When comparing the computed NPVs in the DCF models, it is important to ensure the comparison is made on a like-for-like basis. For example, whilst the NPVs computed in the Acquisition Format models include a balance of cash, the Maglione Format models do not include cash<sup>164</sup>. Therefore, to compare the Maglione Format models with the Acquisition Format models, it is necessary to strip out the balance of cash from the Acquisition Format models. As such, in my report, where I identify or refer to a computed NPV (or the impact on a computed NPV), this is a reference to the NPV excluding cash. This approach is helpful given that:

- (a) Mr Brice explains that the impairment test in relation to the RTCM Assets should be undertaken excluding cash<sup>165</sup>; and

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<sup>164</sup> The balance of cash is not clear in the Group Valuation Format models

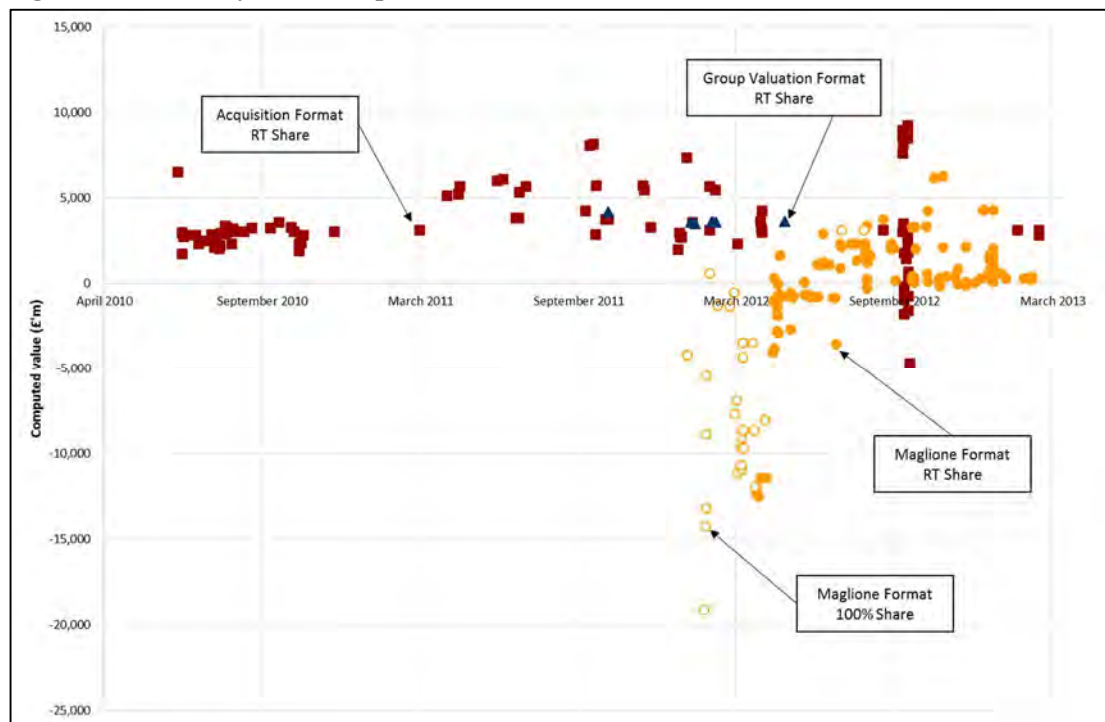
<sup>165</sup> Brice 1, paragraphs 11.5.2 to 11.5.3

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- (b) in the January 2013 Impairment test, the assessment of the FVLCS of the RTCM CGU excludes the balance of cash<sup>166</sup>.

6.2.9 In Figure 6D below, I summarise the available DCF models by reference to their computed NPVs and the last modified date of each model<sup>167</sup>. I also identify the relevant series of model (that is, whether the DCF model is Acquisition Format, Maglione Format or Group Valuation Format). Whilst most of the DCF models include an assessment of the RT Share, there are 31 Maglione Format models which only computed a 100% Share – these are also separately identified in Figure 6D:

**Figure 6D: Summary of the computed values of the available DCF models<sup>168</sup>**



6.2.10 I now address the Acquisition Format models, the Maglione Format models and the Group Valuation Format models in turn, including identifying the Key Models which will be the focus of the remainder of my report.

6.2.11 In my view, in order to be able to rely upon a model, it is important to ensure that the output of the model can be reconciled to, for example, contemporaneous presentations and reports.

<sup>166</sup> January 2013 Impairment Paper, page 6 [RT\_00257820 to RT\_00257836]

<sup>167</sup> Importantly, the last modified date does not necessarily correspond to the date of the valuation

<sup>168</sup> The DCF models that I have identified are set out in **Appendix D**

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This is because, in the absence of such a reconciliation, the purposes for which a model was prepared is not known. In relation to the identified Key Models, I explain below the documents to which I have been able to agree each Key Model.

### **6.3 The Acquisition Format models**

- 6.3.1 As I explain in paragraph 6.2.3 above, the Acquisition Format models are the models that followed the format used by Rio Tinto when it initially assessed the value of Riversdale (that is, prior to the Transaction).
- 6.3.2 The first important iteration of the Acquisition Format model is dated 23 November 2010 (the “**Acquisition Model**”)<sup>169</sup> and agrees to the final Investment Committee paper and Board approval for Rio Tinto’s acquisition of Riversdale<sup>170</sup>. It is therefore one of the Key Models which will be the focus of the remainder of my report.
- 6.3.3 The Acquisition Model assumed (on a 100% Share basis) a Ramp-up of production to 2019 after which annual ROM production capacity from Benga, Zambeze and Tete East would be 21Mtpa, 45Mtpa and 6Mtpa respectively. It also assumed that, whilst a small amount of coal would initially be transported to the coast for export via the Sena Railway, the expansion beyond Benga Phase 1 would be via a 30Mtpa Barging solution.
- 6.3.4 The Acquisition Model has a total NPV (RT Share) of US\$3,685 million, which can be summarised as follows:

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<sup>169</sup> Acquisition Model [RT\_00337763]

<sup>170</sup> Email from Zeb Foster, Manager – Business Development, RTE (“**Mr Foster**”) to Hariish Narayanasamy, Senior Commercial Analyst, Strategy and Finance, RTE (“**Mr Narayanasamy**”), dated 26 March 2012, subject “*Riversdale Models*” [RT\_00337762]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Table 6A: The Acquisition Model NPV (RT Share)<sup>171</sup>**

	<i>US\$m</i>
Benga	1,143
Zambeze (including WISCO)	1,575
Tete East <sup>172</sup>	344
	<b>3,063</b>
ZAC	30
Unallocated overheads	(16)
Outstanding option proceeds	64
	<b>3,140</b>
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>
Net debt / cash	545
	<b>3,685</b>
<b>Total (including net debt / cash)</b>	<b>3,685</b>

6.3.5 The Acquisition Model was then used as the basis for a number of other models, as explained below.

**The Deloitte PPA Report**

6.3.6 Mr Brice explains that pursuant to IFRS, following a transaction an entity is required to recognise and measure the identifiable assets acquired, the liabilities assumed and any non-controlling interests – this process is typically referred to as the “*purchase price allocation*” or “**PPA**”<sup>173</sup>.

6.3.7 In the context of the PPA of the RTCM Assets, Rio Tinto instructed Deloitte Touche Tohmatsu (“**Deloitte**”) to assess the value of the mineral interests acquired (being Benga, Zambeze and Tete East). Deloitte produced a report, dated 28 July 2011 (the “**Deloitte PPA Report**”)<sup>174</sup>, in which it explained the basis for its assessment of the value of these mineral interests and provided its conclusions.

<sup>171</sup> Email from Mr Foster to Mr Narayanasamy, dated 26 March 2012, subject “*Riversdale Models*”, attachment “*Riversdale valuation 2010 11 23 Nov PEG Update*” [RT\_00337762]

<sup>172</sup> Referred to as “*EL945 – Underground Case*” in the Acquisition Model

<sup>173</sup> Brice 1, paragraph 4.3.3 *et seq*

<sup>174</sup> Deloitte PPA Report [RT\_00180990 to RT\_00181048]

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6.3.8 Of importance for my report, the Deloitte PPA Report specifically refers to the Acquisition Model:

*“Rio Tinto Services management prepared a cash flow model as part of the Acquisition which estimates the future cash flows to be generated by the Coal Projects (the Model). The Model has formed the basis of the projected cash flows for our discounted cash flow valuation of the Coal Projects.*

*The Model includes projections of real, ungeared (i.e. before interest), after-tax cash flows in USD for each Coal Project. The Model was prepared based on:*

- *forecast production profiles of the individual coal projects over the LOM of each project*
- *the latest reserve and resource statements, which are certified in accordance with the JORC Code*
- *the LOM plans for the Coal Projects*
- *an assumption that the Coal Projects will have sufficient access to rail and port infrastructure so as not to impede production”<sup>175</sup>.*

6.3.9 Therefore, the computed values in the Deloitte PPA Report were based on the Acquisition Model<sup>176</sup>, with certain adjustments, including<sup>177</sup>:

- (a) in relation to “pricing, foreign exchange rates and inflation”<sup>178</sup>;
- (b) the discount rate<sup>179</sup>; and
- (c) the addition of a premium for the potential discovery of additional resources from existing tenements and the potential for the LOMs to be greater than those included in the Acquisition Model<sup>180</sup>.

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<sup>175</sup> Deloitte PPA Report, page 19 [RT\_00180990 to RT\_00181048]

<sup>176</sup> I have also been able to agree many of the figures in the Deloitte PPA Report to the Acquisition Model

<sup>177</sup> Deloitte PPA Report, page 19 [RT\_00180990 to RT\_00181048]

<sup>178</sup> Deloitte PPA Report, page 19 [RT\_00180990 to RT\_00181048]

<sup>179</sup> Deloitte PPA Report, page 30 [RT\_00180990 to RT\_00181048]

<sup>180</sup> Deloitte PPA Report, page 31 [RT\_00180990 to RT\_00181048]

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6.3.10 Whilst I have not identified in the available information the DCF model underpinning the Deloitte PPA Report (and therefore for the purposes of my report, the DCF model cannot be a Key Model), given the Deloitte PPA Report was the basis for Rio Tinto's initial carrying value of the RTCM Assets, the assumptions used in the Deloitte PPA Report are important in my analyses.

**Valuation Update Models in 2011**

6.3.11 I have identified that Rio Tinto produced two Acquisition Format models in mid-2011 in which certain (but not all) assumptions in the Acquisition Model were updated:

- (a) what I will refer to as the “**Q2 2011 Update Model**”<sup>181</sup>. This model was described contemporaneously as “*the Q2 Valuation (not the Q2 acquisition)*” and in comparison with the Acquisition Model it was described as being “*simply an update of PEG pricing assumptions and the decision to retain Zambeze rather than continuing with the Riversdale strategy to sell down 40%*”<sup>182</sup>. Consistent with the Acquisition Model, the Q2 2011 Update Model assumed (on a 100% Share basis):
  - (i) a Ramp-up of production to 2019 after which annual ROM steady-state production from Benga, Zambeze and Tete East would be 21Mtpa, 45Mtpa and 6Mtpa respectively; and
  - (ii) whilst a small amount of coal would initially be transported to the coast for export via the Sena Railway, the expansion beyond Benga Phase 1 would be via a 30Mtpa Barging solution; and
- (b) what I will refer to as the “**Q3 2011 Update Model**”<sup>183</sup>. This model is different to the Q3 2011 AOP (see paragraphs 6.3.14 to 6.3.19 below) but I have identified waterfall charts comparing the Q2 2011 Update Model with the Q3 2011 Update Model<sup>184, 185</sup>.

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<sup>181</sup> Q2 2011 Update Model [RT\_00336229]. Copies of the model are also titled “*Riversdale Valuation 2011 05 12 - May PEG (retain 100% of Zambeze)*”, for example [RT\_00337764] which correspond to the email referenced in footnote 182 below

<sup>182</sup> Email from Mr Foster to Mr Narayanasamy dated 26 March 2012, subject “*Riversdale Models*” [RT\_00337762]

<sup>183</sup> Q3 2011 Update Model [RT\_00336978]

<sup>184</sup> On the basis that I have also identified the AOP for Q3 2011 (see paragraphs 6.3.16 *et seq* below), I have not included the Q3 2011 Update Model as a Key Model

<sup>185</sup> Business Valuation slide [RT\_00336228]



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Similar to the Q2 2011 Update Model, the Q3 2011 Update Model assumed (on a 100% Share basis):

- (i) a Ramp-up of production to 2020 after which annual ROM steady-state production from Benga, Zambeze and Tete East would be 21Mtpa, 42.4Mtpa and 6Mtpa respectively; and
- (ii) a small amount of coal initially being transported to the coast for export via the Sena Railway, with the remaining coal transported by a 30.6Mtpa Barging solution.

6.3.12 The table below compares the computed NPV (RT Share) in the Q2 2011 Update Model and the Q3 2011 Update Model with the computed NPV (RT Share) in the Acquisition Model:

**Table 6B: The Q2 2011 Update Model and the Q3 2011 Update Model compared with the Acquisition Model (RT Share)**

	<b>Acquisition</b>	<b>Q2 2011 Update</b>	<b>Q3 2011 Update</b>
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
Benga	1,143	1,764	1,466
Zambeze	1,575	2,916	2,592
Tete East	344	877	1,248
	<b>3,063</b>	<b>5,557</b>	<b>5,306</b>
ZAC	30	97	144
Unallocated overheads	(16)	(20)	(30)
Outstanding option proceeds	64	69	69
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>5,703</b>	<b>5,490</b>
Net debt / cash	545	588	588
<b>Total (including net debt / cash)</b>	<b>3,685</b>	<b>6,290</b>	<b>6,077</b>

6.3.13 In relation to the increase in the computed value of Tete East (from US\$344 million in the Acquisition Model to US\$877 million in the Q2 2011 Update Model to US\$1,248 million in the Q3 2011 Update Model), an email from Mr Foster to Mr Narayanasamy, dated 26 March 2012, explained that:

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*“...at the time we advised that the increased value of the Tete East projects (US\$0.9b [...]) should be ignored due to the very early stage conceptual level of these projects and data, and the original value of \$0.3b should be carried forward”<sup>186</sup>.*

### **The AOP Models**

- 6.3.14 As I set out at Section 5.5, Rio Tinto’s policy was to produce the AOP on an annual basis, but that the AOP would be re-forecast at the end of each quarter. I have identified a number of Acquisition Format models which appear to be these quarterly re-forecasts of the AOP for RTCM.
- 6.3.15 My starting point in this regard is a presentation, titled “*Rio Tinto Coal Mozambique 12Q1 Forecast Presentation*”, dated 28 March 2012 (the “**RTCM Q1 2012 Forecast Presentation**”)<sup>187</sup>. This presentation includes a chart setting out the value of each of the RTCM Assets as at the end of each quarter, as follows:

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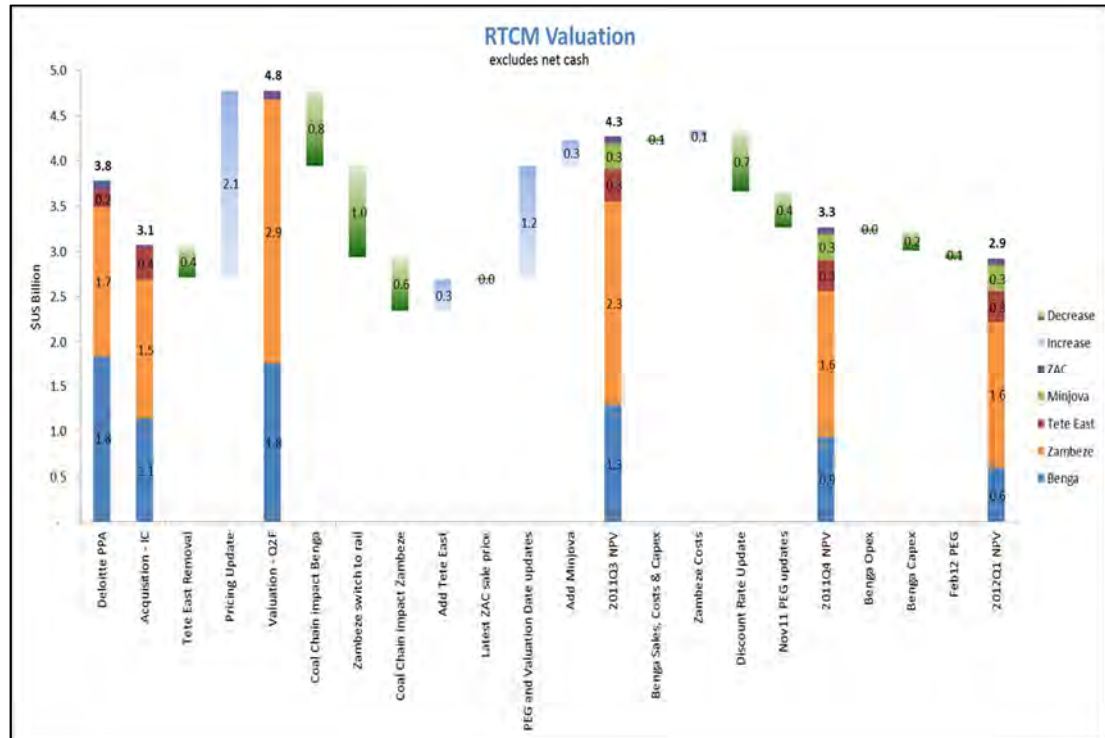
<sup>186</sup> Email from Mr Foster to Mr Narayanasamy, dated 26 March 2012, subject “*Riversdale Models*” [RT\_00337762]

<sup>187</sup> RTCM Q1 2012 Forecast Presentation [RT\_00332119 to RT\_00332140]

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**Figure 6E: Rio Tinto's valuation of the RTCM Assets according to the RTCM Q1 2012 Forecast Presentation**<sup>188</sup>

6.3.16 I have identified models which correspond with the Zambeze and Benga (see paragraph 6.3.19) breakdown of:

- the “2011Q3 NPV” included in the RTCM Q1 2012 Forecast Presentation (the “**Q3 2011 AOP Model**”)<sup>189</sup>;
- the “2011Q4 NPV” included in the RTCM Q1 2012 Forecast Presentation (the “**Q4 2011 AOP Model**”)<sup>190</sup>; and
- the “2012Q1 NPV” included in the RTCM Q1 2012 Forecast Presentation (the “**Q1 2012 AOP Model**”)<sup>191</sup>.

6.3.17 The Q3 2011 AOP Model, the Q4 2011 AOP Model and the Q1 2012 AOP Model all assumed (on a 100% Share basis):

<sup>188</sup> RTCM Q1 2012 Forecast Presentation, page 16 [RT\_00332119 to RT\_00332140]

<sup>189</sup> Q3 2011 AOP Model [RT\_00263934]

<sup>190</sup> Q4 2011 AOP Model [RT\_00336177]

<sup>191</sup> Q1 2012 AOP Model [RT\_00337735]

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- (a) a slower rate of Ramp-up of production (compared with the Acquisition Model) after which annual ROM steady-state production from Benga and Zambeze would be 21Mtpa and 42Mtpa respectively; and
- (b) coal transported to the coast for export principally via the Sena Railway (82%), with the remaining amount transported via Barging (18%).

6.3.18 The table below compares the computed values (RT Share) in these models with the computed NPV (RT Share) in the Acquisition Model:

**Table 6C: The Q3 2011 AOP Model, the Q4 2011 AOP Model and the Q1 2012 AOP Model compared with the Acquisition Model (RT Share)**

	<b>Acquisition</b>	<b>Q3 2011 AOP</b>	<b>Q4 2011 AOP</b>	<b>Q1 2012 AOP</b>
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
Benga	1,143	1,309	962	615
Zambeze	1,575	2,269	1,602	1,601
Tete East	344	-	-	-
	<b>3,063</b>	<b>3,578</b>	<b>2,564</b>	<b>2,216</b>
ZAC	30	144	137	110
Minjova	-	-	-	-
Unallocated overheads	(16)	(30)	(28)	(30)
Outstanding option proceeds	64	69	69	69
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>3,761</b>	<b>2,742</b>	<b>2,364</b>
Net debt / cash	545	588	588	588
<b>Total (including net debt / cash)</b>	<b>3,685</b>	<b>4,349</b>	<b>3,330</b>	<b>2,952</b>

6.3.19 The Q3 2011 AOP Model, Q4 2011 AOP Model and Q1 2012 Model therefore all included nil values for Tete East and Minjova. However:

- (a) in the chart in the RTCM Q1 2012 Forecast Presentation (see Figure 6E above), an NPV of US\$344 million for Tete East was included<sup>192</sup>. The Q3 2011 AOP Model, Q4 2011 AOP Model and Q1 2012 Model all contain a worksheet which provided a

<sup>192</sup> RTCM Q1 2012 Forecast Presentation, page 16 [RT\_00332119 to RT\_00332140]

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computed value of Tete East, but this value was excluded<sup>193</sup> from the “*Summary*” worksheet in the models; and

- (b) in the chart in the RTCM Q1 2012 Forecast Presentation (see Figure 6E above), an NPV of US\$288 million for Minjova was included<sup>194</sup>. The Q4 2011 AOP Model and Q1 2012 Model contain a worksheet which provided a computed value of Minjova, but this value did not pull through onto the “*Summary*” worksheet in the models.

#### **6.4 Maglione Format models**

- 6.4.1 In early 2012, Mr Maglione started working for RTCM as Manager of business analysis and relocated to Mozambique<sup>195</sup>. Mr Maglione explains that his duties in this role included “*to build a financial model*” and that he built this model “*from scratch*”<sup>196</sup>. As I explain in paragraph 6.2.3 above, I refer to the iterations of the model developed by Mr Maglione as the Maglione Format models.
- 6.4.2 Mr Morris, to whom Mr Maglione reported, explains that the Maglione Format model was created, rather than using the Acquisition Format model, because “*the model that would be used for an acquisition, for this acquisition, would not be expected to be as detailed as a model that would be used over the long-term for an asset, or a suite of assets like RTCM. You do not have access to the same level of information during acquisition process, and it is not meant to be as detailed as something that we would be looking to produce*”<sup>197</sup>.
- 6.4.3 Mr Maglione explains that the Maglione Format Model was, in his opinion, “*at a stage where it could be used probably around...March or April of 2012*”<sup>198</sup>. However, he also explains that the “*architecture for that model developed until probably September of 2012*”<sup>199</sup>.

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<sup>193</sup> The “*Summary*” worksheet incorporated an option as to whether Tete East should be included in the total computed value in these Key Models. Rio Tinto had selected “*No*” meaning that the computed value of Tete East was not included in the total computed value in the “*Summary*” worksheet

<sup>194</sup> RTCM Q1 2012 Forecast Presentation, page 16 [RT\_00332119 to RT\_00332140]

<sup>195</sup> Mr Maglione deposition transcript, dated 11 October 2019, page 21

<sup>196</sup> Mr Maglione deposition transcript, dated 11 October 2019, pages 26 and 27

<sup>197</sup> Mr Morris deposition transcript, dated 8 November 2018, page 38

<sup>198</sup> Mr Maglione deposition transcript, dated 11 October 2019, page 35

<sup>199</sup> Mr Maglione deposition transcript, dated 11 October 2019, page 30

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6.4.4 Mr Maglione also explains that he ensured he had the best available information for inputs into the model and that this information was obtained from the relevant subject matter experts within RTCM<sup>200</sup>.

**May 2012 Brisbane Model<sup>201</sup>**

6.4.5 On 11 May 2012, at a meeting in Brisbane, a presentation was provided to Mr Albanese and others relating to RTCM<sup>202</sup>. I have identified the final presentation which was presented at this meeting (the “**Final May 2012 Brisbane Presentation**”)<sup>203</sup>. The Final May 2012 Brisbane Presentation included a number of slides which referred to a valuation of RTCM (including sensitivity analysis and the computed FCF), but it did not specifically state the NPV.

6.4.6 An earlier version of this presentation (the “**Draft May 2012 Brisbane Presentation**”)<sup>204</sup> did state “ $NPV = \$(0.68)B$ ” (the brackets in this regard refer to a negative valuation). An email from Matt Coulter, Chief Development Officer, RTE (“**Mr Coulter**”) to Christopher Carter, General Manager – Strategic Production Planning, TI (“**Mr Carter**”), dated 13 July 2012, explains that the Draft May 2012 Brisbane Presentation was “*prepared and presented to [Mr Albanese], although the NPV slide (slide 24) was presented in a more stylized form*”<sup>205</sup>.

6.4.7 I have identified a Maglione Format model which corresponds to the “ $US\$(0.68)B$ ” valuation (the “**May 2012 Brisbane Model**”)<sup>206</sup>. In the May 2012 Brisbane Model:

- (a) the computed NPV (100% Share) is -US\$684 million, reflecting the value set out in the Draft May 2012 Brisbane Presentation; and
- (b) the computed NPV (RT Share) is -US\$987 million.

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<sup>200</sup> Mr Maglione deposition transcript, dated 11 October 2019, page 76

<sup>201</sup> Mr Morris suggests that all of the Maglione Format models prior to the May 2012 model computed negative valuations. (Mr Morris deposition transcript, dated 8 November 2018, page 210)

<sup>202</sup> Final May 2012 Brisbane Presentation [RT\_00278107 to RT\_00278133]

<sup>203</sup> Final May 2012 Brisbane Presentation [RT\_00278107 to RT\_00278133]. An email from Mr Morris, dated 16 May 2012, subject “*RE: TA presentation*” explains that this version of the presentation was the one given on 11 May 2012 [RT\_00278105 to RT\_00278106]

<sup>204</sup> Draft May 2012 Brisbane Presentation, page 24 [RT\_00351366 to RT\_00351417]

<sup>205</sup> Email from Mr Coulter to Mr Carter, dated 13 July 2012, subject “*RTCM DD Review*” [RT\_00351365]

<sup>206</sup> May 2012 Brisbane Model [RT\_00494469]

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6.4.8 The May 2012 Brisbane Model assumed (on a 100% Share basis):

- (a) a slower rate of Ramp-up of production (compared with the Acquisition Model) but after the period of Ramp-up significantly greater production – annual ROM steady-state production from Benga, Zambeze, Tete East and Minjova of 16Mtpa, 32Mtpa, 31Mtpa and 42Mtpa respectively – therefore, total annual ROM steady-state production of 120Mtpa, compared with 72Mtpa assumed in the Acquisition Model. Of this, 61% was assumed to be produced by Tete East and Minjova; and
- (b) almost all coal transported to the coast for export via a Greenfield Railway solution. This Greenfield Railway was forecast to require significant Capital Costs. Rio Tinto also assumed that the spare capacity on this Greenfield Railway could be sold, thereby generating an additional revenue stream for the RTCM Assets.

6.4.9 The table below compares the computed NPV (RT Share) in the May 2012 Brisbane Model with the computed NPV (RT Share) in the Acquisition Model:

**Table 6D: The May 2012 Brisbane Model compared with the Acquisition Model (RT Share)**

	<b>Acquisition</b>	<b>May 2012 Bris</b>
	<i>US\$'m</i>	<i>US\$'m</i>
Benga	1,143	561
Zambeze	1,575	379
Tete East	344	354
	<b>3,063</b>	<b>1,295</b>
ZAC	30	-
Minjova	-	816
Infrastructure enablers	-	(3,115)
Unallocated overheads	(16)	-
Outstanding option proceeds	64	-
Other, including tax adjustments	-	18
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>(987)</b>
Net debt / cash	545	
<b>Total (including net debt / cash)</b>	<b>3,685</b>	



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**June 2012 5YP Model**

- 6.4.10 As set out in Section 5.5, annually in July each Rio Tinto Product Group was required to present its Five Year Business Plan to the PRC. A presentation titled “*Rio Tinto Coal Mozambique – Five Year Business Plan 2012 – 2017*”, dated June 2012, appears to be RTCM’s June 2012 submission to the PRC (the “**RTCM June 2012 5YP**”)<sup>207</sup>. It includes a central case estimate NPV (RT Share) of US\$1.1 billion<sup>208, 209</sup>.
- 6.4.11 I have identified a Maglione Format model with the file name “*RTCM BU (Committed&Probable&Possible) MM060612*”<sup>210</sup> which appears<sup>211</sup> to be RTCM’s Five Year Business Plan for 2012 (the “**June 2012 5YP Model**”)<sup>212</sup>.
- 6.4.12 The June 2012 5YP Model adopted the same broad assumptions (on a 100% basis) as the May 2012 Brisbane Model, subject to small differences in the Ramp-up profile, therefore:
- (a) a slower rate of Ramp-up of production (compared with the Acquisition Model) but after the period of Ramp-up significantly greater production – annual ROM steady-state production from Benga, Zambeze, Tete East and Minjova of 16Mtpa, 32Mtpa, 31Mtpa and 42Mtpa respectively – therefore, total annual ROM steady-state production of 120Mtpa, compared with 72Mtpa assumed in the Acquisition Model. Of this, 61% was assumed to be produced by Tete East and Minjova; and
  - (b) almost all coal transported to the coast for export via a Greenfield Railway solution. This Greenfield Railway was forecast to require significant Capital Costs. Rio Tinto

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<sup>207</sup> RTCM June 2012 5YP [RT\_00057553 to RT\_00057574]

<sup>208</sup> RTCM June 2012 5YP, slide 14, “*Central*”-“*Possible*” value [RT\_00057553 to RT\_00057574]

<sup>209</sup> I note that the Central-Possible RTCM value in the RTE - Five Year Business Plan 2012 – 2017, dated July 2012 (the “**RTE July 2012 5YP**”), is US\$3.5 billion. However, the RTE July 2012 5YP explains that the “*RTCM Possible Valuation remain based on acquisition value*”. RTE July 2012 5YP, dated July 2012, slide 23 [RT\_00184998 to RT\_00185028]

<sup>210</sup> June 2012 5YP Model [RT\_SEC\_00294968]

<sup>211</sup> The NPV (RT Share) in this DCF model materially agrees to the “*Central*”-“*Possible*” value (RT Share) in the RTCM June 2012 5YP (subject to a US\$12 million difference). The file name “*RTCM BU (Committed&Probable&Possible) MM060612*” is also consistent with the model being a central case estimate produced in June 2012

<sup>212</sup> I note that I have used the “*Possible*” case, which I consider to be a prudent approach. The RTCM June 2012 5YP explains that “*central case*” is based on Benga (phases 1 and 2), development of the Sena Railway, BPP and “*study costs*”, which aligns with the “*Probable*” case and has a computed NPV of US\$75 million (RTCM June 2012 5YP, slides 1 and 14 [RT\_00057553 to RT\_00057574]). Further, Mr Morris explains that the Possible case is the “*aspirational view*” (Mr Morris deposition transcript, dated 8 November 2018, pages 127 and 128)



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also assumed that the spare capacity on this Greenfield Railway could be sold, thereby generating an additional revenue stream for the RTCM Assets.

6.4.13 The table below compares the computed NPV (RT Share) in the June 2012 5YP Model with the computed NPV (RT Share) in the Acquisition Model:

**Table 6E: The June 2012 5YP Model compared with the Acquisition Model (RT Share)**

	<b>Acquisition</b>	<b>Jun 2012 5YP</b>
	<i>US\$'m</i>	<i>US\$'m</i>
Benga	1,143	801
Zambeze	1,575	1,247
Tete East	344	472
	<b>3,063</b>	<b>2,520</b>
ZAC	30	-
Minjova	-	1,369
Infrastructure enablers	-	(3,141)
Unallocated overheads	(16)	-
Outstanding option proceeds	64	-
Other, including tax adjustments	-	365
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>1,112</b>
Net debt / cash	555	
<b>Total (including net debt / cash)</b>	<b>3,685</b>	

**July 2012 Reference Case Model**

6.4.14 RTCM's Conceptual Growth Programme, dated September 2012<sup>213</sup>, explains that "[s]ince acquisition the RTCM growth programme has constructed three major scenarios"<sup>214</sup>:

- (a) "Scenario 1 – September 2011: Large production with a fast ramp-up" – "Following the acquisition of Riversdale, a vision for RTCM was presented to the market. This confirmed that RTCM was to be a long-life and expandable tier one asset that would be operating for 60+ years. It was indicated that the business could deliver 25 mtpa of

<sup>213</sup> Conceptual Growth Programme [RT\_00325682 to RT\_00325791]

<sup>214</sup> Conceptual Growth Programme, pages 13 and 14 [RT\_00325682 to RT\_00325791]

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*coking coal (c. 38 mtpa total product) to market by 2020. This was based on four open cut mines – with Tete East and Minjova being added to the portfolio. The coal chain solution was still predicated on using Sena-Beira initially before moving to a 20 mtpa barging system and finally augmenting capacity with a Greenfield rail system of 25+ mtpa in 2018”;*

- (b) *“Scenario 2 – March 2012: Large production with as fast a ramp up as achievable” – “RTCM advanced its resource knowledge, assessed potential mining techniques to be used and grappled with the in-country logistical challenges to be faced in delivering Scenario 1. Based on increased knowledge and understanding it was deemed necessary to slow the ramp up profile in the initial years – primarily driven by the size of the HME fleet and associated workforce that would be required in such a short space of time.*

*A refined target was set for 21 mtpa of total product to be delivered to market by 2020. This was to be initially delivered with barges and then, to optimise transport unit costs, through a 75 mtpa Greenfield rail/ port system that would bring c. 50 mtpa of product to market. Optimisation of the RTCM business strategy was possible for the first time with the finalisation of the RTCM system valuation model. Whilst yielding improvement, a negative value outcome was realised”;* and

- (c) *“Scenario 3 – July: Timely delivery of four large-scale operations” – “Alternative sizing, funding options, operation design and value enhancement opportunities were assessed with a view to improving the system value. Following this wholesale review and challenge of the portfolio an NPV positive scenario was created”. Scenario 3 is referred to as the current “Reference Case” in the Conceptual Growth Programme.*

6.4.15 Further, the Conceptual Growth Programme explains that:

*“The current Reference Case configuration is built around four mines (Benga, Zambeze, Tete East and Minjova) delivering c. 18 mtpa of Hard Coking Coal and 22 mtpa of Thermal coal. The mines are scheduled to deliver first coal no earlier than required, thus deferring capex spend while retaining tenure. Product will be delivered to market initially through the Sena-*

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*Beira system before switching to a 50 mtpa Greenfield rail/ port system that will be built, owned and operated by RTCM in 2019”<sup>215</sup>.*

*“Under the current Reference Case, RTCM is projected to delivery [sic.] over \$1,500m of free cash annually to Rio Tinto over a 60+ year timeframe. However, the current configuration does not yet have a compelling NPV proposition. Based on a capital investment of c. \$19,800m (nominal, 100% share) the business will return an NPV<sub>9</sub> of \$3,100m”<sup>216</sup>.*

6.4.16 I have identified a model which appears to relate to “Scenario 3” above (the “**July 2012 Reference Case Model**”)<sup>217</sup>. The July 2012 Reference Case Model, which is a Maglione Format model, uses a valuation date of 1 July 2012 and has a computed NPV (RT Share) of US\$2.4 billion.

6.4.17 The July 2012 Reference Case Model assumed (on a 100% Share basis):

- (a) a rate of Ramp-up consistent with the May 2012 Brisbane Model (that is, a slower rate compared with the Acquisition Model). After the period of Ramp-up, the model assumed annual ROM steady-state production from Benga, Zambeze, Tete East and Minjova of 16Mtpa, 32Mtpa, 21Mtpa and 42Mtpa respectively – therefore, total annual ROM steady-state production of 110Mtpa, compared with 72Mtpa assumed in the Acquisition Model. Of this, 57% was assumed to be produced by Tete East and Minjova; and
- (b) almost all coal transported to the coast for export via a Greenfield Railway solution. This Greenfield Railway was forecast to require significant Capital Costs. Rio Tinto also assumed that the spare capacity on this Greenfield Railway could be sold, thereby generating an additional revenue stream for the RTCM Assets.

6.4.18 The table below compares the computed NPV (RT Share) in the July 2012 Reference Case Model with the computed NPV (RT Share) in the Acquisition Model:

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<sup>215</sup> Conceptual Growth Programme, page 14 [RT\_00325682 to RT\_00325791]

<sup>216</sup> Conceptual Growth Programme, page 16 [RT\_00325682 to RT\_00325791]

<sup>217</sup> July 2012 Reference Case Model [RT\_00482466]

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Table 6F: The July 2012 Reference Case Model compared with the Acquisition Model (RT Share)

	Acquisition	Jul 2012 RC
	US\$'m	US\$'m
Benga	1,143	1,263
Zambeze	1,575	1,411
Tete East	344	931
	<b>3,063</b>	<b>3,605</b>
ZAC	30	-
Minjova	-	2,294
Infrastructure enablers	-	(3,792)
Unallocated overheads	(16)	-
Outstanding option proceeds	64	-
Other, including tax adjustments	-	247
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>2,352</b>
Net debt / cash	555	
<b>Total (including net debt / cash)</b>	<b>3,685</b>	

6.4.19 Since the Conceptual Growth Programme does not specify NPVs for “*Scenario 1*” and “*Scenario 2*”, I have not been able to determine whether any of the models I have identified relate to these scenarios. However, I note that “*Scenario 2*” yielded “*a negative value outcome*” in March 2012 and that this was an “*improvement*”<sup>218</sup> compared with “*Scenario 1*”.

### Q3 2012 AOP Model

6.4.20 I have also identified a model titled “*RTCM BU (REF CASE – PLAN A – AOP) (POSSIBLE CENTRAL)*”<sup>219</sup> which adopts a valuation date of 1 October 2012. The computed NPV (RT Share) in this model agrees to the “*Central-Possible*” value of RTCM included in RTE’s PRC Presentation in November 2012, titled “*12Q3 2013 -2014*”<sup>220</sup>. As set out at paragraph 5.5.7(c) above, each Rio Tinto Product Group present their AOPs to the PRC in November each year.

<sup>218</sup> Conceptual Growth Programme, page 14 [RT\_00325682 to RT\_00325791]

<sup>219</sup> Q3 2012 AOP Model [RT\_SEC\_00295004]

<sup>220</sup> RTE’s PRC Presentation, titled “*12Q3 2013-2014*”, dated November 2012, slide 29 [RT\_SEC\_00137357 to RT\_SEC\_00137400]

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Therefore, it appears that the model I have identified is RTCM's Quarterly AOP Model for Q3 2012 (the "**Q3 2012 AOP Model**").

6.4.21 The Q3 2012 AOP Model assumed (on a 100% Share basis):

- (a) a quicker rate of Ramp-up than the May 2012 Brisbane Model (albeit, a slower rate compared with the Acquisition Model). After the period of Ramp-up, the model assumed annual ROM steady-state production from Benga, Zambeze, Tete East and Minjova of 16Mtpa, 32Mtpa, 8Mtpa and 42Mtpa respectively – therefore, total annual ROM steady-state production of 97Mtpa, compared with 72Mtpa assumed in the Acquisition Model. Of this, 51% was assumed to be produced by Tete East and Minjova; and
- (b) almost all coal transported to the coast for export via a Greenfield Railway solution. This Greenfield Railway was forecast to require significant Capital Costs. Rio Tinto also assumed that the spare capacity on this Greenfield Railway could be sold, thereby generating an additional revenue stream for the RTCM Assets.

6.4.22 The table below compares the computed NPV (RT Share) in the Q3 2012 AOP Model with the computed NPV (RT Share) in the Acquisition Model:

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	<b>Acquisition</b>	<b>Q3 2012 AOP</b>
	<i>US\$'m</i>	<i>US\$'m</i>
Benga	1,143	1,035
Zambeze	1,575	2,260
Tete East	344	9
	<b>3,063</b>	<b>3,305</b>
ZAC	30	-
Minjova	-	2,337
Infrastructure enablers	-	(2,827)
Unallocated overheads	(16)	-
Outstanding option proceeds	64	-
Other, including tax adjustments	-	516
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>3,331</b>
Net debt / cash	545	
<b>Total (including net debt / cash)</b>	<b>3,685</b>	

**The Impairment Models**

6.4.23 Rio Tinto undertook two impairment tests in relation to the RTCM Assets (in November 2012 and January 2013). I have identified the models which correspond to these impairment tests, both of which are a Maglione Format model:

- (a) the model which relates to the November 2012 impairment test (the “**November 2012 Impairment Model**”) uses a valuation date of 1 November 2012 and has a computed NPV (RT Share) of US\$4.3 billion<sup>221</sup>. The November 2012 Impairment Model was prepared assuming a similar scenario to the Q3 2012 AOP Model, subject to small differences in the coal chain. The November 2012 Impairment Model assumed:
  - (i) a quicker rate of Ramp-up than the May 2012 Brisbane Model (albeit, a slower rate compared with the Acquisition Model). After the period of Ramp-up, annual ROM steady-state production from Benga, Zambeze, Tete East and Minjova of

<sup>221</sup> November 2012 Impairment Model [RT\_00494497]

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16Mtpa, 32Mtpa, 8Mtpa and 42Mtpa respectively – therefore, total annual ROM steady-state production of 97Mtpa, compared with 72Mtpa assumed in the Acquisition Model. Of this, 51% was assumed to be produced by Tete East and Minjova; and

(ii) almost all coal transported to the coast for export via a Greenfield Railway solution. This Greenfield Railway was forecast to require significant Capital Costs. Rio Tinto also assumed that the spare capacity on this Greenfield Railway could be sold, thereby generating an additional revenue stream for the RTCM Assets. A small amount of production was also assumed to be transported via road train.

(b) the model which relates to the January 2013 Impairment test (the “**January 2013 Impairment Model**”) uses a valuation date of 25 December 2012 and has a computed NPV (RT Share) of US\$0.6 billion<sup>222</sup>. The January 2013 Impairment Model assumed (on a 100% Share basis) a Ramp-up of production to 2018 after which annual ROM steady-state production from Benga and Zambeze would be 11Mtpa and 20Mtpa respectively. It also assumed that almost all coal would be transported to the coast for export via the Sena Railway.

6.4.24 The table below summarises the computed NPV (RT Share) in the November 2012 Impairment Model and the January 2013 Impairment Model and compares them with the computed NPV (RT Share) in the Acquisition Model:

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<sup>222</sup> January 2013 Impairment Model [RT\_00234820]

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	Acquisition	Nov 2012 Imp	Jan 2013 Imp
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
Benga	1,143	1,109	377
Zambeze	1,575	2,854	597
Tete East	344	83	-
	<b>3,063</b>	<b>4,046</b>	<b>974</b>
ZAC	30	-	-
Minjova	-	1,792	-
Infrastructure enablers	-	(2,012)	(431)
Unallocated overheads	(16)	-	-
Outstanding option proceeds	64	-	-
Other, including tax adjustments	-	512	90
<b>Total (excluding net debt / cash)</b>	<b>3,140</b>	<b>4,338</b>	<b>632</b>
Net debt / cash	555		
<b>Total (including net debt / cash)</b>	<b>3,685</b>		

6.4.25 It is apparent from Table 6H that the computed NPV (RT Share) of the RTCM Assets in the January 2013 Impairment Model was US\$632 million. However, the January 2013 Impairment was based upon a FVLCS assessment of US\$611 million<sup>223</sup>. The difference between the US\$632 million (per the January 2013 Impairment Model) and the US\$611 million (the January 2013 Impairment FVLCS assessment) is because:

- (a) a probabilistic weighting of 75% was applied to the computed NPV of Zambeze in the January 2013 Impairment Model; and
- (b) the January 2013 Impairment FVLCS assessment included a number of potential upsides and downsides.

6.4.26 The table below provides a reconciliation between the January 2013 Impairment Model and the January 2013 Impairment FVLCS assessment:

<sup>223</sup> January 2013 Impairment Paper [RT\_00257820 to RT\_00257836]



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Table 6I: The January 2013 Impairment Model and the FVLCS<sup>224</sup>

	Jan 2013 Imp	Weighting	Basis of the FVLCS assessment
	US\$'m		US\$'m
Benga	377	100%	377
Zambeze	597	75%	448
Infrastructure enablers	(431)	100%	(431)
Tax adjustments	90	100%	90
<b>Total in January 2013 Impairment Model</b>	<b>632</b>		<b>484</b>
Potential upsides and downsides	1,216	See below	126
<b>FVLCS</b>			<b>611</b>
<u>Composition of "Potential upsides and downsides"</u>			
	Potential	Probability	Risk Weighted
<b>Upsides</b>			
Benga Boundary Coal Resource upside potential	95	50%	48
Coal Bed Methane	250	25%	63
Benga Power Plant	160	25%	40
Third Party Valuation for Non-Core Resources	600	20%	120
Coal Chain upside potential	620	18%	112
<b>Downsides</b>			
Loss of right to consolidate tax losses	(124)	80%	(99)
Loss of deductions for pre-operations	(32)	60%	(19)
Value leakage through ownership transfer	(155)	50%	(78)
Capital Gains Tax	(198)	30%	(59)
<b>Potential upsides and downsides</b>	<b>1,216</b>	<b>10%</b>	<b>126</b>

6.4.27 Therefore, having computed an NPV (RT Share) of US\$632 million in the January 2013 Impairment Model, in accordance with paragraph 5.6.4(b) above, when assessing the FVLCS probabilistic weightings adjusted this amount to be US\$611 million.

<sup>224</sup> January 2013 Impairment Model [RT\_00234820] and January Impairment Paper, page 4 [RT\_00257820 to RT\_00257836]

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6.4.28 The potential upside and downside probabilistic assumptions include<sup>225</sup>:

- (a) *“Benga Boundary Coal Resource Upside Potential”* – which related to potential tonnage from Tete East and Minjova, as well as boundary coal located between the Benga and Vale leases;
- (b) *“Coal Bed Methane”* – which was a proof of concept stage asset which could be developed into a stand-alone gas supplying asset;
- (c) *“Benga Power Plant” (“BPP”)* – which would offer the Benga operations the prospect of selling reject material to the BPP which would then produce power to supply to RTCM’s entire operations and export power regionally. The BPP was not modelled in the smaller RTCM system assumed in the January 2013 Impairment Model;
- (d) *“Third Party Valuation for Non-Core Resources”* – which related to the unscheduled portion of RTCM’s December 2012 resource estimates and was based upon Anglo’s potential acquisition in the Revuboe deposit, which adjoins the Benga tenement;
- (e) *“Alternate Coal Chain Solution”* – which related to potential upside of negotiating a lower rail and port tariff with the Government of Mozambique (*“GoM”*) and the probability that a regional consortium engages in the development of a Greenfield solution to reduce infrastructure costs;
- (f) *“Loss of right to consolidate tax losses”* – which were included to reflect that given the size, timing differences and complexity of RTCM, some tax-inefficiency, sterilisation of expenses, current losses and carry forward tax losses would occur;
- (g) *“Loss of deductions for pre-operations expenses”* – which reflected the risk that pre-operating expenses may be sterilised and not be used as carry forward tax losses;
- (h) *“Value leakage through change in Government of Mozambique Ownership”* – which reflected that the Rio Tinto were modelling 5% participation of the GoM, but there was a possibility this could be increased up to 25%, diluting RTCM’s interest; and

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<sup>225</sup> January 2013 Impairment Paper, pages 14 to 16 [RT\_00257820 to RT\_00257836]

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- (i) “*Capital Gains Tax*” – which reflected probabilistic downside exposure on the capital gains tax claim by the GoM.

## **6.5 Group Valuation Format models**

6.5.1 As I explain in paragraph 6.2.3 above, the Group Valuation Format models included DCF models of the other CGUs in Rio Tinto Energy, as well as RTCM. I have identified nine Group Valuation Format models, two of which are duplicates.

6.5.2 The seven individual models I have identified are:

- (a) a model titled “*RTE Group Valuation - Oct11 PEG - 27-10-11*” (the “**Oct 2011 Group Model**”)<sup>226</sup>;
- (b) a model titled “*RTE Group Valuation - Oct11 PEG - Jan 12*” (the “**Jan 2012 Group Model 1**”)<sup>227</sup>;
- (c) a model which was last modified on 30 January 2012 (the “**Jan 2012 Group Model 2**”)<sup>228</sup>;
- (d) a model which agrees to the RTCM NPV in the RTE Group Valuation presentation dated 24 February 2012<sup>229</sup> (the “**Feb 2012 Group Model 1**”)<sup>230</sup>;
- (e) a model which was last modified on 23 February 2012 (the “**Feb 2012 Group Model 2**”)<sup>231</sup>;
- (f) a model titled “*RTE Group Valuation - May 2012 Submission*” (the “**May 2012 Group Model**”)<sup>232</sup>; and

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<sup>226</sup> Oct 2011 Group Model [RT\_00466318]

<sup>227</sup> Jan 2012 Group Model 1 [RT\_00478233]

<sup>228</sup> Jan 2012 Group Model 2 [RT\_00337764]

<sup>229</sup> RTE Group Valuation Presentation [RT\_00135251 to RT\_00135255]

<sup>230</sup> Feb 2012 Group Model 1 [RT\_00135256]

<sup>231</sup> Feb 2012 Group Model 2 [RT\_00135191]

<sup>232</sup> May 2012 Group Model [RT\_00184487]

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- (g) a model titled “*RTE Group Valuation - 2012-08-20 - Aug12 PEG as of 2013 - RTCM Excluded*” which does not include a valuation for RTCM (the “**Aug 2012 Group Model**”<sup>233</sup>).

6.5.3 In relation to (f) and (g):

- (a) the RTCM valuation in the May 2012 Group Model is described in an email from Simon Riebensahm, Specialist Commercial Analyst – Strategy and Finance, RTE (“**Mr Riebensahm**”) to Deep Chana, Business Development, RTHQ (“**Mr Chana**”) dated 16 May 2012<sup>234</sup> as “*does not represent a new Central Case but still partially relies on acquisition assumptions, leaving the current valuation exposed to downside risk*” [emphasis added]; and
- (b) an email from Mr Riebensahm to Mr Chana dated 20 August 2012<sup>235</sup> explains that a valuation for RTCM is not included in the Aug 2012 Group Model because “*no new central case could be confirmed*”.

6.5.4 Both the May 2012 Group Model and Aug 2012 Group Model therefore do not appear to represent a CECF for RTCM.

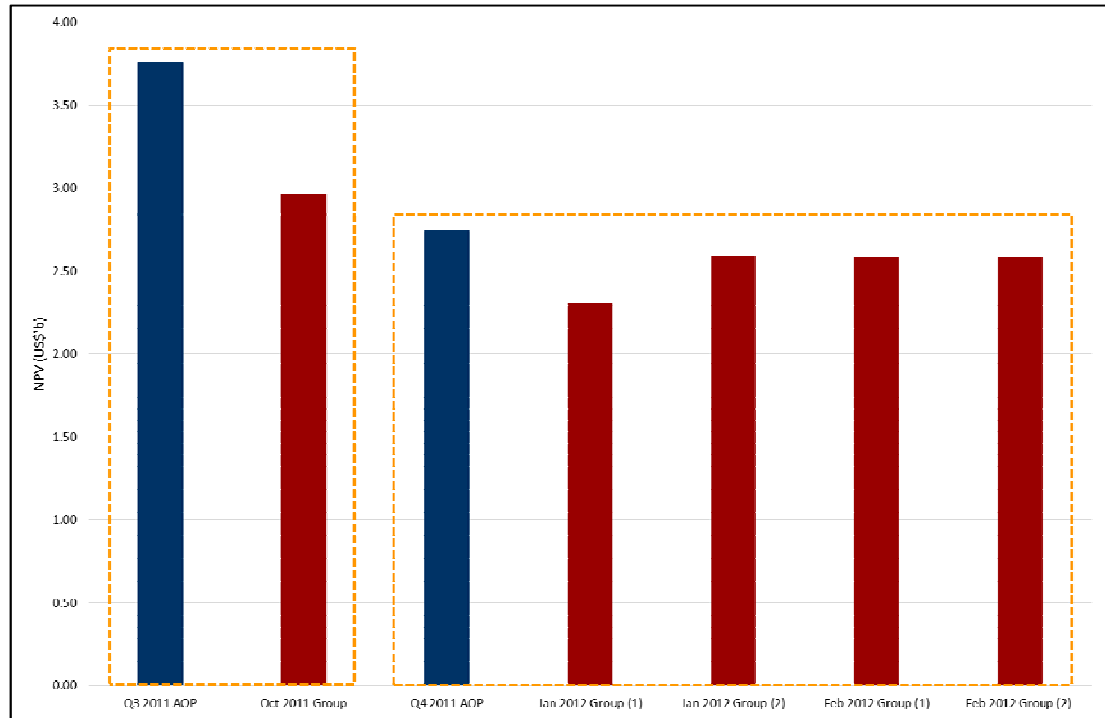
6.5.5 In relation to the other Group Valuation Format models, I have compared the Group Valuation Format models dated between October 2011 and February 2012 with the AOP Models for Q3 2011 and Q4 2011:

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<sup>233</sup> Aug 2012 Group Model [RT\_00185960]

<sup>234</sup> Email from Mr Riebensahm to Mr Chana, dated 16 May 2012, subject “*RTE Group Valuation – May 2012 Submission*” [RT\_00184480]

<sup>235</sup> Email from Mr Riebensahm to Mr Chana, dated 20 August 2012, subject “*RTE August Group Valuation Submission – RTCM excluded*” [RT\_00185959]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Figure 6F: NPV computed in the Group Valuation Format models and the AOP Models (RT Share)<sup>236</sup>**

6.5.6 Since the Oct 2011 Group Model computes a lower comparative NPV than the Q3 2011 AOP Model, and the other Group Valuation Format models compute lower comparative NPVs than the Q4 2011 AOP Model, I have not included the Group Valuation Format models in the Key Models.

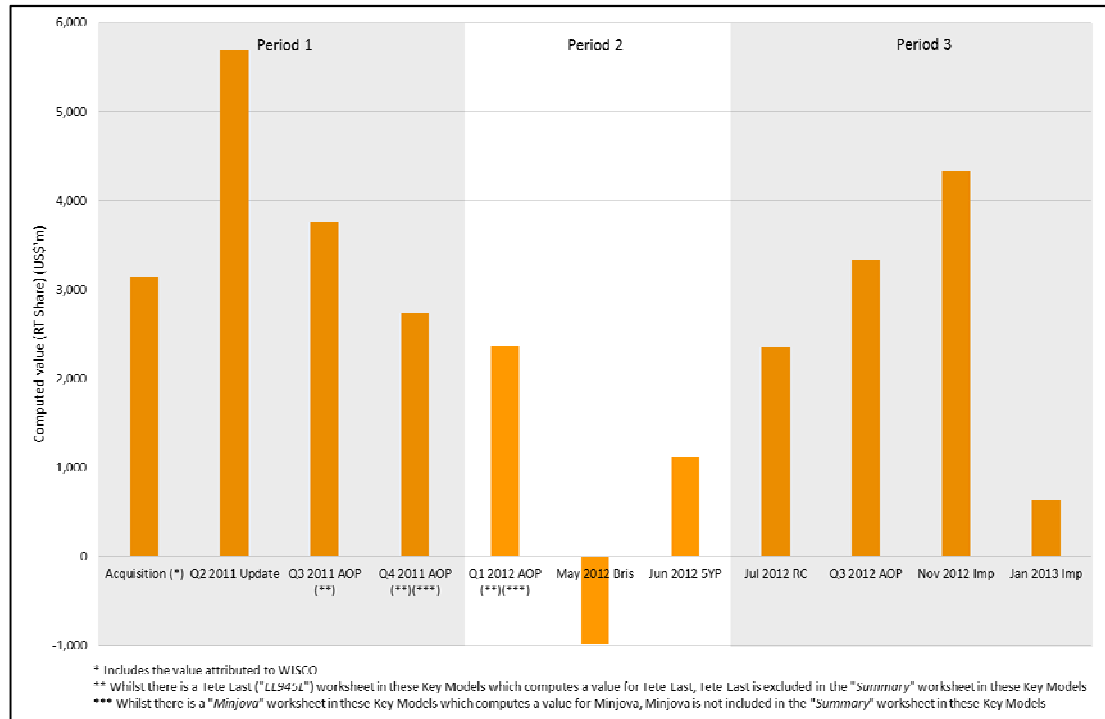
## 6.6 The computed values in the Key Models

6.6.1 In Sections 6.3 to 6.5 above, I identified eleven Key Models which will be the focus of the remainder of my report<sup>237</sup>.

6.6.2 The graph below summarises the computed NPV (RT Share) in each of the Key Models:

<sup>236</sup> I have excluded cash, Tete East and Minjova from the Group Valuation Format models to enable a “like-for-like” comparison with the AOP models

<sup>237</sup> Specifically, the Acquisition Model, the Q2 2011 Update Model, the Q3 2011 AOP Model, the Q4 2011 AOP Model, the Q1 2012 AOP Model, the May 2012 Brisbane Model, the June 5YP Model, the July 2012 Reference Case Model, the Q3 2012 AOP Model, the November 2012 Impairment Model and the January 2013 Impairment Model. In **Appendix E** I summarise the principal assumptions in the Key Models

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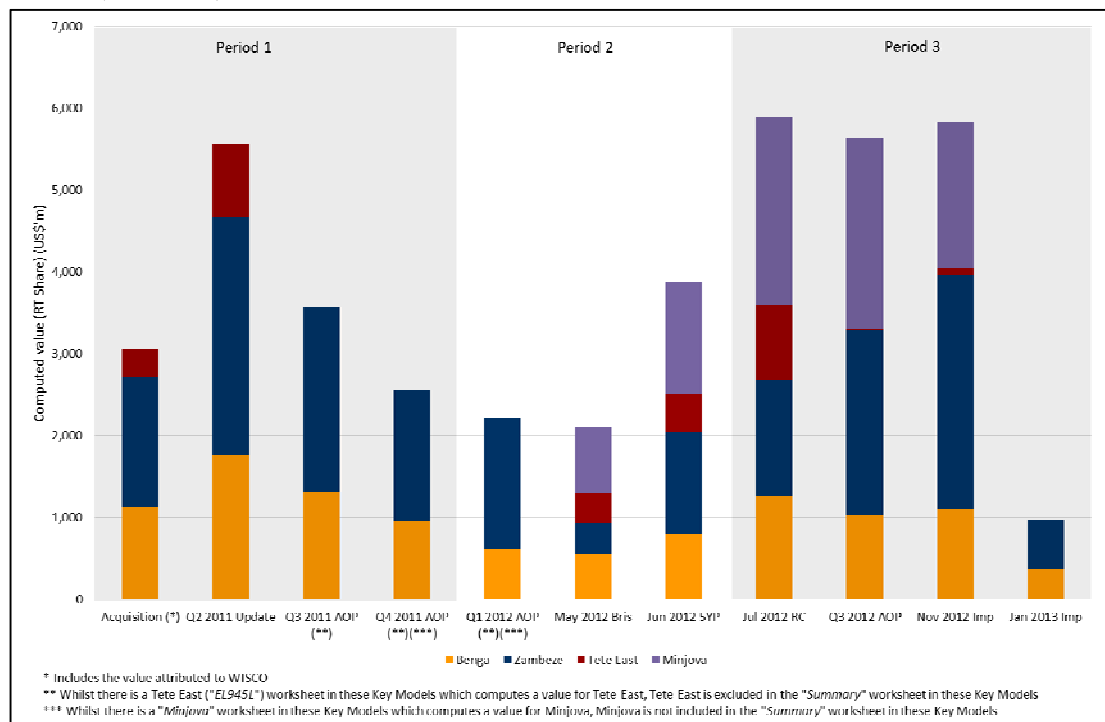
6.6.3 It is evident from Figure 6G that:

- (a) the Q4 2011 AOP Model to July 2012 Reference Case Model all have computed NPVs that are less than the NPV computed in the Acquisition Model;
- (b) the May 2012 Brisbane Model is significant because its computed NPV is negative;
- (c) following the May 2012 Brisbane Model, the computed NPVs increase in each Key Model until the November 2012 Impairment Model. However, as I explain in Sections 7 to 12 below, these models were clearly not central case estimates; and
- (d) the computed NPV in the January 2013 Impairment Model is significantly less than the computed NPV in the November 2012 Impairment Model.

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6.6.4 Further, the graph below summarises the computed NPV (RT Share) of only Benga, Zambeze, Tete East and Minjova in each of the Key Models. Therefore, this graph does not take into account value (or negative value) attributed to other elements, such as infrastructure enablers. For example, whilst in relation to the May 2012 Brisbane Model the graph shows tenements of US\$2,110 million, the graph does not include the -US\$3,115 million of Coal Chain and other enablers nor US\$18 million of other value. The net of these result in a computed value of -US\$987 million in the May 2012 Brisbane Model (as shown in Figure 6G above).

**Figure 6H: The computed NPV of only Benga, Zambeze, Tete East and Minjova in the Key Models (RT Share)**



6.6.5 It is evident from Figure 6H that:

- (a) the total computed NPVs of the tenements in the May 2012 Brisbane Model are less than the total computed NPV of the tenements in the Acquisition Model. Further, the computed NPVs of Benga and Zambeze (being the tenements that were at more advanced project stages) in the May 2012 Brisbane Model have decreased significantly but have been in part offset by the inclusion of Minjova (being one of the tenements that was at a less advanced project stage and therefore subject to greater uncertainty); and

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- (b) the NPVs of Benga and Zambeze computed in the May 2012 Brisbane Model are broadly consistent with the NPVs of these tenements in the January 2013 Impairment Model.



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## **7 The factors which impacted the computed NPV of the RTCM Assets**

### **7.1 Introduction**

7.1.1 As I identify in Section 6 above, whilst in the Acquisition Model the computed NPV (RT Share) of the RTCM Assets was US\$3.1 billion, in the January 2013 Impairment Model the computed NPV (RT Share) had decreased to US\$632 million.

7.1.2 In this Section, I identify the principal factors which led to this decrease in computed NPV and / or otherwise impacted the NPV of the RTCM Assets in the Post Transaction Period (**Section 7.3**). I first explain my methodology for analysing the Key Models (**Section 7.2**).

### **7.2 The Drewe Model**

7.2.1 For ease of analysis of the Key Models, I have produced my own Excel model (the “**Drewe Model**”). The Drewe Model is attached as **Appendix F** to my report.

7.2.2 The Drewe Model incorporates and reconciles all of the Key Models, therefore enabling me to identify differences in assumptions between the Key Models and quantify the impact of the differences in assumptions between the Key Models.

7.2.3 In producing the Drewe Model, I have reviewed in detail all the Key Models and in doing so I have identified a small number of errors (for example, where calculations have been based upon the wrong set of data in the input sheet) or inconsistencies. These errors have a negligible impact upon the computed NPV<sup>238</sup>.

### **7.3 Overview of the principal factors which led to the decrease in the computed NPV of the RTCM Assets**

7.3.1 Using the Drewe Model, I have identified that there are ten key factors which led to the decrease in computed NPV and / or otherwise impacted the NPV of the RTCM Assets in the Post Transaction Period. These factors fall into five areas, as follows:

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<sup>238</sup> The Drewe Model, “*Findings*” worksheet/the Key Models

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- (a) RT Share, which comprises:
    - (i) the change in the RT Share of the tenements acquired in the Transaction; and
    - (ii) the extent to which Minjova should be included as part of the RTCM Assets;
  - (b) Economic assumptions, which comprise:
    - (i) long-term commodity pricing assumptions;
    - (ii) quality discounts and penalty assumptions; and
    - (iii) the applicable discount rate;
  - (c) Physical assumptions, which incorporate LOM production and annual production;
  - (d) Coal chain<sup>239</sup> assumptions, which comprise:
    - (i) the cost and profile of the Coal Chain; and
    - (ii) the sale of spare capacity; and
  - (e) Other cost assumptions, which comprise:
    - (i) Capital Costs (excluding transport related Capital Costs); and
    - (ii) Operating Costs (excluding transport related Operating Costs).
- 7.3.2 When considering these ten factors, I consider it helpful to divide the Post Transaction Period into three periods:
- (a) “**Period 1**”, being the period from acquisition to 31 December 2011 (being the reporting date of Rio Tinto’s 2011 Annual Financial Statements);
  - (b) “**Period 2**”, being the period from 1 January 2012 to 30 June 2012 (being the Relevant Period End); and

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<sup>239</sup> “**Coal Chain**” refers to the logistics options for the transport of coal from the relevant mines to the coast for export

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(c) “**Period 3**”, being the period from 1 July 2012 to the January 2013 Impairment.

7.3.3 In Figure 7A below, I illustrate the impact of these ten factors on the computed NPV of the RTCM Assets<sup>240</sup>. In particular:

- (a) the chart is divided into the three periods; Period 1, Period 2 and Period 3. Each of these periods is an area shaded grey;
- (b) the **orange** bars represent the computed NPV (RT Share) at the beginning and at the end of each period; and
- (c) the **red** bars represent the impact on the computed NPV of each of the ten factors – whether an increase or a decrease. These factors are plotted vertically on the chart so that the impact of that factor in each period can be compared.

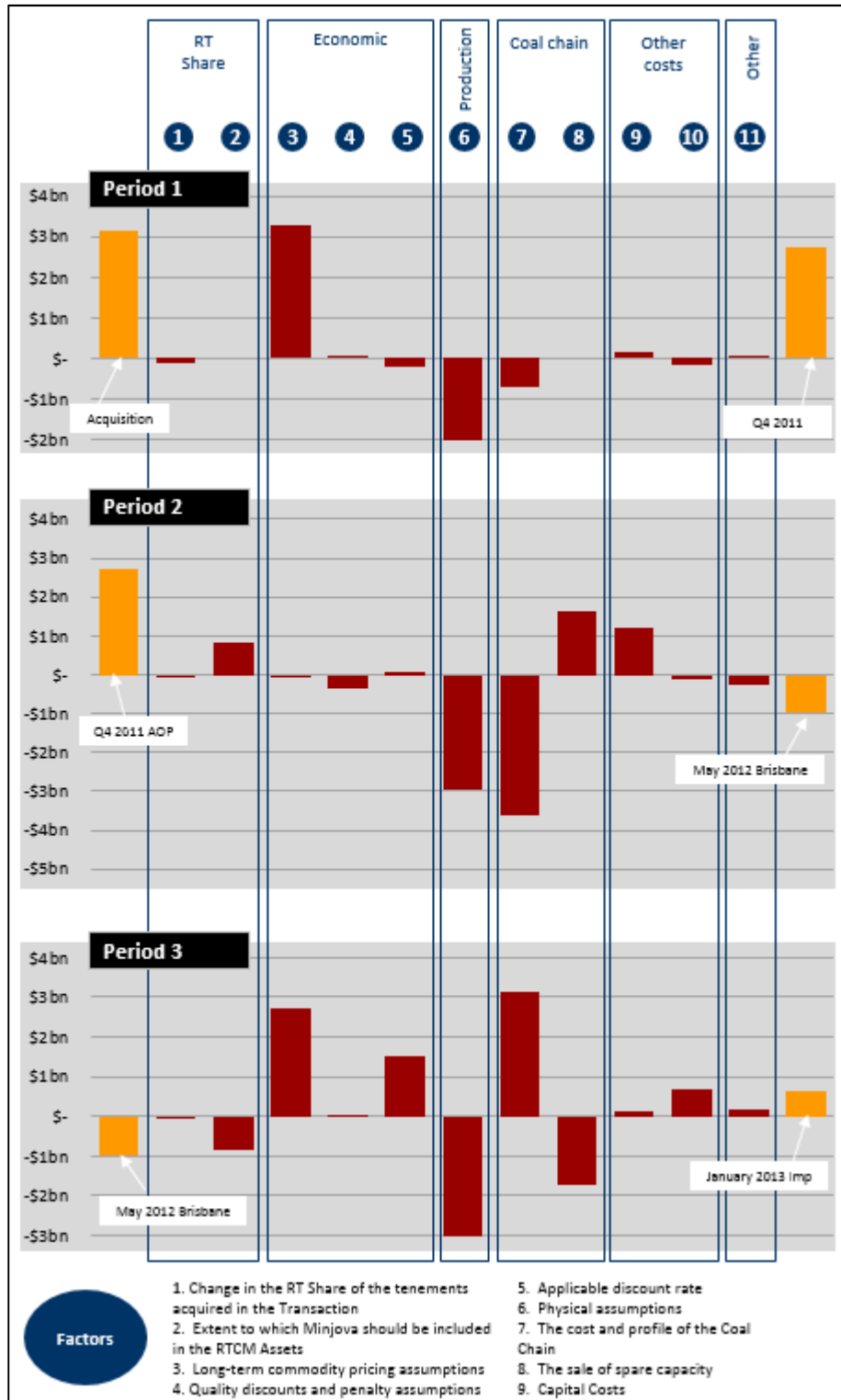
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<sup>240</sup> I have calculated the impact of the factors on the computed NPV in the order that the factors are set out in Figure 7A. This means that if the order in which these factors are addressed changes, there may be a difference in the quantum of the impact. The total impact will remain unaffected

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Figure 7A: The principle factors which impacted the value of RTCM<sup>241</sup><sup>241</sup> Mazars' analysis

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7.3.4 In Sections 8 to 12, I consider each of the ten factors in turn, including identifying the specific assumptions applied in each of the Key Models and assessing whether these assumptions were reasonable in the light of:

- (a) Rio Tinto's contemporaneous valuation guidelines, including PEG (such as the requirement for a CECF);
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

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## 8 The assumptions relating to the RT Share

### 8.1 Introduction

8.1.1 In paragraph 6.2.6 above I explained the difference between 100% Share (being the total of the FCFs generated by the RTCM Assets, irrespective of the percentage owned by Rio Tinto and RT Share) and RT Share (being Rio Tinto's share of the FCFs generated by the RTCM Assets). It is the RT Share that is relevant for assessing the FVLCS of the RTCM Assets, and changes in the RT Share % applied can have a significant impact upon the assets' computed NPV.

8.1.2 In this Section, I identify the RT Share assumptions applied in the Key Models and I explain the impact of changes in these assumptions on the computed NPV. I also consider whether these assumptions appear reasonable in the light of:

- (a) Rio Tinto's contemporaneous valuation guidelines, including PEG;
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

8.1.3 Specifically:

- (a) I first consider the change in the RT Share assumptions relating to the tenements acquired in the Transaction, being Benga, Zambeze and Tete East (**Section 8.2**). Whilst it is clear from my analysis that there were changes in the Key Models to these assumptions, I conclude that certain of the RT Share assumptions applied in each of the Key Models were reasonable; and
- (b) I then consider the change in the RT Share assumptions relating to Minjova (**Section 8.3**). I conclude that, in certain of the Key Models, the RT Share assumptions were not reasonable nor consistent with a CECF because these models assumed an RT Share of more than 95% to 100% but (i) Rio Tinto's shareholding in Minjova was only 40% and (ii) Rio Tinto only had the right to acquire a total shareholding of 80% in

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Minjova. Further, the total computed NPV of Minjova included in the Key Models (of between US\$720 million and US\$2.5 billion) does not appear reasonable in the light of (i) the purchase price Rio Tinto paid in 2011 for a 40% interest, being US\$5 million, and (ii) this carrying value of US\$5 million appears to have been impaired in December 2011.

**8.2 The change in the RT Share assumptions relating to the tenements acquired in the Transaction (Benga, Zambeze and Tete East)**

8.2.1 In this Section I consider the change in the RT Share assumptions relating to the tenements acquired in the Transaction, being Benga, Zambeze and Tete East:

- (a) I first identify the RT Share assumptions applied in the Key Models (paragraphs 8.2.2 to 8.2.4); and
- (b) I then assess the reasonableness of these assumptions (paragraphs 8.2.5 to 8.2.12).

**The RT Share assumptions applied in the Key Models**

8.2.2 In the Acquisition Model, Rio Tinto assumed<sup>242</sup>:

- (a) an RT Share of Benga of 65%, on the basis that Benga was a joint venture between RTCM (65%) and Tata Steel Limited (“**Tata Steel**”) (35%)<sup>243</sup>;
- (b) an RT Share of Zambeze of 60%. Although by way of the Transaction RTCM purchased a 100% interest in Zambeze, Riversdale had signed a non-binding Memorandum of Understanding (“**MoU**”), dated 24 June 2010, with Wuhan Iron and Steel (Group) Corporation (“**WISCO**”). The MoU provided for WISCO’s acquisition of 40% of Zambeze for US\$800 million<sup>244</sup>; and
- (c) an RT Share of Tete East of 100%.

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<sup>242</sup> Acquisition Model [RT\_00337763]

<sup>243</sup> Deloitte PPA Report, page 11 [RT\_00180990 to RT\_00181048]

<sup>244</sup> Deloitte PPA Report, page 12 [RT\_00180990 to RT\_00181048]

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8.2.3 In the table below, I set out the RT Share of Benga, Zambeze and Tete East applied in each of the Key Models<sup>245</sup>.

**Table 8A: The RT Share applied in the Key Models<sup>246</sup>**

	<b>Benga</b>	<b>Zambeze</b>	<b>Tete East</b>
<u>Period 1</u>			
Acquisition Model	65%	60%	100%
Q2 2011 Update Model	65%	100%	100%
Q3 2011 AOP Model	65%	100%	*
Q4 2011 AOP Model	65%	100%	*
<u>Period 2</u>			
Q1 2012 AOP Model	65%	100%	*
May 2012 Brisbane Model	60%	100%	100%
June 2012 5YP Model	60%	100%	100%
<u>Period 3</u>			
July 2012 Reference Case Model	62%	95%	95%
Q3 2012 AOP Model	62%	95%	95%
November 2012 Impairment Model	62%	95%	95%
January 2013 Impairment Model	62%	95%	-
* Whilst there is a Tete East (“EL945L”) worksheet in these Key Models which computes a value for Tete East, Tete East is excluded in the “Summary” worksheet in these Key Models (see paragraph 6.3.19)			

8.2.4 It is evident from Table 8A that there were two significant changes in the RT Share applied in the Key Models:

- (a) an increase in the RT Share of Zambeze from 60% in the Acquisition Model to 100% in the Q2 2011 Update Model (the “**WISCO Assumption**”); and
- (b) a decrease in the RT Share of all tenements (the “**Government Buy-In Assumption**”). This reduction is applied to Benga from the May 2012 Brisbane Model and to Zambeze and Tete East from the July 2012 Reference Case Model.

<sup>245</sup> The RT Share of Minjova is addressed in Section 8.3

<sup>246</sup> The Drewe Model/the Key Models



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**My assessment of the reasonableness of the RT Share assumptions applied in the Key Models**

The WISCO Assumption<sup>247</sup>

8.2.5 The Q2 2011 Update Model was described in an email from Mr Foster to Mr Narayanasamy dated 26 March 2012, as being an update for “*PEG pricing assumptions and the decision to retain Zambeze rather than continuing with the Riversdale strategy to sell down 40%*”<sup>248</sup> [emphasis added].

8.2.6 Further, in an internal memo titled “*Reconciliation – Riversdale vs. RTCM Reference Case*”, dated 22 October 2012, it is explained that “*Rio Tinto did not pursue the [WISCO] agreement*”<sup>249</sup>.

8.2.7 The WISCO Assumption in the Q2 2011 Update Model *et seq* therefore, appears to have reflected the requirements of PEG and Rio Tinto’s best estimate.

Government Buy-In Assumption

8.2.8 An internal memo titled “*RE: Extent of RT’s obligation to Government of Mozambique to offer equity participation in RTCM projects*”, dated 21 March 2012, explains that the GoM had both contractual and statutory rights to participate in RTCM projects<sup>250</sup>. This memorandum further explains that:

- (a) the “*Mega Projects Law*” was first circulated as a draft legislation in April 2010 and the final law became effective on 15 August 2011. The Mega Projects Law “*provides for a minimum of 5% up to a maximum of 20% participation by the State, “on commercial market terms”*” in mining projects;

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<sup>247</sup> See paragraph 8.2.2(b)

<sup>248</sup> Email from Mr Foster to Mr Narayanasamy, dated 26 March 2012, subject “*Riversdale Models*” [RT\_00337762]

<sup>249</sup> Internal memo, titled “*Reconciliation – Riversdale Acquisition vs. RTCM Reference Case*”, dated 22 October 2012, page 3 [RT\_00188352 to RT\_00188357]

<sup>250</sup> Internal memo, titled “*RE: Extent of RT’s obligation to Government of Mozambique to offer equity participation in RTCM projects*”, dated 21 March 2012, page 1 [RT\_00344666 to RT\_00344667]

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(b) under the “*Benga Mining Contract*”, RT was obliged to offer the GoM up to 5% of Benga at fair market value. However, Benga is not subject to the Mega Projects Law as “*the Contract was signed prior to the legislation being enacted*”; and

(c) in relation to Zambeze, an agreement is “*still being finalised with the GoM*” which “*mirrors the 5% equity obligation in Benga*”.

8.2.9 Therefore, I understand that from 15 August 2011 the GoM had the right to purchase a minimum of 5% of each of RTCM’s mining projects.

8.2.10 The January 2013 Impairment Paper sets out that “*The Benga Mine has existing joint venture agreements between RTCM, Tata Steel and the Government of Mozambique. The equity ownership is split 62:33:5 respectively*”<sup>251</sup>. I do not know the date of this joint venture.

8.2.11 The January 2013 Impairment Paper also explains that “*For the base valuation it has been assumed that the GoM will take a 5% stake in all projects*”<sup>252</sup>. On the basis that the Mega Projects Law became effective from August 2011, it appears to be the case that the Government Buy-In Assumptions should have been reflected in the Key Models earlier than in the May 2012 Brisbane Model for Benga and July 2012 Reference Case Model.

8.2.12 Further, as identified in paragraph 6.4.28(h) above, in the FVLCS assessment underpinning the January 2013 Impairment, Rio Tinto included a downside to take into account “*Value leakage through change in Government of Mozambique Ownership*”. This downside was assessed at US\$155 million at a 50% risk (therefore a net downside of US\$78 million).

### **8.3 The change in the RT Share assumptions relating to Minjova**

8.3.1 Minjova was not one of the coal projects acquired by way of the Rio Tinto’s acquisition of RTCM and it therefore did not form part of the Acquisition Model. However, although it appears that Minjova was never formally transferred into the RTCM CGU<sup>253</sup>, during the Post Transaction Period Minjova came to be included in Rio Tinto’s assessment of the NPV of the RTCM Assets. The extent to which Minjova should have been included as part of this assessment is the focus of this Section:

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<sup>251</sup> January 2013 Impairment Paper, page 13 [RT\_00257820 to RT\_00257836]

<sup>252</sup> January 2013 Impairment Paper, page 13 [RT\_00257820 to RT\_00257836]

<sup>253</sup> See footnote 121

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- (a) I first summarise my understanding of the relevant background to Minjova (paragraphs 8.3.2 to 8.3.4);
- (b) I then identify the computed NPV of Minjova in the Key Models (paragraphs 8.3.5 to 8.3.9);
- (c) I then assess the reasonableness of the assumptions relating to Minjova in the Key Models (paragraphs 8.3.10 to 8.3.16). This includes assessing the reasonableness of the RT Share of Minjova assumed in the Key Models and the total computed NPV of Minjova; and
- (d) finally, I comment upon the financial impact of Minjova being included in the Key Models on the computed value of the other tenements (paragraphs 8.3.17 to 8.3.21).

**My understanding of the relevant background to Minjova**

8.3.2 I understand from the available information that:

- (a) in October 2005, Rio Minjova Mining and Exploration Limitada (“**RMME**”), a company incorporated under the laws of Mozambique, was granted mining licences for the exploration of coal, basic metals, gold and platinum for a period of 10 years in an area of Mozambique called Minjova<sup>254</sup>;
- (b) on 18 February 2011, Aquatic Holdings (Mauritius) Limited (“**Aquatic Holdings**”) entered into an option agreement (the “**Minjova Option Agreement**”) with the original shareholders of RMME, pursuant to which Aquatic Holdings was granted the exclusive right to carry out a sampling programme within Minjova<sup>255</sup>;
- (c) Aquatic Holdings was acquired by Rio Tinto and transferred to Rio Tinto International Holdings Limited (“**RTIH**”) <sup>256</sup>; and

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<sup>254</sup> Rio Tinto Exploration, Project Handover Report 2011, dated January 2011 (the “**Project Handover Report 2011**”), page 8 [RT\_00486017 to RT\_00486079]

<sup>255</sup> I have not identified a copy of the Option Agreement however it is referenced in the Shareholders Agreement

<sup>256</sup> Email chain between Nusrath Bhugeloo, Executive Director, ABAX (“**Mr Bhugeloo**”), Victoria Honan, Corporate Counsel, RT (“**Ms Honan**”) and Naziah Auleear, Corporate Administrator, ABAX (“**Ms Auleear**”), dated 26 September 2011 to 3 November 2011, subject “*RE: URGENT: transfer of Aquatic Holdings Limited*” [RT\_SEC\_00055347 to RT\_SEC\_00055358]

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(d) on 8 November 2011, the Minjova Option Agreement was executed (the “**Shareholders Agreement**”)<sup>257</sup>. Rio Tinto paid the original shareholders consideration of US\$5 million in total for 40% of the shares in Minjova.

8.3.3 Therefore, Rio Tinto held a 40% shareholding in Minjova which it had acquired for US\$5 million in November 2011. Under the Shareholders Agreement, Rio Tinto then had the right to increase its shareholding if it made payments to fund the venture and further payments to the original shareholders<sup>258</sup>, as follows:

(a) “*Stage 1 Equity Interest*”: subject to providing funding of US\$2 million and making payments to the original shareholders of US\$10million, Rio Tinto had the right to increase its shareholding in Minjova to 60%<sup>259</sup>. This option would expire in February 2013; and

(b) “*Stage 2 Equity Interest*”: subject to providing further funding of US\$5 million and making further payments to the original shareholders of US\$15million, Rio Tinto had the right to increase its shareholding in Minjova to 80%<sup>260</sup>. This option would expire in February 2015.

8.3.4 According to the RTCM Conceptual Growth Programme, Minjova was first included in the RTCM Reference Case in September 2011 when “*a vision for RTCM was presented to the market [...] based on four open cut mines – with Tete East and Minjova being added to the portfolio*”<sup>261</sup>.

**The computed NPV of Minjova in the Key Models**

8.3.5 The graph below summarises the computed NPV of Minjova (RT Share) in each of the Key Models:

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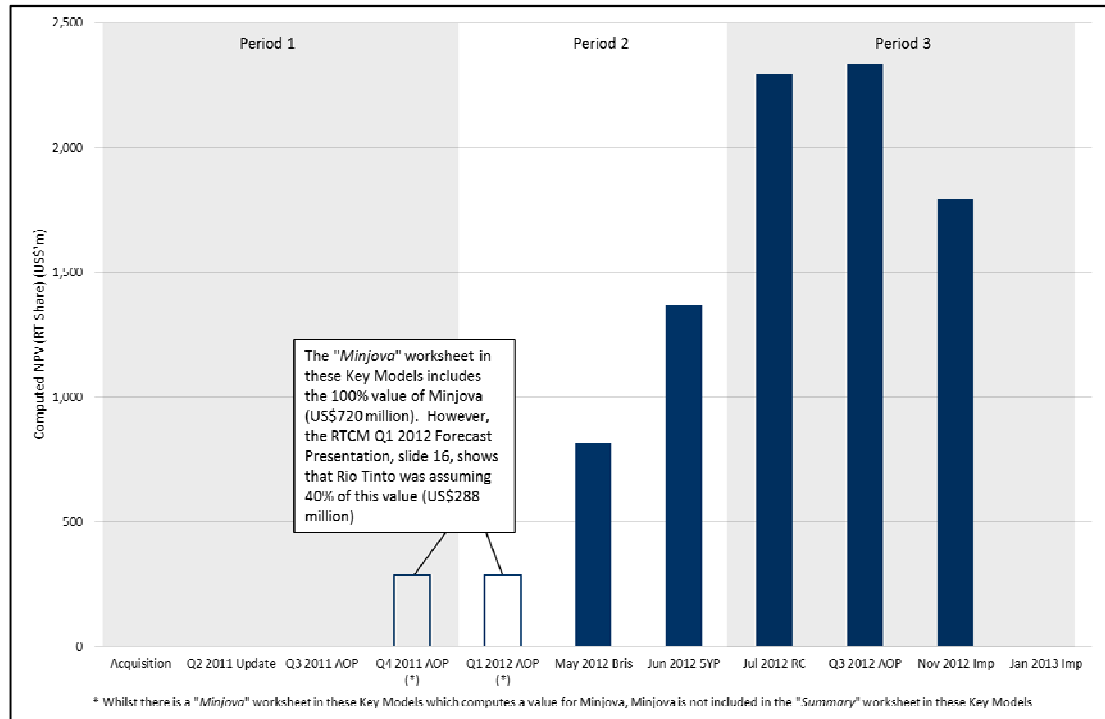
<sup>257</sup> Shareholders Agreement, dated 8 November 2011, page 1

<sup>258</sup> Shareholders Agreement, dated 8 November 2011, page 1

<sup>259</sup> Shareholders Agreement, dated 8 November 2011, page 24, Section 9.1

<sup>260</sup> Shareholders Agreement, dated 8 November 2011, page 25, Section 9.2

<sup>261</sup> Conceptual Growth Programme, page 13 [RT\_00325682 to RT\_00325791]

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8.3.6 Figure 8A demonstrates that Minjova was not included in the summary values in the Key Models until the May 2012 Brisbane Model (in the Q4 2011 AOP Model and Q1 2012 AOP Model, there is a worksheet which computed an NPV for Minjova but this value is not included from the "Summary" worksheet - see paragraph 6.3.19). After the May 2012 Brisbane Model, there was a significant increase in the computed NPV of Minjova, to US\$2.3 billion (RT Share) in the July 2012 Reference Case Model. In the January 2013 Impairment Model, the computed NPV of Minjova was nil.

8.3.7 These fluctuations in the computed NPV (RT Share) of Minjova are also reflected in Figure 7A above; the inclusion of Minjova increased the computed NPV of the RTCM Assets in Period 2 and then decreased the computed NPV in Period 3.

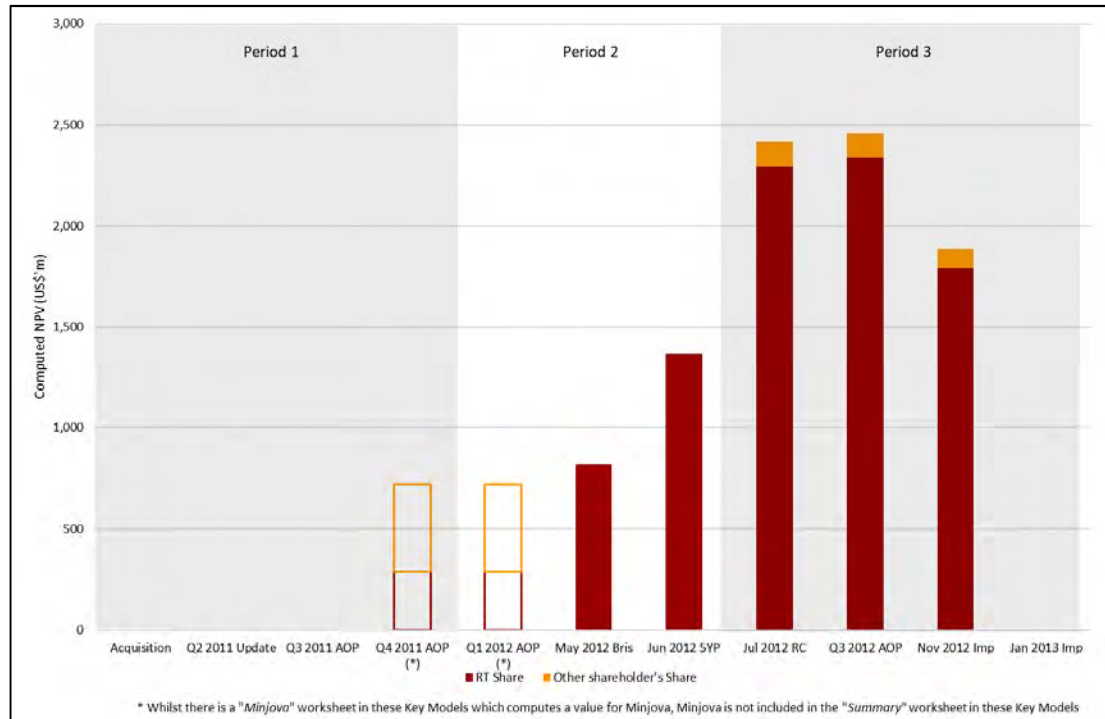
8.3.8 The graph below shows the total computed NPV of Minjova in each of the Key Models, including the split between RT Share and 100% Share:

<sup>262</sup> The Drewe Model/the Key Models

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Figure 8B: The computed NPV of Minjova in the Key Models (RT Share and 100% Share)<sup>263</sup>

8.3.9 It is therefore evident that the increase in the computed NPV of Minjova (RT Share) in the Key Models was a function of an increase in:

- (a) the RT Share of Minjova, from 40% (which was assumed in the Q4 2011 AOP Model to Q1 AOP 2012 Model, albeit the computed value was not included in the "Summary" worksheet in these Key Models) to 100% (which was assumed in the May 2012 Brisbane Model and the June 2015 5YP Model); and
- (b) the total computed NPV of Minjova, from US\$720 million (which was computed in the Q4 2011 AOP Model to Q1 2012 AOP Model, albeit this computed value was not included in the "Summary" worksheet in these Key Models) to US\$816 million (which was computed in the May 2012 Brisbane Model) to US\$2.4 billion and US\$2.5 billion (which was computed in the July 2012 Reference Case Model and Q3 2012 AOP Model).

<sup>263</sup> The Drewe Model/the Key Models

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### My assessment of the reasonableness of the Minjova assessments in the Key Models

#### The RT Share of Minjova

8.3.10 Whilst Rio Tinto held a 40% shareholding, it had the right to increase its shareholding to 80%. However, it appears from the available documents that Rio Tinto did not increase its 40% shareholding in the Post Transaction Period. For example:

- (a) a Rio Tinto document titled “*Project Understanding, Technical Risk Assessment and Action Planning*”, dated 7 January 2013<sup>264</sup> explains:

*“Current Rio Tinto equity in the project is 40%, and will rise to 60% upon payment of the next option in 2013. The maximum equity that Rio Tinto can earn under the joint venture is 80%”*<sup>265</sup>; and

- (b) with regard to the Stage 1 Equity Interest, a letter from Pedro Botte, Chief Financial Officer, RTCM (“**Mr Botte**”) to the Original Shareholders (Mr Gerhard Ebenhaezer du Plessis and Mr Richard Wood), dated 21 January 2013<sup>266</sup>, set out:

*“[Rio Tinto] hereby inform you that Aquatic Holdings Limited will not exercise the Stage 1 Equity Interest by 18 February 2013 as provided in the said Shareholders Agreement”.*

8.3.11 The inclusion of a shareholding of more than 40% in the May 2012 Brisbane Model to the November 2012 Impairment Model is therefore inconsistent with the actual shareholding of Rio Tinto. Given Rio Tinto had the right to increase its shareholding to 80%, it may have been appropriate for Rio Tinto to include an RT Share of 80% if it was Rio Tinto’s intention to exercise its options and increase its shareholding to 80% (and subject to the relevant cash outlays also being included in the DCF Model).

8.3.12 However, on the basis that Rio Tinto did not have the right to acquire a shareholding of more than 80%, it is logical to conclude that the computed NPVs could not have included a RT

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<sup>264</sup> Project Understanding, Technical Risk Assessment and Action Planning, dated 7 January 2013 [RT\_00346449 to RT\_00346485]

<sup>265</sup> Project Understanding, Technical Risk Assessment and Action Planning, dated 7 January 2013, page 1 [RT\_00346449 to RT\_00346485]

<sup>266</sup> Letter from Mr Botte to the Original Shareholders, dated 21 January 2013 [RT\_00249570]



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Share in Minjova of more than 80%. As such, the RT Share of 100% assumed in the May 2012 Brisbane Model and June 2012 5YP Model, and the RT Share of 95% assumed in the July 2012 Reference Case Model, Q3 2012 AOP Model and November 2012 Impairment Model, is inconsistent with the concept of a CECF which requires “*upside potential*” (which the negotiation of a potential future purchase of the remaining 20% of Minjova may be deemed to be) to be considered by reference to sensitivity analysis, rather than factoring in the upside potential into the CECF. The table below summarises the impact on the computed NPV of the RTCM Assets in these models of applying an RT Share of Minjova of 80%:

**Table 8B: The impact of adopting an RT Share in Minjova of 80%**<sup>267, 268</sup>

Key Model	Computed NPV of the RTCM Assets <i>US\$m</i>	Revised computed NPV of the RTCM Assets <i>US\$m</i>	Difference <i>US\$m</i>
May 2012 Brisbane Model	(987)	(1,155)	(168)
June 2012 5YP Model	1,112	837	(275)
July 2012 Reference Case Model	2,352	1,988	(365)
Q3 2012 AOP Model	3,331	3,145	(186)
November 2012 Impairment Model	4,338	4,152	(186)

8.3.13 If a RT Share of 40% was adopted (being the actual RT Share of Minjova), the revised computed NPV would be less than the amounts in Table 8B.

The total computed NPV of Minjova

8.3.14 Whilst Rio Tinto was assuming that the total computed NPV of Minjova was between US\$720 million and US\$2.5 billion, these amounts do not appear reasonable in the context of a CECF given that<sup>269</sup>:

- (a) Rio Tinto had acquired its 40% shareholding for US\$5 million (implying a total value in the region of US\$12.5 million); and

<sup>267</sup> Mazars’ analysis

<sup>268</sup> In my report I have performed a number of sensitivity analyses to illustrate the broad impact of making certain adjustments to the assumptions in the Key Models. Importantly, these sensitivity analyses are undertaken on a standalone basis

<sup>269</sup> See paragraph 8.3.3



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- (b) Rio Tinto had the right to acquire further 20% shareholding for US\$10 million and US\$15 million (implying a total value in the region of US\$50 million to US\$75 million).

8.3.15 Moreover, the following available evidence suggests that at the end of 2011, Rio Tinto impaired its original US\$5 million shareholding:

- (a) RTCM's "2012 Half Year Accounting Issues" memorandum, dated 7 June 2012, explains that:

*"The investment of \$5m in Minjova was impaired at Dec 11. Management are considering further investment into the vehicle in 2012 which indicate a reversal of the impairment, however as there is still uncertainty around the deal the impairment has not been reversed"*<sup>270</sup>; and

- (b) an email from Brenda Cope, Director Group Accounting Policy & Advisory, RTHQ ("Ms Cope"), on 13 September 2012, explains that taking an additional 20% stake in Minjova may be "*a trigger to reverse the impairment*"<sup>271</sup>. In the same email chain, Renee Kevern, Principal Management Reporting and Analysis, RTHQ ("Ms Kevern"), stated that any additional stake in Minjova should be "*expensed as exploration expense [...] as there is not currently any certainty around any future economic benefit that may arise from holding this license (i.e. whether there is any viable resource)*" [emphasis added]<sup>272</sup>.

8.3.16 The impairment of Rio Tinto's investment in Minjova (via Aquatic Holdings) in December 2011 indicates that the investment was not expected by Rio Tinto to generate future value. It is difficult to reconcile how Rio Tinto's US\$0.005 billion investment in Minjova in November 2011 which was impaired in December 2011 could be estimated to create US\$2.3 billion of value for RTCM in July 2012 (an increase in value of 46,000% in six months).

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<sup>270</sup> Internal memo, titled "2012 Half Year Accounting Issues", dated 7 June 2012, page 3 [RT\_00096817 to RT\_00096820]

<sup>271</sup> Email chain between Ms Cope, Tareq Sholi, Financial Controller, RTCM ("Mr Sholi") and Ms Kevern, subject "RE: RTCM", dated 13 September 2012 [RT\_00350391 to RT\_00350393]

<sup>272</sup> Email chain between Ms Cope, Mr Sholi and Ms Kevern, subject "RE: RTCM", dated 13 September 2012, [RT\_00350391 to RT\_00350393]

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**The impact of including Minjova in the Key Models on the computed value of the other tenements**

- 8.3.17 Not only did Minjova contribute to the computed NPV in the May 2012 Brisbane Model to November 2012 Impairment Model, it also further contributed to the total value of the other RTCM Assets – this is because of Minjova’s contribution to the expected cost of the Greenfield Railway. This is an important point when considering the value of the RTCM Assets in the Post Transaction Period and I therefore provide further explanation below.
- 8.3.18 In Section 11 below, I address the Coal Chain assumptions (the Coal Chain being the logistics options for the transport of coal from the relevant mines to the coast for export). In particular I identify that Rio Tinto had originally assumed that most of the saleable production would be transported via Barging down the Zambesi River (with the exception of a small amount of coal which would be transported via the Sena Railway) – this Barging option was considered to be the “*lower cost long term solution*”<sup>273</sup>. However, by May 2012 Rio Tinto’s DCF models did not include barging as a Coal Chain solution (presumably due to its feasibility and its rejection by the Government Mozambique) and therefore Rio Tinto required another coal chain solution.
- 8.3.19 The Coal Chain solution then assumed by Rio Tinto was the construction of a Greenfield Railway (the requirement for a Greenfield Railway had been identified by Rio Tinto as early as September 2011, initially in addition to the Barging solution<sup>274</sup>). The Greenfield Railway had the benefit of being cost effective if there was sufficient volumes of saleable production to be able to justify its expense. As such, the significant volume of production assumed from Minjova as well as Tete East (in the May 2012 Brisbane Model, these tenements contributed 62%<sup>275</sup> of saleable production), together with an assumption that Rio Tinto would be able to sell any spare capacity at cost, enabled Rio Tinto to cover the significant cost of constructing the Greenfield Railway. Conversely, without the production from Minjova, Rio Tinto was not able to cover the significant cost of construction of the Greenfield Railway meaning that it would require an alternative, higher cost and lower volume Coal Chain solution.

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<sup>273</sup> Rio Tinto Investment Committee Paper titled “*The Acquisition of Riversdale*”, dated 18 November 2010, page 3 [RT\_00283952 to RT\_00283977]

<sup>274</sup> See Section 11.2

<sup>275</sup> RT Share

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8.3.20 Further, the use of a higher cost and lower volume Coal Chain solution would have impacted the volume of saleable production Rio Tinto could assume from Benga and Zambeze. In particular, the long-term commodity price of Thermal Coal meant that it was not economically viable to export it using higher cost Coal Chain solutions. This issue was specifically identified by Rio Tinto in March / April 2012, for example:

- (a) *“**Without barging as an available transport route**, many agricultural development opportunities will be unviable and development of the Moatize Basin could be reduced by half current projections as **thermal coal export mines are deemed unviable due to the higher transport costs**”<sup>276</sup> [emphasis added]; and*
- (b) *“Barging on River is materially cheaper to build and operate than port and rail, critical for development of thermal coal mines. **Without barging, the development of the Moatise Basin will be constrained by as much as half.** [...] Thermal coal price = US\$100/T and expected to decline over time; cannot afford to pay more than \$30/T in transport to coast (mining \$40/T+, shipping \$x/T to Asia). [...] Barging cost = \$25-30/T Vs greenfield port/rail >\$40/T (Nacala >\$55/T Source: UBS)”<sup>277</sup> [emphasis added].*

8.3.21 Therefore, when considering the impact of Minjova on the value of the RTCM Assets, it is important to not only consider the computed value of Minjova, but also its impact upon the computed value of the other tenements.

## **8.4 Conclusion on the RT Share assumptions applied in the Key Models**

8.4.1 Considering the assumptions relating to RT Share in the light of (i) Rio Tinto’s contemporaneous valuation guidelines; (ii) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto’s Controller’s Manual; and (iii) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period, my conclusions are as follows:

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<sup>276</sup> Rio Tinto Coal Mozambique, Future Corridors Investment Proposal, dated February 2012, page 7 [RT\_00026257 to RT\_00026269]

<sup>277</sup> RTCM Key Messages & Communications Strategy - Infrastructure, dated March/April 2012, page 2 [RT\_00041393 to RT\_00041401]

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- (a) certain of the assumptions in the Key Models relating to RT Share of the tenements acquired in the Transaction appear reasonable; and
  - (b) the assumptions relating to Minjova in certain of the Key Models do not appear reasonable nor consistent with a CECF:
    - (i) the inclusion of an RT Share in Minjova of more than 80%<sup>278</sup>, being the maximum shareholding Rio Tinto could acquire under the Shareholders Agreement; and
    - (ii) the inclusion of Minjova at a computed value which can only have reflected potential upside<sup>279</sup> when compared with the following:
      - the purchase price Rio Tinto paid for a 40% interest, being US\$5 million; and
      - this carrying value of US\$5 million of the purchased interest in Minjova appears to have been impaired at the end of December 2011.
- 8.4.2 Not only did Minjova contribute to the computed NPV in the May 2012 Brisbane Model to November 2012 Impairment Model, it also further contributed to the total value of the other RTCM Assets – this is because of Minjova’s contribution to the expected cost of the Greenfield Railway.

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<sup>278</sup> The Key Models which include an RT Share of more than 80% comprise the May 2012 Brisbane Model, the June 5YP Model, the July 2012 Reference Case Model, the Q3 2012 AOP Model and the November 2012 Impairment Model

<sup>279</sup> The Key Models which include Minjova at a computed value which can only have reflected potential upside comprise the May 2012 Brisbane Model, the June 5YP Model, the July 2012 Reference Case Model, the Q3 2012 AOP Model and the November 2012 Impairment Model

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## 9 Economic assumptions

### 9.1 Introduction

9.1.1 In this Section I identify and consider the principal economic assumptions that impacted the computed NPVs in the Key Models. I also explain the impact of changes in these assumptions on the computed NPV and consider whether these economic assumptions appear reasonable in the light of:

- (a) Rio Tinto's contemporaneous valuation guidelines, including PEG;
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

9.1.2 The economic assumptions addressed in this Section comprise:

- (a) long-term commodity pricing assumptions (**Section 9.2**). PEG required these pricing assumptions to be based upon PEG Updates<sup>280</sup> but I have identified that, whilst many of the Key Models broadly reflect the commodity pricing estimates included in the PEG Updates, there are certain exceptions (specifically, the May 2012 Brisbane Model and the July 2012 Reference Case Model). In relation to these two Key Models I calculate the impact on the computed NPV of adopting the then latest PEG Updates;
- (b) quality discounts and penalty assumptions (**Section 9.3**). These discounts and penalties are deductions to the long-term commodity pricing estimates to reflect "*ash, calorific value, and the volume sold in any year*". The quality discounts and penalty assumptions assumed in most of the Key Models are consistent with the facts and circumstances that existed in the Post Transaction Period (according to the available contemporaneous information) and therefore do not appear to be unreasonable. In relation to Minjova in the November 2012 Impairment Model, Rio Tinto assumed a quality premium (rather

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<sup>280</sup> See paragraph 4.6.5 *et seq*

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than a discount), and I have not seen anything which explains why such a premium is appropriate; and

- (c) the applicable discount rate (**Section 9.4**). The discount rate applied in a DCF model can have a significant impact upon the computed NPV<sup>281</sup> – the higher the discount rate, the lower the computed NPV. My analysis has identified that during the Post Transaction Period the discount rates applied by Rio Tinto in the Key Models changed. I conclude that I have not seen anything which suggests that the discount rates used in the Key Models were not reasonable. However, if a plan NPV was to be used as the basis for a FVLCS assessment, the discount rate would require adjusting so that it represented the discount rate of a market participant.

## **9.2 Long-term commodity pricing assumptions**

9.2.1 As I explain in paragraph 4.6.5 *et seq* above, it was Rio Tinto's policy for Rio Tinto Economics & Markets to issue PEG Updates on a regular basis (either three or four times per annum). PEG Updates include<sup>282</sup>:

- (a) Rio Tinto's latest long-term commodity pricing, in particular in relation to HCC and Thermal Coal;
- (b) foreign exchange rates; and
- (c) inflation.

9.2.2 In relation to the RTCM Assets, only long-term commodity pricing assumptions had a visible impact upon the computed NPV<sup>283</sup>. In this regard, it is evident from Figure 7A above that these increased the computed NPV of the RTCM Assets (RT Share) in Periods 1 and 3, but did not have a material impact in Period 2. In this Section I therefore consider the long-term commodity pricing assumptions in the Key Models:

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<sup>281</sup> See Section 4.4

<sup>282</sup> See for example November 2010 PEG [RT\_00338144]

<sup>283</sup> Foreign exchange rates do not impact the Maglione Format models and in the Acquisition Format models foreign exchange rates only impacted Tete East, ZAC and overheads. Given the Key Models are all in real terms (as required by PEG), inflation is only relevant to the calculation of tax

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- (a) I first identify the long-term commodity pricing assumptions applied in the Key Models (paragraphs 9.2.3 to 9.2.7); and
- (b) I then assess the reasonableness of these assumptions, in particular by comparing them with the facts and circumstances that existed in the Post Transaction Period (according to the available contemporaneous information) (paragraphs 9.2.8 to 9.2.18).

**The long-term commodity pricing assumptions applied in the Key Models**

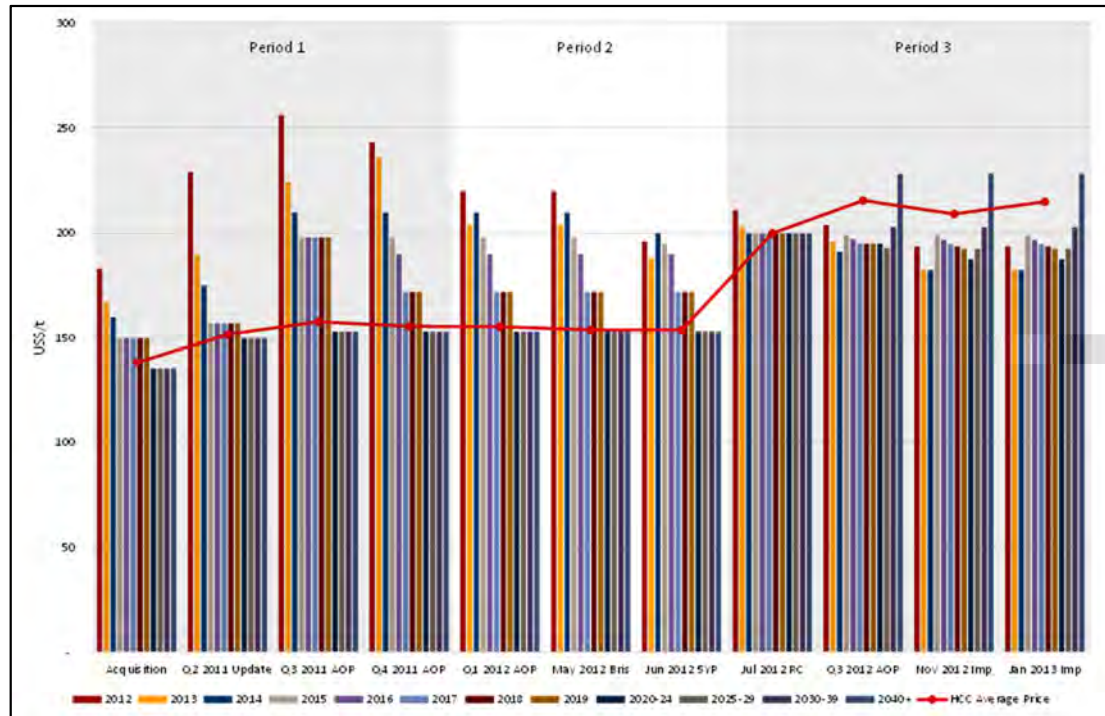
9.2.3 I consider HCC and Thermal Coal in turn:

HCC

9.2.4 The graph below sets out the evolution of the HCC prices in the Key Models for each year from 2012<sup>284</sup> to 2019, and then collectively for the periods 2020 to 2024, 2025 to 2029, 2030 to 2039, and then 2040 onwards. Also included in the graph is the weighted average selling price of HCC (for Benga and Zambeze) in each of the Key Models.

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<sup>284</sup> I note that there were also forecast prices for 2010 and 2011 in the Key Models between the Acquisition Model and the Q1 2012 AOP Model

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9.2.5 It is evident from Figure 9A that there was a small increase in HCC prices in Period 1. HCC prices then remained constant in Period 2 before a further increase in HCC prices in Period 3. The profile of the HCC prices in the July 2012 Reference Case Model appears, at face value, to be an anomaly.

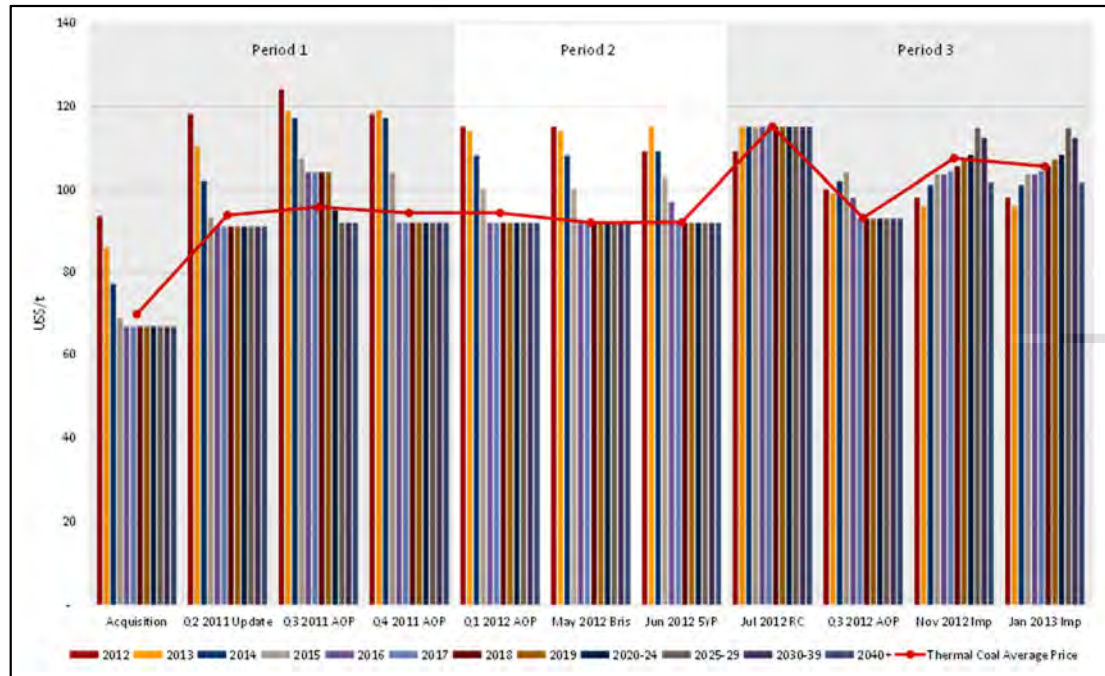
### Thermal Coal

9.2.6 The graph below sets out the evolution of the Thermal Coal prices in the Key Models for each year from 2012<sup>286</sup> to 2019 and then collectively for the periods 2020 to 2024, 2025 to 2029, 2030 to 2039 and then 2040 onwards. Also included in the graph is the weighted average selling price of Thermal Coal (for Benga and Zambeze) in each of the Key Models.

<sup>285</sup> The Drewe Model/the Key Models

<sup>286</sup> I note that there were also forecast prices for 2010 and 2011 in the Key Models between the Acquisition Model and the Q1 2012 AOP Model



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9.2.7 It is evident from Figure 9B that there was an increase in Thermal Coal prices in Period 1 (and this increase was more significant than the Period 1 increase in HCC prices). Most of this increase was factored into the Key Models by the date of the Q2 2011 Update Model. In Period 2, there was a decline in the Thermal Coal prices. In Period 3, there was an increase in Thermal Coal prices. The increase and profile in the July 2012 Reference Case Model appears, at face value, to be an anomaly.

**My assessment of the reasonableness of the long-term commodity pricing assumptions applied in the Key Models**

9.2.8 Pursuant to PEG, the long-term commodity pricing assumptions in the Key Models should have changed as PEG Updates were issued. I have identified PEG Updates issued on the following dates:

- (a) 22 November 2010 (“**November 2010 PEG**”)<sup>288</sup>;

<sup>287</sup> The Drewe Model/the Key Models

<sup>288</sup> November 2010 PEG [RT\_00338144]

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- (b) 6 May 2011 (“**May 2011 PEG**”)<sup>289</sup>;
- (c) 16 August 2011 (“**August 2011 PEG**”)<sup>290</sup>;
- (d) 19 October 2011 (“**October 2011 PEG**”)<sup>291</sup>;
- (e) 16 November 2011 (“**November 2011 PEG**”)<sup>292</sup>;
- (f) 18 January 2012 (“**January 2012 PEG**”)<sup>293</sup>;
- (g) 11 May 2012 (“**May 2012 PEG**”)<sup>294</sup>;
- (h) 11 August 2012 (“**August 2012 PEG**”)<sup>295</sup>;
- (i) 18 September 2012 (“**September 2012 PEG**”)<sup>296</sup>;
- (j) 24 October 2012 (“**October 2012 PEG**”)<sup>297</sup>;
- (k) 13 November 2012 (“**November 2012 PEG**”)<sup>298</sup>; and
- (l) 18 January 2013 (“**January 2013 PEG**”)<sup>299</sup>.

9.2.9 Although PEG suggests that PEG Updates are issued quarterly, the PEG Updates I have identified suggest that PEG Updates were issued on a more regular basis.

9.2.10 In **Appendix G**, I compare the long-term commodity pricing assumptions included in the Key Models with the commodity pricing assumptions included in the then-extant PEG Update. On the basis of **Appendix G**, I summarise in the table below the date of the PEG Updates applied in each of the Key Models:

<sup>289</sup> May 2011 PEG [RT\_00338140][RT\_00338140]

<sup>290</sup> August 2011 PEG [PwCUK000003751\_0001 to PwCUK000003751\_0007]

<sup>291</sup> October 2011 PEG [RT\_00402881 to RT\_00402887]

<sup>292</sup> November 2011 PEG [RT\_00369205 to RT\_00369211]

<sup>293</sup> January 2012 PEG [RT\_00135223]

<sup>294</sup> May 2012 PEG [RT\_00373357 to RT\_00373362]

<sup>295</sup> August 2012 PEG [RT\_00373700 to RT\_00373705]

<sup>296</sup> September 2012 PEG [RT\_SEC\_00017883]

<sup>297</sup> October 2012 PEG [RT\_00375326]

<sup>298</sup> November 2012 PEG [RT\_00375294 to RT\_00375299]

<sup>299</sup> January 2013 PEG [RT\_SEC\_00276915 to RT\_SEC\_00276920]

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<b>Key Model</b>	<b>PEG Update applied</b>	<b>Latest PEG Update</b>
<u>Period 1</u>		
Acquisition Model	November 2010 PEG	November 2010 PEG
Q2 2011 Update Model	May 2011 PEG	May 2011 PEG
Q3 2011 AOP Model	August 2011 PEG	August 2011 PEG
Q4 2011 AOP Model	November 2011 PEG	November 2011 PEG
<u>Period 2</u>		
Q1 2012 AOP Model	January 2012 PEG <sup>300</sup>	January 2012 PEG
May 2012 Brisbane Model	January 2012 PEG <sup>301</sup>	May 2012 PEG
June 2012 5YP Model	May 2012 PEG	May 2012 PEG
<u>Period 3</u>		
July 2012 Reference Case Model	Unknown	May 2012 PEG
Q3 2012 AOP Model	October 2012 PEG	October 2012 PEG
November 2012 Impairment Model	November 2012 PEG <sup>302</sup>	November 2012 PEG
January 2013 Impairment Model	January 2013 PEG <sup>303</sup>	January 2013 PEG

9.2.11 As can be seen from Table 9A, the latest PEG Update has been applied to the majority of the Key Models (subject to very minor differences identified in **Appendix G**). However, for the May 2012 Brisbane Model and the July Reference Case Model the latest PEG Update was not applied.

May 2012 Brisbane Model

9.2.12 In the May 2012 Brisbane Model, the PEG Update applied was the January 2012 PEG. However, the latest PEG Update was the May 2012 PEG (albeit the May 2012 PEG Update is dated 11 May 2012, the same day as the Brisbane meeting).

<sup>300</sup> The Q1 2012 AOP Model, “Assumptions” worksheet suggests that February 2012 PEG prices are applied in this model. My analysis shows that the January 2012 PEG prices were applied in this model (I have not identified any February 2012 PEG Update) [RT\_00337735]

<sup>301</sup> The May 2012 Brisbane Model, “Global Inputs” worksheet suggests that February 2012 PEG prices are applied in this model. My analysis shows that the January 2012 PEG prices were applied in this model (I have not identified any February 2012 PEG Update) [RT\_00494469]

<sup>302</sup> The November 2012 Impairment Model, “Global Inputs” worksheet suggests that October 2012 PEG prices are applied in this model. My analysis shows that the November 2012 PEG prices were applied in this model [RT\_00494497]

<sup>303</sup> The January 2013 Impairment Model, “Global Inputs” worksheet suggests that October 2012 PEG prices are applied in this model. My analysis shows that the January 2013 PEG prices were applied in this model [RT\_00234820]

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9.2.13 If the May 2012 Brisbane Model is updated to include the long-term commodity prices in the May 2012 PEG Update, this would reduce the computed NPV as follows:

**Table 9B: Sensitivity analysis – May 2012 PEG in the May 2012 Brisbane Model<sup>304</sup>**

	May 2012 Bris	Revised NPV	Impact of Sensitivity
	US\$'m	US\$'m	US\$'m
Benga	561	555	(6)
Zambeze	379	379	-
Tete East	354	354	-
ZAC	-	-	-
Minjova	816	816	-
Infrastructure enablers	(3,115)	(3,115)	-
Other	18	15	(3)
<b>Total (excluding net debt / cash)</b>	<b>(987)</b>	<b>(996)</b>	<b>(9)</b>

**July 2012 Reference Case Model**

9.2.14 In the July 2012 Reference Case Model, HCC price forecasts were included at US\$200/t and Thermal Coal price forecasts were included at US\$115/t from 2013 onwards. These prices do not agree to any of the PEG Updates I have identified. Further, none of the PEG Updates I have identified have had a price profile which is flat over the whole period.

9.2.15 An email from Rob Russell-Smith, Principal valuations, RTHQ (“**Mr Russell-Smith**”) to Mr Morris dated 2 July 2012 describes “*upside prices*” as “\$200/t for hard coking coal from 2025 onwards and \$115/t for thermal coal from 2020 onwards”<sup>305</sup>. Therefore, it would appear that the July 2012 Reference Case Model was applying upside prices. This is inconsistent with the requirements of PEG, for example that “*upside potential*” should be reflected in a sensitivity analysis, rather than in a CECF, which should neither be “*unduly optimistic nor pessimistic*”.

<sup>304</sup> Mazars’ analysis

<sup>305</sup> Email from Mr Russell-Smith to Mr Morris, dated 2 July 2012, subject “*RE: Met and thermal coal developing price views*” [RT\_00346601 to RT\_00346602]

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9.2.16 A further email from Mr Russell-Smith, dated 7 August 2012, states that *“I thought I would forward you the draft coal prices which are likely to be approved at the ExCo meeting later this week (although please note these are still draft and so may be subject to change). I appreciate that the long-term prices of \$110/t for hard coking coal and \$185/t for thermal coal are slightly below the \$115t and 200/t that we ran the numbers on for the purpose of the HY review so I was wondering whether you might be able to infer what impact these prices may have on the RTCM value (\$5.1bn being the value that we documented albeit with all the caveats that we listed in the paper)”*<sup>306</sup>.

9.2.17 In response to this email it was explained that *“[r]unning these numbers will result in a revised valuation of c. \$2.6bn. I assume the consequences of this are fairly poor (from an impairment perspective). Given we have to submit our final ic paper a week on monday we need to understand quickly whether this is going to be an ‘acceptable’ valuation”*<sup>307</sup>.

9.2.18 If the July 2012 Reference Case Model is updated to include the long-term commodity prices in the May 2012 PEG Update, this would reduce the computed NPV as follows:

**Table 9C: Sensitivity analysis – May 2012 PEG in the July 2012 Reference Case Model**<sup>308</sup>

	<b>Jul 2012 RC</b>	<b>Revised NPV</b>	<b>Impact of Sensitivity</b>
	<i>US\$’m</i>	<i>US\$’m</i>	<i>US\$’m</i>
Benga	1,263	703	(560)
Zambeze	1,411	266	(1,144)
Tete East	931	180	(752)
ZAC	-	-	-
Minjova	2,294	1,130	(1,164)
Infrastructure enablers	(3,792)	(3,792)	-
Other	247	109	(138)
<b>Total (excluding net debt / cash)</b>	<b>2,353</b>	<b>(1,405)</b>	<b>(3,758)</b>

<sup>306</sup> Email chain between Mr Russell-Smith and Mr Morris, dated 7 August 2012, subject *“Thermal and met coal PEG prices”* [RT\_00216267 to RT\_00216269]

<sup>307</sup> Email chain between Mr Russell-Smith and Mr Morris, dated 7 August 2012, subject *“Thermal and met coal PEG prices”* [RT\_00216267 to RT\_00216269]

<sup>308</sup> Mazars’ analysis

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### 9.3 Quality discounts and penalty assumptions

9.3.1 The quality discounts and penalty assumptions are adjustments to the long-term commodity prices to reflect a discount for “*ash, calorific value, and the volume sold in any year*”<sup>309</sup>. Mr Dupree describes these penalties as “*penalties on coal contracts for impurities or other problems in a coal*”<sup>310</sup>. The discount is included in the Key Models as a percentage<sup>311</sup>. If, for example, the quality discount was 10%, the quality discount applied in the model would be 90%; this is because the net revenue after the quality discount is the product of the revenue pre discount and the quality discount.

9.3.2 In this Section I consider the quality discounts and penalty assumptions in the Key Models:

- (a) I first identify the quality discounts and penalty assumptions applied in the Key Models (paragraphs 9.3.3 to 9.3.5); and
- (b) I then assess the reasonableness of these assumptions (paragraphs 9.3.6 to 9.3.11).

#### **The quality discounts and penalty assumptions applied in the Key Models**

9.3.3 The quality discounts and penalty assumptions applied in each Key Model differ depending on the commodity (that is, HCC or Thermal Coal) and tenement (Benga, Zambeze, Tete East or Minjova).

9.3.4 In Tables 9D and 9E below I summarise the HCC and Thermal Coal quality discounts and penalty assumptions applied in each of the Key Models by tenement:

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<sup>309</sup> Internal memo, titled “*Reconciliation – Riversdale Acquisition vs. RTCM Reference Case*”, dated 22 October 2012 [RT\_00188352 to RT\_00188357]

<sup>310</sup> Mr Dupree deposition transcript, dated 20 February 2019 page 130

<sup>311</sup> Mr Maglione deposition transcript, dated 11 October 2019, page 120

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Table 9D: Quality discounts and penalty assumptions for HCC applied in the Key Models<sup>312</sup>

Key Models	Benga	Zambeze	Tete East	Minjova
<u>Period 1</u>				
Acquisition Model	100%	92% to 100%	92% to 100%	n/a
Q2 2011 Update Model	100%	92% to 100%	92% to 100%	n/a
Q3 2011 AOP Model	100%	92% to 100%	*	n/a
Q4 2011 AOP Model	100%	92% to 100%	*	**
<u>Period 2</u>				
Q1 2012 AOP Model	85% to 99%	92% to 100%	*	**
May 2012 Brisbane Model	97.5%	92%	92%	97.5%
June 2012 5YP Model	97.5%	92%	92%	97.5%
<u>Period 3</u>				
July 2012 Reference Case Model	97.5%	87.5%	92%	97.5%
Q3 2012 AOP Model	97.5%	92%	92%	97.5%
November 2012 Impairment	97.5%	92%	92%	97.5%
January 2013 Impairment Model	97.5%	92%	n/a	n/a
* Whilst there is a Tete East ("EL945L") worksheet in these Key Models which computes a value for Tete East, Tete East is excluded in the "Summary" worksheet in these Key Models (see paragraph 6.3.19)				
** Whilst there is a "Minjova" worksheet in these Key Models which computes a value for Minjova, Minjova is not included in the "Summary" worksheet in these Key Models (see paragraph 6.3.19)				

<sup>312</sup> The Drewe Model/the Key Models

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Table 9E: Quality discounts and penalty assumptions for Thermal Coal applied in the Key Models<sup>313</sup>**

<b>Key Models</b>	<b>Benga</b>	<b>Zambeze</b>	<b>Tete East</b>	<b>Minjova</b>
<u>Period 1</u>				
Acquisition Model	64% to 76%	64% to 71%	65%	n/a
Q2 2011 Update Model	71% to 79%	71% to 76%	65%	n/a
Q3 2011 AOP Model	73% to 80%	73% to 78%	*	n/a
Q4 2011 AOP Model	73% to 80%	73% to 78%	*	**
<u>Period 2</u>				
Q1 2012 AOP Model	73% to 79%	73% to 77%	*	**
May 2012 Brisbane Model	75%	75%	75%	100%
June 2012 5YP Model	75%	75%	75%	100%
<u>Period 3</u>				
July 2012 Reference Case Model	75%	75%	75 to 76%	100%
Q3 2012 AOP Model	75%	75%	75 to 76%	100%
November 2012 Impairment	75%	75%	75 to 76%	110%
January 2013 Impairment Model	75%	75%	n/a	n/a
* Whilst there is a Tete East ("EL945L") worksheet in these Key Models which computes a value for Tete East, Tete East is excluded in the "Summary" worksheet in these Key Models (see paragraph 6.3.19)				
** Whilst there is a "Minjova" worksheet in these Key Models which computes a value for Minjova, Minjova is not included in the "Summary" worksheet in these Key Models (see paragraph 6.3.19)				

9.3.5 As can be seen in the tables above, for both HCC and Thermal Coal, the quality discounts and penalty assumptions at Benga, Zambeze and Tete East all broadly increased during the period (increasing the impact of the quality discounts). However, the quality discounts for Minjova Thermal Coal decreased (decreasing the impact of the quality discounts). The November 2012 Impairment Model included a discount of 110% in relation to Thermal Coal product produced by Minjova, meaning that Rio Tinto was assuming that the Thermal Coal would be sold at a premium to the long-term prices set out in the PEG Update.

<sup>313</sup> The Drewe Model/the Key Models



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**My assessment of the reasonableness of the quality discounts and penalty assumptions applied in the Key Models**

Period 1: Benga and Zambeze

9.3.6 An internal memo titled “*Riversdale Acquisition Assumptions*”, dated March 2012, explains that, at acquisition, the quality discounts and penalty assumptions were<sup>314</sup>:

- (a) Benga: 100% for HCC and approximately 70% for Thermal Coal; and
- (b) Zambeze: an average of 96% for HCC and approximately 70% for Thermal Coal.

9.3.7 The quality discounts and penalty assumptions in the Key Models in Period 1 broadly reflect these assumptions and therefore do not appear unreasonable.

Period 2: Benga

9.3.8 In a report titled “*Rio Tinto Coal Mozambique – 2011 Benga 3365C competent person Resources and Reserves report*”, dated March 2012, it is set out that Rio Tinto assumed a 97.5% discount to HCC and 75.0% discount to Thermal Coal from Benga<sup>315</sup>. These quality discounts and penalty assumptions are reflected in the Key Models in Periods 2 and 3 and therefore do not appear unreasonable.

Period 2: Zambeze

9.3.9 An email from Ashley Conroy, Group Advisor – Coal Technology, RTE (“**Mr Conroy**”) to Mr Andrew Woodley, Chief Operating and Development Officer, RTCM (“**Mr Woodley**”) dated 3 May 2012, explains that “*it is proposed that the price estimate for Zambeze coal is 92% of the hard coking coal price, with a range of 90-94%*”<sup>316</sup>. This pricing estimate is broadly reflected as the quality discounts and penalty assumptions in the Key Models in Period 2 and Period 3 and therefore do not appear unreasonable, with the exception of the July 2012 Reference Case Model. In relation to the July 2012 Reference Case Model, I have seen

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<sup>314</sup> Internal memo, titled “*Riversdale Acquisition Assumptions*”, dated March 2012, pages 2 and 3 [RT\_00201165 to RT\_00201168]

<sup>315</sup> Report, titled “*Rio Tinto Coal Mozambique – 2011 Benga 3365C competent person Resources and Reserves report*”, dated March 2012, page 40 [RT\_00184496 to RT\_00184660]

<sup>316</sup> Email from Mr Conroy to Mr Woodley, dated 3 May 2012, subject “*Revised CSR and Pricing Estimates for Zambeze*” [RT\_SEC\_00115297 to RT\_SEC\_00115301]

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evidence that the quality discounts and penalty assumption for HCC (of 87.5%) is consistent with RTCM's Conceptual Growth Programme<sup>317</sup>.

Periods 2 and 3: Tete East and Minjova

9.3.10 In a spreadsheet titled “*2012 04 25 Tete East Minjova Matrix*”, dated 25 April 2012, which was prepared by Mr Dupree it is set out that at 25 April 2012<sup>318</sup>:

- (a) Rio Tinto was assuming quality discounts and penalty assumptions of 92% for HCC and 75% for Thermal Coal for Tete East; and
- (b) Rio Tinto was assuming quality discounts and penalty assumptions of 97.5% for HCC and 100% for Thermal Coal for Minjova.

9.3.11 With the exception of the November 2012 Impairment Model, the Key Models in Periods 2 and 3 broadly reflect these quality discounts and penalty assumptions and therefore do not appear unreasonable. In the November 2012 Impairment Model, Rio Tinto assumed a quality premium (rather than a discount). I have also seen an email from Mr Carter, dated 19 November 2012<sup>319</sup>, which states that “*we will leave Minjova alone, assuming [...] 110% of PEG*” for Thermal Coal, but I have not seen anything which explains why such a premium is appropriate.

**9.4 The applicable discount rate**

9.4.1 Whilst an increase in the discount rate decreases the computed NPV, a decrease in the discount rate increases the computed NPV. It is evident from Figure 7A that, as a result of changes to the discount rate<sup>320</sup>, the computed NPV of the RTCM Assets increased in Periods 2 and 3. In

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<sup>317</sup> Conceptual Growth Programme [RT\_00325682 to RT\_00325791]

<sup>318</sup> Spreadsheet, titled “*2012 04 25 Tete East Minjova Matrix*”, dated 25 April 2012 [RT\_00278719]. I note that in an email from Mr Dupree to Mr Morris, Mr Maglione and Troy Harper, Principal Business Analyst, RTCM (“**Mr Harper**”), dated 25 April 2012, subject “*FW: Minjova Assumptions*”, Mr Dupree suggests a 97.5% discount for HCC for Tete East, I have assumed this is a typographical error as this discount does not match the attached spreadsheet [RT\_00278715 to RT\_00278718]

<sup>319</sup> Email from Mr Carter to Kim Kirkland, Manager – Strategic Production Planning, RTCM (“**Ms Kirkland**”), dated 19 November 2012, subject “*RTCM SPP Working Assumptions*” [RT\_SEC\_00008185 to RT\_SEC\_00008188]

<sup>320</sup> The impact in Figure 7A also takes into account the change in the valuation date in the Key Models

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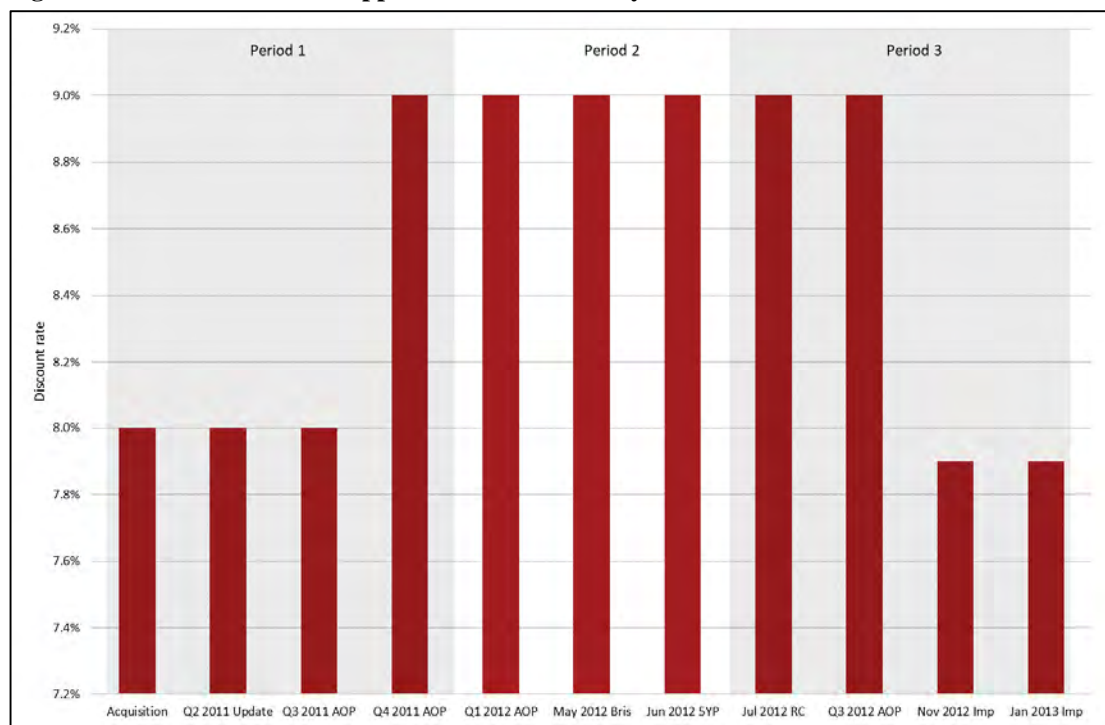
this Section I therefore consider the changes in the discount rate in the Post Transaction Period:

- (a) I first identify the discount rate applied in the Key Models (paragraphs 9.4.2 to 9.4.3); and
- (b) I then assess the reasonableness of these assumptions (paragraphs 9.4.4 to 9.4.9).

**The discount rate applied in the Key Models**

9.4.2 In the graph below, I summarise the discount rates applied in each of the Key Models:

**Figure 9C: The Discount rate applied in each of the Key Models<sup>321</sup>**



9.4.3 Therefore, the discount rates in the Acquisition Model to Q3 2011 AOP Model were 8%. Thereafter, they increased to 9% with the exception of the two Impairment Models, which included discount rates of 7.9%. I note that in the Deloitte PPA Report, Deloitte applied significantly higher discount rates by tenement, as follows:

<sup>321</sup> The Drewe Model/the Key Models

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	<b>Low</b>	<b>High</b>
Benga	10.5%	11.5%
Zambeze	11.5%	12.5%
Tete East	13.0%	14.0%

**My assessment of the reasonableness of the discount rate applied in the Key Models**The discount rates of 8.0% in the Acquisition Model to the Q3 2011 AOP Model

- 9.4.4 I have identified evidence which explains that, until “late” 2011, Rio Tinto applied a discount rate for all RTCM valuation purposes (except for impairment tests) of 8%<sup>323</sup> (being a 7% discount rate plus a 1% “country risk premium”<sup>324, 325</sup>). On the basis of the available information, this discount rate appears reasonable. As I explain in Section 5.6, if the Plan NPVs were used as a basis for assessing the FVLCS of the RTCM Assets, the discount rate would need to be adjusted to be that of a market participant.

The discount rates of 9.0% in the Acquisition Model to the Q4 2011 AOP Model to Q3 2012 AOP Model

- 9.4.5 I have identified evidence which explains that, from “late” 2011, Rio Tinto applied a discount rate for all RTCM valuation purposes (except for impairment tests) of 9%<sup>326</sup> (being an 8% discount rate plus a 1% “country risk premium”). On the basis of the available information, this discount rate appears reasonable. As I explain in Section 5.6, if the Plan NPVs were used as a basis for assessing the FVLCS of the RTCM Assets, the discount rate would need to be adjusted to be that of a market participant.

<sup>322</sup> Deloitte PPA Report, page 30 [RT\_00180990 to RT\_00181048]

<sup>323</sup> Email from Mr Brewster to Mr Elliot, dated 3 September 2012, subject “WACC for impairment calculations” [RT\_00396080 to RT\_00396089]

<sup>324</sup> Country risk premium represents the additional return or premium demanded by investors to compensate them for the higher risk associated with investing in a particular country. Factors which may lead to the higher risk include political factors, economic risks such as recession or high inflation and adverse government regulations.

<sup>325</sup> I note that, in relation to the 1% country risk premium applied in the Acquisition Model, the Project Mercury team explained that the “country risk premium took no account of the risk of barging not being approved, but was based on Global Insight data which took no account of the specific situation of Riversdale in terms of barging approval and the Capital Gains Tax” (Paper titled “Project Mercury – Commercial”, undated, page 12 [RT\_00003749 to RT\_00003778])

<sup>326</sup> Email from Mr Brewster to Mr Elliot, dated 3 September 2012, subject “WACC for impairment calculations” [RT\_00396080 to RT\_00396089]

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The discount rates of 7.9% in the Impairment Models

9.4.6 The discount rate used in the impairment models (of 7.9%) represents Rio Tinto's assessment of the discount rate of a market participant, including a country risk premium of 1%<sup>327</sup>. I have identified evidence which explains how this discount rate was computed (by reference to comparable companies, including the identities of these comparable companies<sup>328</sup>). I have reviewed this analysis and, in my view, the discount rate applied by Rio Tinto is reasonable, albeit at the low end of a reasonable range.

The discount rates in the Deloitte PPA Report

9.4.7 As identified in Table 9F above, the discount rates applied in the Deloitte PPA Report are significantly greater than the discount rates applied by Rio Tinto in the Key Models. I have therefore analysed the discount rates in the Deloitte PPA Report in order to assess whether these discount rates raise questions as to the reasonableness of the discount rates applied in the Key Models (which, as I explain above, at face value appear reasonable).

9.4.8 Table 9F identifies that, not only are the discount rates applied by Deloitte higher than the discount rates in the Key Models, they are also different depending upon the relevant tenement: from an average of 11.0% for Benga, 12.0% for Zambeze and 13.5% for Tete East. It is clear to me, therefore, that the discount rates applied by Deloitte have been adjusted to reflect the relevant risks of the tenements. This is different to the approach in, for example, the Impairment Models, because the Impairment Models reflect the risks of the tenements by reference to probabilistic weighting, specifically<sup>329</sup>:

- (a) a weighting of 75% applied to the computed value of Zambeze; and
- (b) Tete East being reflected as part of the potential upside.

9.4.9 Therefore, the discount rates applied in the Deloitte PPA Report are not directly comparable to the discount rates applied in the Key Models (including the two Impairment Models) and they do not call into question the reasonableness of the rates in the Key Models. They do,

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<sup>327</sup> First RTCM Impairment Confirmation [RT\_00258742]; Second RTCM Impairment Confirmation [RT\_00258850]

<sup>328</sup> Email from Mr Brewster to Mr Elliot, dated 3 September 2012, subject "WACC for impairment calculations" [RT\_00396080 to RT\_00396089]

<sup>329</sup> See Table 6I

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however, confirm that if the cashflows do not appropriately take into account the risks associated with the cashflows (by probabilistic weightings) the discount rate should be increased accordingly.

## **9.5 Conclusion on the reasonableness of the economic assumptions assumed in the Key Models**

9.5.1 Considering the economic assumptions adopted in the Key Models in the light of (i) Rio Tinto's contemporaneous valuation guidelines; (ii) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and (iii) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period, my conclusions are as follows:

- (a) the long-term commodity prices reflected in the Key Models were reasonable, with the exception of the May 2012 Brisbane Model and the July 2012 Reference Case Model;
- (b) the quality discount and penalty assumptions reflected in the Key Models do not appear unreasonable; and
- (c) the discount rates reflected in the Key Models were reasonable. However, if a Plan NPV was to be used as the basis for a FVLCS in an impairment test, the discount rate would require adjusting so that it represented the discount rate of a market participant.

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## 10 Physical assumptions

### 10.1 Introduction

10.1.1 As explained in PEG, “*physical assumptions will have a key impact on the whole valuation of the project*”<sup>330</sup>. In this Section I identify the physical assumptions in the Key Models and I explain the impact of changes in these assumptions on the computed NPVs. I also consider whether these physical assumptions appear reasonable in the light of:

- (a) Rio Tinto’s contemporaneous valuation guidelines, including PEG;
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto’s Controller’s Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

10.1.2 The physical assumptions that I have considered comprise<sup>331</sup>:

- (a) the total saleable production over the life of the mines (or LOM) (**Section 10.2**). In the Key Models the saleable production is a product of the ROM (being run of mine, the quantity of ore produced from the mines for processing) and the yield (the proportion of saleable production to ROM)<sup>332</sup>. I analyse the ROM and saleable production assumed for each mine in each of the Key Models and I conclude that, in relation to Zambeze, Tete East and Minjova, the assumptions applied in certain of the Key Models do not appear reasonable. I reach this conclusion because, based on the available information, the ROM production assumed in certain of the Key Models is greater than the ROM production computed by reference to Rio Tinto’s Apparent Conversion Ratios. I also identify that, when determining the FVLCS of the RTCM Assets in the context of an impairment test:

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<sup>330</sup> PEG, Volume 2, page 28, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>331</sup> In Figure 7A, the impact of the LOM production and annual production assumptions on the computed NPV of the RTCM Assets is presented together

<sup>332</sup> See paragraph 4.6.8

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- (i) probabilistic risk weightings would have been required to have been applied in relation to Zambeze; and
  - (ii) Tete East and Minjova would have been required to have been included as potential upside; and
- (b) the annual steady-state production assumptions for each mine (**Section 10.3**). This includes considering the assumptions in the Key Models relating to:
- (i) Ramp-up (which, as I explain in paragraph 4.6.19 above, refers to the annual production in the period prior to the mines reaching their annual steady-state production); and
  - (ii) annual steady-state production (which, as I explain in paragraph 4.6.19 above, refers to the annual production in the period after Ramp-up).

I conclude that, given the facts and circumstances that existed in the Relevant Period (as set out in the available contemporaneous information), the Ramp-up and annual steady-state production assumptions in certain of the Key Models are not reasonable.

## **10.2 The LOM saleable production assumptions**

10.2.1 In this Section I consider the LOM saleable production assumptions in the Key Models:

- (a) I first identify the LOM production assumptions in the Key Models (paragraphs 10.2.2 to 10.2.3); and
- (b) I then assess the reasonableness of these assumptions (paragraphs 10.2.4 to 10.2.31).

### **The LOM saleable production assumptions in the Key Models**

10.2.2 In the graph below I set out the total LOM saleable production by tenement (100% Share), in each of the Key Models. I note that in the January 2013 Impairment test:

- (a) a probabilistic weighting of 75% is applied to the computed value of Zambeze tenement to reflect its early stage<sup>333</sup>. This means that, whilst the computed NPV of Zambeze in

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<sup>333</sup> January 2013 Impairment Paper, Exhibit 3 [RT\_00257820 to RT\_00257836]

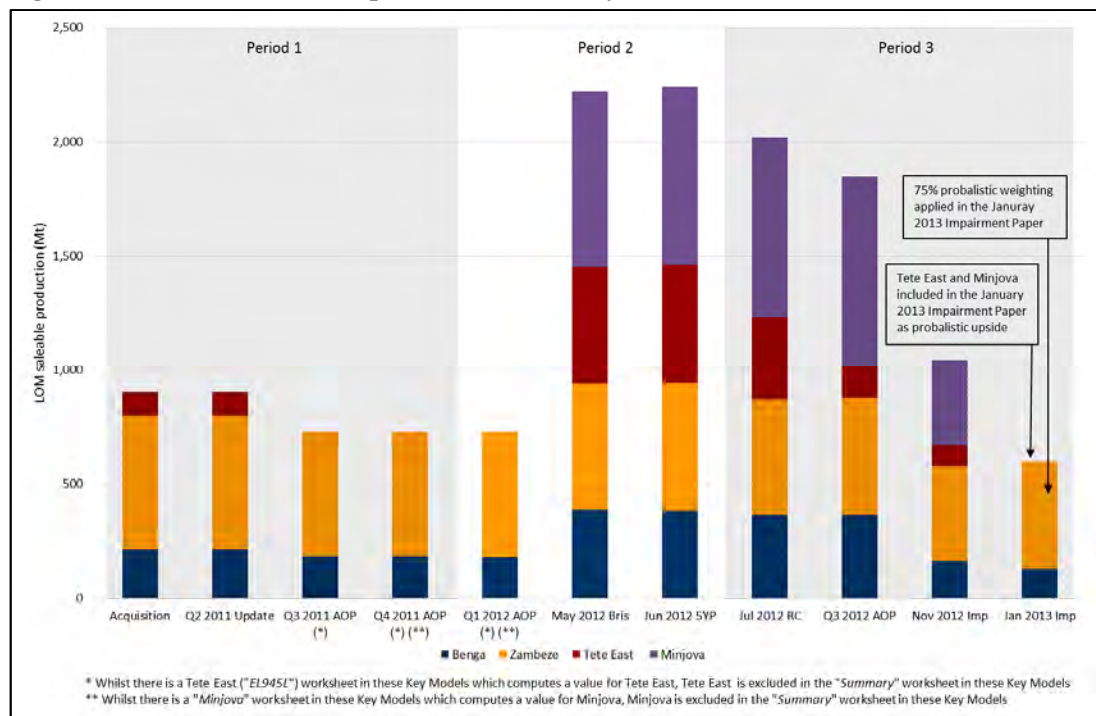


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the January 2013 Impairment Model was US\$597 million, when assessing the FVLCS of the RTCM Assets, Zambeze was included at a value of US\$448 million (being US\$597 million x 75%); and

- (b) Tete East and Minjova are not included, although a potential upside of US\$48 million was included in the FVLCS to reflect “*upside potential*”<sup>334</sup>.

**Figure 10A: The LOM saleable production in the Key Models (100% Share)**<sup>335</sup>



10.2.3 It is evident from Figure 10A that the May 2012 Brisbane Model assumed a significant increase in the LOM saleable production compared with the earlier Key Models. This increase was a result of:

- (a) an increase in the saleable production from Benga; and
- (b) the inclusion of saleable production from Tete East and Minjova. In paragraphs 8.3.17 to 8.3.21 above, I explain the importance of this additional production in the May 2012

<sup>334</sup> January 2013 Impairment Paper, Exhibit 3 [RT\_00257820 to RT\_00257836]

<sup>335</sup> The Drewe Model/the Key Models

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Brisbane Model in the context of a requirement for a low cost high volume Greenfield Railway.

**My assessment of the reasonableness of the LOM saleable production assumptions**

10.2.4 In Riversdale's 2010 Annual Financial Statements, Riversdale reported the following reserves and resources:

**Table 10A: The reserves and resources reported in Riversdale's 2010 Annual Financial Statements<sup>336</sup>**

	<b>Benga Mt</b>	<b>Zambeze Mt</b>	<b>Tete East Mt</b>
<u>Reserves</u>			
Proven	346	-	-
Probable	156	-	-
<b>Total reserves</b>	<b>502</b>	<b>-</b>	<b>-</b>
<u>Resources</u>			
Measured	710	-	-
Indicated	362	2,365	-
Inferred	2,960	6,680	-
<b>Total resources</b>	<b>4,032</b>	<b>9,045</b>	<b>-</b>
<b>Total reserves and resources</b>	<b>4,534</b>	<b>9,045</b>	<b>-</b>

10.2.5 On the basis of these reported figures, in the Acquisition Model:

- (a) Benga's saleable production was based upon 90%<sup>337</sup> of the reserves being converted into mineable material, leading to a ROM production of 452Mt<sup>338</sup>. At an average yield of 47%<sup>339</sup>, LOM saleable production was expected to be 215Mt<sup>340</sup>. As such, the 4,032Mt of resources were not taken into account in the Acquisition Model<sup>341</sup>;

<sup>336</sup> Riversdale's 2010 Financial Statements, page 17

<sup>337</sup> 452Mt ROM production / 502Mt reserves = 90%

<sup>338</sup> The Drewe Model/the Key Models

<sup>339</sup> Deloitte PPA Report, page 22 [RT\_00180990 to RT\_00181048]

<sup>340</sup> Acquisition Model, "Benga River" worksheet [RT\_00337763]

<sup>341</sup> In the Deloitte PPA Report, Deloitte explained that it applied an additional 10% to 15% premium to the assessed value to account for the potential for Benga's resources to be converted to reserves and / or additional resource discoveries. Deloitte PPA Report, page 31, Section 7.2.3 [RT\_00180990 to RT\_00181048]

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- (b) Zambeze's saleable production was based upon 1,530Mt<sup>342</sup> of the resources being upgraded to ROM production. At an average yield of 38%, LOM saleable production was expected to be 583Mt<sup>343, 344</sup>, and
- (c) Tete East's saleable production was based upon 200Mt of minerals being upgraded to proven and probable reserves<sup>345</sup> and 77% of these being converted into mineable material, leading to a ROM production of 153Mt<sup>346</sup>. At an average yield of 69%, LOM saleable production was expected to be 105Mt<sup>347</sup>.

10.2.6 However, prior to the Transaction, Rio Tinto's due diligence appears to have identified that the reserves and resources reported in Riversdale's 2010 Annual Financial Statements would likely require writing down<sup>348</sup>. Then in late 2011/early 2012 there was a write down in RTCM's reported reserves and resources<sup>349</sup>.

10.2.7 The table below summarises the reserves and resources reported in Rio Tinto's 2011 Annual Financial Statements:

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<sup>342</sup> Acquisition Model, "Zambeze" worksheet [RT\_00337763]

<sup>343</sup> Acquisition Model, "Zambeze" worksheet [RT\_00337763]

<sup>344</sup> In the Deloitte PPA Report, Deloitte explained that it applied an additional 10% to 15% premium to the assessed value to account for the potential for Zambeze's resources to be converted to reserves and / or additional resource discoveries. Deloitte PPA Report, page 31, Section 7.2.3 [RT\_00180990 to RT\_00181048]

<sup>345</sup> Deloitte PPA Report, page 23 [RT\_00180990 to RT\_00181048]

<sup>346</sup> Acquisition Model, "EL945" worksheet [RT\_00337763]

<sup>347</sup> Acquisition Model, "EL945" worksheet [RT\_00337763]

<sup>348</sup> RTX Due Diligence Report, pages 3 and 4 [RT\_00191385 to RT\_00191456], RT T&I Due Diligence Report, Section 1, page 4 [RT\_SEC\_00057889 to RT\_SEC\_00058070] and RT T&I Due Diligence Report, Section 11.1, page 135 [RT\_SEC\_00057889 to RT\_SEC\_00058070]

<sup>349</sup> For example, in an email to Eric Finlayson, Managing Director, RTCM ("Mr Finlayson"), dated 19 December 2011, Mr Woodley explained: "I today met with Rod Smith [Chief Advisor – Mining, TI ("Mr Smith")] who we engaged (his team and a consultant) to review the reserves and resource statement. Whilst it is not finalised and may move around a little, the current state of play is narrowing the end point range. Unfortunately still a sizeable write down – more than due diligence. Will challenge a sizable and long life Benga mine on current reserves. Another challenge for us to take on and find a pathway through" (Email from Mr Woodley to Mr Finlayson, dated 19 December 2011, subject "Reserves and Resource" [RT\_00238326 to RT\_00238327]). In a subsequent email dated 22 December 2011, Mr Woodley provided the following estimates of the "sizeable write down" (more than 50%) to the reserves and resources reported in Riversdale's 2010 Annual Financial Statements: "- Benga resource written down from 4.032bn tonnes to ~1bn tonnes (approx. 25% of prior Riversdale stated) - Benga reserves appear to be in the range of 230-500mt compared with Riversdale's declared reserve of 502mt. The Benga reserves have some unresolved variables, hence the wider range" (Email from Mr Woodley to Brendon Brodie-Hall, Mining Executive – Energy, RTE ("Mr Hall") (cc: Mr Finlayson), dated 22 December 2011, subject "RE: RTCM Reserves and Resource" [RT\_00238416 to RT\_00238418])

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Table 10B: The reserves and resources reported in Rio Tinto's Annual Financial Statements<sup>350</sup>

	Benga <i>Mt</i>	Zambeze <i>Mt</i>	Tete East <i>Mt</i>
<u>Reserves</u>			
Proven	241	-	-
Probable	70	-	-
<b>Total reserves</b>	<b>311</b>	<b>-</b>	<b>-</b>
<u>Resources</u>			
Measured	241	828	-
Indicated		767	-
Inferred	61	389	-
<b>Total resources</b>	<b>302</b>	<b>1,984</b>	<b>-</b>
<b>Total reserves and resources</b>	<b>613</b>	<b>1,984</b>	<b>-</b>

10.2.8 In the context of the above, I now address the RTCM tenements in turn:

Benga

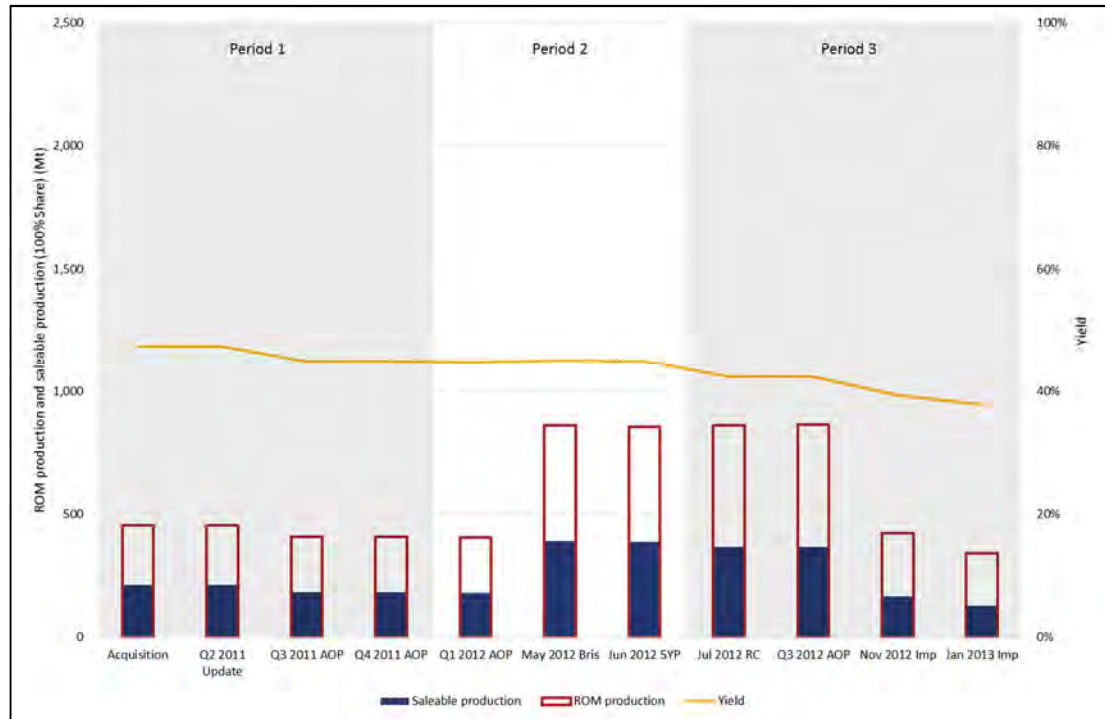
10.2.9 The graph below summarises the ROM production, yield and saleable production of Benga in each of the Key Models:

<sup>350</sup> Rio Tinto's 2011 Annual Financial Statements, pages 49 to 52 and Rio Tinto's 2012 Annual Financial Statements, pages 55 and 59. I note that Rio Tinto's 2011 Annual Financial Statements erroneously included Benga reserves in the presented Benga resources figures, as explained by Rio Tinto's 2012 Annual Financial Statements, page 59, the January Impairment Paper, page 13 [RT\_00257820 to RT\_00257836] and Report, titled "Rio Tinto Coal Mozambique – 2011 Benga 3365C competent person Resources and Reserves report", dated March 2012, page 2 [RT\_00184496 to RT\_00184660]

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Figure 10B: The ROM production, yield and saleable production of Benga (100% Share)<sup>351</sup>

10.2.10 It is evident from Figure 10B and the Drewe Model that:

- during Period 1, there were minor decreases in ROM production and yield, leading to a decrease in the LOM saleable production – this appears to have been based on “*RTCM Mine plan 5/9/11*”<sup>352</sup>;
- from the May 2012 Brisbane Model, there was a significant increase in ROM production, leading to a significant increase in LOM saleable production. This increase was in the context of the downgrading of the reserves and resources referred to in paragraph 10.2.6 above; and
- in the November 2012 Impairment Model and the January 2013 Impairment Model, the ROM production decreased significantly, leading to a significant decrease in LOM saleable production.

<sup>351</sup> The Drewe Model/the Key Models

<sup>352</sup> Q3 2011 AOP Model [RT\_00263934]

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10.2.11 The table below compares the ROM production assumed in the Q4 2011 AOP Model with the ROM production that would be assumed if the Apparent Conversion Ratios are applied to the reserves and resources reported in the 2011 Annual Report.

**Table 10C: Benga – analysis of ROM in the Q4 2011 AOP Model based upon the Apparent Conversion Ratios**

	<b>JORC</b>	<b>Conversion ratio</b>	<b>Calculation</b>	<b>ROM production (LOM)</b>
	<i>Mt</i>			<i>Mt</i>
Reserves - Proven	241	100%	241Mt x 100%	241
Reserves - Probable	70	90%	70Mt x 90%	63
Resources - Measured & Indicated	241	70%	241Mt x 70%	169
Resources - Inferred	61	30%	61Mt x 30%	18
Resources - Speculative	-	30%	-	-
<b>Total ROM production based upon Apparent Conversion Ratios</b>				<b>491</b>
<b>Actual ROM production in the Q4 2011 AOP</b>				<b>405</b>
<b>Difference</b>				<b>86</b>

10.2.12 Therefore, by reference to the Apparent Conversion Ratios, the ROM production assumed in the Q4 2011 AOP Model appears reasonable – this is because the volume of ROM Production included in the Q4 2011 AOP Model is less than the volume of production computed based upon the Apparent Conversion Ratios.

10.2.13 The table below compares the ROM production assumed in the Key Models in Periods 2 and 3<sup>353</sup> with the ROM production that would be assumed if the Apparent Conversion Ratios are applied to the reserves and resources reported in Rio Tinto's 2011 Annual Financial Statements<sup>354</sup>.

<sup>353</sup> With the exception of the January 2013 Impairment Model

<sup>354</sup> See Table 10B above

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Key Model	ROM production (LOM)		Difference
	Assumed in Key Model	Based upon Apparent Conversion Ratios	
	<i>Mt</i>	<i>Mt</i>	<i>Mt</i>
Q1 2012 AOP	405	491	86
May 2012 Bris	860	491	(369)
Jun 2012 5YP	856	491	(365)
Jul 2012 RC	862	491	(371)
Q3 2012 AOP	862	491	(371)
Nov 2012 Imp	422	491	69

10.2.14 Therefore, by reference to the Apparent Conversion Ratios, the ROM production assumed in the May 2012 Brisbane Model to Q3 2012 AOP Model appears unreasonable – this is because the volumes of ROM Production included in the Key Models are significantly greater than the volume of production computed based upon the Apparent Conversion Ratios. Reducing the saleable production to be compliant with the Apparent Conversion Ratios reduces the NPV computed in the May 2012 Brisbane Model as follows:

**Table 10E: Sensitivity analysis – reducing the saleable production in the May 2012 Brisbane Model to be consistent with the Apparent Conversion Ratios<sup>355</sup>**

	May 2012 Brisbane Model	Revised NPV	Impact of Sensitivity
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
Benga	561	493	(68)
Zambeze	379	379	-
Tete East	354	354	-
ZAC	-	-	-
Minjova	816	816	-
Infrastructure enablers	(3,115)	(3,115)	-
Other	18	18	-
<b>Total (excluding net debt / cash)</b>	<b>(987)</b>	<b>(1,054)</b>	<b>(68)</b>

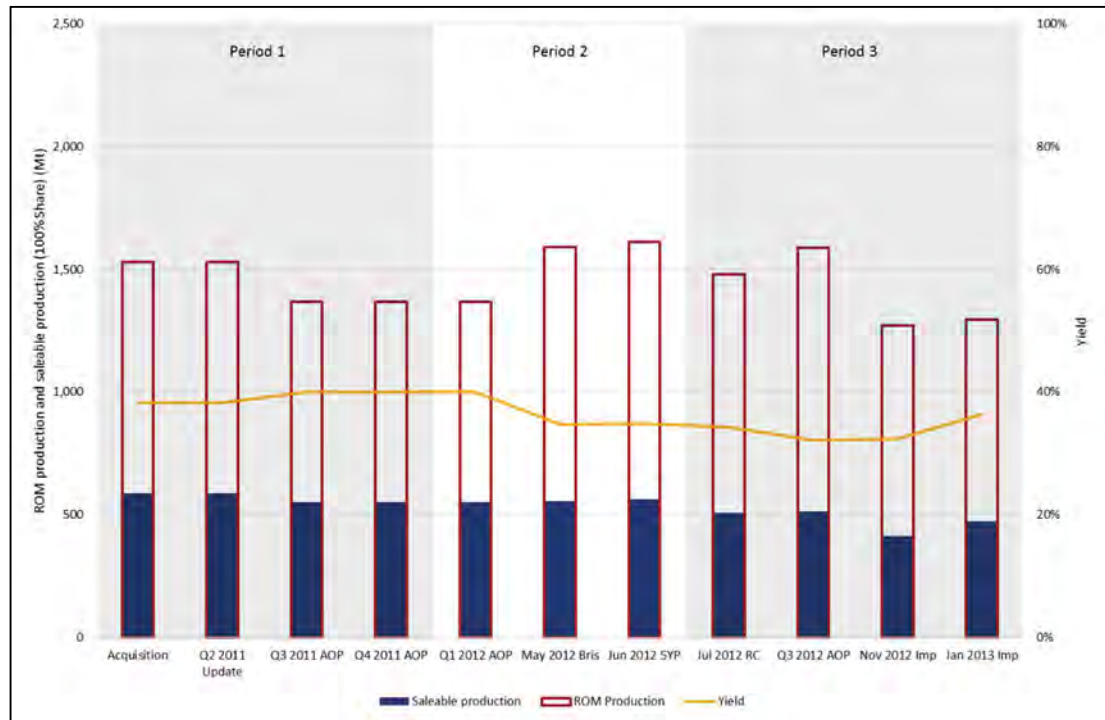
<sup>355</sup> Mazars' analysis



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10.2.15 The graph below summarises the ROM production, yield and saleable production of Zambeze in each of the Key Models:

**Figure 10C: The ROM production, yield and saleable production of Zambeze (100% Share)<sup>356</sup>**



10.2.16 It is evident from Figure 10C and the Drewe Model that:

- (a) during Period 1, there were decreases in ROM production and increases in the yield, leading to LOM saleable production remaining broadly consistent – this appears to have been based on “*RTCM mine plan sep 2011*”<sup>357</sup>;
- (b) in the May 2012 Brisbane Model, there was a significant increase in ROM production. This increase was offset by a decrease in the yield leading to LOM saleable production remaining broadly consistent. This increase in ROM production was in the context of the downgrading of the reserves and resources referred to in paragraph 10.2.6 above; and

<sup>356</sup> The Drewe Model/the Key Models

<sup>357</sup> Q3 2011 AOP Model [RT\_00263934]



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(c) in the November 2012 Impairment Model and the January 2013 Impairment Model, the ROM production decreased, leading to a decrease in LOM saleable production.

10.2.17 The table below compares the ROM production assumed in the Q4 2011 AOP Model with the ROM production that would be assumed if the Apparent Conversion Ratios are applied to the reserves and resources reported in the Rio Tinto's 2011 Annual Financial Statements<sup>358</sup>.

**Table 10F: Zambeze – analysis of ROM in the Q4 2011 AOP Model based upon the Apparent Conversion Ratios**

	JORC	Conversion ratio	Calculation	ROM production (LOM)
	<i>Mt</i>			<i>Mt</i>
Reserves - Proven	-	100%	-	-
Reserves - Probable	-	90%	-	-
Resources - Measured	828	70%	828Mt x 70%	580
Resources - Indicated	767	70%	767Mt x 70%	537
Resources - Inferred	389	30%	389Mt x 30%	117
Resources - Speculative	-	30%	-	-
<b>Total ROM production based upon Apparent Conversion Ratios</b>				<b>1,233</b>
<b>Actual ROM production in the Q4 2011 AOP</b>				<b>1,371</b>
<b>Difference</b>				<b>(138)</b>

10.2.18 Therefore, by reference to the Apparent Conversion Ratios, the ROM production assumed in the Q4 2011 AOP Model appears unreasonable – this is because the volume of ROM Production included in the Q4 2011 AOP Model is more than the volume of production computed based upon the Apparent Conversion Ratios.

10.2.19 The table below compares the ROM productions assumed in the Key Models in Periods 2 and 3<sup>359</sup> with the ROM productions that would be assumed if the Apparent Conversion Ratios are applied to the reserves and resources reported in the 2011 Annual Report<sup>360</sup>.

<sup>358</sup> See Table 10B above

<sup>359</sup> With the exception of the January 2013 Impairment Model

<sup>360</sup> See Table 10B above

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Key Model	ROM production (LOM)		Difference
	Assumed in Key Model	Based upon Apparent Conversion Ratios	
	<i>Mt</i>	<i>Mt</i>	<i>Mt</i>
Q1 2012 AOP	1,371	1,233	(138)
May 2012 Bris	1,591	1,233	(358)
Jun 2012 5YP	1,612	1,233	(379)
Jul 2012 RC	1,480	1,233	(247)
Q3 2012 AOP	1,589	1,233	(356)
Nov 2012 Imp	1,274	1,233	(41)

10.2.20 Therefore, by reference to the Apparent Conversion Ratios, the ROM production assumed in the May 2012 Brisbane Model to November 2012 Impairment Model appears unreasonable – this is because the volumes of ROM production included in the Key Models is significantly greater than the volumes of production computed based upon the Apparent Conversion Ratios. Reducing the saleable production to be compliant with the Apparent Conversion Ratios reduces the NPV computed in the May 2012 Brisbane Model as follows:

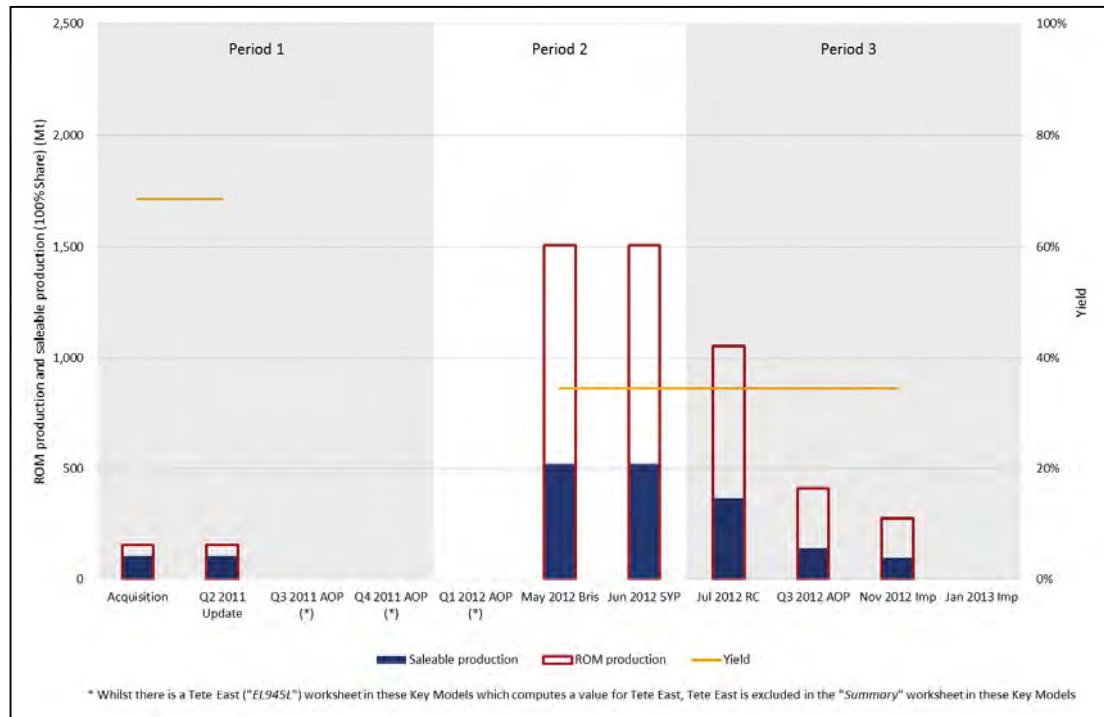
**Table 10H: Sensitivity analysis – reducing the saleable production in the May 2012 Brisbane Model to be consistent with Apparent Conversion Ratios<sup>361</sup>**

	May 2012 Brisbane Model	Revised NPV	Impact of Sensitivity
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
Benga	561	561	-
Zambeze	379	358	(22)
Tete East	354	354	-
ZAC	1,295	1,295	-
Minjova	816	816	-
Infrastructure enablers	(3,115)	(3,115)	-
Other	18	18	-
<b>Total (excluding net debt / cash)</b>	<b>(987)</b>	<b>(1,008)</b>	<b>(22)</b>

<sup>361</sup> Mazars' analysis

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10.2.21 The graph below summarises the ROM production, yield and saleable production of Tete East in each of the Key Models:

**Figure 10D: The ROM production, yield and saleable production of Tete East (100% Share)<sup>362</sup>**

10.2.22 It is evident from Figure 10D and the Drewe Model that:

- (a) in the Acquisition Model and in the Q2 2011 Update Model, the LOM saleable production of 105Mt was based upon ROM production of 153Mt and a yield of 69%;
- (b) as I explain in Figure 10D above, Tete East was excluded from the computed value of the RTCM Assets in the Q3 2011 AOP Model to the Q1 2012 AOP Model;
- (c) in the May 2012 Brisbane Model, a significant amount of saleable production was assumed (518Mt). I have not seen any document<sup>363</sup> which explains the basis for this assumption; and

<sup>362</sup> The Drewe Model/the Key Models

<sup>363</sup> In my review of over 15,000 documents

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(d) in the June 2012 5YP Model to November 2012 Impairment Model, whilst the yield remained constant at 34%, the ROM production decreased to 1,055Mt (in the July 2012 Reference Case Model), then to 409Mt (in the Q3 2012 AOP Model) and finally to 273Mt (in the November 2012 Impairment Model). Tete East was not included in the January 2013 Impairment Model, but in the January 2013 Impairment Paper, value was attributed to potential resource upside.

10.2.23 PEG required that, in a Plan NPV, “[t]he volume of ore should not include all the upside or blue sky that can be envisaged, although this potential can be shown as a sensitivity if appropriate”<sup>364</sup>. In the Key Models, particularly the May 2012 Brisbane Model to the July 2012 Reference Case Model where significant saleable production was assumed from Tete East, there is no indication that this requirement was met. The Project Mercury team specifically considered Tete East to be “blue-sky exploration”<sup>365</sup>.

10.2.24 The Project Mercury review team also explained why, “despite the lack of data”, value had been ascribed to Tete East in the Acquisition Model using a DCF analysis and that there were concerns within Rio Tinto in this approach:

*“In terms of tonnes to be mined, an underground mine in L945 [Tete East] was included in the Central Estimate despite the lack of data. This was considered better than using a \$ per tonne estimate for the upside contained in the resource. T&I did not want this included in the main valuation and so it was presented separately at the bottom of the valuation table, but included in the total presented to the November IC with no explanation. In itself, this seems a reasonable approach to have taken all other things including transportation being equal, but they were not”*<sup>366</sup>.

10.2.25 As referred to by the Project Mercury review team, Figure 10E below shows the presentation of Tete East (“EL 945”) “separately at the bottom of the valuation table” in the Acquisition Model:

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<sup>364</sup> PEG, Volume 2, page 29, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>365</sup> Paper titled “Project Mercury – Executive Summary”, dated 12 April 2013, page 2 [RT\_00001065 to RT\_00001091]

<sup>366</sup> Paper titled “Project Mercury – Commercial”, undated, page 10 [RT\_00003749 to RT\_00003778]

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Figure 10E: Extract from the Acquisition Model

Mine/Project	Project Status	Riversdale Ownership	Valuation - Riversdale share		
			US\$M	A\$M	A\$/share
Benga - via barge to Chinde	Construction	65%	\$1,143	\$1,153	\$4.7
Zambeze - 45Mtpa ROM*	Pre-Feasibility	100%	\$1,575	\$1,588	\$6.5
<b>Benga &amp; Zambeze</b>			<b>\$2,719</b>	<b>\$2,741</b>	<b>\$11.2</b>
Zululand Anthracite Colliery	Operating	74%	\$30	\$30	\$0.1
Unallocated Overheads		100%	(\$16)	(\$16)	(\$0.1)
Net Debt/Cash		100%	\$545	\$549	\$2.2
Outstanding Options Proceeds		100%	\$64	\$64	\$0.3
<b>Subtotal</b>			<b>\$3,341</b>	<b>\$3,368</b>	<b>\$13.8</b>
EL 945 - Underground Case	Exploration	100%	\$344	\$347	\$1.4
<b>Total Value</b>			<b>\$3,685</b>	<b>\$3,715</b>	<b>\$15.2</b>
* includes 40% sale at value comparable to previous WISCO proposal			Shares & Options:		244.4

10.2.26 Further, the Project Mercury review team concluded that the valuation of Tete East (and other licenses) as being fully defined projects was “*inappropriate*” and did not “*reflect the uncertainty and risk*”:

“*Riversdale assets largely comprised exploration licenses for which RTE was prepared to pay full price. However, in hindsight, valuing these licences as if they were fully defined projects was inappropriate and did not reflect the uncertainty and risk in production volumes and quality, and time and cost to mine and ship*”<sup>367</sup>.

10.2.27 Even if it was appropriate to include this production in a CEFC (which would have been contrary to the requirements of PEG), when computing a FVLCS:

- (a) Rio Tinto’s 2011 Annual Financial Statements explained that in an impairment test “...*non reserve material is only included where there is a high degree of confidence in its economic extraction*”<sup>368</sup>. I have not seen anything which suggests that there was a high degree of confidence in relation to Tete East<sup>369</sup>; and

<sup>367</sup> Paper titled “*Project Mercury – Executive Summary*”, dated 12 April 2013, page 14 [RT\_00001065 to RT\_00001091]

<sup>368</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Rio Tinto’s 2012 Annual Financial Statements, page 151

<sup>369</sup> Mr Dupree explains that no reserves or resources were reported for Tete East in early 2012 because “[t]here wasn’t sufficient drilling to make a resource estimate in Tete East at that time” and that a mine plan was not generated for Tete East until 2013 due to insufficient data being available (and even then the plan was “*very preliminary*”) (Mr Dupree deposition transcript, dated 20 February 2019, pages 32 and 43). The Final May 2012 Brisbane Presentation, slide 20 explains that at that time Rio Tinto had “[l]imited resource knowledge for Tete East and Minjova” (Final May 2012 Brisbane Presentation [RT\_00278107 to RT\_00278133])

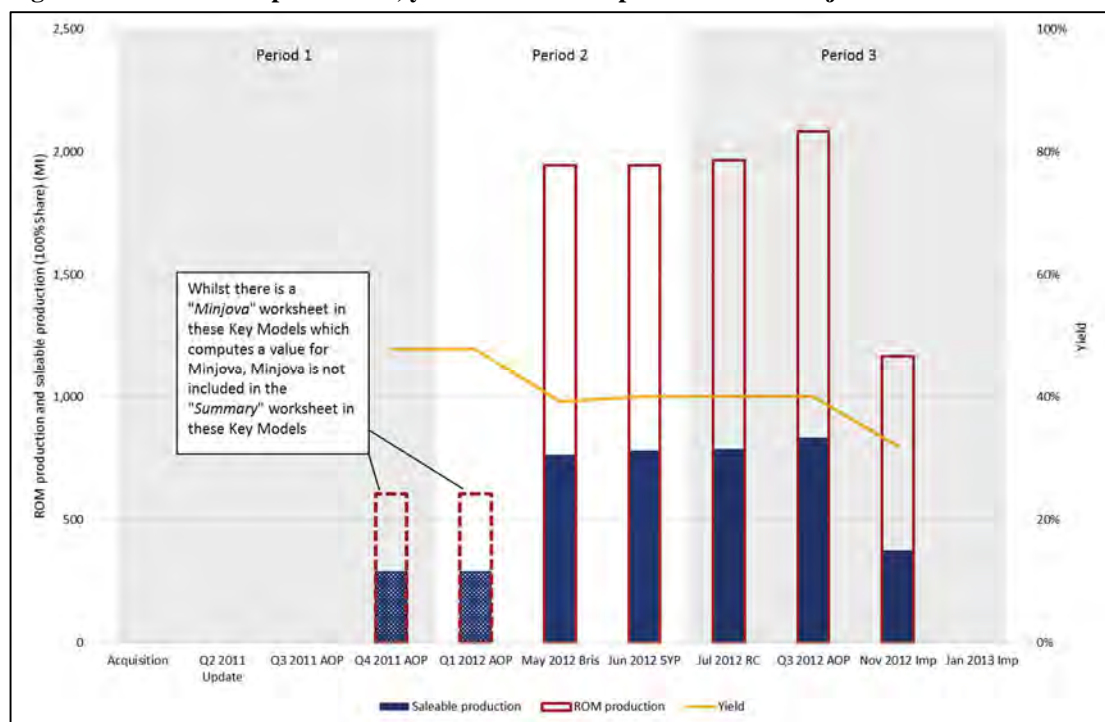
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- (b) in relation to what are described as “*growth projects*”, they should be included “*at the risk adjustments agreed upon by local management and Controllers*”<sup>370</sup>. Therefore, even if an amount should be included for Tete East in the FVLCS, it should be at a risk adjusted amount.

Minjova

10.2.28 The graph below summarises the ROM production, yield and saleable production of Minjova in each of the Key Models:

**Figure 10F: The ROM production, yield and saleable production of Minjova**<sup>371</sup>



10.2.29 It is evident from Figure 10F and the Drewe Model that:

- (a) a “*Minjova*” worksheet was first included in the Key Models in the Q4 2011 AOP, albeit, as I explain in Figure 10F above, the computed value was not included in the “*Summary*” worksheet. In this worksheet, Rio Tinto assumed ROM production of 603Mt and a LOM saleable production of 289Mt. For the purposes of my report, I have

<sup>370</sup> Internal memo, titled “*Impairment Methodologies 2012*”, dated 31 August 2012, page 3 [RT\_00101098 to RT\_00101101]

<sup>371</sup> The Drewe Model/the Key Models



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assumed that in Period 1, Rio Tinto did not have sufficient information to make informed decisions in relation to production from Minjova. My assumption is consistent with my review of the available evidence<sup>372</sup>;

- (b) in the May 2012 Brisbane Model, Minjova was included for the first time in the total NPV of the RTCM Assets computed by a Key Model. The ROM production was 1,947Mt at a yield of 39%, resulting in LOM saleable production of 764Mt. I have not seen any document<sup>373</sup> which explains the basis for these assumptions. For the purposes of my report I have assumed that, in February 2012, Rio Tinto identified that Minjova was unlikely to produce HCC and that the Thermal Coal produced by Minjova would be, at least partially, only of a quality suitable for domestic applications (rather than the export market). My assumptions are consistent with my review of the available evidence<sup>374</sup>. On this basis, the information available to Rio Tinto is inconsistent with the May 2012 Brisbane Model which assumed that Minjova would produce HCC and Thermal Coal, and that all Thermal Coal produced would be of export market quality. I have also assumed that, in February 2012, Rio Tinto identified that the two most prospective domains in the Minjova deposit would yield up to 150Mt of low ash Thermal Coal and 160Mt of high ash Thermal Coal (totalling 310Mt of Thermal Coal). Again, my assumption is consistent with my review of the available evidence<sup>375</sup>. On this basis, the information available to Rio Tinto is inconsistent with the saleable

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<sup>372</sup> For example, an email from Keith Sims, Exploration Manager, New Opportunities, Africa Eurasia Region, RTE (“**Mr Sims**”) to Mr Finlayson, dated 27 October 2011, regarding the Option Agreement explained that: “*Delays at the lab have meant that [Rio Tinto] do not yet have sufficient analytical data to make informed decisions on the coal quality*” and that “*in the areas drilled, coking potential is low but there are indications of a shallow thermal resource which is close to rail*” (Email from Mr Sims to Mr Finlayson, dated 27 October 2011, subject “*Minjova*” [RT\_00293775]). Further, Mr Dupree explains that in 2011 and first half of 2012 Rio Tinto did not have information about the type of coal Minjova contained and that no reserves or resources were reported for Minjova as there was “*not sufficient information*” (Mr Dupree deposition transcript, dated 20 February 2019, pages 34 and 35)

<sup>373</sup> In my review of over 15,000 documents

<sup>374</sup> For example, in February 2012, RTX published a report titled “*Project Handover Report 2012*” (“**Project Handover Report 2012**”), which set out that initial drilling results “*indicate that the coal is well short of hard coking quality. The potential middlings thermal coal product Coal is more likely to be suitable for domestic applications than for the export market [...] Current drilling at Minjova is too sparse to demonstrate continuity of either seam structure of coal quality and, therefore, does not constitute a basis for coal resource estimation. The two most prospective domains in the Minjova deposit, on current drilling, have exploration potential for about 600 Mt of coal in-situ, and may yield up to 150 Mt of a low ash thermal coal, and 160 Mt of a high (28%) ash (middlings) thermal coal*”. The Project Handover Report 2012 further sets out that “[t]hese estimates are considered highly likely to be reduced significantly by infill drilling which would be expected to reveal more intense faulting, intrusions and more extensive areas of heat affected coal” (Project Handover Report 2012, pages 5 and 83 [RT\_00183789 to RT\_00183889])

<sup>375</sup> Project Handover Report 2012, page 5 [RT\_00183789 to RT\_00183889]

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production included the Key Models between the May 2012 Brisbane Model and the Q3 2012 AOP Model (which are based upon saleable production of between 763Mt and 834Mt); and

- (c) for the purposes of my report, I have assumed that the information received by Rio Tinto in relation to Minjova in Period 3 was largely confirmatory of the information available to Rio Tinto by the date that Rio Tinto's Interim Financial Statements were issued. My assumption is consistent with my review of the available evidence<sup>376</sup>.

10.2.30 PEG required that, in a Plan NPV, "[t]he volume of ore should not include all the upside or blue sky that can be envisaged, although this potential can be shown as a sensitivity if appropriate"<sup>377</sup>. In the Key Models, particularly the May 2012 Brisbane Model to November 2012 Impairment Model where significant saleable production was assumed from Minjova, there is no indication that this requirement was met, particularly in the context of the description in the Project Handover Report 2012.

10.2.31 Even if it was appropriate to include this production in a CEFC (which would have been contrary to the requirements of PEG), when computing a FVLCS:

- (a) Rio Tinto's 2011 Annual Financial Statements explain that in an impairment test "...non-reserve material is only included where there is a high degree of confidence in

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<sup>376</sup> For example, an email from Ms Kevern on 13 September 2012 set out that "there is not currently any certainty around any future economic benefit that may arise from holding this license (i.e whether there is any viable resource)" (Email chain between Ms Cope, Mr Sholi and Ms Kevern, subject "RE: RTCM", dated 13 September 2012, [RT\_00350391 to RT\_00350393]). Further, additional coal quality results in relation to Minjova were received in November 2012 which explained that "Exploration potential for 1,600 million tonnes of coal has been identified within two, fault-bounded, geological domains within the central portion of the deposit...Approximately 600 Mt of coal would be expected to represent potential ROM coal, from which approximately 150 Mt would be a low (10.5%) ash "primary" product and approximately 160 Mt would form a high ash (28%) middlings product... The primary product exhibits swelling properties but would only produce a very low strength coke based on Roga index results. Both the low and high ash product coals have high fuel ratios [...] which would be expected to affect their acceptance in the thermal coal markets... Insufficient drilling data is available for estimation and classification of resources according to Rio Tinto standards [...] The deposit is interpreted to have no potential to deliver a hard coking coal product" (Internal memo, titled "Minjova Note for the Record", dated 22 February 2013, pages 4 and 5 [RT\_00487213 to RT\_00487217])

<sup>377</sup> PEG, Volume 2, page 29, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]



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*its economic extraction*<sup>378</sup>. I have not seen anything which suggests that there was a high degree of confidence in relation to Minjova<sup>379</sup>; and

- (b) in relation to what are described as “*growth projects*”, they should be included “*at the risk adjustments agreed upon by local management and Controllers*”<sup>380</sup>. Therefore, even if an amount should be included for Minjova in the FVLCS, it should be at a risk adjusted amount.

### **10.3 The annual production assumptions**

10.3.1 In this Section I address the annual production assumptions for each mine:

- (a) I first identify the annual production assumptions (both steady-state assumptions and Ramp-Up assumptions) in the Key Models (paragraphs 10.3.2 to 10.3.5); and
- (b) I then assess the reasonableness of these assumptions (paragraphs 10.3.6 to 10.3.23), in particular in the context of:
  - (i) certain mining related issues;
  - (ii) the available Coal Chain infrastructure; and
  - (iii) other annual production considerations.

#### **The annual production assumptions in the Key Models**

##### The steady-state assumptions

10.3.2 In the tables below, I set out the annual ROM steady-state and annual saleable production steady-state assumptions for each mine site in each of the Key Models<sup>381</sup>:

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<sup>378</sup> Rio Tinto’s 2011 Financial Statements, page 143

<sup>379</sup> The Final May 2012 Brisbane Presentation, slide 20 explains that at that time Rio Tinto had “[l]imited resource knowledge for Tete East and Minjova”. Final May 2012 Brisbane Presentation [RT\_00278107 to RT\_00278133]

<sup>380</sup> Internal memo, titled “*Impairment Methodologies 2012*”, dated 31 August 2012, page 3 [RT\_00101098 to RT\_00101101]

<sup>381</sup> I note that the Acquisition Model and Q2 2011 Update Model also included 20Mtpa for EL948. This amount was not assumed in any of the other Key Models and was not included in the Deloitte PPA Report in relation to Tete East (Deloitte PPA Report, page 23 [RT\_00180990 to RT\_00181048]) and therefore I have not included it in my analysis in this report

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Table 10I: Annual ROM steady-state assumptions in the Key Models (100% Share)<sup>382</sup>

	<b>Benga <i>Mtpa</i></b>	<b>Zambeze <i>Mtpa</i></b>	<b>Tete East <i>Mtpa</i></b>	<b>Minjova <i>Mtpa</i></b>	<b>Total <i>Mtpa</i></b>
<u>Period 1</u>					
Acquisition	21.2	45.0	6.0	n/a	<b>72.2</b>
Q2 2011 Update	21.2	45.0	6.0	n/a	<b>72.2</b>
Q3 2011 AOP	21.2	41.6	*	n/a	<b>62.8</b>
Q4 2011 AOP	21.2	41.6	*	**	<b>62.8</b>
<u>Period 2</u>					
Q1 2012 AOP	21.2	41.6	*	**	<b>62.8</b>
May 2012 Bris	15.6	31.5	31.2	41.6	<b>119.9</b>
Jun 2012 5YP	15.6	31.5	31.2	41.6	<b>119.9</b>
<u>Period 3</u>					
Jul 2012 RC	15.9	31.5	20.8	41.6	<b>109.8</b>
Q3 2012 AOP	15.9	33.8	8.0	41.6	<b>99.3</b>
Nov 2012 Imp	15.9	33.8	8.0	41.6	<b>99.3</b>
Jan 2013 Imp	10.6	20.6	-	-	<b>31.2</b>
* Whilst there is a Tete East (" <i>EL945L</i> ") worksheet in these Key Models which computes a value for Tete East, Tete East is excluded in the " <i>Summary</i> " worksheet in these Key Models (see paragraph 6.3.19)					
** Whilst there is a " <i>Minjova</i> " worksheet in these Key Models which computes a value for Minjova, Minjova is not included in the " <i>Summary</i> " worksheet in these Key Models (see paragraph 6.3.19)					

<sup>382</sup> The Drewe Model/the Key Models

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Table 10J: Annual saleable production steady-state assumptions in the Key Models (100% Share)<sup>383</sup>**

	<b>Benga <i>Mtpa</i></b>	<b>Zambeze <i>Mtpa</i></b>	<b>Tete East <i>Mtpa</i></b>	<b>Minjova <i>Mtpa</i></b>	<b>Total <i>Mtpa</i></b>
<u>Period 1</u>					
Acquisition	10.0	17.2	4.5	n/a	<b>31.7</b>
Q2 2011 Update	10.0	17.2	4.5	n/a	<b>31.7</b>
Q3 2011 AOP	9.5	17.1	*	n/a	<b>26.6</b>
Q4 2011 AOP	9.5	17.1	*	**	<b>26.6</b>
<u>Period 2</u>					
Q1 2012 AOP	9.5	17.1	*	**	<b>26.6</b>
May 2012 Bris	7.0	10.4	10.7	16.6	<b>44.8</b>
Jun 2012 5YP	7.0	10.9	10.7	16.6	<b>45.3</b>
<u>Period 3</u>					
Jul 2012 RC	7.1	10.0	7.2	16.6	<b>41.0</b>
Q3 2012 AOP	7.1	10.0	2.8	16.6	<b>36.5</b>
Nov 2012 Imp	7.1	10.0	2.8	13.3	<b>33.2</b>
Jan 2013 Imp	4.0	7.5	-	-	<b>11.5</b>
* Whilst there is a Tete East ("EL945L") worksheet in these Key Models which computes a value for Tete East, Tete East is excluded in the "Summary" worksheet in these Key Models (see paragraph 6.3.19)					
** Whilst there is a "Minjova" worksheet in these Key Models which computes a value for Minjova, Minjova is not included in the "Summary" worksheet in these Key Models (see paragraph 6.3.19)					

**Ramp-up**

10.3.3 Ramp-up is the speed at which each mine is brought online and the rate at which production increases<sup>384</sup>.

10.3.4 In Figure 10G below, I summarise the ROM Ramp-up production in each of the Key Models:

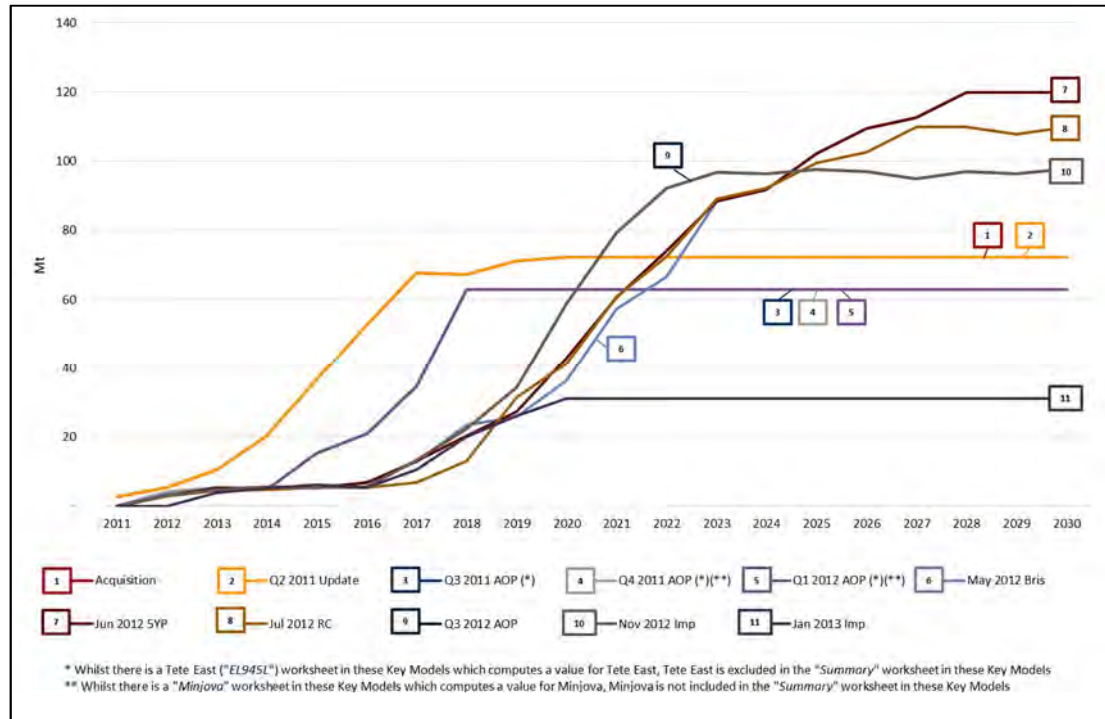
<sup>383</sup> The Drewe Model/the Key Models

<sup>384</sup> Mr Morris deposition transcript, dated 8 November 2018, page 51

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Figure 10G: The ROM Ramp-up production assumptions in the Key Models (100% Share)<sup>385</sup>

10.3.5 It is evident from Figure 10G (and adopting the number referencing of the Key Models in Figure 10G) that:

- (a) the Acquisition Model [1] and Q2 2011 Update Model [2] assume a Ramp-up period (of nine years), with production commencing in 2011 and reaching its steady-state of 72Mtpa by 2020;
- (b) the Q3 2011 AOP Model [3] to November 2012 Impairment Model [10] have broadly similar Ramp-up profiles which are deferred compared with the Acquisition Model. The Q3 2012 AOP Model [9] and November 2012 Impairment Model [10] both have a quicker Ramp-up than these other Key Models; and
- (c) the January 2013 Impairment Model [11] assumes again a deferred Ramp-up, but steady-state is reached earlier than the Key Models referred to in (b) above.

<sup>385</sup> The Drewe Model/the Key Models

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## My assessment of the reasonableness of the annual production assumptions in the Key Models

### The annual production assumptions in the Acquisition Model

10.3.6 The “*Project Ralph Technical Due Diligence*” report prepared by Rio Tinto Technology and Innovation, dated 7, January 2011 (“**RT T&I Technical DD Report**”)<sup>386</sup> is consistent with the annual production assumptions in the Acquisition Model for Benga and Zambeze. The RT T&I Technical DD Report sets out that:

- (a) “*Riversdale indicate their intention to expand Benga to 20Mt/y Run-of-Mine from the currently approved 10Mt/y production rate. This step is supported by T&I; however further expansion or extension of operating life is problematic, largely due to geological features such as major faulting and seam deterioration*”. The annual ROM production capacity for Benga in the Acquisition Model (of 21.2Mtpa) is thus broadly consistent with the RT T&I Technical DD Report; and
- (b) “*Zambeze is contemplated at a notional 45Mt/y ROM rate in the recently completed Riversdale pre-feasibility study. Although Riversdale have publically signalled that the resource could support production at 90Mt/y ROM, T&I are uncomfortable with the complexity of the operation at this scale*”. The annual ROM production capacity assumption for Zambeze in the Acquisition Model (of 45.0Mtpa) is thus consistent with the RT T&I Technical DD Report.

10.3.7 However, in the Post Transaction Period, a number of issues appear to have been identified which called into question these annual production assumptions. These issues include constraints over Ramp-up and / or annual production capacity as a result of (i) mining related issues and (ii) Coal Chain infrastructure related issues. The Project Mercury team described the Ramp-up assumed in the Acquisition Model as “*breath-taking in ... speed and scale, demonstrating either a lack of knowledge or disregard for operational reality*”<sup>387</sup>.

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<sup>386</sup> RT T&I Technical DD Report [RT\_SEC\_00057889 to RT\_SEC\_00058070]

<sup>387</sup> Paper titled “*Project Mercury - Executive Summary*”, dated 12 April 2013, page 5 [RT\_00001065 to RT\_00001091]

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Mining related issues: the available workforce and mining equipment

10.3.8 By September 2011, certain issues regarding the feasibility of the annual production capacity assumptions in the Acquisition Model as a result of the availability of the workforce and the inability to acquire sufficient mining equipment appear to have been identified. Mr Dupree explains that:

*“[t]he heavy mining equipment, the manufacturers at that time were having a queue. In other words, their production was sold up front. So there was only so much capacity for manufacturer heavy mining equipment in the world, and that was being exceeded”*<sup>388</sup>.

10.3.9 Mr Dupree stated that the Ramp-up assumed in the Acquisition Model was “aggressive” and “could not be achieved” due to the availability of heavy mining equipment (“HME”)<sup>389</sup>.

10.3.10 I have therefore assumed that the Ramp-up profile included in the Acquisition Model was not realistic. However, the issues were not reflected in the Key Models until the May 2012 Brisbane Model. An email from Mr Finlayson to Melissa Harris, Principal Advisor Human Resources – Energy, RTS (“Ms Harris”) on 15 June 2012 explains that:

*“Cracks in the model started to appear as far back as September. First, mining studies on the Zambeze project suggested that the 43Mtpa ROM case was most likely technically unfeasible. Volumes to be moved and mining equipment required were both simply far too large. The impact of this realisation was to reduce peak production that could be achieved from the Zambeze mine”*<sup>390</sup>.

10.3.11 In specific reference to Zambeze, the Final May 2012 Brisbane Presentation explained that:

*“Mining and processing studies since acquisition show initial concept of 43Mtpa ROM is not feasible. Focus is now on 30Mtpa development”*<sup>391</sup>.

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<sup>388</sup> Mr Dupree deposition transcript, dated 20 February 2019, pages 14 and 15

<sup>389</sup> Mr Dupree deposition transcript, dated 20 February 2019, pages 45 and 46

<sup>390</sup> Email from Mr Finlayson to Ms Harris, dated 15 June 2012, subject “RTCM Leadership Meeting” [RT\_00265031 to RT\_00265035]

<sup>391</sup> Final May 2012 Brisbane Presentation [RT\_00278107 to RT\_00278133]

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10.3.12 Mr Dupree explains that 43Mtpa ROM for Zambeze was not possible due to “*a problem with pit phasing and scheduling*” meaning “[t]here weren’t sufficient operating areas for the shovels required to make 43[Mtpa]”<sup>392</sup>.

10.3.13 These updated annual ROM steady-state assumptions were reflected in the Zambeze assumptions in the May 2012 Brisbane Model to the November 2012 Impairment Model.

The available Coal Chain infrastructure

10.3.14 In relation to the RTCM Assets, the Deloitte PPA Report sets out that:

*“The [Acquisition] model was prepared based on... an assumption that the Coal Projects will have sufficient access to rail and port infrastructure so as not to impede production”<sup>393</sup>.*

10.3.15 Therefore, it was assumed that the Coal Chain infrastructure would not constrain the volumes of saleable production – all of the saleable production from the mines would be able to be transported to the port for export. This is a critical assumption.

10.3.16 An email dated 17 October 2011 from Mr Finlayson, RTE, to Lebo Ndou, Advisor Public Relations – Southern, C&ER (“**Mr Ndou**”) explains that this assumption was known to be incorrect:

*“Acquisition model made some bold assumptions about future availability of infrastructure capacity particularly around timing and volume of barging – assumptions that 10 months later we believe to be incorrect”.*

*“[The Ramp-up assumed in the Acquisition Model was] very aggressive but more realistic ramp-up of production relying heavily on the greenfield rail & port options delivering the same output in 2020 as the acquisition model”<sup>394</sup>.*

10.3.17 Mr Finlayson’s view that the Ramp-up assumptions in the Acquisition Model were “*very aggressive*” is consistent with a presentation titled “*Rio Tinto Coal Mozambique Plan Presentation – RTE Plan Review Committee*”, dated October 2011 (“**RTCM Oct 2011 PRC**”).

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<sup>392</sup> Mr Dupree deposition transcript, dated 20 February 2019, pages 71 and 72

<sup>393</sup> Deloitte PPA Report, page 19 [RT\_00180990 to RT\_00181048]

<sup>394</sup> Email from Mr Finlayson to Mr Ndou, dated 17 October 2011, subject “*pls print*” [RT\_00264440 to RT\_00264444]



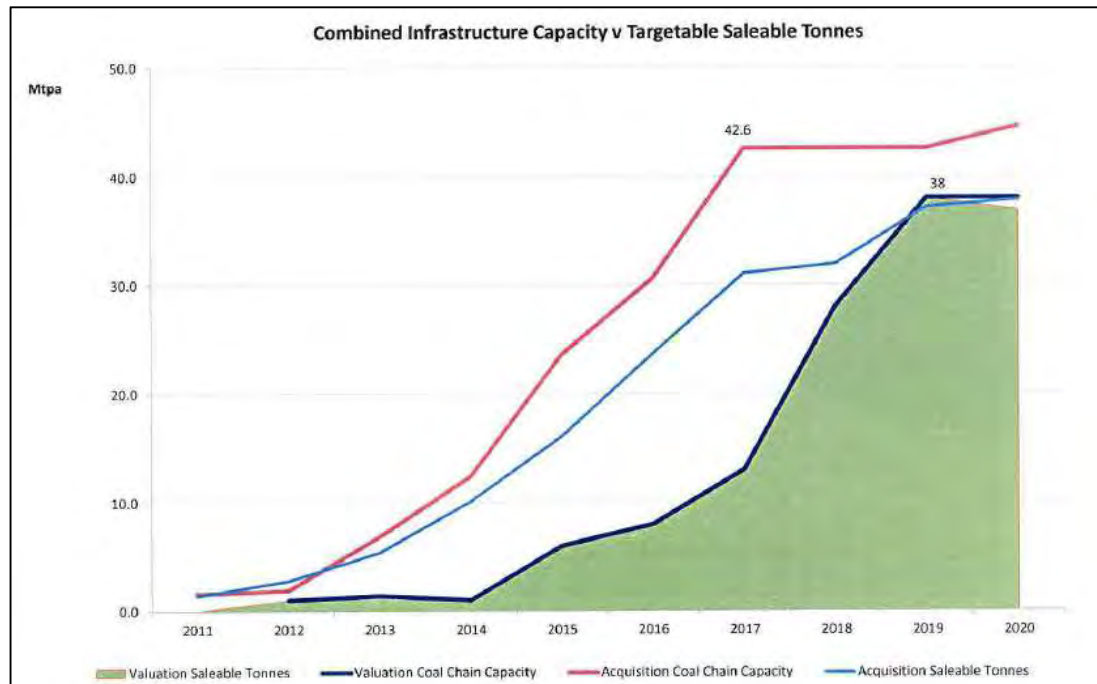
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**Presentation**)<sup>395</sup>. This presentation shows graphically that the Ramp-up of saleable production would be constrained by the Coal Chain infrastructure:

**Figure 10H: RTCM October 2011 PRC Presentation extract**<sup>396</sup>



10.3.18 Further, in the RTCM Oct 2011 PRC Presentation, the Coal Chain capacity was identified as follows:

**Table 10K: Coal Chain capacity Ramp-up in the RTCM Oct 2011 PRC Presentation**<sup>397</sup>

	2012	2013	2014	2015	2016	2017	2018	2019	2020
	MT	MT	MT	MT	MT	MT	MT	MT	MT
Sena Railway	1.0	1.5	1.0	3.0	3.0	3.0	3.0	3.0	3.0
Barging	-	-	-	3.0	5.0	10.0	10.0	10.0	10.0
Greenfield Railway	-	-	-	-	-	-	15.0	25.0	25.0
<b>Total</b>	<b>1.0</b>	<b>1.5</b>	<b>1.0</b>	<b>6.0</b>	<b>8.0</b>	<b>13.0</b>	<b>28.0</b>	<b>38.0</b>	<b>38.0</b>

<sup>395</sup> Rio Tinto Coal Mozambique Plan Presentation, dated October 2011 [RT\_00023770 to RT\_00023823]

<sup>396</sup> Rio Tinto Coal Mozambique Plan Presentation, dated October 2011, slide 34 [RT\_00023770 to RT\_00023823]

<sup>397</sup> Rio Tinto Coal Mozambique Plan Presentation, dated October 2011, slide 36 [RT\_00023770 to RT\_00023823]



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10.3.19 In the table below, I compare this Coal Chain capacity with the saleable production assumed in the Q4 2011 AOP Model:

**Table 10L: Coal Chain capacity in the RTCM Oct 2011 PRC Presentation compared with the Q4 2011 AOP Model<sup>398</sup>**

	2012	2013	2014	2015	2016	2017	2018	2019	2020
	<i>MT</i>	<i>MT</i>	<i>MT</i>	<i>MT</i>	<i>MT</i>	<i>MT</i>	<i>MT</i>	<i>MT</i>	<i>MT</i>
Coal Chain Capacity	1.0	1.5	1.0	6.0	8.0	13.0	28.0	38.0	38.0
Saleable production	1.8	2.4	1.4	5.9	7.6	11.7	22.6	23.8	23.8
<b>Difference</b>	<b>(0.8)</b>	<b>(0.9)</b>	<b>(0.4)</b>	<b>0.1</b>	<b>0.4</b>	<b>1.3</b>	<b>5.4</b>	<b>14.2</b>	<b>14.2</b>

10.3.20 As can be seen in Table 10L, in the first three years of production, the total saleable production in the Q4 2011 AOP Model was greater than the available Coal Chain capacity set out in the RTCM Oct 2011 PRC Presentation. The Ramp-up of saleable production assumed in the Q4 2011 AOP Model therefore appears unreasonable.

10.3.21 Further and importantly, as can be seen in Table 10K, in 2018 to 2020 the Coal Chain in the RTCM Oct 2011 PRC Presentation includes Greenfield Railway. The Coal Chain infrastructure only had capacity to transport the saleable production in the Q4 2011 AOP Model because of the inclusion of the Greenfield Railway (meaning that, without the Greenfield Railway, there would not be sufficient Coal Chain capacity to transport the saleable production). Therefore, the Greenfield Railway was essential to the Coal Chain infrastructure. However, the Q4 2011 AOP Model does not appear to include any costs (Capital Costs nor Operating Costs) for the Greenfield Railway<sup>399</sup>.

Other annual production considerations

10.3.22 In an email from David Lawrence to Mike Jolley, Chief Financial Officer, RTCM (“**Mr Jolley**”), dated 28 February 2012, it is explained that, in relation to the annual ROM production capacity of Benga:

<sup>398</sup> Rio Tinto Coal Mozambique Plan Presentation, dated October 2011, slide 36 [RT\_00023770 to RT\_00023823] and Q4 2011 AOP Model [RT\_00336177]

<sup>399</sup> See Section 11.4

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*“CP Reserve view is 10.6mtpa at steady state”;*

*“Current official view is 16mtpa ROM at steady state”;* and

*“Aspirational view is 21.2Mtpa ROM if we get Vale boundary coal as well”<sup>400</sup>.*

10.3.23 The Q4 2011 AOP and Q1 2012 AOP Model assumed an annual ROM steady-state for Benga of 21.2Mtpa. Therefore, these models appear to assume Rio Tinto’s *“Aspirational view”* of the Benga annual ROM steady-state production, rather than the *“Current official view”*. The *“Current official view”* was then reflected in the May 2012 Brisbane Model

#### **10.4 Conclusion on the reasonableness of the physical assumptions**

10.4.1 Considering the production assumptions in the light of (i) Rio Tinto’s contemporaneous valuation guidelines; (ii) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto’s Controller’s Manual; and (iii) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period, my conclusions are as follows:

- (a) the LOM production assumptions assumed in the Key Models in relation to:
  - (i) Benga were reasonable, with the exception of the Key Models from the May 2012 Brisbane Model to the Q3 2012 AOP Model, which by reference to Rio Tinto’s Apparent Conversion Ratios do not appear reasonable;
  - (ii) Zambeze were unreasonable by reference to Rio Tinto’s Apparent Conversion Ratios in a number of Key Models. Further, a risk adjustment was required to be applied to the computed NPV of Zambeze in an assessment of FVLCS in the context of an impairment test;
  - (iii) Tete East were unreasonable in a number of Key Models because:

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<sup>400</sup> Email from David Lawrence to Mr Jolley, dated 28 February 2012, subject *“FW: Benga 5% Sell Down”* [RT\_00169390 to RT\_00169392]

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- PEG required that, in a Plan NPV, “[t]he volume of ore should not include all the upside or blue sky that can be envisaged, although this potential can be shown as a sensitivity if appropriate”<sup>401</sup>; and
- even if it was appropriate to include this production in a CEFC (which would have been contrary to the requirements of PEG), when computing a FVLCS Rio Tinto’s 2011 Annual Financial Statements explain that “...non-reserve material is only included where there is a high degree of confidence in its economic extraction”<sup>402</sup>.

(iv) Minjova were unreasonable in a number of Key Models because:

- they assumed that Minjova would produce HCC but Rio Tinto appears to have identified that this was unlikely;
- they assumed volumes of Thermal Coal that was significantly greater than the volumes set out in information that appears to have been available to Rio Tinto;
- PEG required that, in a Plan NPV, “[t]he volume of ore should not include all the upside or blue sky that can be envisaged, although this potential can be shown as a sensitivity if appropriate”<sup>403</sup>; and
- even if it was appropriate to include this production in a CEFC (which would have been contrary to the requirements of PEG), when computing a FVLCS Rio Tinto’s 2011 Annual Financial Statements explain that “...non-reserve material is only included where there is a high degree of confidence in its economic extraction”<sup>404</sup>.

(b) the annual production assumptions in certain of the Key Models were unreasonable because they did not reflect the apparent facts and circumstances relating to:

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<sup>401</sup> PEG, Volume 2, page 29, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>402</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Rio Tinto’s 2012 Annual Financial Statements, page 151

<sup>403</sup> PEG, Volume 2, page 29, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>404</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Rio Tinto’s 2012 Annual Financial Statements, page 152

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- (i) mining related issues (the availability of the workforce and the inability to acquire sufficient mining equipment);
- (ii) the Coal Chain infrastructure which, contrary to the assumption in the Acquisition Model, constrained the Ramp-up of the saleable production. The annual production also relied upon the Greenfield Railway but costs for the Greenfield Railway were not included in certain of the Key Models; and
- (iii) the annual ROM steady-state production for Benga included in certain of the Key Models was Rio Tinto's "*Aspirational view*" rather than the "*Current official view*".

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## 11 Coal Chain assumptions

### 11.1 Introduction

11.1.1 “Coal Chain” refers to the logistics options for the transport of coal from the relevant mine sites to the coast for export.

11.1.2 Prior to the Transaction, Rio Tinto had identified four potential Coal Chain options<sup>405</sup>:

- (a) the “**Sena Railway**”, being the railway from Sena to the Port of Beira. This was an existing 570km railway line which had a capacity of 6Mtpa, of which RTCM was expected to have access to 2Mtpa when production at Benga commenced. The GoM was undergoing an expansion program to increase the capacity of the Port of Beira;
- (b) “**Barging**” of product down the Zambezi River to Chinde where an offshore platform could be constructed, with an initial capacity of 18Mtpa. Studies suggested that Chinde could be expanded to handle 60Mtpa;
- (c) the “**Nacala Railway**”, being a potential 900km rail link to Nacala, one of the deepest ports in southern Africa capable of handling large vessels; and
- (d) “**Greenfield Railway**”, being a greenfield rail and port solution<sup>406</sup>.

11.1.3 The “Coal Chain matrix” is the combination of these options assumed by Rio Tinto in each of the Key Models.

11.1.4 Importantly, the choice of Coal Chain can impact the computed NPV in a number of ways. For example:

- (a) different Coal Chain options could impact the costs included in the DCF model. This includes both:
  - (i) Operating Costs (for example, the fee to use the local railway); and

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<sup>405</sup> Deloitte PPA Report, pages 12 and 13 [RT\_00180990 to RT\_00181048] and Rio Tinto Coal Mozambique Plan Presentation, dated October 2011 [RT\_00023770 to RT\_00023823]

<sup>406</sup> Ms Newell explains that “A *greenfield project or a greenfield railway is a construction of a project or an asset that is from nothing*” (Ms Newell deposition transcript, dated 27 September 2018, page 52)

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- (ii) Capital Costs (for example, the cost of constructing a Greenfield Coal Chain solution, such as a new railway). These Capital Costs may be able to be partly off-set by selling spare capacity (which would therefore represent an additional income stream for Rio Tinto); and
  - (b) different Coal Chain options may constrain the quantity of saleable production that is able to be transported to the coast for export. If the Coal Chain does constrain the saleable production (because the Coal Chain option cannot transport all of the saleable production from the mines), this would impact upon the timing of revenue. As I explain in paragraph 4.4.10, the deferral of revenue in a DCF model results in a decrease in the computed NPV.
- 11.1.5 The Coal Chain assumptions are, in the context my instructions, the most significant factor which led to the impairment of the RTCM Assets. Consistent with my conclusions, the Project Mercury review team explained that a number of significant issues in relation to the Coal Chain were included in the “*Base case valuation summary*” presented to the December 2010 Board Meeting:

*“Was Infrastructure a potential deal breaker? Yes, the assumption that unlimited barging could be achieved with a fast ramp up and very low, fully variable rates was critical to the determination of value of Riversdale. The subsequent rejection of barging by the Government of Mozambique, and the requirement to utilise rail and port alternatives (all of which are materially more expensive than the assumed barging costs) were contributors to the January 2013 impairment of the RTCM business. If a scenario without barging was modelled in the original analysis, it is quite likely this acquisition would not have been completed in the manner in which it was.”*<sup>407</sup>

*“The due diligence effort was skewed towards the mining studies. Little was done on the Sena-Beira railway, and the RTM report was limited to barging costs, the river mouth and the port at Chinde and did not cover upriver navigability or political approvals. No one flew the river and rail options such as Nacala were not evaluated”*<sup>408</sup>.

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<sup>407</sup> Paper titled “*Project Mercury - Infrastructure*”, undated, page 1 [RT\_00003494 to RT\_00003518]

<sup>408</sup> Paper titled “*Project Mercury - Commercial*”, undated, page 9 [RT\_00003749 to RT\_00003778]

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11.1.6 In this context, in this Section I identify the Coal Chain assumptions in the Key Models and I explain the impact of changes in the Coal Chain assumptions on the computed NPV. I also consider whether these Coal Chain assumptions appear reasonable in the light of:

- (a) Rio Tinto's contemporaneous valuation guidelines, including PEG;
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

11.1.7 The Coal Chain assumptions I have considered comprise:

- (a) the Coal Chain matrix assumed in the Key Models (**Section 11.2**). I conclude that the Coal Chain matrix assumed in certain of the Key Models does not appear reasonable because it did not reflect the known requirement for a Greenfield Railway solution as a result of identified issues with Barging and the capacity constraints of the Sena Railway;
- (b) the Operating Cost of the Coal Chain (**Section 11.3**) and the Capital Cost of the Coal Chain (**Section 11.4**) in the Key Models. I conclude that these Operating Cost and Capital Cost assumptions in certain of the Key Models do not appear reasonable because they did not reflect the facts and circumstances (including understating the likely Operating Costs and/or failing to include the Capital Costs of the Sena Railway and/or Greenfield Railway despite it being apparent that these costs would be incurred); and
- (c) in the Key Models where a Greenfield Railway was included, the sale of its spare transport capacity (**Section 11.5**). I conclude that this assumption was not reasonable given that Rio Tinto do not appear to have performed an analysis to identify potential purchasers or to assess the reasonableness of the sale price. This is a critical assumption because, without the revenue from this sale of spare capacity, Rio Tinto would not be able to cover the significant cost of the construction of the Greenfield Railway, meaning that it would require an alternative higher cost and lower volume Coal Chain solution.

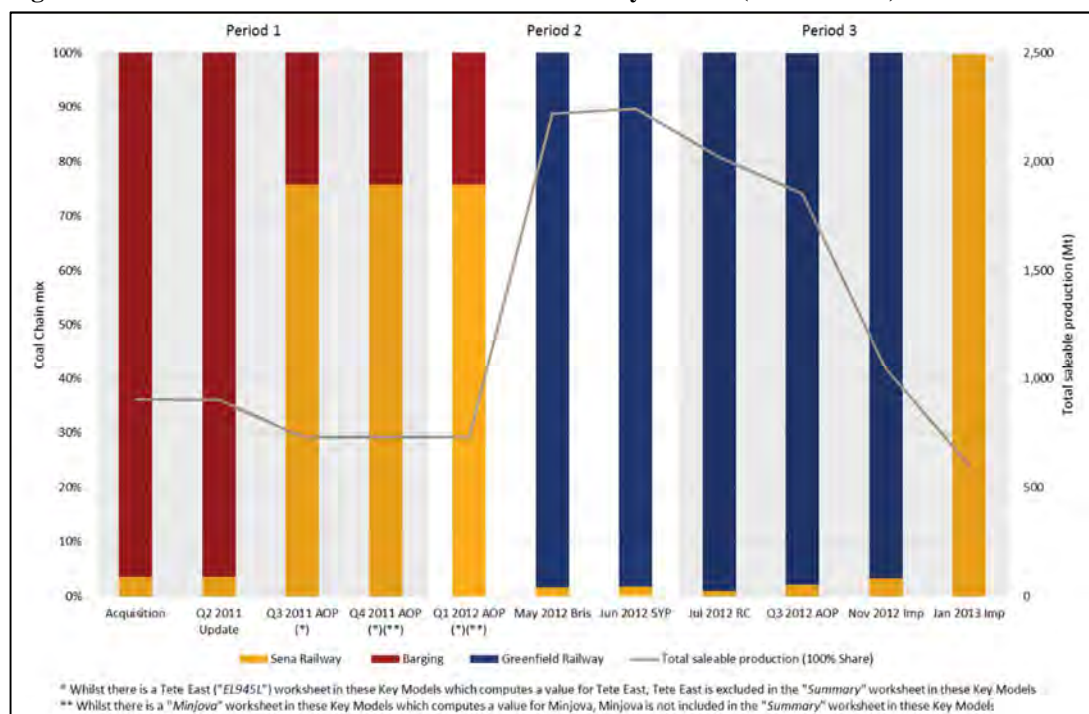
**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****11.2 The Coal Chain matrix**

11.2.1 In this Section I consider the Coal Chain matrix assumed in the Key Models:

- (a) first, I identify the Coal Chain matrix assumed in the Key Models (paragraphs 11.2.2 to 11.2.3); and
- (b) I then consider the reasonableness of these Coal Chain matrix assumptions (paragraphs 11.2.4 to 11.2.17).

**The Coal Chain matrix assumed in the Key Models**

11.2.2 In the graph below I summarise the Coal Chain matrix assumed in each of the Key Models, together with the total saleable production.

**Figure 11A: The Coal Chain matrix assumed in the Key Models (100% Share)<sup>409</sup>**

11.2.3 In **Appendix H**, I provide a series of charts which analyse the Coal Chain matrix in the Key Models in each period. Together with Figure 11A above, these charts demonstrate that:

<sup>409</sup> The Drewe Model/the Key Models



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- (a) the Coal Chain was initially principally reliant upon Barging;
- (b) by the Q3 2011 AOP Model, the Sena Railway had replaced Barging as the principal method of transport;
- (c) in the May 2012 Brisbane Model, the Greenfield Railway was included in a Key model for the first time. This coincided with a significant increase in the expected volumes of saleable production; and
- (d) until the January 2013 Impairment Model, all of the Key Models after the May 2012 Brisbane Model relied upon a Greenfield Railway. The January 2013 Impairment Model was based only on the Sena Railway<sup>410</sup>.

**My assessment of the reasonableness of the Coal Chain matrix assumed in the Key Models**

Barging

- 11.2.4 It can be seen from Figure 11A that the Acquisition Model assumed that almost all of the saleable coal would be transported via Barging; the Sena Railway was expected to be used in only the first few years whilst the infrastructure required for Barging was constructed.
- 11.2.5 However, by the Q3 2011 AOP Model, Barging was assumed to provide only 24.3% of the required Coal Chain in the model and from this point where Barging was assumed in the Key Models, it appears to have been limited to 10Mtpa. I have assumed for the purposes of my report that by the end of 2011, Rio Tinto was expecting that only 10Mtpa of saleable production (circa a third of the total saleable production in the Acquisition model) could be transported via Barging. My assumption is consistent with the available evidence<sup>411</sup>.

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<sup>410</sup> A negligible amount was also assumed to be transported by “Road Train”

<sup>411</sup> In an email to Mr Ritchie, dated 25 November 2011, Mr Finlayson explained that a maximum capacity of 10Mtpa was reflected in the ESIA (An ESIA is an Environmental and Social Impact Assessment which is submitted to the GoM) submitted in September 2011, compared with the previously assumed capacity of 30Mtpa: “The acquisition model assumed that barging came on stream in 2015 and ramped up from 11Mtpa in 2015 to 30Mtpa by 2017. The assumption in the 2012-2016 Plan is that barging comes on in 2015 and that a ramp up to 10Mtpa by 2017 is achieved. This is the expected maximum throughput if we follow the model outlined in the barging ESIA. As indicated in an email from Helen, “I believe getting it above that will be extremely challenging but we are proposing a study to consider.”” (Email from Mr Finlayson to Mr Ritchie (cc: Mr Coulter, Simon Wensley, Chief Executive, RTHQ (“**Mr Wensley**”), Mr Jolley and Mr Woodley), dated 25 November 2011, subject “RTCM business valuation” [RT\_00237829 to RT\_00237833]). Further Ms Newell explains that 10Mtpa

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11.2.6 Rio Tinto then identified that its Barging proposal had been rejected by the GoM. I have assumed for the purposes of my report that this rejection took place at the end of 2011 / early 2012. My assumption is consistent with the available evidence<sup>412</sup>. Despite this apparent rejection, the Q4 2011 AOP Model and the Q1 2012 AOP Model continued to include Barging and it appears that Rio Tinto continued to pursue Barging as an option into early 2012<sup>413</sup>.

11.2.7 For the purposes of my report, I have assumed that in Period 2, Rio Tinto abandoned its barging proposal. My assumption is consistent with the available evidence<sup>414</sup>. From the May 2012 Brisbane Model onward, Barging was no longer included in the Key Models.

(not 30Mtpa) was the working assumption for barging at that time and that there were “operational constraints that would have made it, we believe, unreliable to look to move more than about 10, using that operating model” (Ms Newell deposition transcript, dated 27 September 2018, pages 151 to 152 and 157).

<sup>412</sup> For example, (i) the notes from a meeting between Rio Tinto and the Mozambique Ministry of Environment on 30 November 2011 set out that: “Most of the reviews were not favourable to barging on the Zambezi River because the negative environmental impacts were considered greater than the economic benefits [...] The final step was to take it to CONDES council, chaired by the Prime Minister, and the decision made was that the Barging Project SHOULD NOT PROCEED.” (Note of meeting with the Ministry of Environment, dated 30 November 2011, Maputo, pages 1 and 2 [RT\_00074947 to RT\_00074949]); (ii) a report titled “Mozambique & RSA Coal”, dated November 2011, explained that: “The Environment Ministry indicated verbally on November 30 that the Zambezi River barging ESIA had been rejected [...] A formal letter of rejection will likely be withheld until after the meeting on December 9 between the Prime Minister and the Chief Executive of Rio Tinto” (Rio Tinto document titled “Mozambique & RSA Coal”, dated November 2011, page 2 [RT\_00188736 to RT\_00188739]); (iii) an email from Eric Finlayson (Managing Director of RTCM) to Matt Coulter (Director of Energy Business Development at RTE), dated 7 December 2011, with the subject “RTCM business valuation” explained that: “We were informed on November 30 by the Ministry of Environment that the barging ESIA had been rejected [...] there was always the risk that the cost, environmental or political risks would unwind the barging option. The ESIA also never envisaged 30Mtpa. So the greenfield rail & port option is – and always was – more than just a preference of myself, Helen or anyone else” (Email from Mr Finlayson to Mr Coulter, dated 7 December 2011, subject “RE: RTCM business valuation” [RT\_00237829 to RT\_00237833]); and (iv) a January 2013 RTCM Coal Chain Position Paper stated: “4Q, 2011, Rejection of Riversdale Barging ESIA and subsequent instruction from President Guebuza's office to cease any fieldwork associated with barging coal down the Zambezi River [...] and strong pressure to withdraw barging from our Investment Proposal... In November 2011, RTCM was advised bluntly that the inclusion of barging in any proposal to GoM would result in the entire proposal being rejected and our reputation materially damaged within Mozambique” (RTCM Coal Chain Position Paper – January 2013, pages 1 and 7 [RT\_00079540 to RT\_00079546])

<sup>413</sup> For example, Rio Tinto continued to seek discussions with the GoM in this regard (Mozambique & RSA Coal, Monthly Report for February 2012, page 3 [RT\_00240375 to RT\_00240377])

<sup>414</sup> For example, (i) on 18 April 2012, Rio Tinto presented to an inter-ministerial Investment Council but was informed that Barging would remain “off the agenda” (Email from Mr Finlayson to Ms Harris, dated 15 June 2012, subject “RTCM Leadership Meeting” [RT\_00265031 to RT\_00265035]); (ii) an email sent by Mr Woodley to Mr Ritchie on 20 April 2012 in respect of this meeting set out that: “The key messages were very consistent and as follows - Barging on the Zambeze is most unlikely to occur under the current Government. The Minister for Planning mentioned that the issue was due to political matters with Malawi. - Barging studies should not proceed. The Minister for Planning stated that progressing with barging studies would negatively impact relationships with the Government of Mozambique.” (Email from Mr Woodley to Mr Ritchie (cc: Mr Finlayson and Helen Newell, Vice President of Infrastructure, RTE (“Ms Newell”)), dated 20 April 2012, subject “Update on PPP” [RT\_SEC\_00084910 to RT\_SEC\_00084914]); (iii) Mr Albanese’s Chief Executive’s Report for a Board Meeting on 9 May 2012 stated that “Expanded lobbying is planned following notification by the Government that

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11.2.8 For the purposes of my report, I have assumed that Rio Tinto was aware (by the end of 2011) that the Greenfield Railway would be required as part of the Coal Chain (initially, as part of a multi-corridor approach). My assumption is consistent with the available evidence<sup>415</sup>. On this basis, I would expect the costs of constructing and operating a Greenfield Railway to be

*barging is not a priority and that RTCM must cease all barging trial work. This is due to the President's personal history with Malawi*" (Rio Tinto Board Paper, Chief Executive Report, A paper from Mr Albanese, page 5 [RT\_00196501 to RT\_00196512]); (iv) an email from Delwin Witthoft, Group Deputy Controller, RTHQ ("**Mr Witthoft**") to Mark Shannon, Head of Investor Relations, RTHQ ("**Mr Shannon**") on 29 May 2012 explained that "*the barging option underlying the acquisition values has been completely abandoned (for now) after strong feedback from the government (i.e. more than one minister speaking out of turn). The clear message to Rio was to abandon the barging idea or lose the right to mine in Mozambique*" (Email from Mr Witthoft to Mr Shannon, dated 29 May 2012, subject "*RE: Riversdale update*" [RT\_00472407 to RT\_00472410]); (v) an email from Ms Newell to Mr Finlayson on 5 June 2012 set out that "*Barging study closed due to lack of political support from Govt of Mozambique, and Rio Tinto policy to reduce study costs*" (Email from Ms Newell to Mr Finlayson, dated 5 June 2012, subject "*FW: CE Report to the Board - input required by no later than Tuesday 5 June*" [RT\_SEC\_00085799 to RT\_SEC\_00085802]); and (vi) the Project Mercury team explained that "*By the second quarter of 2012, RTCM had concluded that it needed to develop a revised expansion programme in the light of the government's formal rejection of barging in April, 2012*" (Paper titled "*Project Mercury – Impairment*", undated, page 2 [RT\_SEC\_00207568 to RT\_SEC\_00207574])

<sup>415</sup> For example, (i) the RTCM Oct 2011 PRC Presentation set out that: "*Greenfield solutions will be required to unlock the full coal production potential of the Moatize Basin... A scalable solution owned and operated by RTCM will target 25Mtpa of coking coal sales by 2020 and further production growth beyond*" (Rio Tinto Coal Mozambique, Plan Presentation, RTE Plan Review Committee, October 2011, pages 3 and 6 [RT\_00023770 to RT\_00023823]); (ii) an email to Ms Newell, dated 23 August 2011, refers to a "*rail and port Greenfield option*" (Email from Alastair Lax, Logistics, Riversdale ("**Mr Lax**") to Ms Newell (cc: Mr Woodley, Mr Finlayson and others), dated 23 August 2011, subject "*Govt Transport Strategy Summary and Social and Economic Review*" [RT\_SEC\_00069056 to RT\_SEC\_00069062]); (iii) Mr Finlayson summarised Rio Tinto's progress in relation to the Greenfield Railway in an email to Mr Ritchie, dated 28 October 2011: "*Rio Tinto is investigating two green field options for additional coal export corridors. [...] The second and more important involves new rail and port construction with the port located near Quelimane. The distance to port along this new rail would be comparable to the current Sena-Beira line*" (Email from Mr Finlayson to Mr Ritchie, dated 28 October 2011, no subject [RT\_00236733 to RT\_00236734]); (iv) Mr Finlayson in an email to Mr Jolley, dated 17 November 2011, states that: "*The RTCM business valuation assumes that a greenfield rail & port solution comes on stream in 2018 and ramps up to 50Mtpa by 2022*" (Email from Mr Finlayson to Mr Jolley, dated 17 November 2011, subject "*Can you assist with the highlights?*" [RT\_00264574 to RT\_00264577]); (v) Mr Finlayson in an email to Mr Ritchie, dated 6 December 2011, states that: "*With the barging ESIA being verbally rejected by the Government on November 30 (with a stay of execution until Tom meets the PM), we don't have a business without the greenfield solution*" (Email from Mr Finlayson to Mr Ritchie, dated 6 December 2011, subject "*Draft letter to Prime Minister*" [RT\_00237803 to RT\_00237804]); and (vi) in December 2011, a Greenfield Railway proposal was presented to the Permanent Secretary of the Ministry of Planning and Development ("**MPD**") and appears to have received positive feedback: "*Mr. Vala showed genuine interest in understanding the project, the various transport options in the country, different cost effective options for different coal qualities etc. [...] Mr. Vala phoned Alima yesterday, to give her feedback, which is remarkable. Mr. Vala informed that the proposal was being received with interest by Government, and that he already had a first meeting with CPI on this. MPD will soon also work with other ministries, mainly to analyze the project and prepare Government's opinion from a technical perspective.*" (Email from Emmy Bosten, General Manager – External Affairs, Riversdale ("**Ms Bosten**") to Mr Finlayson, Ms Newell, Mr Woodley and others, dated 24 December 2011, subject "*Meeting Permanent Secretary Ministry of Planning and Development (MPD)*" [RT\_00340314 to RT\_00340316])

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included in the Q4 2011 AOP Model and Q1 2012 AOP Model. As set out in Section 10.3, the volumes of saleable production in these two models was reliant upon a Coal Chain which included the Greenfield Railway. The Greenfield Railway does not appear to be included in any of the Key Models prior to the May 2012 Brisbane Model.

The Sena Railway

11.2.9 In the Acquisition Model, it was assumed that the Sena Railway could provide 12.6Mtpa of Coal Chain capacity to Rio Tinto from 2015, rising to 14.6 Mt in 2020. For the purposes of my report, I have assumed that by the end of Period 1, Rio Tinto had identified that the capacity of the Sena Railway available to Rio Tinto was only going to be 6Mtpa. My assumption is consistent with the available evidence<sup>416</sup>. However, the Q3 2011 AOP Model, Q4 2011 AOP Model and Q1 2012 AOP Model all assume saleable coal being transported on the Sena Railway up to a maximum amount of 17.1Mtpa (which is higher than the assumed capacity at Acquisition and indeed in the “Logistics” worksheet of those Key Models).

11.2.10 Further, an email from Chris Webb, Business Analyst – Future Corridors, RTE (“Mr Webb”) to Ms Newell dated 4 May 2012 explains how Rio Tinto’s assumptions changed in relation to the Sena Railway:

*“A very steep ramp-up on Sena Beira in bid case [Acquisition Model] **which is significantly more aggressive than that now contemplated** [...] 10mt max capacity by 2014 on Sena Beira would require a 30mtpa+ system (assuming 32% RTCM). The bid case relies on the First Class Partnership [external consultants] work which states that 30mtpa is possible with significant track upgrades and loop lengthening, and perhaps the need for higher axle loads [...] **Current position is that Beira port capacity is clearly a risk above 8-9mtpa system**”*

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<sup>416</sup> For example, (i) a Rio Tinto presentation dated 5 August 2011 explained that the “Sena / Beira rail corridor will be constrained to 5-6Mtpa without further upgrades” (Rio Tinto Projects in Mozambique, MIREM Co-ordinating Council Meeting, dated 5 August 2011, slide 9 [RT\_00020650 to RT\_00020662]); and (ii) an email from Mr Finlayson to Mr Jolley, dated 17 November 2011, set out that: “The acquisition model assumed 6Mtpa of rail & port capacity in 2012 (RTCM share 1.9Mtpa) with the RTCM share rising to 12.6Mtpa by 2014. The current assumption is that a capacity upgrade from 6Mtpa to 19Mtpa by 2014 proceeds as recently announced by CFM; that there will be intense competition from Vale, Jindal, ENRC and others for the 13Mtpa of extra capacity; and that the RTCM share of the 19Mtpa will be 3Mtpa. Even if there were no other companies competing for capacity and the current 68:32 capacity split with Vale was preserved, the RTCM share of 19Mtpa capacity would be only 6Mtpa” (Email from Mr Finlayson to Mr Jolley, dated 17 November 2011, subject “Can you assist with the highlights?” [RT\_00264574 to RT\_00264577])

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capacity. I am not sure to what extent that was acknowledged in the bid analysis” [emphasis added]<sup>417</sup>.

- 11.2.11 In the May 2012 Brisbane Model and June 2012 5YP Model, the assumed capacity of the Sena Railway available to RTCM was significantly reduced to 5Mtpa steady state. The reference to 30Mtpa being possible is addressed by the Project Mercury review team as follows “*Material seen in the VDR and Riversdale documents propose expansions of Sena Beira system to 20MTPA, but not the 30MTPA implied by this statement*”<sup>418</sup>.

Conclusion on the Coal Chain matrix

- 11.2.12 Whilst the Acquisition Model relied upon Barging, the Project Mercury review team stated that:

*“Only assuming a central case where barging was fully scalable, low cost and almost fully variable mode of transport was misleading with such a low level of certainty”*<sup>419</sup>.

- 11.2.13 Barging as a low cost high volume Coal Chain solution was however critical to RTCM. The Project Mercury review team noted that:

*“Rail scenarios based on the rail costs assumed in the AVT report would have shown that Zambeze and [Tete East] were uneconomic without barging being feasible and would have set alarm bells ringing”*<sup>420</sup>.

- 11.2.14 Therefore, without Barging, both Zambeze and Tete East were identified as being uneconomic:

*“Barging was portrayed by RTE as not being critical to the development, decision-makers came to believe that the resource was so good and there were many potential transportation solutions “barging, rail and three ports” – Nov IC Presentation. We misread the government*

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<sup>417</sup> Email from Mr Webb to Ms Newell, dated 4 May 2012, subject “*Bid Case reconciliation*” [RT\_00341864 to RT\_00341868]

<sup>418</sup> Paper titled “*Project Mercury - Infrastructure*”, undated, page 11 [RT\_00003494 to RT\_00003518]

<sup>419</sup> Paper titled “*Project Mercury - Executive Summary*”, dated 12 April 2013, page 13 [RT\_00001065 to RT\_00001091]

<sup>420</sup> Paper titled “*Project Mercury - Commercial*”, undated, page 10 [RT\_00003749 to RT\_00003778]



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*and the IC papers failed to highlight that Zambeze and Tete East would be uneconomic based on rail”<sup>421</sup>;*

- 11.2.15 Identifying the impact of the changes in the Coal Chain matrix is not straightforward because, for example, changes in the Coal Chain matrix might impact production volumes (Ramp-up and annual production capacity) as well as costs (both Operating Costs and Capital Costs). Further, where it has been assumed that a particular Coal Chain solution will transport more than its available capacity, quantifying the impact of using an alternative Coal Chain solution would require a judgement to be made as to what alternative solution would have been used.
- 11.2.16 Therefore, in order to quantify this apparent change in the Coal Chain solution, I have based my calculation on Rio Tinto’s own assessment of the impact of assuming rail in the Acquisition Model rather than Barging<sup>422</sup>. On this basis, the NPV computed by the Acquisition Model would reduce from US\$3,140 million to US\$1,637 million.
- 11.2.17 Moreover, Rio Tinto had identified that a Greenfield Railway solution would be required as part of the Coal Chain by the end of Period 1. Therefore, the Q4 2011 AOP Model and Q1 2012 AOP Model were not reasonable because they required capacity from the Greenfield Railway but did not include the Capital Costs of the Greenfield Railway.

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<sup>421</sup> Paper titled “*Project Mercury - Commercial*”, undated, page 1 [RT\_00003749 to RT\_00003778]

<sup>422</sup> The Project Mercury review team explained that “*Anglo in its January 2011 due diligence apparently valued Riversdale based on rail, because it considered that barging was not possible either technically or politically. PJP’s AVT report indicated that rail to Nacala based on its estimates, could cost between \$30 (Zambeze and Tete East marginal) and \$50 per tonne (both uneconomic) more than barging. Rail versus barging alone reduced the valuation by ~A\$9 per share. The share price at A\$9 to A\$10, probably reflected Benga Stage 1, cash, ZAC and option value associated with Benga, Zambeze, Wisco (contingent) and Tete East or bid speculation*” (Paper titled “*Project Mercury - Commercial*”, undated, page 11 [RT\_00003749 to RT\_00003778])

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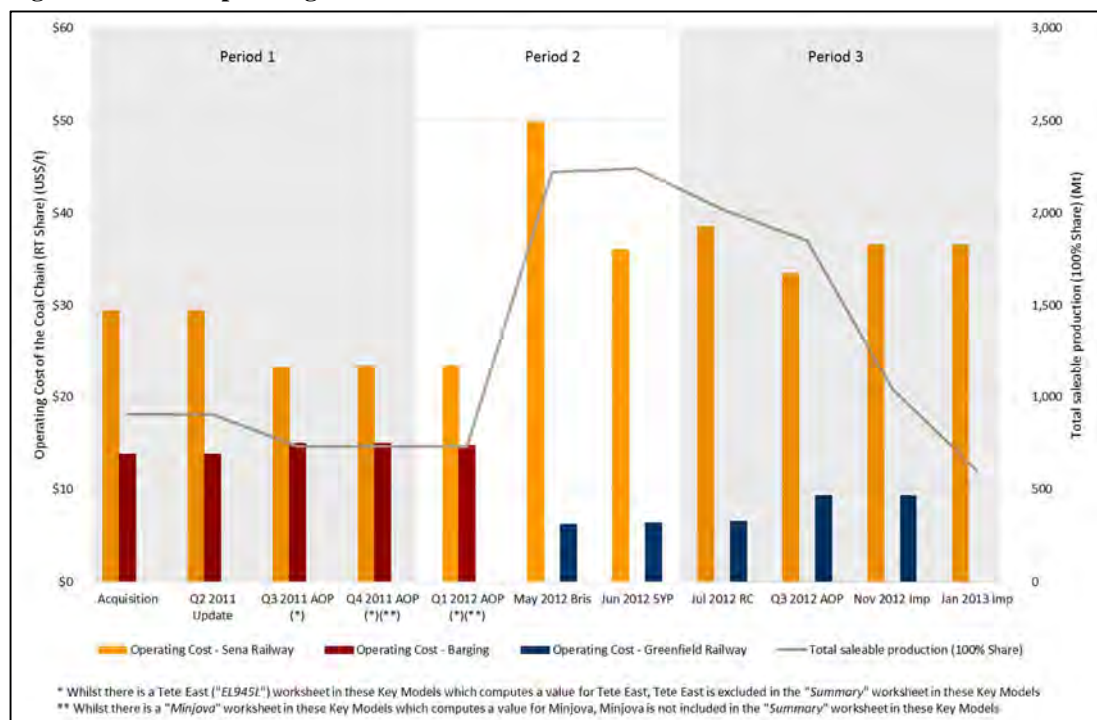
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## 11.3 The Operating Cost of the Coal Chain

## The Operating Cost of the Coal Chain assumed in the Key Models

11.3.1 In the graph below I summarise the Operating Cost of the Coal Chain assumed in each of the Key Models. I also set out the total saleable production (100% Share) by Coal Chain solution:

Figure 11B: The Operating Cost of the Coal Chain<sup>423</sup>

11.3.2 It is evident from Figure 11B that:

- the Coal Chain option that had the lowest Operating Cost was the Greenfield Railway. Between the May 2012 Brisbane Model and the Q3 2012 AOP Model, the Operating Cost of Greenfield Railway increased from US\$6.2/t to US\$9.3/t, an increase of 50%. However, when the Capital Cost is also included, the Greenfield Railway is not the lowest cost Coal Chain solution;
- in the five models in which Barging was included, the Operating Cost remained broadly consistent at circa US\$14/t; and

<sup>423</sup> The Drewe Model/the Key Models

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- (c) the Operating Cost of the Sena Railway fluctuated significantly during the Post Transaction Period: from an initial US\$29.5/t in the Acquisition Model, decreasing to around US\$23.5/t in the Q3 2011 AOP Model to the Q1 2012 AOP Model, then rising significantly to around US\$50/t in the May 2012 Brisbane Model and finally fluctuating between around US\$33.5/t and US\$38.5/t in the other Key Models.

**My assessment of the reasonableness of the Operating Cost of the Coal Chain assumed in the Key Models**The Operating Cost of Barging

- 11.3.3 As identified in paragraph 11.3.2(b) above, the Operating Cost of Barging remained broadly consistent at approximately US\$14/t. For the purposes of my report, I have assumed that at the end of Period 1 or beginning of Period 2, Rio Tinto identified that the estimated Operating Cost of Barging was significantly more than this amount. My assumption is consistent with the available evidence<sup>424</sup>. In relation to the cost of Barging the Project Mercury review team identified that:

*“The RTM report was ambiguous. Although the assumptions were apparently discussed by RTE and RTM, the assumptions in the model only included a 15% contingency and not 50% as RTM intended. The impact of this was ~A\$1 per share. In addition barging was assumed to be financed and run by a third-party with lease rates calculated using a WACC of 7% and therefore excluded the 1% country risk element – the impact of this was a further ~A\$0.5 per share”*<sup>425</sup>.

<sup>424</sup> For example, (i) a document titled “Key Messages & Communications Strategy – Infrastructure” dated 5 January 2012, referred to an estimated Operating Cost of Barging of US\$25/t (RTCM Key Messages & Communications Strategy - Infrastructure, January/February, 2012, page 3 [RT\_00321848 to RT\_00321855]); (ii) a document titled “RTCM Key Messages & Communications Strategy – Infrastructure”, dated 5 March 2012, referred to estimated Operating Cost of Barging of US\$25/t to US\$30/t (RTCM Key Messages & Communications Strategy - Infrastructure, March/April, 2012, page 2 [RT\_00041393 to RT\_00041401]); (iii) Ms Newell explained the estimated cost of approximately US\$30/t was provided by the barging team in the first half of 2012 (Ms Newell deposition transcript, dated 27 September 2018, pages 161 and 162); and (iv) a Rio Tinto presentation titled “Information Pack – Credit Agricole”, dated 29 March 2012, referred to estimated Operating Cost of Barging of US\$33/t (it would appear that this cost is based on another company, “InfraCo”, building the Barging solution and charging Rio Tinto a fee per tonne) (Rio Tinto Coal Mozambique, Information Pack – Credit Agricole, dated 29 March 2012, page 7 [RT\_SEC\_00248879 to RT\_SEC\_00248889])

<sup>425</sup> Paper titled “Project Mercury - Commercial”, undated, page 11 [RT\_00003749 to RT\_00003778]



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The Operating Cost of the Sena Railway

- 11.3.4 As set out at paragraph 11.3.2(c) above, the Operating Cost of the Sena Railway fluctuated significantly during the Post Transaction Period. During Period 1, the Operating Cost of the Sena Railway decreased from US\$29.5/t to US\$23.5/t. This decrease is largely due to a fee-based port charge of US\$4.7/t not being included in the Q3 2011 AOP Model, Q4 2011 AOP Model and Q1 2012 AOP Model in relation to Zambeze<sup>426</sup>.
- 11.3.5 I have not seen any documents explaining why this fee was excluded from these models. In the May 2012 Brisbane Model, this fee-based port charge was included (initially at a rate of US\$5.2/t and then at a rate of US\$10.2/t from 2017)<sup>427</sup>. In the absence of any document explaining why this fee was excluded in the Q3 2011 AOP Model, Q4 2011 AOP Model and Q1 2012 AOP Model, it is logical to conclude (and I have assumed) that it was an error.
- 11.3.6 In Period 2, the Operating Cost of the Sena Railway increased significantly, to US\$50/t in the May 2012 Brisbane Model, before reducing to a cost of between US\$33.5/t to US\$38.5/t<sup>428</sup>. These estimates are also referred to in the contemporaneous documents<sup>429</sup>.

The Operating Cost of the Greenfield Railway

- 11.3.7 As set out at paragraph 11.3.2(a), the Operating Cost of the Greenfield Railway assumed in the Key Models ranged between US\$6.2/t and US\$9.3/t.
- 11.3.8 A presentation titled “*Information Pack – Credit Agricole*”, dated 29 March 2012, refers to an estimate of the Operating Cost of the Greenfield Railway between US\$33/t (for a 50Mtpa Greenfield Railway solution) and US\$26/t (for a 75Mtpa Greenfield Railway solution)<sup>430</sup>. However, this cost appears to be based on another company, “*InfraCo*”, building the Greenfield Railway and charging Rio Tinto a fee per tonne.

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<sup>426</sup> The Drewe Model/the Key Models<sup>427</sup> The Drewe Model/the Key Models<sup>428</sup> The Drewe Model/the Key Models<sup>429</sup> Rio Tinto Coal Mozambique, Studies – work in progress, dated July 2012, page 22 [RT\_00231593 to RT\_00231619]; Email from Mr Webb to Ms Newell, dated 4 May 2012, subject “*Bid Case reconciliation*” [RT\_00341864 to RT\_00341868]; Email from Mr Webb to Mr Morris (cc: Ms Newell and Mr Maglione), dated 10 August 2012, subject “*RE: RTCM Conceptual Growth Programme – IC noting paper v2 (2) AW.docx*” [RT\_00342123 to RT\_00342126]<sup>430</sup> Rio Tinto Coal Mozambique, Information Pack – Credit Agricole, dated 29 March 2012, page 7 [RT\_SEC\_00248879 to RT\_SEC\_00248889]

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11.3.9 I have also identified:

- (a) a document titled “*Post-Integration Cost Review – Draft*” dated 1 March 2012 which referred to an estimated Operating Cost of US\$5.80/t<sup>431</sup>; and
- (b) a document titled “*Studies – work in progress*” dated July 2012 which referred to an estimated Operating Cost of US\$6.35/t<sup>432</sup>.

11.3.10 Based on these documents, the Operating Cost of the Greenfield Railway assumed in the Key Models, assuming that Rio Tinto would incur the Capital Cost of building the Greenfield Railway, appears reasonable.

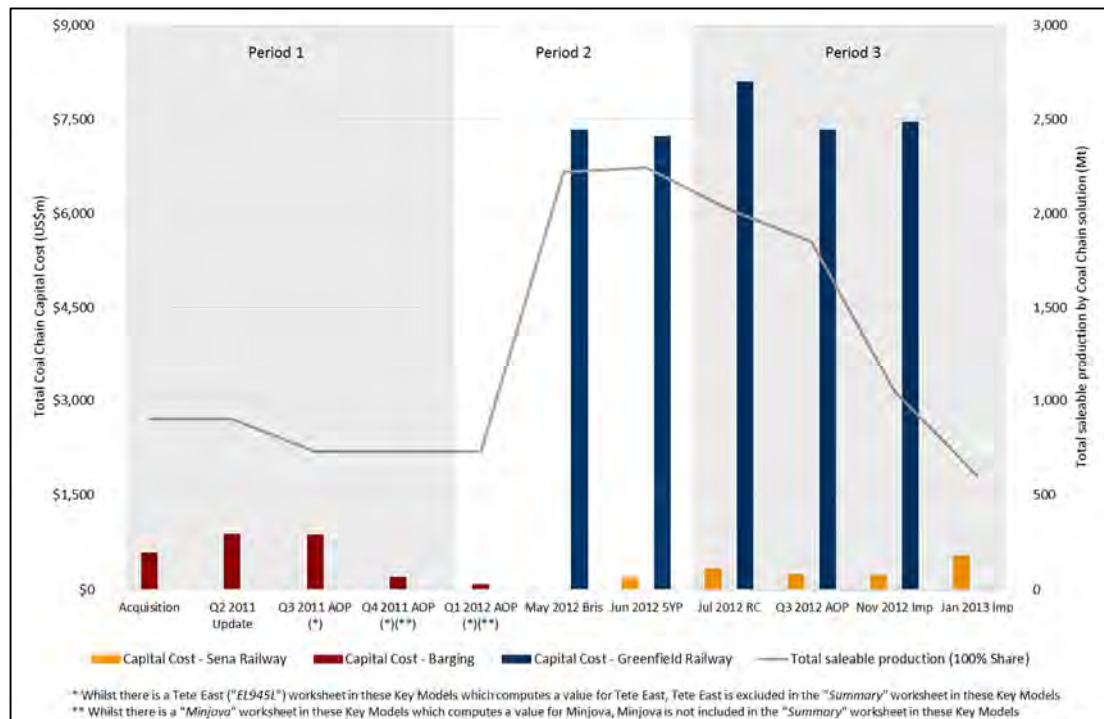
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<sup>431</sup> Rio Tinto Coal Mozambique, Post-Integration Cost Review - Draft, dated 1 March 2012, page 28 [RT\_00337001 to RT\_00337045]

<sup>432</sup> Rio Tinto Coal Mozambique, Studies – work in progress, dated July 2012, page 22 [RT\_00231593 to RT\_00231619]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****11.4 The Capital Cost of the Coal Chain****The Capital Cost of the Coal Chain assumed in the Key Models**

11.4.1 In the graph below, I summarise the Capital Cost of the Coal Chain assumed in each of the Key Models. I also set out the total saleable production by Coal Chain solution (100% Share).

**Figure 11C: The Capital Cost of the Coal Chain (RT Share)<sup>433</sup>**

11.4.2 As can be seen from Figure 11C above, the Capital Cost of the Greenfield Railway was significantly greater than the Capital Cost of Barging and Sena Railway. Further, despite all of the Key Models in the Post Transaction Period including the Sena Railway as part of the Coal Chain matrix, there was no Capital Cost of this option until the June 2012 5YP Model (US\$187 million).

**My assessment of the reasonableness of the Capital Cost of the Coal Chain assumed in the Key Models**

11.4.3 As described above, the Acquisition Model does not appear to include any Capital Cost of the Sena Railway. I have assumed for the purposes of my report that, by September 2011, Rio

<sup>433</sup> The Drewe Model/the Key Models

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Tinto had identified that a Capital Cost would be required. My assumption is consistent with the available evidence<sup>434</sup>. On this basis, it is not clear why there was no Capital Cost included in the Key Models until the June 2012 5YP Model.

11.4.4 Further, as can be seen in Figure 11C, the cost of the Greenfield Railway is substantial, ranging from US\$7.2 billion to US\$8.1 billion across the relevant Key Models.

11.4.5 As explained at paragraph 11.2.8, for the purposes of my report I have assumed that Rio Tinto was aware that a Greenfield Railway solution was required from as early as October 2011. However, none of the Key Models prior to the May 2012 Brisbane Model included any capital expenditure for a Greenfield Railway solution. I note that an estimate of the required capital expenditure was set out in an internal Rio Tinto memorandum dated 13 November 2011:

*“The capital cost estimate for this green field coal chain is \$4.5 - \$5.5B [confirm from GB] for 25mntpa, growing to \$8.2B for 100mntpa”*<sup>435</sup>.

11.4.6 A more detailed estimate of the capital expenditure in relation to the Greenfield Railway was set out in a Draft Post-Integration Cost Review in March 2012:

**“Capex Stage 1 (25mntpa) capex is \$6.76bn; Stage 2 (50mntpa) incremental is \$887m; Stage 3 (75mntpa) is \$1.02bn, and Stage 4 (100mntpa) would be \$833m”** [emphasis added]<sup>436</sup>.

11.4.7 These cumulative estimates in March 2012 are summarised in the table below:

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<sup>434</sup> An extract from the September 2011 RTCM Coal Chain Position Paper explains: “Key developments that have occurred since due diligence include: [...] CFM and CCFB lack of capability to complete upgrade of Sena Line, requiring reduction in capacity estimates and requirement for RTCM to fund some upgrade programs to ensure safe and viable operations [...] CFM’s lack of funds to upgrade port capability to 24 hour operations, requiring RTCM to fund buoyage upgrades (and tugs) to achieve” (RTCM Coal Chain Position Paper - September 2011, page 1 [RT\_00022911 to RT\_00022926]); and (ii) an email from Mr Webb to Ms Newell, dated 4 May 2012, explained that for RTCM to have an 8Mtpa capacity on the Sena Railway, capital expenditure of approximately US\$750 million was required (Email from Mr Webb to Ms Newell, dated 4 May 2012, subject “Bid Case reconciliation” [RT\_00341864 to RT\_00341868])

<sup>435</sup> Future Corridors - President’s Visit Follow Up, page 6 [RT\_00024876 to RT\_00024882]

<sup>436</sup> Rio Tinto Coal Mozambique, Post-Integration Cost Review – Draft, dated 1 March 2012 [RT\_00337001 to RT\_00337045]

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Capex stage	Incremental cost US\$'b	Cumulative cost US\$'b
Stage 1 (25Mtpa)	6.76	6.76
Stage 2 (50Mtpa)	0.89	7.65
Stage 3 (75Mtpa)	1.02	8.67
Stage 4 (100Mtpa)	0.83	9.50

11.4.8 Once capital expenditure was included in the Key Models (from the May 2012 Brisbane Model), it was broadly consistent with the estimates set out in Table 11A above.

11.4.9 I note that in an email dated 16 April 2012, Ms Newell states that an estimated Capital Cost for a Greenfield Railway in the region of US\$10 billion to US\$12 billion was appropriate (rather than US\$18 billion, which had also been suggested at that time)<sup>437</sup>. Capital Costs for the Greenfield Railway of this magnitude are not reflected in any of the Key Models.

11.4.10 The March 2012 Draft-Post-Integration Cost Review explains that:

*“Total breakeven cost per tonne ramps up massively if volumes do not get to at least 50mtpa on the corridor”<sup>438</sup>.*

11.4.11 This therefore further identifies the importance of the volumes of production from Tete East and Minjova to Rio Tinto's ability to include the low-cost high-volume Greenfield Railway in its DCF models.

## **11.5 The sale of spare capacity**

11.5.1 In certain of the Key Models, Rio Tinto assumed that it would have capacity in the Greenfield Railway that it had developed and that it could sell this spare capacity. This sale of spare capacity therefore represented a further revenue stream to Rio Tinto, thereby increasing the computed NPV. In the May 2012 Brisbane Model, it was assumed that the sale of spare capacity would provide US\$23 billion of revenue over the life of the project. This is a critical assumption because, without the revenue from this sale of spare capacity, Rio Tinto would

<sup>437</sup> Email from Ms Newell to Mr Ritchie, dated 16 April 2012, subject “IC doc and PDI story” [RT\_SEC\_00260703 to RT\_SEC\_00260711]

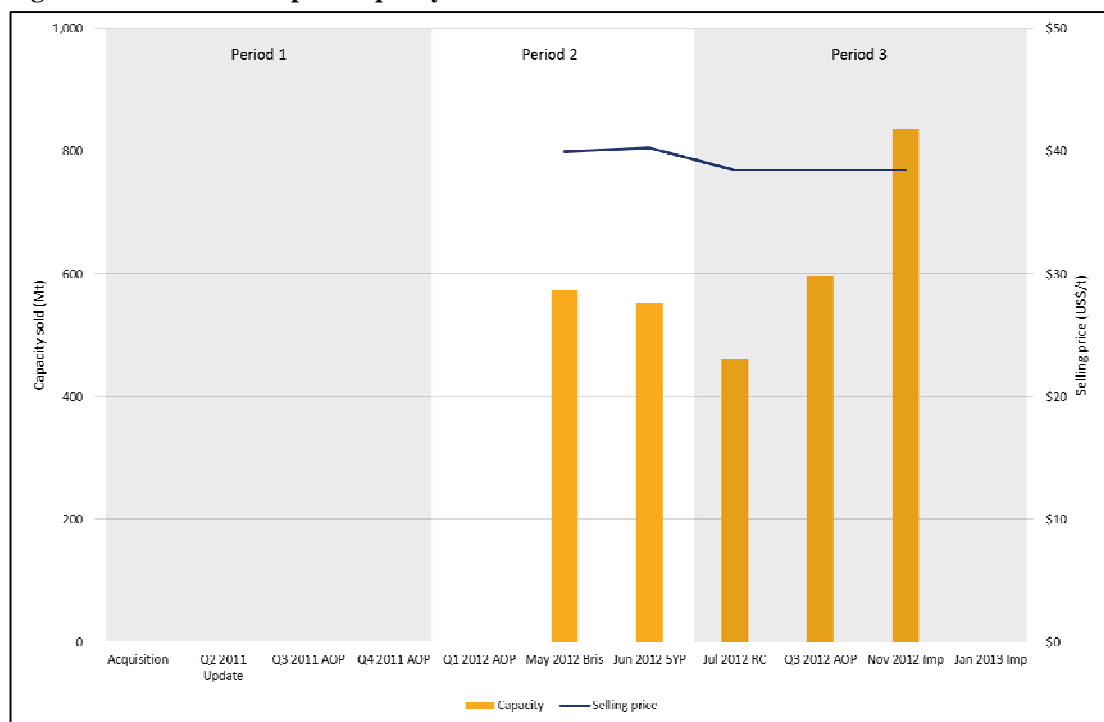
<sup>438</sup> Rio Tinto Coal Mozambique, Post-Integration Cost Review – Draft, dated 1 March 2012, slide 28 [RT\_00337001 to RT\_00337045]

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not be able to justify the construction of the Greenfield Railway, meaning that it would require an alternative, higher cost and lower volume, Coal Chain solution.

**The sale of capacity assumed in the Key Models**

11.5.2 In the graph below, I summarise the volume of spare capacity that Rio assumed would be able to be sold in each of the Key Models, together with the assumed selling price.

**Figure 11D: The sale of spare capacity<sup>439</sup>**

11.5.3 Therefore, Rio Tinto assumed that it could sell spare capacity in the May 2012 Brisbane Model to the November 2012 Impairment Model. The assumed selling price in these models remained broadly consistent.

**My assessment of the reasonableness of the sale of spare capacity assumed in the Key Models**

11.5.4 In order to include the sale of spare capacity in the DCF Models, I would expect there to be consideration by Rio Tinto of (i) the parties to whom the spare capacity could be sold, (ii) an

<sup>439</sup> The Drewe Model/the Key Models

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assessment of the volumes that could be sold to these parties, and (iii) the price at which this spare capacity could be sold.

11.5.5 In my review of 15,000 documents, I have not identified any documents that provide this analysis<sup>440</sup>.

11.5.6 As a result, in my opinion the inclusion of the sale of spare capacity in the May 2012 Brisbane Model to the November 2012 Impairment Model was not reasonable. If the income from the sale of the spare capacity is not included in these Key Models, the decrease in the computed NPVs is between US\$1,194 million and US\$2,525 million. In particular, the impact on the NPV of the May 2012 Brisbane Model is as follows:

**Table 11B: Sensitivity analysis – removing the spare capacity sales from the May 2012 Brisbane Model<sup>441</sup>**

	May 2012 Bris	Revised NPV	Impact of Sensitivity
	US\$'m	US\$'m	US\$'m
Benga	561	561	-
Zambeze	379	379	-
Tete East	354	354	-
ZAC	-	-	-
Minjova	816	816	-
Infrastructure enablers	(3,115)	(4735)	(1,620)
Other	18	337	319
<b>Total (excluding net debt / cash)</b>	<b>(987)</b>	<b>2,287</b>	<b>(1,301)</b>

## 11.6 Conclusion on the reasonableness of the Coal Chain assumptions

11.6.1 Considering the Coal Chain assumptions in the light of (i) Rio Tinto's contemporaneous valuation guidelines; (ii) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and (iii) the available contemporaneous

<sup>440</sup> I note that Mr Maglione states that he performed some analysis of the potential growth of other coal producers and analysis was also performed in the second half of 2012 (Mr Maglione deposition transcript, dated 11 October 2019, pages 109 to 111). However, I have not been able to identify this analysis

<sup>441</sup> Mazars' analysis

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evidence of the facts and circumstances that existed in the Post Transaction Period, my conclusions are as follows:

(a) the Coal Chain matrix assumptions:

- (i) the inclusion of Barging in certain of the Key Models was, at face value, not reasonable because Rio Tinto appears to have been aware (as early as November 2011) that there were significant issues with the Barging solution;
- (ii) the Sena Railway assumptions in certain of the Key Models, which assumed saleable production of up to 17.1Mtpa being transported by the Sena Railway, were not reasonable because Rio Tinto appears to have been aware that its share of the Sena Railway would likely be constrained to around 6Mtpa; and
- (iii) the Greenfield Railway assumptions in certain of the Key Models were not reasonable because the costs of the Greenfield Railway were not included;

(b) the Coal Chain Operating Cost assumptions:

- (i) the Operating Costs of Barging in certain of the Key Models, of approximately US\$14/t, do not appear reasonable because Rio Tinto appears to have been aware that, even if Barging was considered feasible, the Operating Cost would be around US\$25/t to US\$33/t;
- (ii) the Operating Costs of the Sena Railway in certain of the Key Models do not appear reasonable because they appear to exclude a fee-based port charge related to the Sena Railway for the Zambeze tenement; and
- (iii) the Operating Costs of the Greenfield Railway (when actually included in the Key Model) appear reasonable;

(c) the Coal Chain Capital Cost assumptions:

- (i) the Capital Costs in certain of the Key Models do not appear reasonable because they did not include any Capital Cost for the Sena Railway, despite Rio Tinto appearing to have identified that a Capital Cost would be required; and



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- (ii) the Capital Costs of the Greenfield Railway (when actually included in the Key Models) appear reasonable; and
- (d) the assumption that Rio Tinto could sell any spare capacity in certain of the Key Models was not reasonable because I have not identified any documents or analysis that show that Rio Tinto had; (i) identified potential purchasers of the spare capacity; (ii) the potential capacity required by any potential purchasers; nor (iii) the price that any potential purchasers would be willing to pay. The assumed ability to sell any spare capacity of the Greenfield Railway is a critical assumption because, without the revenue from this sale of spare capacity, Rio Tinto would not be able to cover the significant cost of construction of the Greenfield Railway, meaning that it would require an alternative, higher cost and lower volume, Coal Chain solution.

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## 12 Other cost assumptions

### 12.1 Introduction

12.1.1 In Section 11 I considered the Coal Chain cost assumptions. In this Section, I address other (that is non-Coal Chain) cost assumptions, which comprise other Capital Costs (**Section 12.2**) and other Operating Costs (**Section 12.3**).

12.1.2 In particular I identify the other cost assumptions that impacted the computed NPV of the Key Models and I consider whether these other cost assumptions were reasonable in the light of:

- (a) Rio Tinto's contemporaneous valuation guidelines, including PEG (such as the requirement for a CECF);
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

12.1.3 I conclude that I have not identified anything which suggests that the other cost assumptions in the Key Models are unreasonable.

### 12.2 Other Capital Costs

12.2.1 Other Capital Costs include: (a) mining and HME<sup>442</sup> Capital Costs; (b) infrastructure Capital Costs; (c) Sustaining Capital Costs; and (d) Closing Capital Costs. In this Section:

- (a) first, I identify the other Capital Costs assumed in the Key Models (paragraphs 12.3.2 to 12.3.3); and
- (b) I then consider the reasonableness of the other Capital Costs assumed in the Key Models (paragraph 12.3.4).

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<sup>442</sup> HME meaning Heavy Mining Equipment

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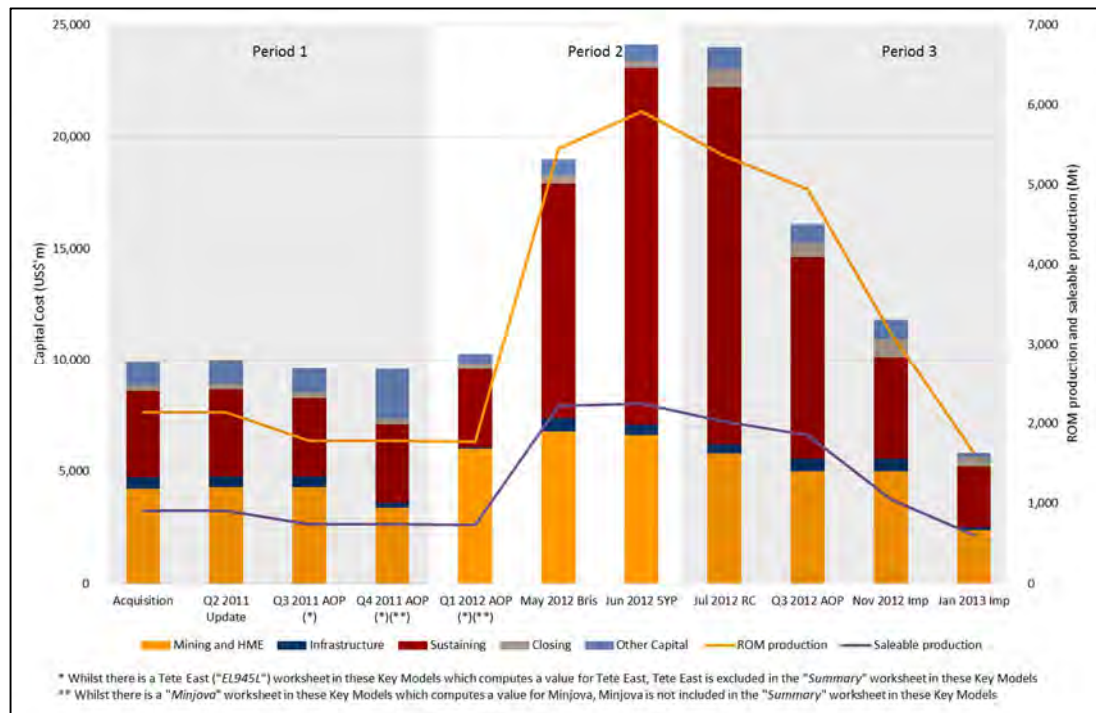
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**The other Capital Costs assumed in the Key Models**

12.2.2 In the graph below, I summarise the other Capital Costs assumed in the Key Models. This graph includes the total amount of other Capital Costs and, for context, the LOM saleable and ROM production.

**Figure 12A: The other Capital Costs assumed in the Key Models**



12.2.3 It is evident from Figure 12A that other Capital Costs fluctuated during the Post Transaction Period as follows:

- (a) in Period 1, other Capital Costs remained broadly consistent;
- (b) in Period 2, other Capital Costs in the May 2012 Brisbane Model increased significantly. This appears to have been a function of an increase in mining and HME Capital Costs and Sustaining Capital Costs. These increases are expected given the increase in production in this model (as a result of the inclusion of Tete East and Minjova). Other Capital Costs in the June 2012 5YP Model continued to increase, reflecting a further increase in ROM production; and
- (c) in Period 3, other Capital Costs reduced significantly to the January 2013 Impairment Model. Again, this decrease is expected given the decrease in production in this model

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(in particular as a result of the Tete East and Minjova not being included) in the computed NPV.

**My assessment of the reasonableness to the other Capital Costs assumed in the Key Models**

12.2.4 I have not identified any information which suggests that other Capital Costs assumed in the Key Models were not reasonable.

**12.3 Other Operating Costs**

12.3.1 Other Operating Costs principally include<sup>443</sup> mining and processing costs, such as removal of overburden<sup>444</sup> and other operating costs, which include management and corporate charges:

- (a) first, I identify the other Operating Costs assumed in the Key Models (paragraphs 12.3.2 to 12.3.3); and
- (b) I then consider the reasonableness of the other Operating Costs assumed in the Key Models (paragraphs 12.3.4 to 12.3.5).

**The other Operating Costs assumed in the Key Models**

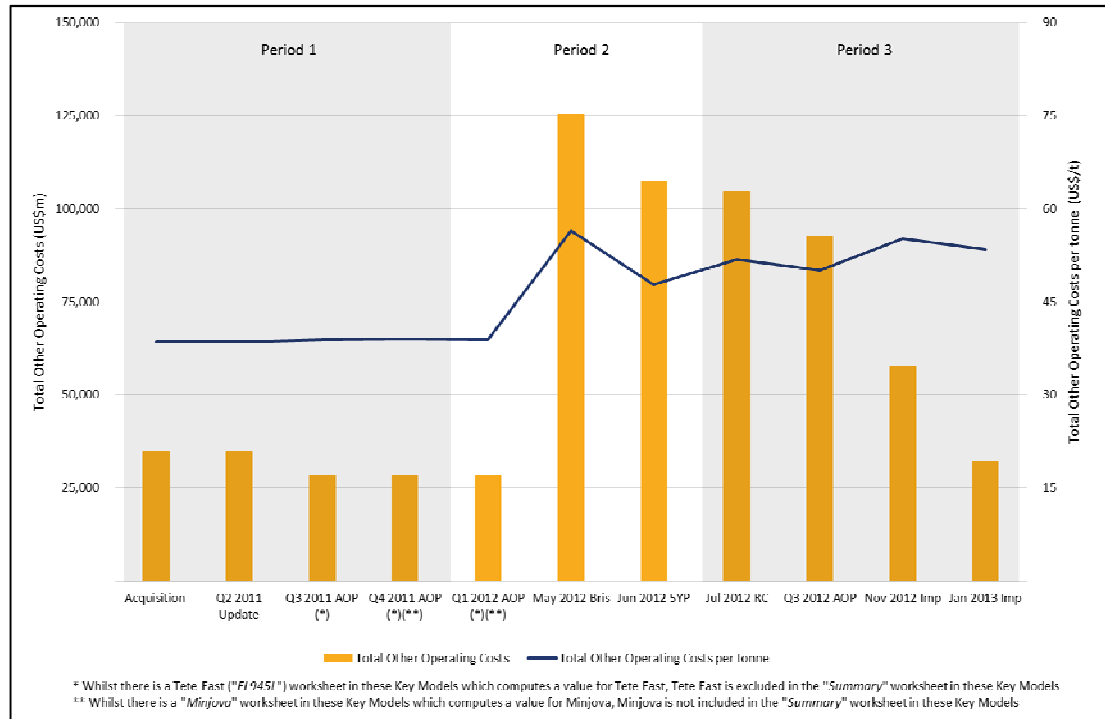
12.3.2 In the graph below, I summarise the other Operating Costs assumed in the Key Models. This graph includes the total amount of other Operating Costs and the other Operating Costs per tonne of saleable production. Analysing Operating Costs by reference to the cost per tonne is useful analysis because many of the costs in the Key Models would be anticipated to fluctuate with changes in production<sup>445</sup>.

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<sup>443</sup> The Drewe Model/the Key Models

<sup>444</sup> Overburden is the waste that has to be removed to access the coal seam

<sup>445</sup> Certain of the other Operating Costs could reasonably instead be analysed by reference to ROM production (or other measures). This would not impact my conclusions

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Figure 12B: Other Operating Costs assumed in the Key Models (100% Share)<sup>446</sup>**

12.3.3 It is evident from Figure 12B that other Operating Costs increased during the Post Transaction Period. In particular:

- (a) when compared with the Acquisition Model, in Period 1, total other Operating Costs remained broadly consistent in the Key Models;
- (b) in Period 2, total other Operating Costs increased significantly in the May 2012 Brisbane Model. This increase was as a result of (i) an increase in the volume of saleable production (for example from the inclusion of Tete East and Minjova), and (ii) an increase in the cost of mining per tonne (such as the cost of overburden); and
- (c) in Period 3, other Operating Costs per tonne continued to increase. In the January 2013 Impairment Model, other Operating Costs were US\$53.47/t compared with the US\$38.51/t assumed in the Acquisition Model.

<sup>446</sup> The Drewe Model/the Key Models

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**My assessment of the reasonableness of the other Operating Costs assumed in the Key Models**

12.3.4 The increase in the other Operating Costs is referred to in the final slides of both the Draft May 2012 Brisbane Presentation<sup>447</sup> and the Final May 2012 Brisbane Presentation<sup>448</sup>. The draft presentation explained that “*Operating costs are higher than envisaged*”. The draft and final presentations both identify:

- (a) an increase in total overburden (and strip ratio<sup>449</sup>) at Benga, from 3.9Bt to 5.2Bt; and
- (b) an increase in total overburden (and strip ratio) at Zambeze, from 10.1Bt to 14.2Bt.

12.3.5 Whilst these increases appear to have been included in the May 2012 Brisbane Model (as evidenced by the increasing other Operating Cost per tonne in that model), they were not included in the Q4 2011 AOP Model and the Q1 2012 AOP Model. It is not clear from the available information whether these should have been factored into Key Models earlier than the May 2012 Brisbane Model.

**12.4 Conclusion on the reasonableness of the other cost assumptions**

12.4.1 Considering the other cost assumptions in the light of (i) Rio Tinto’s contemporaneous valuation guidelines; (ii) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto’s Controller’s Manual; and (iii) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period, I have not seen anything which suggests that the assumptions in the Key Models were unreasonable.

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<sup>447</sup> Draft May 2012 Brisbane Presentation [RT\_00351366 to RT\_00351417]

<sup>448</sup> Final May 2012 Brisbane Presentation [RT\_00278107 to RT\_00278133]

<sup>449</sup> The strip ratio is the ratio between waste material and ROM production

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## 13 My conclusion: the result of an impairment test as of 30 June 2012

### 13.1 Introduction

13.1.1 In the context of my analysis in Sections 3 to 12 above, in this Section I assess whether, had Rio Tinto undertaken an impairment test in relation to the RTCM Assets as at 30 June 2012, it would have led to a material impairment in Rio Tinto's 2012 Interim Financial Statements.

13.1.2 Specifically:

- (a) I first identify the carrying value of the RTCM CGU at 30 June 2012 (**Section 13.2**) to be in the region of US\$3,487 million (excluding cash). Adopting a materiality of US\$250 million means that a material impairment would have been required if the FVLCS of the RTCM CGU was assessed as US\$3,237 million or lower;
- (b) I then identify the relevant Plan NPV to be used as a starting point for the assessment of the FVLCS of the RTCM CGU at 30 June 2012 (**Section 13.3**). Having considered the Key Models, I conclude that the May 2012 Brisbane Model is an appropriate starting point in this regard, which had a computed NPV of -US\$987 million; and
- (c) I then consider (**Section 13.4**) the adjustments to the May 2012 Brisbane Model required by:
  - (i) Rio Tinto's contemporaneous valuation guidelines, including PEG;
  - (ii) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
  - (iii) the available contemporaneous evidence of the facts and circumstances that I have assumed existed in the Post Transaction Period; and
- (d) finally, I provide my conclusion (**Section 13.5**). In particular, I conclude that, if Rio Tinto had undertaken an impairment test in relation to the RTCM Assets, the assessed FVLCS of the RTCM CGU would have been significantly less than US\$3,237 million. Therefore, had Rio Tinto undertaken an impairment test in relation to the RTCM Assets

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as at 30 June 2012, in my view it would have led to a material impairment in Rio Tinto's 2012 Interim Financial Statements.

**13.2 The carrying value of the RTCM CGU at 30 June 2012**

13.2.1 Mr Brice has identified that the carrying value of the RTCM CGU as at 30 June 2012 was US\$3,550 million, as summarised in the table below<sup>450</sup>.

**Table 13A: The carry value of the RTCM CGU as at 30 June 2012<sup>451</sup>**

	<b>Carrying amount at 30 June 2012 US\$m</b>
Benga	2,071
Zambeze and Tete East	1,832
Other assets and liabilities (including cash)	134
	<b>4,037</b>
Goodwill	541
Deferred tax liability	(1,028)
<b>Total carrying amount</b>	<b>3,550</b>

13.2.2 Mr Brice has also confirmed that, in the context of an impairment test of the RTCM CGU, the impairment test should be undertaken net of cash – this view is also explained by Rio Tinto contemporaneously<sup>452</sup>, and was the approach taken in the January 2013 Impairment. The balance of cash held by RTCM at 30 June 2012 was US\$63 million<sup>453</sup>. Therefore, the carrying value of the RTCM CGU excluding cash at 30 June 2012 was US\$3,487 million<sup>454</sup>.

13.2.3 Mr Brice also explains the concept of materiality<sup>455</sup>. Mr Brice explains that Rio Tinto's auditors assessed materiality in Rio Tinto's 2012 Interim Financial Statements to be US\$250 million and Mr Brice concludes that this assessment was reasonable<sup>456</sup>.

<sup>450</sup> Brice 1, Table 4E

<sup>451</sup> Brice 1, Table 4E

<sup>452</sup> January 2013 Impairment Paper, page 6 [RT\_00257820 to RT\_00257836]

<sup>453</sup> Brice 1, Table 4E

<sup>454</sup> US\$3,550 million – US\$63 million

<sup>455</sup> Brice 1, Section 11.6

<sup>456</sup> Brice 1, Section 11.6



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13.2.4 On this basis, a material impairment would have been required if the computed FVLCS of the RTCM CGU at 30 June 2012 was assessed to be US\$3,237 million<sup>457</sup> or less.

**13.3 The relevant Plan NPV to be used as a starting point for assessing the FVLCS of the RTCM CGU as at 30 June 2012**

13.3.1 As explained in Section 5 above, if Rio Tinto had undertaken an impairment test in relation to RTCM at 30 June 2012, it would have been required to base its assessment of the FVLCS of the RTCM CGU on a Plan NPV produced in accordance with PEG.

13.3.2 When considering the Plan NPV to be used as a starting point for assessing the FVLCS of the RTCM CGU as at 30 June 2012, there are a number of DCF models that could have been used as a starting point. In particular, these models include:

- (a) the May 2012 Brisbane Model, which had a computed NPV of -US\$987 million;
- (b) the June 2012 5YP Model, which had a computed NPV of US\$1,113 million. As I explain in Section 6.4, the June 2012 5YP Model represents the “*Possible*” case in the RTCM June 2012 5YP, which is not the “*central case*”, and is described by Mr Morris as the “*aspirational view*”<sup>458</sup>; and
- (c) the July 2012 Reference Case Model, which had a computed NPV of US\$2,352 million. However, as I identify in Section 9.2, this Key Model does not include the long-term commodity prices set out in the latest PEG Update. If the prices in the July 2012 Reference Case Model are revised to reflect the latest PEG Update, it reduces the computed NPV by US\$3,758 million<sup>459</sup> to be -US\$1,405 million.

13.3.3 On the basis that the outputs from the May 2012 Brisbane Model were included in presentations provided to Mr Albanese and Mr Elliott, and that the slides for the Brisbane Meeting had been developed over a number of months, it is reasonable to conclude that there is some robustness to the May 2012 Brisbane Model NPV. I have therefore used the May 2012 Brisbane Model as the starting point for an assessment of the FVLCS at 30 June 2012.

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<sup>457</sup> US\$3,487 million – US\$250 million

<sup>458</sup> Mr Morris deposition transcript, dated 8 November 2018, pages 127 and 128

<sup>459</sup> See paragraph 9.2.18

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13.3.4 For ease of reference, in the table below, I set out the computed NPV in the May 2012 Brisbane Model.

**Table 13B: The May 2012 Brisbane Model (RT Share) – the starting point for my assessment of the FVLCS of the RTCM CGU**

	<b>May 2012 Brisbane Model</b>
	<i>US\$m</i>
Benga	561
Zambeze	379
Tete East	354
Minjova	816
Other	(3,097)
<b>Total</b>	<b>(987)</b>

#### **13.4 The adjustments required to the May 2012 Brisbane Model to assess FVLCS**

13.4.1 Having identified the May 2012 Brisbane Model as a reasonable starting point for assessing the FVLCS of the RTCM CGU, it is then necessary to consider the adjustments to the May 2012 Brisbane Model required by:

- (a) Rio Tinto's contemporaneous valuation guidelines, including PEG;
- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

13.4.2 On the basis of my analysis in Sections 8 to 12 above, these adjustments comprise:

- (a) certain adjustments which I am able to make to the May 2012 Brisbane Model on the basis of the available information. I address these and quantify their impact on the May 2012 Brisbane Model in paragraphs 13.4.3 to 13.4.6; and
- (b) certain adjustments which I am unable to make to the May 2012 Brisbane Model because I do not have sufficient information as to what Rio Tinto's contemporaneous assumptions or judgements would have been had it performed an impairment test at the

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time. I address these adjustments in paragraphs 13.4.7 to 13.4.9. Whilst I am able to provide indicative assessments of the potential impact of these adjustments, I am not able to provide a full FVLCS which takes into account all of these factors – simply put, I would be required to produce an entirely new DCF model (including a revised mine plan and Coal Chain solution) and I do not have the information to do so.

**The adjustments that I am able to make to the May 2012 Brisbane Model on the basis of the information available**

13.4.3 The adjustments that I am able to make to the May 2012 Brisbane Model comprise:

- (a) discount rate: the computed NPV in the May 2012 Brisbane Model was based upon a discount rate of 9%, being Rio Tinto's discount rate<sup>460</sup>. However, as I explain in Section 5.6, the discount rate included in an assessment of the FVLCS should be based upon the discount rate of a market participant, not the discount rate of Rio Tinto. I have applied a discount rate of 7.9% (including a 1% premium for Mozambique), being the discount rate applied in the January 2013 Impairment test<sup>461</sup>;
- (b) commodity prices: as I explain in Section 9.2, the May 2012 Brisbane Model applied January 2012 PEG. However, the latest PEG Update was May 2012 PEG. Updating the May 2012 Brisbane Model for May 2012 PEG has a minimal affect (US\$9 million<sup>462</sup>); and
- (c) probabilistic adjustments: in Section 5.6 I explain that PEG, IFRS, the Controller's Manual and Rio Tinto's stated accounting policies required probabilistic adjustments to be made where necessary. In relation to the May 2012 Brisbane Model, I have assumed that the following probabilistic adjustments are required:
  - (i) Zambeze: in the January 2013 Impairment, the computed value of Zambeze was weighted by 75% to reflect the fact that the "*project is still at the conceptual valuation stage. Significant additional ore body knowledge and further study work is required before a full financial assessment can be established*"<sup>463</sup>. Had

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<sup>460</sup> See Section 9.4

<sup>461</sup> My analysis suggests the applicable discount rate at 30 June 2012 may actually have been higher. This would decrease the computed NPV

<sup>462</sup> See paragraph 9.2.13

<sup>463</sup> January 2013 Impairment Paper, page 6 [RT\_00257820 to RT\_00257836]

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an impairment review been undertaken six months earlier, it is logical to conclude that a weighting of 75% (if not less) would also have been required to be applied to the computed NPV of Zambeze;

(ii) Tete East and Minjova: although these tenements have a computed value in the May 2012 Brisbane Model, as I explain at Section 10.2, these tenements should only be included as potential upside given the stage of development they were at and the limited resource knowledge. This is consistent with the requirements of PEG and the facts and circumstances relating to these tenements (according to the available documentary evidence):

- PEG required that, in a Plan NPV, “[t]he volume of ore should not include all the upside or blue sky that can be envisaged, although this potential can be shown as a sensitivity if appropriate”<sup>464</sup>. In the May 2012 Brisbane Model there is no indication that this requirement was met. In particular, the Project Mercury team later specifically considered Tete East to be “blue-sky exploration”<sup>465</sup>;
- even if it was appropriate to include production from Tete East and Minjova in a CEFC (which would have been contrary to the requirements of PEG), when computing a FVLCS, Rio Tinto’s 2011 Annual Financial Statements explain that:

“...non-reserve material is only included where there is a high degree of confidence in its economic extraction”<sup>466</sup>. I have not seen anything which suggests that there was a high degree of confidence in relation to Tete East or Minjova. Mr Dupree explains that mine plans were not developed until 2013 for Tete East and Minjova due to there being “[i]nsufficient data”, and that even when the mine plans were developed in 2013 they were “very preliminary”<sup>467</sup>; and

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<sup>464</sup> PEG, Volume 2, page 29, Section 7.2.1 [RT\_SEC\_00115484 to RT\_SEC\_00115541]

<sup>465</sup> Paper titled “Project Mercury – Executive Summary”, dated 12 April 2013, page 2 [RT\_00001065 to RT\_00001091]

<sup>466</sup> Rio Tinto’s 2011 Annual Financial Statements, page 143; Rio Tinto’s 2012 Annual Financial Statements, page 152

<sup>467</sup> Mr Dupree deposition transcript, dated 20 February 2019 page 43

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- in relation to what are described as “*growth projects*”, they should be included “*at the risk adjustments agreed upon by local management and Controllers*”<sup>468</sup>. Therefore, even if an amount for Tete East and Minjova should be included, it should be at a risk adjusted amount. This is what Rio Tinto did in the January 2013 Impairment Paper; Tete East and Minjova were part of the potential resource upside; and
- (iii) other potential upside and downside. The potential upsides and downsides that were evident at 30 June 2012 include:
- Upsides: the Benga Power Plant, coal bed methane and coal resource upside potential (all of which were referred to in the December 2010 Riversdale Board Paper). The coal resource upside potential would also take into account the potential of Tete East and Minjova; and
  - Downsides: value leakage through GoM transfer (in Section 8.2 above I explain that Rio Tinto were aware of this downside in August 2011) and tax adjustments.

In the January 2013 Impairment, these same potential upsides and downsides were assessed in the FVLCS to be US\$126 million (being US\$1,216 million x 10% risk weighting). It is reasonable to conclude that if they had been assessed six months earlier, a similar quantum of upsides and downsides would have been computed.

13.4.4 In the table below I adjust the computed NPV in the May 2012 Brisbane Model for the above factors.

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<sup>468</sup> Internal memo, titled “*Impairment Methodologies 2012*”, dated 31 August 2012, page 3 [RT\_00101098 to RT\_00101101]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Table 13C: Adjustments that I am able to make to the May 2012 Brisbane Model**

	May 2012 Bris	After adjustments	Weighting	Revised value
	US\$'m	US\$'m		US\$'m
Benga	561	734	100%	734
Zambeze	379	629	75%	472
Tete East	354	-	-	-
Minjova	816	-	-	-
Other	(3,097)	(2,962)	100%	(2,962)
<b>Total in May 2012 Brisbane Model</b>	<b>(987)</b>	<b>(1,599)</b>		<b>(1,756)</b>
Potential upsides and downsides		1,216	10%	126
<b>Revised value</b>				<b>(1,630)</b>

13.4.5 Therefore, adopting the May 2012 Brisbane Model as the basis for the FVLCS assessment, and then making certain adjustments required in a FVLCS assessment, the revised value is -US\$1,630 million.

13.4.6 However and importantly, this value does not take into account a number of other factors, the impact of which I am unable to assess (because I do not have sufficient information as to what Rio Tinto's contemporaneous assumptions or judgements would have been). I address these factors below.

**The adjustments I am unable to make on the basis of the information available**Production at Benga – potential decrease of US\$68 million<sup>469</sup>

13.4.7 The computed NPV of Benga in the May 2012 Brisbane Model is based upon a ROM production of 860Mt. By reference to the Apparent Conversion Ratios, the ROM production assumed in the May 2012 Brisbane Model appears unreasonable – this is because the volume of ROM Production included in the May 2012 Brisbane Model is significantly greater than the volume of production computed based upon the Apparent Conversion Ratios.

<sup>469</sup> See paragraph 10.2.9 *et seq*

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Production at Zambeze – potential decrease of US\$17 million<sup>470</sup>

- 13.4.8 In the May 2012 Brisbane Model, LOM saleable production remained broadly consistent with the previous Key Models. However, ROM had increased to 1,591Mt (the yield had decreased which is why LOM saleable production remained broadly consistent). By reference to the Apparent Conversion Ratios, the ROM production assumed in the May 2012 Brisbane Model appears unreasonable – this is because the volume of ROM production included in the May 2012 Brisbane Model is significantly greater than the volume of production computed based upon the Apparent Conversion Ratios.

Sale of spare capacity – potential decrease of US\$1,301 million<sup>471</sup>

- 13.4.9 Rio Tinto do not appear to have performed any detailed analysis of (i) the parties to whom the spare capacity of the Greenfield Rail solution could be sold, (ii) the volumes that could be sold to such parties, and (iii) the price at which this spare capacity could be sold. I therefore have assumed that the inclusion of revenue from the sale of spare capacity on a built Greenfield Railway solution at US\$40/t to be unreasonable. This also appears to be the view of Mr Carter, who considered that the assumed sale of spare capacity was “*unrealistic*”<sup>472</sup>.

**13.5 Conclusion on the result of an impairment test undertaken as at 30 June 2012**

- 13.5.1 A material impairment would have been required if the FVLCS of the RTCM CGU was US\$3,237 million or less.
- 13.5.2 I consider it reasonable to assume that Rio Tinto would have adopted the May 2012 Brisbane Model as the starting point for the FVLCS of the RTCM CGU. This DCF model had a computed NPV of -US\$987 million.
- 13.5.3 It is then necessary to consider the adjustments to the May 2012 Brisbane Model required by:
- (a) Rio Tinto’s contemporaneous valuation guidelines, including PEG;

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<sup>470</sup> See paragraph 10.2.20 *et seq.* I have applied a 75% adjustment to the sensitivity calculation to reflect the probabilistic adjustment I have made to Zambeze (see paragraph 13.4.3(c))

<sup>471</sup> See Section 11.5

<sup>472</sup> Mr Carter deposition transcript, dated 25 October 2018 page 107

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- (b) the requirements of a FVLCS assessment undertaken in accordance with IFRS and Rio Tinto's Controller's Manual; and
- (c) the available contemporaneous evidence of the facts and circumstances that existed in the Post Transaction Period.

13.5.4 I have first made certain adjustments which I consider I am able to make on the basis of the available information (discount rate and probabilistic adjustments). Having made these adjustments, the value of the RTCM Assets is computed to be -US\$1,630 million<sup>473</sup>. However, this value does not take into account certain other adjustments that would have been required to have been made to the May 2012 Brisbane Model, including in relation to:

- (a) the volume of production assumed at Benga which, following the downgrading of the reserves and resources, by reference to Rio Tinto's Apparent Conversion Ratios appears unreasonable;
- (b) the volume of production assumed at Zambeze which, following the downgrading of the reserves and resources, by reference to Rio Tinto's Apparent Conversion Ratios appears unreasonable; and
- (c) the sale of the Greenfield Railway spare capacity.

13.5.5 All of the above factors would have decreased the computed FVLCS and my analysis therefore suggests that had Rio Tinto produced a model which took into account all of these factors, it would have resulted in a FVLCS of significantly less than US\$3,237 million.

13.5.6 Therefore, in my view, had Rio Tinto undertaken an impairment test in relation to the RTCM Assets as at 30 June 2012, it would have led to a material impairment in Rio Tinto's 2012 Interim Financial Statements.

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<sup>473</sup> The value of Benga within this figure is US\$734 million which is less than the carrying value of Benga of US\$2,071 million. Therefore, even before taking into account other factors, an impairment test undertaken in relation to Benga would have resulted in a material impairment (irrespective of the outcome of an impairment test in relation to the RTCM CGU)



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### 13.6 The indication of value at 30 June 2012 provided to Rio Tinto's auditors

13.6.1 In an Internal memo, titled "*RTCM 2012 HY impairment indicator review*", dated 16 July 2012 ("**HY 2012 Impairment Review**"), Rio Tinto explains that:

*"In the interim to a full review at year end, in order to give some indication of the value of RTCM two different analyses have been performed"*<sup>474</sup>.

13.6.2 I address these two analyses in turn below:

#### **The "*potential*" value of US\$5.1 billion**

13.6.3 Rio Tinto explains that:

*"The impact of some of the more certain changes in circumstances have been quantified"*<sup>475</sup>.

13.6.4 These "*more certain changes*" are the impact of:

- (a) a 1 percentage point increase in the discount rate;
- (b) the increase in PEG Prices and changes in inflation and foreign exchange rates; and
- (c) change in a valuation date.

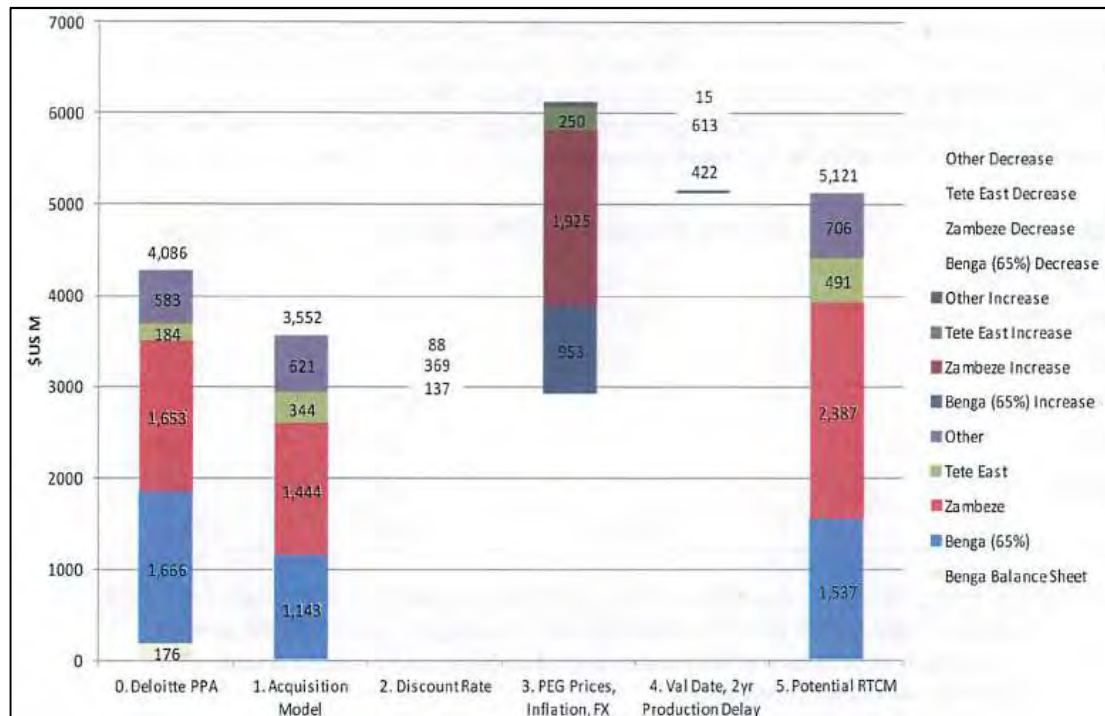
13.6.5 Rio Tinto then explains that, adjusting the Acquisition Model NPV for these adjustments, "*result[s] in a potential value of \$5.1 billion*"<sup>476</sup>. The following waterfall chart was provided by Rio Tinto setting out the results of this analysis:

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<sup>474</sup> HY 2012 Impairment Review, page 3 [RT\_00225317 to RT\_00225323]

<sup>475</sup> HY 2012 Impairment Review, page 3 [RT\_00225317 to RT\_00225323]

<sup>476</sup> HY 2012 Impairment Review, page 3 [RT\_00225317 to RT\_00225323]

**Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott****Case No. 17 Civ. 7994 (AT) (DCF)****Expert Report of Christopher Drewe FCA****Figure 13A: The US\$5.1 billion “potential” valuation produced by Rio Tinto<sup>477</sup>**

13.6.6 I note that I have not been able to identify a DCF model prepared in 2012 which produces a valuation of US\$5.1 billion. I have been instructed to specifically consider two excel files, being RT\_00185576 and RT\_00338379, which I understand Rio Tinto suggests contain the US\$5.1 billion valuation. However, these Excel files set out Rio Tinto’s workings for the waterfall graph included at Figure 13A above; they do not include a DCF analysis of the RTCM CGU and are not in the Acquisition Format or Maglione Format. They therefore do not include the assumptions underpinning the US\$5.1 billion valuation.

13.6.7 Importantly, the US\$5.1 billion “potential” valuation does not include several significant factors, including:

- (a) the change in the infrastructure required for the coal chain. The “potential” valuation is based upon all production being barged down the Zambezi river despite the fact that:
  - (i) since November 2011 (if not earlier), Rio Tinto was not expecting all of the output from the mines to be exported via Barging;

<sup>477</sup> HY 2012 Impairment Review, Appendix 2 [RT\_00225317 to RT\_00225323]

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- (ii) the GoM appears to have formally rejected Rio Tinto's Barging proposal and Rio Tinto had identified a significant increase in the Operating Cost of Barging; and
    - (iii) Rio Tinto had apparently "*abandoned*" its plans for Barging;
  - (b) the significant cost of developing the Greenfield Rail which had been identified by Rio Tinto since circa November 2011;
  - (c) the downgrading of the mineral resources, including the change in product ratio; and
  - (d) the impact of the delay in the ramp-up of production.
- 13.6.8 Moreover, this valuation is fundamentally different to all Rio Tinto's other DCF Models in this period, principally because it does not take into account the impact of the above significant factors. I do not see a basis for how the assumptions in this valuation could be viewed as being "*management's best estimate*"<sup>478</sup> or how it was based upon the "*best information available*"<sup>479</sup> as required by IAS 36, the Controller's Manual and Rio Tinto's disclosed accounting policies.
- 13.6.9 My conclusion appears consistent with the explanation of Mr Morris who explains that he was "*uncomfortable*"<sup>480</sup> with the US\$5.1 billion valuation because it was "*materially different from where the business was at*"<sup>481</sup>.
- 13.6.10 Further, an email chain between Mr Russell-Smith and Mr Morris in August 2012 suggests that updating the US\$5.1 billion valuation presented in the HY 2012 Impairment Review for the "*draft coal prices*" at that date would "*result in a revised valuation of c. \$2.6bn*"<sup>482</sup>.
- 13.6.11 I also note that Mr Morris explained that the model used for the acquisition would not be expected to be as detailed as the Maglione Format models because Rio Tinto did not have

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<sup>478</sup> Rio Tinto's 2011 Annual Financial Statements, page 143; Rio Tinto's 2012 Annual Financial Statements, page 152

<sup>479</sup> Rio Tinto's 2011 Annual Financial Statements, page 143; Rio Tinto's 2012 Annual Financial Statements, page 152; Controller's Manual (C360 Impairment of Non-Current Assets), paragraph 6.3 [RT\_SEC\_00011971 to RT\_SEC\_00011982]

<sup>480</sup> Mr Morris deposition transcript, dated 8 November 2018, page 132

<sup>481</sup> Mr Morris deposition transcript, dated 8 November 2018, page 132

<sup>482</sup> See paragraphs 9.2.16 and 9.2.17

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access to the same level of information during the acquisition process<sup>483</sup>. Further, the Project Mercury team concluded that the Acquisition Model “*did not follow PEG and could not be considered central estimates*”<sup>484</sup>. Therefore, in the context of an impairment test, I would not expect Rio Tinto to have simply made adjustments to the Acquisition Model.

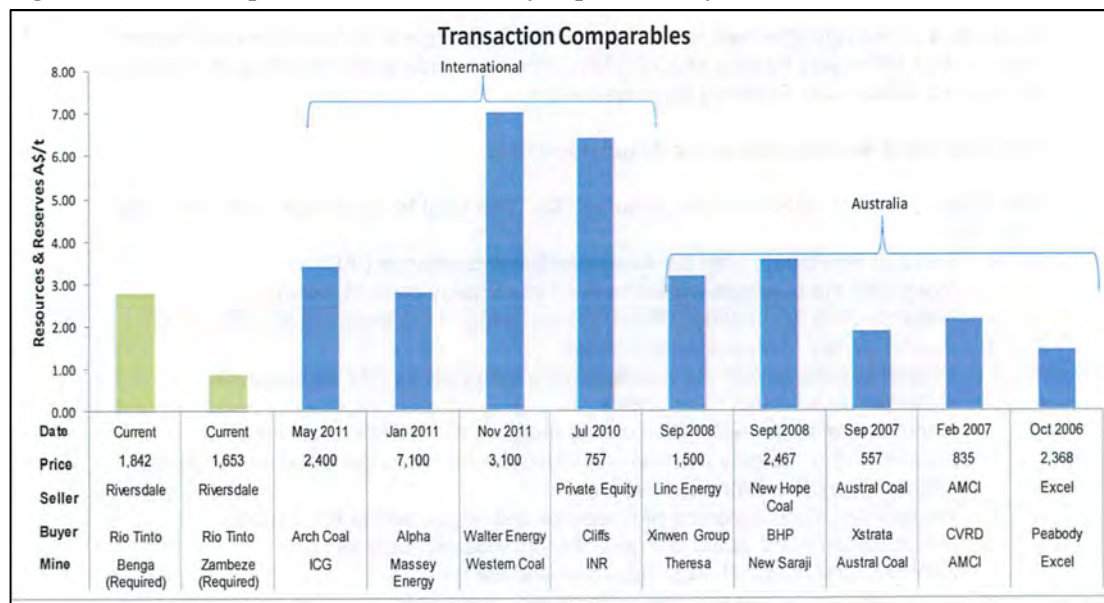
**Analysis of comparable transactions**

13.6.12 Rio Tinto explains in the HY 2012 Impairment Review that:

*“In order to support our valuation at 30 June 2012 we have also re-benchmarked our position inclusive of the new JORC resource and reserve estimates on a \$/t basis against comparable transaction”*<sup>485</sup>.

13.6.13 Rio Tinto provided the following chart in this respect:

**Figure 13B: The comparable transaction analysis produced by Rio Tinto**<sup>486</sup>



13.6.14 Rio Tinto then concluded that this analysis:

<sup>483</sup> Mr Morris deposition transcript, dated 8 November 2018, page 38

<sup>484</sup> Paper titled “Project Mercury - Executive Summary”, dated 12 April 2013, page 13 [RT\_00001065 to RT\_00001091]

<sup>485</sup> HY 2012 Impairment Review, page 3 [RT\_00225317 to RT\_00225323]

<sup>486</sup> HY 2012 Impairment Review, Appendix 2 [RT\_00225317 to RT\_00225323]

## Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott

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*“indicates that even after the significant reduction in resource/reserves the allocated value is still well within (or even below) the range of comparable transactions”<sup>487</sup>.*

13.6.15 However a multiple of reserves and resources analysis does not take into account the significant infrastructure challenges that were being experienced in relation to RTCM. In an audit working paper relating to the January 2013 impairment of RTCM, PwC recorded that:

*“RT also considered Anglo American’s (“Anglo”) proposed acquisition of Revuboe mine in Mozambique, which was not yet closed at the time of our review, to sense check whether the resulting value of \$0.6bn is a fair representation from a fair value perspective. Using the latest JORC report based resource amount of 2.6bn tonnes and the purchase price offered by Anglo, such an approach would suggest a value of \$1.7bn. However, **RT further considered the current knowledge of ore bodies and the infrastructure challenges that they are facing and reached a conclusion that it is likely that any potential buyer of RTCM assets would identify these challenges during the due diligence process** and hence offer a price similar to RT’s revised FVLCS estimate. Whilst RT’s conclusion on the comparable transaction cross check are based on number of subjective judgements and assumptions, we do not consider RT’s approach and conclusions to be unreasonable in the light of the current uncertainties surrounding RTCM assets” [emphasis added]<sup>488</sup>.*

13.6.16 For this reason, it is likely that the transactions referred to by Rio Tinto were not appropriate comparators on the basis that these mining companies did not have the same infrastructure challenges. PwC explained only six months later:

*“We also note that we did not find any directly comparable transactions which could be used in benchmarking to derive the FVLCS of RTCM during our market analysis”<sup>489</sup>.*

13.6.17 Importantly, when considering mining companies, each property is unique with respect to geology, mineralisation, infrastructure and stage of exploration. As such, valuing mines and mining companies using a multiple approach has inherent weaknesses. It is for this reason, a DCF approach is typically used for mining companies.

<sup>487</sup> HY 2012 Impairment Review, page 3 [RT\_00225317 to RT\_00225323]

<sup>488</sup> PwC audit working paper, titled “Audit Assistance Memo”, dated 8 February 2013, page 11 [PwCUK000002987\_0001 to PwCUK000002987\_0046]

<sup>489</sup> PwC audit working paper, titled “Audit Assistance Memo”, dated 8 February 2013, page 11 [PwCUK000002987\_0001 to PwCUK000002987\_0046]

Securities and Exchange Commission v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott

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13.6.18 Consistent with my conclusion, the Project Mercury team set out that:

*“Alternative valuation tools such as EBITDA multiples and Resource multiples were not much help on this occasion given the nature of the assets. The proposed Wisco transaction appeared to anchor 40% of Zambeze at \$800 million, but this was a non-binding understanding and payment was split into three instalments contingent on signing an agreement, completion of a feasibility study demonstrating a viable project in excess of 30Mtpa ROM and the granting of a mining contract and other relevant approvals, (see below).*

*RTE’s NPV differed significantly from Riverdale’s market value prior to the leaking of the bid. A sensible criterion for the acquisition of a quoted company, particularly for quoted companies, is that the value added must exceed the proposed acquisition premium. Riversdale’s undisturbed share price was ~\$9 to \$10 per share. The share price probably reflected Benga Stage 1, cash, and out-of-the money development options depending largely on infrastructure solutions (or bid speculation). RTE did not identify any synergies in its paper to justify the premium.*

*The significant disparity between the NPV and the share price should have been a warning signal and led us to question the NPV calculation. This discipline seems to be no longer the predominant view in the company given the Alcan and Riversdale acquisitions. Some within Rio Tinto rationalised the difference in value being due to Rio Tinto’s ability to develop the assets faster than Riversdale. However there was no comparison in RTE’s IC papers between RTE’s assumptions and Riverdale’s plans and the additional value created”<sup>490</sup> [emphasis added].*

#### **Conclusion on the information relating to “potential” recoverable amount provided to Rio Tinto’s auditors**

13.6.19 The information provided to Rio Tinto’s auditors relating to the “potential” recoverable amount of the RTCM Assets as at 30 June 2012 does not affect my conclusion on whether an assessment of the FVLCS of the RTCM Assets would have resulted in a material impairment in Rio Tinto’s 2012 Interim Financial Statements. I therefore conclude that:

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<sup>490</sup> Paper titled “Project Mercury – Commercial”, undated, page 14 [RT\_00003749 to RT\_00003778]

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**Expert Report of Christopher Drewe FCA**

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- (a) Rio Tinto's Controller's Manual required the FVLCS assessment to be based upon Rio Tinto's own discounted cashflow models, incorporating assumptions which reflected, *inter alia*, "the best information available", management's "best estimates", and "the central estimate cash flow" (which Rio Tinto had defined as being "neither... unduly optimistic nor pessimistic, but fully and equally reflect[ing] both upside and downside"; and
- (b) based on the documents generated by the relevant business units at Rio Tinto, the only way for Rio Tinto to have undertaken an impairment test as at 30 June 2012 which did not result in a material impairment would have been if Rio Tinto had assessed the FVLCS without reference to the best information available, by producing cashflows which were not central estimates (because they would necessarily be unduly optimistic) and by adopting assumptions which were not management's best estimates.

13.6.20 Consistent with these conclusions, the US\$5.1 billion presented to Rio Tinto's auditors (which would not result in a material impairment) was not a central estimate cashflow and did not reflect the best available information or management's best estimates.

\*\*\*\*\*



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Christopher Drewe

20 December 2019



## EXHIBIT 3



UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE )  
COMMISSION, )  
Plaintiff, ) Index No.  
vs. ) 1:17-cv-7994-AT-DCF  
RIO TINTO PLC, RIO TINTO )  
LIMITED, THOMAS ALBANESE, )  
and GUY ROBERT ELLIOTT, )  
Defendants. )  
-----)

REMOTE VIDEOTAPED  
DEPOSITION OF CHRISTOPHER DREWE  
Wednesday, July 1, 2020

Reported by:  
FRANCIS X. FREDERICK, CSR, RPR, RMR  
JOB NO. 181154

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July 1, 2020

8:42 a.m.

Remote videotaped deposition of  
CHRISTOPHER DREWE, before Francis X.  
Frederick, a Certified Shorthand  
Reporter, Registered Merit Reporter and  
Notary Public of the States of New York  
and New Jersey.

A P P E A R A N C E S:

(All counsel and participants  
present via videoconference and/or  
teleconference due to COVID-19  
restrictions.)

U.S. SECURITIES AND EXCHANGE COMMISSION  
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A P P E A R A N C E S: (Cont'd.)

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BY: SARAH PROSTKO, ESQ.

WALTER RICCIARDI, ESQ.

KEVIN MADDEN, Summer Associate

ALSO PRESENT:

GUY ELLIOTT

MICHAEL PINEIRO, Videographer

1 PROCEEDINGS

2 THE VIDEOGRAPHER: Good morning,  
3 Counselors. My name is Michael Pineiro.  
4 I am a certified legal video specialist  
5 in association with TSG Reporting, Inc.

6 Due to the severity of COVID-19  
7 and following the practice of social  
8 distancing, I will not be in the same  
9 room with the witness but will record  
10 this videotaped deposition remotely.

11 The reporter, Francis Frederick,  
12 also will not be in the same room and  
13 swear the witness remotely.

14 Do all parties stipulate to the  
15 validity of this video recording and  
16 remote swearing that it will be  
17 admissible in the court room as if it  
18 had been taken following Rule 30 of the  
19 Federal Rules of Civil Procedures and  
20 the state's rules where the case is  
21 pending?

22 MR. WU: Yes.

23 MR. RICCIARDI: This is Walter  
24 Ricciardi on behalf of Guy --

25 MR. CONWAY: Go ahead, Walter.

1 PROCEEDINGS

2 MR. RICCIARDI: Yeah. This is  
3 Walter Ricciardi on behalf of Guy  
4 Elliott. Yes.

5 MR. FLETCHER: This is Scott  
6 Fletcher on behalf of Tom Albanese, yes;  
7 although, I want to clarify when you say  
8 "and subject to the state's rules where  
9 this is pending," we're taking this  
10 deposition pursuant to the federal  
11 rules.

12 MR. CONWAY: Dean F. Conway on  
13 behalf of the SEC, yes.

14 THE VIDEOGRAPHER: Thank you.  
15 This is the start of media number one of  
16 the remote recorded deposition of  
17 Christopher Drewe in the matter  
18 Securities & Exchange Commission versus  
19 Rio Tinto Plc, et al. Today is July  
20 1st, 2020. The time is approximately  
21 1:47 p.m. We are on the record.

22 \* \* \*

23

24

25

1 C. DREWE

2 C H R I S T O P H E R D R E W E, called as  
3 a witness, having been duly sworn by a  
4 Notary Public, was examined and  
5 testified as follows:

6 EXAMINATION BY

7 MR. WU:

8 Q. Good afternoon, Mr. Drewe. My  
9 name is Aric Wu. I'm one of the attorneys  
10 representing the Rio Tinto defendants in the  
11 case. I'm going to be asking you some  
12 questions today.

13 Could you state your name and  
14 address for the record, please.

15 A. Yes. My name is Christopher  
16 Robert Drewe. My current address is 32  
17 Herongate Road, London E12, 5EG.

18 Q. And are you represented here by  
19 counsel for the SEC?

20 A. I am, yes.

21 Q. Have you been deposed before?

22 A. No, I have not.

23 Q. Do you understand that you're  
24 testifying under oath?

25 A. Yes, I do.



1 C. DREWE

2 Q. So just -- I know this is a little  
3 bit awkward because we're doing things  
4 remotely. But particularly because we're not  
5 in the same room, it's important that we speak  
6 one at a time. Let me ask my question before  
7 you answer even if you think you know what I'm  
8 about to ask. We need to sort of create a  
9 clear record that the court reporter can  
10 transcribe.

11 And if you don't understand one of  
12 my questions, just let me know before you  
13 answer. Otherwise, I'll assume that you  
14 understand the question.

15 Please answer audibly rather than  
16 with a nod or a gesture.

17 If you need a break at any time  
18 just let me know.

19 Your attorney, Mr. Conway, may  
20 object. You'll still have to answer the  
21 question anyway unless he specifically  
22 instructs you otherwise. But if he objects,  
23 let him finish his objection and then answer  
24 the question unless he instructs you  
25 otherwise.

1 C. DREWE

2 Is there any reason such as an  
3 illness or physical condition that you can't  
4 give truthfully and accurate testimony today?

5 A. No, there is not.

6 Q. Okay. And have you taken any  
7 medications or other substances that would  
8 impact your ability to give truthful and  
9 accurate testimony today?

10 A. No, I have not.

11 Q. Okay. I'm --

12 MR. CONWAY: Aric, I'm sorry to  
13 interrupt. I just want to clarify one  
14 point. I'm here representing the SEC.  
15 Mr. Drewe is our witness. I just want  
16 to make that clear. I'm not  
17 representing him in his personal  
18 capacity. I'm here on behalf of the  
19 SEC. Sorry.

20 MR. WU: Thank you.

21 (Defendant's Exhibit 332, Expert  
22 Report of Christopher Drewe, previously  
23 marked for identification.)

24 BY MR. WU:

25 Q. So, Mr. Drewe, I know you have a

1 C. DREWE

2 copy of your report in front of you. I'm just  
3 going to represent to you that we've marked  
4 your report Defendant's Exhibit 332. Okay?  
5 If you could just pull out a copy of your  
6 initial report. You can either pull out the  
7 copy we sent you or use the copy that you  
8 have.

9 A. Okay.

10 Q. Is this a copy of your initial  
11 report dated December 20, 2019?

12 A. Yes, it is.

13 Q. And does your initial report  
14 contain your complete and accurate opinions as  
15 of December 20, 2019?

16 A. Yes, it does.

17 Q. And do you still consider those  
18 opinions to be complete and accurate as of  
19 today?

20 A. I do, yes.

21 (Defendant's Exhibit 397, Appendix  
22 C to Initial Expert Report of  
23 Christopher Drewe, previously marked for  
24 identification.)  
25

1 C. DREWE

2 BY MR. WU:

3 Q. Okay. So I'd like to turn to  
4 Appendix C of your initial report, which is  
5 Defendant's Exhibit 397.

6 Now, does this Appendix C contain  
7 all documents that you relied upon in forming  
8 the opinions expressed in your initial report?

9 MR. CONWAY: Objection, form.

10 Vague.

11 A. The information that is in  
12 Appendix C is the information that I have  
13 cited and referred to in my report. I deal  
14 with the available information in Section 1.6  
15 of my report. And in Section 1.6 I explain  
16 that as part of the documents that have been  
17 provided to me, I've been provided with  
18 150- -- or more than 150,000 documents. Also,  
19 I've reviewed in excess of 15,000 documents.

20 The documents that are set out in  
21 Appendix C are those documents which I've  
22 cited or referred to in my report.

23 Q. So Appendix C is just a subset of  
24 the 15,000-plus documents that you've  
25 reviewed?

1 C. DREWE

2 MR. CONWAY: Objection, form.

3 A. Appendix C is the information, as  
4 I -- yeah, the information that I've cited in  
5 my report. The 15,000 -- more than 15,000  
6 documents that I've explained have been  
7 reviewed for the purposes of forming my  
8 opinions, those I believe were provided  
9 separately to the defense. So it was very  
10 clear what documents I have reviewed and what  
11 documents I haven't reviewed.

12 Q. And if you reviewed the document  
13 but you did not cite it in Appendix C, does it  
14 mean that that document is not something you  
15 relied upon in forming the opinions in your  
16 initial report?

17 A. A document that is included within  
18 the -- let's call it the 15,000 documents -- a  
19 document that's within those 15,000 documents  
20 isn't included in Exhibit C. They're a  
21 document that have been considered in forming  
22 the conclusions in my report, but I haven't  
23 specifically cited that document in my report.

24 Q. So under Accounting Guidance, do  
25 you see the first subheader in Appendix C?

1 C. DREWE

2 A. I do, yes.

3 Q. And do you see that you list IAS  
4 36 and the IFRS conceptual framework?

5 A. Yes, I can see that.

6 Q. Did you rely on any other  
7 accounting guidance in forming the opinions in  
8 your initial report?

9 MR. CONWAY: Objection, form.

10 Vague.

11 A. My instructions to my report were  
12 to consider the outcome of an impairment test  
13 undertaken in relation to the RTCM asset as of  
14 the interim in 2012.

15 That impairment test would have  
16 been required to have been undertaken in  
17 accordance with IAS 36. That's the principal  
18 standard that I have cited and relied upon.

19 Clearly, there are lots of other  
20 standards within IFRS, which, you know, as a  
21 chartered accountant I am familiar with. But  
22 for the purposes of doing -- for the purposes  
23 of addressing my instructions, the principal  
24 standard is IAS 36.

25 Q. Are there any other specific IAS

1 C. DREWE

2 standards that you relied on in preparing the  
3 opinions in your initial report?

4 A. Well, I mean, I think it's  
5 important with accounting standards not to  
6 think about just one standard in isolation.  
7 So, for example, under IAS 36 there is an  
8 accounting policy as to how it would have  
9 undertaken an impairment test.

10 Now, there is information in IAS  
11 36 on accounting policies, but, actually,  
12 there's another standard within IFRS, IFRS 8,  
13 which specifically relates to, amongst other  
14 things, to accounting policies. So I wouldn't  
15 say that IFRS 8 is irrelevant to the work that  
16 I've done. It is relevant. But as I said a  
17 moment ago the standard that is -- you know,  
18 the principal standard relevant to my work is  
19 IAS 36 because that relates to how an  
20 impairment test is required to be undertaken  
21 by entities preparing financial statements in  
22 accordance with IFRS.

23 Q. And under the heading Other, the  
24 first item is the Australasian Code for the  
25 Reporting of Exploration Results, Mineral

1 C. DREWE

2 Resources and Ore Reserves.

3 Do you see that?

4 A. Yes, I do.

5 Q. Did you --

6 MR. WU: Sorry. Can we go off the  
7 record? I've lost my video feed.

8 THE VIDEOGRAPHER: The time is  
9 1:57. We are going off the record.

10 (Pause off the record.)

11 THE VIDEOGRAPHER: The time is  
12 1:59. We are back on the record.

13 BY MR. WU:

14 Q. Mr. Drewe, so we're looking at  
15 Appendix C of your initial report. It's  
16 entitled Appendix C, Information Relied Upon,  
17 right?

18 A. That's correct. That is the title  
19 of the report -- of the appendix.

20 Q. And if I understand you correctly,  
21 what you mean -- what you've listed in  
22 Appendix C is not inclusive of everything that  
23 you relied upon. It's just documents that are  
24 cited in your report; is that right?

25 A. So as I describe in paragraph



1 C. DREWE

2 1.6.3, Appendix C is a list of the information  
3 I've relied upon in the preparation of the  
4 report.

5 But as I also explained in Section  
6 1.6, I have, in forming my conclusions,  
7 considered, you know, a significant amount of  
8 further documents, more than 15,000 documents.

9 Q. I was talking -- before we got cut  
10 off I was looking at the Other category of  
11 your Appendix C. And I'd just ask you to look  
12 at the first entry for the Australasian Code  
13 for Reporting of Exploration Results.

14 Did you rely on any other mining  
15 industry codes in forming the opinion in your  
16 initial report?

17 A. Again, to be clear on what  
18 Appendix C is, that's information that is  
19 cited in my report. The JORC code is referred  
20 to in paragraph 4.6.9 of my report and in  
21 footnote 81.

22 As to what documents I have relied  
23 upon in order to address my instructions,  
24 well -- and when undertaking an impairment  
25 test that is required to be undertaken by

1 C. DREWE

2 entities issuing financial statements in  
3 accordance with IFRS by reference to IAS 36  
4 and the company's stated accounting policies,  
5 which are set out in their financial  
6 statements.

7 Q. Mr. Drewe, my question is aside  
8 from the JORC code, are there any other mining  
9 industry codes that you rely on in forming the  
10 opinions in your initial report?

11 A. Mining codes are not relevant to  
12 an impairment test undertaken in accordance  
13 with IAS 36. What IAS 36 requires --

14 Q. Mr. Drewe --

15 MR. CONWAY: Wait. Mr. Wu --

16 Q. I just want you to answer my  
17 question.

18 MR. CONWAY: Mr. Wu, wait a  
19 minute. Mr. Wu -- Mr. Wu, he's not  
20 finished. Please let him finish his  
21 answer and then you can ask your next  
22 question.

23 Mr. Drewe, were you finished with  
24 your answer?

25 THE WITNESS: No, I wasn't.

1 C. DREWE

2 A. IAS 36 doesn't require in the  
3 undertaking of an impairment test reference  
4 and reliance upon mining guidelines. You  
5 know, it's an accounting test.

6 Q. Did you rely on JORC, the JORC  
7 code in forming your opinions in your initial  
8 report?

9 A. I'm sorry. You broke up a little  
10 there. Could you repeat that question?

11 Q. Did you rely on the JORC code in  
12 forming the opinions in your initial report?

13 A. As I explained a moment ago, I  
14 referred to the JORC codes in paragraph 4.6.9  
15 of my report.

16 That's why it is cited in my  
17 report. I have, therefore, included it in  
18 Appendix C, as I've explained, in Section 1.6.

19 The JORC code is relevant -- is  
20 clearly relevant to an impairment test because  
21 it's relevant to the project evaluation  
22 guidelines and, therefore, on the basis of how  
23 Rio Tinto undertook its impairment test, which  
24 was required to be in compliance with PEG, it  
25 is, therefore, relevant to my report. But I

1 C. DREWE

2 haven't specifically relied upon it.

3 (Defendant's Exhibit 403, Rebuttal  
4 Expert Report of Christopher Drewe,  
5 previously marked for identification.)

6 BY MR. WU:

7 Q. Let's look at Exhibit -- what  
8 we've marked as Defendant's Exhibit 403, which  
9 is your rebuttal report.

10 Do you have it in front of you?

11 A. Yes, I do.

12 Q. Okay. And this is your rebuttal  
13 report dated April 3, 2020?

14 A. That's correct, yes.

15 Q. And does your rebuttal report  
16 contain your complete and accurate rebuttal  
17 opinions as of April 3, 2020?

18 A. As I explain in paragraph 1.2.2 of  
19 my report, and I quote, "Where I do not  
20 comment upon aspects of the Rio Tinto expert  
21 reports in this report, this does not mean  
22 that I accept the positions set out within  
23 them."

24 Q. Are there opinions -- do the  
25 initial report and the rebuttal report contain

1 C. DREWE

2 all the opinions about which you intend to  
3 testify at trial or is there other opinions  
4 that are not contained in these reports?

5 A. I'm afraid I don't know the answer  
6 to that. I don't specifically know what I'll  
7 be asked to testify about at trial. Clearly,  
8 I know what's in my -- in this report and in  
9 my rebuttal report.

10 Q. Have you formed any opinions in  
11 this case that you've not disclosed in your  
12 initial report or rebuttal report?

13 A. No.

14 Q. So for your rebuttal report, do  
15 you consider the opinions in your rebuttal  
16 report to be complete and accurate as of  
17 today?

18 A. Well, as I stated a moment ago, I  
19 agree with accurate -- you know, I stand by  
20 the conclusions that I've reached in my  
21 rebuttal report. In relation to completeness,  
22 as I explain at 1.2.2, where I've not  
23 commented on aspects of the Rio Tinto expert  
24 reports it doesn't mean that I've -- you know,  
25 I do accept the positions within them.

1 C. DREWE

2 Q. But you have not disclosed any of  
3 those disagreements with other reports.

4 MR. CONWAY: Objection, form.

5 A. Well, I'm not suggesting that  
6 there are lots of opinions that haven't been  
7 included within this rebuttal report. What  
8 I'm saying is just because it's not included  
9 in rebuttal report doesn't mean that if I was  
10 asked an opinion on it, I would necessarily  
11 agree with the Rio Tinto expert in that  
12 regard.

13 (Defendant's Exhibit 404, Appendix  
14 A to Rebuttal Expert Report of  
15 Christopher Drewe, previously marked for  
16 identification.)

17 BY MR. WU:

18 Q. Okay. Let's look at Exhibit 404  
19 which is Appendix A to your rebuttal report.

20 Do you have that in front of you?

21 A. I do, yes.

22 Q. Okay. And this is entitled  
23 Appendix A, Information Relied Upon, right?

24 A. Yes. That's the title of that  
25 appendix.

1 C. DREWE

2 Q. Okay. Does this contain all of  
3 the material that you relied upon in forming  
4 the opinions in your rebuttal report?

5 A. Well, the -- this appendix is  
6 explained in paragraph -- in Section 1.5 of my  
7 rebuttal report. And, again, this appendix is  
8 the information that I have cited -- I have  
9 cited in the report.

10 Q. So there may be additional  
11 material that you relied upon in forming the  
12 opinions in your report, but they may not be  
13 listed here because you didn't expressly cite  
14 them in your rebuttal report.

15 MR. CONWAY: Object to form.

16 A. In forming my conclusions in the  
17 rebuttal report, I, again, considered the  
18 15,000 or in excess of 15,000 documents. And  
19 this is the output of my work.

20 The information included in  
21 Appendix A is the information that I've relied  
22 upon in the preparation of my report -- I  
23 cited in my report.

24 Q. And outside of the 15,000-plus  
25 documents that you reviewed, and the materials

1 C. DREWE

2 listed in Appendix C of your opening report  
3 and Appendix A of your rebuttal report, is  
4 there any other material that you relied upon  
5 in forming the opinions in your reports?

6 MR. CONWAY: Objection, form.

7 Q. You can answer.

8 A. Well, as we were talking about  
9 earlier with -- in relation to IFRS and where  
10 there are other standards of IFRS are  
11 relevant. My experience of those are the  
12 standards is relevant to the work that I've  
13 done. But I haven't specifically relied upon  
14 it for the purposes of my reports.

15 Q. Okay. Have you reviewed the  
16 initial report of Steven Brice in this matter  
17 dated September 20, 2019?

18 A. I have seen that report, yes.

19 Q. And have you reviewed Mr. Brice's  
20 rebuttal report dated April 3, 2020?

21 A. Yes, I have.

22 Q. Are you offering any opinions on  
23 the conclusions in Mr. Brice's reports?

24 A. No, I'm not. My instructions,  
25 which are set out in my first report, are to



1 C. DREWE

2 consider whether had Rio Tinto undertaken an  
3 impairment test at the interim 2012 it would  
4 have led to a material impairment. Mr.  
5 Brice's instructions are different than that  
6 and, therefore, I haven't formed a conclusion  
7 on his -- you know, on the instructions that  
8 he's been asked to address in this case.

9 Q. And besides Mr. Brice's reports,  
10 have you reviewed any other expert reports in  
11 this matter prepared on behalf of the SEC?

12 MR. CONWAY: Other than the ones  
13 he's described?

14 MR. WU: Yes.

15 A. No, I haven't.

16 Q. So you haven't reviewed the report  
17 of -- any reports by Albert Metz?

18 A. No, I haven't.

19 Q. And you haven't reviewed any  
20 reports by Chris Millburn?

21 A. No, I have not.

22 Q. Have you reviewed the deposition  
23 transcript for any other experts in this case?

24 A. No, not experts. No.

25 MR. CONWAY: Objection.

1 C. DREWE

2 Q. Have you discussed the substance  
3 of any other expert's deposition testimony in  
4 this case?

5 A. I have had discussions with the  
6 SEC on -- high-level discussions on the  
7 substance of one of the expert depositions.

8 Q. And which expert was that?

9 A. That was the deposition of Mr.  
10 Millburn.

11 Q. And with whom did you discuss the  
12 substance of Mr. Millburn's deposition  
13 testimony?

14 MR. CONWAY: Objection, form.

15 Vague. I don't know what you mean by  
16 "substance."

17 Q. You can answer.

18 A. Sorry. Could you actually repeat  
19 the question?

20 Q. With whom did you discuss the  
21 substance of Mr. Millburn's deposition  
22 testimony?

23 A. That was with Dean Conway and  
24 Fernando Sanchez.

25 Q. And which of the subject matters

1 C. DREWE

2 of Mr. Millburn's testimony did you discuss  
3 with the SEC?

4 MR. CONWAY: Objection. This  
5 question calls for work product. And  
6 I'm going to ask that the witness not  
7 answer.

8 MR. WU: Dean, I don't think I'm  
9 asking for anything more than would be,  
10 for example, on a privilege log where  
11 you have to identify the subject matter.

12 MR. CONWAY: All right. I guess  
13 I'll allow that type of question. But  
14 if you start asking specific  
15 conversations, specific documents, that  
16 sort of thing --

17 MR. WU: Sure.

18 MR. CONWAY: -- that's  
19 objectionable. Okay?

20 MR. WU: Sure, okay. Let me  
21 ask --

22 MR. CONWAY: Do you understand the  
23 scope of what your answer could be?

24 THE WITNESS: Well, I'm not  
25 familiar with privilege logs. So

1 C. DREWE

2 I'll -- you know, I can give a  
3 high-level answer and then if it's  
4 appropriate for me to provide more  
5 detail, then clearly I can do.

6 BY MR. WU:

7 Q. Okay. Please do. Thank you.

8 A. And just to make sure I've got the  
9 question right, your question was what in  
10 effect topics was it I discussed with the SEC  
11 in relation to Mr. Millburn's deposition?

12 Q. Correct.

13 A. I mean, the topics at a high level  
14 were the overall style of the deposition and  
15 the format. It included certain areas  
16 around -- valuation approach being one area  
17 and other potential topics that came up  
18 with -- or were put to Mr. Millburn, which  
19 might be relevant to my preparation for  
20 today's deposition.

21 Q. Have you reviewed the report of  
22 Professor John Lacy in this case?

23 A. Yes, I have.

24 Q. But you're not offering any  
25 opinions on the conclusions in Professor

1 C. DREWE

2 Lacy's report, right?

3 A. As I explain in paragraph 1.3.15  
4 of my rebuttal report, in that rebuttal report  
5 I haven't responded to any points or opinions  
6 set out in Mr. Lacy's report.

7 And, again, for the avoidance of  
8 doubt, it doesn't mean that I've accepted the  
9 positions that are set out therein.

10 Q. Do you hold yourself out as an  
11 expert on geology?

12 A. I don't. And that is why I  
13 haven't provided an opinion on matters of  
14 geology.

15 Q. Okay. And in preparing your  
16 reports in this case, did you seek the  
17 assistance from any experts on geology?

18 A. No, I didn't. My approach, as  
19 explained in my first report, was to rely upon  
20 the contemporaneous explanations and  
21 presentations and reports and e-mails of Rio  
22 Tinto's geologist. You know, I've assumed  
23 that they have the necessary experience upon  
24 which I can rely.

25 Q. And you did not seek assistance

1 C. DREWE

2 from any experts on geology in interpreting  
3 those Rio Tinto documents?

4 MR. CONWAY: Objection, asked and  
5 answered.

6 Q. It's a yes-or-no question.

7 MR. CONWAY: If you can answer as  
8 a yes-or-no answer.

9 Q. Mr. Drewe?

10 A. I didn't -- I can't answer that as  
11 a yes-or-no answer. As I've just explained, I  
12 relied upon what they contemporaneously  
13 explained to, for example, Mr. Morris and Mr.  
14 McGurnan, and the inputs that they provided  
15 into the models that were being produced at  
16 the time. I didn't need someone to help me  
17 explain those -- that information for the  
18 purposes for which I was using it.

19 Q. Do you hold yourself out as an  
20 expert on mine engineering?

21 It's really just a yes-or-no  
22 question.

23 A. I don't. And I haven't given any  
24 opinions in that regard.

25 Q. In preparing your reports in this

1 C. DREWE

2 case, did you seek assistance from any experts  
3 on mine engineering?

4 Again, a yes-or-no question.

5 MR. CONWAY: Same objection to  
6 form.

7 A. I can't answer that with a yes or  
8 no. Again, I relied upon the individuals at  
9 Rio Tinto with that experience and I relied  
10 upon their contemporaneous analysis, reports,  
11 e-mails and presentations.

12 Q. Did you speak with any of Rio  
13 Tinto's experts on mine engineering?

14 MR. CONWAY: Objection.

15 Q. That's a yes-or-no question.

16 A. I didn't think --

17 MR. CONWAY: Aric, which Rio Tinto  
18 experts? Who are you talking about?

19 MR. WU: In his answer he  
20 referenced that he looked at and he  
21 relied on materials by experts from Rio  
22 Tinto's experts on mine engineering. So  
23 I'm asking him if he spoke with any  
24 experts from Rio Tinto on mine  
25 engineering. It's a yes-or-no question.

1 C. DREWE

2 MR. CONWAY: Okay. That he  
3 referenced in his prior answer? Is that  
4 your question?

5 MR. WU: Yes. Yes.

6 MR. CONWAY: Okay.

7 A. I didn't have conversations with  
8 those individuals. I've looked at what they  
9 contemporaneously said. And I've also read  
10 their depositions provided in this case.

11 Q. Do you hold yourself out as a coal  
12 mining expert?

13 A. No, I don't. And, again, I  
14 haven't given such opinions in this case.

15 Q. And do you hold yourself out as an  
16 expert on coal transportation infrastructure?

17 A. No, I don't. And, again, I  
18 haven't provided such opinions in this case.

19 Q. Do you hold yourself out as an  
20 expert on Mozambique?

21 MR. CONWAY: Objection, vague.

22 A. I don't specifically know what you  
23 mean by an expert on Mozambique. I'm a  
24 chartered account as indicated in Appendix A  
25 to my report.



1 C. DREWE

2 Q. Have you ever previously prepared  
3 an expert report touching on anything relating  
4 to Mozambique?

5 A. Yes.

6 Q. And what was that expert report?

7 A. It was an ICC arbitration. It  
8 relates to acting for a fund that takes money  
9 from various sovereign states and invests  
10 those monies in various projects in Africa.

11 The dispute, which is with the  
12 fund manager, is all about two particular  
13 investments that were made. The larger of the  
14 two was an investment in mining operations in  
15 Mozambique -- a different area in Mozambique  
16 but in Mozambique. And the dispute is all  
17 about the -- under IFRS, the recoverable  
18 amounts of those investments for the purposes  
19 of calculating the fund manager's fee or  
20 remuneration.

21 Q. Who was the fund manager that you  
22 were instructed as an expert by in that case?

23 A. Well, that's an ICC arbitration.  
24 You know, I can't provide details of it.  
25 That's confidential.

1 C. DREWE

2 Q. Sorry. There's a confidentiality  
3 order in this case that protects confidential  
4 information so you can disclose it.

5 MR. CONWAY: Wait a minute, Aric.  
6 You don't know what the scope of his  
7 agreement is and I object to you making  
8 a legal determination on his behalf. We  
9 can take this up off the record, but Mr.  
10 Drewe is the one who's bound by that  
11 agreement, not you. And he needs to  
12 make a determination for himself  
13 regarding whether he can speak about it  
14 or not.

15 MR. WU: Will you show him a copy  
16 protective order during a break in this  
17 case and discuss it with him?

18 MR. CONWAY: Well, I'm not being  
19 asked to -- he's aware of the protective  
20 order in this case.

21 MR. WU: What I'm asking is during  
22 the break -- what I'm asking is during a  
23 break in this case can you discuss with  
24 him and then make a determination as to  
25 whether or not it can be disclosed?

1 C. DREWE

2 MR. CONWAY: I'll have a  
3 conversation with him but I'll defer to  
4 the witness who is the subject and bound  
5 by that confidentiality agreement.

6 BY MR. WU:

7 Q. Mr. Drewe, can you disclose the  
8 mining project in Mozambique that you referred  
9 to?

10 A. No, I can't. I mean, I have --  
11 there's two reasons I can't. I've got an  
12 engagement letter, which is between my firm  
13 and with -- and my clients, which means that I  
14 can't disclose details of who the client is  
15 or -- you know, apart from talking at a very  
16 high level about what the case is, I can't  
17 disclose that to third parties.

18 And I've got a contractual  
19 requirement that in order to do so I've either  
20 got to seek their written approval or I need  
21 to be subject to a court order, which would  
22 require me to do so.

23 I've also got an ethical duty  
24 and -- as in my membership of the ICAEW, which  
25 wouldn't allow me to provide details from one

1 C. DREWE

2 client to another client, irrespective of what  
3 other arrangements might be in place as to  
4 whether that client will, you know, give that  
5 information to third parties. I simply can't  
6 do it.

7 Q. Can you disclose whether or not  
8 this matter is ongoing or is concluded?

9 A. Yes. It is ongoing.

10 Q. And sorry. Remind me. Is this an  
11 arbitration or a matter in court?

12 A. This is an arbitration.

13 Q. And have you prepared expert  
14 reports in that case?

15 A. Yes, I have. I think -- I mean,  
16 just to be clear, there's been two parts of  
17 that assignment. The first part, which was --  
18 you know, I produced an expert report in  
19 draft. The actual expert that is now acting  
20 is an audit partner of mine and I'm the  
21 forensic lead in that case. So I'm supporting  
22 that expert in the case.

23 Q. So if testimony is to be given, it  
24 would be by your colleague, not yourself.

25 MR. CONWAY: Objection, form.

1 C. DREWE

2 A. Yes, that's correct.

3 Q. Okay. I want to look at Exhibit  
4 395, which is Appendix A to your initial  
5 expert report.

6 (Defendant's Exhibit 395, Appendix  
7 A to initial expert report of  
8 Christopher Drewe, previously marked for  
9 identification.)

10 BY MR. WU:

11 Q. Mr. Drewe, is this a copy of your  
12 CV?

13 A. Yes, it is.

14 Q. Is it a current version of your  
15 CV?

16 A. I mean, it depends what you mean  
17 by "current." This was a CV as of the date  
18 that I had produced the report. It  
19 included --

20 Q. Okay.

21 A. As I understand, it required just  
22 the matters in which I've testified at that  
23 stage. It also included examples of my case  
24 experience. It wasn't intended to be an  
25 exhaustive list but it was a version of my CV

1 C. DREWE

2 on that date.

3 Q. Okay. Just on your educational  
4 history you have a degree in history from the  
5 University of Birmingham; is that correct?

6 A. That's correct.

7 Q. And what year did you earn the  
8 degree?

9 A. 2005.

10 Q. And how old are you?

11 A. I'm 36.

12 Q. Do you have any post-graduate  
13 degrees?

14 A. No, I don't.

15 Q. While you were at the University  
16 of Birmingham did you study accounting?

17 A. No. My degree was in history.

18 Q. And while you were at the  
19 University of Birmingham, did you study  
20 valuation?

21 A. Again, my degree was in history.

22 Q. Have you published any writings in  
23 your professional career?

24 A. No, I haven't.

25 Q. Have you -- in your professional

1 C. DREWE

2 career, have you ever taught any courses?

3 A. I mean, I routinely do training  
4 sessions both within my firm and outside of my  
5 firm.

6 Q. Outside of your firm to whom do  
7 you give training sessions?

8 A. I've given training sessions a  
9 number of law firms in London. I've also  
10 given training sessions to the -- to the SCA.

11 Q. And the topic of the training  
12 sessions is valuation?

13 A. I have done valuation. I've also  
14 done accounts and accountants. I've done  
15 training sessions tailored towards certain of  
16 IFRS. And, as you said, I have also done  
17 valuation.

18 Q. And in connection with those  
19 training sessions, have you prepared written  
20 materials?

21 A. I guess it depends what you mean  
22 by "written materials." We would have had  
23 some slides.

24 Q. And have you -- when is the  
25 most -- have you done any of these training

1 C. DREWE

2 sessions in the past three years?

3 A. I'd need to go back and remind  
4 myself.

5 Q. Okay. You're not sure.

6 Now, you're a chartered  
7 accountant, correct?

8 A. That's correct, yes.

9 Q. And you're also a Fellow of the  
10 Institute of Chartered Accountants in England  
11 and Wales or the ICAEW?

12 A. Yes, I am.

13 Q. Okay. Did you obtain a license or  
14 a certificate when you became a chartered  
15 accountant?

16 A. I obtained a certificate. Yeah,  
17 I'm not sure what you mean by license, but you  
18 get a certificate on qualification having done  
19 the three years' training program and passed  
20 all the exams and sit through all of the other  
21 things that are required by the ICAEW.

22 Q. And when did you obtain your  
23 certificate as a chartered accountant?

24 A. That would have been in 2008 I  
25 became a member and I became an ACA. And then



1 C. DREWE

2 in 2018 I became a Fellow, too. I became an  
3 ACA.

4 Q. I'm sorry. You said you became an  
5 ACA at some point? What's an ACA?

6 A. An ACA is a chartered accountant  
7 where you've in effect done the exams by the  
8 ICAEW. It's a fully qualified member of the  
9 ICAEW. And then an SCA is a fellow of the  
10 ICAEW.

11 Q. And how does one become a fellow  
12 of the ICAEW?

13 A. That -- you become a fellow by  
14 doing ten years of post-qualification  
15 experience, so 13 years in total. Plus  
16 keeping up to date and being able to  
17 demonstrate that you've kept up to date with  
18 continued professional developments. Plus  
19 being a -- you know, nothing of disrepute  
20 against your name.

21 Q. And in obtaining your  
22 certifications as a chartered accountant, did  
23 you study the valuation of mineral assets in  
24 particular?

25 MR. CONWAY: Object to the form.

1 C. DREWE

2 A. No. To become a chartered  
3 accountant, to become an ACA, the exams are in  
4 financial reporting, so they're in IFRS. And  
5 then other business tools that many  
6 accountants required, one of which is  
7 valuation, but also went to management  
8 reporting, tax, various other topics.

9 Q. Okay. And your report says that  
10 your -- sorry. Yeah, your report says you're  
11 licensed for valuations work at Mazars. Is  
12 there some sort of Mazars license that you  
13 have or does that just mean you're a chartered  
14 accountant?

15 A. No. That's something issued by my  
16 firm. It's explained a little bit at 1.2.3 of  
17 my report. But, in summary, it is -- the way  
18 my firm works is that in order to do a certain  
19 type of work you have to do a license to  
20 prevent me from going and doing tax advice  
21 because I don't have a tax license because I  
22 don't have the relevant expertise necessary.

23 So only people with a valuations  
24 license, any partners or some directors with a  
25 valuations license can give opinions on

1 C. DREWE

2 matters of valuation.

3 Q. And who bestows that license? Is  
4 it somebody within Mazars?

5 A. Yes. It's ultimately a matter for  
6 our head of risk who sits on our executive,  
7 and also for our general counsel. But it's  
8 something, for example, that our regulator  
9 looks at to -- because it's part of our  
10 overall quality management or risk management  
11 process.

12 Q. So on your CV, the first job that  
13 appears to be listed is Corporate Services  
14 Department of Mazars from 2005 to 2008.

15 Am I right that you started at  
16 Mazars right after receiving your degree from  
17 the University of Birmingham?

18 A. Yes. Subject to a summer job,  
19 but, yes.

20 Q. Sure. So outside of summer jobs,  
21 have you ever worked anywhere else other than  
22 Mazars?

23 A. No.

24 Q. And as a member of Mazars'  
25 Corporate Services Department, what were your

1 C. DREWE

2 job responsibilities?

3 A. Within that team -- so I was in  
4 that team as I did my training contract so it  
5 was the same time as doing my exams. My role  
6 was to mostly do external audit on a fairly  
7 wide range of clients. I also did a little  
8 bit of internal audit and a couple of due  
9 diligence assignments. But most of my job was  
10 relating to external audits.

11 Q. And did you do any -- did you work  
12 on any external audits of mining companies?

13 A. No, I didn't.

14 Q. Okay. And since 2008 you've  
15 worked in the Forensics and Investigations  
16 Services at Mazars, correct?

17 A. Yes, that's correct.

18 Q. Okay. So just to be clear, you've  
19 never worked in a mining company?

20 A. No. I've also been in practice.  
21 Principally because it gives me a broad range  
22 of experience across sectors and, you know,  
23 across different types of clients and  
24 different types of issues.

25 Q. And so I take it you've never --

1 C. DREWE

2 MR. RICCIARDI: Excuse me. Excuse  
3 me. Excuse me. This is Walter  
4 Ricciardi on behalf of Guy Elliott. I  
5 move to strike the answer that's  
6 nonresponsive. Thank you.

7 MR. WU: Thanks, Walt.

8 BY MR. WU:

9 Q. You've never been employed as a  
10 research analyst in the mining sector, right?

11 MR. CONWAY: Objection, form.

12 A. I mean, I've always worked in  
13 Mazars.

14 Q. You describe yourself in your  
15 report as a forensic accountant. Is it fair  
16 to say that forensic accounting focuses on  
17 accounting in the context of legal  
18 investigations or disputes?

19 A. Yes, that is an accurate  
20 description I think.

21 Q. And within forensic accounting you  
22 focus on contentious valuation?

23 MR. CONWAY: Objection, form.

24 A. Apologies. I didn't hear the  
25 middle part of that. Can you repeat that,

1 C. DREWE

2 please?

3 Q. I guess I'm saying within forensic  
4 accounting, the focus of your practice is on  
5 contentious valuation?

6 A. Yes. Yes, it does. And, you  
7 know, I explain on my CV some examples of what  
8 I mean by contentious valuation. So it's a  
9 pretty -- still a pretty wide range within  
10 that.

11 Q. Okay. And you sometimes act as an  
12 independent reviewer for non-contentious  
13 valuation, correct?

14 A. Yes. That's correct.

15 Q. Okay. What is an independent  
16 reviewer for a non-contentious valuation?

17 A. I mean, a non-contentious  
18 valuation is where a valuation has been done  
19 that doesn't relate to a dispute. So it might  
20 be for M&A purposes or restructuring purposes,  
21 for example.

22 Valuation assignments -- again,  
23 one of our risk management processes is to  
24 have an independent reviewer, a second  
25 partner, look at those types of work. So I'm

1 C. DREWE

2 not the main partner responsibility for the  
3 engage; instead I'm there as a second pair of  
4 eyes, you know, reviewing the valuation as  
5 part of the risk management process.

6 Q. And have you ever been an  
7 independent reviewer for a non-contentious  
8 valuation of coal assets?

9 A. Not that I can recall.

10 Q. Okay. And approximately what  
11 percentage of your practice is spent on  
12 non-contentious valuation?

13 A. I mean, it obviously really does  
14 fluctuate significantly. I would suggest that  
15 I do between one every two weeks and one every  
16 four weeks would be my guess. But, you know,  
17 that's not exact. I would need to go and look  
18 at records if you wanted a precise estimate.

19 Q. Okay. That's okay.

20 I'm just going to ask you a few  
21 more questions and then we can take a break,  
22 okay?

23 You say in your initial report  
24 that you consider it sometimes helpful to  
25 refer in your expert reports to international

1 C. DREWE

2 valuation standards or IVSs.

3 Do you recall that?

4 A. Yes, I do recall that.

5 Q. Okay. And can you explain why you  
6 consider it sometimes helpful to refer in your  
7 expert reports to IVSs?

8 A. Well, one of the reasons -- the  
9 principal reason is that with many valuations  
10 there isn't a specific manual on how to do a  
11 valuation. So there's no specific mandatory  
12 set of steps that need to be followed, which  
13 is obviously very different when you're  
14 looking, for example, at how something should  
15 be accounted for when you've got IFRS or  
16 whatever the accounting framework is, which  
17 tells you what the requirements are.

18 And so I certainly find it being  
19 helpful when I'm acting as an expert to  
20 sometimes refer to what the IVSC has produced  
21 simply because often, you know, if you've got  
22 two valuation experts it can be something that  
23 you can immediately hopefully agree on that's  
24 the broad concepts that are set out in the  
25 IVSC are hopefully going to be agreed by most



1 C. DREWE

2 valuation practitioners.

3 Obviously, what it doesn't do is  
4 to, you know, provide that rule book as to how  
5 the valuation should be undertaken.

6 And in the context of the  
7 assignment here, actually, it's IAS 36 that's  
8 the relevant standard rather than the IVSC.

9 Q. I see. So here were you guided by  
10 the IVS in preparing your opinion in this  
11 report -- in your reports?

12 MR. CONWAY: Objection. Asked and  
13 answered.

14 A. I wouldn't describe it like that,  
15 no. I mean, the publications of the IVSC  
16 is -- probably guides my experience as a  
17 valuations practitioner. So what I'm guided  
18 on -- what I've been guided by in this  
19 assignment is instead the requirements of IAS  
20 36, together with what Rio Tinto set out in  
21 its accounting policies as being its  
22 methodology for doing valuation.

23 Q. So would you characterize IVSs as  
24 guidance or standards or a mix of both?

25 MR. CONWAY: Objection, form.

1 C. DREWE

2 Lacks foundation.

3 Q. You can answer.

4 A. Well, I mean, literally the 'S' in  
5 IVS is the word "standards." But these  
6 standards are not mandatory. And when  
7 undertaken in an impairment test, certainly at  
8 the time, IVS's weren't relevant.

9 But in my experience, it's helpful  
10 when doing an expert report, sometimes  
11 particularly if you've got judges or tribunals  
12 who are unfamiliar with valuation, it's  
13 helpful for them to look at because it's a  
14 high-level overview of some of the valuation  
15 concepts.

16 But, as I said a moment ago, in  
17 this case, my -- the guiding light was IAS 36  
18 and what Rio Tinto disclosed the uses of its  
19 accounts and its financial statements as to  
20 how it undertook impairment tests.

21 Q. I think you said earlier that --

22 MR. CONWAY: Sorry, Aric. Would  
23 this be a convenient time to take a  
24 break or do you have just a few more  
25 questions?

1 C. DREWE

2 MR. WU: I just have a couple more  
3 questions on this and then we can take a  
4 break.

5 MR. CONWAY: Okay, great.

6 BY MR. WU:

7 Q. You said that the IVS doesn't  
8 provide a rule book for valuations. Is that  
9 because valuers have to apply their own  
10 professional judgment in each case?

11 A. Well, I mean, it really depends on  
12 what the purpose of the valuation is. And I  
13 think this is exactly what the IVS's say and  
14 it's exactly why they exist so there's no  
15 confusion on this.

16 There are certain valuations for  
17 which there are certain requirements and, you  
18 know, financial reporting valuations in an  
19 impairment test is a really good example of  
20 that.

21 There are other valuations where,  
22 you know, a valuation for M&A, frankly, the --  
23 you know, that's up to the -- it's up to the  
24 valuations practitioner to do what they think  
25 is sensible.

1 C. DREWE

2 But, you know, as I explained a  
3 moment ago, my experience as acting as an  
4 expert is that it's helpful when discussing  
5 valuation concepts with individuals who are  
6 not necessarily familiar with them to refer to  
7 the IVSC.

8 But in this case, that's not --  
9 you know, I haven't needed to rely on it. I  
10 haven't particularly needed to refer to it.  
11 Apart from this section of the report, I don't  
12 think I particularly referred to the IVSCs  
13 because there are very clear requirements in  
14 IAS 36 and there is Rio Tinto's own stated  
15 accounting policies on how it undertakes  
16 impairment tests.

17 (Defendant's Exhibit 441,  
18 International Value Standards dated  
19 2011, previously marked for  
20 identification.)

21 BY MR. WU:

22 Q. Let me just -- I just want to show  
23 you one document and just want to make sure  
24 we've been talking about the same thing. It's  
25 Defendant's Exhibit 441. And you can see it

1 C. DREWE

2 and our screen. Does this appear to be what  
3 you know as the International Value Standards?  
4 In this instance it's dated 2011.

5 A. Yes. That's right. I believe  
6 there's been a new version since then but I  
7 think that's the version that would have  
8 applied at the time.

9 Q. Okay. Thank you.

10 MR. WU: Why don't we take a break  
11 and can we go off the record.

12 THE VIDEOGRAPHER: Sure. The time  
13 is 2:51. This is the end of media  
14 labeled number one. We are going off  
15 the record.

16 (Recess taken.)

17 THE VIDEOGRAPHER: This is the  
18 start of media labeled number two. The  
19 time is 3:06. We are back on the  
20 record.

21 BY MR. WU:

22 Q. Mr. Drewe, in your professional  
23 career, how many assignments have you  
24 undertaken in the mining sector?

25 MR. CONWAY: Objection, form.

1 C. DREWE

2 Vague.

3 A. I mean, I'd have to go back over  
4 my 15 years to try and work that out. I don't  
5 have a number sat here today. A number of  
6 assignments that I have worked on in the  
7 energy and mining sector are included in my --  
8 in my CV in Appendix A to my first report.

9 Q. Would you say the number of  
10 assignments is less than ten or more than ten?

11 MR. CONWAY: Objection. Asked and  
12 answered.

13 A. I would say more than ten.

14 Q. Okay. And how many of your  
15 assignments in the mining sector have involved  
16 a coal asset?

17 A. I think I would need to head back.  
18 I mean, fundamentally from the work that I do,  
19 which is looking at it more from a valuations  
20 or financial reporting perspective, the  
21 actual -- the actual mineral being mined is  
22 not really the determining factor because, as  
23 we've already talked about, that's not what my  
24 area of expertise is. So I'm not entirely  
25 sure. I would need to look.

1 C. DREWE

2 MR. RICCIARDI: Objection --  
3 excuse me. Excuse me. I meant to  
4 strike -- this is Walter Ricciardi on  
5 behalf of Guy Elliott. I move to strike  
6 the answer as nonresponsive. Thank you.

7 BY MR. WU:

8 Q. Would you say the number of  
9 assignments that you've undertaken in the  
10 mining sector that involved coal assets is  
11 more or less than five?

12 MR. CONWAY: Objection. Asked and  
13 answered. He's told you that he'd have  
14 to go back and look.

15 Q. You can answer -- if you can  
16 answer greater or less five you can answer.

17 MR. CONWAY: Objection. If you  
18 can answer that question.

19 MR. WU: Are you instructing him  
20 not to answer?

21 MR. CONWAY: No. No, I'm making  
22 my record, Aric.

23 BY MR. WU:

24 Q. Okay. You can answer.

25 MR. CONWAY: He's given you --

1 C. DREWE

2 okay. Go ahead. Go ahead.

3 A. I don't know. I don't know.

4 Q. Do you know if it's more or less  
5 than ten?

6 MR. CONWAY: Objection. Asked and  
7 answered several times.

8 Q. You don't know.

9 A. I don't know what the answer is.

10 Q. Did you prepare the December 20,  
11 2020 report in its entirety?

12 A. It depends what you mean by did I  
13 prepare it in its entirety. I reviewed every  
14 single word in there. The opinions in there  
15 are my opinions and mine alone.

16 But as I made clear in paragraph  
17 1.7.1, you know, I had a team of individuals  
18 who helped me in undertaking my work.

19 Q. And about how many Mazars  
20 employees assisted you on your initial and  
21 rebuttal report?

22 A. It depends on where in the  
23 process. For example, one of the initial  
24 things was to do the document review and there  
25 was a team that specifically worked on that.



1 C. DREWE

2 Then, in relation to my report,  
3 I -- there were I guess what you'd call, in  
4 addition to me, probably three core people.  
5 But then there were other individuals who  
6 assisted at various points in time.

7 Q. Okay. The three core people that  
8 assisted you on your report, how did they  
9 assist you? Did they draft any portions of  
10 your report?

11 A. So they all had different roles  
12 under my direction and under my supervision.  
13 Do you want me to talk you through the three  
14 roles?

15 Q. I just want to know did they draft  
16 any portions of your report?

17 A. There were sections within my  
18 report, yes, that were -- the initial draft  
19 would have been undertaken or were undertaken  
20 by other individuals, which I would then  
21 review and either provide comments and markup  
22 or I would in effect start again and rewrite  
23 myself. Again, for the avoidance of doubt,  
24 these are my opinions.

25 Q. And who are the three core people

1 C. DREWE

2 that assisted you?

3 A. There was Christopher McDonald who  
4 is manager in my team. He was -- his  
5 principal role was on the report and to do the  
6 initial draft, having first agreed with me  
7 what need to go into those drafts. He would  
8 do the initial drafts for my review.

9 There was a manager called Dagmara  
10 Obcozska-Jranilo, who worked on a lot of the  
11 financial model aspects. Again, under my  
12 careful direction and supervision.

13 And then there was a junior  
14 individual called Lucy Enfante, who did some  
15 of the more basic analyses, put together some  
16 of the graphs, some of the more basic areas of  
17 the work. Again, under my careful supervision  
18 and instruction.

19 Q. Thank you. What was the name of  
20 the individual who assisted you with the  
21 financial modeling? I didn't catch his name.

22 A. Yeah. It's -- the first name is  
23 Dagmara, D-A-G-M-A-R-A. And then the surname  
24 is -- I might get the spelling wrong here, I  
25 apologize -- O-B-C-O-Z-S-K-A hyphen

1 C. DREWE

2 J-R-A-N-I-L-O. I think that's right.

3 Q. Okay. Why don't we use his first  
4 name, if that's okay.

5 A. It's a lady. But, yes, that fine.

6 Q. Oh, sorry. Why don't we use -- is  
7 Dagmara, is she a specialist in mining asset  
8 valuation?

9 MR. CONWAY: Objection, form.

10 A. She worked -- she works in the  
11 global infrastructure finance team at Mazars,  
12 which is a part of my service line but sits  
13 directly under my -- in my team.

14 Q. Right. But does she have a  
15 specialty in mining asset valuation?

16 A. That team, as its name suggests,  
17 has a specialty in producing -- so they audit  
18 and they build models for energy and  
19 infrastructure projects.

20 So, I know, for example, that  
21 they've done -- in the last few years they've  
22 done over 50 models that they've either built  
23 or provided to people including lots of mining  
24 assets. You know, one of their areas of  
25 speciality, but how many of those Dagmara has

1 C. DREWE

2 worked on, I don't know. You'd have to ask  
3 her.

4 Q. Prior to this assignment, do you  
5 know if Dagmara has done any valuations of  
6 coal assets?

7 A. As I said, I mean, I don't  
8 specifically know about her experience. But  
9 the global infrastructure finance team, you  
10 know, they're one of the market leaders in  
11 producing financial models and providing  
12 training to individuals.

13 So it's -- but I don't know about  
14 her specific experience. She was a --

15 MR. RICCIARDI: Object. Hold on.

16 Hold on. This is Walter Ricciardi on  
17 behalf of Guy Elliott. I move to strike  
18 the answer as nonresponsive. Thank you.

19 BY MR WU:

20 Q. Mr. Drewe, I think you've told us  
21 that the SEC provided Mazars with  
22 approximately 150 documents in connection with  
23 this assignment, right?

24 A. Yes. That is correct. I think  
25 it's slightly more than that, but, yes.

1 C. DREWE

2 Q. And --

3 MR. CONWAY: Aric, please let him  
4 finish his answer. Mr. Drewe, were you  
5 finished answering the question?

6 Q. Okay. Can you --

7 MR. CONWAY: Wait a minute, Aric.  
8 I think he wasn't finished. Mr. Drewe  
9 were you finished with your answer?

10 A. So the only thing I was saying was  
11 that I think it's more than 150,000 but, yeah,  
12 I'm happy to use that figure of 150,000 to  
13 make things easier.

14 Q. And your report says that you and  
15 Mr. Brice used an e-discovery platform to  
16 undertake searches and reviews of those  
17 documents, right?

18 A. Yes, it does. My approach in that  
19 regard is at 1.6 of my report for reference.

20 Q. Okay. What was the e-discovery  
21 platform that you used?

22 A. The name of the platform is called  
23 Access Data.

24 Q. And did you personally access the  
25 platform?

1 C. DREWE

2 A. Yes, I have access to the  
3 platform.

4 Q. Okay. And did you come up with  
5 the search terms to run on that platform?

6 MR. CONWAY: Objection,  
7 foundation.

8 A. I had a significant role in coming  
9 up with those -- coming up with those search  
10 terms. I mean, determining what key word  
11 searches to use is an iterative process. It's  
12 not something that I just say, Okay, well,  
13 these are the key word searches, let's run  
14 them and then we'll review the documents. As  
15 I say, it's an iterative process. If you  
16 narrow the population too much, then you  
17 haven't looked at enough documents. If the  
18 search terms aren't right and you don't --  
19 and, you know, there's 140,000 documents in  
20 there, it's still not much help.

21 So with those key word searches  
22 there was an initial draft list, which I  
23 inputted into and ultimately signed off.

24 After those were run, it was  
25 adjusted as appropriate. And then as the

1 C. DREWE

2 document review process took place, and  
3 further areas were identified in which to --  
4 in which I thought further information was  
5 needed, then further searches would be run.

6 So I was, as said, pretty key in  
7 the key word search determination.

8 Q. And you personally reviewed in  
9 excess of 15,000 documents?

10 MR. CONWAY: Objection,  
11 foundation.

12 A. No, I have not reviewed all of  
13 those personally. I reviewed many thousand  
14 documents. But as I explain in 1.7.1, I've  
15 had a team helping me undertaking not just the  
16 modeling side but also helping me on the  
17 document review.

18 Q. How many people were on the  
19 document review team approximately?

20 A. There were three -- three core  
21 people. But then, you know, people were --  
22 you know, other people would help out where  
23 needed. For example, Lucy did some document  
24 review but she wasn't someone who worked on  
25 that document review throughout.

1 C. DREWE

2 Q. Okay. What did you do to prepare  
3 for today's deposition?

4 A. I have read over my report a  
5 number of times. Re-familiarized myself some  
6 of the documents that I relied upon.  
7 Re-familiarized myself with the various  
8 financial models. I have, you know, had  
9 discussions with the SEC and with members of  
10 my team.

11 Q. And in preparation for today's  
12 deposition, did you review any documents that  
13 you had not previously reviewed when preparing  
14 your reports?

15 A. The only document that I'm just  
16 contemplating is the exhibit that you provided  
17 me with in the last -- in the last 48 hours.

18 But I believe that -- I believe  
19 that all of those, as far as I understand it,  
20 were included within the 15,000 documents that  
21 we provided to the defendants.

22 Q. Prior to this case have you ever  
23 served as an expert for the SEC?

24 A. It depends exactly what you mean  
25 by "this case." Mazars were consulted as



1 C. DREWE

2 consultants in the investigation phase of this  
3 case.

4 Q. And did you personally work on  
5 that consulting engagement prior to the filing  
6 of this lawsuit during the investigation  
7 phase?

8 A. Yes, I did.

9 DI Q. And what work did you do during  
10 the investigations phase?

11 MR. CONWAY: I'm going to object  
12 to this line of questioning based on  
13 work product and instruct the witness  
14 not to answer. Consulting assignment is  
15 separate from his testifying expert work  
16 and it's covered by the work product  
17 privilege.

18 MR. WU: So you won't let him  
19 answer, for example, whether he did any  
20 valuation work?

21 MR. CONWAY: He was retained as a  
22 consulting expert for the SEC and to the  
23 extent that you're asking questions  
24 regarding the work that he did within  
25 the context of that role, the SEC's

1 C. DREWE

2 position is that that is work product.

3 MR. WU: Let me try out this  
4 question again and let me know if you  
5 object.

6 BY MR. WU:

7 DI Q. As part of your work during the  
8 investigations phase, did you review any  
9 memorandum or analyses that the SEC  
10 enforcement staff provided to the SEC  
11 Commission?

12 I'm just asking for a yes-or-no  
13 answer. Not to disclose the content.

14 MR. CONWAY: I'm going to object  
15 to that question to the extent that it  
16 calls for information regarding his  
17 consulting work for the SEC. You're  
18 free to ask any questions you want  
19 regarding what he reviewed, what he did,  
20 who he talked to, when he talked to  
21 them, with regard to his work as a  
22 testifying expert.

23 But to the extent that you're  
24 asking questions regarding work that he  
25 did for the SEC in connection with this

1 C. DREWE

2 consulting role, I'm taking the position  
3 that that's work product.

4 MR. WU: You're not going to let  
5 him answer.

6 MR. RICCIARDI: Excuse me -- okay.  
7 I was just going to say you're  
8 instructing him not to answer the  
9 question?

10 MR. CONWAY: Right. To the extent  
11 that he's asked questions that invade  
12 the work product privilege, yes.

13 MR. WU: Well, let me state the  
14 question again and, Dean, just let us  
15 know if he can answer or not.

16 BY MR. WU:

17 Q. Did you review any memorandum or  
18 analyses that the SEC enforcement staff  
19 provided to the SEC Commission?

20 MR. CONWAY: Yeah, I'm going to --  
21 same objection. You're free again to  
22 ask him within the context of --

23 MR. WU: Are you instructing him  
24 not to answer this question?

25 MR. CONWAY: Can I finish my

1 C. DREWE

2 comment without being interrupted,  
3 please?

4 MR. WU: You're not responding to  
5 my question.

6 MR. CONWAY: Can I finish without  
7 being interrupted, please?

8 Well, I'm not under oath and  
9 taking a deposition. I'm telling you  
10 that to the extent you're asking  
11 questions regarding what he did, what he  
12 reviewed in connection with his work as  
13 a consulting expert for the SEC, which  
14 the SEC takes the position it is covered  
15 by the work product, then the answer is  
16 yes.

17 If you want to ask him questions  
18 regarding whether he reviewed that type  
19 of memoranda in connection with his  
20 expert testimony, feel free to do so.  
21 And any other question that you have  
22 related to things that he reviewed in  
23 connection with his role as a testifying  
24 expert.

25

1 C. DREWE

2 BY MR. WU:

3 Q. Have you ever reviewed any such a  
4 memorandum or analyses at any point in time?

5 A. Could you -- sorry. I know you've  
6 asked this a couple of times. What's the  
7 particular document you're asking me about?

8 Q. Have you ever reviewed any  
9 memorandum or analyses that the SEC  
10 enforcement staff has provided to the SEC  
11 Commission.

12 It's a yes-or-no question. And  
13 Mr. Conway is saying that you can answer to  
14 the extent you did such a review in connection  
15 with your role as a testifying expert in this  
16 case.

17 A. Okay. I'm not entirely sure what  
18 that document is. Not that I can recall.

19 MR. CONWAY: And, Aric, do you  
20 have a specific memoranda or analysis  
21 that you're thinking of? I mean, that's  
22 a very vague question. Is there  
23 something in particular?

24 MR. WU: Sure. Sure.

25 MR. CONWAY: Okay.

1 C. DREWE

2 BY MR. WU:

3 Q. Mr. Drewe, have you ever reviewed  
4 any recommendation from the SEC enforcement  
5 staff to the Commission, the SEC  
6 Commissioners, seeking authority to file this  
7 lawsuit that we're here on today?

8 MR. CONWAY: Okay. Just one  
9 second. You're asking in connection  
10 with his work as a testifying expert; is  
11 that right?

12 MR. WU: I'm asking ever. But you  
13 can limit it however you think you see  
14 fit.

15 MR. CONWAY: Okay. Within your  
16 role as a testifying expert, can you  
17 answer that question?

18 A. Again, I'm not entirely sure -- I  
19 don't recall reviewing it. I don't know  
20 entirely what that document would look like.  
21 So not to my recollection.

22 MR. RICCIARDI: Excuse me. Just  
23 to clarify, Dean, you're instructing him  
24 not to answer to the extent that he  
25 reviewed it in connection with the work

1 C. DREWE

2 he did prior to being appointed as  
3 expert.

4 MR. CONWAY: Walter, I'm simply  
5 making the objection that to the extent  
6 he's asked questions related to things  
7 that he reviewed or things that he did  
8 in connection with his role as a  
9 consulting expert, that we believe that  
10 that is covered by the work product  
11 privilege.

12 MR. RICCIARDI: But he's now a  
13 testifying expert and so if he reviewed  
14 that --

15 MR. CONWAY: Right, right. Right.  
16 And I made that distinction. The  
17 distinction I made is if Aric wants to  
18 ask him that question in connection with  
19 his work as a testifying expert, then  
20 that's fine.

21 MR. RICCIARDI: But it's still in  
22 his head. If he reviewed it prior to  
23 being designated as an expert, it's  
24 still in his head. You're not going to  
25 let him answer with regard to what's in

1 C. DREWE

2 his head unless it went into his head  
3 after he was designated as a testifying  
4 expert. Just so we're clear as to what  
5 you're instructing him not to answer.

6 MR. CONWAY: Yeah, I think I've  
7 made my point on the record. And, you  
8 know, this may be subject to further  
9 discussion. But, again, in the role of  
10 a consulting expert, the SEC's position  
11 is that that work is covered by the work  
12 product privilege.

13 You can ask him in connection with  
14 his work as a testifying expert did he  
15 review such document, that's fine. And  
16 I think he was just asked that question.

17 MR. WU: Okay.

18 BY MR. WU:

19 Q. Mr. Drewe, did you review any  
20 draft of the Complaint before it was filed on  
21 October 17 of 2017?

22 MR. CONWAY: Again, are you asking  
23 before he -- well, if you're asking --  
24 again, same objection. If you're asking  
25 him in connection with his role as a



1 C. DREWE

2 consulting expert, same objection. If  
3 you're asking him in his role as a  
4 testifying expert, then he can answer.

5 MR. FLETCHER: Dean, what is your  
6 instruction? I'm not clear whether  
7 you're instructing him not to answer or  
8 you're just lodging an objection. Can  
9 you be clear about that?

10 MR. CONWAY: Sure. I'm  
11 instructing him not to answer to the  
12 extent that he reviewed a document or  
13 had a conversation in his role as a  
14 consulting expert to the SEC.

15 To the extent that the question is  
16 phrased within the time frame of his  
17 services as a testifying expert then he  
18 can answer.

19 MR. FLETCHER: So just to be  
20 clear, you are instructing him not to  
21 answer any question about the facts or  
22 documents that he considered prior to  
23 becoming a -- retained as a testifying  
24 expert. Is that your position?

25 MR. CONWAY: Yes. The documents

1 C. DREWE

2 that he relied on and reviewed have been  
3 set forth in his report.

4 MR. FLETCHER: Right. And you are  
5 instructing him not to answer as to  
6 facts or documents he's considered prior  
7 to being retained as a testifying  
8 expert. Do I have that correct?

9 MR. CONWAY: I think I've made my  
10 objection several times and I'll stand  
11 on it. He is not to testify regarding  
12 things within the ambit of his role as a  
13 consulting expert.

14 MR. FLETCHER: All right. And  
15 that's an instruction or an objection?

16 MR. CONWAY: Look, why don't we  
17 take this question by question. I think  
18 these are hypothetical questions.

19 Aric, do you have a question you  
20 want to ask him?

21 MR. WU: I had a pending question.  
22 I had a pending question and -- before  
23 we had this colloquy.

24 BY MR. WU:

25 Q. Did you review any draft of the

1 C. DREWE

2 SEC Complaint before it was filed on October  
3 17, 2017?

4 MR. WU: Can he or can he not  
5 answer, Dean?

6 MR. CONWAY: Aric, why don't --  
7 well, if he reviewed the Complaint  
8 within the -- a draft of the Complaint  
9 within the ambit of his role as a  
10 testifying expert, then he can answer  
11 the question.

12 MR. WU: But otherwise he cannot.

13 MR. CONWAY: Right.

14 MR. WU: Correct?

15 MR. CONWAY: Yes.

16 BY MR. WU:

17 Q. Mr. Drewe, when were you engaged  
18 as a testifying expert? On what date were you  
19 engaged as a testifying expert?

20 A. It was toward -- I'm sorry. I'm  
21 getting a bit of background noise. Now it's  
22 gone.

23 It was towards the end of 2018.

24 MR. WU: I have a yes-or-no  
25 question. Dean, you just have to say if

1 C. DREWE

2 he can answer or not.

3 Q. Did you speak with any SEC  
4 employees during the SEC investigation?

5 MR. CONWAY: He can answer that.

6 A. Yes.

7 MR. WU: Same thing. Dean, you  
8 tell us whether he can answer.

9 DI Q. What were your instructions during  
10 the SEC investigation?

11 MR. CONWAY: Again, Aric, this  
12 is, I mean, work product.

13 MR. WU: Just say yes or no so we  
14 have a record and we'll take it to the  
15 Court. We just need a clean record of  
16 what you're allowing him to answer and  
17 what you're not.

18 MR. CONWAY: Can we go off the  
19 record and have a conversation rather --  
20 it might be more efficient that way.

21 MR. WU: I just want -- for this  
22 question, I just want on the record  
23 whether you're allowing him to answer or  
24 not.

25 MR. CONWAY: What the nature of

1 C. DREWE

2 the conversations were --

3 MR. WU: No, no. I said what were  
4 your instructions during the SEC  
5 investigation.

6 MR. CONWAY: In his role as a  
7 consulting expert.

8 MR. WU: If he was -- if that's  
9 what he was during the investigation,  
10 yes.

11 MR. CONWAY: Again, it's the same  
12 objection. He was retained as a  
13 consulting expert.

14 MR. WU: Okay.

15 MR. CONWAY: He was retained as a  
16 consulting expert. So to the extent  
17 you're asking questions that would  
18 invade the work product privilege, then  
19 the objection stands.

20 MR. WU: You mean you're telling  
21 him he cannot answer.

22 MR. CONWAY: Aric, you're --

23 MR. WU: You're telling him he  
24 cannot answer the question.

25 MR. CONWAY: If you're asking the

1 C. DREWE

2 question about privileged conversations  
3 that he had with the SEC in his role as  
4 consulting expert, then the answer is  
5 no.

6 MR. WU: Okay. So let's move on.  
7 Let's look at Exhibit 428.

8 (Defendant's Exhibit 428, Expert  
9 Accountants' Report of Steven Brice and  
10 Christopher Drewe dated 6 September  
11 2017, previously marked for  
12 identification.)

13 MR. RICCIARDI: Can I just make  
14 sure I understand one thing. So you're  
15 going to instruct him not to answer with  
16 regard to any documents he was shown in  
17 connection with his role prior to being  
18 engaged as an expert. Is that right?

19 So to the extent the question is  
20 what documents he reviewed as part of  
21 his pre-testifying expert phase of his  
22 engagement, you're going to instruct him  
23 not to answer what documents he reviewed  
24 in that role. Just so we're clear.

25 MR. CONWAY: To the extent you're

1 C. DREWE

2 asking questions regarding his role as a  
3 consulting expert, the SEC's position is  
4 that that is work product. You're free  
5 to ask him in his role as a testifying  
6 expert what documents he reviewed. I  
7 mean, he's -- you know, I mean, you're  
8 free to ask. You're free to go into  
9 that, as I think I've said before.

10 MR. RICCIARDI: But not documents  
11 he reviewed prior to being designated as  
12 a testifying expert, correct?

13 MR. CONWAY: Again, to the extent  
14 he was retained as a consulting expert,  
15 we're taking the position that that's  
16 covered by the work product privilege.

17 MR. RICCIARDI: Thank you.

18 BY MR. WU:

19 Q. Mr. Drewe, Defendant's Exhibit 428  
20 is a copy of the FCA report that you and Mr.  
21 Brice prepared, right?

22 A. Yes, it is.

23 Q. Sitting here today, do you stand  
24 by the opinions in the FCA report?

25 A. I do, yeah.

1 C. DREWE

2 Q. And in the FCA report you and Mr.  
3 Brice relied on a report from Dr. Neil Rigby  
4 from SRK Consulting, right?

5 A. Yes.

6 Q. And Dr. Rigby is a mining  
7 engineer, right?

8 A. I would need to check his CV  
9 about -- yeah. I think that might be the case  
10 but I would need to check his CV.

11 Q. Okay. In your work for the SEC in  
12 this case did you rely on Dr. Rigby's report?

13 A. No, I didn't. As we talked about  
14 earlier on today, I relied on the  
15 contemporaneous mining experts of Rio Tinto as  
16 reflected in their contemporaneous e-mails,  
17 presentations and reports.

18 Q. Okay. In this case you were  
19 instructed by the SEC to address the question  
20 of whether there would have been a material  
21 impairment of RTCM if Rio Tinto had calculated  
22 a formal estimate of recoverable amount at  
23 half year 2012; is that right?

24 A. Sorry. Were you reading that from  
25 somewhere?



1 C. DREWE

2 Q. Why don't I do this. In Section  
3 1.3.4 of your report you say that your  
4 instruction was to address the following  
5 question: "If Rio Tinto had undertaken an  
6 impairment test in relation to RTCM as after  
7 30 June 2012 would it have led to a material  
8 impairment."

9 Those were your instructions,  
10 right?

11 A. Yes. Apologies. I thought you  
12 were talking about the FCA report. Yes, those  
13 were my instructions in the SEC case.

14 Q. Okay. And there when you use the  
15 phrase " impairment test" you're not  
16 referring to the assessment of whether an  
17 impairment indicator exists under IAS 36,  
18 right?

19 A. That's correct. I'm simply  
20 looking at what the outcome of an impairment  
21 test would have been.

22 Q. Right. And so, in other words,  
23 calculating a formal estimate of recoverable  
24 amount.

25 A. Yeah. Applying the concepts of

1 C. DREWE

2 IAS 36 and applying Rio Tinto's stated  
3 accounting policies, among other documents  
4 that I referred to, considering whether an  
5 outcome of an impairment test would have led  
6 to a material impairment.

7 Q. Okay. And just using your phrase  
8 "impairment test," if there's no impairment  
9 indicator, no impairment testing is required  
10 under IAS 36, right?

11 A. Well, at the interim that would be  
12 right. That's not --

13 Q. Okay.

14 A. That's not a complete -- that's  
15 not a complete explanation as to when an  
16 impairment test is required.

17 Q. All right. But in a half year  
18 interim report, which is what we're here --  
19 the subject of your opinion, at half year  
20 2012, if there was no impairment indicator, do  
21 you agree that no impairment testing, the way  
22 that you used that phrase, was required?

23 A. Yeah, I -- I mean, if I can put it  
24 in my own words, if there was no requirement  
25 to be an impairment test, then you don't need

1 C. DREWE

2 to do an impairment test.

3 Q. Okay. Do you know what I mean by  
4 impairment indicator?

5 A. Yes.

6 Q. Okay. So you're not offering an  
7 opinion on whether an impairment test was  
8 required at half year 2012, right?

9 A. No, I'm not.

10 Q. Okay. So you've constructed many  
11 valuation models in your career, right?

12 A. Yes, I have.

13 Q. Okay. For this assignment you did  
14 not construct your own valuation model; is  
15 that right?

16 A. Well, you've got what I referred  
17 to as the Drewe model, for example, which is  
18 my model.

19 Q. Is that a new DCF model or is that  
20 something based off a Rio Tinto model?

21 A. It's a new model in the sense that  
22 it takes eleven key models that I identify in  
23 my report and puts them all into one place so  
24 that they can be easily analyzed and the  
25 various assumptions and changes in assumptions

1 C. DREWE

2 be considered.

3 Q. Okay. Let me just be clear. You  
4 didn't create a new DCF model. Is that fair  
5 to say?

6 A. It depends what your reference to  
7 "new" is. Is it -- it's a new spreadsheet.  
8 We started a spreadsheet and we've taken the  
9 inputs -- you know, a DCF model is not -- it's  
10 simply math. We've taken the inputs from the  
11 various key models as I've defined them in my  
12 report and put those into a new model so that  
13 those inputs and the outputs can be easily  
14 compared.

15 So that is a new financial model  
16 but it is based upon the models, the key  
17 models, Rio Tinto had produced.

18 Q. You took a key -- you took key  
19 models and made adjustments; is that correct?

20 A. No, the Drewe model is the key --  
21 there are adjustments there because the Drewe  
22 model is simply taking the eleven key models  
23 and putting them all into one spreadsheet is  
24 another way of explaining it.

25 Q. Well, let me ask you, in your

1 C. DREWE

2 rebuttal report you say: "I would be required  
3 to produce an entirely new DCF model,  
4 including a revised mine planning coal chain  
5 solution and I do not have the information to  
6 do so."

7 Did you or did you not prepare a  
8 new DCF model as part of your assignment in  
9 this case?

10 A. As I just explained, I haven't  
11 done a new DCF model using -- let's call it  
12 Drewe assumptions. That's not what I've done.

13 What the Drewe model is, it takes  
14 the existing models that exist and puts them  
15 all into one place. It's the way that I was  
16 able to analyze the movements and the  
17 assumptions between one model and the next  
18 model and analyzed how that movement in the  
19 assumption impacted what the computed value  
20 was.

21 But, as I said, those are Rio  
22 Tinto's models that I've put all into one  
23 place.

24 Q. Okay. If I use the term FVLCS do  
25 you understand I'm using referring to term

1 C. DREWE

2 fair value less cost to sell?

3 A. Yes, I do.

4 Q. And in half year 2012 you applied  
5 what you called Rio Tinto's contemporaneous  
6 valuation guidelines, right?

7 A. Could you point me to a specific  
8 part of the report that you're talking about?

9 Q. Sure. Section 4.5. It's entitled  
10 Rio Tinto's Contemporaneous Valuation  
11 Guidelines.

12 A. Yes.

13 Q. Okay.

14 A. Okay, yeah.

15 Q. Okay. And those contemporaneous  
16 valuation guidelines included Rio Tinto's  
17 project evaluation guidance or PEG?

18 A. Yes, that's correct.

19 Q. And they also included Rio Tinto's  
20 Controller's Manual?

21 A. I think the Controller's Manual  
22 is -- I wouldn't describe it as valuation  
23 guideline. The Controller's Manual, which I  
24 think I referred to in Section 5, not in this  
25 section here if I remember rightly, the

1 C. DREWE

2 Controller's Manual explains how Rio Tinto's  
3 controllers and their accountant prepared Rio  
4 Tinto's financial statement in accordance with  
5 IFRS and also the other financial reporting  
6 requirements that they had.

7 This section, Section 4.5 of my  
8 report, is referring to the -- referring to  
9 PEG. But then also there are a couple of  
10 other -- there's the PEG valuation guidelines  
11 that I refer to, for example, at paragraph  
12 4.5.1(a).

13 Q. So outside of PEG and TEG, are you  
14 relying on any other Rio Tinto contemporaneous  
15 valuation guidelines?

16 A. I think it depends where you draw  
17 the line on what's classified as valuation  
18 guidelines. The work that I've done is to  
19 consider the outcome of an impairment test and  
20 at the start of Section 5 I've listed what the  
21 key documents are for considering that  
22 impairment test. Again, you know, obviously  
23 the accounting policies in Rio Tinto's  
24 financial statements which explain to the  
25 user's of the financial statements how the

1 C. DREWE

2 impairment test should be undertaken.

3 Now, that is -- I wouldn't  
4 describe that has a valuation guideline.  
5 Actually, that's what -- it's not a guideline.  
6 It's what Rio Tinto is saying that they do.  
7 It does relate to a valuation because it's  
8 relating to an impairment test.

9 So it depends whether you would  
10 include that or not within your definition of  
11 the contemporaneous valuation guideline.

12 Q. Do you agree with me that PEG and  
13 TEG are not publicly-available documents?

14 A. I don't actually know. I suspect  
15 they're not, but I don't know.

16 Q. Would you agree that they're  
17 prepared by Rio Tinto personnel?

18 A. Yes. I believe that to be the  
19 case.

20 Q. Okay. And they weren't prepared,  
21 for example, by a recognized authority in the  
22 field of valuation?

23 A. The Controller's Manual.

24 Q. No. PEG and TEG.

25 A. Okay. They are prepared by people



1 C. DREWE

2 that understand valuation. Was that your  
3 question? Or that they weren't?

4 Q. No. They were not prepared by a  
5 recognized body in the field of valuation.

6 If it helps, let me give you an  
7 example. By a recognized authority I mean,  
8 for example, by the IVSC, the body that  
9 prepared the International Valuation  
10 Standards.

11 A. Okay, yeah. Apologies. Yeah, I  
12 believe they were, as far as I understand it,  
13 prepared internally Rio Tinto, not by a  
14 valuation body.

15 Q. Okay. Are you familiar with the  
16 South African Mineral Asset Valuation code?  
17 And I might call it SAMVAL, S-A-M-V-A-L code.

18 A. I have come across it before.  
19 It's not something that I've considered for  
20 this assignment.

21 Q. Okay. Are you familiar with the  
22 CIMVAL standards and guidelines for valuation  
23 of mineral property? By CIMVAL I mean  
24 C-I-M-V-A-L.

25 A. Again, I have come across it

1 C. DREWE

2 before. It's not relevant to the work that  
3 I've done because what I'm doing is an  
4 impairment test in accordance with IAS 36 and  
5 Rio Tinto's stated accounting policies. And  
6 that mineral valuation guidance is not -- it's  
7 just not relevant to that.

8 Q. Are you familiar with --

9 MR. RICCIARDI: Excuse me. Excuse  
10 me. This is Walter Ricciardi on behalf  
11 of Guy Elliott. I move to strike the  
12 answer as nonresponsive to the question.

13 Thank you.

14 BY MR. WU:

15 Q. Are you familiar with the  
16 V-A-L-M-I-N code, V-A-L-M-I-N?

17 A. Again, I have come across it  
18 previously but for the purposes of this  
19 assignment, it's not something that I have  
20 applied because I am doing -- I'm considering  
21 the outcome of an impairment test in  
22 accordance with IAS 36 and Rio Tinto's stated  
23 accounting policies in its financial  
24 statements.

25 MR. RICCIARDI: Excuse me. This

1 C. DREWE

2 is Walter Ricciardi on behalf of Guy  
3 Elliott. I move to strike the answer as  
4 nonresponsive to the question. Thank  
5 you.

6 BY MR. WU:

7 Q. Are you familiar with the SME  
8 standards and guidelines for valuation of  
9 mineral properties?

10 A. I'm sorry. What was the acronym  
11 there that you used.

12 Q. SME. It stands for Society for  
13 Mining, Metallurgy and Exploration.

14 A. Okay. I don't -- I don't  
15 specifically recall having seen that before on  
16 other assignments. I may be wrong. I'd have  
17 to go and check.

18 But, again, my instructions in  
19 this case were to consider the outcome of an  
20 impairment test as at 30 June, 2012. And that  
21 is in accordance with IAS 36 and Rio Tinto's  
22 stated accounting policies in its financial  
23 statements.

24 MR. RICCIARDI: This is Walter  
25 Ricciardi on behalf -- excuse me.

1 C. DREWE

2 Excuse me. This is Walter Ricciardi on  
3 behalf of Guy Elliott. I move to strike  
4 the answer as nonresponsive to the  
5 question. Thank you.

6 BY MR. WU:

7 Q. And are you familiar with the  
8 IMVAL test, I-M-V-A-L, which I understand  
9 stands for International Mining Property  
10 Valuation Standards.

11 A. Again, I think I've come across  
12 that in other cases. But I didn't consider it  
13 for the purposes of this assignment because my  
14 instructions were to consider the outcome of  
15 an impairment test as at 30 June 2012. And  
16 that is in accordance with the IAS 36 and Rio  
17 Tinto's stated accounting policies as set out  
18 in their financial statements.

19 MR. RICCIARDI: This is Walter  
20 Ricciardi. I move to strike the answer  
21 after "but" because the question was was  
22 he familiar with it and everything  
23 following "but" was not responsive to  
24 the question and I move to strike it as  
25 nonresponsive to the question. Thank

1 C. DREWE

2 you.

3 BY MR. WU:

4 Q. Mr. Drewe, I take it from your  
5 answers that in estimating the FVLCS of RTCM  
6 at half year 2012 you did not rely on any  
7 mineral asset valuation standards, correct?

8 A. In considering the outcome of an  
9 impairment test I considered the requirements  
10 of IAS 36 and Rio Tinto's stated accounting  
11 policies, which is how an impairment test  
12 should be undertaken. These valuations of  
13 mineral properties standards that you've  
14 referred to are non-relevant to that  
15 consideration.

16 MR. RICCIARDI: I move to strike  
17 the answer as nonresponsive to the  
18 question. Walter Ricciardi on behalf of  
19 Guy Elliott. Thank you.

20 BY MR. WU:

21 Q. Turning back to PEG, you don't  
22 have any personal experience with Rio Tinto's  
23 interpretation of PEG, correct?

24 A. No, I don't have any personal  
25 experience of applying Rio Tinto's PEG.

1 C. DREWE

2 Q. Okay. And what is your  
3 understanding of when PEG applied to Rio  
4 Tinto's projects?

5 A. According to PEG, and if you look  
6 at paragraph 4.5.2, the purpose of PEG is to  
7 define Rio Tinto's project evaluation  
8 methodology. It should be used when valuing  
9 both new capital projects and existing  
10 businesses.

11 So it's clear from PEG certain of  
12 the times when it is required. But also  
13 according to the Controller's Manual, in the  
14 Controller's Manual in relation to impairment  
15 tests it says that impairment tests should be  
16 undertaken in accordance with PEG except to  
17 the extent that deviations are required  
18 because of the requirement of IFRS.

19 Q. Now, you say in your report that  
20 PEG is not inconsistent with IVS. Do you  
21 remember that?

22 A. I do recall it. If you give me a  
23 paragraph reference it might help.

24 Q. That's okay. I'm just going to  
25 ask you. But you don't say it contains all

1 C. DREWE

2 the IVS standards, correct?

3 A. I am -- I mean, the reason I've  
4 said not inconsistent is because, I mean, I  
5 haven't been instructed to and I haven't done  
6 a comparison between the requirements of PEG  
7 and the requirement of International Valuation  
8 Standards. But having read PEG and knowing  
9 what the IVSs are, you know, there was no  
10 immediate differences that I've spotted.

11 Q. But you don't -- you're not  
12 saying, are you, that PEG encompasses all the  
13 IVS standards?

14 A. No, I'm not saying that.

15 Q. Okay.

16 A. But I'm saying I haven't  
17 specifically been instructed to and I haven't  
18 looked at that question.

19 Q. Okay. You don't have any personal  
20 experience with Rio Tinto's application of the  
21 Controller's Manual guidelines, right?

22 A. Again, not personal experience of  
23 a particular guideline but, you know, my  
24 practice is -- well, in my practice I deal  
25 with the accounting manuals of companies on a,

1 C. DREWE

2 if not daily, weekly basis but Rio Tinto is  
3 just one of those.

4 Q. You've never worked in the  
5 accounting department of any company, have  
6 you?

7 A. No. But, you know, I'm in  
8 practice, which means my clients are pretty  
9 much all the accounting functions of  
10 companies, which is why I -- as I say, I  
11 routinely in my work look at the accounting  
12 manuals that companies have.

13 Q. Is it your view that the  
14 controllers group at Rio Tinto was required  
15 under the Controller's Manual to review all  
16 valuation calculated within Rio Tinto for any  
17 purpose?

18 A. Did you say all valuations or did  
19 you say all financial reporting valuations?

20 Q. All valuations.

21 A. I mean, I would have -- I'd have  
22 to look at what the Controller's Manual says  
23 but the Controller's Manual is in relation to  
24 the preparation of financial statements and  
25 accounts. Therefore, my expectation would be



1 C. DREWE

2 that there would be valuations that would be  
3 undertaken within Rio Tinto that wouldn't be  
4 reviewed under the Controller's Manual.

5 Q. So let me ask you it this way. Is  
6 it your view that the Controller Manual  
7 guidelines should apply to valuations that are  
8 not prepared for purposes of external  
9 financial reporting?

10 A. Can you just repeat that question  
11 again, please?

12 Q. Is it your view that the  
13 Controller's Manual guidelines should apply to  
14 valuations that are not prepared for purposes  
15 of external financial reporting?

16 A. Sorry. I don't quite -- I'm not  
17 sure I quite follow the question. The  
18 Controller's Manual, as far as I would  
19 understand it and expect, would apply to the  
20 financial reporting valuations that are  
21 undertaken by Rio Tinto.

22 There would be other valuations  
23 that are undertaken by Rio Tinto that I'm not  
24 sure would be caught by the Controller's  
25 Manual.

1 C. DREWE

2 But, as I said earlier, I would  
3 need to look.

4 Q. Okay. Let's move on.

5 Now, in your reports you discuss  
6 three main approaches to assessing the value  
7 of an asset. I believe it's the market  
8 approach, the cost approach, and the income  
9 approach. Is that right?

10 A. Yes, that's correct.

11 Q. Okay. Now, in assessing the value  
12 of an asset, a valuator has to choose which of  
13 these approaches to apply, right?

14 A. I mean, in order to do the  
15 valuation I agree that you have to choose one  
16 of those approaches.

17 But, again, looking at what I'm  
18 instructed to do here, which is to consider  
19 the outcome of an impairment test, Rio Tinto's  
20 accounting policies, as disclosed to the users  
21 of its financial statements actually already  
22 explained which approach it used.

23 Q. Okay. And the valuator has to use  
24 his or her judgment in determining which  
25 approach to apply in valuing a particular

1 C. DREWE

2 asset, right?

3 And I'm talking in general, not  
4 specific here. I'm just -- in general.

5 A. Well, I think even in general  
6 terms you have to think about the specifics of  
7 what the valuation is for. So I don't think  
8 in general terms you can simply say it's all  
9 just down to the judgment -- down to judgment  
10 as to what approach should be applied. Yes,  
11 there clearly there is the judgment in that  
12 but depending on what the purposes of what the  
13 valuation is for there might be a particular  
14 approach that is required to be undertaken.

15 And, you know, the case that we're  
16 talking about here is a very clear example of  
17 that where according to Rio Tinto's accounting  
18 policies it explains that the income approach  
19 and specifically a DCF was the basis for doing  
20 an impairment. So --

21 Q. Okay. We'll get to that, Mr.  
22 Drewe. I'm just asking you a general question  
23 right now, okay?

24 So, generally, would you say that  
25 reasonable valuers can differ in determining

1 C. DREWE

2 which approach to apply in valuing a  
3 particular asset?

4 A. I wouldn't want to reach a general  
5 conclusion like that because I think it really  
6 does depend. I think it really does depend.

7 If you're doing a valuation for corporate  
8 purposes, for example, and you've got an  
9 income-generating business and someone comes  
10 along and does a valuation by reference to the  
11 cost approach, I would say that that's not a  
12 reasonable basis potentially in that scenario.

13 Q. Are you saying that reasonable  
14 valuers can never differ in determining  
15 which approach to apply in valuing a  
16 particular asset?

17 A. No. I don't think that's what I  
18 just said. I said that I don't really want to  
19 provide a general opinion on what approach can  
20 be followed by someone doing a valuation.  
21 Because I think it's -- I don't think you can  
22 provide that general opinion.

23 Q. Okay. Can you answer this  
24 question. In deciding which valuation  
25 approach to apply, may valuers consider the

1 C. DREWE

2 purpose of a valuation?

3 A. Yeah. Absolutely.

4 MR. CONWAY: Object to form.

5 Q. And IFRS does not describe the use  
6 of a specific valuation technique; is that  
7 right?

8 A. IFRS -- I mean, and specifically  
9 IAS 36, no, it doesn't. But as I've already  
10 said, how a company would apply it is what is  
11 then reflected in their accounting policies in  
12 their financial statement.

13 Q. Okay. In the valuation of a  
14 mineral asset, are multiple valuation  
15 approaches typically applied?

16 MR. CONWAY: Objection, form.

17 A. I have seen a multiples approach  
18 applied in relation to -- in relation to an  
19 early stage asset, yes, I would agree with  
20 that.

21 Q. Sorry. That's not my question. I  
22 didn't mean a multiples approach. My question  
23 is in the valuation of a mineral asset, are  
24 multiple valuation approaches, meaning more  
25 than one valuation approach, typically

1 C. DREWE

2 applied?

3 MR. CONWAY: Objection, form.

4 Vague.

5 A. I think with -- you know, taking  
6 away from financial reporting valuations to  
7 start with, often you would see more than one  
8 valuation approach. Either a main approach  
9 and the secondary approach being a sense check  
10 or the valuation actually being some sort of  
11 weighting between the two approaches or more  
12 than two approaches.

13 But in relation to -- in relation  
14 to a financial reporting valuation,  
15 specifically an impairment test under IAS 36,  
16 there is no requirement to undertake more than  
17 one valuation approach. And in the context of  
18 what I've done and what I've seen from Rio  
19 Tinto, and how it did its impairment test, its  
20 principal approach was the DCF. And I've not  
21 seen anything which would suggest that it  
22 would use more than one approach apart from  
23 essentially a sense check to its primary  
24 approach.

25 Q. So I know you just said in that

1 C. DREWE

2 answer that there's nothing within IFRS that  
3 requires more one valuation methodology.

4 My question is in valuing mineral  
5 assets under IFRS is more than one valuation  
6 approach typically applied?

7 A. Ignoring IFRS was the question,  
8 yes?

9 Q. No, I didn't say ignoring IFRS.  
10 I'm just saying in valuing mineral assets  
11 under IFRS, is more than one valuation  
12 approach typically applied?

13 MR. CONWAY: Objection, form.

14 A. I mean, let me put it this way. I  
15 think it's helpful to have a second approach.  
16 But whether or not that can be done is all  
17 dependent upon what is specifically known  
18 about whatever it is you're valuing.

19 Q. Okay. Okay. Now, in your  
20 rebuttal report at Section 2.4.1, you write  
21 this. You say, "Mr. Edwards states that  
22 textbooks and industry best practices calls  
23 for the use of at least two valuation methods.  
24 Mr. Edwards cites a number of textbooks in  
25 this regard, however, none of these textbooks

1 C. DREWE

2 relate to financial reporting nor the  
3 requirement of IFRS."

4 And then you have a footnote to  
5 that paragraph where you say Edwards 1,  
6 paragraph 138.

7 So keep that part of your rebuttal  
8 report open and we're going to go look now at  
9 Mr. Edwards' report, which is Defendant's  
10 Exhibit 331.

11 Mr. Drewe, when you have Edwards'  
12 report please turn to page 56 of his report.  
13 Page 56, paragraph 138.

14 Are you there?

15 A. Yes, I am. Yes.

16 Q. Okay. It's on the screen as well.  
17 And you'll see that Mr. Edwards says in  
18 paragraph 138, "As stated earlier in this  
19 section, the textbooks and industry best  
20 practices for valuing mineral assets call for  
21 the use of at least two valuation methods,"  
22 and then he has a footnote, footnote 283, and  
23 he cites a bunch of different sources.

24 Do you see footnote 283?

25 A. Yes, I do.



1 C. DREWE

2 Q. Okay. And you see among the items  
3 that he cites is the VALMIN code. Do you see  
4 that?

5 A. I do, yes.

6 Q. Is it your position that the  
7 VALMIN code does not relate to financial  
8 reporting valuation?

9 A. That's not my position, no. My  
10 position is that the requirements of IFRS,  
11 this way around, the requirements of IFRS do  
12 not require more than one valuation approach.

13 Q. Okay. Do you agree that the  
14 VALMIN does relate to financial reporting  
15 valuation?

16 A. I can't remember if it's that  
17 specific set of standards or another that one  
18 that refers to financial reporting valuation.  
19 But it has no standing within IFRS.

20 MR. CONWAY: Aric, we've been  
21 going for about an hour.

22 MR. WU: Yep.

23 MR. CONWAY: Pardon me. We've  
24 been going for about an hour. When it's  
25 convenient can we take a break?

1 C. DREWE

2 MR. WU: Sure. Sure.

3 BY MR. WU:

4 Q. Do you dispute that the VALMIN  
5 code calls for the use of at least two  
6 valuation methods?

7 A. You'd have to show me that  
8 particular part of it but I wouldn't be  
9 surprised if that's what it says.

10 Q. Right. But your position -- and  
11 this is probably my last question before we  
12 break -- is that the VALMIN code is not  
13 relevant to what you did here.

14 A. Yeah. The only thing that's  
15 relevant to what I did here is IFRS, the  
16 accounting policies, the Controller's Manual,  
17 and the other documents that I've referred to  
18 as to how Rio Tinto contemporaneously did its  
19 impairment test, which was not in accordance  
20 within the VALMIN code.

21 Q. Okay. Let's take a break.

22 MR. RICCIARDI: Move to strike the  
23 end of his answer as nonresponsive.

24 Thank you.

25 THE VIDEOGRAPHER: The time is

1 C. DREWE

2 4:12. This is the end of media labeled  
3 number two. We are going off the  
4 record.

5 (Recess taken.)

6 THE VIDEOGRAPHER: This is the  
7 start of media labeled number three.  
8 The time is 4:37. We are back on the  
9 record.

10 BY MR. WU:

11 Q. Mr. Drewe, your report says that a  
12 DCF --

13 MR. CONWAY: Aric --

14 MR. WU: Oh, sorry. Go ahead.  
15 Sorry. Go ahead.

16 MR. CONWAY: So during the break,  
17 there was conversation regarding the  
18 objection that the SEC made in  
19 connection with the work that Mr. Drewe  
20 did in his role as a consulting expert  
21 for the SEC. Upon consideration of  
22 points raised by Mr. Ricciardi during  
23 the break, the SEC will withdraw the  
24 objection to the extent that Mr. Wu  
25 wants to inquire as to the documents

1 C. DREWE

2 that he reviewed and the scope of his  
3 review pursuant to those instructions.

4 The SEC will maintain its  
5 objection based on work product to the  
6 extent that the questions seek the  
7 substance of the conversations that the  
8 SEC had with Mr. Drewe.

9 MR. RICCIARDI: Thank you, Dean.

10 MR. WU: Thank you.

11 BY MR. WU:

12 Q. Mr. Drewe, your report says that a  
13 DCF approach is typically used for mining  
14 companies; is that right?

15 A. Could you give me a specific  
16 paragraph?

17 Q. Sure. 13.6.17.

18 Do you see that?

19 A. Yes, I do. Yeah.

20 Q. Okay. What is the basis for your  
21 opinion that a DCF approach is typically used  
22 for a mining company?

23 A. I mean, that's based upon my --  
24 based on my experience and -- I mean, I think  
25 what's important to recognize is that you're

1 C. DREWE

2 talking about mining companies, not an  
3 individual mining asset.

4 Q. So for -- would your opinion be  
5 different for an individual mining asset?

6 A. I think it very much depends on  
7 the specific -- on the specifics of that  
8 asset.

9 Q. Well, let me ask you this. When  
10 you state in your report that a DCF approach  
11 is typically used for mining companies, are  
12 you suggesting that that is what should have  
13 been used here in connection with the  
14 termination of the FVLCS of RTCM in half year  
15 2012?

16 A. I am saying that in undertaking an  
17 impairment test, my approach is to seek to  
18 identify how Rio Tinto would have undertaken  
19 an impairment test as explained in the  
20 Controller's Manual, and as stated in it, the  
21 accounting policies to its financial  
22 statements. And both the Controller's Manual  
23 and the accounting policies in the financial  
24 statements refer to the fair value less cost  
25 to sell being determined by reference to a

1 C. DREWE

2 DCF.

3 Q. Okay. Did you conduct any survey  
4 to determine whether the DCF approach is  
5 typically used for mining companies?

6 MR. CONWAY: Object to form.

7 Vague.

8 A. I haven't done a survey to  
9 identify -- no.

10 Q. And are you aware of any such  
11 surveys?

12 A. Sat here today, I'm not sure  
13 either way. I don't know.

14 Q. Okay. Now, I want to talk now  
15 about what you call the market approach. I  
16 think sometimes in your report you also refer  
17 to the market approach as the multiple  
18 approach; is that right?

19 A. Yes.

20 Q. Okay. And is it your view that  
21 valuing mining companies under the market  
22 approach has inherent weaknesses?

23 A. It's my view that valuing --  
24 valuing mining companies or, indeed, any  
25 company using a multiples approach, one has to

1 C. DREWE

2 be careful to identify relevant data to be  
3 used in the valuation.

4 Q. But in your view the market  
5 approach is typically not used for mining  
6 companies, right?

7 MR. CONWAY: Objection, form.

8 Vague.

9 A. I don't think I described that --  
10 I don't think I said it's typically not used.  
11 I think, as I've explained there, the DCF  
12 approach is typically used.

13 Q. So I'm asking you about the market  
14 approach. Is the market approach typically  
15 used for mining companies?

16 MR. CONWAY: Objection, vague.

17 A. I mean, it depends on the purposes  
18 of the valuation. But -- yeah, again, not  
19 just with mining companies, with all  
20 companies, quite often a market approach will  
21 be used.

22 As I'm explaining in this  
23 paragraph and as I've just said, when using  
24 the market approach, it's all dependent upon  
25 there being relevant data upon which to base

1 C. DREWE

2 the valuation.

3 Q. Let me ask it this way. Would you  
4 agree that it is appropriate to use the market  
5 approach for mining companies at all stages of  
6 project development?

7 MR. CONWAY: Objection, form.

8 Vague. Lacks foundation.

9 A. Well, again, it would depend upon  
10 the valuation. I mean, looking at the  
11 specific instructions that I've got in this  
12 case, which is not to consider just any  
13 valuation, but specifically consider the  
14 outcome of an impairment test, that impairment  
15 test in relation to the RTCM CGU as at the  
16 interim 2012, that would be required to be  
17 undertaken in accordance with Rio Tinto's  
18 stated accounting policies as disclosed in  
19 their financial statements as well as the  
20 Controller's Manual. And both of those refer  
21 to the use of the DCF approach rather than a  
22 multiples approach. Or a market approach.

23 Q. Let me just ask just for  
24 clarification. A few minutes ago you  
25 distinguished between mining companies and an



1 C. DREWE

2 individual mining asset. Do you consider RTCM  
3 to be an individual mining asset or a mining  
4 company?

5 A. Well, for the purposes of the  
6 impairment test you're looking at the RTCM  
7 CGU, which includes various mining-related  
8 assets.

9 Q. So you did not consider RTCM to be  
10 a mining company.

11 A. I mean, in the context of what IAS  
12 36 says, I don't really understand that  
13 question. You're looking at the recoverable  
14 amount of the CGU.

15 Q. Well, I'm just using the language  
16 in your report so -- but we can move on.

17 So you say that -- in your report  
18 that there's nothing in the contemporaneous  
19 evidence suggesting that Rio Tinto would have  
20 undertaken impairment test by reference to  
21 more than one valuation methodology other than  
22 as a sense check to its principal DCF  
23 approach; is that right?

24 A. Could you just point me to the  
25 paragraph? I mean, I recognize --

1 C. DREWE

2 Q. Well, regardless of where it is in  
3 the report, is it your view that there was  
4 nothing in the contemporaneous evidence to  
5 suggest Rio Tinto would have undertaken an  
6 impairment test by reference to more than one  
7 valuation methodology other than as a sense  
8 check to the principal DCF approach?

9 A. Well, I'd like to look at the  
10 comment. You know, if you're asking me to  
11 confirm a quote in my report, then I would  
12 want to --

13 Q. I'm not asking you to confirm a  
14 quote in your report. I'm asking you whether  
15 in substance that's your view.

16 A. It's my view that based on the  
17 information I see, that I haven't seen  
18 evidence that Rio Tinto undertook impairment  
19 tests by reference to more than one approach  
20 apart from where a sense check was undertaken.

21 Q. Now, you rely on what's called in  
22 your report the half year 2012 impairment  
23 indicator review as an indication of --

24 (Telephone interruption.)

25 MR. WU: Would somebody mute that.

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2 MR. CONWAY: That was me. Sorry.

3 Q. You rely on what you call the half  
4 year 2012 impairment indicator review as an  
5 indication of how you believe Rio Tinto would  
6 have undertaken the impairment test at half  
7 year 2012, right?

8 A. No, I don't think I do do that.

9 Q. No? Let's look at your rebuttal  
10 report, 2.4.3.

11 And if you review 2.4.2 and 2.4.3  
12 in conjunction, isn't it fair to say that you  
13 rely on the analysis in the half year 2012  
14 impairment review as an indication of how you  
15 believe Rio Tinto would have undertaken an  
16 impairment test at half year 2012?

17 A. I don't think that's a fair  
18 characterization of what these two paragraphs  
19 are doing. What this -- what these paragraphs  
20 are doing are explaining the basis upon which  
21 I have considered the outcome of an impairment  
22 test. And, you know, in order to identify how  
23 Rio Tinto would have done an impairment test,  
24 I have considered -- and, again, I apologize  
25 for repeating it again -- what Rio Tinto said

1 C. DREWE

2 in its accounting policies, what it stated in  
3 the Controller's Manual, and various other  
4 documents that are set out at the start of  
5 Section 5 of my main report.

6 The half year 2012 impairment  
7 review, there wasn't an impairment test  
8 undertaken. So I don't think I am relying  
9 upon that half year 2012 impairment review as  
10 a basis for how they assess -- how they  
11 undertook an impairment test because they  
12 don't do an impairment test.

13 But this particular -- this  
14 particular sentence within 2.4.3 is explaining  
15 that a DCF model was used in the half year and  
16 referred to in the half year 2012 impairment  
17 review.

18 But I don't think that DCF model  
19 is an impairment test because they didn't do  
20 an impairment test.

21 Q. Was the DCF model used in the  
22 analysis in their half year 2012 impairment  
23 review, did that inform your view as to  
24 whether or not a DCF approach was appropriate  
25 for what you were doing here?

1 C. DREWE

2 A. I mean, it wasn't inconsistent  
3 with the approach, but my approach -- the  
4 principal reason why I concluded that a DCF  
5 approach is the appropriate approach because  
6 that's what's stated in Rio Tinto's accounting  
7 policies and that's what's stated in Rio  
8 Tinto's Controller's Manual.

9 The half year 2012 impairment  
10 review includes analysis based on a DCF model  
11 but that isn't an impairment test because Rio  
12 Tinto didn't undertake an impairment test.

13 Q. I just want to understand. The  
14 fact that the half year 2012 impairment review  
15 included a DCF model, did that impact your  
16 assessment here as to whether or not for your  
17 assignment the proper approach was to take an  
18 income approach? Or a DCF approach?

19 A. I mean, I repeat my previous  
20 answer. The reason I have concluded that the  
21 DCF approach is the right approach is not  
22 because of what's stated in the half year 2012  
23 impairment review. It's because of what Rio  
24 Tinto states in its accounting policies, in  
25 its financial statements, issued to the users

1 C. DREWE

2 of those financial statements. And it's  
3 what's included in the Controller's Manual  
4 again with all the other evidence to which I  
5 refer in Section 5 of my report.

6 However, the half year 2012  
7 impairment review does include a DCF -- the  
8 results of a DCF model, which is complimentary  
9 given that papers provided in context of  
10 consideration of impairment, it's confirmation  
11 that my approach is right.

12 But it's not the basis upon which  
13 I've reached my conclusion because, you know,  
14 there was no impairment test undertaken. This  
15 is the analysis in the half year 2012  
16 impairment review was not an impairment test.

17 Q. Okay. So it's confirmation that  
18 your approach is right to use your words.

19 A. Yeah. I...

20 Q. But you would -- having reviewed  
21 the half year 2012 impairment review, you  
22 recall, don't you, that there was one -- more  
23 than one valuation methodology used?

24 A. Again, I mean, there's not an  
25 impairment test in there. But I recall an

1 C. DREWE

2 analysis based upon a DCF model and I recall  
3 an analysis of multiples, neither of which are  
4 impairment tests.

5 Q. So you do recall that there was a  
6 multiples analysis or a market approach  
7 analysis in the half year 2012 impairment  
8 review?

9 MR. CONWAY: Objection to form.

10 A. I did. I refer to that at  
11 paragraph 3.6.12 onward in my report. I have  
12 seen that comparables analysis.

13 Q. Okay. And you say -- you say that  
14 in 13.6.16, that it is likely -- or the  
15 transactions referred to by Rio Tinto in that  
16 multiples analysis were not appropriate  
17 comparators.

18 A. Yeah. I can see paragraph 3.6.16.

19 Q. Okay. And when you prepared your  
20 initial report, what materials did you review  
21 relating to the transactions, the comparators  
22 in the half year 2012 impairment review?

23 A. Well, I reviewed what Rio Tinto  
24 contemporaneously stated about these; that in  
25 the -- in the January -- January 2013

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2 impairment paper there is a -- there's an  
3 explanation from Rio Tinto. It might be  
4 helpful to go to that if that's one of my  
5 exhibits, but there was an analysis in there  
6 which says there are no appropriate  
7 comparators because of the infrastructure  
8 challenges so that -- that RTCM is facing. So  
9 that's Rio Tinto's words.

10 PwC considered that analysis and  
11 concluded that they agreed with the view that  
12 RTCM had reached that there were no  
13 appropriate comparators.

14 And then in the Project Mercury  
15 report, again, Rio Tinto's view was that --  
16 and this is referred to at 13.6.18, resource  
17 multiples were not much help on this occasion  
18 given the nature of the asset.

19 So I relied upon Rio Tinto's  
20 analysis that result multiples are not much  
21 help.

22 Q. In all of the three materials that  
23 you just identified, the Project Mercury  
24 document, the PwC document, and then the  
25 January 2013 impairment, Rio Tinto document,



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2 they all postdated half year 2012, right?

3 A. The documents are dated but  
4 they're all looking back and considering what  
5 approaches could and should have been  
6 followed. And they are unanimous in their  
7 conclusion that a multiples approach was not  
8 the appropriate approach.

9 Q. In fact, all three of those  
10 documents are dated in some month in 2013,  
11 correct?

12 A. Again, I repeat, they're all  
13 looking back and they're unanimous in  
14 concluding that throughout the period it was  
15 not appropriate to -- you know, to use Rio's  
16 own word, results multiples were not much help  
17 on this occasion given the nature of the  
18 asset.

19 Q. And beyond those three documents  
20 that you just identified, did you conduct any  
21 other -- any independent analyses of the  
22 comparators cited in the half year 2012  
23 impairment review?

24 A. I mean, I haven't checked whether  
25 these are the appropriate comparators. I

1 C. DREWE

2 haven't checked whether Rio Tinto has done the  
3 math right on these -- on these -- you know,  
4 to identify these multiples. I note that  
5 the -- you know, these multiples analysis that  
6 we're talking about in the half year  
7 impairment view -- I mean, putting aside that  
8 it looks like there's an issue between US  
9 dollars and Australia dollars, which is  
10 apparent on the face of it, but it's not sense  
11 checking the value of 30 June. It's sense  
12 checking the acquisition value, the PVA.

13 I don't think it's particularly  
14 helpful from our work anyway. We're finding  
15 the conclusions that Rio Tinto and PwC reached  
16 in relation to the usefulness of comparables  
17 and notwithstanding the fact Rio Tinto said in  
18 its accounting policies that an impairment  
19 test would be undertaken using a DCF approach.

20 Q. Let's talk about the DCF approach.

21 Would you agree that the  
22 conclusions from a DCF analysis are only as  
23 reliable as the underlying data and  
24 assumptions that are used in the model?

25 A. In general, I would agree that if

1 C. DREWE

2 the assumptions are -- you know, garbage in,  
3 garbage out. If the assumptions are wholly  
4 unreliable, then the output of that DCF model  
5 will be unreliable.

6 Q. And would you agree that a DCF  
7 should only be used when the future cash flows  
8 of a project or an asset can be estimated with  
9 a sufficient level of certainty?

10 A. Okay. I don't know precisely what  
11 you mean by sufficient level of certainty.  
12 Sufficiency for who? With any DCF model that  
13 is being produced, there is uncertainty.  
14 You're looking at -- and you're trying to make  
15 forecasts and estimations about the future  
16 which -- you know, so there is always  
17 uncertainty. You never get -- or it's very  
18 rare that you get a DCF model that has  
19 uncertainty attached to it.

20 Q. So would it be okay to -- can you  
21 put any parameters on a level of certainty  
22 that needs to be reached understanding that  
23 all estimates -- all future cash flows are  
24 estimates, is there any level of degree of  
25 certainty that needs to be had in order for a

1 C. DREWE

2 DCF to be used?

3 A. I think again --

4 MR. CONWAY: Objection, form.

5 Vague.

6 A. I think it again comes back to  
7 what the purpose of the valuation is. You  
8 know, if it's a financial reporting valuation,  
9 then, you know, there might be different  
10 levels of certainty required compared with an  
11 M&A transaction, for example.

12 Q. Well, let's just take those two  
13 examples. As between a financial reporting  
14 valuation and an M&A transaction, which, in  
15 your mind, would require more certainty?

16 MR. CONWAY: Objection, form.

17 A. I mean, it really depends on  
18 the -- an M&A transaction, if you're departing  
19 with cash then it's really a matter -- a  
20 matter for the -- for whoever's dumping of  
21 that cash as to how much certainty they want  
22 in their estimates to go into forming the  
23 basis of a, you know, valuation of a company  
24 for M&A purposes. You know, and that's one of  
25 the reasons people do due diligence to kick

1 C. DREWE

2 the tires on what the assumptions might be  
3 going forward. There will be different levels  
4 of due diligence. So I think there's no  
5 hard-and-fast rule in relation to M&A. I  
6 think it comes down to individual companies  
7 and it comes down to the sizes -- you know,  
8 the size of what's being purchased and, you  
9 know, the requirements of whoever's making the  
10 payments.

11 Under IAS 36, you know, there are  
12 clear requirements that are set out. And we  
13 can obviously look at some of those  
14 requirements. But if you look at paragraph  
15 23, for example, of IAS 36, that explains that  
16 you can use computational shortcuts and you  
17 can use approximations in order to do what you  
18 can to come to either or a fair value less  
19 cost to sell or a value in use assessment.

20 Q. Let me ask you for -- because  
21 earlier you gave the example of financial  
22 reporting and M&A. For financial reporting,  
23 is it your view that -- well, can you compare  
24 as against M&A transactions? Is less  
25 certainty needed for financial reporting?

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2 MR. CONWAY: Objection, form.

3 A. Well, I think I've said that with  
4 M&A, there's a wide range. You know, so there  
5 is no hard-and-fast rule. It's down to the  
6 individuals who are making the acquisition as  
7 to how certain that they want to be.

8 Q. Okay.

9 A. But with financial reporting  
10 valuations, there are the requirements of IAS  
11 36 as well as the rest of IFRS.

12 Q. And in your view, do IAS and IFRS  
13 require any level of certainty for future cash  
14 flows in order for a DCF to be used?

15 MR. CONWAY: Objection, form.

16 Vague.

17 A. I mean, there are requirements.  
18 As to -- there are requirements within IFRS.  
19 For example, it needs to be based on  
20 management's best estimate. It needs to be  
21 based upon supportable assumptions. It needs  
22 to consider potentially internal and external  
23 sources of information.

24 But IAS 36 provides the preparer  
25 the financial statements with help in getting

1 C. DREWE

2 to a fair value less cost to sell in the face  
3 of uncertainty.

4 Q. Let me ask you this. Is there --  
5 in your mind is there a -- is there a  
6 sufficient level of uncertainty regarding  
7 future cash flows that kind of preclude the  
8 use of a DCF approach?

9 MR. CONWAY: Objection, form.

10 A. I don't think there's anything  
11 that precludes a DCF approach. And, again,  
12 important to look carefully at what IAS 36  
13 does allow you to do. But if there is  
14 uncertainty, the first thing it allows you to  
15 do, paragraph 26, allows you to -- it allows  
16 you to use computational shortcuts and  
17 approximations.

18 If, for example, you are not in  
19 that scenario but instead you've got a number  
20 of different scenarios that you're considering  
21 at a point in time, what IAS 36 allows you to  
22 do, look at Appendix A, it allows you to do a  
23 scenario analysis between those different --  
24 between those different options.

25 So applying that example to Rio

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2 Tinto, for example, it would have been -- it  
3 would have potentially been permissible for  
4 Rio Tinto to have said, Okay, well, let's have  
5 a look at a valuation at the interim using a  
6 25 million tons per annum, a 50 tons per  
7 annum, a 75 million tons per annum, and a  
8 hundred tons per annum coal chain solution.  
9 And the fair value less cost to sell, let's  
10 just weight across all of them or maybe we --  
11 maybe, actually, the 50 million tons per annum  
12 is the most likely to begin to apply 50  
13 percent weighting to that and then across the  
14 other ones. So that's the second thing IAS 36  
15 allows you to do.

16 And then the third thing that it  
17 says is if you don't know what your fair value  
18 less cost to sell is, you've got no reasonable  
19 basis, I think is the phrase that it uses,  
20 then you do a value and use assessment  
21 instead.

22 And a value and use assessment in  
23 relation to RTCM, the RTCM CGU at the interim  
24 comes out at about 100 million.

25 Now, I don't think you're in a



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2 scenario where, from what I've seen, that  
3 there was no reasonable basis upon which to  
4 get the fair value less cost to sell.

5 But if you are in that scenario,  
6 because there's so much uncertainty that I  
7 actually think you run a value and use  
8 assessment. And a value and use assessment in  
9 relation to these assets is going to include  
10 just the first phase. The Benga captures 2.6  
11 million tons per annum.

12 Q. In your preparation of your report  
13 you identify 350 PTF models that provide an  
14 NPV for RTCM, right?

15 A. That sounds about the right  
16 number.

17 Q. Okay. And one of the model  
18 formats you discuss is what you call the  
19 Maglione format, right?

20 A. Yes. That's right.

21 Q. And you say in your report that  
22 Mr. Maglione was instructed to produce the new  
23 valuation model for RTCM assets in early 2012.  
24 Does that sound right?

25 A. That is consistent with my

1 C. DREWE

2 understanding.

3 Q. Okay. And you ultimately say that  
4 the FVLCS RTCM should have been based on the  
5 Maglione format model, right?

6 A. I don't think I've concluded it  
7 should be based on that. What I've concluded  
8 is based upon the available models that I've  
9 considered, that's a reasonable basis to do.  
10 But it isn't a requirement that it be based on  
11 the Maglione model.

12 Q. Well, in your ultimate assessment  
13 of the FVLCS for RTCM you based it on a  
14 Maglione format model, right?

15 A. Yes. Yeah. I agree with that.

16 Q. Okay. And I think you said this  
17 before but just to confirm, you agree that DCF  
18 models can be prepared for different purposes?

19 A. Yes, I would agree that DCF models  
20 can be used for different purposes.

21 Q. Okay. And they can be used, for  
22 example, to determine formal valuation such as  
23 an FVLCS?

24 A. Yes. That was Rio Tinto's  
25 accounting policies.

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2 MR. CONWAY: Objection.

3 Q. Okay. Do you agree that DCF  
4 models can also be used for business planning  
5 purposes to assess different strategic  
6 options?

7 MR. CONWAY: Objection, form.

8 A. I agree that DCF models can be  
9 used for business planning.

10 Q. Okay. But you personally have  
11 never used a DCF model for business planning  
12 purposes, have you?

13 A. I mean, I think if you have -- for  
14 the work that I do, you know, that's not my  
15 area of expertise. We do have models that we  
16 use to run Mazars on.

17 Q. Well, would you agree that a  
18 model -- a DCF model used for business  
19 planning purposes may be different from a  
20 model used for formal valuations?

21 MR. CONWAY: Objection, form.

22 Foundation.

23 A. I mean, it depends on the specific  
24 models you're talking about. But if you look  
25 at the Controller's Manual and what the

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2 Controller's Manual says about an impairment  
3 test, the starting point is to state the  
4 business plans -- the business unit models  
5 that the business units within Rio Tinto were  
6 producing, so that is the starting point for  
7 the impairment test.

8 Q. So my question was not specific to  
9 Rio Tinto, okay? My question was would you  
10 agree that a model used for business planning  
11 purposes may be different from a model used  
12 for accounting purposes?

13 MR. CONWAY: Objection, form.

14 A. I mean, it's very vague. But, you  
15 know, business planning models could include,  
16 you know, a whole wide range of models. I  
17 would agree that within that whole universe of  
18 models some of them will be different to a  
19 model for accounting purposes, absolutely.

20 Q. Okay. And in analyzing any model,  
21 would you agree that it's appropriate to  
22 consider the context and the intended purpose  
23 of the model?

24 MR. CONWAY: Object to form.

25 A. I think I would agree that it's

1 C. DREWE

2 important to understand the purposes for which  
3 the model was produced or at least seek to try  
4 to understand that. Provided by -- I agree.

5 Q. Okay. And you reviewed the  
6 transcript of Mr. Maglione's deposition,  
7 right?

8 A. I haven't gone back and read it in  
9 detail for a while but I have read it.

10 Q. You have read it, okay.  
11 And you understand that Mr.  
12 Maglione was not in Rio Tinto's controller's  
13 group?

14 A. That is my understanding.

15 Q. And would you agree from his  
16 testimony that Mr. Maglione developed what  
17 you're calling the Maglione format model for  
18 business planning purposes?

19 A. You'd have to take me to a  
20 specific part of his testimony that said that,  
21 but my general understanding is that is  
22 broadly what the model is for. But, you know,  
23 I'd want to see what the context for what he  
24 was saying.

25 Q. Well, let me ask it this way.

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2 Would you agree that Mr. Maglione did not  
3 develop the Maglione format model to be used  
4 as an impairment test?

5 MR. CONWAY: Objection to form.

6 A. Based on what the Controller's  
7 Manual says, that's not how Rio Tinto did its  
8 impairment test. It didn't create models  
9 specifically for the purpose of impairment  
10 tests. It took business unit valuations and  
11 business unit operating plans that were  
12 already in existence, for example the Maglione  
13 models, and used that as a starting point and  
14 made adjustments.

15 And that's exactly what Rio Tinto  
16 also said in its financial statements, that  
17 the impairment -- the DCF models upon which  
18 the impairment tests were undertaken were  
19 based upon the life of mine plans that had  
20 been produced.

21 So the impairment model wasn't  
22 specifically, you know, just produced for the  
23 purposes of an impairment model. Instead, the  
24 starting point is the internal business unit  
25 valuations that had been undertaken by the

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2 business unit and then certain adjustments  
3 were made to those models to ensure that they  
4 reflect the requirements of the Controller's  
5 Manual, the requirements of the accounting  
6 policies disclosed in Rio Tinto's interim  
7 accounts, and, you know, most importantly,  
8 reflected the requirements of IAS 36.

9 Q. So my question is a little bit  
10 narrower, okay? Just did you understand from  
11 Mr. Maglione's testimony that he developed his  
12 model to be used as an impairment test?

13 I'm not asking you about what the  
14 Controller's Manual says or PEG says. I'm  
15 asking you from his testimony, do you believe,  
16 and was it your understanding, that Mr.  
17 Maglione developed his model to be used as an  
18 impairment test?

19 MR. CONWAY: Objection. Asked and  
20 answered.

21 A. I mean, I would repeat -- I would  
22 repeat the answer I've just given because I  
23 think it's important context for what you're  
24 asking. An impairment test model, as far as I  
25 understand it, people at Rio Tinto weren't

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2 instructed to just come up with impairment  
3 models from scratch.

4 Instead, impairment models were  
5 required to be based upon the business unit  
6 valuations and the annual operating plan of  
7 the business units and then adjustments were  
8 made in accordance with the accounting  
9 policies, the Controller's Manual, and IAS 36.

10 Q. Did you see any testimony from Mr.  
11 Maglione that he designed his model to be used  
12 for accounting purposes?

13 MR. CONWAY: Objection. Asked and  
14 answered.

15 A. I don't recall but, you know, I  
16 would repeat the answer to the previous  
17 question.

18 Q. Well, are you aware that Mr.  
19 Maglione testified that his model was never  
20 really finished?

21 A. Again, you would have to I think  
22 show me the specific paragraph where he talks  
23 about that. I don't know what he means by  
24 finished. I mean, Mr. Maglione's model was  
25 used as the basis for the January 2013



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2 impairment test. So at some point it was  
3 finished enough for that impairment test.

4 Q. Let me ask a very more specific  
5 question.

6 In selecting Mr. Maglione -- I'm  
7 going to use -- do you know what I mean if I  
8 refer to something called the Brisbane model?

9 A. Yes, I do.

10 Q. So in selecting Mr. Maglione's  
11 Brisbane model as a starting point for your  
12 assessment of RTCM's FVLCS at half year 2012  
13 were you aware of Mr. Maglione's that his  
14 model was never really finished?

15 MR. CONWAY: Objection, form.

16 A. Well, I'd read his testimony  
17 before I produced my report. The Brisbane  
18 model described in the May 2012 presentation  
19 has the best configuration from the modeling  
20 to date.

21 Q. I just want to make sure I heard  
22 that right. You said the Brisbane described  
23 in the May 2012 has the best configuration  
24 from the modeling to date?

25 A. I think it's on the -- it might be

1 C. DREWE

2 helpful to look at the presentation itself.

3 That's what the presentation says from

4 recollection.

5 Q. Okay. So I just want to make sure

6 I understand what you answered. So your

7 recollection or your understanding was that

8 the Brisbane model was described in the May

9 2020 presentation as the best configuration of

10 the modeling to date.

11 MR. CONWAY: Objection, form.

12 A. Yeah. If you look at paragraph

13 4.3.3 of my rebuttal report, I explain that

14 the May 2012 Brisbane presentation explained

15 that "RTCM has been evaluating multiple system

16 configurations" and it described the May 2012

17 Brisbane models as "the best configuration

18 from the limited modeling to date."

19 Q. So let me direct you to your

20 rebuttal report. Page 26, 3.4.2c. Do you see

21 where you say "Mr. Maglione and Mr. Moore,

22 being those responsible for creating the

23 Maglione model, appear to be satisfied with

24 the model and consider it's at a stage where

25 it could be used around March/April 2012"?

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2 A. Yes. I see that drafting.

3 Q. And Mr. Maglione's testimony that  
4 he felt his model could be used around March  
5 or April 2012, is that one reason why you  
6 say -- why you selected the Maglione format  
7 model to assess FVLCS at half year 2012?

8 A. It's certainly one of the reasons,  
9 yeah.

10 Q. Okay. And you're aware that Mr.  
11 Maglione testified that his model only became  
12 operational for the first time in March 2012,  
13 right?

14 A. Again, you would have to take me  
15 to the relevant part of the testimony. My  
16 recollection from his testimony is by June he  
17 testified -- and, again, this is just my  
18 recollection -- he testified that by June, so  
19 by the interim, the model was in a format that  
20 could run any scenario that Rio Tinto wanted.

21 Q. But if I understand what you've  
22 written in your report, one of the reasons --  
23 and what you just testified a couple questions  
24 ago -- one of the reasons you felt you could  
25 use this model as a starting point was that it

1 C. DREWE

2 was at a stage where it could be used around  
3 March or April of 2012.

4 A. Well, yeah, the -- just to be  
5 entirely clear on this, it's in Section 13.3  
6 of my main report where I explain the basis  
7 upon which I selected the May model.

8 In my rebuttal report, Section 3.4  
9 is addressing and rebutting Mr. Edwards'  
10 suggestion that there was -- many critical  
11 inputs from the May model were missing. And  
12 this is one of the points that I have  
13 identified in response to what Mr. Edwards has  
14 said.

15 But the reasons why I've selected  
16 the May model are as explained in Section 13.3  
17 of my main report.

18 Q. So I think we've used this phrase  
19 a couple of times today or you have, key  
20 models. You called several of Rio Tinto's  
21 models key models, right? You identify eleven  
22 of them.

23 A. Yes. That's right. I explain the  
24 basis for that in Section 6 of my report.

25 Q. Okay. And you personally have

1 C. DREWE

2 reviewed all eleven of these key models?

3 A. Yes, I have.

4 Q. Okay. And did you review other  
5 DCF models for RTCM outside of the key models?

6 A. Yes, I have seen -- I mean, I  
7 personally haven't looked at all 350 of the  
8 DCF models, but I've looked at more than the  
9 key models and all of those 350 have been  
10 reviewed by my team under my direction.

11 Q. Okay. And in your review of the  
12 15,000 and plus documents that we've talked  
13 about today, did you see any Rio Tinto  
14 document referring to these eleven models as  
15 key models?

16 A. The term "key model" is my term  
17 simply used to identify the fact that these  
18 are the models that I have analyzed in my  
19 report and that are focused on in my report.

20 Q. And you assume that there's some  
21 robustness to these key models because you  
22 identified presentations that contain their  
23 output; is that right?

24 MR. CONWAY: Objection, form.

25 A. Yeah. I identify them as key

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2 models because I've been able to reconcile  
3 their output to a presentation or to a report  
4 and, therefore, you know, I've got some  
5 certainty on what the date of the model is at  
6 a critical starting point.

7 Q. In your review of the 15,000-plus  
8 documents, there were other reports or  
9 presentations containing valuations for RTCM  
10 that are not just MPVs coming out of these  
11 eleven key models, right?

12 MR. CONWAY: Objection, form.

13 Lacks foundation.

14 A. I mean, a good example of that is  
15 the 5.1 billion valuation referred to in the  
16 half year 2012 impairment paper. I did  
17 request from -- via the SEC that particular  
18 model and the documents that I was referred to  
19 by Rio Tinto weren't to that model so that's  
20 the model, for example, that 5.1 billion that  
21 I don't have.

22 Q. I guess what I'm getting at is you  
23 didn't identify as a key model each model that  
24 appeared to tie to a presentation or report in  
25 the 15,000 plus documents.

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2 MR. CONWAY: Object to the form.

3 A. Well, we're talking here about --  
4 instead of the 15,000, we're talking about  
5 350. Those 350 models, the first question,  
6 having gone through them, is can I identify  
7 what the purpose for the models was and how  
8 can I -- or what can I agree them into in  
9 terms of presentations or reports.

10 There are models included within  
11 that 350 that I haven't referred to as a key  
12 model that I have seen in another -- in a  
13 document. And a good example of that is --  
14 are the two models that I analyzed in my  
15 rebuttal report which were -- I'll give you a  
16 particular reference.

17 In Section 4.4 of my rebuttal  
18 report the committed capsule scenario and the  
19 probable capsule scenario. So those were  
20 models that I had identified that I didn't  
21 include as key models in my main report. They  
22 weren't valuing the whole of the RTCM CGU.  
23 They were just -- the first one was looking at  
24 just the committed Benga stage 1 and the  
25 probable looked at Benga stage 1 and 2 and a

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2 higher steady state production.

3 Q. Outside of the eleven key models,  
4 would you agree that there are at least some  
5 of the 350 DCF models that do value the whole  
6 of the RTCM CGU?

7 MR. CONWAY: Object to form.

8 A. Yeah, I -- there are models  
9 outside of eleven that value all of the RTCM  
10 CGU. I agree with that. Many of them are.  
11 But it doesn't mean -- I understand what the  
12 purpose --

13 Q. And that the output from those  
14 models are included in reports and  
15 presentations.

16 MR. CONWAY: Objection, form.

17 Foundation.

18 A. Well, you'd have to show me  
19 specifically which models and which  
20 presentations.

21 Q. Let me just ask you this. For  
22 your definition of key models, have you -- are  
23 you claiming that the eleven models that  
24 you've identified as the models, are the only  
25 models whose output appear in reports and



1 C. DREWE

2 presentations?

3 MR. CONWAY: Objection, form.

4 A. I don't think I've ever claimed  
5 that. I think that's mischaracterizing what  
6 I'm saying. These were the most -- these  
7 eleven models were models that I have been  
8 able to agree in presentations and reports in  
9 that 15,000 documents.

10 As to whether one of the other  
11 models in the 350 might agree into another  
12 document within the 15,000, I don't know.

13 Q. Okay. Now, you say there are  
14 three key models that could have been used as  
15 a starting point in assessing RTCM's FVLCS in  
16 half year 2012, right?

17 A. Well, the words that I actually  
18 say are that there are number of DCF models  
19 that could be used as a starting and in  
20 particular these models include, and then  
21 there are certain of my key models.

22 But I'm not suggesting that it  
23 necessarily had to be a key model that was the  
24 starting point for assessing the fair value  
25 less cost to sell.

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2 Q. Well, let me direct you to your  
3 rebuttal report, page 28, 4.2.2(a).

4 A. Could you give me that reference  
5 again, please.

6 Q. Page 28, paragraph 4.2.2  
7 subparagraph (a). First sentence. And I'll  
8 just read it for the record. "There are only  
9 three key models that could have been used as  
10 a starting point for assessing the FVLCS of  
11 the RTCM CGU as at 30 June 2012."

12 Did I read that correctly?

13 A. Well, you read that sentence  
14 correctly but this is responding -- this is  
15 responding to Mr. Edwards' suggestion that --  
16 and it's him that's narrowed it down to the --  
17 I believe, that's narrowed it down to the  
18 eleven key models as shown in the quote at  
19 421. He's suggesting I've picked the most  
20 pessimistic of all the key models. And in  
21 response to that I've explained that they're  
22 not of all of the key models, so it's him  
23 that's narrowed it, there are only three that  
24 could have been used as a starting point. So,  
25 again, I don't agree with that

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2 characterization.

3 And you need to look at 13.3.2 of  
4 my main report, which explains that when  
5 considering the Plan NPV for use as a starting  
6 point for assessing the fair value cost to  
7 sell, there are a number of DCF models that  
8 could have been used as a starting point. In  
9 particular these models include, and then I  
10 list three of the key models.

11 Q. And those three key models -- let  
12 me just make sure I understand those three key  
13 models. Are they the May 2012 Brisbane model,  
14 the June five-year plan model, and the July  
15 reference based model?

16 A. Yes. That's correct. Those are  
17 the three models that I identified.

18 Q. Okay. And those were all prepared  
19 before Rio Tinto released its half year 2012  
20 financial results on August 8th, 2012?

21 A. I understand that to be the case,  
22 yes.

23 Q. Okay. And you ultimately -- out  
24 of those three, you ultimately selected the  
25 May 2012 Brisbane model as your starting

1 C. DREWE

2 point, right?

3 A. In my main report I did, yeah.

4 Q. Okay. And the Brisbane meeting --  
5 you understand what I'm referring to when I  
6 say the Brisbane meeting?

7 A. I do, yeah.

8 Q. Okay. The Brisbane meeting took  
9 place about seven weeks before the end of half  
10 year 2012?

11 A. That's broadly consistent with  
12 what my recollection is. I think that's about  
13 right.

14 Q. Okay. And about three months  
15 before Rio Tinto published its half year 2012  
16 results on August 8, 2012? Roughly.

17 A. Yes. Give or take, yeah.

18 Q. Okay. And of your eleven key  
19 models, was the Brisbane model the most recent  
20 DCF analysis as of August 8th, 2012?

21 MR. CONWAY: Objection, form.

22 A. The -- well, firstly, I think the  
23 relevant date is the 30th of June 2012, not  
24 the date that the financial statement were  
25 issued. That's the date at which I'm doing

1 C. DREWE

2 the impairment test.

3 The main model was not the latest  
4 of those three models, I agree. But the  
5 reasons why I selected the May model over the  
6 other two models are explained in paragraph  
7 13.3.2 of my main report.

8 And in my rebuttal report, in  
9 response to Mr. Edwards' consideration, I  
10 considered my opinion -- my conclusion if  
11 either the June 2012 five-year plan model or  
12 the July reference case model, and, indeed,  
13 two of the models had any of those, now in  
14 total, five models being used as the starting  
15 point. And my conclusion remains as I  
16 concluded in my first report.

17 Q. Mr. Drewe, I'm going to really try  
18 to ask you to just answer the question that I  
19 ask. I know you have a lot that you want to  
20 say but the day will move along if you  
21 actually just answer the question that I ask,  
22 okay?

23 On your models --

24 MR. CONWAY: And for the record --  
25 wait, wait. Hold on a second. For the

1 C. DREWE

2 record, I will object to the extent that  
3 his questions -- he needs to answer his  
4 questions fully and you make an effort  
5 to stop his answer.

6 MR. WU: I didn't make an effort  
7 to stop his answer. I waited until he  
8 was done, Dean.

9 MR. CONWAY: I'm not -- I'm just  
10 saying in general based on the last  
11 point you just expressed. I know some  
12 of the answers are long but they're  
13 not --

14 MR. WU: Okay. Dean. I get it.

15 BY MR. WU:

16 Q. Would you agree with me that of  
17 your eleven key models, the Brisbane model has  
18 the very lowest NPV?

19 A. I agree it had the lowest computed  
20 output, yes.

21 Q. Okay. And I take it because you  
22 didn't select the June five-year plan model as  
23 your starting point, that you didn't believe  
24 that it was important to select the DCF model  
25 that was closest in time to half year 2012 as

1 C. DREWE

2 your starting point.

3 MR. CONWAY: Objection, form.

4 A. Well, as I explain in 13.3.2(b)  
5 the reason I didn't select the June 2012  
6 five-year plan model is because Mr. Morris  
7 prior to his -- excuse me -- the aspirational  
8 view. And an aspirational view is  
9 inconsistent with the requirements of a fair  
10 value less cost to sell.

11 And notwithstanding that, you  
12 know, again, I refer in my rebuttal report and  
13 have now considered the June 2012 five-year  
14 plan model and my conclusion remains the same.

15 Q. So I'm focused now on your  
16 original selection of the May 2012 Brisbane  
17 model, okay? Do you understand that?

18 A. I do, yes.

19 Q. Okay. So what criteria did you  
20 apply for selecting the May 2012 Brisbane  
21 model as your starting point? Just list the  
22 criteria for me.

23 A. My logic flow is -- well, let's  
24 first identify what models to -- which of the  
25 models that I've analyzed in detail could I

1 C. DREWE

2 use as a starting point. And I've identified  
3 three models there very clearly at 13.3.2.  
4 May, June and July.

5 The July model I dismissed because  
6 the July model included upside prices and that  
7 is inconsistent with what -- as to how an  
8 impairment test in relation to the RTCM assets  
9 should have been undertaken. And as soon as  
10 you adjust those pay prices, the computed  
11 value is actually significantly worse than the  
12 May model. So the July model I've therefore,  
13 for purposes of my first report, my main  
14 report, I've dismissed.

15 So you're therefore left between  
16 the May and the June model. The June model  
17 was contemporaneously described as being the  
18 aspirational view by Mr. Morris and, as I've  
19 explained, that is inconsistent with the  
20 requirements of the fair value less cost to  
21 sell.

22 The May model was  
23 contemporaneously described as being the best  
24 configuration from the limited modeling today,  
25 which gives me some comfort in its



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2 assumptions.

3 And, you know, thinking between  
4 what is -- actually what is driving the  
5 difference between the May model and the June  
6 model. You know, they're not actually that  
7 significantly different. There's a difference  
8 in -- from recollection, there's a difference  
9 in the operational expenditure for Zambeze in  
10 the June model and there's a slight difference  
11 in one of the production profiles.

12 We're not talking about two very  
13 different models here. A lot of the  
14 assumptions are very consistent between the  
15 two models. But on the basis that the May  
16 model was described as being the best  
17 configuration to date and that the June was  
18 the aspirational view, I started with the May  
19 model.

20 Q. I want you to look at Section  
21 6.4.10 of your initial report. This is --  
22 you'll see in Section 6.4.10 you're talking  
23 about the June 2012 five-year plan, right?

24 A. Yes, I am.

25 Q. And you say it includes -- the

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2 last sentence says it includes a central case  
3 estimate NPV RT share of US 1.1 billion?

4 A. Yes, I see that.

5 Q. Okay. Let's look at Defendant's  
6 Exhibit 416.

7 And you'll see that there's a  
8 cover e-mail but with an attachment printed  
9 out. Is the attachment the June 2012  
10 five-year plan that you referred to in your  
11 report?

12 A. Yes. I think it is.

13 Q. Okay. So, Mr. Drewe, there's a  
14 black-and-white copy that's harder to read but  
15 if you flip to the back there's a color copy.  
16 That might be easier to look at, okay?

17 A. Okay.

18 Q. And if you could turn to what's  
19 slide 14 in the deck, the color copy deck.

20 A. Okay.

21 Q. And now you see the table on slide  
22 14?

23 A. Yes, I do.

24 Q. Okay. Now, the 1.1 billion NPV  
25 that you described in Section 6.4.10 of your

1 C. DREWE

2 report is in the bottom center of this chart,  
3 right?

4 A. Yes, that's correct.

5 Q. And this is -- using the heading  
6 on this chart that's the Central Possible  
7 Case, right?

8 A. Yes. That's correct.

9 Q. So the 1.1 billion NPV is not the  
10 central case, right?

11 A. Say that again, sorry.

12 Q. The 1.1 billion NPV on this chart  
13 is the central possible case, it's not the  
14 central case estimate, right?

15 MR. CONWAY: Objection.

16 A. It's not the central probable, if  
17 that's what your question is.

18 Q. Right. Right. So the central  
19 probable case here is 75 million, correct?

20 A. Yes. That's correct.

21 Q. Is there a reason why you chose to  
22 say in your report that the central case  
23 estimate out of the June five-year plan was  
24 1.1 billion rather than the 75 million  
25 represented in the center of the chart?

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2 A. Well, it is the central economic  
3 scenario, the 1.1 billion. So it's -- I mean,  
4 literally the heading of that column is  
5 Central.

6 Now, as to what the actual  
7 scenario is between committed, probable and  
8 possible, looking at what is in 6.4.10 and  
9 specifically footnote 208, I explained -- I  
10 mean, it's clear from that I'm picking a  
11 central possible case.

12 Q. Is there any reason why you didn't  
13 choose the central probable case when  
14 characterizing the June five-year plan?

15 A. I mean, there's no specific reason  
16 why that couldn't be changed. I mean, clearly  
17 that's got a significantly lower value. I  
18 mean, both of them are significantly less than  
19 the carrying value, in any event.

20 But, I mean, I agree that could be  
21 another starting point and, indeed, that's the  
22 value I look at in my rebuttal report.

23 Q. But you can't explain why your  
24 report in 6.4.10 used the June five-year plan  
25 that the central case estimate was 1.1 billion

1 C. DREWE

2 rather than 75 million.

3 MR. CONWAY: Objection.

4 A. It is in the column with the  
5 heading Central. So it is --

6 Q. Okay. Let's move on.

7 A. It's the economic --

8 MR. CONWAY: Wait, wait, wait.

9 He's not finished.

10 A. The economic scenario is the  
11 central case. I make clear in footnote 208  
12 that what I've identified is the central  
13 possible case.

14 I agree that the probable case is  
15 another model that can be considered and,  
16 indeed, I have done by way of -- you know, in  
17 my rebuttal report. But I'm not sure it  
18 really adds much to the question of whether  
19 there would have been a material impairment  
20 because my conclusion remains as I've stated  
21 in my first report.

22 Q. Okay. Let's move on to a  
23 different subject.

24 One of your reasons for choosing  
25 the Brisbane model as your starting point was

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2 that the slide views at the meeting had been  
3 developed over a number of months; is that  
4 right?

5 A. Yes. I say that at 13.3.3.

6 Q. Okay. Over how many months were  
7 these slides developed?

8 A. I don't recall. I would need to  
9 look.

10 Q. So you're not aware that a very  
11 early draft of the slide presentation was not  
12 prepared until early May 2012?

13 MR. CONWAY: Objection.

14 Mischaracterizes his testimony.

15 A. Yeah, as I said, I don't  
16 specifically recall.

17 Q. Let me ask you this. If, as I'm  
18 representing to you, a very early draft of the  
19 slide presentation was not prepared until  
20 early May 2012, would you still have elected  
21 the Brisbane model as your starting point?

22 A. Yes.

23 Q. But then one of the reasons you  
24 would have selected the Brisbane model would  
25 not be the slides had been developed over a

1 C. DREWE

2 number of months, right?

3 A. I agree. It's probably one of the  
4 least important factors that I list at 13.3.3.  
5 If what you're saying is they haven't been  
6 developed over a number of months, I would  
7 agree that sentence would need adjusting. But  
8 I would still conclude that the May model's an  
9 appropriate starting point.

10 Q. Another reason you chose the  
11 Brisbane model as your starting point was that  
12 the outputs from the model were included in  
13 presentations provided to Mr. Albanese and Mr.  
14 Elliott, right?

15 A. Yes.

16 Q. And the fact that the outputs of  
17 the model were shown to Mr. Albanese and Mr.  
18 Elliott led you to conclude that there was  
19 some robustness to the Brisbane model to the  
20 NPV, right?

21 MR. CONWAY: Objection to form.

22 A. I do refer to the output at  
23 13.3.3, I agree.

24 Q. And you reviewed the document you  
25 called the final May 2012 Brisbane

1 C. DREWE

2 presentation, right?

3 A. I believe I reviewed the final,  
4 yes.

5 Q. Okay. And that's the presentation  
6 that you understand was provided to Mr.  
7 Albanese and Mr. Elliott?

8 MR. CONWAY: Objection,  
9 foundation.

10 A. Sorry. Could you repeat that  
11 question?

12 Q. I'm asking you whether the final  
13 May 2012 Brisbane presentation is the  
14 presentation that you understood was provided  
15 to Mr. Albanese and Mr. Elliott.

16 MR. CONWAY: Objection,  
17 foundation.

18 A. That is my understanding.

19 Q. Okay. And -- but you understood,  
20 as well, though, that the final May 2012  
21 Brisbane presentation did not provide any NPV  
22 from the Brisbane model, right?

23 MR. CONWAY: Objection, to form.

24 A. My recollection -- and it maybe  
25 would have been helpful to look at it, but my



1 C. DREWE

2 recollection is that document is that it  
3 didn't include the stated NPV.

4 Q. Did not, right?

5 A. The face of the document didn't.  
6 I understand that there may be some dispute as  
7 to whether it was referred to orally in the  
8 meeting, but the presentation itself didn't  
9 include the stated NPV. It did include other  
10 outputs from the May model.

11 Q. Your view is that the NPV is the  
12 most important output of a DCF model, right?

13 MR. CONWAY: Objection, form.

14 A. I'm not sure how I would define  
15 "most important." Clearly it is an important  
16 output.

17 Q. An output that was not included in  
18 what you called the final May 2012 Brisbane  
19 presentation provided to Mr. Albanese and Mr.  
20 Elliott.

21 A. As I said, my recollection of that  
22 document is that it didn't -- the final  
23 version didn't include that figure. It  
24 included a number of the other outputs. And I  
25 believe that there is some dispute as to

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2 whether it was said orally. But this is the  
3 presentation. It's not on there.

4 Q. You understand that Eric Finlayson  
5 was the managing director of the RTCM at the  
6 time of the Brisbane meeting?

7 A. Yes, I do.

8 Q. Okay. And was it your  
9 understanding that Mr. Finlayson presented  
10 what you called the final May 2012 Brisbane  
11 presentation to Mr. Albanese and Mr. Elliott?

12 MR. CONWAY: Object to the form.

13 A. I don't specifically recall either  
14 way, to be honest. My recollection is he was  
15 certainly there. I can't remember who  
16 presented.

17 Q. Okay. Based on your appendix --  
18 the appendices to your reports, it appears  
19 that you reviewed Mr. Finlayson's deposition  
20 testimony, right?

21 A. Yes, I did. Before I did my  
22 report, yes.

23 Q. Okay. So the question is in  
24 selecting the Brisbane model as the starting  
25 point for establishing the FVLCS of RTCM at

1 C. DREWE

2 half year 2012, you were aware that Mr.  
3 Finlayson believed the model should not be  
4 relied upon, right?

5 MR. CONWAY: Objection, form.

6 A. Could you show me the specific  
7 paragraph so I can see the context of what he  
8 has said.

9 Q. Well, let me just ask you. Before  
10 we show any testimony, were you aware of Mr.  
11 Finlayson's testimony that he believed the  
12 model should not be relied upon?

13 MR. CONWAY: Objection, form.

14 A. I've read the testimony but I'd  
15 want to refresh my memory before, you know,  
16 answering that question.

17 Q. Well, let me ask you a different  
18 question. Were you aware that Mr. Finlayson  
19 testified that he explained at the Brisbane  
20 meeting that RTCM's financial modeling at the  
21 time was indicative only?

22 MR. CONWAY: Objection, form.

23 A. I'd repeat my previous answer,  
24 which is you would need to -- I'd love to look  
25 at that in the context of what he was being

1 C. DREWE

2 asked and what he said.

3 Q. Okay. Mr. Finlayson -- then let  
4 me ask, do you recall that Mr. Finlayson  
5 further testified that he used the term  
6 "indicative" in saying that RTCM's financial  
7 modeling should not be relied upon?

8 MR. CONWAY: Objection, form.

9 A. Again, I don't recall the  
10 specifics on that either way.

11 Q. Let me just ask it this way. If  
12 you were aware that Mr. Finlayson, who was the  
13 head of RTCM at the time, testified that  
14 RTCM's financial modeling at the time of the  
15 Brisbane meeting should not be relied upon,  
16 would you have selected a different model as  
17 the starting point for your assessment of  
18 RTCM's FVLCS at half year 2012?

19 MR. CONWAY: Objection, form.

20 He's asked to see the passages from Mr.  
21 Finlayson's transcript that you're  
22 referring to. And I'd ask that you show  
23 them to him so he can refresh his  
24 recollection as to what that testimony  
25 way.

1 C. DREWE

2 MR. WU: Dean, I've asked him a  
3 hypothetical question. You're free on  
4 your direct to do whatever -- on your  
5 redirect to do whatever you want. But  
6 I'm asking him a hypothetical question  
7 and I would ask for an answer unless  
8 you're instructing him not to answer.

9 MR. CONWAY: Okay. So this last  
10 question is based on facts that you're  
11 asking him to assume as opposed to  
12 things that Mr. Finlayson actually --

13 MR. WU: That's why I used the  
14 word --

15 MR. CONWAY: I'm not done. I'm  
16 not done. Hold on.

17 -- actually testified to in his  
18 transcript that you've been asking him  
19 about.

20 MR. WU: I'm asking -- and I'll  
21 just repeat the question, okay?

22 BY MR. WU:

23 Q. If you were aware, Mr. Drewe, of  
24 Mr. Finlayson's testimony that RTCM's  
25 financial modeling at the time of the Brisbane

1 C. DREWE

2 meeting should not be relied upon, would you  
3 have selected a different model as your  
4 starting point for the assessment of RTCM's  
5 FVLCS at half year 2012?

6 MR. CONWAY: Okay. I'm going to  
7 renew my objection. I don't know what  
8 you mean by "if you were aware." Mr.  
9 Finlayson testified on this topic. Now,  
10 if you're asking him to assume the facts  
11 as you've characterized there for the  
12 purposes of this question, then, that's  
13 fine. But to the extent you're  
14 representing --

15 MR. WU: Yes.

16 MR. CONWAY: -- that that's what  
17 he's testified to, then state that.

18 BY MR. WU:

19 Q. Okay. Assume that Mr. Finlayson  
20 testified that RTCM's financial modeling at  
21 the time of the Brisbane meeting should not be  
22 relied upon. If you knew that, would you have  
23 selected a different model as the starting  
24 point for your assessment of RTCM's FVLCS at  
25 half year 2012?

1 C. DREWE

2 MR. CONWAY: Objection, form.

3 A. Well, I mean, it very much depends  
4 on the reason as to why it can't be relied  
5 upon. For example, if the reason  
6 hypothetically he's saying the model should  
7 not be relied upon is because there are  
8 computational shortcuts, then that would be  
9 completely fine in accordance with IAS 36. So  
10 I would still be picking that May model, which  
11 is why the context of what he's saying or  
12 what's he testified to is quite important.

13 Q. And what if he had testified that  
14 the reason the numbers could not be relied  
15 upon -- that the model could not be relied  
16 upon is because RTCM was unsure of a lot of  
17 the inputs into the financial modeling at that  
18 time?

19 MR. CONWAY: I'm going to again  
20 object to the extent this question is  
21 asking about testimony that we have as  
22 part of the record. If you're asking  
23 him to make assumptions based on your  
24 hypotheticals or representations, then  
25 make that clear, but he's asked to see

1 C. DREWE

2 the transcript. If you've got a  
3 specific question regarding something  
4 that Mr. Finlayson testified to, then  
5 show it to him.

6 BY MR. WU:

7 Q. Okay. You can assume that I'm  
8 making a representation and now you can  
9 answer.

10 A. Sorry. Can you recent it?

11 MR. CONWAY: Objection to form.

12 Q. Would it matter to you in the  
13 selection of a starting point if Mr. Finlayson  
14 had testified that the reason the financial  
15 model -- RTCM's financial model should not be  
16 relied upon was because RTCM was unsure at the  
17 time of a lot of the inputs of their model?

18 MR. CONWAY: Objection, form.

19 A. I think, again, it very much -- it  
20 very much depends on the specifics. If  
21 hypothetically Mr. Finlayson has said that  
22 RTCM and Rio Tinto were still working on the  
23 inputs, then the relevant question from an IAS  
24 36 perspective and from an impairment test  
25 perspective is whether or not those inputs --



1 C. DREWE

2 whether or not they're being worked on  
3 aside -- whether those inputs reflected the  
4 best estimate at that point in time.

5 And if they reflected the best  
6 estimates at that point in time, knowing that  
7 those estimates might continue to change and  
8 develop, then that is still a reasonable  
9 starting point for undertaking a fair value  
10 less cost to sell assessment, which is based  
11 upon management's best estimate at that point  
12 in time.

13 Q. And let me ask you that. Would  
14 you expect management's best estimates to have  
15 improved over time, meaning would their best  
16 estimates have changed between May of 2012  
17 through June 30, 2012?

18 MR. CONWAY: Objection, form.

19 Lacks foundation.

20 A. I really don't know. I mean, as  
21 you refine your estimates, the number -- the  
22 value number could go up or down.

23 MR. CONWAY: Aric, pardon the  
24 interruption. We've been going for  
25 about an hour or so. When it's

1 C. DREWE

2 convenient can we take a break?

3 MR. WU: Okay. I'll be done with  
4 this section begin five minutes.

5 BY MR. WU:

6 Q. Did you review the deposition  
7 testimony of Simon Morris?

8 A. I did, yes.

9 Q. Okay. And you're aware that Mr.  
10 Morris prepared the draft presentation for the  
11 Brisbane meeting which contained the negative  
12 NPV referenced in your report?

13 A. I don't specifically recall that.

14 Q. And by negative NPV, you know I'm  
15 referring to the negative 600 -- approximately  
16 negative 680 million NPV?

17 A. Yes. I understand that.

18 Q. And do you recall that Mr. Morris  
19 testified that at the time he prepared  
20 materials for the Brisbane meeting, RTCM had  
21 not decided to move forward with the scenario  
22 that resulted in the negative 680 million NPV?

23 A. Again, I don't recall the  
24 specifics of what Mr. Morris said.

25 Q. Okay. Are you aware that Mr.

1 C. DREWE

2 Morris testified that he did not believe RTC  
3 was worth negative 680 million at the time he  
4 prepared the Brisbane meeting materials?

5 A. Again, I would have to look at the  
6 report. I don't specifically recall that now.

7 Q. And if you were aware of that  
8 testimony -- well, let me say it this way. If  
9 you had been aware of that testimony at some  
10 point, it didn't impact your selection of the  
11 May 2012 Brisbane model as your starting  
12 point, right?

13 MR. CONWAY: Objection, form.

14 He's testified he didn't recall that  
15 testimony from Mr. Morris. Is this a  
16 hypothetical or are you making  
17 representation as to how Mr. Morris  
18 testified? Or could you at least show  
19 him the transcript so he can refresh his  
20 recollection?

21 BY MR. WU:

22 Q. I'll represent that he testified  
23 that he did not believe that RTCM was worth  
24 negative 680 million at the time he prepared  
25 the Brisbane meeting materials.

1 C. DREWE

2 Does that impact your view as to  
3 whether or not the May 2012 Brisbane model is  
4 the appropriate starting point for your  
5 assignment here?

6 A. I don't think it would change my  
7 conclusion, no.

8 MR. WU: Okay. Let's go off the  
9 record.

10 THE VIDEOGRAPHER: The time is  
11 6:07. This is the end of media labeled  
12 number three. We're going off the  
13 record.

14 (Discussion held off the record.)

15 (Luncheon recess taken at 6:07  
16 p.m.)

1 C. DREWE

2 A F T E R N O O N S E S S I O N

3 (Time noted: 6:50 p.m.)

4 THE VIDEOGRAPHER: This is the  
5 start of media labeled number three.

6 The time is 6:50. We are back on the  
7 record.

8 \* \* \*

9 C H R I S T O P H E R D R E W, resumed  
10 and testified as follows:

11 EXAMINATION BY (Cont'd.)

12 BY MR. WU:

13 Q. Mr. Drewe, there were assumptions  
14 in the May 2012 Brisbane model related to a  
15 Greenfield Railway, right?

16 A. That is correct, yeah.

17 Q. And that Greenfield Railway was  
18 forecast to require significant capital costs,  
19 right?

20 A. Yes. That is correct.

21 Q. And across the -- your eleven key  
22 models, the cost of the Greenfield Railway was  
23 forecast to range from roughly 7.2 billion to  
24 8.1 billion, right?

25 A. That sounds about right. I mean,

1 C. DREWE

2 I haven't checked it exactly but, yes, it's in  
3 that order.

4 Q. Okay. And am I right that you  
5 concluded that the range of capital cost for  
6 Greenfield Rail that appeared in the key  
7 models was reasonable?

8 If it helps, I can direct you to  
9 page 180 of your opening report.

10 A. Yes, I do. I mean, the section of  
11 the report where I specifically considered  
12 this is 11.4. And specifically at paragraphs  
13 11.4.6 onwards within that section.

14 Q. And just to confirm, you concluded  
15 that the capital costs in the Greenfield  
16 Railway when they were included in the key  
17 models appeared reasonable.

18 MR. CONWAY: Objection, form.

19 A. My conclusion was that they were  
20 consistent -- fully consistent with the  
21 estimates set out in Table 11A and Table 11A  
22 has been derived from a document dated March  
23 2012 which sets out the cost of the Greenfield  
24 Railway.

25 Q. Do you know whether, as of June

1 C. DREWE

2 30, 2012, Rio Tinto was planning to spend more  
3 than \$7 billion on a Greenfield Railway?

4 A. I mean, it depends on exactly what  
5 you mean by whether Rio Tinto was planning on  
6 doing it. That capital cost remained in the  
7 key models right up until the November 2012  
8 impairment model. So from the perspective of  
9 the models, that's what they were forecasting.

10 Q. Did you review the deposition of  
11 Doug Ritchie, the head of Rio Tinto Energy?

12 A. I did prior to issuing my report,  
13 yes.

14 Q. And were you aware that Mr.  
15 Ritchie testified that the capital spending  
16 that Mr. Finlayson proposed at the Brisbane  
17 meeting was rejected by Mr. Albanese?

18 MR. CONWAY: Objection. I'd like  
19 to have the witness have the opportunity  
20 if he wishes to see the portion of the  
21 transcript you're reading from so that  
22 he can read it within the context of  
23 what you've stated.

24 MR. WU: Dean, I'm going to  
25 conduct my examination the way I want to

1 C. DREWE

2 conduct it.

3 Q. So I'm going asking you, were you  
4 aware that Mr. Ritchie testified that the  
5 capital spending that Mr. Finlayson proposed  
6 at the Brisbane meeting was rejected by Mr.  
7 Albanese?

8 MR. CONWAY: And I'm going to  
9 object to the extent -- is this a  
10 hypothetical or are you representing  
11 that that's an accurate representation  
12 of the transcript?

13 MR. WU: Neither. I'm asking if  
14 he was aware. It's not a hypothetical.

15 MR. CONWAY: Aware of --

16 Q. Are you actually aware that Mr.  
17 Ritchie testified that the capital spending  
18 that Mr. Finlayson proposed at the Brisbane  
19 meeting was rejected by Mr. Albanese?

20 MR. CONWAY: Same objection. I  
21 don't know if you're testifying or  
22 you're representing that's what he  
23 testified or you're asking him to assume  
24 a fact or exactly what you're doing.

25 MR. WU: Are you instructing him



1 C. DREWE

2 not to answer?

3 MR. CONWAY: No. He can answer.

4 MR. FLETCHER: I'm going to object  
5 to this coaching. Please let him ask --  
6 answer.

7 MR. CONWAY: I'm not coaching.  
8 I'm just trying to figure out if this is  
9 a hypothetical or if this is a  
10 representation of --

11 MR. WU: I just told you it is not  
12 a hypothetical. Dean, I just said it's  
13 not a hypothetical. I said are you  
14 actually, not hypothetically, actually  
15 aware that Mr. Ritchie testified that  
16 the capital spending that Mr. Finlayson  
17 proposed at the Brisbane meeting was  
18 rejected by Mr. Albanese.

19 MR. CONWAY: Objection. Assumes  
20 facts not in evidence.

21 BY MR. WU:

22 Q. Please answer.

23 A. As I stated in my previous answer,  
24 I have read that deposition prior to issuing  
25 my report. I don't specifically recall sat

1 C. DREWE

2 here today what it was that he testified to so  
3 I would need to see it in its context.

4 Q. Okay. Now, you say in your report  
5 that to calculate the FVLCS for RTCM for half  
6 year 2012 Rio Tinto would have used the Plan  
7 NPV, right?

8 A. Could you give me a specific  
9 paragraph that you're referring to?

10 Q. Well, let me ask you this. Do you  
11 know what the Plan NPV is in the context of  
12 this case?

13 A. Yes.

14 Q. And I'm just asking you  
15 substantively, is it your view that to  
16 calculate the FVLCS for RTCM in half year 2012  
17 that Rio Tinto would have used as its starting  
18 point the Plan NPV?

19 A. That is what the Rio Tinto's  
20 Controller's Manual say.

21 Q. Let me ask you this. Do you  
22 believe that the June 2012 five-year Plan NPV  
23 represented a Plan NPV?

24 A. But, I mean, I think it would be  
25 helpful to look at specifically what the

1 C. DREWE

2 Controller's Manual says on this point. I  
3 think the words that it uses from recollection  
4 are that it's normally the starting point is  
5 the Plan NPV. As to whether at the interims a  
6 Plan NPV has been signed off -- was that your  
7 question?

8 Q. No. I just asked you whether or  
9 not you believed the June 2012 key model, the  
10 NPV in the June 2012 key model represented a  
11 Plan NPV.

12 MR. CONWAY: Object to form.

13 A. I don't know whether it was a  
14 signed off Plan NPV but for purposes of an  
15 impairment test, that's not -- that's not the  
16 relevant question.

17 Q. Okay. So regardless of whether or  
18 not it's relevant, do you believe that the  
19 June 2012 -- the June 2012 key model that you  
20 identified, that the NPV reflected in that  
21 model reflected a Plan NPV?

22 MR. CONWAY: Objection, form.

23 A. I mean, I think it goes to exactly  
24 what is being defined as a Plan NPV, which I  
25 think is why it might be helpful to look at

1 C. DREWE

2 the Controller's Manual, which I think is  
3 where this is coming from. The Controller's  
4 Manual referred to this unit valuation and the  
5 valuations were -- and business plans were  
6 produced in the course -- you know, by the  
7 business units. I can't recall the specific  
8 words without looking at the Controller's  
9 Manual.

10 Q. Sitting here today, you can't say  
11 whether or not the June 2012 model, the NPV in  
12 that June 2012 model represented a Plan NPV  
13 under the Controller's Manual.

14 MR. CONWAY: Objection, asked and  
15 answered.

16 A. I'm asking to have a look at the  
17 Controller's Manual so we can see how the  
18 Controller's Manual describes the Plan NPV.  
19 And then we can compare the June plan with  
20 that.

21 Q. Let me ask you, out of your eleven  
22 key models, did you identify any of them as  
23 being a Plan NPV under the definition provided  
24 in the Controller's Manual?

25 A. Again, I think it would be helpful

1 C. DREWE

2 to take a look what that definition in the  
3 Controller's Manual of what Plan NPV is. But,  
4 you know, it includes the January 2013  
5 impairments, which really contain --  
6 ultimately recognize.

7 Q. Out of your eleven key models, the  
8 only one that you can identify as a Plan NPV  
9 is the January 2013 impairment model?

10 MR. CONWAY: Objection to form.

11 A. That's not what I just explained.

12 Q. Can you identify any one of the  
13 eleven key models as a Plan NPV?

14 MR. CONWAY: Objection.

15 A. Again, it comes down to what is  
16 meant by what you're referring to as Plan NPV  
17 there, which I think you're referring to  
18 what's in the Controller's Manual and without  
19 looking at how the Controller's Manual  
20 describes those plan NPVs or describes NPVs,  
21 it's -- you know, I can't give any more of an  
22 answer.

23 Q. And you used the phrase Plan NPV  
24 in your reports, right?

25 A. I do, yes. I refer to at 5.4.

1 C. DREWE

2 Q. And do you mean by Plan NPV when  
3 you referred to them in your report?

4 A. At paragraph 5.4.2 I'm saying it's  
5 clear from the available information that what  
6 is described by Rio Tinto as the Plan NPV is  
7 the starting point for this investment, this  
8 assessment being the impairment test.

9 Controller's Manual further  
10 explains that the Plan NPV, the valuation,  
11 included in the annual plan submissions.

12 Q. So let me ask you again. Out of  
13 your eleven key models, did you identify any  
14 of them as being a Plan NPV as you understood  
15 what the term Plan NPV meant when you used  
16 them in your report?

17 A. Looking at footnote 130 of 5.4.2  
18 there is also the explanation in Rio Tinto's  
19 annual financial statements and in the  
20 accounting policies there as to what -- as to,  
21 in effect, what the starting points for the  
22 impairment test should be.

23 As to whether, you know, if Plan  
24 NPV simply means the annual plan submissions,  
25 then I'm not aware of whether any of the --

1 C. DREWE

2 whether any of the -- you know, within the  
3 material period, whether any plans were  
4 formally submitted.

5 But for the purposes of an  
6 impairment test, that's not the relevant test.

7 Q. Okay. One of your other key model  
8 is the July 2012 reference case model, right?

9 A. Yes. That's correct.

10 Q. And this model relates to a  
11 scenario described in RTCM's conceptual growth  
12 program?

13 A. Yes. That is correct.

14 (Defendant's Exhibit 45, e-mail  
15 dated 24/07/2016 with attachment,  
16 previously marked for identification.)

17 BY MR. WU:

18 Q. Let's look at Defendant's Exhibit  
19 45. Do you have that in front of you, sir?

20 A. No. Can you put it up on the  
21 screen so I can see what the number was. Did  
22 you say 425?

23 Q. Forty-five.

24 A. Oh, 45. Sorry.

25 Okay. I have it.

1 C. DREWE

2 Q. Okay. And the attachment -- is  
3 the attachment the conceptual growth program  
4 that you referred to in your report?

5 A. Yes. I believe it is.

6 Q. And does it appear that the  
7 conceptual growth program, the document's over  
8 a hundred pages?

9 A. Yes, it is.

10 Q. And do you have -- is it your  
11 understanding that the conceptual growth  
12 program took a significant amount of time to  
13 put together?

14 MR. CONWAY: Objection, form.

15 A. I'm not sure -- I'm not sure I've  
16 read anything either way on that. I mean, I  
17 wouldn't be surprised given it's a hundred  
18 pages but I don't know how it was put  
19 together.

20 Q. And I'm asking you a question that  
21 is -- I'm not asking you a hypothetical, okay?  
22 Are you aware that Simon Morris testified that  
23 the conceptual growth program was just a  
24 concept?

25 MR. CONWAY: Objection. Assumes



1 C. DREWE

2 facts not in evidence.

3 A. I would need to see -- I don't  
4 recall specifically what Simon Morris said in  
5 relation to the conceptual growth program. I  
6 would need to look at what he said in his  
7 deposition.

8 Q. Well, separate and apart from  
9 whatever Simon Morris testified, based on your  
10 review of the conceptual growth program, would  
11 you agree that it was a concept only?

12 MR. CONWAY: Objection to form.

13 A. Sorry. With apologies, the line  
14 for me is not particularly good at the moment.  
15 You're breaking up with your questions. I  
16 could hear you much better in our previous  
17 session.

18 Q. Okay. Can you hear me now? Is  
19 that better?

20 A. Yeah, I can hear you now.

21 Q. I'm saying putting aside whatever  
22 Simon Morris testified, just put that to the  
23 side --

24 A. Sorry. It's still not a very good  
25 line. I don't know whether it's the same --

1 C. DREWE

2 MR. WU: Okay. Let me ask others  
3 -- can we go off the record, please.

4 THE VIDEOGRAPHER: The time is  
5 7:08. We're going off the record.

6 (Discussion held off the record.)

7 THE VIDEOGRAPHER: The time is  
8 7:14. We are back on the record.

9 BY MR. WU:

10 Q. Mr. Drewe, in your opening report  
11 you made adjustments to the May 2012 Brisbane  
12 model to assess RTCM's FVLCS, correct?

13 A. Yes, that is correct.

14 Q. Okay. Now, I'm going to ask my  
15 colleague to put on the screen Table 13C on  
16 the computer. Does Table 13C reflect the  
17 adjustments that you made?

18 A. Table 13C reflects the adjustments  
19 that I've been able to make to the Brisbane  
20 2012 model.

21 Q. Okay. And there's a column there  
22 that says -- the first column says May 2012  
23 Bris, and does that column reflect the values  
24 in the May 2012 Brisbane model?

25 MR. CONWAY: Objection, form.

1 C. DREWE

2 A. Yes, it does.

3 Q. Okay. And there's a column to the  
4 right of it that says After Adjustments,  
5 right?

6 A. Yes, there is.

7 Q. It reflects the values of the  
8 Brisbane model after you adjusted them, right?

9 A. Yes. That's correct.

10 Q. Okay. Now, there are rows -- do  
11 you see the row for Teta East and the row for  
12 Minjova?

13 A. I do, yes.

14 Q. And those values or those rows,  
15 they refer to the value, the NPVs of Teta East  
16 and Minjova?

17 A. Yes.

18 Q. And in the May 2012 Bris column,  
19 the NPV for Teta East is 354 million, right?

20 A. Yes. That's correct.

21 Q. And in the After Adjustments  
22 column and Revised Value column there's only a  
23 dash for Teta East. Does the dash mean zero?

24 A. Yes.

25 Q. So in the Tete East row you

1 C. DREWE

2 adjusted the Tete East value to 0.

3 A. Yes. I've done that consistent  
4 with what Rio Tinto's accounting policies  
5 were, which was not to include -- not to  
6 include numbers that are immaterial unless  
7 there's a high degree of economic distraction.

8 Q. Okay. Let me ask you a yes-or-no  
9 question. In the Minjova row of Table 13.2  
10 you've adjusted the value of Minjova to zero,  
11 correct?

12 MR. CONWAY: Objection.

13 A. I have for the same reasons.

14 Q. So in the -- and you see the row  
15 that says Total and May 2012 Brisbane Model?

16 A. Yes.

17 Q. And in the Revised Value column,  
18 in that row there's no value for either Tete  
19 East or Minjova, right?

20 A. That's correct.

21 Q. Now, below the Minjova row there's  
22 a row captioned Other, right?

23 A. Yes, there is.

24 Q. And with the value of negative  
25 2.962 billion in the After Adjustments column?

1 C. DREWE

2 A. Yes.

3 Q. And this negative 2.962 billion  
4 includes the present value of developing a  
5 Greenfield Railway, right?

6 A. Yes. It does include that.

7 Q. Okay. And on an undiscounted  
8 basis the cost of developing a Greenfield  
9 Railway is forecast to be greater than 7  
10 billion, right?

11 MR. CONWAY: Objection. Assumes  
12 facts not in evidence.

13 Q. If you need help -- if you need  
14 help, Mr. Drewe, I can refer you to figure 11C  
15 of your report.

16 A. Yeah. No, that's fine.

17 Yes.

18 Q. Now, do you recall that the  
19 Brisbane model assumed that more than 60  
20 percent of RTCM's steady state annual  
21 production would be from Tete East and  
22 Minjova?

23 A. I don't have that particular  
24 figure at hand.

25 Q. If it helps, your report, 6.4.8.

1 C. DREWE

2 A. Yeah. I agree with that.

3 Q. Okay. And the assumed production  
4 from Tete East and Minjova would enable Rio  
5 Tinto to cover the cost of constructing the  
6 Greenfield Rail, right?

7 MR. CONWAY: Objection, form.

8 A. Sorry. Could you just repeat that  
9 question?

10 Q. So the assumed production from  
11 Tete East and Minjova in the Brisbane model,  
12 that is what would enable Rio Tinto to cover  
13 the cost of constructing the Greenfield Rail,  
14 correct?

15 A. In part, yes.

16 MR. CONWAY: Object to form.

17 Q. And would you agree that RTCM  
18 likely would not have developed a Greenfield  
19 Rail without production from Tete East and  
20 Minjova?

21 A. That's something you would have to  
22 ask someone at Rio Tinto but, I mean,  
23 logically I would agree with you.

24 Q. In your adjusted version of the  
25 May 2012 Brisbane model you assume that RTCM

1 C. DREWE

2 would pay more than \$7 billion to construct  
3 the Greenfield Rail, right?

4 A. Yes. Discounted value of 3  
5 billion, yes.

6 Q. Now, your adjusted version of the  
7 Brisbane model includes other capital costs  
8 for particular mines, right?

9 A. Yes, it does.

10 Q. It includes capital costs for Tete  
11 East?

12 A. Yes, it does.

13 Q. And capital costs for Minjova?

14 A. Yes.

15 Q. Okay. Let's just talk about some  
16 of those capital costs for Tete East and  
17 Minjova. Would those capital costs have  
18 included costs for heavy mining equipment and  
19 large mining equipment?

20 A. You know, I'd have to look at the  
21 detail of the model but that's consistent with  
22 my recollection.

23 Q. Is it consistent with your  
24 recollection those capital costs included  
25 costs for a mine plant?

1 C. DREWE

2 A. I believe that's the case. Again,  
3 I would need to check the specific model but  
4 that is consistent with my recollection.

5 Q. Same question for mine  
6 infrastructure; your adjusted model included  
7 capital costs for mine infrastructure?

8 A. Yeah. I mean, same answer. I  
9 would need to check with my model, but that's  
10 consistent with my recollection of it.

11 Q. The same answer for power  
12 infrastructure?

13 A. Yeah. Again, I would need to  
14 check the details of the May model, but that  
15 is consistent with my recollection.

16 Q. And same recollection for study?

17 MR. CONWAY: Object to form.

18 A. Yeah. Again, I would need to look  
19 at the details of the May model and -- but  
20 that's consistent with my recollection.

21 Q. Consistent with your recollection  
22 for other -- a category of capital costs for  
23 other enabling infrastructure?

24 A. Yeah. Again, I would need to  
25 check the specification on the May model, but



1 C. DREWE

2 that is consistent with my recollection.

3 (Defendant's Exhibit 434, Table  
4 13C Working, C. Drew Expert Report  
5 12/20/2019, previously marked for  
6 identification.)

7 BY MR. WU:

8 Q. Okay. So Mr. Drewe I'm going to  
9 represent to you that Defendant's Exhibit  
10 Exhibit 434 is a working file that the SEC  
11 produced for your Table 13C. If I refer to  
12 the working file, do you understand what I  
13 mean?

14 A. Yes, I do.

15 Q. Okay. And would you agree with me  
16 that the capital costs that are included in  
17 your adjustments to the May 2012 Brisbane  
18 model would be reflected in that working file?

19 A. I'm not clear what you're talking  
20 about. Sorry.

21 Q. I'm asking -- these capital costs  
22 that we just talked about for Tete East and  
23 Minjova, to the extent that they were included  
24 in your adjusted version of the May 2012  
25 Brisbane model, they would be reflected in the

1 C. DREWE

2 working file that we've marked as Defendant's  
3 Exhibit 434, correct?

4 MR. CONWAY: Object to form.

5 A. Well, I mean, there's two sets of  
6 workings here; there's the specific Excel  
7 document that you're referring to here, and  
8 then there is also the application of  
9 weighting to Zambeze and the removal of the  
10 value of Tete East and Minjova.

11 Now, the application of the  
12 weighting and the removal of Tete East and  
13 Minjova is -- if I recall the workings file  
14 correctly, I don't think that's in there.  
15 This is exactly how Rio Tinto did the January  
16 2013 test.

17 So if you take Zambeze, for  
18 example, Zambeze was included in the  
19 impairment model at its full amount and then  
20 it was adjusted upwards. So the approach I've  
21 got here is consistent with what they did in  
22 January 2013.

23 Q. I'm just going to put up on the  
24 screen a screen shot and it's just a screen  
25 shot of the tab entitled RTCM Consolidation.

1 C. DREWE

2 And it will come up in just a minute.

3 434B.

4 (Defendant's Exhibit 434B,

5 Screenshot of: Exhibit 434, RTCM

6 Consolidation tab, Columns A-B, Rows

7 1844-1847, previously marked for

8 identification.)

9 BY MR. WU:

10 Q. Okay. This is a screen shot from  
11 Exhibit 434. We've marked it as Exhibit 434B  
12 and as the legend says it's from the RTCM  
13 Consolidation Tab.

14 We had understood that meaning  
15 that your adjustments to the May 2012 Brisbane  
16 model reflected this case capital costs for  
17 heavy mining equipment and large mining  
18 equipment for each of Tete East and Minjova.  
19 Is that fair?

20 A. I don't understand the question.  
21 But, also, I mean, I don't find that  
22 particularly helpful taking a screen shot of  
23 four rows in a spreadsheet that's got over 30  
24 tabs that runs for thousands of lines. So I  
25 can't answer a question on the basis of a

1 C. DREWE

2 screen shot from four lines.

3 Q. Okay. Well, let me just ask you a  
4 broad question.

5 Are the capital costs included in  
6 your adjusted version of the May 2012 Brisbane  
7 model reflected in the workings file that were  
8 produced to the defendants in this case?

9 MR. CONWAY: Objection.

10 A. Are the capital costs reflected is  
11 the question?

12 Q. Yes.

13 A. I don't know what you mean by  
14 "reflected."

15 Q. If we were to try to find what the  
16 capital costs are that were included in your  
17 adjusted version of the May 2012 Brisbane  
18 model, would we be able to find them in your  
19 workings file?

20 A. Can I suggest that we have a look  
21 at the actual working file and then we can see  
22 the answer.

23 Q. Let me just ask you before we do  
24 that, you don't know how to answer that  
25 question without looking at your workings

1 C. DREWE

2 file?

3 A. I mean, I repeat what I said  
4 earlier. The spreadsheet have got 30 tabs  
5 going through thousands of lines of data on  
6 most of them. You're asking me about four  
7 specific tasks on one specific tab. I'm not  
8 entirely sure what you mean by are they  
9 reflected. The answer to that question is I  
10 don't really understand.

11 MR. WU: We can take that exhibit  
12 down, Pat.

13 Q. In your rebuttal report, Mr.  
14 Drewe, you say that you agree in principle  
15 with Mr. Edwards that changing one input in a  
16 DCF model may impact other inputs in the key  
17 models, right?

18 A. Yes. I say that in paragraph  
19 4.4.5.

20 Q. And it's for that reason that  
21 you're not able to provide a full FVLCS,  
22 right?

23 A. I mean, what I say at 4.4.5 is it  
24 is for this reason why I am only able to show  
25 indicative assessments of the impact of

1 C. DREWE

2 certain adjustments to the key models, and I  
3 am not able to provide a full FVLCS which  
4 takes into account all the inputs that would  
5 change.

6 Q. And in an impairment test  
7 conducted under IAS 36, you would expect Rio  
8 Tinto to calculate a full FVLCS, correct?

9 A. I would expect -- or they would be  
10 required to either calculate the FVLCS, or if  
11 they can't calculate the fair value less cost  
12 to sell because they didn't think they had a  
13 basis to do that, then they're required to  
14 calculate the value.

15 Q. Are you aware of any authority  
16 that would permit less than a full FVLCS to be  
17 used for an impairment plan?

18 A. It depends exactly what you mean  
19 by a full authority. I mean, the authority to  
20 make an impairment test --

21 Q. I didn't say full authority.

22 A. Apologies. What did you say?

23 Q. I said are you aware of any  
24 authority that would permit less than a full  
25 FVLCS to be used for an impairment test?

1 C. DREWE

2 A. And what do you mean by  
3 "authority" there?

4 Q. Could be an accounting standard.  
5 Could be any -- anything. It could be --  
6 something in IAS or something in IFRS.

7 A. Okay. Well, I mean, as I was,  
8 therefore, saying, IAS 36 helps out preparing  
9 the financial statements. It explains in  
10 paragraph 23 that if you need to use  
11 computational shortcuts in arriving at your  
12 full value less cost to sell, or if you need  
13 to make approximations, then that is admitted  
14 in 36. So that would not be a fair value cost  
15 to sell assessment, to use your words.

16 It also says that you can use  
17 scenarios. So if you're unsure as to what --  
18 using the words of Rio Tinto, if you're unsure  
19 as to what your cash flow is and you've got  
20 three or four or ten options, that's fine.  
21 You can do it based upon all of those and  
22 weighting them in accordance with how likely  
23 you think each of those options are.

24 And the final thing you said is if  
25 you have and -- and the phrase is no basis,

1 C. DREWE

2 closed brace, for undertaking the fair value  
3 less cost to sell, then you are -- instead  
4 you're permitted to simply do a value and use  
5 assessment.

6 Q. What do you mean by the phrase  
7 "full FVLCS"? That's used in your report.

8 A. In the context of what I'm saying  
9 at 4.4.5 of my rebuttal report "full" means  
10 complete. I haven't been able to do a  
11 complete fair value less cost to sell  
12 assessment.

13 Q. And you use the phrased in your  
14 report "computed NPV." Is that just a  
15 reference to the adjusted NPV you provide in  
16 your report?

17 A. In the context of paragraph 4.4.5,  
18 yes. What I'm saying there is that the table  
19 that we were just looking at, 13C, which is  
20 the adjustment that I am able to make in the  
21 May 2012 Brisbane model, there is such a big  
22 difference between that amount and what the  
23 carrying value was of 3.5 billion that  
24 whatever -- in my view is based on my analysis  
25 of the document and based upon my review of



1 C. DREWE

2 the key models, whatever those adjustments  
3 would have been, would not have increased the  
4 value by -- 5 billion-ish.

5 Q. Now, to provide a full FVLCS I'm  
6 just using the words in your report, you would  
7 have been required to produce an entirely new  
8 DCF model, right?

9 A. I don't agree that I would need to  
10 do that. I would have needed to have obtained  
11 further information, which is information  
12 that, you know, I don't have. And, therefore,  
13 I haven't been able to complete that fair  
14 value less cost to sell assessment but, as  
15 I've just said, my view based upon the models  
16 and the content for any information is that it  
17 would not have increased that computed value,  
18 the value that comes out, by 5 billion.

19 Q. Okay. Let's turn back to Table  
20 13C of your report. The second-to-last row is  
21 labeled Potential Upsides and Downsides,  
22 right?

23 A. Yes, it is.

24 Q. And in the After Adjustments  
25 column for potential upside and downsides, the

1 C. DREWE

2 value is 1.2.16 billion, right?

3 A. Yes. That's correct.

4 Q. And in the Revised Value you  
5 provide a revised value of 126 million for  
6 these potential upsides and downsides, right?

7 A. Indeed.

8 Q. Okay. And this table, Table 13C,  
9 it doesn't break out what the potential  
10 upsides or downsides are, right?

11 A. No. Those were taken from the  
12 January 2013 impairment paper and I explained  
13 that at 13.4.3(c)(iii).

14 Q. Okay. And you didn't  
15 independently quantify any of these potential  
16 upsides or downsides, right?

17 MR. CONWAY: Objection to form.

18 A. I mean, I've read how they were  
19 calculated as explained in the papers, the  
20 January 2013 impairment paper, and I concluded  
21 that, you know -- well, I concluded that it's  
22 logical that had these same upsides and  
23 downsides been considered six months earlier,  
24 then a similar amount would have been  
25 calculated.

1 C. DREWE

2 Q. But you did not assess these  
3 potential upsides or downsides -- let me  
4 strike that.

5 You didn't verify the accuracy of  
6 any of the calculations of the potential  
7 upsides or downsides reflected at Table 13C,  
8 right?

9 A. I mean, I read them. I'd redone  
10 part of the math as presented in the paper.  
11 But fundamentally, you know, this is -- that  
12 136 is a number that gets recognized in Rio  
13 Tinto's 2012 financial statements. And it's a  
14 number that was provided to Rio Tinto's audit  
15 committee. And it's a number that Rio Tinto's  
16 auditors looked at. I haven't separately  
17 audited that figure, no.

18 Q. And I think you said before you  
19 took them from the January 2013 impairment  
20 paper?

21 A. Yes. That's correct.

22 Q. You not did independently assess  
23 these potential upsides or downsides based on  
24 information that was available as at June 30,  
25 2012?

1 C. DREWE

2 MR. CONWAY: Objection. Asked and  
3 answered.

4 A. I haven't done an independent  
5 assessment as to whether those -- I haven't  
6 done an independent assessment on those  
7 figures.

8 What is clear, the specific  
9 upsides and downsides as set out in paragraph  
10 6.4.28 of my report. So I've gone through  
11 each one of those. And looking at what most  
12 of these upsides and downsides are, many of  
13 them are referred to in the half year  
14 (indiscernible). Say, for example, the coal  
15 bed methane.

16 Q. All right. The potential upside  
17 and downside in your adjusted version of the  
18 May 2012 Brisbane model included production  
19 from Tete East and Minjova?

20 A. They included upside potential.  
21 (Defendant's Exhibit 425, e-mail  
22 dated 11/01/2013 with attachment,  
23 previously marked for identification.)

24 BY MR. WU:

25 Q. Okay. Let's look at Defendant's

1 C. DREWE

2 Exhibit 425. There's a cover e-mail but does  
3 the attachment to the cover e-mail appear to  
4 be the January 2013 impairment paper that you  
5 cite in your report?

6 A. Yes. What you've got on the  
7 screen does. I'm just going to get my copy.

8 Q. Okay.

9 A. Okay.

10 Q. And I want to direct you to page 2  
11 of the impairment paper. And you see that  
12 under the heading Revised Mineable Coal  
13 Estimate there's an Exhibit 1 entitled Changes  
14 Between November and December Mineable Coal  
15 Estimates?

16 A. Yes.

17 Q. Okay. And now I would direct you  
18 down to the text underneath Exhibit 1, and the  
19 last paragraph that starts on page 2 starting:  
20 "The most significant change..."

21 Do you see that?

22 A. I do.

23 Q. Okay. And so it says: "The most  
24 significant change in the 21 December estimate  
25 has been the removal of the Minjova mineable

1 C. DREWE

2 coal due to recently communicated laboratory  
3 results indicating the coal has been heat  
4 affected, which has diminished its calorific  
5 value and coking quality, making it uneconomic  
6 to mine using current economic assumptions."

7 Do you see that language I just  
8 read?

9 A. I do, yes.

10 Q. Okay. And you see that this is  
11 reporting that between November and December  
12 2012, Rio Tinto removed Minjova mineable coal  
13 on the basis of recently communicated  
14 laboratory results?

15 A. I can see those words in that  
16 paragraph.

17 Q. Do you have any reason to doubt  
18 that that statement is inaccurate?

19 A. Well, this is talking about them  
20 being removed from the mineable coal estimate.

21 Q. Yes. Do you have any reason to  
22 doubt the veracity of that statement?

23 MR. CONWAY: Objection.

24 A. I don't doubt they've been removed  
25 from that mineable coal estimate because of

1 C. DREWE

2 the laboratory results that are referred to in  
3 that paragraph.

4 Q. Okay. Please turn to page 6 of  
5 the impairment paper. And I want to direct  
6 you to the last paragraph on that page. And  
7 the third sentence -- starting with the third  
8 sentence, which is four lines down in that  
9 paragraph. Let me just read it.

10 "The initial focus for RTCM has  
11 been on establishing a sound resource  
12 knowledge base from which to optimize the  
13 future mine and infrastructure development.  
14 The Minjova results were communicated in late  
15 2012 and the early Tete East quality results  
16 are due in the first three months of 2013."

17 Do you have any reason to doubt  
18 that the Minjova results were only  
19 communicated in late 2012?

20 A. As far as I understand it, those  
21 results were confirmative of -- for example,  
22 the Project Handover report of February 2012,  
23 but those specific results I have no reason to  
24 doubt were communicated in late 2012.

25 Q. So your understanding is that

1 C. DREWE

2 these results communicated in late 2012 were  
3 only confirmative of results that were  
4 available as early as February 2012?

5 MR. CONWAY: Object to form.

6 A. Yeah. I direct you to 10.2.29(c)  
7 of my report and in particular footnote 376.

8 Q. Footnote 376?

9 A. Yes. So in 10.2.29 I say, "For  
10 purposes of my report, I've assumed that the  
11 information received by Rio Tinto in relation  
12 to Minjova in Period 3" -- it should have said  
13 late December 2012 results with which -- we're  
14 talking May -- "was largely confirmatory of  
15 the information available to Rio Tinto by the  
16 date that Rio Tinto's interim financial  
17 statements were issued. My assumption is  
18 consistent with my review of the available  
19 evidence."

20 And then there's a footnote coming  
21 out of that sentence.

22 Q. Sorry. Are you referring to the  
23 footnote 375 or 376?

24 A. I'm referring to 376 because 3 --  
25 footnote 376 is talking about the information



1 C. DREWE

2 received in late December 2012. Footnote 375  
3 is talking specifically about the Project  
4 Handover report and what I've assumed Rio  
5 Tinto understood with respect to Minjova at  
6 the interim.

7 But they are talking about what  
8 I've assumed Rio Tinto understood as the  
9 interim.

10 And C is talking about what was  
11 identified in late 2012, which I've assumed  
12 was largely confirmatory of the information  
13 available at the instance.

14 Q. And what is the basis for that  
15 assumption? Just your review of those  
16 materials or anything else?

17 A. I mean, yeah. It's purely an  
18 assumption, but the basis for the assumption  
19 is based on what I've read in the  
20 contemporaneous documents. Whether it's the  
21 Project Handover report or it's the documents  
22 that I referred to in footnote 376.

23 Q. Well, you'd agree with me that the  
24 materials cited in 376 all postdated half year  
25 2012?

1 C. DREWE

2 A. I would agree with you. That's  
3 why I'm footnoting it and citing it as being  
4 confirmatory of what Rio Tinto had already  
5 understood by the date of the interims. So it  
6 would have to postdate the interims.

7 Q. Sorry. Let me just make sure.  
8 What documents from the June 30, 2012 or prior  
9 period do you believe contains information  
10 about Minjova that was just simply confirmed  
11 by the results received in late 2012?

12 MR. CONWAY: Object to form.

13 A. The information that was available  
14 in the interims included the Project Handover  
15 reports, which is referred to in paragraph --  
16 I mean in footnote 374. And that explains  
17 that initial drilling results indicate that  
18 coal is well short of hard coking quality.  
19 Coal is more likely to be suitable for  
20 domestic applications than for export market.  
21 Current drilling is too sparse to demonstrate  
22 continuity of either seam structure of coal  
23 quality. Does not constitute a basis for coal  
24 resource estimation. There are some estimates  
25 that have been referred to.

1 C. DREWE

2 And then continuing on footnote  
3 374, these estimate are considered highly  
4 likely to be reduced significantly by infill  
5 drilling, which would be expected to reveal  
6 more intense faulting, intrusions and more  
7 extensive areas of heat affected coal.

8 So that report was something that  
9 was known by the interim.

10 Now, with the footnote 376, I've  
11 explained in paragraph 10.6.30 that for the  
12 purpose of my report I've assumed that the  
13 information identified in paragraph 3 was  
14 consummative of what they knew -- was  
15 consummative of what was in the Handover  
16 report of 2012.

17 Q. Okay.

18 A. You know, that explains that.

19 Q. Thank you.

20 Is there anything else from the  
21 preJune 30, 2012 period that you're relying on  
22 other than -- for this point other than the  
23 February 2012 Handover report?

24 MR. CONWAY: Objection to form.

25 A. Depends what you mean by "for this

1 C. DREWE

2 point." This point in my report or the reason  
3 why Minjova is not included in the fair value  
4 less cost to sell considered as part of the  
5 upside?

6 Q. Why don't I do it this way. Let  
7 me introduce to you Defendant's Exhibit 71.

8 (Defendant's Exhibit 71, e-mail  
9 dated 42/04/2012 with attachment,  
10 previously marked for identification.)

11 BY MR. WU:

12 Q. Is Defendant's Exhibit 71 a  
13 document that you reviewed in preparing your  
14 report?

15 MR. FLETCHER: Aric, I think we've  
16 lost the camera for Mr. Drewe.

17 MR. WU: I can see him.

18 MR. FLETCHER: Okay. Now he's  
19 moving again, okay.

20 BY MR. WU:

21 Q. Mr. Drewe, is Defendant's Exhibit  
22 71 a document that you reviewed in preparing  
23 your reports?

24 A. I don't specifically recall  
25 reviewing it, but I would hope it would have

1 C. DREWE

2 been caught by our key word search.

3 Q. Okay. And you did review the  
4 deposition testimony of Paul Dupree, right?

5 A. I did. For example, I was  
6 referring to footnote 372 of my report.

7 Q. Okay. Would you agree with me  
8 that the top e-mail on the first page of  
9 Defendant's Exhibit 71 is dated April 24,  
10 2012?

11 A. I'd agree with you that that's the  
12 date.

13 Q. And that postdates the February  
14 2012 Handover Report that we've been talking  
15 about, right?

16 A. Yeah. I mean, it's after that  
17 date. Yeah, I agree.

18 Q. We can put that to the side, Mr.  
19 Drewe.

20 Let me ask you about the January  
21 2013 impairment model. One of your key  
22 models, right?

23 A. Yes. Yes, it is.

24 Q. Did the January 2013 impairment  
25 model reflect any cost for the Greenfield

1 C. DREWE

2 Rail?

3 A. Yes, it did. There's two areas  
4 where it's factored in. So there is a coal  
5 chain solution. And there has been also a  
6 potential upside down to the coal chain upside  
7 extension.

8 Looking at page 3 of the same  
9 document we were just looking at.

10 Q. Page 3 of which document?

11 A. The January 2013 --

12 Q. The impairment paper?

13 A. Yeah.

14 Q. So in the coal chain solution, how  
15 much in -- how much in cost is reflected for  
16 Greenfield Rail?

17 A. I mean, the discounted value is  
18 431 million. The pre-discount value --

19 MR. CONWAY: Aric, my system just  
20 crashed so let's go --

21 MR. WU: Okay. Let's go off the  
22 record.

23 MR. CONWAY: All right. Give me a  
24 moment.

25 THE VIDEOGRAPHER: The time is

1 C. DREWE

2 8:02. We are going off the record.

3 (Discussion held off the record.)

4 THE VIDEOGRAPHER: The time is

5 8:05 we're back on the record.

6 BY MR. WU:

7 Q. Mr. Drewe, I just want to make  
8 sure I understand. You believe the 431  
9 million reflected in Exhibit 3 on page 3 of  
10 the January 2013 impairment paper is for costs  
11 associated with the Greenfield Railway?

12 A. I don't think that's what I said.  
13 I said that that 431 million is described as  
14 being the coal chain solution capital. And  
15 that included as part of the upside there is a  
16 coal chain upside potential.

17 Q. And my question is do either of  
18 those, whether it's the coal chain solution or  
19 the upside potential, do either of those  
20 relate to the construction of a Greenfield  
21 Rail?

22 A. Yes.

23 (Defendant's Exhibit 424A,

24 Screenshot of: Exhibit 424

25 (RT\_00234820), Discrete Values tab,

1 C. DREWE

2 Columns O-S, Rows 3-37, previously  
3 marked for identification.)

4 BY MR. WU:

5 Q. Let's -- Exhibit -- Defendant's  
6 Exhibit 424 is the January 2013 impairment  
7 model and we've marked as Defendant's Exhibit  
8 424A a screen shot from that model. And the  
9 screen shot is taken from the Discrete Values  
10 tab of the Excel file.

11 Mr. Drewe, do you see Defendant's  
12 Exhibit 424A?

13 A. Yes. I can see that.

14 Q. Okay. And do you see that there's  
15 a line for Sena Beira Phase 1 and the value is  
16 negative 431?

17 A. Yeah, I can see that.

18 Q. And you see that there's a  
19 separate line for Greenfield Corridor and the  
20 value of zero?

21 A. I can, yes.

22 Q. Okay. Let me ask you again, do  
23 you believe that the coal chain solution --  
24 the 431 million referenced in Exhibit 3 on  
25 page 3 of the January 2013 impairment paper



1 C. DREWE

2 refers to costs for the construction of a  
3 Greenfield Railway?

4 A. Again, I don't think I've said  
5 that. The 431 million is described as coal  
6 chain solution capital. And then there is  
7 also an upside for coal chain -- coal chain  
8 upside potential of 620 million, which is  
9 probability weighted down to 112.

10 Q. So what I'm trying to understand,  
11 Mr. Drewe, is whether the January 2013  
12 impairment model reflected any cost for the  
13 construction of a Greenfield Railway.

14 MR. CONWAY: Objection, form.

15 A. The impairment model -- I mean,  
16 you can see that on your Exhibit 424A. I  
17 don't think I've said that it did. The cost  
18 of the Greenfield Railway, again, is included  
19 in the upside -- under coal chain upside  
20 potential, which isn't in the impairment model  
21 but I can point it out for you if you need me  
22 to.

23 Q. So you're looking at -- help me  
24 out. On Exhibit 3 on the January 2013  
25 impairment paper, you're looking at the bottom

1 C. DREWE

2 chart that says Upside and Coal Chain Upside  
3 Potential?

4 A. Yes. There's a figure of 620  
5 million, with a probability of 18 percent of  
6 which RTCM percentage therefore is 112. So  
7 that's the weighted amount of that.

8 If you then follow where that  
9 refers to, which is Appendix C, and turn to  
10 page 16 of the document, the section -- the  
11 section of the upside and downside is called  
12 Alternate Coal Chain Solutions that matches  
13 the words on the upside and downside that we  
14 just looked at, there's a table, Exhibit C-1,  
15 and the third line on that table is Large  
16 Scale Greenfield Solution with a figure of  
17 1,420, an incremental value of 8.9, a  
18 probability of 5 percent, and a weighted  
19 incremental value of 14.

20 And above the table it explains  
21 what that relates to. So there's 5 percent  
22 probability that a regional consortium engages  
23 in the development of a Greenfield solution  
24 that reduces infrastructure costs \$30 per ton,  
25 et cetera.

1 C. DREWE

2 So that is the potential upside  
3 from a coal chain solution, which includes a  
4 large-scale Greenfield solution.

5 Q. Okay. Thank you. And the value  
6 assigned it to in the January 2013 impairment  
7 model, is that the 40 million?

8 A. Yes. As we were talking about  
9 with IAS 36, because it allows you to run  
10 different scenarios and weight them. Exactly  
11 what we have done here. So exactly what IAS  
12 36 is looking for. The full value is 1.4  
13 billion with a weighting applied to it ending  
14 up at 40 million.

15 Q. And your adjusted version of the  
16 May 2012 Brisbane model, the value that you  
17 assigned to a Greenfield -- a large scale  
18 Greenfield solution is not 40 million, right?

19 Sorry. Not the -- the -- yeah,  
20 the value that -- the cost that you assigned  
21 to -- the cost assumption for the construction  
22 of a Greenfield Rail that's assumed in your  
23 adjusted model, what was the cost assumption?

24 A. I think from memory it was the 7  
25 billion figure that we were talking about

1 C. DREWE

2 earlier but that doesn't compare with the 40  
3 million, just to be clear.

4 Q. Okay. And what would be the  
5 apples-to-apples comparison to the 40 million?

6 A. Well, included -- so firstly you  
7 need to unweight it. You need to go back to  
8 the 1,420. So included with the 1,420 will be  
9 the cost of the Greenfield Railway solution.  
10 Not particularly set out in this document. So  
11 you'd need to look at the mobile there.

12 But in addition to the cost of  
13 that Greenfield Railway solution, there is an  
14 increase in production, an extra 17 million  
15 tons per annum.

16 So it's a component of the 1,420  
17 figure, but it's not that 1,420 figure.  
18 There's some additional costs.

19 Q. So let's go back to the Table 13C  
20 of your report. For the Zambeze row there's a  
21 75 percent weighting figure. Is that right?

22 A. Yes. That is correct.

23 Q. Okay. And you take the 75 percent  
24 weighting directly from the January 2013  
25 impairment paper, right?

1 C. DREWE

2 A. I did in the paragraph before and  
3 I explained why.

4 Q. Okay. You did not independently  
5 calculate this weighting of Zambeze value.

6 MR. CONWAY: Objection, form.

7 A. I've relied on Rio Tinto's  
8 assessment. They explained to me pen and  
9 paper why that 75 percent was applied because  
10 the project was still in the conceptual phase.  
11 Significant all party knowledge and further  
12 study work is required. Hence, my conclusion  
13 is simply that had an impairment test been  
14 undertaken at the interim, a weighting of 75  
15 percent, if not less, would have been applied  
16 given -- yeah, it's earlier in time and,  
17 therefore, it's -- if the weighting was  
18 because of the amount of knowledge that was  
19 known about Zambeze, six months earlier even  
20 less would have been there.

21 Q. Okay. I want to turn to some of  
22 the economic assumptions that you discuss in  
23 your reports. One of those assumptions is the  
24 applicable discount rate, right?

25 A. Yes, it is.

1 C. DREWE

2 Q. And if I understand your reports  
3 correctly, you understood that RTCM was  
4 required to apply the discount rates from Rio  
5 Tinto economics -- or provided by Rio Tinto  
6 economics in its valuation modeling, right?

7 A. Yeah. I mean, compared to --  
8 according to -- you know, for a model that was  
9 prepared in accordance with PEG.

10 Q. And the discount rate that was  
11 used in the Brisbane model was 9 percent,  
12 right?

13 A. Yes. That's correct.

14 Q. And in your assessment of FVLCS  
15 for RTCM in half year 2012, you adjusted the  
16 discount rate in the Brisbane model and  
17 applied a rate of 7.9 percent, right?

18 A. That's correct, yes.

19 Q. And you made that adjustment to  
20 reflect the discount rate of a market  
21 participant, right?

22 A. Yeah. Again, correct.

23 Q. Okay. And --

24 MR. CONWAY: Aric, whenever is a  
25 good time for a break, we've been going

1 C. DREWE

2 over an hour.

3 MR. WU: Okay. Let me just get  
4 through the discount rate stuff and then  
5 stop.

6 MR. CONWAY: Sure. Sure.

7 MR. WU: Okay.

8 BY MR. WU:

9 Q. Now, your report doesn't define  
10 the term "market participants." Can you tell  
11 us what you mean by a market participant?

12 A. A market participant is a  
13 hypothetical buyer that you're assuming will  
14 be purchasing the assets that you're valuing.

15 Q. Anybody else?

16 A. Do you have someone in mind?

17 Q. No. I'm just asking whether by  
18 market participant you consider anybody other  
19 than a hypothetical buyer.

20 A. Well, you're considering the  
21 people that hypothetically would be  
22 interested. But, I mean, it would also  
23 include people that actually are interested.  
24 It's someone who's operating in the market.

25 Q. So how would somebody go about

1 C. DREWE

2 determining what assumptions a market  
3 participant would use?

4 MR. CONWAY: Objection to form.

5 Vague.

6 A. There's different ways that you  
7 can calculate a discount rate. There's  
8 various different models you can apply.  
9 Capital asset pricing model. A weighted  
10 average cost of capital.

11 I'm just going to remind myself in  
12 Section 9.

13 I do recall a document. I'm just  
14 looking for the reference to it in which --  
15 ah, footnote 323 on page 127 of my report.

16 That refers to a particular e-mail  
17 from Mr. Brewster to Mr. Elliott in September  
18 2012. The subject WAC there is the weighted  
19 average cost of capital, which refers to the  
20 impairment calculations. And that sets out  
21 Rio Tinto's calculation for the year-end 2012  
22 of the market participants.

23 What I explain in 13.4.3 is -- at  
24 specifically footnote 461, I say, "My analysis  
25 suggests the applicable discount rate at 30



1 C. DREWE

2 June 2012 may actually have been higher. This  
3 would decrease the computed NPV."

4 So I've been prudent -- or giving  
5 Rio Tinto the benefit of the doubt by using a  
6 discount rate of 7.5 percent at September  
7 2012, albeit it might be that actually it had  
8 its impairment taken at the interim a higher  
9 discount rate would have been required which  
10 would mean the higher the discount rate, the  
11 lower the computed NPV.

12 Q. What analysis did you undertake to  
13 assess the applicable discount rate at 30 June  
14 2012?

15 A. All I simply did was I took what  
16 Rio Tinto did, which is market data. The way  
17 you work out your weighted average cost of  
18 capital is you work out a cost of debt, you  
19 work out a cost of equity, and you weight  
20 depending on the capital structure.

21 So I did the same -- I took Rio  
22 Tinto's calculation, the same comparisons that  
23 they used, and I simply rolled it back.

24 And I believe as well the discount  
25 rate for the impairment calculation at the end

1 C. DREWE

2 of 2011 were around 7.9 percent as well.

3 Q. Let me ask you this. In  
4 determining the standards of a market  
5 participant, would you consider the views of  
6 research analysts?

7 MR. CONWAY: Objection, form.

8 A. In order to come up with a  
9 discount rate?

10 Q. Sure. Start there.

11 A. I mean, I guess theoretically you  
12 could do but I'm not entirely sure why you  
13 would do.

14 Q. Why wouldn't you consider -- or  
15 use a research analyst?

16 MR. CONWAY: Object to form.

17 A. The weighted average cost of  
18 capital is a -- you can pull that off  
19 Bloomberg. I don't need to go to an analyst  
20 to ask him to calculate it for the me. It's  
21 market data that's available on listed  
22 companies.

23 So the basis -- the basis that Rio  
24 Tinto did it, I haven't looked at that e-mail  
25 since Mr. Brewster for a few months. But my

1 C. DREWE

2 recollection is that it's not based on analyst  
3 reports. It's simply based upon a number of  
4 comparison companies and then a fairly  
5 standard WAC calculation.

6 Q. And that e-mail is from September  
7 2012, correct?

8 A. It is. And that's why in the  
9 analysis I referred to at footnote 461, I  
10 simply just roll it back three months.

11 MR. WU: All right. That's a good  
12 place to take a break. Just off the  
13 record.

14 THE VIDEOGRAPHER: The time is  
15 8:23. This is the end of media labeled  
16 number four. We are going off the  
17 record.

18 (Recess taken.)

19 THE VIDEOGRAPHER: This is the  
20 start of media labeled number five. The  
21 time is 8:46. We are back on the  
22 record.

23 BY MR. WU:

24 Q. Mr. Drewe, before the break we  
25 were talking about discount rates and you

1 C. DREWE

2 mentioned -- you pointed out that in one of  
3 your footnotes you had referenced an analysis  
4 that you had undertaken of applicable discount  
5 rates.

6 Did your analysis include a review  
7 or reference to any documents that were not  
8 Rio Tinto documents?

9 A. It was based on market data.

10 Q. Market data contained in the  
11 e-mail that you had mentioned or market data  
12 from some other source?

13 A. I can't actually recall sat here  
14 now. I mean, it would be helpful to see that  
15 Brewster e-mail if possible. That might  
16 remind -- it would -- that would help. But, I  
17 mean, I can't specifically recall sat here  
18 now.

19 Q. Okay. Let me ask you something  
20 else. I think a couple times today you've  
21 mentioned -- I think you called it a value and  
22 use analysis. Do I have that right?

23 A. Yes, you do. Yeah.

24 Q. Okay. And in this matter, in this  
25 case, you haven't provided a value and use

1 C. DREWE

2 analysis in either of your reports, right?

3 A. I haven't. I've assumed specific  
4 issues, you might say, that are fair value  
5 less cost to sell assessment computed for in  
6 the interims.

7 But, you know, as we said earlier  
8 today, if that not be the case then a value  
9 and use would instead be required. The reason  
10 I didn't use a value and use in my report  
11 was -- is simply because the value and use  
12 would only include the current operations of  
13 Benga. The cap I think is 2.50 million tons  
14 per annum. The value of that I think is  
15 around 100 million. Again, it wouldn't change  
16 my conclusions. That wouldn't be a material  
17 event.

18 Q. So one of the -- getting back to  
19 your adjusted version of the May 2012 Brisbane  
20 model, one of the economic assumptions that  
21 you address is long-term commodity pricing,  
22 right?

23 A. Yes. That's right.

24 Q. Okay. So I guess my question is  
25 with respect to long-term commodity price

1 C. DREWE

2 assumptions, is it also necessary to apply a  
3 market participant standard?

4 MR. CONWAY: Object to form.

5 A. That is what IAS 36 requires. The  
6 accountant policies disclosed in Rio Tinto's  
7 financial statements explain how they get to a  
8 market participant view on long-term commodity  
9 prices, which is Rio Tinto's own view in the  
10 short to medium term. And then in the long  
11 term rather than continuing to reflect any  
12 adjustments, they apply a flat fee.

13 So the answer to your question is  
14 yes, it is market participants but Rio Tinto  
15 have explained in their accounting policies  
16 how they get to that market participant.

17 Q. And did you rely on any non-Rio  
18 Tinto sources in assessing the long-term  
19 commodity price assumption?

20 A. I didn't, no, because the  
21 Controller's Manual requires the impairment  
22 test to be undertaken in accordance with PEG  
23 and PEG requires the use of the long-term  
24 commodity prices as issued by Rio Tinto's  
25 economics department.

1 C. DREWE

2 And so those are the ones that  
3 I've referred to.

4 Q. And you say the accounting  
5 policies disclosed in Rio Tinto's financial  
6 statements explain how they get to a market  
7 participant view on long-term commodity  
8 pricing.

9 Do you know if Rio Tinto, in  
10 getting to a market participant view, looks to  
11 non-Rio Tinto sources?

12 MR. CONWAY: Object to form.

13 Vague.

14 A. Well, I mean, what I can go on is  
15 what they did in the January impairment -- in  
16 the January 2013 impairment test. And as  
17 shown on Table 9A, page 118, January 2013  
18 impairment test is taken from the latest PEG  
19 data.

20 Q. Let me just make sure -- let me  
21 just ask you one more market participant  
22 question. In your mind is the assumption of a  
23 market participant different than the  
24 assumption -- than an assumption made by Rio  
25 Tinto in the context of assessing FVLCS?

1 C. DREWE

2 MR. CONWAY: Objection, form.

3 A. Is your question is there a  
4 difference between Rio Tinto and a market  
5 participant?

6 Q. Is the assumption of a market  
7 participant different than an assumption of  
8 Rio Tinto in the context of assessing a FVLCS?

9 MR. CONWAY: Objection.

10 A. It depends on exactly what input  
11 you're looking at. So, for example -- well,  
12 we're talking about discount rate. With a  
13 discount rate the market participants won't  
14 necessarily have, for example, the same  
15 capital structure as Rio Tinto. And that's  
16 why, when looking at what discount rates we  
17 use in the impairment test, a market  
18 participant and not Rio Tinto, it's a wise  
19 approach.

20 In relation to commodity pricing,  
21 you would need to logically ask why would a  
22 market participant be able to obtain a  
23 different price than the price that Rio Tinto  
24 thinks it can obtain. So that there might be  
25 reasonable reasons for that. I don't know.



1 C. DREWE

2 That's not my field of expertise.

3 But it's also not unreasonable to  
4 conclude, as Rio Tinto do, that a market  
5 participant's view on commodity pricing is the  
6 same view as that reached by the experts in  
7 Rio Tinto's economic department.

8 Q. I just want to understand that  
9 last sentence. You just said it's not  
10 unreasonable to conclude, as Rio Tinto does,  
11 that a market participant's view of commodity  
12 pricing is the same view as that department?  
13 Is that what you said?

14 A. I don't have the live feed. I  
15 mean, that's broadly what I'm saying. That's  
16 broadly what their accounting policies state,  
17 that in order to get the market participants'  
18 prices, they use Rio Tinto's or management's  
19 view in the short to medium term and they  
20 explain what they do in the long term and why.

21 Q. You don't know as a factual matter  
22 whether Rio Tinto concludes that a market  
23 participant's view on commodity pricing is the  
24 same view as -- I'm not sure which department  
25 you were talking about -- but the Rio Tinto

1 C. DREWE

2 department?

3 MR. CONWAY: Objection, vague.

4 A. I don't know -- I don't know what  
5 basis the -- the economics and marketing  
6 department have at Rio Tinto. I don't think  
7 there's much more I can say on that.

8 Q. So let's turn to Section 5.6.1 of  
9 your report.

10 A. Okay.

11 Q. You say that the Plan NVPs are  
12 only the starting point for assessment of  
13 FVLCS. Adjustments are then required to  
14 ensure that the FVLCS was assessed using the  
15 assumptions of a market participant and not of  
16 Rio Tinto.

17 So let me just try to figure it  
18 out. Are you saying that the assumptions of a  
19 market participant are typically not those of  
20 Rio Tinto, never those of Rio Tinto, or  
21 sometimes not of Rio Tinto?

22 I'm just trying to understand at  
23 least in this sentence you sort of distinguish  
24 between a market participant and Rio Tinto.

25 So I'm just trying to understand

1 C. DREWE

2 what distinction you're drawing between a  
3 market participant and Rio Tinto.

4 MR. CONWAY: Objection, form.

5 A. The fair value less cost to sell  
6 according to IAS 36 is based on a market  
7 participant -- a market participant's  
8 assumptions.

9 Now, how Rio Tinto arrived at  
10 those market participant's assumptions is  
11 explained in part in their accounting policies  
12 and in some regard -- well, for many  
13 assumptions Rio Tinto uses its on assumptions  
14 as being what a reasonable market participant  
15 would conclude.

16 Q. And if I understand correctly,  
17 you, in ascertaining -- in applying  
18 assumptions of a market participant, you did  
19 not independently determine what any such  
20 assumptions would be. You took what you  
21 believed Rio Tinto would have used as a market  
22 participant assumption. Is that right?

23 MR. CONWAY: Object to form.

24 A. I identified the adjustments to  
25 the Plan NPV that Rio Tinto made in order to

1 C. DREWE

2 arrive at market participants.

3 Q. So did you independently evaluate  
4 each assumption by a market participant  
5 standard sort of separate and apart from what  
6 Rio Tinto determined that assumption ought to  
7 be?

8 MR. CONWAY: Objection, form.

9 Asked and answered.

10 A. No, I didn't do an assessment on  
11 each individual one, primarily because the  
12 accounting policies disclosed in Rio Tinto's  
13 financial statements explained how they get to  
14 the market participants' assumptions in a fair  
15 value less cost to sell.

16 For example, they refer to the  
17 starting point in effect to find NPV. They  
18 explain how they get to the commodity price.

19 Q. And do you know as a factual  
20 matter whether for commodity pricing Rio Tinto  
21 considers, for example, what equity research  
22 analysts say -- are saying about Rio Tinto?

23 MR. CONWAY: Objection, form.

24 What time period?

25 Q. Back in the relevant time period.

1 C. DREWE

2 A. I don't know what Rio Tinto's  
3 economic department referred to do when they  
4 identified their commodity pricing. I guess  
5 my report is assuming they're looking at the  
6 relevant information and forming -- you know,  
7 they're the in-house experts at Rio Tinto on  
8 commodity pricing. I think it's fairly  
9 reasonable to rely on them as indeed Rio Tinto  
10 did do contemporaneously and indeed as was  
11 required in Rio Tinto's project evaluation  
12 guideline.

13 Q. So I just want to understand what  
14 you assumed. Are you assuming that Rio Tinto  
15 only considered what its in-house experts  
16 believed to be proper commodity pricing?

17 A. No. I'm assuming that had Rio  
18 Tinto undertaken any plan test they would have  
19 done that in accordance with, amongst other  
20 things, the Controller's Manual and the stated  
21 accounting policies.

22 What the accounting policies  
23 explain is that commodity pricing is based  
24 upon management's short-term and medium-term  
25 view and that as a long-term view they simply

1 C. DREWE

2 flatten the fee on margin because that's what  
3 they anticipate a market participant would do.

4 What the Controller's Manual  
5 states from recollection is that PEG is the --  
6 is what is required to be followed unless  
7 there are changes that are required. And PEG  
8 requires the use of modest pricing. And the  
9 final of all that is this is what happened in  
10 the January 2013 paper and therefore it's not  
11 unreasonable to assume that's the same basis  
12 that Rio Tinto would have followed.

13 Q. I'm just asking you do you know if  
14 Rio Tinto's in-house experts consulted  
15 external sources in considering long-term  
16 commodity pricing?

17 A. Sat here today, I don't know. I  
18 don't know generally.

19 Q. Okay. And I take it you didn't  
20 assess -- you didn't independently assess the  
21 reasonableness of PEG pricing assumptions; is  
22 that correct?

23 MR. CONWAY: Objection to form.

24 Vague.

25 A. No. I mean, I assessed the

1 C. DREWE

2 reasonableness of the key models by reference  
3 to the prices that have been circulated by the  
4 economic department.

5 Q. Okay. And I want to talk about  
6 the July 2012 reference case model. As part  
7 of your analysis of that model you made  
8 long-term assumptions for the commodity price  
9 assumptions for that model, right?

10 A. Yes. That's correct.

11 Q. And those adjustments were to use  
12 PEG pricing assumptions at the time.

13 A. Yes. As required by PEG.

14 Q. And in Section 9.2.14 of your  
15 report you say that the reference case  
16 model -- that the hard coking coal forecasts  
17 that were included were at US \$200 per ton and  
18 thermal coal price forecasts were \$115 per  
19 down from 2013 onwards.

20 Do you see that?

21 A. Yes, I do.

22 Q. And, again, you just -- you have  
23 no independent opinion on whether those  
24 assumptions were consistent with those of a  
25 market participant; you just adjusted using

1 C. DREWE

2 the PEG pricing, correct?

3 MR. CONWAY: Object to form.

4 Vague.

5 A. If you look at the paragraph below  
6 that, an e-mail at the time in July 2012  
7 describes those prices. So there's the 200 US  
8 dollars per ton and \$115 per ton and they were  
9 described as being upside prices. On the  
10 basis that they're expressed as upside prices,  
11 yeah, I assumed that they were upside prices.

12 (Defendant's Exhibit 418, Citi  
13 Research Report dated 8 August 2012,  
14 previously marked for identification as  
15 of this date.)

16 BY MR. WU:

17 Q. Let me -- let's take a look at  
18 Defendant's Exhibit 418.

19 Are you there, Mr. Drewe?

20 A. Yes, I am.

21 Q. Okay. And Exhibit 418 this  
22 appears to be a Citi research report regarding  
23 Rio Tinto dated August 8, 2012.

24 A. Yeah. That's what it looks like.

25 Q. Can you turn to page 8 of the



1 C. DREWE

2 report. And I want to direct you to the table  
3 in the upper right-hand corner, the chart  
4 entitled Commodity Price and Exchange Rate  
5 Assumptions.

6 Do you see there are rows for  
7 thermal coal and coking coal?

8 Do you see that?

9 A. Yep.

10 Q. Okay. And the thermal coal row,  
11 just looking at that first, reads 119 US  
12 dollars per ton for 2013, correct?

13 A. Yes. I can see that.

14 Q. And for 2014 as well, also 119 per  
15 ton.

16 A. Yes. I can see that.

17 Q. And that's greater than the \$115  
18 per ton thermal coal pricing assumption for  
19 2013 and 2014, the reference page model,  
20 right?

21 A. We're not looking at the same  
22 period, though. Paragraph 9.2.6.8 describes  
23 the upside.

24 Q. Yeah, but I'm talking about  
25 9.2.1.4.

1 C. DREWE

2 A. Okay.

3 Q. Do you see in 9.2.1.4 you say that  
4 the thermal coal price forecast for the  
5 reference case models were \$115 per ton for  
6 2013 onward?

7 A. Yes. I do see that.

8 Q. And you'd agree with me in the  
9 Citi report that the thermal coal price  
10 forecast for 2013/2014 was higher, \$119 per  
11 ton.

12 MR. CONWAY: Objection,  
13 foundation.

14 A. In relation to this one particular  
15 report I can see that the '13 and '14, those  
16 figures are higher. The --

17 Q. Okay. That was my question.  
18 That's all my question was.

19 MR. CONWAY: Mr. Drewe, did you  
20 finish your answer?

21 THE WITNESS: No, I haven't.

22 MR. CONWAY: Aric, I'd ask that  
23 you allow him to --

24 A. What I was trying to say was in  
25 9.3.15, the upside prices that are being

1 C. DREWE

2 referred to are from 2020 from 2025 onward.  
3 Not from 2014.

4 So the upside prices, this didn't  
5 particularly help us with that e-mail.

6 Q. Okay. But I wasn't asking about  
7 that e-mail. And I didn't ask you about 2025  
8 onward. Okay? My question is about 2013 and  
9 2014. Okay? Is that okay?

10 A. Yeah. That's fine. I mean, I  
11 don't think that e-mail is very relevant --

12 Q. I'm not -- so just to be clear, my  
13 next couple questions are not about the e-mail  
14 cited in 9.2.1.5. They're cited about --  
15 they're concerned a comparison to the price  
16 forecast included in the July 2012 reference  
17 case model referenced in 9.2.1.4, okay?

18 A. I understand.

19 Q. Okay. And in the Citi report do  
20 you see the row for coking coal?

21 A. Yes, I do.

22 Q. And for 2013 it has \$224 per ton,  
23 right?

24 A. Yes.

25 Q. And for 2014 it has \$226 per ton,

1 C. DREWE

2 right?

3 A. Yes. That is correct.

4 Q. And that's greater than the \$200  
5 per ton for coking coal price assumptions that  
6 were used for the July 2012 reference case  
7 model, right?

8 A. Yes. That figure is higher than  
9 that figure.

10 Q. Okay. And do you dispute that the  
11 thermal and coking coal price assumptions in  
12 the Citi research report reflect those of a  
13 market participant in August 2012?

14 MR. CONWAY: Objection, form.

15 Foundation. Vague.

16 A. Well, I mean, I don't specifically  
17 know what this report is. I mean, obviously,  
18 I can read what it says on the front cover.

19 This looks like these are the  
20 assumptions which are underpinning the  
21 valuation of Rio Tinto at that point in time.  
22 So as at 8th of August 2012.

23 As to whether that's what the  
24 market participants might -- a hypothetical  
25 purchaser of RTCM, whether that's the

1 C. DREWE

2 assumptions that they would have adopted, I'm  
3 not sure that is necessarily the case.

4 As to why it differs from what Rio  
5 Tinto's own experts are saying, I don't know  
6 why it's the case. You would have to ask  
7 them.

8 You know, fundamentally, in an  
9 impairment test, the requirement was it was  
10 related to management's best estimate and  
11 that's what Rio Tinto disclosed to the market.  
12 Management's best estimates were as determined  
13 by their economic department, not by one  
14 individual at Citibank to work out the value  
15 of Rio Tinto at the 8th of August.

16 Q. Would you agree with me that the  
17 price assumptions in the July 2012 reference  
18 case model were not reported in Rio Tinto's  
19 public financial statement?

20 MR. CONWAY: Objection, form.

21 A. The specific figures weren't but  
22 Rio Tinto was disclosing that they were the  
23 basis of their impairment test so whether they  
24 reported specific figures, they do report  
25 they're using their best estimates.

1 C. DREWE

2 Q. Okay. So now your rebuttal report  
3 provides adjustments to the June 2012  
4 five-year plan and the July 2012 reference  
5 case models, right?

6 A. Yes. That is correct.

7 Q. And you made the same basic  
8 adjustments to those two models as you did the  
9 Brisbane model in your opening report?

10 MR. CONWAY: Objection, form.

11 A. Yes. In broad summary they were  
12 the same adjustments.

13 Q. Okay. You also discuss in your  
14 reports what you call the physical assumptions  
15 related to RTCM, right?

16 A. With apologies. Could you just  
17 repeat that question?

18 Q. You discuss in your reports what  
19 you call the physical assumptions related to  
20 RTCM?

21 A. Are you referring to Section 10 of  
22 my first report?

23 Q. Yes.

24 A. Yes.

25 Q. And in Section 10 of your report

1 C. DREWE

2 you address certain physical assumptions  
3 related to Tete East, right?

4 A. Yes. Yes, I do.

5 Q. And you conclude that the physical  
6 assumptions related to Tete East in a number  
7 of its key models were unreasonable; is that  
8 right? And if it helps, I'm looking at  
9 10.4.1.

10 A. Yes. That what's I state there.  
11 And within the body of 10.2 I explain the  
12 basis upon which I've made that assessment,  
13 which is by looking at what Rio Tinto  
14 contemporaneously was saying about Tete East,  
15 for example, as reflected in its  
16 contemporaneous e-mails, reports, and  
17 presentations.

18 Q. Now, you also address certain  
19 physical assumptions related to Minjova; is  
20 that right?

21 A. Yes, I do.

22 Q. And you conclude that certain  
23 physical assumptions related to Minjova in a  
24 number of the key models were unreasonable,  
25 right?

1 C. DREWE

2 A. Yes. And, again, that is  
3 considered in the context of the specific  
4 points that I set out at 7.3.4.

5 Q. And you ultimately conclude that  
6 the life of mine production assumptions for  
7 both Tete East and Minjova were unreasonable  
8 on a number of key models, right?

9 A. I conclude that they weren't  
10 compliant with what PEG required purportedly  
11 for the purposes of what my work is, which is  
12 considering the outcome of an impairment test,  
13 according to Rio Tinto's own accounting  
14 policies.

15 Q. Let me ask you specifically about  
16 the May 2012 Brisbane model. You concluded  
17 that the production volumes for Tete East and  
18 Minjova, the production volume assumptions for  
19 Tete East and Minjova were not reasonable,  
20 right?

21 A. My reasons in relation to Tete  
22 East are in 10.2.27. And in relation to  
23 Minjova, they're in 10.2.29(b). And the  
24 following --

25 Q. And I'm just trying to understand



1 C. DREWE

2 what I've read in those paragraphs. Am I  
3 right that you concluded that the production  
4 volume assumptions for Tete East and Minjova  
5 in the May 2012 Brisbane model were not  
6 reasonable?

7 MR. CONWAY: Object to form.

8 A. Well, considering what those  
9 production volumes are in the context of,  
10 that's why I gave you the paragraph reference  
11 to 27, in the context of Rio Tinto's  
12 contemporaneous valuation guidelines of PEG,  
13 the requirements of the fair value less cost  
14 to sell assessment undertaken in accordance  
15 with IFRS and Rio's Controller's Manual --

16 (Discussion held off the record.)

17 A. My consideration of the  
18 reasonableness of the production assumptions  
19 for both Tete and Minjova is in the context of  
20 Rio Tinto's contemporaneous valuation  
21 guidelines including PEG, the requirements to  
22 the fair value less cost to sell assessment  
23 undertaken in accordance with both IFRS and  
24 Rio Tinto's Controller's Manual, and the  
25 available evidence of the facts and

1 C. DREWE

2 circumstances that I understood existed at the  
3 time.

4 But that was the basis for the  
5 conclusions on the production assumptions for  
6 both Tete East and Minjova.

7 Q. And to be clear, you did consider  
8 the reasonableness of the production  
9 assumptions for both Tete East and Minjova.

10 MR. CONWAY: Objection, form.

11 A. I have considered the  
12 reasonableness for them in the context of  
13 those three things which I've just read out,  
14 which are set out, amongst other places at  
15 7.3.4 of my report.

16 Q. And in the context of those three  
17 things that you just read out, you concluded  
18 that the production assumptions for both Tete  
19 East and Minjova in the May 2012 Brisbane  
20 model were unreasonable.

21 A. Yes. For the purposes of a  
22 comparison.

23 Q. Okay. Thank you.

24 Your report discusses what you  
25 call the RT share related to the RTCM assets.

1 C. DREWE

2 Do you know what I mean by that?

3 A. I do, yes.

4 Q. Okay. And am I right that you  
5 concluded the assumptions in certain of the  
6 key models regarding Rio Tinto's ownership of  
7 Minjova do not appear reasonable?

8 A. Yes. I mean, that's a summary of  
9 what I've concluded, but, again, it needs to  
10 be read in the context of what I set out at  
11 Section 8.3 of my report.

12 Q. And one of the reasons for your  
13 conclusion is that you believe the maximum  
14 shareholding Rio Tinto could have acquired in  
15 Minjova was 80 percent under a shareholder's  
16 agreement, right?

17 A. That was my understanding of what  
18 Rio Tinto contemporaneously understood.

19 Q. But you reviewed Mr. Edwards'  
20 report, right?

21 A. I did, yeah.

22 Q. And you saw that his reading of  
23 the shareholders agreement was that the  
24 original owners would sell the remaining 20  
25 percent of Minjova -- of the Minjova interest

1 C. DREWE

2 to Rio Tinto by default, right?

3 A. I saw that was Mr. Edwards' --

4 MR. CONWAY: Objection to form.

5 A. -- conclusion, yes.

6 Q. And in your rebuttal report you  
7 didn't respond to that aspect of Mr. Edwards'  
8 report, right?

9 A. I believe I did.

10 Q. All right.

11 (Pause on the record.)

12 Q. Look, Mr. Drewe, if it helps,  
13 irrespective of where it might be in your  
14 rebuttal report, can you just tell me the  
15 substance of what your response was to Mr.  
16 Edwards?

17 A. Yeah, sure. The important point  
18 from an impairment test perspective is not  
19 what -- is not what Mr. Edwards or I or a  
20 lawyer concludes now looking at the particular  
21 shareholders agreement. The important point  
22 is what Rio Tinto contemporaneously concluded.  
23 And that is what I explain in my main report  
24 at paragraph 8.3.11.

25 I understand at the date of the

1 C. DREWE

2 May Brisbane model, Rio Tinto had at that  
3 stage acquired 40 percent of Minjova and it  
4 had the right to increase that to 80 percent.  
5 And I explained that in the context of a fair  
6 value less cost to sell assessment it seems  
7 reasonable to, therefore, include that 80  
8 percent if that was what management's  
9 expectations were at the date of an impairment  
10 test, and subject to the relevant cash outlay  
11 for purchasing that additional 40 percent  
12 being included.

13 If Rio Tinto was considering at  
14 the date of the interim or expected at the  
15 date of the interm that actually it would end  
16 up acquiring 100 percent of the -- of Minjova,  
17 which, as Mr. Edwards has pointed out, there  
18 is a clause in the option agreement, which  
19 subject to certain conditions being met, you  
20 know, that they might have ended up obtaining  
21 all of that, then it wouldn't be -- well, that  
22 additional 20 percent certainly could be  
23 reflected in a central -- well, in a fair  
24 value less cost to sell assessment, if that's  
25 what management's best estimates were at that

1 C. DREWE

2 point in time.

3 But the two relevant  
4 considerations are, number one, it's not a  
5 certainty that more than 80 percent will be  
6 purchased because if it's not then that would  
7 require risk weighting to reflect management's  
8 best estimates.

9 But most importantly, the  
10 additional 20 percent, as far as I understand  
11 the clause Mr. Edwards is pointing to,  
12 requires that final percentage to be purchased  
13 at the, in effect, market value. And,  
14 therefore, in order to include the additional  
15 20 percent of production from Minjova in a  
16 valuation of the RTCM CGU, you would need to  
17 include the cost that it would acquire that 20  
18 percent for.

19 And if, for the sake of argument,  
20 you're assuming that Minjova was worth a  
21 bit -- you know, a hundred percent of a  
22 Minjova was worth a billion, if you're  
23 including 80 percent of that, then clearly  
24 that would be 800 million.

25 If you're then assuming that you

1 C. DREWE

2 were going to purchase that additional 20  
3 percent, then I can see -- I can see as a  
4 matter of logic that you may be able to  
5 include that additional 200 million, but you  
6 would also need to include a cash outlay of  
7 200 million to purchase that 20 percent.

8 Fundamentally, what this comes  
9 down is to what Rio Tinto's estimates and best  
10 estimates and expectations were at the  
11 interim. And according to the documents that  
12 I see including the document referred to at  
13 10.3.10(a) I had understood that Rio Tinto had  
14 itself understood that the maximum equity was  
15 80 -- under the joint venture was 80 percent.

16 Q. And your assumption is just based  
17 on the document you cited at 8.3.10?

18 A. My -- yeah, my assumption of --  
19 they had understood that they could acquire 80  
20 percent is -- yeah, is based on what's in  
21 10.3.10(a) for the reasons I explained in  
22 relation to that 20 percent and the additional  
23 cash outlay needed to be included, it actually  
24 means that even if you include a hundred  
25 percent you've got to -- you've in effect got

1 C. DREWE

2 to take out 20 percent because that meant you  
3 have yet to pay the 20 percent.

4 Q. And was your assumption based on  
5 any deposition testimony that you read?

6 A. No. Not -- no, it wasn't.

7 Q. Your report also discusses  
8 assumptions related to coal transportation  
9 infrastructure, right?

10 A. Yes, it do.

11 Q. And one of the transportation  
12 infrastructure assumptions you considered was  
13 the sale of fair transport capacity on  
14 Greenfield Rail, right?

15 A. Yes, indeed.

16 Q. And one of the opinions you're  
17 providing in this case is that the assumptions  
18 in some key models regarding the sale of fair  
19 transport capacity on Greenfield Rail were  
20 unreasonable; is that right?

21 A. Again, I think it's just helpful  
22 to identify the basis for my assessment of the  
23 reasonableness, the factors set out at 7.3.4  
24 of my report.

25 Q. Okay. And in that context, but



1 C. DREWE

2 just did you consider -- did you assess the  
3 reasonableness of the assumptions and the key  
4 models regarding the sale of fair transport --  
5 of transport capacity on Greenfield Rail?

6 A. Yes. In those context -- in that  
7 context.

8 Q. And in that -- in the context you  
9 concluded that the assumptions were  
10 unreasonable, correct?

11 A. Yes. And I refer to 11.5.4 where  
12 I explain the basis for that conclusion.

13 Q. So we've talked today about the  
14 January 2013 impairment test. Do you know  
15 what I'm referring to when I say the January  
16 2013 impairment test?

17 A. Yes, I do.

18 Q. And do you believe the January  
19 2013 impairment test was the best evidence of  
20 how Rio Tinto would have undertaken an  
21 impairment test at half year 2012?

22 MR. CONWAY: Object to form.

23 A. I do agree that it's -- it's good  
24 evidence of how they undertake impairment,  
25 yes.

1 C. DREWE

2 Q. Okay. Is it also in your view the  
3 best evidence?

4 MR. CONWAY: Object to form.

5 A. You'd have to just point me to in  
6 my report where I state that. From  
7 recollection I use similar words but I would  
8 need to be shown the paragraph from my report.

9 Q. Regardless of what words you used  
10 in your report, in substance do you think the  
11 January 2013 impairment test was the best  
12 evidence of how Rio Tinto would have  
13 undertaken impairment tests of RTCM's assets  
14 at half year 2012?

15 MR. CONWAY: Objection, form.

16 Vague.

17 A. I think that combined with the  
18 stated accounting policies and the  
19 Controller's Manual and the other documents  
20 that I referred to in Section 5.

21 Q. And surely -- let's just make sure  
22 I understand that. You did rely on the  
23 January 2013 impairment test in your  
24 assessment of RTCM's FVLCS at half year 2012,  
25 right?

1 C. DREWE

2 A. Yes, I did.

3 Q. I think you testified earlier that  
4 Rio Tinto released its half year 2012 results  
5 in August 8th, 2012, right?

6 A. I think it was you that told me  
7 that. It sounds about right.

8 Q. Okay. It sounds about right now?

9 A. The date that they released their  
10 accounts? The interim.

11 Q. Correct. The date that they  
12 released their half year 2012 results.

13 A. Yes. It sounds about right. I  
14 haven't checked it.

15 (Defendant's Exhibit 376, Reuters  
16 Investing News July 24, 2012 Anglo moves  
17 into Mozambique coal with \$555 mln deal,  
18 previously marked for identification.)

19 BY MR. WU:

20 Q. Okay. Let's look at Defendant's  
21 Exhibit 376.

22 Do you have that in front of you?

23 A. Yes, I do.

24 Q. Okay. And this is a -- it's an  
25 article dated July 24th, 2012 entitled Anglo

1 C. DREWE

2 moves in Mozambique coal worth 555 million  
3 deal.

4 Have you seen this document  
5 before?

6 A. Not that -- I'm sorry. My camera  
7 just got off. Let me just fix that.

8 Okay. Sorry.

9 Not that I specifically recall.

10 Q. Okay. You see on the first page  
11 of the document it says that Anglo American  
12 has agreed to buy a majority stake in a coal  
13 project in Mozambique for 555 million?

14 A. I do, yes.

15 Q. And on page 2 -- if I could direct  
16 you to page 2, the third paragraph on the  
17 bottom says, "Analysts welcomed the deal in a  
18 country many see as an attractive mining and  
19 tax regime and a prime location for shipping  
20 to Asia."

21 Do you see that?

22 A. Yes, I do. I was just reading the  
23 paragraph that follows it. But -- which says  
24 it's too early to judge the deal but I agree  
25 you just read that paragraph on that.

1 C. DREWE

2 Q. Okay. And do you have any reason  
3 to doubt that in July 2012 analysts believed  
4 that Mozambique had an attractive mining and  
5 tax regime and was a prime location for  
6 shipping to Asia?

7 MR. CONWAY: Objection, form.

8 Foundation. Vague.

9 Q. Go ahead and answer.

10 A. This is one -- yeah, I agree that  
11 that's what it says. I believe this is a deal  
12 that actually didn't go through.

13 Q. Okay. But my question was do you  
14 have any reason to believe that at that time  
15 in July 2012 analysts believed that Mozambique  
16 had an attractive mining and tax regime and  
17 was a prime location for shipping to Asia?

18 MR. CONWAY: Object to form,

19 foundation. Vague.

20 A. I mean, I haven't seen those  
21 analysts' reports and it depends on -- you  
22 know, as I indicate in the next paragraph it  
23 does say, "Several, though said it was too  
24 early to judge the deal and its price tag, as  
25 Anglo has yet to give an indication of the

1 C. DREWE

2 cost of the developing the project..." et  
3 cetera, et cetera.

4 Q. So is the answer to my question  
5 you don't have any basis to assess whether  
6 that's what analysts believed in July 2012?

7 MR. CONWAY: Objection, form.

8 Foundation.

9 A. I don't have any basis to say  
10 whether this one news article is wrong one way  
11 or the other.

12 (Defendant's Exhibit 421, Reuters  
13 Investing News November 7, 2012 Vale  
14 cuts 2012 Mozambique coal output, export  
15 target, previously marked for  
16 identification.)

17 BY MR. WU:

18 Q. Okay. Well, let's look at  
19 Defendant's Exhibit 421. Are you there?

20 A. Yes, I am.

21 Q. Okay. Exhibit 421 is an article  
22 dated November 7, 2012 entitled Vale cuts 2012  
23 Mozambique coal output, export target.

24 So on page 1, just at the  
25 beginning of the article it says, "Vale has

1 C. DREWE

2 almost halved its output and export target at  
3 its Moatize coal mine in Mozambique for this  
4 year to 2.6 million tonnes due to limited  
5 capacity on the railway connecting the mine  
6 with the Beira port..."

7 Do you see that?

8 A. I do, yes.

9 Q. Were you aware that Vale cut its  
10 export target for Mozambique by almost half in  
11 November 2012?

12 MR. CONWAY: Object to the form.

13 Foundation.

14 A. Again, this is one news article.  
15 I don't know -- yeah, I can't really comment  
16 upon what Vale did or didn't do during 2012  
17 for the purposes of an impairment model,  
18 because the key point is what Rio Tinto's  
19 expectations were at the time, not what is  
20 identified in a news article.

21 Q. Would you agree that Vale was the  
22 largest coal operator in Mozambique in late  
23 2012?

24 MR. CONWAY: Objection to form.

25 Foundation.

1 C. DREWE

2 A. I mean, it depends what you mean  
3 by "largest."

4 Q. That it had the largest coal  
5 operations in Mozambique in late 2012.

6 MR. CONWAY: Objection, form.

7 A. I'm not sure I have the data to  
8 analyze that. 2.6 million, at that stage I  
9 can't recall specifically what Benga was  
10 producing annually.

11 Q. Well, with that caveat, would you  
12 agree that Vale has one of the largest coal  
13 operations in Mozambique in late 2012?

14 MR. CONWAY: Objection, asked and  
15 answered. Lacks foundation.

16 A. I don't have enough data to  
17 identify who had the largest operation in  
18 Mozambique in 2012.

19 (Defendant's Exhibit 422, Macquire  
20 Commodities Research report Met coal in  
21 recovery mode, previously marked for  
22 identification.)

23 BY MR. WU:

24 Q. Okay. Let's turn to Defendant's  
25 Exhibit 422.



1 C. DREWE

2 Do you have that in front of you?

3 A. I do, yeah.

4 Q. This is a Macquarie Commodities  
5 Research Report dated November 12, 2012.

6 Do you see that?

7 A. I do, yeah.

8 Q. And are you familiar with  
9 Macquarie?

10 A. I have come across them before,  
11 yeah.

12 Q. They're an investment bank, right?

13 A. That's consistent with my  
14 understanding.

15 Q. All right. Let's turn to page 2.  
16 And I want to look at the second bullet on the  
17 top of the page. I'm just going to read the  
18 second half of that bullet. "Having spent  
19 much of the year trading between 210 to \$225  
20 per ton FOB Australia, during Q3 both  
21 international and domestic hard coking coal  
22 prices dropped rapidly. With de-stocking of  
23 raw materials by large Chinese steel mills as  
24 finished goods inventory tied up working  
25 capital affected met coal just as much as iron

1 C. DREWE

2 ore, and for international suppliers this  
3 meant the market of last resort was no longer  
4 buying."

5 Do you see that?

6 A. Yes, I can see those words.

7 Q. And that's saying the hard coking  
8 prices dropped dramatically in the third  
9 quarter of 2012, right?

10 MR. CONWAY: Objection, form.

11 Foundation.

12 A. I mean, I haven't read this report  
13 in detail. That's what that paragraph appears  
14 to say, which is different to what Rio Tinto's  
15 contemporaneous expectations were during that  
16 quarter 3 as included in their -- as  
17 determined by their economic department.

18 Q. Which document do you have in mind  
19 if you have one in mind?

20 Hold on one second. I think I  
21 might have just lost my feed.

22 MR. WU: Can we go off the record.

23 I've just lost feed.

24 MR. CONWAY: Aric, we've been  
25 going a while. Can we take a break?

1 C. DREWE

2 MR. WU: Sure, sure. Let's go off  
3 the record.

4 THE VIDEOGRAPHER: The time is  
5 9:47. This is the end of media labeled  
6 number five. We are going off the  
7 record.

8 (Recess taken.)

9 THE VIDEOGRAPHER: This is the  
10 start of media labeled number six. The  
11 time is 10:08. We are back on the  
12 record.

13 BY MR. WU:

14 Q. Mr. Drewe, other than your  
15 assignment in this case, have you previously  
16 ever carried out an impairment test of coal  
17 assets?

18 A. I've considered the recoverable  
19 amount of investments in mining companies.

20 Q. Were those coal mining companies?

21 A. I couldn't say. I would need to  
22 go and check. I can think of some of them  
23 that aren't, but I can't say that none of them  
24 were.

25 Q. Which are the ones that you think

1 C. DREWE

2 might be coal mining companies?

3 A. Well, I acted, for example, for  
4 another investment fund, which had had its --  
5 which had been suspended by the regulator in  
6 the relevant country in which it was licensed  
7 to act. That investment fund put investments  
8 into -- I think it was fixed funds from  
9 recollection. One of them was exclusively in  
10 mining companies. I can't remember sat here  
11 today, what the mining companies were, whether  
12 they were coal or not.

13 My role in that case is in the  
14 context of those regulated proceedings was to  
15 analyze the cash flows of the investment funds  
16 into the various investments that had been  
17 made and then to form a conclusion on the bona  
18 fides of those investments and also on -- in  
19 the context effectively of whether funds --  
20 monies had been misappropriated, for example,  
21 by the (indiscernible).

22 And my work in that case was  
23 looking at the filings information of those  
24 companies, looking at valuation reports that  
25 were prepared on behalf of those companies,

1 C. DREWE

2 looking at other documents relating to those  
3 companies, and then forming a considered  
4 conclusion on the basis of that information on  
5 both the recoverable amount of the investment,  
6 whether, indeed, the investments were bona  
7 fide. That report was provided in the context  
8 of those regulatory proceedings.

9 Q. And in that matter did you  
10 calculate an estimate of FVLCS under IAS 36?

11 A. I didn't do a formal calculation  
12 of it, no. But I would -- in considering the  
13 recoverable amount of those assets, I  
14 effectively applied what I first required  
15 because that is -- you know, I'm a chartered  
16 accountant.

17 Q. Is that matter ongoing?

18 A. No. That matter is not ongoing.

19 Q. Were you the instructive expert in  
20 that case or was one of your colleagues the  
21 instructive expert?

22 A. I was the instructive expert.

23 Q. And did you give expert -- did you  
24 give testimony in that case?

25 A. I didn't, no. That was -- it was

1 C. DREWE

2 regulated -- as I said earlier, it was  
3 regulated in the context of the suspension of  
4 the fund's license.

5 Q. So do you prepare a report in that  
6 case?

7 A. Yes, I did.

8 Q. And if you were to look at that  
9 report, would you be able to determine whether  
10 or not it involved a coal mining company?

11 A. I'm not entirely sure from the  
12 report. The purpose of the work that I did,  
13 it was -- the specific minerals was -- you  
14 know, is not particularly relevant. I could  
15 look at the underlying information.

16 Q. Well, how would you determine --  
17 if you were -- how would you go about  
18 determining whether or not that matter  
19 involved a coal mining company?

20 A. How would I do that now?

21 Q. Yes.

22 A. I would go back to my working  
23 papers. I would go back to the information we  
24 received and have a look at it.

25 Q. And is that information available

1 C. DREWE

2 to you?

3 A. I would hope so.

4 Q. When did that matter conclude?

5 A. I'd need to check my notes but my  
6 best guess is that it was three years ago,  
7 maybe. Maybe slightly less. Maybe two and a  
8 half.

9 Q. Are there any other matters that  
10 you have in your mind that you think may have  
11 involved coal mining assets or coal mining  
12 companies?

13 A. The other mining related  
14 assignments that immediately are springing to  
15 mine are gold, copper, titanium. And then  
16 various other energy and oil and gas projects.  
17 I can't specifically think of another --  
18 another coal mining case.

19 Q. Okay. So I just want to ask you a  
20 follow-up question about the appendices to  
21 your opening and rebuttal reports, the  
22 appendices that are entitled Information  
23 Relied Upon; so Appendix C to your opening  
24 report and Appendix A to your rebuttal report.

25 A. Okay.

1 C. DREWE

2 Q. So in Appendix B to your opening  
3 report you list five depositions that you  
4 reviewed.

5 Do you see that?

6 A. Yes. And as we talked about  
7 earlier today, these are depositions that are  
8 specifically cited in my report.

9 Q. And Appendix A to your rebuttal  
10 report lists three deposition transcripts,  
11 right?

12 A. Yes. Those are the depositions  
13 that I specifically cited in that report.

14 Q. Did you -- did you review any  
15 deposition transcripts that are not listed in  
16 Appendix C to your opening report or Appendix  
17 A to your rebuttal report?

18 MR. CONWAY: I think that was  
19 asked and answered.

20 MR. WU: Okay.

21 Q. Well, answer it again because I  
22 forgot.

23 MR. CONWAY: Okay.

24 A. Yes, I did. I believe I reviewed  
25 all of the depositions in this case. My



1 C. DREWE

2 understanding is that in the correspondence  
3 between the SEC and counsel for the defendants  
4 that was confirmed.

5 Q. I want to make sure I understand  
6 what you just testified, okay? You said, "I  
7 believe I reviewed all of the depositions in  
8 this case."

9 Do you believe that you've  
10 reviewed the deposition of all the fact  
11 witnesses in this case?

12 A. I don't know what I don't know,  
13 but that's my understanding.

14 Q. Let me just give you an example.  
15 Did you review the deposition transcript of  
16 Tareq Sholi?

17 MR. CONWAY: Who, Aric? Sorry.

18 Q. Tareq Sholi.

19 A. Yes. He was part of the  
20 accounting function. Is that right?

21 Q. I'm just asking if you reviewed  
22 the transcript.

23 And, for example, did you review  
24 the deposition transcript of Matt Colter?

25 A. Are you saying Colter?

1 C. DREWE

2 Q. Colter.

3 A. I would need to check on that one.  
4 It didn't specifically ring a bell. I have  
5 looked at a lot of depositions.

6 MR. WU: I guess, Dean, we can  
7 follow up but I guess we would ask that  
8 you produce a list of all the deposition  
9 transcripts that Mr. Drewe reviewed.

10 MR. CONWAY: Send a request and  
11 we'll look at it.

12 MR. WU: I'm making the request on  
13 the record right now.

14 MR. CONWAY: Okay. I understand.  
15 But send us something in writing and  
16 we'll take a look.

17 BY MR. WU:

18 Q. You're not testifying that you  
19 reviewed the deposition transcript of any  
20 other experts in this case, are you?

21 A. No, I haven't reviewed the  
22 deposition transcript of any expert.

23 Q. Have you formed any opinions about  
24 this matter that are not set forth in your  
25 opening report or your rebuttal report?

1 C. DREWE

2 A. I was initially instructed to  
3 consider the impairment test at 31 December  
4 2011. That's not included in my report.

5 Q. Anything else?

6 A. No. Nothing else.

7 DI Q. And what opinion did you reach in  
8 terms of whether -- as to the impairment test  
9 of 31 December 2011?

10 MR. BEDNAR: Object to the extent  
11 that this is not an opinion that's  
12 expressed in his report. As you know,  
13 the Judge dismissed that claim from the  
14 SEC's Complaint.

15 MR. WU: Are you instructing him  
16 not to answer?

17 MR. BEDNAR: No, I'm not.

18 MR. CONWAY: Aric, The defendants  
19 specifically requested that that topic  
20 be excluded from discovery. There is a  
21 court order saying that that's not part  
22 of discovery. We are instructing him  
23 not to go outside the scope.

24 MR. WU: Okay. So just to be  
25 clear, you're instructing him not to

1 C. DREWE

2 answer?

3 MR. BEDNAR: I believe that the  
4 Court has issued an order so the Court  
5 has instructed that that's beyond the  
6 scope and we're instructing him not to  
7 answer.

8 MR. WU: Okay.

9 BY MR. WU:

10 Q. Are there any opinions expressed  
11 by defendants' experts that you disagree with  
12 that are not set forth in your opening report  
13 or rebuttal report?

14 MR. CONWAY: Asked and answered.

15 A. As we discussed earlier, and as I  
16 explain in my rebuttal report at paragraph  
17 1.2.2, "For the avoidance of doubt, where I do  
18 not comment on aspects of the Rio Tinto expert  
19 reports in this report, this does not mean  
20 that I accept the positions set out within  
21 them."

22 Q. And you're not offering any  
23 opinions beyond what's contained in your  
24 opening report and your rebuttal report,  
25 correct?

1 C. DREWE

2 MR. CONWAY: Are you asking  
3 about --

4 MR. WU: I didn't hear.

5 MR. CONWAY: Are you asking about  
6 his affirmative opinions that are  
7 contained in his report?

8 MR. WU: I'm asking him if he is  
9 offering any opinions in this case  
10 beyond what's contained in his opening  
11 report and his rebuttal report.

12 MR. CONWAY: Objection. Asked and  
13 answered.

14 A. In my rebuttal report I explained  
15 that I haven't commented on all aspects of the  
16 expert reports but that doesn't mean that I  
17 accept the positions set out within them. So  
18 --

19 Q. And I'm just asking whether you  
20 are offering any opinion in this case beyond  
21 what's contained in your opening report and  
22 your rebuttal report.

23 MR. CONWAY: Objection. Asked and  
24 answered several times.

25 A. I haven't offered any opinions in

1 C. DREWE

2 my rebuttal report beyond what's in my  
3 rebuttal report and my main report.

4 Q. I'm sorry. When you said -- I  
5 don't understand. You said you haven't  
6 offered any opinions in your rebuttal report  
7 beyond what's in your rebuttal report and your  
8 main report?

9 A. Yes. I believe your question was  
10 am I offering any opinion beyond what's in my  
11 rebuttal report and my --

12 Q. No, that's not my question.  
13 That's not my question. My question is are  
14 you offering any opinions beyond what is  
15 contained in, A, your opening report, and, B,  
16 your rebuttal report?

17 MR. CONWAY: Objection. Asked and  
18 answered that.

19 A. You mean am I offering those  
20 opinions today or -- I don't -- sorry. I'm  
21 not quite following the question.

22 Q. Well, you're holding yourself out  
23 as an expert in this case, right?

24 A. That's correct, yes.

25 Q. And you are -- and in that

1 C. DREWE

2 capacity you are offering opinions in this  
3 case, correct?

4 A. Yes. I've provided opinions in my  
5 main report and my rebuttal report.

6 Q. And are you offering any expert  
7 opinions in this case beyond what is contained  
8 in A, your opening report, and B, your  
9 rebuttal report?

10 MR. CONWAY: Objection. Asked and  
11 answered.

12 A. I mean, as I sit here today, the  
13 opinions that I've offered are in my report  
14 and my rebuttal report. I don't know where  
15 you're expecting me to have additional  
16 opinions.

17 Q. Mr. Drewe, after you submitted  
18 your rebuttal report in this case have you  
19 been asked to do any additional work?

20 A. Apart from preparing for this --

21 MR. CONWAY: Objection. Form.

22 And I would --

23 Q. It's a yes-or-no question. I'm  
24 not asking you to divulge -- you can answer  
25 the question. I think you were saying "Apart

1 C. DREWE

2 from preparing for this deposition," what?

3 MR. CONWAY: I just caution the  
4 witness do not divulge privileged  
5 communications between the SEC and  
6 himself.

7 A. Well, I was asked to prepare for  
8 this deposition.

9 Q. Outside of that, anything else?

10 A. Nothing I can recall.

11 Q. So earlier today we were  
12 discussing that prior to being engaged as a  
13 testifying expert in this case, you had  
14 performed some work for the SEC in connection  
15 with a consulting engagement with Mazars; is  
16 that correct?

17 A. Yes. That's correct.

18 Q. And that consulting engagement  
19 related to the SEC's pre-lawsuit  
20 investigation; is that correct?

21 A. Yes. That is correct.

22 Q. What were your instructions in the  
23 SEC investigation phase?

24 MR. CONWAY: Aric, again, to the  
25 extent your question calls for



1 C. DREWE

2 communications between the SEC and Mr.  
3 Drewe, I'd caution the witness not to  
4 divulge those communications.

5 Now, go ahead, Mr. Drewe.

6 A. The work that I did was in the  
7 investigation phase was in effect an extension  
8 of the work that I've done in my report. And  
9 it was the earlier phases of the work that  
10 I've done as set out in my report.

11 Q. So is it fair to say you've  
12 performed certain analyses as part of your  
13 investigation?

14 A. Yeah. I performed -- I've  
15 performed certain analyses. I would agree to  
16 that.

17 Q. And I just want a yes-or-no answer  
18 so you don't have to divulge any privileged  
19 information.

20 Did you draft any reports?

21 A. No.

22 Q. Did you construct any valuation  
23 model?

24 A. No.

25 Q. Did you adjust any Rio Tinto

1 C. DREWE

2 valuation models?

3 A. Not that I can specifically  
4 recall.

5 Q. Did you provide any work product  
6 to the SEC as part of your investigation  
7 assignment?

8 A. Could you just give me an example  
9 of what work product would include? Is it  
10 basically anything written?

11 Q. Yeah. Let's do it that way. Did  
12 you provide any written work product to the  
13 SEC as part of your investigation assignment?

14 A. I believe we did provide  
15 something, yes.

16 Q. And by "we" you mean you and Mr.  
17 Brice?

18 A. Yes, that's correct.

19 Q. And did you provide any analyses  
20 orally to any of the SEC attorneys as part of  
21 your investigation assignment?

22 A. Yes.

23 Q. And with whom did you speak at the  
24 SEC in connection with your SEC investigation  
25 assignment?

1 C. DREWE

2 THE WITNESS: Am I to answer that,  
3 Mr. Conway?

4 MR. CONWAY: Yes. You can answer  
5 that.

6 THE WITNESS: Thank you.

7 A. The individuals that we spoke to  
8 included Dean Conway, Gregory Miller. Thomas  
9 Bednar. Mark Cave.

10 Q. Were you provided documents -- or  
11 did the SEC provide you with documents as part  
12 of your investigation assignment?

13 A. Yes.

14 Q. Were you provided access to the  
15 150,000-plus docs we've been talking about  
16 today as part of your investigation  
17 assignment?

18 A. No.

19 Q. Did you review any drafts of the  
20 SEC's Complaint in this lawsuit before it was  
21 filed on October 17, 2017?

22 A. No.

23 Q. Did you review any recommendation  
24 from the SEC enforcement staff to the  
25 Commission seeking authority to file this

1 C. DREWE

2 lawsuit?

3 A. Not that I can recall, no.

4 Q. Did you review any communications  
5 from the SEC enforcement staff to the SEC  
6 Commission?

7 A. Again, not that I can recall, no.

8 Q. Did you review any memo or draft  
9 memo containing the SEC enforcement staff's  
10 analysis of this matter?

11 MR. CONWAY: Objection, form.

12 Vague.

13 A. No. Not that I can recall.

14 Q. During the course of the  
15 deposition, have you communicated by text or  
16 e-mail with anybody from Mazars working on  
17 this matter?

18 A. I've seen I've got a lot of  
19 e-mails because they keep popping up, but I  
20 haven't sent one e-mail.

21 Q. And same answer for texts?

22 A. My wife works at Mazars. I sent  
23 her a text, but not to do with the case.

24 Q. Excluding break times, during the  
25 course of this deposition have you talked to

1 C. DREWE

2 or e-mailed anybody from the SEC?

3 A. No.

4 MR. WU: Can we go off the record.

5 THE VIDEOGRAPHER: The time is

6 10:37. We are going off the record.

7 (Recess taken.)

8 THE VIDEOGRAPHER: The time is

9 10:46. We are back on the record.

10 MR. WU: Mr. Drewe, I don't have  
11 any further questions at this time. But  
12 I'm reserving the balance of my time for  
13 possible further questioning depending  
14 on whether the SEC has some questions.  
15 Thank you.

16 MR. CONWAY: Do any of the other  
17 defendants have questions, Aric?

18 MR. WU: No.

19 MR. FLETCHER: This is Scott  
20 Fletcher, counsel for Thomas Albanese.  
21 Subject to receipt of a complete  
22 materials considered list, we don't have  
23 any questions at this time.

24 MR. RICCIARDI: This is Walter  
25 Ricciardi for Guy Elliott. We have no

1 C. DREWE

2 questions at this time. Thank you.

3 MR. CONWAY: Okay. So why don't  
4 you give us -- let's go off the record  
5 for a moment. We'll take a ten-minute  
6 break and reconvene.

7 THE VIDEOGRAPHER: The time is  
8 10:46. We're going off the record.

9 (Recess taken.)

10 THE VIDEOGRAPHER: The time is  
11 10:57. We are back on the record.

12 MR. CONWAY: Mr. Drewe, the SEC  
13 doesn't have any questions at this time.  
14 We appreciate your time today and have a  
15 good evening.

16 MR. WU: Mr. Drewe, thank you as  
17 well. I appreciate your time. I know  
18 it's really late in London. Please get  
19 home safely. Appreciate it.

20 (Continued on next page to include  
21 jurat.)

22

23

24

25

1 C. DREWE

2 THE WITNESS: Thank you.

3 MR. RICCIARDI: Thank you very

4 much and everybody take care.

5 THE VIDEOGRAPHER: The time is

6 10:58. That marks the end of today's

7 deposition. We're going off the record.

8 (Time Noted: 10:58 p.m.)

9

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\_\_\_\_\_  
CHRISTOPHER DREWE

16

17

18

19 Subscribed and sworn to before me

20 this \_\_\_\_ day of \_\_\_\_\_, 2020.

21

22

23 Notary Public

24

25

## C E R T I F I C A T E

STATE OF NEW YORK )

: ss.

COUNTY OF NEW YORK )

I, FRANCIS X. FREDERICK, a  
Notary Public within and for the State  
of New York, do hereby certify:

That CHRISTOPHER DREWE, the  
witness whose deposition is  
hereinbefore set forth, was duly sworn  
by me and that such deposition is a  
true record of the testimony given by  
the witness.

I further certify that I am not  
related to any of the parties to this  
action by blood or marriage, and that  
I am in no way interested in the  
outcome of this matter.

IN WITNESS WHEREOF, I have  
hereunto set my hand this 7th day of  
July, 2020.



FRANCIS X. FREDERICK



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RULINGS: NONE

TO BE FURNISHED: NONE

REQUESTS: NONE

MOTIONS: NONE

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NAME OF CASE:

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Reason Codes:

1. To clarify the record.

2. To conform to the facts.

3. To correct transcription errors.

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## EXHIBIT 4





**Securities and Exchange Commission  
Plaintiff**

**v.**

**Rio Tinto Plc, Rio Tinto Limited, Thomas Albanese, and Guy  
Robert Elliott  
Defendants**

**Expert Report of Chris Milburn, CPA, CMA, CBV**

**December 20, 2019**

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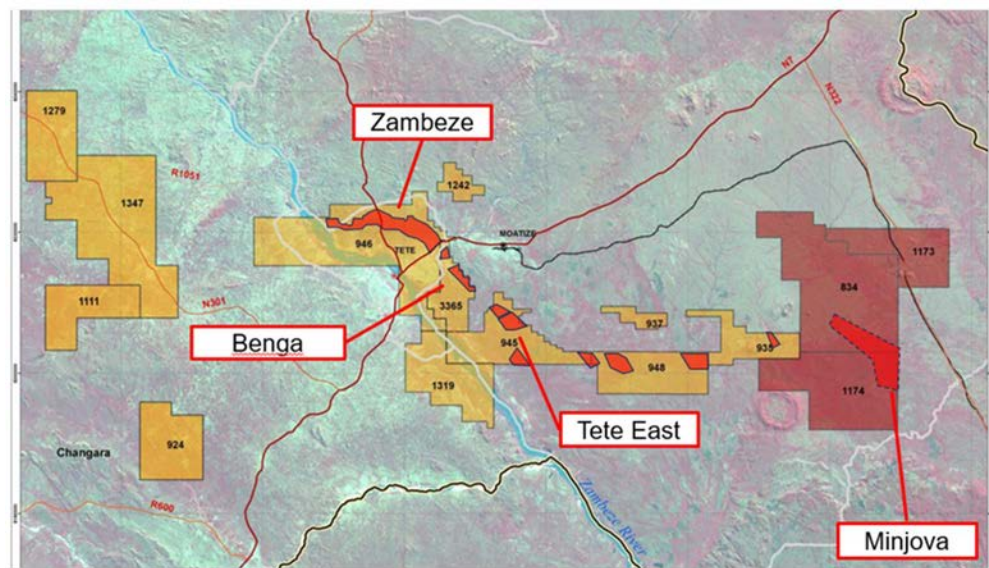
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## 1. INTRODUCTION

### A. Assignment

- 1.1 I have been retained by the Securities and Exchange Commission (“**SEC**”) to provide my independent and objective comments and expert opinions on valuation issues in connection with the litigation between the SEC (“**Plaintiff**”) and Rio Tinto PLC, Rio Tinto Limited, Thomas Albanese and Guy Robert Elliot (collectively the “**Defendants**”).
- 1.2 I am instructed that the litigation between the parties relates to allegations by the Plaintiff of fraud by the Defendants with respect to the public disclosure and financial reporting following the acquisition of Riversdale Mining Limited (“**Riversdale**”) by Rio Tinto PLC and Rio Tinto Limited (collectively “**Rio Tinto**”) on April 8, 2011 (the “**Acquisition Date**”).<sup>1</sup>
- 1.3 Following the Acquisition Date, Riversdale was delisted and renamed Rio Tinto Coal Mozambique (“**RTCM**”). At this time RTCM held three main mineral properties, all located in Mozambique: Benga, Zambeze and Tete East.<sup>2,3</sup> In 2011, Rio Tinto acquired an additional coal property in Mozambique, called Minjova, which it considered in some of its valuation models as part of RTCM’s group of properties. I refer to these four properties collectively as the “**RTCM Projects**”.

**Figure 1.1: Map of the RTCM Projects<sup>4</sup>**



<sup>1</sup> SEC Complaint dated October 17, 2017 (the “**SEC Complaint**”), paragraph 1.

<sup>2</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, page ii. [RT\_00350519]

<sup>3</sup> At the time of the acquisition, the Riversdale assets also included the Zululand Anthracite Colliery (ZAC), a smaller producing property in South Africa. Rio Tinto did not include this asset in the Mozambique assets of RTCM, as it intended to sell the ZAC asset after the acquisition of Riversdale. Source: Rio Tinto Controller’s Paper dated June 18, 2012, page 9. [RT\_00000240]

<sup>4</sup> Rio Tinto Coal Mozambique, “Business Review”, dated May 2012”, page 6. [RT\_00241218]

1.4 I have been asked to provide the following:

- i) A discussion of valuation practices, approaches and international standards and guidelines specific to the valuation of mineral projects;
- ii) A summary of Rio Tinto's DCF valuation models for the RTCM Projects from the Acquisition Date to November 2012 and a comparison of the financial model prepared by Rio Tinto for the purposes of the acquisition of Riversdale (the "**Acquisition Model**") and the financial model prepared by RTCM in 2012 (the "**Business Unit Model**");
- iii) I have been asked to address and render opinions on the following issues:
  - 1) Assuming it was determined as of late 2011 that transporting coal via barges on the Zambeze River was not a viable option for RTCM, did the Acquisition Model provide a reliable measure of the fair market value<sup>5</sup> of the RTCM Projects at that time?
  - 2) Assuming it was determined as of mid-2012 that transporting coal via barges on the Zambeze River was not a viable option for RTCM, did the Acquisition Model provide a reliable measure of the fair market value of the RTCM Projects at that time?

## B. Source of Information

1.5 In the preparation of this report I have relied upon the documents listed in Appendix 1 of this report.

## C. Qualifications

1.6 I am a professional accountant (CPA, CMA) and a Chartered Business Valuator (CBV). I am a Managing Director with Secretariat International and have been involved exclusively in business valuations, financial litigation, and corporate finance-related matters since 1997. I have acted as an advisor to private and public companies, regulatory bodies, and governments on a wide variety of industries. My work experience covers assignments throughout the world.

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<sup>5</sup> For the purposes of my discussion, I refer to the value term Fair Market Value ("**FMV**") which is defined as, "[T]he price, expressed in terms of cash equivalents, at which property would change hands between a hypothetical willing and able buyer and a hypothetical willing and able seller, acting at arms-length in an open and unrestricted market, when neither is under compulsion to buy or sell and when both have reasonable knowledge of the relevant facts." Source: CIBV, "Practice Bulletin No. 2 – International Glossary of Business Valuation Terms", 2001, page 5. [SI-1]

- 1.7 I have extensive experience in the valuation and quantification of damages relating to mineral projects across all stages of development and involving mining projects located all over the world with mineralization including coal, gold, silver, platinum, palladium, copper, cobalt, zinc, lead, molybdenum, nickel, indium, gallium, lithium, tantalum, phosphate, potash, and iron ore. I am a Qualified Valuator under the Standards and Guidelines for Valuation of Mineral Properties promulgated by the Canadian Institute of Mining's Valuation Committee ("**CIMVAL**").
- 1.8 I have experience in the valuation of mineral projects located in Africa, North America, South America, Central America, Australia, Asia and Europe, with reference to mineral valuation codes for Australia, the United States, South Africa, and Canada.
- 1.9 I have prepared expert opinion reports on valuation and economic damages issues in disputes before Canadian and US domestic courts, commercial arbitrations and investor-state arbitrations under many forums including the International Centre for the Settlement of Investment Disputes (ICSID), Permanent Court of Arbitration (PCA), International Chamber of Commerce (ICC), and the London Court of International Arbitration (LCIA).
- 1.10 I have provided expert testimony relating to the valuation of mineral projects on several occasions.
- 1.11 I am the primary author of this report and although I was assisted by Secretariat International staff in its preparation, I am responsible for its contents in its entirety.
- 1.12 My curriculum vitae is attached hereto as Appendix 2.

#### D. Preparation and use of this report

- 1.13 As I am a member in good standing of the Canadian Institute of Chartered Business Valuators ("**CBV Institute**"), I have prepared this report to conform with the Practice Standards of the CBV Institute.
- 1.14 The relevant Practice Standards of the CBV Institute include those governing the preparation of Expert Reports (CICBV Practice Standards 310, 320, and 330).<sup>6</sup>
- 1.15 This report has been prepared solely for the purpose described in this introduction. In all other respects, this report is confidential. It should not be used by any other party for any purpose or reproduced or circulated, in whole or in part, by any party without the prior written consent of Secretariat.
- 1.16 My hourly rate for this assignment is \$750/hour<sup>7</sup> and the hourly rates of the Secretariat staff that assisted me in this assignment ranged from \$400 to \$500 per hour. My compensation for my work on this assignment is based on the number of hours worked and expenses incurred, and is not contingent on the outcome of the litigation.

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<sup>6</sup> The CICBV standards are split into three sections with "10" being reporting standards and recommendations, "20" being scope of work standards and recommendations, and "30" being file documentation standards. All the standards are available at [www.cicbv.ca/practice-standards/](http://www.cicbv.ca/practice-standards/).

<sup>7</sup> For the purpose of this report, all \$ amounts are expressed in U.S. dollars, unless otherwise noted.

## 2. INDUSTRY OVERVIEW

### A. Introduction

- 2.1 In this section, I provide an overview of coal, the mining industry generally and the global coal mining industry in 2011 to 2012.

### B. The Mining Industry

- 2.2 Companies in the mining industry are engaged in the extraction and processing of minerals from the earth. Minerals extracted in the mining process are essential for maintaining and improving the standard of living across the world. Mined materials are needed to construct roads and buildings, to build automobiles, to make computers and satellites, to generate electricity, and to provide the many other goods and services that consumers require.
- 2.3 There are three primary methods used to extract minerals:<sup>8</sup>
- i) Underground mining: ores that are located deep under the Earth's surface or that lie well below the surface, are mined using underground mining;
  - ii) Open pit or surface mining: ores located closer to the surface can be mined using surface mining methods, which generally cost less than underground methods; and,
  - iii) Placer mining: used to recover minerals from sediments in river channels, beach sands, or ancient stream deposits; in placer operations, the mined material is washed and sluiced to concentrate the heavier minerals.
- 2.4 The life cycle of a mine includes the following stages:<sup>9</sup>
- i) Expansion: the first stage in the mining asset life cycle involves risk and geological assessment, and includes the search for evidence of mineral ores or other valuable minerals (coal or non-metallic minerals) to target for further exploration through surveying, sampling and observation of mineral outcroppings;
  - ii) Exploration: the second stage in the life of a mine is where the physical properties of a mineral deposit are assessed through drilling, trenching and other geological techniques and the preparation of technical studies. Once the technical aspects of the deposit are known with a high level of certainty, economic considerations can be applied to determine whether or not it will be economic to extract, process and sell the finished product in markets around the world;

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<sup>8</sup> US Geological Survey, "How do we extract minerals?". [SI-2]

<sup>9</sup> "Introductory Mining Engineering", Hartman, H. L., & Mutmanský, J. M., dated 2002, pages 6 to 14. [SI-3]

- iii) Evaluation: the third stage involves the preparation of technical reports, including Resource Reports, Preliminary Economic Assessments, and Pre-Feasibility Studies, to assess whether the mining project should advance to development;
- iv) Development: the fourth stage involves the financing and construction of the mine and the surrounding infrastructure required to mine, process and transport the saleable mineral products to market. At this stage, a bankable Feasibility Study is prepared, and licenses and permit applications are made;
- v) Production: the fifth stage is the extraction of minerals from the earth, and the processing of the minerals into saleable products. While exploration and development typically continue during this stage in order to extend the mine life, the emphasis in this stage is on production to generate positive cashflow for the mine owner; and,
- vi) Closure: the final stage of a mine's life is reclamation and remediation. This process involves the closing of the mine and recontouring and revegetating the land and restoring local ecosystems to their original state.

### C. Coal and Types of Coal

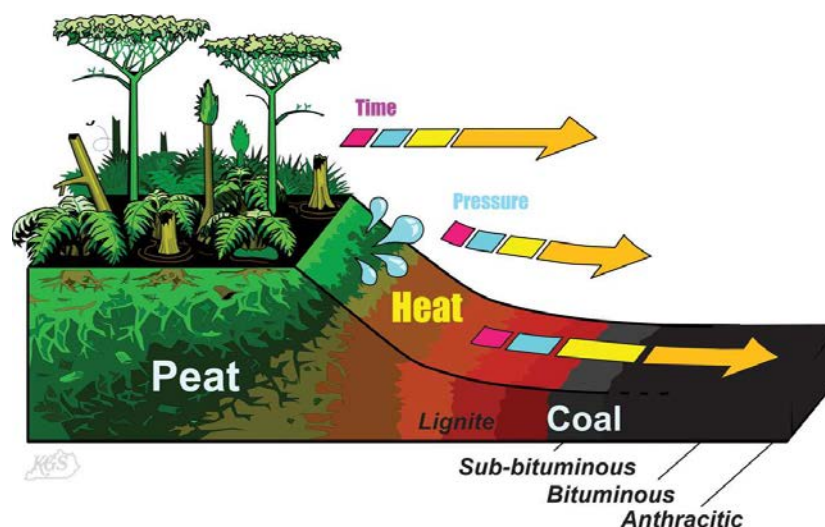
- 2.5 Coal plays a vital role in meeting global energy needs and is critical to infrastructure development. It is used in electricity generation, steel production, cement manufacturing and as a liquid fuel.<sup>10</sup>
- 2.6 Coal is a sedimentary rock made predominately of carbon. It is formed from plant remains (peat) that have been compacted, hardened, chemically altered, and metamorphosed by heat and pressure over time. The degree of change undergone by coal is known as "coalification".<sup>11</sup> Figure 2.2 below provides an illustration of the coalification process.

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<sup>10</sup> World Coal Association, Uses of Coal. [SI-4]

<sup>11</sup> World Coal Association, What is Coal. [SI-5]



**Figure 2.2: The Coalification Process<sup>12</sup>**

- 2.7 A major factor in determining coal quality is coal rank. According to the U.S. Geological Survey (“**USGS**”), there are four major ranks of coal. The rank refers to its level in the process of coalification. The four ranks are as follows:<sup>13</sup>
- i) Anthracite: The highest rank of coal. It is a hard, brittle, and black lustrous coal, often referred to as hard coal, containing a high percentage of fixed carbon and a low percentage of volatile matter;
  - ii) Bituminous: Bituminous coal is a middle rank coal between subbituminous and anthracite. Bituminous coal typically has a high heating value, measured in British Thermal Units, or Btu. This coal type has a shiny and smooth appearance, and is commonly used in electricity generation and the iron/steel production processes;
  - iii) Subbituminous: Subbituminous coal is black in colour and dull and has a higher heating value than lignite; and,
  - iv) Lignite: Lignite coal, also known as brown coal, is the lowest grade of coal with the least concentration of carbon.
- 2.8 The four ranks of coal above can be split into two categories: low rank (or soft) coal and hard coal. Low rank coal includes lignite and subbituminous coal, whereas hard coal consists of bituminous and anthracite coal.<sup>14</sup>
- 2.9 Coal is a family of different products with classifications that refer to a range of ages, compositions and properties.<sup>15</sup> Coal rank is usually assessed by a series of tests that determine the calorific value, moisture content, volatile matter content, ash content, and fixed-carbon content.

<sup>12</sup> Kentucky Geological Survey, Coalification [SI-6]

<sup>13</sup> US Geological Survey, What are the types of coal? [SI-7]

<sup>14</sup> World Coal Association, Types of Coal. [SI-8]

<sup>15</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 16. [SI-9]



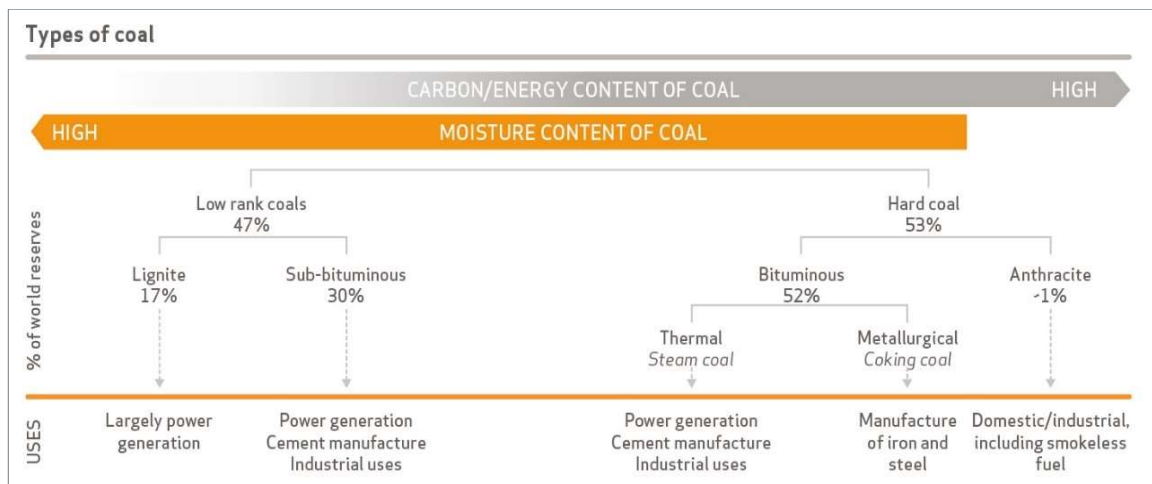
- i) The Calorific Value or Heating Value of coal indicates the amount of heat and energy, expressed in Btu per pound, that is released when the coal is burned.<sup>16</sup> As a general rule, the harder the coal, the higher its energy value and rank.
- ii) Moisture content is an important parameter in coal analysis as it impacts the calorific value and handling properties of a coal. A change in the moisture content changes the proportion of the other coal constituents and the calorific value. In general, as moisture content increases the rank decreases.<sup>17</sup>
- iii) Volatile matter is material that is driven off when coal is heated to 950 °C (1,742 °F) in the absence of air under specified conditions. It is measured by determining the loss of weight, and consists of a mixture of gases, organic compounds, and tars. As volatile matter increases, rank decreases.<sup>18</sup>
- iv) Coal contains a variety of minerals in varying proportions that, when the coal is burned, are transformed into ash. Ash is the non-combustible residue formed from the inorganic or mineral components of the coal. Increasing ash yield corresponds to lower heating (calorific) value, and therefore lower rank.<sup>19</sup>
- v) The fixed-carbon content is the solid combustible residue that remains after subtracting the percentages of moisture, volatile matter, and ash from a coal sample. It is a calculated value determined from other parameters measured in a proximate analysis, rather than through direct measurement. As fixed-carbon content increases, rank increases.<sup>20</sup>

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<sup>16</sup> Kentucky Geological Survey, Calorific Value. [SI-10]  
<sup>17</sup> Kentucky Geological Survey, Moisture in Coal. [SI-11]  
<sup>18</sup> Kentucky Geological Survey, Volatile Matter. [SI-12]  
<sup>19</sup> Kentucky Geological Survey, Ash. [SI-13]  
<sup>20</sup> Kentucky Geological Survey, Fixed Carbon. [SI-14]

- 2.10 The following figure provides an illustration of the types of coal, classified by the energy content and moisture content of the coal, as well as their frequency of occurrence and their main uses:

**Figure 2.3: Types of Coal**<sup>21</sup>



- 2.11 Coal grade is an economic or technological classification of the relative quality of a coal for a particular use. A variety of grades of coal are defined for different uses or markets in different industries and countries, and for the needs of a particular process or by regulations concerning the process or end-use product.<sup>22</sup> As noted in the figure above, bituminous coal includes two different coal grades: metallurgical or 'coking' coal and thermal coal or 'steam' coal. While they have similar geologic origins, their commercial markets and industrial uses are vastly different:

- i) Metallurgical coal is also commonly referred to as coking coal.<sup>23</sup> Coking coal has physical properties that when heated cause it to soften, liquefy and then re-solidify into a harder substance known as coke.<sup>24</sup> Coke is a porous, hard black rock of concentrated carbon that is created by heating bituminous coal without air to extremely high temperatures. Hard coking coal is a key ingredient for the production of iron and steel.<sup>25</sup>
- ii) Thermal coal, also known as steam coal, is a grade of coal used in electric power plants to generate steam to create electricity. It is ground into a fine powder that burns quickly at high temperatures and is used in power plants to heat water in boilers that run steam turbines used to generate electric power. It may also be used to provide space heating for homes and businesses.<sup>26</sup>

<sup>21</sup> World Coal Association, Types of Coal. [SI-8]

<sup>22</sup> Kentucky Geological Survey, Steam Coal. [SI-15]

<sup>23</sup> I refer to this type of coal as coking coal in this report.

<sup>24</sup> Ram River Coal Corp. "Metallurgical Coals", page 3. [SI-16]

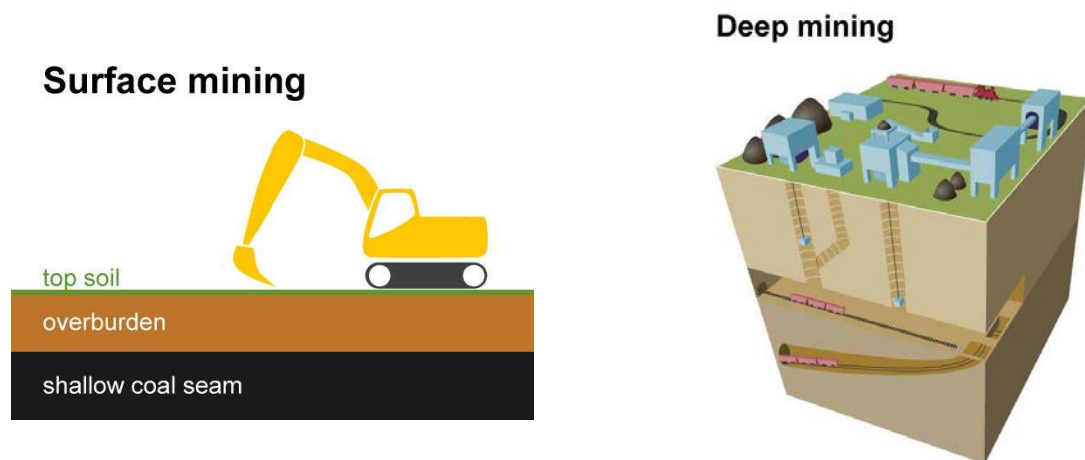
<sup>25</sup> Ram River Coal Corp. "Metallurgical Coals", page 9. [SI-16]

<sup>26</sup> World Coal Association, Coal Electricity. [SI-17]

## D. Coal Mining

- 2.12 Coal is mined by either surface mining or underground mining.<sup>27</sup>
- 2.13 In surface mining, large machines remove the topsoil and layers of rock known as overburden, to expose the coal seam. Surface mining is often used when coal is less than 200 feet underground and is generally less expensive for extracting coal than underground mining.<sup>28</sup>
- 2.14 Underground mining is necessary when the coal is located several hundred feet below the earth's surface. Miners travel by elevator down a mine shaft to reach the depths of the mine, and travel on small trains in long tunnels to get to the coal deposits. The miners operate large machines to dig out the coal.<sup>29</sup>
- 2.15 Surface and underground mining are illustrated below:

**Figure 2.4: Coal Surface Mining and Underground Mining<sup>30</sup>**



- 2.16 After removing the coal from the ground, the coal is sent to a preparation plant near the mining site. Coal preparation cleans and processes coal to remove rocks, dirt, ash, sulphur, and other unwanted materials. This process ensures consistent coal quality and upgrades the coal value.<sup>31</sup>
- 2.17 Once it has been prepared, the coal is shipped to market. There are several methods for transporting prepared coal from the mine to the markets for sale:<sup>32</sup>
- i) Conveyors, trams, and trucks move coal around mines, short distances from mines to consumers close to the mines, or to other modes of long-distance transportation;

<sup>27</sup> World Coal Association, Coal Mining. [SI-18]

<sup>28</sup> U.S. Energy Information Administration (EIA), Coal Mining and Transportation. [SI-19]

<sup>29</sup> U.S. Energy Information Administration (EIA), Coal Mining and Transportation. [SI-19]

<sup>30</sup> U.S. Energy Information Administration (EIA), Coal Mining and Transportation. [SI-19]

<sup>31</sup> U.S. Energy Information Administration (EIA), Coal Mining and Transportation. [SI-19]

<sup>32</sup> U.S. Energy Information Administration (EIA), Coal Mining and Transportation. [SI-19]

- ii) Trains transport coal deliveries from short to long distances;
- iii) Barges transport coal short to medium distances on rivers and lakes;
- iv) Ships transport coal medium to large distances over lakes and oceans; and,
- v) Slurry pipelines move mixtures of crushed coal and water.

## E. Global Coal Industry in 2011 and 2012

### ***Global Coal Market***

- 2.18 Coal resources and reserves have been reported in almost every country of the world, with recoverable reserves reported in approximately 70 countries.<sup>33</sup>
- 2.19 As of 2012, there were an estimated 1.1 trillion tonnes of proven coal reserves worldwide, which is enough coal reserves to last around 150 years at current rates of production. In contrast, there were approximately 50 years of proven oil and gas reserves at current production levels.<sup>34</sup>
- 2.20 Coal was the largest growing source of primary energy in 2011 and 2012, with incremental consumption over 50% higher than oil and gas incremental demand combined.<sup>35</sup> Consequently, coal strengthened its position as the second most important source of primary energy behind oil.<sup>36</sup> Approximately 30% of global primary energy needs, 42% of the world's electricity<sup>37</sup> and 68% of the world's steel<sup>38</sup> was produced using coal as of 2011.

### ***Global Coal Demand***

- 2.21 In 2011, global coal demand increased by 4% (2010: 7,080 million tonnes (“Mt”); 2011: 7,384 Mt).<sup>39</sup> This growth rate was consistent with the average growth for the preceding ten years (4%).<sup>40</sup> Incremental thermal coal demand was 176 Mt in 2011, increasing by 3% (2010: 5,293 Mt; 2011: 5,469 Mt); whereas metallurgical coal demand grew by 8% (2010: 812 Mt; 2011: 878 Mt).<sup>41</sup>
- 2.22 In 2012, global coal demand increased by 2%.<sup>42</sup> Although coal demand increased, demand growth was the third lowest on record over the preceding decade.<sup>43</sup> The growth rate for global hard coal consumption was 3%, Demand for thermal coal and coking coal was 2% and 4%, respectively (lower than that of 2011).

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<sup>33</sup> World Coal Association, Where is Coal found. [SI-20]

<sup>34</sup> World Coal Association, Where is Coal found. [SI-20]

<sup>35</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 12. [SI-9]

<sup>36</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 12. [SI-9]

<sup>37</sup> World Coal Association, Coal Facts, 2012, page 1. [SI-21]

<sup>38</sup> World Coal Association, Coal & Steel Facts, 2012, page 1. [SI-22]

<sup>39</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 12. [SI-9]

<sup>40</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 15. [SI-9]

<sup>41</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 12. [SI-9]

<sup>42</sup> International Energy Agency, Coal Medium-Term Market Report, 2013, page 14. [SI-23]

<sup>43</sup> International Energy Agency, Coal Medium-Term Market Report, 2013, page 14. [SI-23]

### ***Global Coal Supply***

- 2.23 Global coal supply grew by 7% in 2011 (2010: 7,201 Mt; 2011: 7,678 Mt), which compares with an average of only 5% over the first decade of the 21st century.<sup>44</sup>
- 2.24 In 2012, global coal production growth began to slow and global coal supply grew by only 2% which is significantly lower than the 5% average of the preceding decade.<sup>45</sup> Incremental thermal coal supply contributed to approximately 84% of total hard coal supply growth, with coking coal accounting for the remaining 16%.<sup>46</sup>

### ***International Market***

- 2.25 The market for internationally traded coal grew by 7%, or 77 Mt in 2011.<sup>47</sup> Over 90% of coal trade in 2011 was seaborne hard coal with the remainder being overland coal trade.<sup>48</sup>
- 2.26 China is by far the world's largest producer and consumer of coal, and accounts for more than 45% of both global totals.<sup>49</sup> In 2011, China alone accounted for more than 75% of total incremental coal demand and became the world's largest importer of hard coal, taking over the position from Japan.<sup>50</sup> Chinese coal demand growth slowed from 9% in 2011 to 5% in 2012.

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<sup>44</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 15. [SI-9]  
<sup>45</sup> International Energy Agency, Coal Medium-Term Market Report, 2013, page 26. [SI-23]  
<sup>46</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 15. [SI-9]  
<sup>47</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 33. [SI-9]  
<sup>48</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 33. [SI-9]  
<sup>49</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 12. [SI-9]  
<sup>50</sup> International Energy Agency, Coal Medium-Term Market Report, 2012, page 12. [SI-9]

### 3. THE VALUATION OF MINERAL PROJECTS

#### A. Introduction

- 3.1 The practice of valuation can be defined as *“the act or process of determining the value of something”*.<sup>51</sup>
- 3.2 The term “value” has many meanings in different contexts. Generally, the value of an item refers to its monetary worth or the *“fair return or equivalent in terms of money or goods and services for something exchanged.”*<sup>52</sup>
- 3.3 Whereas the amount a person would be willing to pay for a certain asset such as a piece of art may be driven largely by their perception or value, or by aesthetic or emotional reasons, the value of financial or business assets are driven by the cash flows that they are expected to generate in future. Thus, the practice of business valuation is primarily concerned with assessing the amount of future cash flow an asset or business is expected to generate in the future, and the risk or uncertainty of realizing those cash flows.<sup>53</sup>
- 3.4 The valuation of mineral projects is a specialty area of valuation that must be carried out by appropriately qualified individuals. In addition to having training and experience in general valuation principles and practices, a mineral property valuator must understand the mining industry and have experience with the valuation of mineral projects.

#### B. International Mineral Reporting Standards and the JORC Code

- 3.5 The Committee for Mineral Reserves International Reporting Standards (“**CRIRSCO**”), was formed in 1994 under the auspices of the Council of Mining and Metallurgical Institutes. CRIRSCO is a grouping of representatives of organizations that are responsible for developing mineral reporting codes and guidelines in the world’s major mining centers including Australasia (JORC), Brazil (CBRR), Canada (CIM), Chile (National Committee), Colombia (CCRR), Europe (PERC), Indonesia (KOMPER), Kazakhstan (KAZRC), Mongolia (MPIGM), Russia (NAEN), South Africa (SAMREC), Turkey (UMREK) and the USA (SME).<sup>54</sup>
- 3.6 Riversdale and Rio Tinto reported their coal ore mineral Reserves and Resources (defined below) in accordance with the Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves, December 2012 (the “**JORC Code**”) as required by the Australian Securities Exchange (ASX).<sup>55</sup>

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<sup>51</sup> “Business Valuation”, Howard E Johnson, page xlix. [SI-24]

<sup>52</sup> Merriam-Webster dictionary, “Value”. [SI-25]

<sup>53</sup> “Damodaran on Valuation” 2<sup>nd</sup> Edition, Aswath Damodaran, page 1. [SI-26]

<sup>54</sup> “CRIRSCO”, Canadian Institute of Mining, Metallurgy and Petroleum. [SI-27]

<sup>55</sup> Rio Tinto, 2012 Annual Report, Page 156. [SI-28]

- 3.7 The JORC Code is a mandatory professional code of practice that sets minimum standards for the public reporting of minerals exploration results, mineral resources and mineral reserves for listing companies in Australia and New Zealand.<sup>56</sup> Public reports prepared in accordance with the JORC Code inform investors or potential investors and their advisors and include annual and quarterly company reports, press releases, information memoranda, technical papers, website postings and public presentations of Exploration Results, Mineral Resources and Ore Reserves estimates.<sup>57</sup>
- 3.8 JORC reports must be prepared by a Competent Person (“**CP**”), a mineral industry professional who is a Member or Fellow of The Australasian Institute of Mining and Metallurgy, or of the Australian Institute of Geoscientists with a minimum of five years relevant experience in the style of mineralisation or type of deposit under consideration.<sup>58</sup>
- 3.9 The JORC Code envisages the use of reasonable investment assumptions, including the use of projected long-term commodity prices, in calculating mineral reserve estimates (see mining term definitions below). However, for US reporting, the US SEC requires historical price data to be used. For this reason, Reserves reported to the SEC in the Form 20-F may differ from those reported in accordance with the JORC Code.<sup>59</sup>
- 3.10 The JORC Code classifies mineral deposits by the level of geological and economic certainty (and thus value), as either Mineral Resources or Ore Reserves.
- 3.11 A **Mineral Resource** is defined by the JORC Code as follows:<sup>60</sup>
- ... a concentration or occurrence of solid material of economic interest in or on the Earth’s crust in such form, grade (or quality), and quantity that there are reasonable prospects for eventual economic extraction. The location, quantity, grade (or quality), continuity and other geological characteristics of a Mineral Resource are known, estimated or interpreted from specific geological evidence and knowledge, including sampling...*

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<sup>56</sup> JORC Code 2012, [SI-29]

<sup>57</sup> JORC Code 2012, paragraph 6. [SI-29]

<sup>58</sup> JORC Code 2012, paragraph 11. [SI-29]

<sup>59</sup> Rio Tinto, 2018 Annual Report, Page 270. [SI-30]

<sup>60</sup> JORC Code 2012, paragraph 20. [SI-29]



- 3.12 Mineral Resources are divided into three categories under the JORC Code in order of increasing level of geological certainty as Inferred (lowest), Indicated and Measured (highest) Resources. JORC defines each as follows (emphases added):<sup>61</sup>

*“An **Inferred Mineral Resource** is that part of a Mineral Resource for which quantity and grade (or quality) are estimated on the basis of limited geological evidence and sampling...An Inferred Mineral Resource has a lower level of confidence than that applying to an Indicated Mineral Resource and must not be converted to an Ore Reserve...Caution should be exercised if Inferred Mineral Resources are used to support technical and economic studies such as Scoping Studies.*

*An **Indicated Mineral Resource** is that part of a Mineral Resource for which quantity, grade (or quality), densities, shape and physical characteristics are estimated with sufficient confidence to allow the application of Modifying Factors in sufficient detail to support mine planning and evaluation of the economic viability of the deposit...An Indicated Mineral Resource has a lower level of confidence than that applying to a Measured Mineral Resource, but has a higher level of confidence than that applying to an Inferred Mineral Resource.*

*A **Measured Mineral Resource** is that part of a Mineral Resource for which quantity, grade (or quality), densities, shape, and physical characteristics are estimated with confidence sufficient to allow the application of Modifying Factors to support detailed mine planning and final evaluation of the economic viability of the deposit...A Measured Mineral Resource has a higher level of confidence than that applying to either an Indicated Mineral Resource or an Inferred Mineral Resource. It may be converted to a **Proved Ore Reserve** or under certain circumstances to a **Probable Ore Reserve**.” [emphasis added]*

- 3.13 Indicated and Measured Mineral Resources can be upgraded to Ore Reserves which are economically mineable Mineral Resources, through the application of “Modifying Factors”. JORC defines an Ore Reserve as follows:<sup>62</sup>

*“...the economically mineable part of a Measured and/or Indicated Mineral Resource. It includes diluting materials and allowances for losses, which may occur when the material is mined or extracted and is defined by studies at Pre-Feasibility or Feasibility level as appropriate that include application of Modifying Factors. Such studies demonstrate that, at the time of reporting, extraction could reasonably be justified... Ore Reserves are sub-divided in order of increasing confidence into Probable Ore Reserves and Proved Ore Reserves” [emphasis added]*

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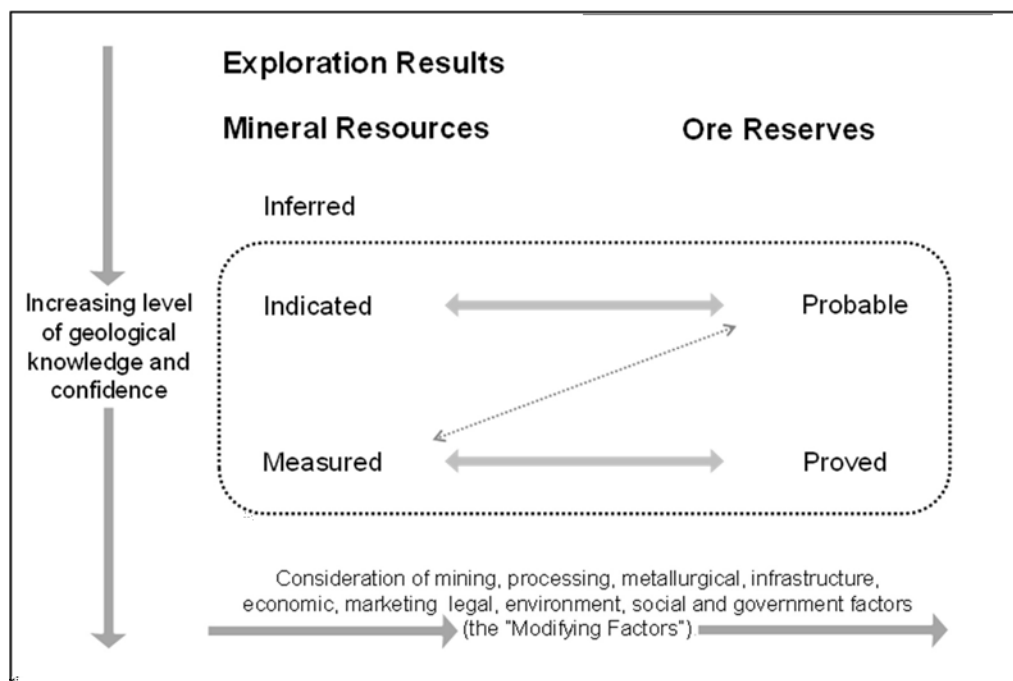
<sup>61</sup> JORC Code 2012, paragraph 22. [SI-29]

<sup>62</sup> JORC Code 2012, paragraph 22. [SI-29]



- 3.14 The following figure illustrates the gradient of definitions for Reserves and Resources under the JORC Code:

**Figure 3.1: Reserves and Resources**<sup>63</sup>



- 3.15 The “Modifying Factors” applied to convert Indicated and Measured Mineral Resources to Ore Reserves include mining, processing, metallurgy, infrastructure, economics (grade, price, costs to mine, process, ship), marketing, legal, environmental, social and governmental factors.<sup>64</sup> As noted in the figure above, Inferred Resources cannot be converted into Reserves and rather must be elevated into Indicated or Measured first. Indicated Resources can only be converted into Probable Reserves, but Measured Resources can be converted into either Probable or Proven Reserves.

<sup>63</sup> JORC Code 2012, paragraph 12. [SI-29]

<sup>64</sup> JORC Code 2012, paragraph 12. [SI-29]

- 3.16 Reserves and Resources under the JORC Code are defined by means of the following types of technical studies that are prepared by the Competent Persons (CPs):
- i) A **Scoping Study**: *“is an order of magnitude technical and economic study of the potential viability of Mineral Resources. It includes appropriate assessments of realistically assumed Modifying Factors together with any other relevant operational factors that are necessary to demonstrate at the time of reporting that progress to a Pre-Feasibility Study can be reasonably justified. A Scoping Study must not be used as the basis for estimation of Ore Reserves.”*<sup>65</sup>
  - ii) A Preliminary Feasibility Study, also known as a **Pre-Feasibility Study** or (“PFS”), is *“a comprehensive study of a range of options for the technical and economic viability of a mineral project that has advanced to a stage where a preferred mining method is established and an effective method of mineral processing is determined. It includes a financial analysis based on reasonable assumptions on the Modifying Factors and the evaluation of any other relevant factors which are sufficient for a Competent Person, acting reasonably, to determine if all or part of the Mineral Resources may be converted to an Ore Reserve at the time of reporting.”*<sup>66</sup>
  - iii) A **Feasibility Study** (“FS”) is *“a comprehensive technical and economic study of the selected development option for a mineral project that includes appropriately detailed assessments of applicable Modifying Factors together with any other relevant operational factors and detailed financial analysis that are necessary to demonstrate at the time of reporting that extraction is reasonably justified (economically mineable). The confidence level of the study will be higher than that of a Pre-Feasibility Study”*.<sup>67</sup>
- 3.17 In order to define an Ore Reserve, the JORC Code requires that at least a Pre-Feasibility Study be carried out with a mine plan that is technically achievable and economically viable, and that material Modifying Factors have been considered.<sup>68</sup>

### C. International Mineral Valuation Standards

- 3.18 In addition to general valuation principles and standards, the valuation of mineral projects is guided by international mining codes which set out industry best practices for this area. The internationally recognized mining codes and standards include the following:
- i) The Standards and Guidelines for Valuation of Mineral Properties prepared by the Special Committee of the Canadian Institute of Mining, Metallurgy and Petroleum (“**CIMVAL**”);<sup>69</sup>

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<sup>65</sup> JORC Code 2012, paragraph 38. [SI-29]

<sup>66</sup> JORC Code 2012, paragraph 39. [SI-29]

<sup>67</sup> JORC Code 2012, paragraph 40. [SI-29]

<sup>68</sup> JORC Code 2012, paragraph 40. [SI-29]

<sup>69</sup> CIMVAL Code. [SI-31]

- ii) The South African Mineral Asset Valuation (“**SAMVAL**”) Working Group’s SAMVAL Code sets out minimum standards and guidelines for public reporting of mineral asset valuation in South Africa;<sup>70</sup>
- iii) The Australasian Code for the Public Reporting of Technical Assessments and Valuations of Mineral Assets (the “**VALMIN**” Code) is prepared by the VALMIN Committee and regulates the public reporting of mineral asset valuation in Australasia;<sup>71</sup>
- iv) The Society for Mining Metallurgy and Exploration (“**SME**”) Standards and Guidelines for Valuation of Mineral Properties, which is a set of standards for the appraisal of the value of mineral property assets in the United States;<sup>72</sup> and,
- v) The International Mineral Property Valuation Standards (“**IMVAL**”) Template, which is a standards and guidelines template created for the harmonization of International Mining Codes and Standards by an international committee comprised of representatives of SAMVAL (South Africa), CIMVAL (Canada), VALMIN (Australasia), SME (USA), and the International Institute of Minerals Appraisers (“**IIMA**”) (USA).<sup>73</sup>

3.19 All of the above noted mineral valuation codes are broadly consistent. I refer primarily to CIMVAL herein since the guidance provided in the CIMVAL Code is somewhat more comprehensive than the other mineral valuation codes. CIMVAL is part of the IMVAL umbrella organization of valuation standards group, which includes VALMIN, SAMVAL, SME and IIMA committees. Thus, I refer to CIMVAL not as a valuation code that Rio Tinto or its consultants were bound to follow but rather a guidance for best practices in the international mineral valuation industry.

3.20 The following are a number of key concepts under CIMVAL that are relevant to the valuation of Mineral Projects:

- i) Mineral Property: A “**Mineral Property**” is any right, title or interest to property held or acquired in connection with the exploration, development, extraction or processing of minerals which may be located on or under the surface of such property, together with all fixed plant, equipment, and infrastructure owned or acquired for the exploration, development, extraction and processing of minerals in connection with such properties;
- ii) Types of Mineral Properties: Mineral Properties can be categorized into the following four main types (although there are no clear-cut boundaries between types):<sup>74</sup>
  - **Exploration Properties:** A Mineral Property that has been acquired, or is being explored, for mineral deposits but for which economic viability has not been demonstrated;

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<sup>70</sup> SAMVAL Code 2016. [SI-32]

<sup>71</sup> VALMIN Code 2015, Section 8.3, table 1. [SI-33]

<sup>72</sup> SME Standards and Guidelines for the Valuation of Mineral Properties, 2017. [SI-34]

<sup>73</sup> International Mineral Property Valuation Standards (IMVAL) Template, May 2018. [SI-35]

<sup>74</sup> CIMVAL, page 8-11. [SI-31]

- **Mineral Resource Properties:** A Mineral Property which contains a Mineral Resource that has not been demonstrated to be economically viable by a Feasibility Study or Prefeasibility Study;
- **Development Properties:** A Mineral Property that is being prepared for mineral production and for which economic viability has been demonstrated by a Feasibility Study or Prefeasibility Study; and,
- **Production Properties:** A Mineral Property with an operating mine, with or without a processing plant, which has been fully commissioned and is in production.

#### D. Selecting a Valuation Approach in a Mineral Property Valuation

3.21 The three valuation approaches to consider for a 'going concern'<sup>75</sup> are as follows:

- i) **Income-based approaches:** Generally, in the valuation of a business interest, the discretionary after-tax cash flow is of primary importance. When applying a going-concern approach, methodologies such as the discounted cash flow (DCF) or capitalized cash flow are preferred as these methods determine the present value of future cash flows that are expected to be generated by the business;
- ii) **Market-based approaches:** Under market approaches, the value of a given subject asset or business interest are determined by reference to the values of similar assets that are traded in efficient public markets. Value relationships can be inferred from information pertaining to publicly traded business interests or transactions provided they are deemed sufficiently comparable to the subject business; and,
- iii) **Cost-based approaches:** Cost-based approaches are based on the principle that historical costs incurred contribute to future value or similarly, that a notional purchaser would not spend more on an asset than it would cost them to acquire or construct the asset themselves.

3.22 In the valuation of a mineral project, the valuation approach(es) selected by the valuator depends on the stage of exploration or development of the subject Mineral Property, as well as the type and quality of information that is available upon which a valuation conclusion may be based. Multiple approaches are typically applied and compared.<sup>76</sup>

<sup>75</sup> A company that has sufficient assets to meet its obligations as they arise is considered a going concern.

<sup>76</sup> CIMVAL, pages 9-10. [SI-31]

- 3.23 According to CIMVAL, the following valuation approaches are generally considered appropriate for each type of Mineral Property:<sup>77</sup>

**Figure 3.2: CIMVAL Valuation Approach Guidelines by Stage of Development**

Valuation Approach	Exploration Properties	Mineral Resource Properties	Development Properties	Production Properties
<b>Income</b>	No	In some cases	Yes	Yes
<b>Market</b>	Yes	Yes	Yes	Yes
<b>Cost</b>	Yes	In some cases	No	No

- 3.24 CIMVAL's figure of the appropriate valuation approaches by stage of development as provided above is generally consistent with similar figures presented in the VALMIN Code<sup>78</sup> and the SAMVAL Code.<sup>79</sup>
- 3.25 Generally, market approaches are appropriate or widely used across all stages of project development, income approaches are only appropriate once economic viability has been demonstrated with a PFS or FS level study (i.e. when Ore Reserves have been defined), and cost approaches are only appropriate for exploration stage projects where economic viability has not yet been established.

## E. Overview of the RTCM Projects

### ***Benga***

- 3.26 The Benga coal project ("**Benga**") was an advanced staged coal project.<sup>80</sup> As of the Acquisition Date Benga was under construction (on phase 1) had a planned production rate of 10 million tonnes per annum ("**Mtpa**") on a run of mine ("**ROM**") basis of both hard coking coal and thermal coal.<sup>81</sup> Rio Tinto considered it had the potential for expansion to a production rate of 20 Mtpa ROM.<sup>82</sup>

<sup>77</sup> CIMVAL, page 22. [SI-31]

<sup>78</sup> VALMIN Code 2015, Section 8.3, table 1. [SI-33]

<sup>79</sup> SAMVAL Code 2016, Figure 1, page 14. [SI-32]

<sup>80</sup> Rio Tinto Board Meeting Paper on the Acquisition of Riversdale Mining Limited dated December 16, 2010, page 3. [RT\_00017283]

<sup>81</sup> See discussion of the types of coal in Appendix 2.

<sup>82</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, pages iii and iv. [RT\_00350519]

- 3.27 Benga was a joint venture between Riversdale (65% ownership initially, reduced to 60% in 2012) and Tata Steel Limited (35% ownership).<sup>83</sup> A Feasibility Study was prepared in July of 2009 and an internal Riversdale technical report was prepared in 2010.<sup>84</sup> As of the Acquisition Date, Riversdale reported JORC compliant Resources for Benga of 4,032 million tonnes. Included in the Resources were 502 million tonnes of Reserves.<sup>85</sup>
- 3.28 In its due diligence documentation for the Acquisition of Riversdale, Rio Tinto stated that Benga “*remain[ed] short of the feasibility level required by Rio Tinto*”, despite the completion of the 2009 Feasibility Study by Riversdale.<sup>86</sup>
- 3.29 Based on the information available at the Acquisition Date, the Benga project would likely have been classified as a Development Property under CIMVAL since it had established Proven and Probable Reserves, and had begun construction.

### **Zambeze**

- 3.30 At the Acquisition Date, the Zambeze coal project (“**Zambeze**”) was less advanced in its stage of development than Benga as its PFS was still in progress and it had not yet defined any Reserves. Thus, it would likely have been classified as a Mineral Resource Property under CIMVAL.<sup>87</sup> Rio Tinto had planned a production rate of 45 Mtpa ROM for Zambeze.<sup>88,89</sup> The JORC compliant resources for Zambeze as reported by Riversdale totalled 9 billion tonnes, most of which fell into the Inferred Resource category (the lowest level of certainty). In its due diligence documentation, Rio Tinto stated:<sup>90</sup>

*“Publicly announced resource estimates for the Zambeze significantly overstate coal resources due to a lack of meaningful geological and mining cut-off criteria that is considered inconsistent with the requirements of the JORC Code. Non-compliance with the JORC Code may constitute a breach of the AusIMM Code of Ethics and ASX listing rules.”*

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<sup>83</sup> Rio Tinto 2011 Annual Report, Note 39, page 190. [SI-36]

<sup>84</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, Table 3.1, page 31. [RT\_00350519]

<sup>85</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, Table 3.1, page 32. [RT\_00350519]

<sup>86</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, Table 3.1, page 57. [RT\_00350519]

<sup>87</sup> Rio Tinto Board Meeting Paper on the Acquisition of Riversdale Mining Limited dated December 16, 2010, page 3. [RT\_00017283]

<sup>88</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, pages iii, iv, vi. [RT\_00350519]

<sup>89</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, page vi. [RT\_00350519]

<sup>90</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, page 8. [RT\_00350519]

***Tete East (or EL945L Underground)***

- 3.31 Coal exploration titles held by RTCM in the vicinity of Benga and Zambeze were collectively termed the Tete East coal project (“**Tete East**” or “**EL945**”). These tenements were at a preliminary stage of exploration and evaluation as of the date Rio Tinto acquired Riversdale and had not yet established any Resources under JORC.<sup>91</sup> Since it had not yet defined Resources under JORC, it would be classified as an Exploration Property under CIMVAL over the relevant period.
- 3.32 During its due diligence procedures, Rio Tinto noted that the Tete East licenses had “*limited potential for additional coking coal resources*” as the area was “*sparsely drilled in general, structurally complex and affected by intrusions. Little coal quality information [was] currently available [...]*.”<sup>92</sup>

***Minjova***

- 3.33 Unrelated to the acquisition of Riversdale, Rio Tinto Exploration also acquired an additional early exploration stage project in a nearby coal property in the Moatize Basin called Minjova (“**Minjova**”). This project was acquired by RTCM after the Riversdale transaction for \$5 million and, as noted above, was included in some of Rio Tinto valuation models for the RTCM Projects.<sup>93</sup> JORC compliant Resources had not been defined at Minjova over the period from 2011 to 2012. Thus, it would also be classified under CIMVAL as an Exploration Property. The Minjova project was located to the east of the Tete East project (see Figure 1.1 above).

**F. Income Approach - Discounted Cash Flow (“DCF”) Methodology**

- 3.34 A key principle of valuation theory is that the value of a mining project is a function of the future economic benefits that will accrue to the owner of that mine. Thus, the income approach is the preferred valuation approach to use when sufficient information is available to prepare a reliable forecast of those future economic benefits. The most widely used and understood methodology under the income approach to value is the discounted cash flow or DCF methodology.

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<sup>91</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, page iii. [RT\_00350519]

<sup>92</sup> Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011, page 8. [RT\_00350519]

<sup>93</sup> Rio Tinto internal memorandum, “Rio Tinto Coal Mozambique Impairment Valuation – Updated” dated January 11, 2013, page 6. [RT\_00000380].



- 3.35 In a DCF model for a mineral project, a forecast of future cash flows (inflows and outflows) over the life of the mine is prepared using the technical information available with regard to the amount and quality of the resource data, estimates of the future prices at which the finished mineral products can be sold, and the operating and capital costs required to mine and produce the finished product. Then, a risk adjusted rate of return or discount rate is applied to the future cash flows using a mathematical formula to calculate the present value of each year's future cash flows. The sum of the present values of these future cash flows represents the net present value ("**NPV**") for the mining project at the valuation date.
- 3.36 It is important to recognize that the conclusions reached from a DCF analysis (in any industry) are only as reliable as the underlying data and assumptions that are used to construct the cash flow model. Thus, a DCF should only be used when the future cash flows of the project can be estimated with a sufficient level of certainty. As noted above, in the mining industry, this generally occurs on the successful completion of a PFS level study at which point Reserves have been defined and the mine plan and project costs have been developed in detail by the geologists, mining engineers or other technical persons competent (CPs) to opine on such matters.<sup>94</sup>
- 3.37 In the following section, I outline the elements of the DCF model and considerations specific to a coal mining project.

#### **G. Elements of a Discounted Cash Flow Model**

- 3.38 A DCF model measures all of the cash inflows and outflows for a given business interest or, in this case, a coal mining project. The remainder after all cash outflows are deducted from the cash inflows is the available cash flows to the project owners. A risk adjusted discount rate is applied to the available cash flows in each year to convert those future cash flows to a present value.

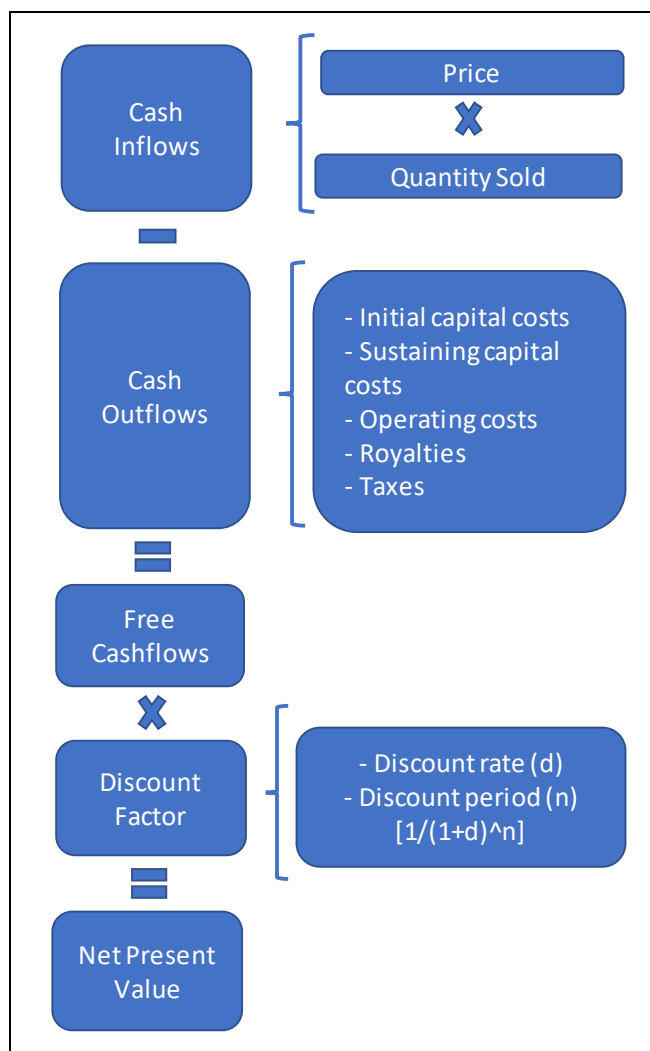
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<sup>94</sup> Rio Tinto's application of the DCF methodology to projects without defined Reserves is generally not consistent with international mineral valuation codes, however I have not been asked to provide my opinion on Rio Tinto's selection of valuation approach(es) or its application of the DCF to the RTCM Projects in 2010-2012, herein.



3.39 The following figure summarizes the key elements included in a DCF model used to value a coal mining project:<sup>95</sup>

**Figure 3.3: Elements of a DCF Model**



<sup>95</sup>

For the purposes of this discussion I refer to a pre-interest DCF expressed in real terms (before inflation) which yields the enterprise value (debt + equity) of a mineral project or business interest.

3.40 I discuss these elements in further detail below:

### **Cash Inflows**

#### **Gross Sales Revenue = Price x Amount of Coal Sold in Each Year:**

- **Coal price** (\$ per tonne): the price of coal is a function of the supply and demand for coal in local and international markets. The applicable price for the coal from a specific mine is dependent on the type of coal (hard coking coal, thermal coal, etc.), and the quality of the coal. Therefore, the price received will include adjustments for the coal's energy value or 'calorific value', moisture content and the content of any deleterious elements such as ash or sulphur. Forecasted prices applied in a DCF can be based on management's independent view, the view of a basket of industry analysts and/or consultants, and can also be informed by the prevailing and historical spot prices and futures prices;
- **Quantity sold** (in tonnes "t", or million tonnes "Mt"): the estimated production in each year of the life of the mine for each type of coal to be sold to customers in international markets. The forecasted quantity of coal sales begins with the JORC Resources, adjusted as appropriate for the level of certainty of Reserves and Resources to obtain the total ROM production from the mine in each year. The tonnes of ROM are then reduced for the estimated yield percentages in the washing process and plant processing process to obtain the tonnes of saleable production.

### **Cash Outflows**

- **Royalties:** Mining companies are required to pay royalties on mineral revenues to the state. In Mozambique, from 2011 to 2013, a 3% royalty was applicable to all mineral production other than precious metals, gemstones and diamonds (for which higher royalties applied). Royalties are deducted from gross revenues to determine net revenues.
- **Operating costs (or "opex"):** Includes costs related to the extraction and production of coal, such as removal of overburden (i.e. waste material located above the coal resource), mining, processing, costs to transport the coal to the shipping point (where the seller assumes responsibility for the coal and any additional shipping costs) by truck, rail, barge or other means, and other costs related to the operation of the mine such as general and administrative costs.  
  
Operating costs are deducted from net revenues to determine the operating margin, also referred to as the earnings before interest, taxes, depreciation and amortization ("EBITDA").
- **Capital costs (or "capex"):** Represent costs expended to purchase, construct or otherwise increase the value of fixed assets, such as property, plant and equipment. There are two types of capital costs:

1. Initial (or expansion) capex: Initial capex is incurred prior to commercial production and expansion capex is incurred in order to increase production levels. This includes the capital required to conduct exploration, studies (geology, environment, logistics, economics, social, etc.), construction of the mine and the processing facilities and related infrastructure required to bring the project to production; and,
  2. Sustaining capex: Capital costs expended during the operational life of the mine, which are required to keep the mine operating at its existing level of productive capacity (e.g. annual maintenance on mining equipment).
- **Closure costs:** represents the costs of closing down operations, clean-up, environmental restoration and/or rehabilitation of land associated with a mining project. These costs relate to legal obligations of a mining concession holder and typically occur during the last year of the life of the mine.<sup>96,97</sup>
  - **Taxes:** Includes all corporate taxes, including federal, municipal and withholding taxes, paid to the government based on existing tax regimes.
  - **Changes in net working capital:** Represents the cash required to operate the business. This is calculated based on estimated fluctuations in a business' accounts payable, accounts receivable, prepaid expenses and other current (short-term) assets and liabilities.
- 3.41 The EBITDA or operating margin, less closure costs, capex, taxes and changes in net working capital, represents the project's free cash flow ("FCF") in each year over the life of the mine.

## H. Discounting

- 3.42 The future cash flows in a DCF are discounted to account for two issues:<sup>98</sup>
- i) the time value of money; and,
  - ii) the risks of realizing the projected future income on the date estimated.
- 3.43 I discuss each of these issues in turn, below:
- i) Time value of money: The time value of money refers to the concept that a dollar received today is worth more than a dollar received in the future because the dollar received today can be invested in a risk-free investment and earn a return (i.e. interest) with the passage of time.

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<sup>96</sup> "Mine Rehabilitation and Closure Cost", Richard Humphries dated July 2016. [SI-37]  
<sup>97</sup> Mozambique Mining Law No 20, Article 44(2)(p), dated August 18, 2014, page 8. [SI-38]  
<sup>98</sup> "Valuing a Business: The Analysis and Appraisal of Closely Held Companies, Fifth Edition" Shannon P. Pratt, page 56. [SI-39]

The time value of money is typically measured with reference to a “risk-free” rate of return, such as the interest rate on government debt. For instance, if the prevailing risk-free rate on a 1-year US Treasury bond were 3% per annum, then \$1 received today would be equivalent to receiving \$1.03<sup>99</sup> a year from today. Stated differently, \$1 received one year in the future would only be worth \$0.97 today.<sup>100</sup>

Thus, since money can earn interest on a risk-free basis over time, the farther out into the future a payment will be received, the less it is worth in today's dollars. I illustrate this concept further in the following figure which shows that at a 10% rate of return or ‘discount rate’, \$100 received today is worth the full \$100, but \$100 that will be received 3 years from today is only worth \$75.13 today:

**Figure 3.4: Illustration of the Time Value of Money**

	Today	Year 1	Year 2	Year 3
Cash Received	\$ 100	\$ 100	\$ 100	\$ 100
Discounting	$(1+10\%)^0$	$(1+10\%)^1$	$(1+10\%)^2$	$(1+10\%)^3$
<u>Present Value (PV):</u>				
Today	\$ 100.00			
Year 1	\$ 90.91			
Year 2	\$ 82.64			
Year 3	\$ 75.13			
<b>Sum of PVs:</b>	<b><u>\$ 348.69</u></b>			

- ii) Additional risk of ownership: In addition to requiring a rate of return just for the passage of time, investors also require compensation for taking on risk specific to their investment. Thus, investors require higher returns when investing in non-government debt, such as for corporate bonds, or equities (shares) in companies, because there is a chance that the investor will not receive the interest and principal obligations on time (or at all) or will not receive the expected dividends or be able to sell the equities for a profit (or for any amount) in the future. Thus, for all investments other than government debt, an additional rate of return over the risk-free rate – known as a *risk premium* – is required by investors, which, when added to the risk-free rate, results in a total required rate of return (i.e. the discount rate).

<sup>99</sup> Calculated as:  $\$1 \times (1+3\%) = \$1.03$ .

<sup>100</sup> Calculated as  $\$1 \div (1+3\%) = \$0.97$ .

- 3.44 Forecasted future cash flows are discounted to a present value by applying a mathematical formula that changes with the period of time between the year when the future cash flows will be received and the valuation date. The formula used to discount future cash flows from any given year in the future is as follows:

$$PV = \frac{C_n}{(1 + d)^n}$$

Where,

PV = present value of future cash flow for a given year

C<sub>n</sub> = cash flow received in year *n*

d = discount rate

n = number of years from the present year

### ***Discount Rates***

- 3.45 As noted above, a firm or enterprise can either be financed with equity or debt. The holders of the equity (shares) and debt (loans) require different rates of return to compensate them for the specific risks of holding those investments. Equity holders (shareholders) require an equity rate of return and debt holders require an interest rate of return or a debt rate of return. Since debt holders have priority over the value of the firm's assets and equity holders only receive a return of/on their investment if there is cash flow over and above the amount required to repay the debt holders, equity rates are, by definition, higher than debt rates for a given company to compensate equity holders for the higher level of risk they assume.
- 3.46 The discount rate applied in a DCF analysis can be either an equity rate of return (a shareholder's required rate of return to own shares) or a weighted average cost of capital ("**WACC**") which is a blended rate of the required rates of return of both equity and debt holders for a given business interest. The weightings applied to the equity and debt rates is the optimal levels of equity and debt for that business and is typically based on industry averages.

## **I. The Drivers of Value of a Coal Mine**

- 3.47 The drivers of value of a coal mine generally include the following factors:
- i) **Coal Price:** As spot and forecasted prices increase, value increases, and vice-versa.
  - ii) **The quantity and quality of the coal:** Generally, larger deposits and higher quality deposits are more valuable than smaller or lower quality deposits. For example, metallurgical coal sells for a higher price than thermal coal and is thus more valuable.

- iii) **Annual production volumes and ramp up periods:** In a stable price environment, the sooner the coal can be mined and sold, the more valuable it generally is, due to discounting (time value of money and risk). For example, coal that won't be mined and sold until 20 years in the future will have very little value today due to discounting. The ramp up period refers to the amount of time required from the date the mine and plant are commissioned to move from zero production to production at full annual capacity.
  - iv) **Initial capital costs:** The higher the capital costs that must be spent up front before any coal is produced, the lower the value of the coal mine will be (all else equal). Initial capital costs have a very powerful impact on value as they are typically large cash outflows and they are not subjected to significant discounting as they are incurred in the initial or early years of the DCF model whereas the cash inflows (i.e. revenues from coal sales) are incurred over many years in the future and are subject to increasing discounting with each year into the future. Thus, as initial capital costs increase, a larger increase in future cash inflows must be realized to offset the higher initial costs on a present value basis (see example below).
  - v) **Operating costs:** The higher the operating costs required to mine, process and sell the coal, the lower the value, and vice versa.
  - vi) **Discount rate:** The higher the risk of realizing the future cash flows, the higher the discount rate and the lower the value. For long-term projects, a small change in the discount rate (i.e. 1%) can have a very large impact on the present value. Mines located in riskier countries or less developed regions, or with less certainty as to the quantity and quality of the mineral deposit or the costs to extract and process it, will generally be less valuable than mines that are located in more stable regions or that have a higher level of certainty over key project characteristics.
- 3.48 The impact of a number of the DCF elements identified above are illustrated in the figures below, which reflect the impact of discounting based on two different scenarios:
- i) **Scenario 1:** A near-operational project with access to local infrastructure, where production and revenues are generated and operating expenses are incurred from Year 1, and where a relatively small amount of initial capex (of \$25 million) is required in Year 1 to start the project. This is compared with,
  - ii) **Scenario 2:** An earlier-stage project that does not have access to infrastructure and thus requires relatively higher initial capex in Years 1 and 2 (of \$100 million) before becoming operational, resulting in a delay in positive cash flow from production.

**Figure 3.5: Scenario 1 (Immediate production, low initial capex)**

(in \$M)	YEAR						Ref.
	0	1	2	3	4	5	
Revenue		100	200	200	200	200	
Royalties		(10)	(20)	(20)	(20)	(20)	
Net Revenue		90	180	180	180	180	
Opex		(20)	(40)	(40)	(40)	(40)	
EBITDA		70	140	140	140	140	
Initial capex		(25)	-	-	-	-	
Sustaining capex		-	(15)	(15)	(15)	(15)	
Closure Costs		-	-	-	-	(50)	
Taxes		(18)	(35)	(35)	(35)	(35)	
Change in NWC		(10)	(10)	(10)	(10)	(10)	
Free Cash Flows (FCFs)		18	80	80	80	30	A
Discount Factor	10%	0.9091	0.8264	0.7513	0.6830	0.6209	$PV = 1 / (1 + 10\%)^{\wedge} \text{No. Yrs}$
Discounted FCFs		16	66	60	55	19	A * PV
Sum of DCFs (FMV)		215					

3.49 In order to illustrate the impact of time value of money and initial capital costs in a DCF analysis, I compare the net present value (“NPV”) of \$215 million from the figure above to the NPV of \$110 million in the figure below:

**Figure 3.6: Scenario 2 (2 year delay in production, higher initial capex)**

(in \$M)	YEAR								Ref.
	0	1	2	3	4	5	6	7	
Revenue	-	-	100	200	200	200	200	200	
Royalties	-	-	(10)	(20)	(20)	(20)	(20)	(20)	
Net Revenue	-	-	90	180	180	180	180	180	
Opex	-	-	(20)	(40)	(40)	(40)	(40)	(40)	
EBITDA	-	-	70	140	140	140	140	140	
Initial capex	(50)	(50)	-	-	-	-	-	-	
Sustaining capex	-	-	-	(15)	(15)	(15)	(15)	(15)	
Closure Costs	-	-	-	-	-	-	-	(50)	
Taxes	-	-	(18)	(35)	(35)	(35)	(35)	(35)	
Change in NWC	-	-	(10)	(10)	(10)	(10)	(10)	(10)	
Free Cash Flows (FCFs)	(50)	(50)	43	80	80	80	80	30	A
Discount Factor	10%	0.9091	0.8264	0.7513	0.6830	0.6209	0.5645	0.5132	$PV = 1 / (1 + 10\%)^{\wedge} \text{No. Yrs}$
Discounted FCFs	(45)	(41)	32	55	50	45	45	15	A * PV
Sum of DCFs (FMV)	110								

- 3.50 The second model has two main differences in assumptions compared to the first model:
- i) Production begins 2 years later, resulting in delayed revenue and related costs; and,
  - ii) Initial capex is \$75M higher in Years 1 and 2.
- 3.51 The earlier years in a DCF model have a greater impact on NPV by virtue of the discount factor. As illustrated in the figures above, at a discount rate of 10%, Year 1 is weighted at a factor of over 90% - i.e. a discount factor of 0.9091. By comparison, Year 2 is weighted at less than 83% of its future value – i.e. a discount factor of 0.8264, and the weightings continue to diminish for Year 3 onwards in the examples above.
- 3.52 Therefore, negative cash flows in the earlier years of a forecast, due to production, capex or any other assumptions, have a greater impact on the total NPV (i.e. the sum of the PV of cash flows) than cash flows that occur later in the forecast period.
- 3.53 This is evident by examining Scenario 1 above. Years 2, 3 and 4 have the same undiscounted free cash flows of \$80 million per year. However, after discounting, the free cash flows of the same three years are \$66 million, \$60 million, and \$55 million, respectively. This is due to the effect of discounting.
- 3.54 In comparing Scenario 1 and Scenario 2 above, due to the additional required capex and the resulting delay in earning positive cash flow in Scenario 2, the earlier years in the cash flow model (Years 1 and 2) incur negative cash flows in Scenario 2, and have a greater weighting on the overall FMV. The cash flow model for Scenario 2 continues for two additional years into the future in order to complete the production schedule, and generates positive cash flows in those years, but they have a lower weighting on the total FMV due to the impact of discounting. In this example, the overall NPV in Scenario 2 is lower than that of Scenario 1 by \$105 million (\$215 - \$110 million), but only requires \$75M more in initial capex.

## J. Market Approach to Value a Coal Mine

- 3.55 Market based valuation techniques are recognized as valid methodologies for mineral projects at all stages of development under the internationally recognized mineral valuation codes.
- 3.56 The following market based valuation methodologies are typically used in valuing mineral projects:
- i) **Comparable Transactions:** Under this approach, value metrics (e.g. price paid per tonne of coal Reserves or Resources) observed in transactions of other mining projects that are deemed suitably similar to the target project being valued are applied to the target project in order to calculate an estimated range of values.



Since all mineral projects are unique it is important that value metrics be obtained from sufficiently comparable mineral projects (i.e. similar mineralization type and grade, mining method, size, stage of development, etc.) and either be from a reasonably proximate date to the valuation date, or be adjusted for changes in market conditions between the valuation date and the date of the comparable transaction.

In practice, it is difficult to identify market transactions that involve mineral projects that are sufficiently comparable to be relied upon as a primary valuation approach in a valuation opinion. More frequently, market transactions involving broadly similar assets are used as a secondary valuation approach or as a 'sense' check on the conclusions reached using a primary valuation approach (such as a DCF); and,

- ii) **Market Capitalization Approach:** Under this approach, the FMV of a mineral project or a group of mining projects is calculated by reference to the market capitalization (share price x shares outstanding) of a publicly traded entity which holds the project(s). Adjustments may be required for acquisition premiums, net debt, and reductions for the value of any other mineral projects held by the company. Given that Riversdale was delisted on July 7, 2011,<sup>101</sup> this methodology is not applicable for valuations of RTCM's assets for dates thereafter.

#### K. Cost Based Approaches to Value a Coal Mine

- 3.57 As discussed above, the Cost Approach is relevant for early-stage mineral projects, such as Exploration and Mineral Resource Properties.
- 3.58 CIMVAL explains that '*The Cost Approach is based on the principle of contribution to value. The appraised value method, is one commonly used method where exploration expenditures are analyzed for their contribution to the exploration potential of the Mineral Property*'.<sup>102</sup> [emphasis added]
- 3.59 Generally, since value is prospective, historical costs may not provide a reliable measure of prospective value. However, for early stage mineral projects, a buyer will consider exploration and development costs incurred by the owner as a measure of the value one would be willing to pay since those are costs that needed to be incurred to bring the asset into its present state.

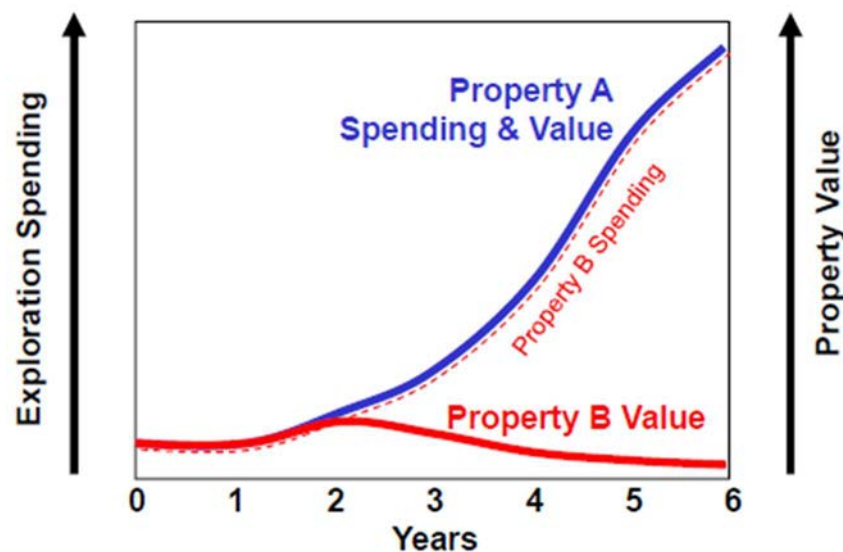
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<sup>101</sup> Rio Tinto 2011 Annual Report, Note 39, page 190. [SI-36]  
<sup>102</sup> CIMVAL section G3.1. [SI-31]

3.60 Cost approaches to value measure exploration potential by the level of costs incurred, assuming it reflects an expectation of its prospective value. The real value of an exploration property lies in its potential for the existence and discovery of an economically viable mineral deposit. Determining whether an exploration property will become economically viable in future includes the consideration of whether the expected revenue the deposit could generate (given the volume and grade of the minerals that may be extracted) is expected to be sufficient to compensate the owner for all of necessary exploration, processing, and infrastructure costs (including mining and transportation infrastructure, power, water supply, etc.) and provide a sufficient amount of profit to the owner, commensurate with the risk and timing of those expected revenues and costs. Exploration costs and their results can change the value of a project whereby the value may:<sup>103</sup>

- i) Increase with positive results (Property A in the figure below);
- ii) Decrease with poor results (Property B in the figure below); or
- iii) Limit the value due to identified physical limits to the mineral potential.

**Figure 3.7: Example of Exploration Expenditures and Value**<sup>104</sup>



3.61 There are two alternatives to quantify a range for estimated value based on costs:

- i) Exploration costs incurred to advance the relevant project, adjusted for the period of time between the valuation date and the date the costs were incurred to consider inflation. The costs to acquire a Mineral Property are not relevant for the purposes of this analysis (and rather would be considered in the comparable transactions method to valuation – a market approach); and,

<sup>103</sup> William E. Roscoe, RPA, Mineral Appraisal Meeting, Denver, 1-3, October 2003. [SI-40]

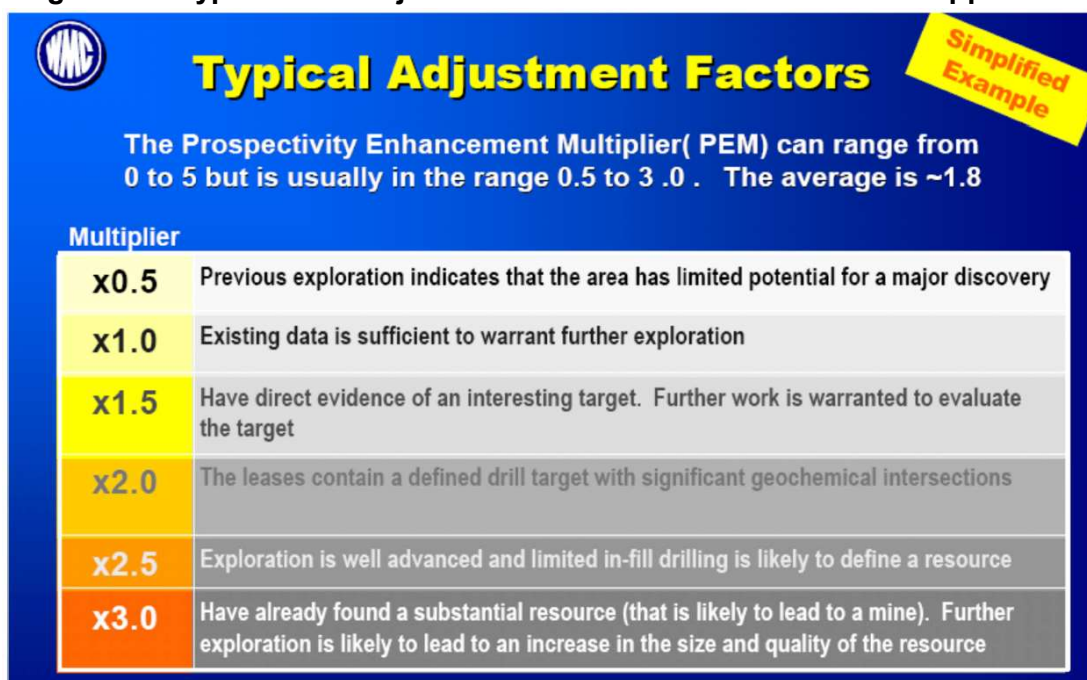
<sup>104</sup> William E. Roscoe, RPA, Mineral Appraisal Meeting, Denver, 1-3, October 2003. [SI-40]

- ii) A cost multiple method that applies a likelihood of success factor to the costs incurred, that is related to the exploration potential based on assessments with respect to the level of prospectivity of each area. The application of a multiple to the costs recognizes that the owner of a mineral asset creates value with successful exploration efforts. This is further explained below.

## L. Multiple of Exploration Expenditures Approach

- 3.62 The Multiple of Exploration Expenditure approach (“MEE”) uses exploration expenditure incurred (not acquisition price) as a base value for a Prospect and applies a Prospectivity Enhancement Multiplier (“PEM”) to the expenditure. The PEM is related to the likely success factor of identifying resources as well as market factors and typically ranges from 0 to 5, or 0.5x to 3x as follows.<sup>105</sup>

**Figure 3.8: Typical PEM Adjustment Factors under the MEE Cost Approach**



<sup>105</sup>

Applying the Cost Approach to Valuation of Exploration Stage Mineral Assets by André J van der Merwe, January 2017. [SI-41]; Larry Smith, “Valuation 4: Cost Approach”, page 31. [SI-42]

#### 4. SUMMARY OF RIO TINTO FINANCIAL MODELS<sup>106</sup>

##### A. Introduction

- 4.1 Rio Tinto used DCF models to determine the values of the assets and liabilities of Riversdale for the purpose of the Riversdale acquisition, to determine the value of RTCM's assets and liabilities for financial reporting purposes, for RTCM business planning, and for impairment testing of the RTCM CGU as of the 2011 fiscal year end (December 31, 2011), the 2012 fiscal half year (as of June 30, 2012), and the 2012 fiscal year end (December 31, 2012).
- 4.2 DCF models can be prepared and used for different purposes including formal valuations to determine FMV or FV in either a notional context or in the context of an actual transaction, or may be used for management purposes to assess different available options to develop a project in an attempt to maximize a mining project's value. As part of my analysis of the various valuations and DCF models prepared by Rio Tinto and its financial advisors, I considered the context and intended purpose of each as far as possible, based on the available information with a view to determining whether each model provided (or could provide) a reliable measure of the fair market value.
- 4.3 In the course of my analysis, I have reviewed many iterations of different DCF models prepared by Rio Tinto for the RTCM Projects from 2010 to 2012 and I have compared the operating and capital costs across the different reference versions of these DCF models.
- 4.4 The value analyses that I have reviewed, and based my opinions upon herein, include the following:<sup>107</sup>
  - i) **The Acquisition Model:** DCF models prepared by Rio Tinto management and staff from October 23, 2010 to November 23, 2010 for the purposes of the Riversdale Acquisition. The primary Acquisition Model I refer to herein is the November 23, 2010 model that provided a value of \$3.7 billion<sup>108</sup> and represented Rio Tinto's central estimate that was presented to the Rio Tinto Board of Directors on December 16, 2010 (the "**Acquisition Model**");<sup>109</sup>

<sup>106</sup> Although I have reviewed Rio Tinto's Project Evaluation Guidance ("**PEG**"), I do not provide comments on the PEG herein since it does not impact my opinions. "Rio Tinto's Project Evaluation Guidance (PEG): Volume 2 – A Practitioner's Guide" February 2012, page 2. [RT\_00000810]

<sup>107</sup> I have reviewed approximately 300 iterations of Rio Tinto's DCF models for the RTCM Projects from 2010 to 2012, that were presented in the two different DCF model frameworks discussed. I describe the three specific iterations that I have relied upon in my analysis in this section.

<sup>108</sup> 2010.11.23\_Acquisition Model\_RT\_00074485.xlsx

<sup>109</sup> Rio Tinto presentation, "Project Ralph: Board Meeting – 16 December 2010", page 7. [RT\_00010760]

- ii) **The Business Unit Model:** DCF models that were prepared by RTCM from April 2012 to February 2013.<sup>110</sup> The primary Business Unit Model I have referred to herein with respect to the value of the RTCM Projects as of the half-year impairment assessment for June 30, 2012 is the iteration of the Business Unit Model that was prepared prior to, and was available for reference in a management meeting that was held in Brisbane on May 11, 2012 which was attended by Thomas Albanese, Guy Elliott, and RTCM and RTE management.<sup>111</sup> This model concluded on a value of negative \$680 million for the RTCM Projects (on a 100% basis).<sup>112</sup> I refer to this version of the Business Unit Model as the “**Brisbane Model**” herein.

Another iteration of the Business Unit Model that I refer to herein, in relation to the impairment assessment that was conducted for the fiscal year ended December 31, 2012, was available for reference in a November 26, 2012 Rio Tinto Audit Committee meeting. This model concluded on a value of \$5.3 billion (on a 100% basis) and \$4.3 billion (on Rio Tinto’s ownership interest).<sup>113</sup> I refer to this version of Business Unit Model as the “**November BU Model**” herein.<sup>114</sup>

## B. The Acquisition Models

- 4.5 The Acquisition Models provide the value of the projects over which Riversdale had control prior to the Acquisition Date including: Benga, Zambeze, Tete East (EL945L), EL948L, Zambeze West and ZAC. These models provide the equity value of Riversdale as they deduct net debt and other liabilities (unallocated overheads) from the values of its mineral projects.
- 4.6 Over the period between October 28, 2010<sup>115</sup> and November 23, 2010, 39 iterations of the Acquisition Model were generated with NPV conclusions ranging from between negative \$4.1 billion to positive \$9.8 billion. The average and median of the NPV values for these 39 iterations were \$3.6 billion and \$3.3 billion, respectively.

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<sup>110</sup> For all of the Business Unit Models, when opened in a current version of MS Excel, all calculations that depend on discount factors display the error message “#VALUE”. In order to correct this and restore all of the Business Unit Model calculations, the opening discount periods at cells C8 and D8 of the “Global Inputs” tab must be replaced. The NPV figures noted herein from the Business Unit Models are based on replacements to these two cells to reflect mid-period discounting relative to the valuation dates stated in each specific Business Unit Model, which is consistent with the description of these cells in the Business Unit Model that they represent “Mid-Period Cash Flows”.

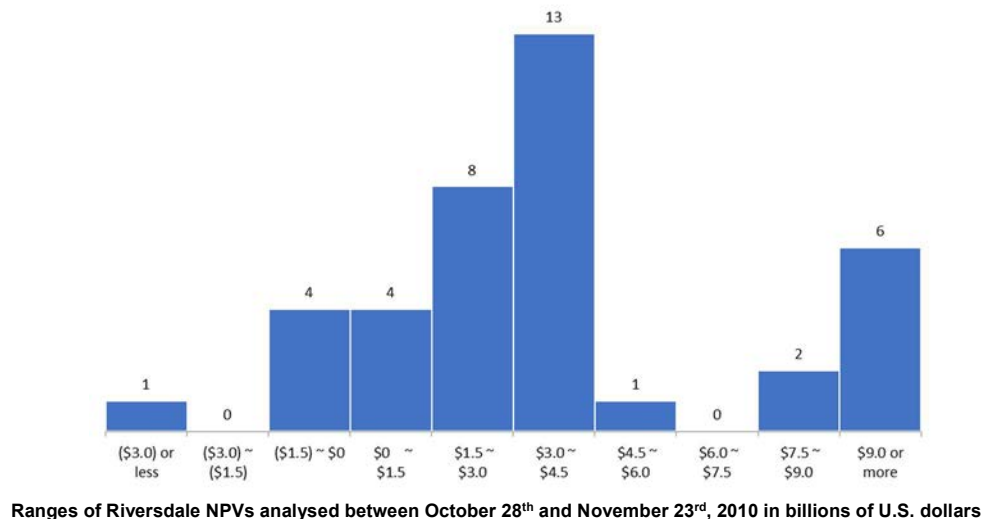
<sup>111</sup> Deposition of Mr. Morris dated November 8, 2018, pages 96-102.

<sup>112</sup> Defendants’ Exhibit 42 (Native).xlsx.

<sup>113</sup> A paper from Dan Larsen, Group Controller, “Rio Tinto Audit Committee Meeting 26 November 2012 Review of Carrying Values”, page 18. [RT\_00000331]

<sup>114</sup> I have used “RT\_SEC\_00295084.xlsx” financial model to define the November BU Model.

<sup>115</sup> The latest iteration of the Acquisition Model before October 28<sup>th</sup> was saved in September 28<sup>th</sup>. Due to the long interval, I regarded that any iterations prior to October 28<sup>th</sup>, 2010 are less relevant for the decision made on November 23<sup>rd</sup>, 2010.

**Figure 4.1: Histogram of Acquisition Model iterations<sup>116</sup>**

- 4.7 The value conclusion reached in the Acquisition Model was an equity value for Riversdale of \$3.7 billion, as of November 23, 2010. This was the figure that was presented to the Rio Tinto Board of Directors on December 16, 2010 as part of the proposal to acquire Riversdale.<sup>117</sup>
- 4.8 The Acquisition Model was based on the following key assumptions:
- Pricing: Rio Tinto's PEG base pricing in real \$/t as of November of 2010 was used for all of the valuations (expressed on a calendar year basis, on an FOB or "free on board" basis).<sup>118</sup>
  - Valuation date: January 1, 2011.<sup>119</sup>
  - Discount rate: 8% real rate for Mozambique (7% base rate, plus 1% country risk for Mozambique).<sup>120</sup>

<sup>116</sup> Includes the NPV output from the 39 iterations of the Acquisition Model that I reviewed that were run with different inputs/assumptions between October 28, 2010 and November 23, 2010.

<sup>117</sup> Rio Tinto presentation, "Project Ralph: Board Meeting – 16 December 2010", page 7. [RT\_00010760]

<sup>118</sup> Assumptions page of "2010.11.23\_Acquisition Model\_RT\_00074485". FOB is a shipping term that stipulates when the risks and costs shift from the seller to the buyer. Under FOB, the risks and costs shift to the buyer once the coal has been loaded on board at the port of departure (i.e. Mozambique in this case). The buyer bears all transportation and other costs and risks for the goods from that point. Information from [www.incotermsexplained.com](http://www.incotermsexplained.com). [SI-43]

<sup>119</sup> Assumptions page of "2010.11.23\_Acquisition Model\_RT\_00074485", cell K15.

<sup>120</sup> Assumptions page of "2010.11.23\_Acquisition Model\_RT\_00074485", cell K20.



- iv) **Benga:**<sup>121</sup> The Acquisition Model included a total of 452.5 million tonnes of ROM production, or total coal Resources mined with 214.5 million tonnes of salable coal (66% hard coking coal and 34% thermal coal) over a 24 year mine life from 2011 to 2034. A total of 31.9 million tonnes was assumed to be shipped by rail from 2011 to 2017, and then a total of 182.6 million tonnes was assumed would be shipped via barge over the Zambeze River from 2015 to 2034. The total initial capital costs were estimated at \$2.0 billion which included \$99 million for Chinde port development. RTCM's 65% ownership interest in the Benga project was valued using the discounted cash flow (DCF) method at \$1.14 billion at January 1, 2011.
  - v) **Zambeze:**<sup>122</sup> The Acquisition Model included a total of 1,530 million tonnes of coal ROM production (at a maximum of 45 Mtpa ROM), with total salable coal production of 583.4 million tonnes at a maximum of 19 Mtpa (59% coking coal and 41% thermal coal) over a 35 year mine life commencing in 2015 until 2049. The model assumed 100% of the coal would be shipped via barge over the Zambeze River. The total capital costs were estimated at \$3.73 billion which included \$531 million for dredging and port development. RTCM's 100% ownership interest of the Zambeze project was valued using a DCF at \$1.44 billion, however a value of \$1.5 billion was included in the total company valuation, which was calculated as 60% of the \$1.44 billion DCF valuation plus \$709 million per a possible transaction for 40% of Zambeze with WISCO.<sup>123</sup>
  - vi) **Tete East (EL945L):**<sup>124</sup> The Acquisition Model included a total of 153.2 million tonnes of coal ROM production at a maximum of 6 Mtpa and salable coal of 105.1 million tonnes at a maximum of 4.5 Mtpa (70% coking coal and 30% thermal coal), commencing in 2016 to 2044, or a 29 year mine life. The total capital costs were estimated at \$943 million which included \$0 for logistics capex (these costs were included in the Zambeze and Benga assumptions). The model assumed 100% of the coal was to be shipped by barge. RTCM's 100% interest in the Tete East project was valued using a DCF to be \$344 million as of January 1, 2011.
- 4.9 The figure below is a summary of Rio Tinto's value conclusions per the Acquisition Model as of January 1, 2011.

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<sup>121</sup> 'BengaRiver' tab of "2010.11.23\_Acquisition Model\_RT\_00074485.xlsx".

<sup>122</sup> 'Zambeze' tab of "2010.11.23\_Acquisition Model\_RT\_00074485.xlsx".

<sup>123</sup> 'Summary' and 'WISCO' tabs of "2010.11.23\_Acquisition Model\_RT\_00074485.xlsx".

<sup>124</sup> 'EL945' tab of "2010.11.23\_Acquisition Model\_RT\_00074485.xlsx".

**Figure 4.3: Acquisition Model as of January 1, 2011**<sup>125</sup>

Mine/Project	Project Status	Riversdale Ownership	Valuation - Riversdale share		
			US\$M	A\$M	A\$/share
Benga - via barge to Chinde	Construction	65%	\$1,143	\$1,153	\$4.7
Zambeze - 45Mtpa ROM*	Pre-Feasibility	100%	\$1,575	\$1,588	\$6.5
<b>Benga &amp; Zambeze</b>			<b>\$2,719</b>	<b>\$2,741</b>	<b>\$11.2</b>
Zululand Anthracite Colliery	Operating	74%	\$30	\$30	\$0.1
Riversdale Anthracite Colliery	Impaired	74%	-	-	-
Unallocated Overheads		100%	(\$16)	(\$16)	(\$0.1)
Net Debt/Cash		100%	\$545	\$549	\$2.2
Capital Raising / Placement		100%	-	-	-
Outstanding Options Proceeds		100%	\$64	\$64	\$0.3
<b>Subtotal</b>			<b>\$3,341</b>	<b>\$3,368</b>	<b>\$13.8</b>
EL 945 - Underground Case	Exploration	100%	\$344	\$347	\$1.4
<b>Other Tenements</b>	Exploration	100%	<b>\$344</b>	<b>\$347</b>	<b>\$1.4</b>
<b>Total Value</b>			<b>\$3,685</b>	<b>\$3,715</b>	<b>\$15.2</b>

\* includes 40% sale at value comparable to previous WISCO proposal

### C. The Business Unit Model

- 4.10 In 2012, Mr. Maglione, an RTCM employee, created a new DCF valuation model for the RTCM Projects under the direction of Mr. Morris, the General Manager of Strategy and Analysis of RTCM.<sup>126</sup>
- 4.11 The creation of a new financial model after the Acquisition, rather than using the model used in the Acquisition, was normal business practice. As Mr. Morris explained,
- “...the model that would be used for an acquisition...would not be expected to be as detailed as a model that would be used over the long-term for an asset, or a suite of assets like RTCM. You do not have access to the same level of information during [the] acquisition process, and it is not meant to be as detailed as something we would be looking to produce.”*<sup>127</sup>
- 4.12 In my experience, it would be standard practice for a mining company to prepare its own detailed life of mine cashflow model for a newly acquired mineral project that it would then update periodically, as necessary, to reflect the updated level of knowledge and circumstances at the mine. This would include changes or updates to any inputs in the DCF model including: the JORC Reserves and Resources; mine construction and related infrastructure requirements, plans and costs (including logistics); mining and processing methods and costs; mine schedule; and, any other updates to the life of mine development plan required to reflect current and future expected economic, environmental, social and political conditions.

<sup>125</sup> ‘Summary’ tab of “2010.11.23\_Acquisition Model\_RT\_00074485.xlsx”.

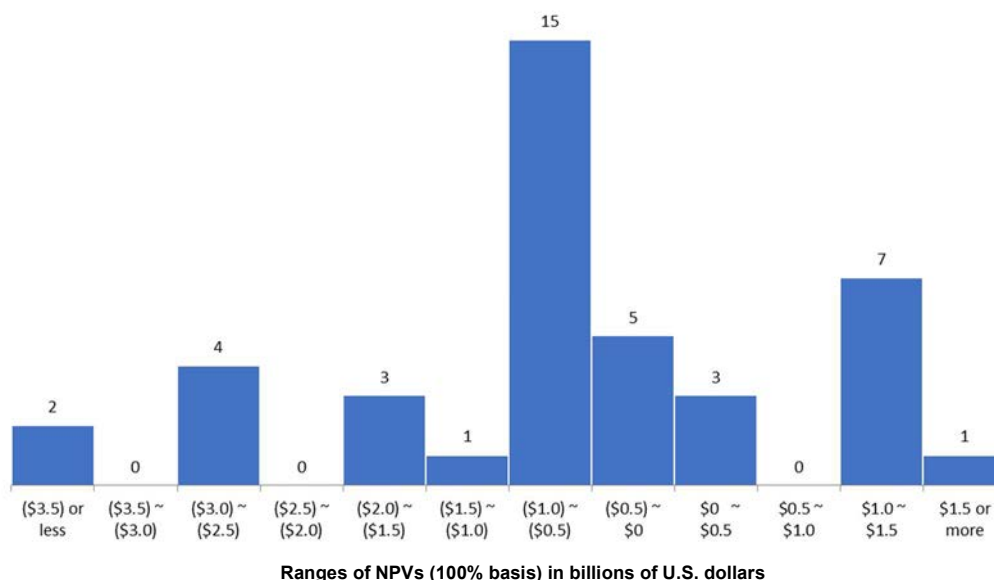
<sup>126</sup> Deposition of Mr. Morris dated November 8, 2018, page 151-152.

<sup>127</sup> Deposition of Mr. Morris dated November 8, 2018, page 38.



- 4.13 In contrast to the Acquisition Model which provided the equity value of Riversdale, the Business Unit Model provided the asset value of each of the mining projects in the RTCM CGU (i.e. was before any adjustment for net debt or other liabilities) and provided conclusions both on a 100% ownership basis and based on Rio Tinto's ownership percentage (i.e. including only its 60%<sup>128</sup> interest in Benga).
- 4.14 For the purposes of my analysis of the value as of June 30, 2012 (date of half-year impairment assessment) herein, I selected the 41 iterations of the Business Unit Model provided to me that were prepared from May 2, 2012 to July 13, 2012.<sup>129</sup>
- 4.15 The NPV conclusions from the 41 iterations of the Business Unit Model from May 2, 2012 to July 13, 2012 range from negative \$4.0 billion to positive \$1.7 billion. The average and median of those NPV values are negative \$635 million and negative \$550 million, respectively.

**Figure 4.4: Histogram of Business Unit Model Iterations (May 2, 2012 to July 13, 2012, 100% basis) – HY 2012 Assessment**



- 4.16 As shown in the figure above, the conclusion of an NPV of negative \$680 million (100% basis) in the Brisbane Model fell within the central tendency values of the multiple iterations prepared in the period leading up to Rio Tinto's half year ("HY") 2012 fiscal period.

<sup>128</sup>

<sup>129</sup>

Defendant's Exhibit 42 (Native).xlsx, 'Benga Phase 1 Calcs' tab, cells G24 and G26.

I considered the iterations of the Business Unit Model that were prepared before April 12, 2012 to be incomplete. I also considered that the iterations prepared between April 12, 2012 and May 2, 2012 were complete in terms of model structure and functionality, but the input data used therein were not complete. For example, Business Unit Model iterations between April 12th and May 2nd didn't have any inputs on how products from Zambeze would be transported.

4.17 The Brisbane Model was based on the following key assumptions:<sup>130</sup>

- i) Ownership Percentage: A 5% ownership interest was assumed to be transferred to the GOM resulting in a 60% ownership interest for RTCM (compared with 65% in the Acquisition Model).
- ii) Pricing: Rio Tinto's PEG price forecasts as of February 2012.
- iii) Valuation date: May 1, 2012.
- iv) Discount rate: 9% (real WACC).
- v) Benga:<sup>131</sup> The Brisbane Model included a total of 860.4 million tonnes of ROM production (100% basis) with 387.8 million tonnes of salable coal produced at a maximum of 8.4 Mtpa (60% hard coking coal and 40% thermal coal) over a 60 year mine life from 2012 to 2071. This model assumed all production would be shipped by rail from the existing Sena to Beira route from 2012 to 2017 and would then transition to a new "greenfield" rail from 2018 to 2020, with 100% of production being shipped via greenfield rail from 2021 onwards. The total initial capital costs (100% basis) were estimated at \$1,183 million (all logistics infrastructure and support costs were modelled separately – see below). RTCM's 60% ownership interest in the Benga project was valued at \$561 million,<sup>132</sup> before the related infrastructure and other required service costs, etc.
- vi) Zambeze:<sup>133</sup> The Brisbane Model included a total of 1,591.1 million tonnes of coal ROM production (at a maximum of 31.5 Mtpa), with total salable coal production of 551.0 million tonnes at a maximum of 12.8 Mtpa (55% coking coal and 45% thermal coal) over a 54 year mine life commencing in 2017 until 2070. The model assumed 100% of the coal would be transported to port via rail, initially on the Sena-Biera route (2017-2018), transitioning to greenfield rail from 2019 such that 100% was planned to be transported via greenfield rail from 2022. The total capital costs were estimated at \$2.46 billion which included \$301 million in power, port and other enabling infrastructure, but rail infrastructure costs were included elsewhere. RTCM's 100% ownership interest of the Zambeze project was valued at an NPV of \$379 million.<sup>134</sup>

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<sup>130</sup> Defendants' Exhibit 42 (Native).xlsx, 'Benga Consolidated', 'Global Inputs', 'Benga Phase I Calcs' tabs.

<sup>131</sup> Defendant's Exhibit 42 (Native).xlsx, 'Benga Consolidated' tab.

<sup>132</sup> Defendant's Exhibit 42 (Native).xlsx, 'Discrete Values' tab.

<sup>133</sup> Defendant's Exhibit 42 (Native).xlsx, 'Zambeze Phase 1 Calcs' tab.

<sup>134</sup> Defendant's Exhibit 42 (Native).xlsx, 'Discrete Values' tab.

- vii) Tete East (EL945L):<sup>135</sup> The Brisbane Model included a total of 1,507 million tonnes of coal ROM production at a maximum of 31.2 Mtpa and salable coal of 518.4 million tonnes at a maximum of 10.7 Mtpa (55% coking coal and 45% thermal coal), commencing in 2020 to 2070, or a 51 year mine life. The total capital costs were estimated at \$2,374 million which included \$135 million for power and other enabling infrastructure. Again, the rail and other infrastructure costs were included elsewhere in the model. The model assumed 100% of the coal was to be transported by rail with 45% planned on the Sena-Biera route in 2020 (and 55% on greenfield rail) and 100% of the coal being transported on greenfield rail from 2021 onwards. RTCM's 100% interest in the Tete East project was valued at an NPV of \$354 million.<sup>136</sup>
- viii) Minjova:<sup>137</sup> The Brisbane Model added an additional mining project that was not included in the Acquisition Model as it was not acquired by Rio Tinto from Riversdale but was later added by Rio Tinto to the RTCM CGU. This model included a total of 1,946.9 million tonnes of ROM production from Minjova at a maximum of 41.6 Mtpa and salable coal of 763.4 million tonnes at a maximum of 16.6 Mtpa (20% coking coal and 80% thermal coal), commencing in 2020 to 2070, or a 51 year mine life. The total capital costs were estimated at \$2,033 million which included \$87 million for power and other enabling infrastructure. Again, the rail and other infrastructure costs were included elsewhere in the model. The model assumed 100% of the coal was to be transported by rail with 86% planned on the Sena-Biera route in 2021 (and 14% on greenfield rail) and 100% of the coal being transported on greenfield rail from 2022 onwards. RTCM's 100% interest in the Tete East project was valued at an NPV of \$816 million.<sup>138</sup>
- ix) Power Infrastructure: In the Brisbane Model, the NPV of the elements of the supporting infrastructure relating to the Benga Power Plant, and the greenfield railway corridor were modelled separately to the mining projects. The Benga Power Plant was valued at a positive NPV of \$5 million (RTCM's 19% share basis) and assumed that 66% of the revenue would come from the sale of power to non RTCM entities (EDM and Eskom), and assumed capital costs for power infrastructure of \$1.6 billion (100% basis) of which it was assumed that RTCM's share would be \$302.7 million.<sup>139</sup>

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<sup>135</sup> Defendant's Exhibit 42 (Native).xlsx, 'Tete East Phase 1 Calcs' tab.

<sup>136</sup> Defendant's Exhibit 42 (Native).xlsx, 'Discrete Values' tab.

<sup>137</sup> Defendant's Exhibit 42 (Native).xlsx, 'Minjova Phase 1 Calcs' tab.

<sup>138</sup> Defendant's Exhibit 42 (Native).xlsx, 'Discrete Values' tab.

<sup>139</sup> Defendant's Exhibit 42 (Native).xlsx, 'Discrete Values', 'BPP Phase 1 Calcs' tabs.

- x) Greenfield Rail and Port Infrastructure: The NPV of the greenfield rail corridor to support the various coal mining projects was valued at negative \$2,969 million. This NPV was based on RTCM's estimated share of capital costs of \$3,639 million for the rail component from 2014 to 2023 and \$3,693 million for the port infrastructure from 2014 to 2023.<sup>140</sup> This NPV also included an assumption that a third party would pay for 6% of the capex and that Rio Tinto would be able to sell excess rail capacity at \$40/t to third parties to generate revenues and offset some of the up-front capital costs.<sup>141</sup>
- xi) Enablers: Similar to the infrastructure, additional support costs including corporate and site support costs (NPV of negative \$369 million) and support costs for the Sena-Biera rail line from 2013 to 2020 (NPV of negative \$150 million), and were modelled separately from the mining projects.<sup>142</sup>

#### D. Comparison of Operating and Capital Expenses Across the Models

##### *Operating Expenses*

- 4.18 In comparing the assumptions on opex in the Acquisition Model and Business Unit Models, I have separated the opex into i) logistics related opex and ii) other opex items to isolate how the assumptions differ between the financial models in terms of the logistics given that the Acquisition Model assumes barging whereas the Brisbane Model and November BU Model both assume greenfield railway.
- 4.19 From the Acquisition Model, I grouped the opex line items entitled, 'Fee Based Transport', 'Barge', and 'Fee Based Port' as logistics related opex items. In the BU Models, I included the opex cost items labelled, 'Rail/Barge/Road Train', and 'Port/Transshipment' as logistics related opex.

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<sup>140</sup> Defendant's Exhibit 42 (Native).xlsx, 'Green Field Corridor Calcs' tab.

<sup>141</sup> Defendant's Exhibit 42 (Native).xlsx, 'Green Field Corridor Calcs' tab.

<sup>142</sup> Defendant's Exhibit 42 (Native).xlsx, 'Discrete Values' tab.

**Figure 4.7: Comparison of operating expenses by model types<sup>143</sup>**

(100% basis)	Acquisition Model	Brisbane Model	November BU Model
ROM (Mt) (a)	2,135	5,905	3,138
Product (Mt) (b)	903	2,220	1,045
<b>OPEX (\$ millions) (c)</b>	<b>47,471</b>	<b>147,712</b>	<b>77,867</b>
Logistics OPEX (d)	12,677	15,135	10,595
Other OPEX (e)	34,793	132,578	67,272
<i>OPEX per ROM (\$/t) (c/a)</i>	<i>22</i>	<i>25</i>	<i>25</i>
<i>Logistics OPEX per ROM (\$/t) (d/a)</i>	<i>6</i>	<i>3</i>	<i>3</i>
<i>Other OPEX per ROM (\$/t) (e/a)</i>	<i>16</i>	<i>22</i>	<i>21</i>
<i>OPEX per Product (\$/t) (c/b)</i>	<i>53</i>	<i>67</i>	<i>75</i>
<i>Logistics OPEX per Product (\$/t) (d/b)</i>	<i>14</i>	<i>7</i>	<i>10</i>
<i>Other OPEX per Product (\$/t) (e/b)</i>	<i>39</i>	<i>60</i>	<i>64</i>

- 4.20 The figure above shows that although the total opex is highest in the Brisbane Model, followed by the November BU Model and then the Acquisition Model, the total opex per tonne of production is highest in the November BU Model, followed by the Brisbane Model and the Acquisition Model is again the lowest. However, for logistics opex, the Acquisition Model has the highest opex/tonne followed by the November BU Model and then the Brisbane Model. The logistics opex is higher in the Acquisition Model on a cost/tonne basis than the Brisbane Model and November BU Models cost due to the relatively cheaper opex assumed for the greenfield rail/port as compared to the barging option.
- 4.21 For the Acquisition Model, the logistics opex per tonne of total product of \$14/t is comprised largely of the barging costs. Fee Based Transport and Fee Based Port costs only occur between 2011 and 2017 until the barging capacity is ramped up to 100%. The assumed barging opex starts with \$24/t of product in 2015, and gradually decreases to \$13/t in 2019, and remains constant thereafter.
- 4.22 In the Brisbane Model, the Sena-Biera rail is used from 2012 to 2020 at \$40.6/t product.<sup>144</sup> The transition of logistics capacity from the Sena-Biera rail to the greenfield railway takes 3 years starting from 2018. The greenfield railway opex stabilized to \$4.15/t from 2024.<sup>145</sup>

<sup>143</sup> The analysis is based on cells from H164 to H166 of 'BengaRiver', 'Zambeze', 'EL945L' tabs of '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx' for Acquisition Model. For Business Unit Models, the analysis is based on rows 401 to 410 of multiple mining calculation tabs of 'Defendant's Exhibit 42 (Native).xlsx' and rows 407 to 416 of 'RT\_SEC\_00295084.xlsx' (November BU Model).

<sup>144</sup> \$40.6/t = 580km x 7cent per km per Product tonne.

Defendant's Exhibit 42 (Native).xlsx, 'Benga Phase 1 Calcs' tab, rows 71 and 145.

<sup>145</sup> \$4.15/t = 500km \* 0.83 cent per km per Product tonne.

Defendant's Exhibit 42 (Native).xlsx, 'Benga Phase 1 Calcs' tab, rows 72 and 146.

- 4.23 The Brisbane Model assumes that port charges at the Beira Port, which is connected to the Sena-Biera rail line, is \$5.2/t in 2012 and is assumed to increase to \$10.2/t in 2017 and remains constant thereafter. The Qualimane Port, which is the terminal of the greenfield railway, was assumed to cost \$3/t from 2018. This charge decreases to \$1.9/t in 2014.<sup>146</sup>
- 4.24 In the Brisbane Model, the sum of the greenfield rail opex of \$4.15/t and the Qualimane port opex of \$1.9/t is (\$6.05/t) which accounts for most of the logistic opex per tonne (\$7.00/t).
- 4.25 In the November BU Model, which was used for the impairment test in November 2012, the Sena-Biera rail costs are assumed to start with \$49.9/t product<sup>147</sup> in 2012 and stabilized at \$28.4/t product in 2017.<sup>148</sup> The greenfield railway charges were \$9.6/t product at the start of operations in 2019,<sup>149</sup> and the cost decreased to \$4.6/t product in 2023.<sup>150</sup>
- 4.26 Port charges at Beira Port ranged from \$6.3/t to \$8.6/t with the latter being the long-term cost. The Qualimane Port charges decreased from \$4.9/t to \$4.6/t in 2022.<sup>151</sup>
- 4.27 In the November BU model, a small portion of product (less than total 1Mt) from Benga Phase 1 operation is assumed to be transported by road at \$40.0/t Product.<sup>152</sup>
- 4.28 Similar to the Brisbane Model, the sum of both long-term prices of \$4.6/t from the greenfield railway opex and the Qualimane opex of \$4.6/t explains \$9.2/t of the average logistic opex per tonne of saleable product of \$10.0/t.

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<sup>146</sup> Defendant's Exhibit 42 (Native).xlsx, 'Benga Phase 1 Calcs' tab, rows 151 and 152.

<sup>147</sup> \$49.9/t product = 580km x 8.6 cent per km per product tonne.

<sup>148</sup> RT\_SEC\_00295084.xlsx (November BU Model), 'Benga Phase 1 Calcs' tab, rows 71 and 151.

<sup>149</sup> \$28.4/t product = 580km x 4.9 cent per km per Product tonne.

<sup>149</sup> RT\_SEC\_00295084.xlsx (November BU Model), 'Benga Phase 1 Calcs' tab, row 71 and cell H151.

<sup>149</sup> \$9.6/t product = 533km x 1.8 cent per km per product tonne.

<sup>150</sup> RT\_SEC\_00295084.xlsx (November BU Model), 'Benga Phase 1 Calcs' tab, row 72 and cell J152.

<sup>150</sup> \$4.6/t product = 533km x 0.86 cent per km per product tonne.

<sup>151</sup> RT\_SEC\_00295084.xlsx (November BU Model), 'Benga Phase 1 Calcs' tab, row 72 and cell N152.

<sup>151</sup> RT\_SEC\_00295084.xlsx (November BU Model), 'Benga Phase 1 Calcs' tab, rows 157 and 158.

<sup>152</sup> \$40/t product = 600km x 6.7 cent per km per product tonne.

RT\_SEC\_00295084.xlsx (November BU Model), 'Benga Phase 1 Calcs' tab, rows 75 and 155.

### Capital Expenses

**Figure 4.8: Comparison of Expansion Capital Investments by DCF model<sup>153</sup>**

(100% basis)	Acquisition Model	Brisbane Model	November BU Model
ROM (Mt) (a)	2,135	5,905	3,138
Product (Mt) (b)	903	2,220	1,045
<b>CAPEX (US\$ millions) (c)</b>	<b>6,689</b>	<b>17,539</b>	<b>17,025</b>
Logistics CAPEX (d)	630	7,812	8,556
Other CAPEX (e)	6,059	9,727	8,469
<i>CAPEX per ROM (\$/t) (c/a)</i>	<i>3</i>	<i>3</i>	<i>5</i>
<i>Logistics CAPEX per ROM (\$/t) (d/a)</i>	<i>0</i>	<i>1</i>	<i>3</i>
<i>Other CAPEX per ROM (\$/t) (e/a)</i>	<i>3</i>	<i>2</i>	<i>3</i>
<i>CAPEX per Product (\$/t) (c/b)</i>	<i>7</i>	<i>8</i>	<i>16</i>
<i>Logistics CAPEX per Product (\$/t) (d/b)</i>	<i>1</i>	<i>4</i>	<i>8</i>
<i>Other CAPEX per Product (\$/t) (e/b)</i>	<i>7</i>	<i>4</i>	<i>8</i>

- 4.29 For the initial capex, I have again separated the logistics related capex from the other capital costs. In the Acquisition Model, I included the capex items, 'River Dredging – for initial barging', 'Channel Dredging – for port development', and 'Chinde Port Development' items as logistics capex. From both Business Unit Models, I included the capex items, 'Rail Infra' and 'Port Infra' to calculate the logistics capex.
- 4.30 In the Acquisition Model, logistics related capex totalled \$630 million out of total capex of \$6,689 million (undiscounted), which constitutes 9% of total capex. In the Acquisition Model, the barging option is estimated to reach a maximum capacity of 32 Mtpa. However, the logistics related capex is relatively low. Rio Tinto's cost assumptions were based on a conceptual cost estimation report for the barging option as of August 2010 with an error range of +/-50%.<sup>154</sup>
- 4.31 In the Acquisition Model, \$630 million in logistics related capex was made up of three items, excluding the river fleet:<sup>155</sup>
- i) River Dredging for initial barging: \$150 million
  - ii) Channel Dredging for port development: \$155 million
  - iii) Chinde Port Development: \$325 million

<sup>153</sup> Expansion capex excludes 'Sustaining capex' and 'Closure Costs / Rehabilitation'. The analysis is based on cells from H228 to H248 of 'BengaRiver', 'Zambeze', 'EL945L' tabs of '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx' for Acquisition Model. For Business Unit Models, the analysis is based on cells from B421 to B430 of multiple mining calculation tabs of 'Defendant's Exhibit 42 (Native).xlsx' and cells from B427 to B436 of 'RT\_SEC\_00295084.xlsx' (November BU Model).

<sup>154</sup> Project Ralph Feasibility Opinion and Conceptual Cost Estimation, August 16<sup>th</sup>, 2010.

[RT\_SEC\_00083654]

<sup>155</sup> Cells from H241 to H243 of 'BengaRiver', 'Zambeze', 'EL945L' tabs of '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx'



- 4.32 In the Brisbane Model and the November BU Model, logistics related capex sums to \$7.8 billion and \$8.6 billion, respectively, accounting for 45% and 50% of the respective totals. They include greenfield rail and port infrastructure investments.
- 4.33 When the logistics capex is considered on a per tonne produced basis over the life of the mine, the logistics capex makes up approximately \$0.70/t, \$3.52/t, and \$8.19/t for the Acquisition Model, Brisbane Model, and November BU Model, respectively.
- 4.34 Since the components of and assumptions for opex and capex may differ across the models, I have also provided a comparison of the combined logistics opex and capex per tonne produced, in the figure below.

**Figure 4.9: Logistics opex and capex per tonne produced, by model<sup>156</sup>**

(100% basis and undiscounted)	Acquisition Model	Brisbane Model	November BU Model
Product (Mt)	903	2,220	1,045
<b>Logistics OPEX &amp; CAPEX per Product (\$/t)</b>	<b>15</b>	<b>10</b>	<b>18</b>
Logistics OPEX per Product	14	7	10
Logistics Expansion CAPEX per Product	1	4	8

**Figure 4.10: Total opex and capex per tonne produced, by model<sup>157</sup>**

(100% basis and undiscounted)	Acquisition Model	Brisbane Model	November BU Model
<b>Total OPEX &amp; CAPEX per Product (\$/t)</b>	<b>64</b>	<b>79</b>	<b>97</b>
OPEX per Product	53	67	75
Expansion CAPEX per Product	7	8	16
Sustaining CAPEX per Product	4	5	5
Closure Cost per Product	0.3	0.2	0.8

- 4.35 On an undiscounted basis, if all the opex, expansion capex, sustaining capex, and closure cost for the life of mine are considered, the Acquisition Model assumes \$64/t produced (both coking and thermal coal). The equivalent figures from the Brisbane Model and the November BU Model are \$79/t and \$97/t, respectively. These figures do not consider royalty and corporate taxes.
- 4.36 Since the price of coking coal is relatively higher than that of thermal coal, the ratio of coking to thermal coal for each tonne mined has a significant impact on the fair market value of the RTCM Projects. I have provided a summary of the ratio across the three reference DCF models in the following figure.

<sup>156</sup>

Summary from Figure 4.7 and Figure 4.8.

<sup>157</sup>

In addition to Figure 4.7 and Figure 4.8, the analysis is based on cells H263 and H264 of 'BengaRiver', 'Zambeze', 'EL945L' tabs of "2010.11.23\_Acquisition Model\_RT\_00074485" for Acquisition Model. For Business Unit Models, the analysis is based on cells B418 and B434 of multiple mining calculation tabs of Defendant's Exhibit 42 (Native) and cells B424 and B440 of RT\_SEC\_00295084.xlsx (November BU Model).



**Figure 4.11: Average ratio of coking to thermal coal and NPV of the financial models<sup>158</sup>**

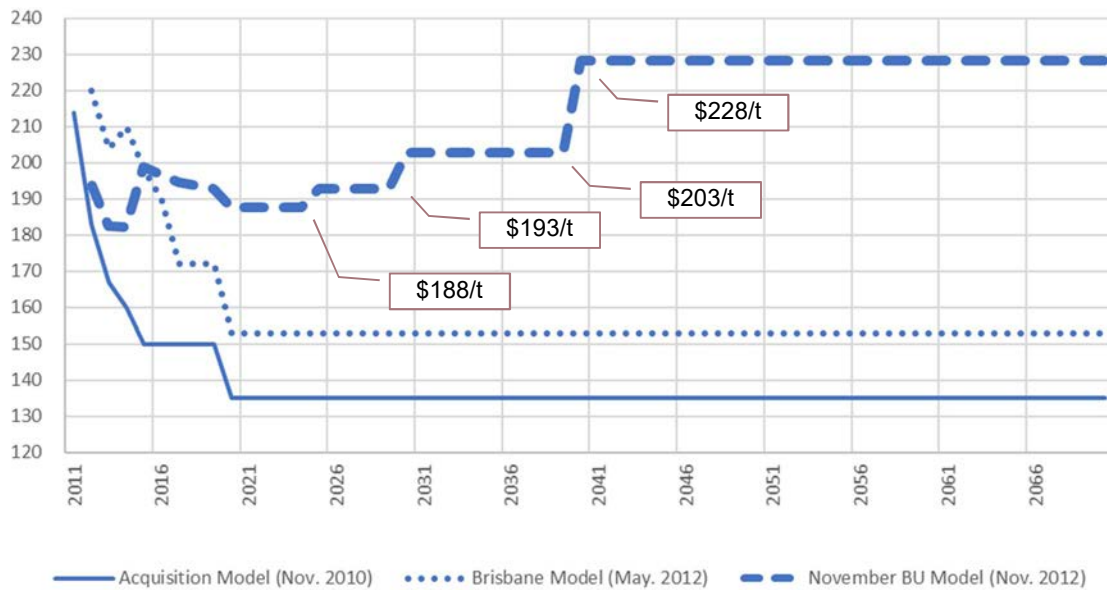
(US\$ millions)	Acquisition Model	Brisbane Model	November BU Model
Coking : Thermal coal ratio	62 : 38	44 : 56	42 : 58
NPV (100% basis)	4,311	(680)	5,317
NPV (RT share basis)	3,685	(987)	4,338

- 4.37 As presented in Figure 4.11, the ratio between coking coal and thermal coal decreased significantly from November 2010 (Acquisition Model) to November 2012 (November BU Model). All else equal, the decrease in this ratio would have a significant negative impact on the value. However, a higher NPV (+\$5.3 billion, 100% basis) was estimated in November 2012 than that estimated (+\$4.3. billion, 100% basis) in November 2010, due to offsetting positive factors.
- 4.38 One of the key parameters that caused the increase of NPV in the November BU Model relative to the earlier models, in spite of the increasing opex and capex unit cost and deteriorating mix ratio between coking and thermal coals, is the forecasted coal price assumptions.
- 4.39 Rio Tinto uses internal price forecasts of commodity prices (PEG Price) for impairment testing purposes.<sup>159</sup> In the 2011 Annual Report, Rio Tinto explains that price forecasts assume that *“short term market prices will revert to the Group’s assessment of the long term price, generally over a period of three to five years.”*<sup>160</sup>
- 4.40 The figure below provides an illustration of the assumed price forecasts for coal used in the three main models (i.e. Acquisition Model, Brisbane Model and November BU Model). These are standard benchmark prices before any coal quality adjustments. Despite the fact that the previous PEG price forecasts for November 2010 and February 2012 were for 10-year periods, after which time the price was held constant, the long-term price estimation in November BU Model continues to significantly increase in real terms beyond year 10. I have not been provided with the PEG reports for these periods to determine whether they agree to the prices used in the various models.

<sup>158</sup> The analysis is based on cells from H47 to H54 of ‘BengaRiver’, ‘Zambeze’, ‘EL945L’ tabs of ‘2010.11.23\_Acquisition Model\_RT\_00074485.xlsx’ for Acquisition Model. For Business Unit Models, the analysis is based on rows 377 to 380 of multiple mining calculation tabs of ‘Defendant’s Exhibit 42 (Native).xlsx’ and rows 383 to 386 of ‘RT\_SEC\_00295084.xlsx’ (November BU Model).

<sup>159</sup> Rio Tinto 2011 Annual Report, page 143.

<sup>160</sup> Rio Tinto 2011 Annual Report, page 143.

**Figure 4.13: Price assumptions by financial models (coking coal, \$/t)<sup>161</sup>**<sup>161</sup>

The analysis is based on row 40 of 'Assumptions' tab of '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx' for Acquisition Model.

For Business Unit Models, the analysis is based on row 65 of 'Global Inputs' tab of 'Defendant's Exhibit 42 (Native).xlsx' and 'RT\_SEC\_00295084.xlsx' (November BU Model).

## 5. OPINIONS – ASSUMING THE BARGING OPTION WAS NOT VIABLE IN LATE 2011 OR MID-2012

### A. Issue 1) Assume the barging option was not viable as of late 2011

- 5.1 Under the assumption that as of late 2011 (i.e. November to December) it was determined that the barging option modelled in the Acquisition Model was no longer a viable option for the RTCM Projects, it is my opinion that the Acquisition Model would not have provided a reliable measure of the FMV of the RTCM Projects from that point in time onward.
- 5.2 The Acquisition Model conclusions were premised on the assumption that 96.5% of the total production from the three coal projects acquired from Riversdale would have been transported via barging to the port.<sup>162</sup>
- 5.3 Although the Acquisition Model did provide a 'BengaRail' option,<sup>163</sup> this option assumed that the coal from Benga would have been shipped over the existing Sena-Biera railway line, with an assumed expansion. The greenfield rail and port scenario that Rio Tinto considered would have been required to develop all three mines, including Zambeze and East Tete is not contemplated in the Acquisition Model. That is, the architecture of the Acquisition Model did not allow for the determination of value under a non-barging option for the Zambeze or Tete East projects.
- 5.4 In addition, a number of the key inputs required to value all three RTCM projects under a non-barging option were not included in the Acquisition Model:
  - i) the estimated costs for the infrastructure operating expenditures and capital expenditures would have needed to be re-estimated;
  - ii) The assumed production schedule would have needed to be redone;

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<sup>162</sup> 'Zambeze', 'BengaRiver' and 'EL945' tabs of '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx'. Calculated as 31.9 million tonnes of production from Benga to be transported by rail out of total production of 903 million tonnes from Benga, Zambeze and EL945 from the Acquisition Model.

<sup>163</sup> An alternative was modelled for Benga in the 'BengaRail' tab. This tab assumed that 100% of the coal be transported by rail to the Biera port and provided an NPV of approximately \$1.3 billion as compared to 'BengaRiver' which provided an NPV of approximately \$1.8 billion, approximately a 28% reduction in value. Only the 'BengaRiver' NPV was included in the conclusions in the 'Summary' tab of the Acquisition Model.

- iii) The JORC Resource estimates would have needed to be redone. I understand that Riversdale's Reserves and Resource estimates under JORC for Benga and Zambeze were based on a barging assumption including the estimated operating and capital costs for a barging option. According to Mr. Woodley of Rio Tinto, if the Benga and Zambeze Resource statements had been redone assuming barging was no longer an option, "[T]he remaining resource/reserve as presented there would decrease further."<sup>164</sup>
- iv) For the purposes of an FMV determination, the level of operational and execution risk included in the discount rate applied to a barging scenario and would need to be revisited in a non-barging scenario at that time; and,
- v) To determine the FMV of the RTCM Projects at the end of 2011, all market-based assumptions/inputs such as coal price forecast, operating and capital costs, inflation rates, and the applicable discount rate would need to be updated to the specific date. While the Acquisition Model design did allow for this, the Acquisition Model was not updated for changes in these inputs as of the end of 2011, in any of the iterations that I reviewed.

## B. Issue 2) Assume the barging option was not viable as of mid-2012

- 5.5 Under the assumption that it was determined that the barging option modelled in the Acquisition Model was no longer viable as of mid-2012 (i.e. June to July 2012), it is my opinion that the Acquisition Model would not have provided a reliable measure of the FMV of the RTCM Projects from that point in time onward.
- 5.6 In addition to the reasons provided above in issue 1), as of mid-2012 there were a number of important reported developments that materially impacted the manner in which the RTCM Projects would have been developed, and which would have materially impacted the FMV of the projects from the date of these developments onward.
- 5.7 Based on the documents that I understand were presented at, or were available for presentation at the May 2012 Brisbane Meeting, the following circumstances had changed since the Acquisition Date:
  - i) Whereas the Acquisition Model was based on a barging transportation solution, due to the rejection of the barging proposal by Mozambique it was determined that "[g]reenfield rail & port development is the only way of delivering substantially higher transport capacity at competitive cost. The earliest a solution could be in place would be 2018".<sup>165</sup>

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<sup>164</sup> Deposition of Andrew Woodley, dated April 12, 2016, page 69-70.

<sup>165</sup> Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012, page 5.

- ii) The Sena-Biera rail line was the only operational coal export infrastructure and it had a nameplate capacity of 6 Mtpa as at May 2012 and was shared between Rio (32%) and Vale (68%).<sup>166</sup> Thus, RTCM's share was approximately 2ds Mtpa. The Acquisition Model assumed that up to 10 Mtpa in rail capacity was available to RTCM;<sup>167</sup>
- iii) Total rail capacity was unlikely to exceed 10 Mtpa by 2018 and *"would be at a high cost"*.<sup>168</sup> In the Acquisition Model, total production was assumed to exceed 10 Mtpa by 2014 and was assumed to be 27.2 million tonnes in 2018;<sup>169</sup>
- iv) Due to project delays and rail line capacity constraints, RTCM expected to ship its first coal exports from Benga at the end of May 2012, with a total export for 2012 of approximately 0.5 million tonnes of coking coal.<sup>170</sup> The Acquisition Model assumed 2.94 million tonnes of coking coal would have been exported by the end of 2012;<sup>171</sup>
- v) The earliest possible production for Zambeze was anticipated to be in 2016 (vs. 2015 in the Acquisition Model);<sup>172</sup>
- vi) The coking coal to thermal coal ratios for Benga and Zambeze had reduced as follows:<sup>173</sup>
  - (1) Benga: 60%/40% (as compared with 66%/44% anticipated at acquisition); and,
  - (2) Zambeze: 55%/45% (as compared with 59%/41% anticipated at acquisition);
- vii) The resource characteristics had changed significantly for Benga and Zambeze in May 2012 as compared to at the Acquisition Date in April 2011, as outlined in the figure below.

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<sup>166</sup> Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012, page 5.

<sup>167</sup> '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx', 'Logistics' tab..

<sup>168</sup> Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012, page 15.

<sup>169</sup> '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx' 'Zambeze', 'BengaRiver' and 'EL945' tabs of.

<sup>170</sup> Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012, page 9.

<sup>171</sup> '2010.11.23\_Acquisition Model\_RT\_00074485.xlsx', 'BengaRiver' tab of .

<sup>172</sup> Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012, page 10.

<sup>173</sup> Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012, page 16. Note: page 9 of the same presentation states that the Benga coking coal ratio was estimated at 50%, and not 60% as per page 16.

**Figure 5.1: Changes in Resource Characteristics**<sup>174</sup>

Benga	Current	Bid
Total overburden	5.2Bt	3.9Bt
Total run-of-mine (ROM) coal	532Mt	453Mt
Strip ratio	3.3 - 4.1	3.6
Product yield	45%	47%
Total saleable products	240Mt	215Mt
• Coking coal	60%	66%
• Thermal coal	40%	34%
Price penalties		
• Coking coal	2.5%	0%
• Thermal coal	25%	30%
Life-of-mine	38 years	32 years

Zambeze	Current	Bid
Total overburden	14.2Bt	10.1Bt
Total run-of-mine (ROM) coal	1.6Bt	1.5Bt
Strip ratio target	3.5	2.7
Product yield	36%	38%
Total saleable products	551Mt	583Mt
• Coking coal	55%	61%
• Thermal coal	45%	39%
Price penalties		
• Coking coal	8%	4%
• Thermal coal	25%	30%
Life-of-mine	54 years	35 years

viii) Total operating expenditures for all projects were higher than anticipated at acquisition.<sup>175</sup>

5.8 Given these reported developments, in order to provide a reliable measure of the FMV of the RTCM Projects as of mid-2012, the Acquisition Model would have needed to be updated to reflect each of these factors to provide a forecast of the expected future cash flow that the RTCM Projects would have generated over their respective life of mine. Although some of these factors could have been updated in the Acquisition Model, as noted, it did not have the functionality to incorporate the most significant adjustment being the change from a barging operation to the greenfield rail and port operation that was referred to at the May Brisbane Meeting as the only option Rio Tinto had to deliver “...*substantially higher transport capacity at competitive cost*”.<sup>176</sup>

<sup>174</sup> Rio Tinto presentation, “Rio Tinto Coal Mozambique Business Review: Brisbane” dated May 11, 2012, page 16.

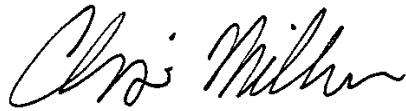
<sup>175</sup> Rio Tinto presentation, “Rio Tinto Coal Mozambique Business Review: Brisbane” dated May 11, 2012, pages 18 and 19.

<sup>176</sup> Rio Tinto presentation, “Rio Tinto Coal Mozambique Business Review: Brisbane” dated May 11, 2012, page 5.

- 5.9 Thus, it is my opinion that the Acquisition Model, as it existed as of mid-2012 (without a significant re-design of its functionality), had not been, and could not have been adjusted to provide a value that reflected the updated project parameters at that date, if barging was no longer a viable option at that point in time (or thereafter).
- 5.10 It is also my opinion that the Business Unit Models which RTCM had prepared in 2012 had the necessary functionality to provide a reliable measure of the FMV of the RTCM Projects as of mid-2012 (and thereafter), assuming it was populated with the appropriate inputs, in a manner consistent with accepted international mineral valuation standards and guidelines.

**6. EXPERT DECLARATION**

- 6.1 I understand that my duty in giving evidence in this litigation is to assist the trier of fact to decide the issues in respect of which expert evidence is adduced. I have complied with, and will continue to comply with, that duty.
- 6.2 I confirm that this is my own, impartial, objective, unbiased view.
- 6.3 I confirm that all matters upon which I have expressed an opinion are within my area of expertise.
- 6.4 I confirm that, at the time of providing this written opinion, I consider it to be complete and accurate and constitute my true, professional opinion.
- 6.5 I confirm that if, in the course of this litigation, I consider this opinion requires any correction, modification or qualification I will notify the parties to this litigation and the trier of fact forthwith.



Chris Milburn

December 20, 2019



## **APPENDIX 1 SCOPE OF REVIEW**

A1.1 My opinion is based on my review of the following information.

### **A1.2 Information Provided to Secretariat**

- Iterations of Rio Tinto's DCF models for the RTCM Projects from October 2010 to February 2013 including:
  - i) The Acquisition Model, "2010.11.23\_Acquisition Model\_RT\_00074485.xlsx"
  - ii) The Brisbane Model, "Defendants' Exhibit 42 (Native).xlsx"
  - iii) The November BU Model, "RT\_SEC\_00295084.xlsx"
- A paper from Dan Larsen, Group Controller, "Rio Tinto Audit Committee Meeting 26 November 2012 Review of Carrying Values". [RT\_00000331]
- Deposition of Andrew Woodley, dated April 12, 2016.
- Deposition of Mr. Morris dated November 8, 2018.
- Project Ralph Feasibility Opinion and Conceptual Cost Estimation, August 18th, 2010. [RT\_SEC\_00083654]
- Rio Tinto Board Meeting Paper on the Acquisition of Riversdale Mining Limited dated December 16, 2010. [RT\_00017283]
- Rio Tinto Coal Mozambique, "Business Review", dated May 2012". [RT\_00241218]
- Rio Tinto Controller's Paper dated June 18, 2012. [RT\_00000240]
- Rio Tinto internal memorandum, "Rio Tinto Coal Mozambique Impairment Valuation – Updated" dated January 11, 2013. [RT\_00000380].
- Rio Tinto presentation, "Project Ralph: Board Meeting – 16 December 2010". [RT\_00010760]
- Rio Tinto presentation, "Rio Tinto Coal Mozambique Business Review: Brisbane" dated May 11, 2012.
- Rio Tinto Technology and Innovation, Project Ralph Technical Due Diligence, dated January 7, 2011. [RT\_00350519]
- SEC Complaint dated October 17, 2017.

### A1.3 Secretariat Documents

1. CICBV, "Practice Bulletin No. 2 – International Glossary of Business Valuation Terms", 2001. [SI-1]
2. US Geological Survey, How do we extract minerals? [SI-2]
3. "Introductory Mining Engineering", Hartman, H. L., & Mutmanský, J. M., 2002. [SI-3]
4. World Coal Association, Uses of Coal. [SI-4]
5. World Coal Association, What is Coal. [SI-5]
6. Kentucky Geological Survey, Coalification [SI-6]
7. US Geological Survey, What are the types of coal? [SI-7]
8. World Coal Association, Types of Coal. [SI-8]
9. International Energy Agency, Coal Medium-Term Market Report, 2012. [SI-9]
10. Kentucky Geological Survey, Calorific Value. [SI-10]
11. Kentucky Geological Survey, Moisture in Coal. [SI-11]
12. Kentucky Geological Survey, Volatile Matter. [SI-12]
13. Kentucky Geological Survey, Ash. [SI-13]
14. Kentucky Geological Survey, Fixed Carbon. [SI-14]
15. Kentucky Geological Survey, Steam Coal. [SI-15]
16. Ram River Coal Corp. "Metallurgical Coals". [SI-16]
17. World Coal Association, Coal Electricity. [SI-17]
18. World Coal Association, Coal Mining. [SI-18]
19. U.S. Energy Information Administration (EIA), Coal Mining and Transportation. [SI-19]
20. World Coal Association, Where is Coal found. [SI-20]
21. World Coal Association, Coal Facts, 2012. [SI-21]
22. World Coal Association, Coal & Steel Facts, 2012. [SI-22]
23. International Energy Agency, Coal Medium-Term Market Report, 2013. [SI-23]
24. "Business Valuation", Howard E Johnson, page xlix. [SI-24]
25. Merriam-Webster dictionary, "Value". [SI-25]
26. "Damodaran on Valuation" 2nd Edition, Aswath Damodaran. [SI-26]
27. "CRIRSCO", Canadian Institute of Mining, Metallurgy and Petroleum. [SI-27]
28. Rio Tinto, 2012 Annual Report. [SI-28]
29. JORC Code 2012, The Australasian Institute of Mining and Metallurgy. [SI-29]

30. Rio Tinto, 2018 Annual Report. [SI-30]
31. CIMVAL, "Standards and Guidelines for Valuation of Mineral Properties", February 2003. [SI-31]
32. SAMVAL Code 2016. [SI-32]
33. VALMIN Code 2015. [SI-33]
34. SME Standards and Guidelines for the Valuation of Mineral Properties, 2017. [SI-34]
35. International Mineral Property Valuation Standards (IMVAL) Template, May 2018. [SI-35]
36. Rio Tinto 2011 Annual Report. [SI-36]
37. "Mine Rehabilitation and Closure Cost", Richard Humphries dated July 2016. [SI-37]
38. Mozambique Mining Law No 20, Article 44(2)(p), dated August 18, 2014. [SI-38]
39. "Valuing a Business: The Analysis and Appraisal of Closely Held Companies, Fifth Edition" Shannon P. Pratt. [SI-39]
40. William E. Roscoe, RPA, Mineral Appraisal Meeting, Denver, 1-3, October 2003. [SI-40]
41. "Applying the Cost Approach to Valuation of Exploration Stage Mineral Assets", André J van der Merwe, January 2017. [SI-41]
42. "Valuation 4: Cost Approach", Larry Smith. [SI-42]
43. Information from incotermsexplained.com [SI-43]

## **APPENDIX 2 CURRICULUM VITAE OF CHRIS MILBURN**

### **Professional Experience**

I am a managing director at Secretariat International and is based in Toronto. I am a Chartered Professional Accountant, Certified Management Accountant (CPA/CMA), a Chartered Business Valuator (CBV) and am a Qualified Valuator under the Canadian Institute of Mining's Valuation Standards and Guidelines (CIMVAL).

I have over 20 years of experience in the quantification of economic damages and the valuation of business interests and forensic/financial investigations in the context of international arbitrations, commercial litigation, insurance litigation, personal injury litigation, tax litigation, and consulting for internal business purposes.

My work experience includes hundreds of matters relating to assets and business interests on every continent and involving billions of dollars in dispute across many industries including mining, oil and gas, energy, financial services, investment banking, asset management, manufacturing, textiles, software, and pharmaceuticals.

I have provided expert testimony relating to valuation and economic damages issues numerous times including in international arbitration cases heard at the World Bank in Washington D.C., the World Bank in Paris, the New York International Arbitration Centre, Maxwell Chambers in Singapore and Arbitration Place in Toronto.

I have been recognized as a leading expert in the field of damages and valuation in the International Who's Who of Arbitration Expert Witnesses by Who's Who Legal since 2014. I have also been recognized as one of the leading arbitration expert witnesses in Canada in Who's Who Legal Canada since its inception in 2015 and has been named to the list of top mining experts in 2019, the first year the mining list has included experts.

I also speak regularly on damage quantification and valuation issues and have been involved in the education and training of professional valuers as well as advocacy training programs for lawyers for many years.

## Representative Engagements

- » Valuation of mineral project and quantification of damages in a treaty dispute under ICSID, regarding an iron ore project in West Africa. Prepared expert reports including a valuation of the Claimant's investment, and testified at the hearing. Matter resolved;
- » Valuation of mineral project and quantification of damages in a treaty case under UNCITRAL rules related to a silver, lead, and zinc project in South America. Prepared expert reports quantifying damages to the claimant and testified at the hearing. Matter resolved;
- » Valuation of mineral projects and quantification of damages in a treaty case under UNCITRAL rules related to a silver, indium and gallium project in South America. Prepared expert reports and testified at the hearing. Matter resolved;
- » Valuation of mineral project and quantification of damages in a treaty case under UNCITRAL rules related to a copper, silver, and molybdenum project in South America. Prepared expert report quantifying damages to the claimant and testified at the hearing. Matter resolved;
- » Valuation and quantification of economic damages related in a NAFTA dispute related to the alleged expropriation of a natural gas concession. Prepared expert reports including a valuation of the natural gas rights at issue, and testified at the hearing. Decision pending;
- » Valuation of mineral project and quantification of damages in a commercial arbitration related to a lithium, tin and coltan project in Africa. Prepared expert report quantifying damages to the claimant. Matter ongoing;
- » Valuation of mineral project and quantification of damages in a treaty case under UNCITRAL rules related to a gold project in Asia. Prepared expert report quantifying damages to the claimant. Matter ongoing;
- » Valuation of a holding company with numerous mining and petroleum assets in West Africa including a manganese project, an iron ore mine, and offshore oil and gas assets. Prepared expert reports on valuation and economic damages issues. Matter is ongoing;
- » Valuation of mineral project and quantification of damages in a treaty case under the ICSID rules related to a gold project in Central America. Prepared expert reports on valuation and economic damages. Matter is ongoing;
- » Quantification of lost profits and other economic damages due to business interruption following a fire at an iron ore mine in Australia. Matter ongoing;
- » Valuation of mineral projects in the US relating to a producing palladium group metals project in a matter before the Delaware courts. Prepared expert reports. Decision pending;
- » Valuation of a mineral property in the US relating to a former producing iron ore project in a matter before the Bankruptcy Court of the State of Utah. Prepared expert reports. Decision pending;

- » Valuation of mineral project and quantification of damages in a treaty case under UNCITRAL rules regarding a gold project in Western Europe. Prepared expert reports and attended the hearing. Decision pending;
- » Quantification of damages in treaty arbitration under ICSID relating to the alleged expropriation of a metallurgical processing facility in South America. Prepared reports quantifying damages to the Claimants and attended the hearing at the World Bank in Paris. Matter resolved;
- » Valuation of mineral project and quantification of damages in a treaty dispute under ICSID, regarding a bituminous thermal coal project in Asia. Prepared expert report quantifying damages to the claimant. Matter resolved;
- » Assessment of damages claims in an International Chamber of Commerce (ICC) arbitration related to the contract mining costs of a zinc, lead and silver mine in South America. Prepared expert report and reply reports and attended hearing. Matter resolved;
- » Valuation of mineral concessions and quantification of economic damages in a dispute before the Ontario Mining Commissioner relating to exploration stage gold mineral concessions in Northern Ontario. Matter resolved;
- » Quantification of damages in an ICC case related to an iron ore mining project in Western Africa: Managed multi-discipline project team including iron ore economists, corporate finance experts, mining engineers, and geologists, prepared expert reports and attended hearing. Matter resolved;
- » Quantification of damages in a commercial dispute under the British Columbia International Commercial Arbitration Act involving a large copper and gold deposit in Asia: Managed project team and prepared expert report calculating damages to the claimant and attended the hearing. Matter resolved;
- » Quantification of damages in an ICC treaty dispute related to a copper/cobalt mining project in Africa: Managed project team in the preparation of a critique report of the claimant's expert report in an investor-state dispute under the ICC. Prepared expert report. Matter resolved;
- » Valuation of gold mineral projects for two exploration and development companies with interests in South America prior to nationalization. Matters resolved; and,
- » Consulting project analyzing the level of "government take" applicable to a potash and phosphate rock mining company in the Middle East relative to comparable companies and other countries in connection with a government review of mineral tax policies. Matter resolved.

## **Education/Professional Designations**

- » Chartered Business Valuator (CBV) – 2004
- » Chartered Professional Accountant (CPA)/Certified Management Accountant (CMA) – 2000
- » B.A. (Economics) at the University of Western Ontario – 1992

## **Positions Held**

- » Managing Director, Secretariat International – December 2018 to Present
- » Managing Director, FTI Consulting Canada ULC – April 2009 to December 2018
- » Senior Managing Consultant, LECG Canada Ltd. – April 2007 to March 2009
- » Senior Consultant, LECG Canada Ltd. – March 2004 to March 2007
- » Senior Consultant, Low Rosen Taylor Soriano – May 2001 to April 2004
- » Consultant, Low Rosen Taylor Soriano – April 1998 to April 2001
- » Consultant, Arthur Anderson – April 1997 to March 1998

## **Testimony (2016-2019 inclusive)**

1. Infinito Gold Ltd. v. Costa Rica, International Centre for Settlement of Investment Disputes (ICSID) Arbitration, hearing held in July 2019. Confidential
2. Tamagot Bumi S.A. and Bumi Mauritania S.A. v. Islamic Republic of Mauritania. ICSID Arbitration. Hearing held in April 2017. Confidential.
3. Bear Creek Mining Corporation v. Republic of Peru. ICSID Arbitration. Hearing held in September 2016. Documents are in the public domain.
4. South American Silver Limited v. Bolivia. Permanent Court of Arbitration (PCA) case. Hearing held in July 2016. Confidential.
5. Lone Pine Resources Inc. v. Government of Canada, NAFTA Arbitration. Hearing held in October 2017. Documents are in the public domain.

## **Publications and Presentations (2010 to 2019 inclusive)**

- » “The Valuation of Mineral Properties in Arbitration Disputes”, Arbitration Place Quarterly Newsletter, Summer 2013.
- » Co-author, “Valuation of “Start-Up Oil and Gas and Mining Projects”. Global Arbitration Review, the Arbitration Review of the Americas 2011.
- » Speaker at Canadian Council of International Law (CCIL) “NAFTA Chapter 11 Looking forward while glancing backward”, October 2019. (No materials published)
- » Speaker at Latin Lawyer – GAR Live’s 3rd Annual Arbitration Summit, “Mining and metals: investment and the environment”, April 2019. (No materials published)
- » Speaker at event held during the Prospector’s & Developers Association of Canada (“PDAC”) Conference in March 2018 and 2019, “Trends in Mining Disputes”. (No materials published)
- » Speaker at event held during the PDAC Conference in March 2017, “Mining Disputes: Lessons and Best Practices”. (No materials published)
- » Speaker at the Expert Witness Forum, held in Toronto in March 2017, “The Use of Expert Evidence in International Arbitration”. (No materials published)

- » Speaker at event held during PDAC Conference in March 2016, “Technical and Economic Considerations for NI 43-101 Compliant Technical Reports”. (No materials published)
- » Speaker at event held during the PDAC Conference in March 2015, “Evidentiary Issues in Presenting a Mining Claim” and “Economic Damage and Technical Issues Faced in Mining Disputes”. (No materials published)
- » Speaker at event held during the PDAC Conference in March 2014, “Assessing Risks in New Mining Ventures” and “Use of Technical Reports to Assess Value”. (No materials published)
- » Speaker at CPA Conference on Financial Reporting Conference for the Mining Industry, “Disclosure of Financial and Economic Information under National Instrument 43-101”, December 2013. (No materials published).

#### **Other**

- » Developed course materials for and acted as an expert witness in mock hearings for the FIAA Expert Witness Trial Practice Programs held in Lausanne Switzerland in 2008-2009, Paris in 2011, New York in 2014 and Washington DC in 2015.
- » Authored course materials for the Canadian Institute of Chartered Business Valuators



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2 UNITED STATES DISTRICT COURT  
3 SOUTHERN DISTRICT OF NEW YORK  
4  
5 SECURITIES AND EXCHANGE )  
COMMISSION, )  
6 )  
Plaintiff, ) Case No.  
7 ) 1:17-cv-7994  
vs. ) (AT)(DCF)  
8 )  
RIO TINTO PLC, RIO TINTO )  
9 LIMITED, THOMAS ALBANESE, )  
and GUY ROBERT ELLIOTT, )  
10 )  
Defendants. )  
11 -----)  
12  
13  
14

15 VIDEOTAPED DEPOSITION OF ALBERT DIEDERICH METZ  
16 Via Videoconference  
17 Cornwall-on-Hudson, New York  
18 Wednesday, June 17, 2020  
19  
20  
21  
22

23 Reported by:  
24 KRISTIN KOCH, RPR, RMR, CRR  
25 JOB NO. 180651

0002

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3  
4 June 17, 2020  
5 9:36 a.m.  
6  
7  
8 Videotaped Deposition of ALBERT  
9 DIEDERICH METZ, Via Videoconference, before  
10 Kristin Koch, a Registered Professional  
11 Reporter, Registered Merit Reporter,  
12 Certified Realtime Reporter and Notary  
13 Public of the State of New York.  
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0003

1

2 A P P E A R A N C E S: (Via Videoconference)

3

4 U.S. SECURITIES AND EXCHANGE COMMISSION

5 Attorneys for Plaintiff

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7 Washington, DC 20549

8 BY: THOMAS BEDNAR, ESQ.

9 DEAN CONWAY, ESQ.

10 FERNANDO CAMPOAMOR, ESQ.

11 ANDREW SKOLNIK, ESQ.

12 EMILY PARISE, ESQ.

13

14

15 GIBSON, DUNN & CRUTCHER LLP

16 Attorneys for Rio Tinto PLC and Rio Tinto

17 Limited

18 200 Park Avenue

19 New York, New York 10166

20 BY: AVI WEITZMAN, ESQ.

21 DAVID M. KUSNETZ, ESQ.

22 - and -

23 1050 Connecticut Avenue, N.W.

24 Washington, DC 20036

25 BY: JOSH ROBBINS, ESQ.

0004

1

2 A P P E A R A N C E S: (Continued)

3

4

5 JONES DAY

6 Attorneys for Thomas Albanese

7 717 Texas

8 Houston, Texas 77002

9 BY: JACQUELINE VALLETTE, ESQ.

10 DIANE L. MYERS, ESQ.

11 - and -

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16  
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21 BY: GEOFFREY R. CHEPIGA, ESQ.  
22 WALTER G. RICCIARDI, ESQ.  
23 LIVIA FINE, ESQ.  
24  
25

0005

1  
2 A P P E A R A N C E S: (Continued)  
3  
4

5 ALSO PRESENT:

6  
7 PHIL RIZZUTI, Legal Video Specialist  
8  
9 TOM ALBANESE  
10 EUGENE CANJELS  
11 GREG MILLER  
12 KEVIN GOLD  
13 MAME MALONEY  
14 JEREMY MARMER  
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0006

1 A. Metz  
2 THE VIDEOGRAPHER: Good morning,  
3 counsel. My name is Phil Rizzuti. I am a  
4 legal videographer in association with TSG  
5 Reporting, Inc.  
6 Due to the severity of the COVID-19  
7 and following the practice of social  
8 distancing, I will not be in the same room  
9 with the witness. Instead, I will record  
10 this videotaped deposition remotely. The  
11 court reporter, Kristin Koch, also will not  
12 be in the same room and will swear the  
13 witness remotely.

14 Do all parties stipulate to the  
15 validity of this video recording and remote  
16 swearing and that it will be admissible in  
17 the courtroom as if it had been taken  
18 following Rule 30 of the Federal Rules of  
19 Civil Procedure and the state's rules where  
20 this case is pending?

21 MR. BEDNAR: Yes for the SEC.

22 MR. WEITZMAN: On behalf of Rio  
23 Tinto, we do.

24 MR. CHEPIGA: Yes on behalf of  
25 Mr. Elliot.

0007

1 A. Metz

2 MS. VALLETTE: Yes on behalf of  
3 Mr. Albanese.

4 THE VIDEOGRAPHER: Okay. This is  
5 the start of media labeled number 1 of the  
6 video-recorded deposition of Mr. Albert  
7 Metz in the matter of the Securities and  
8 Exchange Commission versus Rio Tinto PLC,  
9 et al., in the United States District Court  
10 for the Southern District of New York, case  
11 number 1:17-cv-7994.

12 This deposition is being held on  
13 June 17, 2020, at approximately 9:36 a.m.

14 My name is Phil Rizzuti. I am the  
15 legal video specialist from TSG Reporting,  
16 Inc. The court reporter is Kristin Koch in  
17 association with TSG Reporting.

18 Counsels' appearances have already  
19 been noted on the record by the court  
20 reporter.

21 Will the court reporter, please,  
22 swear in the witness.

23 THE COURT REPORTER: Before I swear  
24 in the witness, from the Securites and  
25 Exchange Commission did we get an

0008

1 A. Metz

2 agreement?

3 MR. BEDNAR: Yes, I said yes on  
4 behalf of the SEC.

5 THE COURT REPORTER: Thank you.

6 MR. BEDNAR: Thank you.

7 (Witness was sworn.)

8 MR. WEITZMAN: I think I got booted  
9 again. I apologize. I'm fine -- I am  
10 trying to log back in -- without video for  
11 now questioning, if that's acceptable to

12 the witness and to the SEC.

13 MR. BEDNAR: I think it really  
14 depends on whether Dr. Metz is able to  
15 understand you without also seeing you.

16 Ms. Koch, does that create problems  
17 for you if you are not able to see  
18 Mr. Weitzman?

19 THE COURT REPORTER: No.

20 MR. BEDNAR: Okay. Dr. Metz, if you  
21 are having trouble understanding any  
22 questions, please ask for clarification  
23 and, Avi, let's take it as it goes and  
24 maybe at the next break you can try to come  
25 back on the video.

0009

1 A. Metz

2 MR. WEITZMAN: I am trying now. I  
3 am hoping that I will be able to connect.  
4 I apologize. My -- this is not working out  
5 as well as I had planned.

6 A L B E R T D I E D E R I C H M E T Z,  
7 called as a witness, having been duly sworn  
8 by a Notary Public, was examined and  
9 testified as follows:

10 EXAMINATION BY

11 MR. WEITZMAN:

12 Q. In any event, Dr. Metz, I appreciate  
13 your courtesy. Are you fine proceeding?

14 A. I am prepared to proceed, yes.

15 Q. Thank you, Dr. Metz.

16 My name is Avi Weitzman. I  
17 represent Rio Tinto. We can go through some  
18 preliminaries first. What's your full name?

19 A. Albert Diederich Metz.

20 Q. And are you represented here by  
21 counsel today?

22 A. Yes.

23 Q. Who is representing you?

24 A. Tom Bednar of the SEC.

25 Q. And have you previously been deposed

0010

1 A. Metz

2 ever?

3 A. No, I have not.

4 Q. Have you ever testified --

5 MR. WEITZMAN: Yes, Kristin?

6 THE COURT REPORTER: I thought we  
7 lost Mr. Bednar. Okay. He's back.

8 MR. BEDNAR: We did. I am still on  
9 the audio. I'm coming back on the video.

10 Just carry on. Thank you.

11 Q. Dr. Metz, have you ever testified in  
12 court before?

13 A. No, I have not.

14 Q. Okay. So let's go through some  
15 ground rules. First thing is do you understand  
16 that you are testifying under oath?

17 A. I do.

18 Q. You understand that it's the same  
19 oath that you will take when you testify at a  
20 trial before a judge and a jury?

21 A. I do.

22 Q. You understand that the testimony  
23 you offer here today has the same effect as if  
24 testifying in a court of law before a judge and  
25 a jury?

0011

1 A. Metz

2 A. I do understand.

3 Q. It's important that we speak one at  
4 a time. So if you would let me finish my  
5 question before you answer, I'd greatly  
6 appreciate it. Can you try to follow that  
7 instruction?

8 A. I will do my best.

9 Q. Thank you.

10 And if you don't understand any of  
11 my questions, please let me know before you  
12 answer. Otherwise I will assume that you  
13 understood the question.

14 A. I understand.

15 Q. Please do your best to answer  
16 audibly rather than with a nod or a gesture so  
17 that the stenographer can record your answer.

18 A. Is my audio -- audio coming through  
19 satisfactorily?

20 Q. It is for me.

21 THE VIDEOGRAPHER: Yes from the  
22 videographer.

23 Q. Is there any reason such as illness,  
24 physical condition or medication why you cannot  
25 give truthful and accurate testimony here

0012

1 A. Metz

2 today?

3 A. No, there is no such reason.

4 Q. And if you need a break at any time,  
5 please let me know and we will try to  
6 accommodate you unless there is a question  
7 pending.

8 A. I understand.

9 Q. And if you hear an objection, unless  
10 you receive an instruction from counsel not to  
11 answer due to some issue relating to privilege,  
12 I'd request that you answer the question. Do  
13 you understand that?

14 A. I understand.

15 Q. You are here -- you are here today  
16 pursuant to a deposition notice; correct?

17 A. Correct.

18 Q. And you understand that you are  
19 testifying in the case of SEC versus Rio Tinto,  
20 Tom Albanese and Guy Elliott; correct?

21 A. Correct.

22 Q. When were you first contacted about  
23 being engaged in this case?

24 A. I don't recall the exact date. On  
25 the order of a year ago.

0013

1 A. Metz

2 Q. Do you recall what year it was? I'm  
3 sorry. Would you repeat that?

4 A. I said I think it was on the order  
5 about a year ago, but I -- I can't be more  
6 precise.

7 Q. Would you expect it to have been  
8 about mid 2019?

9 A. Plus or minus a few months, but  
10 approximately.

11 Q. And do you recall who it was that  
12 first contacted you?

13 A. No, I don't remember his name.

14 Q. Was it any of the attorneys from the  
15 SEC on this -- at this deposition?

16 A. No. That attorney has since  
17 retired. Jack Worland --

18 Q. And was it --

19 THE COURT REPORTER: I'm sorry, sir,  
20 the witness?

21 A. I think it was Jack Worland. My  
22 apologies if I am misremembering his last name.  
23 I know his first name was Jack.

24 Q. Do you recall what was discussed at  
25 that initial contact?

0014

1 A. Metz

2 MR. BEDNAR: Objection.

3 A. I'm sorry. Could you --

4 Q. Do you recall what was discussed at  
5 that initial contact?

6 MR. BEDNAR: Objection. I will  
7 instruct you not to answer. That calls for  
8 privileged communications.

9 Q. Were you provided any information  
10 about the case, just yes or no, were you  
11 provided any information about the case during  
12 that initial contact?

13 A. I was provided some information  
14 about the issues of this case, yes.

15 Q. Were you provided any information  
16 regarding assumptions you were asked to make in  
17 connection with your engagement?

18 A. No.

19 Q. Prior to your actual engagement in  
20 this case, had you been -- had you had any  
21 involvement at all in this litigation,  
22 reviewing documents or providing advice?

23 A. How would you define engagement in  
24 the case?

25 Q. Retention as an expert witness. So

0015

1 A. Metz  
2 let me rephrase it.

3 Before you were retained as an  
4 expert witness in this case, did you have any  
5 involvement in advising the SEC attorney about  
6 this case?

7 A. Prior to being engaged to write an  
8 expert report, I worked in the capacity of a  
9 consulting economist to the SEC on this case.

10 Q. When did you start working as a  
11 consulting economist to the SEC in this case?

12 A. Again, I don't recall the exact  
13 date, but that's the date that we have been  
14 discussing, so approximately mid 2019, but I  
15 can't be more precise than that.

16 Q. Okay. So -- so that I understand,  
17 there was some period of time when you were  
18 merely a consulting economist as an expert and  
19 at some point in time your consulting role was  
20 transitioned to a testifying expert; is that  
21 correct?

22 A. That's correct.

23 Q. Do you know approximately how long  
24 you were a consulting economist?

25 A. I -- I don't recall the timeline,

0016

1 A. Metz  
2 no.

3 Q. Was it weeks or months?



4 A. It was -- it was weeks, possibly  
5 months, but again, I just can't be precise. I  
6 don't recall.

7 Q. In your capacity as a consulting  
8 expert, did you provide -- I'm not asking what  
9 the advice was, but I am asking whether you  
10 provided comments on any draft filings by the  
11 SEC?

12 A. I do not recall commenting on any  
13 draft filing of the SEC.

14 Q. Do you recall whether you reviewed  
15 any draft filings from the SEC before they were  
16 actually filed, just yes or no?

17 A. I -- I don't believe so, no.

18 Q. Are you aware that there was an  
19 Amended Complaint filed in this case, a  
20 proposed Amended Complaint filed in this case?

21 A. I'm aware of a Complaint. I am  
22 not -- I haven't reviewed the entire history of  
23 the legal back-and-forth of this case.

24 Q. Do you recall whether you reviewed a  
25 proposed Amended Complaint in this case?

0017

1 A. Metz

2 A. I -- I don't recall being presented  
3 with a document which was to be presented and  
4 asked to review it.

5 Q. Thank you.

6 Prior to your engagement in this  
7 action either as a consulting or testifying  
8 expert, did you have any views regarding Rio  
9 Tinto?

10 A. Any views regarding Rio Tinto? Can  
11 you be more -- what sort of views?

12 Q. Let me -- let me rephrase.

13 Prior to your involvement as a  
14 consulting or testifying expert in this case,  
15 had you followed or reviewed Rio Tinto's  
16 financial statements?

17 A. I don't recall that I ever reviewed  
18 financial statements from Rio Tinto. I should  
19 say that in my prior professional capacity I  
20 reviewed lots of financials from lots of  
21 companies. It's perfectly possible that Rio  
22 Tinto was among those companies, but I have no  
23 specific recollection of having reviewed  
24 financial statements from Rio Tinto.

25 Q. Prior to your engagement in this

0018

1 A. Metz

2 action, had you had any dealings with  
3 executives at Rio Tinto in any capacity?

4 A. I have no recollection of dealing  
5 with any executives of Rio Tinto, no.

6 Q. Had you ever previously been  
7 retained to provide consulting or testifying  
8 expert services to the SEC?

9 A. No.

10 Q. Have you ever previously been  
11 retained to provide consulting or testifying  
12 expert services to anybody?

13 A. I have worked in support of other  
14 testifying experts, sometimes in the role, for  
15 instance, of case manager on behalf of cases  
16 for the Department of Justice, for example.  
17 You would say arguably that they did not retain  
18 me, per se, they retained somebody else.

19 Q. And how many times have you been  
20 retained by the Department of Justice as a case  
21 manager in support of testifying experts?

22 A. Well, again, I -- I want to be  
23 careful about whether -- saying whether they  
24 retained me or whether they retained somebody  
25 else and I supported somebody else. I have

0019

1 A. Metz  
2 worked on -- joining Global Economics in late  
3 2018, I have worked on one case that I can  
4 recall specifically for the Department of  
5 Justice.

6 Q. What does a case manager do? Let me  
7 rephrase that.

8 In the one case you recall, what was  
9 your -- what were your duties and  
10 responsibilities as case manager?

11 A. In that case I conducted much of the  
12 empirical analysis and managed a team of  
13 supporting analysts and researchers to develop  
14 research in support of the testifying expert.

15 Q. And can you -- did the testifying  
16 expert testify in that case?

17 A. I believe, if I recall correctly,  
18 that the testifying expert filed an expert  
19 report, at which point -- subsequently the case  
20 settled. I don't believe -- my apologies if my  
21 memory is wrong, but I don't believe it got as  
22 far as deposition or testifying.

23 Q. Okay. And what case was that?

24 A. It was -- it was a Department of  
25 Justice case on behalf of Fannie Mae. The

0020

1 A. Metz

2 names of the parties I'd have to go back and  
3 look, but it related to fraud with respect to  
4 mortgage servicing practices.

5 Q. Did that case involve an event study  
6 to measure stock movements?

7 A. It did not involve the measurement  
8 of stock movements. It did involve a question  
9 of artificiality in prices comparing some  
10 service providers versus others.

11 Q. Other than that one case where you  
12 served as a case manager on behalf of another  
13 testifying expert, had you ever been retained  
14 by any client to serve yourself as a consulting  
15 or expert testifying witness other than this  
16 case?

17 A. This is the first case and currently  
18 only case in which I have personally been  
19 retained as the testifying expert.

20 MR. BEDNAR: Avi, I think we may  
21 have lost you from the video again, or at  
22 least from my screen.

23 MR. WEITZMAN: You did lose me. I  
24 apologize. I am trying to reconnect. I  
25 really don't know what's going on here.

0021

1 A. Metz

2 Can we go off the record for just a few  
3 minutes so I can try to reconnect.

4 THE VIDEOGRAPHER: The time is  
5 9:54 a.m. and we are going off the record.  
6 (Recess was taken from 9:54 to  
7 9:56.)

8 THE VIDEOGRAPHER: The time is  
9 9:56 a.m. and we are back on the record.

10 BY MR. WEITZMAN:

11 Q. Dr. Metz, we shipped to you  
12 several -- a couple of binders of documents.  
13 Do you have those in front of you?

14 A. I do.

15 Q. And did you have an opportunity to  
16 review those before the deposition today?

17 A. Depending on what you mean by  
18 "review." I looked at the binders and flipped  
19 through some of the comments or contents.

20 Q. Okay. Thank you.

21 Can you turn to the first binder,  
22 which contains Exhibit 212. If we can publish  
23 that.

24 (Defendant's Exhibit 212, Expert  
25 Report of Albert Metz, Ph.D., December 20,

0022

1 A. Metz  
2 2019, marked for identification.)  
3 A. Yes, I have Exhibit 212.  
4 Q. And is that a copy of your opening  
5 expert report in this action?  
6 A. It appears to be, yes.  
7 Q. And if we can turn to page 51 of the  
8 expert report. Is that a copy of your  
9 signature?  
10 A. Yes.  
11 Q. It's also on the screen, if that  
12 simplifies things.  
13 A. Yes, that is -- that is a copy of my  
14 signature.  
15 Q. If you can turn to your CV, which is  
16 Appendix B attached to your opening report.  
17 It's on page 60 of the PDF.  
18 A. I have it. I have it.  
19 Q. Is this your current -- is this your  
20 current CV?  
21 A. I believe so.  
22 Q. Are there any changes or additions  
23 to your CV since you submitted your expert  
24 report in December 2019?  
25 A. I'm not quite sure I understand the

0023

1 A. Metz  
2 question. Could I change my CV? There are  
3 perhaps other things I could add if I wanted  
4 to, but have I changed it?  
5 Q. I am asking whether you --  
6 A. I'm not quite sure I understand the  
7 question.  
8 Q. The question is have you changed  
9 your CV since December 2019?  
10 A. I don't think so.  
11 Q. Okay. Your fee in this matter is  
12 \$700 per hour; is that correct?  
13 A. I believe that's reported in the  
14 report and that's the number I recall, yes.  
15 Q. Is that your standard rate or is  
16 that a different rate for the SEC?  
17 A. Well, as this is the first time I've  
18 worked as a testifying expert, I suppose by  
19 definition it's my standard rate.  
20 Q. Is that the same rate you charged  
21 when you were a case manager?

22 A. No.

23 Q. In that DOJ matter.

24 A. No, it's --

25 THE COURT REPORTER: I'm sorry.

0024

1 A. Metz

2 "In" --

3 Q. In that DOJ matter. What was the  
4 rate you charged as a case manager in that DOJ  
5 matter?

6 A. My typical rate when I am supporting  
7 other expert witnesses is \$650 an hour. It is  
8 possible that in that particular DOJ case I may  
9 have worked at a different rate from that. I  
10 do not recall.

11 Q. Would it have been a higher or a  
12 lower rate than \$650 an hour?

13 A. I don't recall.

14 Q. Did you have a team supporting you  
15 in the drafting of your expert reports in this  
16 case?

17 A. Yes.

18 Q. How many individuals supported you  
19 in your expert report drafting?

20 A. I had a team of -- I had a primary  
21 case manager and the more experienced  
22 researchers. I also had a number of research  
23 assistants. That number would vary over time.  
24 So at any moment in time I might have had more  
25 people working with me and at other moments in

0025

1 A. Metz

2 time I may have had fewer people working.

3 Q. Can you estimate for me at the  
4 high -- low and the high range of how many  
5 people you had working for you at any given  
6 time?

7 A. Not having checked this, my guess  
8 would be that it would have ranged between four  
9 and seven.

10 Q. And I think you had mentioned in  
11 your report that their rates, hourly rates,  
12 were between 150 and \$400 an hour; is that  
13 correct?

14 A. I believe that's what's stated in  
15 the report. That's my recollection.

16 Q. What's your title at your current  
17 place of employment?

18 A. Managing director.

19 Q. As a managing director do you have

20 any equity in -- at Global Economics Group?

21 A. I do not.

22 Q. Are you purely a salaried employee  
23 of Global Economics Group?

24 A. I work under what they call the risk  
25 model where my compensation is a function of

0026

1 A. Metz

2 revenue generation, so I am not strictly a  
3 salaried employee.

4 Q. How long have you been working at  
5 Global Economics Group?

6 A. I joined Global Economics Group in  
7 October of 2018.

8 Q. Since joining in October 2018, I  
9 think you told us that you worked on a DOJ  
10 matter and that was an SEC matter. Are there  
11 any other matters that you have been involved  
12 in?

13 A. There are several other cases that  
14 I've worked on in different capacities.

15 Q. Did any of those cases involve  
16 examining the materiality of stock price  
17 movement? Let me withdraw that question.

18 A. By material --

19 Q. Did any of those -- did any of those  
20 cases involve conducting an event study or  
21 regression analysis with respect to stock price  
22 movement to determine whether information or  
23 releases or news was material?

24 MR. BEDNAR: Objection. Compound.

25 MR. WEITZMAN: You may answer the

0027

1 A. Metz

2 question.

3 A. Much of the work that I have been  
4 involved in since joining Global Economics  
5 group involves various aspects that you  
6 mentioned. Almost, I won't say all, but almost  
7 all cases that I've worked on have involved  
8 regression analysis, for example. Many of the  
9 cases that I've worked on have involved  
10 artificiality or potential artificiality in  
11 prices. Sometimes they are bond prices,  
12 sometimes they are commodity prices, sometimes  
13 they are spreads, and many of those cases  
14 involve interpreting the extent to which news  
15 was related to changes in those prices and may  
16 have impacted the artificiality of those  
17 prices.

18 Q. Thank you. Let me -- let me -- I  
19 want to go back in time a bit.

20 I think you had said that you worked  
21 at Moody's; correct?

22 A. That's correct.

23 Q. And Moody's is a credit rating  
24 agency; correct?

25 A. Correct. And they have other

0028

1 A. Metz

2 services, but yes, they are known as a credit  
3 rating agent.

4 Q. You work there, according to your  
5 CV, approximately 15 years; is that right?

6 A. That's correct.

7 Q. And according to your CV, you were  
8 involved in the development of credit rating  
9 methodology at Moody's; is that right?

10 A. Not always, but yes, particularly  
11 towards the end of my tenure at Moody's I was  
12 the managing director of the global methodology  
13 development group. So I had responsibility for  
14 developing all the credit rating methodologies  
15 across Moody's suite of methodologies.

16 Q. And according to your CV, you were  
17 also responsible for default and ratings  
18 performance research for all product lines; is  
19 that correct?

20 A. Correct. Again, not initially upon  
21 joining Moody's, but shortly after joining  
22 Moody's, yes.

23 Q. Did those product lines that you  
24 were involved in, did any of them include  
25 mining companies?

0029

1 A. Metz

2 A. Yes.

3 Q. Did they include particular mining  
4 companies or was it just generic category of  
5 mining companies?

6 A. I -- I'm sorry. I just -- I don't  
7 quite understand the question.

8 Q. Sorry. When you refer to a product  
9 line in your CV, what are you referring to?

10 A. Generally Moody's has organized  
11 itself in -- across broad sectors. So, for  
12 instance, we have the corporate financial group  
13 versus the financial institution group versus  
14 the structured finance group and so on and so  
15 forth. Within those there are various sectors,

16 so that those groups have organized themselves  
17 in different sectors, and within structured  
18 finance you might have the RMBS team versus the  
19 CLO team versus the -- and so on and so forth.  
20 Within the corporate financial group you might  
21 have the metals and mining versus  
22 pharmaceuticals and so on and so forth.

23 Q. Okay. Thank you so much.

24 Let me turn real quickly to your  
25 Ph.D. from the University of Chicago in 2002.

0030

1 A. Metz

2 What was the topic of your dissertation?

3 A. Wow. You know, I don't remember the  
4 title. That's probably sad, but it's been  
5 twenty years. The -- the topic was the impact  
6 of the Tax Reform Act of 1986 on commercial  
7 real estate values and prices. Not a hot topic  
8 in 2002, but I would say somewhat prescient, if  
9 we think about what happened with real estate  
10 prices a few years later. What it was  
11 called -- it may have been called that, the  
12 effect of the Tax Reform Act of 1986 on  
13 commercial real estate prices. I don't  
14 remember exactly what the title was, but that  
15 was the substance of it.

16 Q. If you can turn to your expert  
17 report, Exhibit 212, and turn to page 64  
18 through 66, which is your publications, page 5  
19 and 6 of your CV.

20 A. Uh-huh.

21 Q. Are there any other publications  
22 that you are responsible for that are not  
23 listed here in the past ten years?

24 A. It depends on how technical we want  
25 to be. Literally, there are numerous

0031

1 A. Metz

2 publications coming out of Moody's credit  
3 policy research group on quarterly ratings,  
4 performance updates, default study updates, I  
5 mean, the list is lengthy, and I am a co-author  
6 on many of those reports. I don't -- I don't  
7 tend to list them on my CV, since I don't think  
8 they are particularly germane to most things  
9 and people's interest in those reports is  
10 specialized, but if I wanted to bulk up my CV  
11 by listing all of those, I suppose I could, but  
12 I don't believe there are any publications of  
13 broader interest that are omitted from the CV.



14 Q. If I can ask you to limit your  
15 answer as best as possible to yes and no, if my  
16 question calls for a yes or no answer, I think  
17 this will be a much faster deposition.

18 Let me ask you this, Dr. Metz: Do  
19 any of the publications you have listed on page  
20 5 through 7 of your CV concern event studies of  
21 stock price movements, yes or no?

22 A. I'm just reviewing. I don't believe  
23 that any of these that are listed are event  
24 studies on stock prices.

25 Q. Thank you.

0032

1 A. Metz

2 A. I don't -- I don't think I see one.

3 Q. When you were -- apologies,  
4 Dr. Metz. I didn't mean to cut you off. May I  
5 proceed?

6 A. Please.

7 Q. Who drafted, literally put the words  
8 on the page of your expert report, opening or  
9 rebuttal?

10 A. Sorry. Who put the words on the  
11 page?

12 Q. Yes. Who drafted your expert  
13 report?

14 A. Well, there were sections of the  
15 report which I received as a draft from my team  
16 which I would then edit, but I reviewed  
17 certainly every word in the report and edited  
18 every section of the report.

19 Q. Can you estimate for us how much  
20 time you spent editing, drafting, reviewing  
21 materials in connection with your expert  
22 report?

23 A. I -- I don't know that I would want  
24 to try and estimate that. I'd have to go back  
25 and check the records, but many, many hours. I

0033

1 A. Metz

2 wouldn't even want to ballpark it.

3 Q. Was -- you stated that your team  
4 drafted sections of your expert report and then  
5 you would edit it. Are there any sections that  
6 you were solely responsible for drafting?

7 A. Well, I consider myself solely  
8 responsible for the entire report. There were  
9 sections which did not begin with a first draft  
10 that had been prepared by my team. Which  
11 sections they were, I mean, we are going back

12 in time, but -- but I would consider myself  
13 solely responsible for the report.

14 Q. When you say that there were  
15 sections which did not begin with a first draft  
16 that had been prepared by your team, do you  
17 mean that there are some sections that you  
18 prepared the first draft of or that others  
19 outside your team prepared a first draft of?

20 A. I mean that there would be some  
21 sections which I prepared the first draft of.

22 Q. And do you recall what sections  
23 those were at this point in time?

24 A. I wouldn't want to -- I wouldn't  
25 want to hazard a guess.

0034

1 A. Metz

2 Q. You have no recollection as you sit  
3 here as to what sections you drafted in the  
4 first instance?

5 MR. BEDNAR: Asked and answered.

6 A. Again, I could -- I could try and  
7 remember, but, you know, I might -- I might  
8 very well be wrong, if you want guesses as  
9 opposed to answers.

10 Q. No, I am looking for answers, not  
11 guesses, so I appreciate that.

12 There is an Appendix C attached to  
13 your expert report which involves an analysis  
14 of the efficient market hypothesis with respect  
15 to Rio Tinto; correct?

16 A. Appendix C of this -- of this first  
17 report, yes, that's correct.

18 Q. Correct.

19 THE COURT REPORTER: Counsel,  
20 counsel, hold on. Could we just take one  
21 second. I'm getting booted off.

22 MR. WEITZMAN: Okay. Let's go off  
23 the record.

24 THE VIDEOGRAPHER: Should we go off?

25 THE COURT REPORTER: Yes.

0035

1 A. Metz

2 THE VIDEOGRAPHER: The time is  
3 10:17 a.m. and we are going off the record.

4 (Recess was taken from 10:17 to  
5 10:18.)

6 THE VIDEOGRAPHER: The time is  
7 10:18 a.m. and we are back on the record.

8 THE COURT REPORTER: Phil, did we  
9 lose everybody from audio? Mr. Weitzman?

10 THE WITNESS: I hear you.  
11 THE VIDEOGRAPHER: Yes. I think the  
12 witness is just waiting.  
13 THE COURT REPORTER: Okay. We are  
14 back on.  
15 THE WITNESS: Can you all hear me?  
16 THE VIDEOGRAPHER: Yes.  
17 THE COURT REPORTER: Okay. We are  
18 back on the record.  
19 MS. VALLETTE: I don't think we can  
20 hear Avi.  
21 THE COURT REPORTER: No. No.  
22 THE VIDEOGRAPHER: Shall we go off  
23 again?  
24 MR. WEITZMAN: I apologize. No, no,  
25 I'm fine. I apologize. I was on mute.

0036

1 A. Metz  
2 THE COURT REPORTER: Hold on. I'm  
3 getting -- hold on. I'm getting -- I'm  
4 getting booted off again. Yes, Phil, we  
5 have to go off. I'm sorry.  
6 THE VIDEOGRAPHER: The time is 10:19  
7 a.m. and we are going off the record.  
8 (Recess was taken from 10:19 to  
9 10:20.)  
10 THE VIDEOGRAPHER: The time is  
11 10:20 a.m. and we are back on the record.  
12 A. Could I ask that you repeat the very  
13 last question that you asked?  
14 Q. Yes. With respect to Appendix C  
15 attached to your opening expert report, do you  
16 recall how that was drafted?  
17 A. How do you mean "drafted"?  
18 Q. Did you write the first draft of  
19 Appendix C or did someone else on your team or  
20 elsewhere write the first draft of Appendix C?  
21 A. My best recollection is that my team  
22 prepared the first draft of Appendix C.  
23 Q. In addition to your editing the  
24 expert report draft, the sections of the -- let  
25 me rephrase.

0037

1 A. Metz  
2 In addition to edits that you made  
3 to the sections of the expert report that were  
4 drafted by your team, did anybody from the SEC  
5 provide you edits to your expert reports? Just  
6 yes or -- just yes or no. No -- no content.  
7 A. Can you define "edits"?

8 Q. Yes. Did members of the SEC team  
9 provide suggested edits to your expert report,  
10 word changes, substance changes or anything of  
11 the sort?

12 A. I recall --

13 MR. BEDNAR: And I will instruct the  
14 witness -- Albert, sorry, Dr. Metz, I will  
15 instruct you to say yes or no and then wait  
16 for the follow-up. To the extent that he  
17 is calling for the substance of our  
18 communications with you, that's privileged  
19 and I will instruct you not to provide  
20 that.

21 THE WITNESS: I understand.

22 A. The answer to your question is yes.

23 Q. What do you understand your role as  
24 an expert witness in this case to be?

25 A. I'm sorry. The first part of your

0038

1 A. Metz  
2 question cut out.

3 Q. What do you understand your role as  
4 an expert witness in this case to be?

5 A. I understand my role is to review  
6 documents, conduct economic and statistical  
7 analysis, to formulate expert opinions on  
8 certain considerations in this case, to prepare  
9 a report summarizing those opinions, and to  
10 provide testimony as necessary.

11 Q. Do you consider yourself to be  
12 independent from the SEC?

13 A. How would you define "independent"?

14 Q. Do you consider yourself to have --  
15 well, let me withdraw that.

16 If you would turn to page 3 of the  
17 PDF, Exhibit 212. That's the scope of your  
18 engagement paragraph, paragraph 4.

19 A. Uh-huh.

20 Q. You summarize in paragraph 4 your  
21 understanding of the scope of your engagement  
22 with respect to your opening report; correct?

23 A. Correct.

24 Q. At any point in time before you  
25 drafted your expert report, were there other

0039

1 A. Metz  
2 assignments or objectives that you were  
3 provided by the SEC that are not reflected  
4 within the scope of this engagement?

5 MR. BEDNAR: And, again, just a yes

6 or no.

7 A. Would you mind repeating it.

8 Q. Yes.

9 At any time -- at any point in time  
10 before you drafted your expert report, were  
11 there other assignments or objectives that you  
12 were provided by the SEC that are not reflected  
13 within the scope of this engagement?

14 A. Yes.

15 Q. Were the -- were there -- withdrawn.  
16 What additional assignments were you  
17 asked to complete by the SEC that are not  
18 reflected in paragraph 4 of your expert report?

19 MR. BEDNAR: Objection. I will  
20 instruct you not to answer.

21 MR. WEITZMAN: What's your basis,  
22 Tom?

23 MR. BEDNAR: It's protected under  
24 Rule 26. It's our communications with him  
25 outside of those that are specifically

0040

1 A. Metz  
2 allowed to be the subject of discovery  
3 under the rules, therefore it's protected  
4 by privilege and work product.

5 Q. Sir, were there any event studies  
6 that you conducted that are not reflected in  
7 your opening report that were conducted prior  
8 to the -- your signing of the opening -- your  
9 opening report?

10 A. Were there any -- can you just ask  
11 it one more time.

12 Q. Yes.  
13 Did you conduct any other event  
14 studies prior to December 2019 in connection  
15 with your retention by the SEC that are not  
16 summarized or reflected in your opening report?

17 A. Summarized or reflected in the  
18 opening report? I would say no.

19 Q. Prior to the issuance of the opening  
20 report, did you conduct any economic analysis  
21 that is not summarized or reflected in your  
22 opening report?

23 MR. BEDNAR: Avi, can you be a  
24 little less vague?

25 MR. WEITZMAN: Probably not, but I

0041

1 A. Metz  
2 will do my best.

3 Q. Prior to your signing of this

4 opening report, did you conduct any additional  
5 analyses regarding Rio Tinto, economic or  
6 econometric analyses regarding Rio Tinto that  
7 are not reflected in this opening report?

8 MR. BEDNAR: Objection. Vague.

9 A. Again, there was a period of time  
10 where I was working on a consulting capacity  
11 and during that period of time I conducted some  
12 analyses, which are not reflected in this  
13 report.

14 Q. Do you recall approximately when it  
15 was that you switched from a consulting to a  
16 testifying expert?

17 A. I believe we discussed that, and no,  
18 I don't recall exactly when that switch  
19 occurred.

20 Q. Okay. Did you sign separate  
21 engagement letters for your consulting and your  
22 testifying expert roles?

23 A. All these administrative questions.  
24 I'd have to go back and check what letters I  
25 signed at what date. I -- it's not something I

0042

1 A. Metz

2 keep track of.

3 Q. Are there any documents that  
4 reflect, to your knowledge, when your role  
5 switched from a consulting to a testifying  
6 expert?

7 A. To the extent such documents are  
8 routine, I imagine they exist.

9 Q. Do you recall any such documents at  
10 this point in time?

11 A. I remember signing engagement  
12 letters with the SEC.

13 RQ MR. WEITZMAN: Tom, we would request  
14 a copy of those engagement letters. You can  
15 redact them to the extent they reveal any  
16 attorney/client privileged information, but  
17 the date by which he was a consulting expert  
18 versus a testifying expert is relevant and  
19 we would request that you produce them.

20 MR. BEDNAR: If you send us  
21 something memorializing specifically what  
22 you are requesting, we will respond.

23 Q. Sir, did any of the analyses that  
24 you conducted when you were a consulting expert  
25 that were not included in your opening report,

0043

1 A. Metz

2 did any of them work their way into your  
3 rebuttal report?

4 A. Not that I recall, no.

5 Q. And so as you sit here today, do you  
6 have a recollection of -- let me -- let me  
7 rephrase.

8 Can you tell me the general subject  
9 matters of the analyses you conducted that have  
10 not worked their way into either the opening or  
11 the expert report?

12 MR. BEDNAR: Objection. Avi, the  
13 rules protect his communications with us.  
14 It also protects discovery into drafts of  
15 his reports in any form. If you have a  
16 specific question about a subject and did  
17 he do analysis on that subject different  
18 from the report, that may not be  
19 objectionable, but a general question 'tell  
20 me all the work you did that's not in your  
21 report' I think is clearly protected under  
22 the rules.

23 MR. WEITZMAN: Okay. Well, I,  
24 frankly, disagree. I don't think you can  
25 hide the analyses and work product he did

0044

1 A. Metz  
2 by merely not disclosing them in the  
3 report, but we can move on and reserve on  
4 that issue.

5 Q. Let me ask you this, Dr. Metz: Did  
6 you conduct any analyses, econometric or  
7 economic analysis regarding Rio Tinto's credit  
8 ratings or bond prices?

9 A. Economic or econometric analysis of  
10 credit ratings or bond prices for Rio Tinto?

11 Q. Correct.

12 A. Yes.

13 Q. And did those analyses get disclosed  
14 in your opening or your rebuttal report?

15 A. No.

16 Q. Whose decision was it not to  
17 disclose those analyses in your opening or  
18 rebuttal report?

19 MR. BEDNAR: Objection.

20 MR. WEITZMAN: You may answer, sir.

21 A. I don't know whose decision it was.  
22 I agreed that that analyses was not pertinent  
23 or relevant to the opinions in either of my  
24 reports and would have been extraneous to have  
25 included.

0045

1 A. Metz

2 Q. When you say that they were not  
3 pertinent or relevant to the analyses in your  
4 reports, is it fair to say that the analyses  
5 you conducted were not favorable to the SEC's  
6 case?

7 A. No, I'm not saying that in any way.

8 Q. Okay. Were the analyses that you  
9 conducted regarding credit ratings or bond  
10 prices for Rio Tinto relevant to the report  
11 that Dr. Hubbard provided?

12 A. I -- I don't even know what that  
13 question means. I'm sorry.

14 Q. Well, sir, you said that the  
15 analyses you conducted regarding credit ratings  
16 and bond prices were not relevant or pertinent  
17 to your expert reports. I am wondering whether  
18 they were relevant or pertinent, using your  
19 words, to Dr. Hubbard's expert opinions?

20 A. There -- Dr. Hubbard conducted a  
21 similar analysis and reached a similar  
22 conclusion which is, in my view, extraneous to  
23 the matter at hand.

24 Q. So just so I understand, your  
25 analyses -- let me withdraw that.

0046

1 A. Metz

2 Was your analysis that you are  
3 referring to here, did it concern Rio Tinto's  
4 credit ratings?

5 A. No.

6 Q. Was the analysis that you are  
7 referring to here, did it concern Rio Tinto's  
8 bond prices?

9 A. Yes.

10 Q. And the analysis you conducted was  
11 consistent in its conclusions with the  
12 conclusions that Dr. Hubbard reached in his  
13 opening report regarding Rio Tinto's bond  
14 prices; is that fair to say?

15 MR. BEDNAR: Objection. Avi, what  
16 exactly in Dr. Hubbard's conclusions are  
17 you referring to?

18 MR. WEITZMAN: Sir, you may answer  
19 if you understand the question.

20 A. No, I share the question. Can we  
21 point to something in Dr. Hubbard's report  
22 or -- there might be things in Dr. Hubbard's --

23 Q. We are going to get to that. We are



24 going to get to that, Dr. Metz, and maybe it  
25 will be simpler at that point in time.

0047

1 A. Metz

2 A. Okay.

3 Q. Have you ever met Dr. Hubbard?

4 A. I -- I don't recall having met  
5 Dr. Hubbard. It's not impossible that our  
6 paths crossed, but I simply don't recall having  
7 met him.

8 Q. Had you ever heard of Dr. Hubbard  
9 before this case?

10 A. I've heard the name, yes.

11 Q. Were you familiar with his  
12 credentials prior to this case?

13 A. Familiar with his credentials? I  
14 certainly had never looked at his CV.

15 Q. Were you aware that he was the  
16 former dean of the School of Business at  
17 Columbia University?

18 A. I -- I don't think I was aware of  
19 that, no.

20 Q. Were you aware that he was the  
21 chairman of President George W. Bush's council  
22 of economic advisors?

23 A. My guess is that that is why his  
24 name is familiar to me.

25 Q. And what is the council of economic

0048

1 A. Metz

2 advisors?

3 A. I've never looked at their mission  
4 precisely. I would expect it's economists who  
5 provide advice to the President.

6 Q. Is Professor Hubbard someone who you  
7 respect as an economist?

8 A. I've -- I've --

9 MR. BEDNAR: Objection. Foundation.

10 A. -- never considered that.

11 THE COURT REPORTER: I'm sorry. Can  
12 I get the answer again.

13 A. I've never formed that opinion.

14 Q. Is Professor Hubbard someone who you  
15 admire as an economist?

16 MR. BEDNAR: Objection. Foundation.

17 A. I would give the same answer. I  
18 haven't stopped to consider whether I admire or  
19 don't admire Dr. Hubbard. I wish him health  
20 and long life.

21 Q. You reviewed Dr. Hubbard's expert

22 report in this case; correct?

23 A. I have, yes.

24 (Defendant's Exhibit 224, Expert

25 Report of Glenn Hubbard, February 21, 2020,

0049

1 A. Metz

2 marked for identification.)

3 Q. Can you turn to Exhibit 224 in the  
4 binder.

5 A. Yes, I have Exhibit 224.

6 Q. And if you can turn to page 117,  
7 which is Appendix B.

8 A. Appendix B, Documents Considered?

9 Q. Correct. This is -- for the record,  
10 this is a 23-page appendix of the documents  
11 that Professor Hubbard considered in reaching  
12 his conclusions.

13 Sir, after receipt of Dr. Hubbard's  
14 report, did you review the documents identified  
15 in Appendix B?

16 A. What do you mean by "review"?

17 Q. Did you personally read each of the  
18 documents identified in Appendix B?

19 A. Did I read every word of every  
20 document in Appendix B, is that the question?

21 Q. That is the question.

22 A. I did not read every word of every  
23 document.

24 Q. Did you read some words of every  
25 document in Appendix B?

0050

1 A. Metz

2 A. "Every" is a strong word. I'm not  
3 prepared to say that I reviewed some words of  
4 every document in Appendix B personally.

5 Q. How did you choose -- let me  
6 withdraw that.

7 How many documents in Appendix B did  
8 you review personally?

9 A. I have -- I have never tabulated or  
10 tried to keep track of that.

11 Q. How did you decide which documents  
12 in Appendix B to review?

13 A. Personally?

14 Q. Correct.

15 A. I mean, well, so my team and I have  
16 a process for handling documents. This case,  
17 of course, has a rather voluminous number of  
18 documents when you consider analyst reports and  
19 press releases. It is not standard practice

20 for me to read every word of every document or  
21 even necessarily some words of every document.  
22 I rely on my team following my instructions and  
23 guidance often to provide a first review of  
24 documents for relevance, which are then either  
25 in full or in summary fashion passed up to me,

0051

1 A. Metz

2 and in many cases I choose to go back to the  
3 source document and read further. In some  
4 cases, based on the summary, I may feel that  
5 it's not necessary.

6 Q. As to any documents that you go back  
7 and review further with respect to the source  
8 documents, do you read them online or printed  
9 up?

10 A. Typically or in this case?

11 Q. In this case.

12 A. In this case, certainly the  
13 overwhelming majority of documents I read in an  
14 electronic form.

15 Q. In your rebuttal report you stated  
16 that in formulating your opinions in the  
17 rebuttal report you have, quote unquote, relied  
18 upon the Hubbard report including all backup  
19 materials, end quote. Do you recall that?

20 A. Do I -- I mean, I'll take your word  
21 for it that that's what's written in my report,  
22 yes.

23 Q. Is it fair to say that you  
24 personally did not review all backup materials  
25 to the Hubbard report?

0052

1 A. Metz

2 A. Again, I don't know what you mean by  
3 "review," if you equate the word "review" with  
4 read, but my team reviewed all of those  
5 materials and I relied on their professionalism  
6 and experience to help sort through the subset  
7 of documents that might require me, my  
8 particular attention to read, so I would say  
9 that I relied on all of those materials, yes.

10 (Defendant's Exhibit 225, Expert  
11 Rebuttal Report of Albert Metz, Ph.D.,  
12 April 10, 2020, marked for identification.)

13 Q. Can we turn to Exhibit 225. This is  
14 a copy of your rebuttal report; correct?

15 A. It appears to be, yes.

16 Q. And if you turn to the signature  
17 page, which is on page 81 of your rebuttal

18 report.

19 A. Uh-huh.

20 Q. Is that your signature?

21 A. Yes.

22 Q. And, again, did you go through --  
23 did you draft this rebuttal report in the same  
24 way that you drafted your opening report where  
25 your team would provide drafts and you would

0053

1 A. Metz

2 edit it?

3 A. Again, that --

4 MR. BEDNAR: Objection.

5 A. That's not how I would describe the  
6 opening report, nor how I would describe this  
7 report. I think I made clear some sections  
8 are prepared in a draft format by my team.  
9 Other sections are not. So it's a  
10 mischaracterization --

11 Q. Do you recall what --

12 THE COURT REPORTER: I'm sorry?

13 A. It's a -- it's a mischaracterization  
14 to suggest that my report is first drafted by  
15 someone else and then all I do is edit it. I  
16 think that's a mischaracterization.

17 Q. As you sit here today, do you recall  
18 any sections of your rebuttal report that you  
19 were the primary or preliminary drafter of?

20 A. I'd have to -- I'd have to flip  
21 through it if you want to take the time for me  
22 to do that.

23 Q. Why don't we do that during a break.  
24 I'd appreciate it very much. We will come back  
25 to it.

0054

1 A. Metz

2 MR. BEDNAR: Avi, do you want to  
3 take a break now?

4 MR. WEITZMAN: Just a few more  
5 questions and then I will be prepared to  
6 take a break.

7 Q. Sir, you are aware that the SEC  
8 obtained an extension on its deadline to submit  
9 rebuttal reports for your rebuttal report in  
10 this case; correct?

11 A. Yes. I'm aware of that.

12 Q. And I understand that's because --  
13 is that because you were traveling?

14 A. There may have been other reasons  
15 for the SEC's request, but yes, in fact, I was

16 traveling.

17 MR. WEITZMAN: Okay. Now would be a  
18 fine time for a break. Actually, one more  
19 question.

20 Q. You had testified earlier that you  
21 served as a case manager for a testifying  
22 expert in a case involving Fannie Mae. Do you  
23 recall that?

24 A. Yes.

25 Q. And do you recall the name of the

0055

1 A. Metz

2 testifying expert in that case?

3 A. I should. It was my wife.

4 Q. What's her name?

5 A. Dr. Rosa Abrantes Metz.

6 Q. Thank you.

7 MR. BEDNAR: Do you want to spell  
8 that, Dr. Metz?

9 THE WITNESS: I better be able to  
10 spell it. And I better know her birthday  
11 too. Oh, I'm sorry. You actually want me  
12 to spell it.

13 MR. BEDNAR: Just for the reporter.

14 THE WITNESS: Understood.

15 Understood. Rosa, R-O-S-A, Abrantes,  
16 A-B-R-A-N-T-E-S, Metz, M-E-T-Z.

17 MR. WEITZMAN: Thank you, Dr. Metz.

18 If we can go off the record, this would be  
19 a fine time for a break.

20 THE VIDEOGRAPHER: The time is  
21 10:47 a.m. and we are going off the record.  
22 (Recess was taken from 10:47 to  
23 11:04.)

24 THE VIDEOGRAPHER: The time is  
25 11:04 a.m. and we are back on the record.

0056

1 A. Metz

2 BY MR. WEITZMAN:

3 Q. Dr. Metz, you previously testified  
4 about an event study you conducted with respect  
5 to Rio Tinto's bond prices. Do you recall  
6 that?

7 A. I testified to doing some economic  
8 analysis around bond prices.

9 Q. Was that an event study or  
10 regression analysis of some sort?

11 A. I honestly don't recall if we did a  
12 regression. I don't think so. But, you know,  
13 we are going back in time.

14 Q. The analysis that you conducted, was  
15 that before your opening report or before your  
16 rebuttal report?

17 A. The analysis we are discussing was  
18 before I -- before the opening report.

19 Q. And I think you testified that it  
20 didn't make its way in your opening or rebuttal  
21 report because it was neither relevant, nor  
22 pertinent to the SEC's allegation; is that  
23 correct?

24 A. I don't think that's exactly what I  
25 said. It wasn't relevant or -- and didn't

0057

1 A. Metz  
2 contribute to the opinions of my opening  
3 report. I felt it was extraneous.

4 Q. Do you agree with me that it's  
5 relevant -- that your analysis regarding Rio  
6 Tinto's bond prices is relevant to the SEC's  
7 allegation that Rio Tinto profited from  
8 misinformation when it issued \$5.5 billion in  
9 U.S. bonds and notes?

10 MR. BEDNAR: Objection.

11 THE COURT REPORTER: Counsel, did  
12 you say "this information" or  
13 "misinformation"?

14 MR. WEITZMAN: "Misinformation."

15 THE COURT REPORTER: Thank you.

16 A. I apologize. It was a long  
17 question. Could you repeat it, please.

18 Q. Yes. Why don't we turn to  
19 Exhibit 212, which is your opening report, and  
20 if you would turn to paragraph 26 on page 12 of  
21 that opening report, and if we can publish  
22 that.

23 Paragraph 26 of your opening report  
24 states that the SEC's Complaint, quote:  
25 "Further alleges that the Company profited from

0058

1 A. Metz  
2 this misinformation when it issued \$5.5 billion  
3 in U.S. bonds and notes where the prospectuses  
4 for those bonds contained false information  
5 about the Riversdale mining assets, information  
6 that was known to be false by the Individual  
7 Defendants." Do you see that?

8 A. Yes, I see that.

9 Q. Would you agree with me that the  
10 analysis you conducted regarding Rio Tinto's  
11 bond prices is relevant and pertinent to that

12 allegation made by the SEC in its Complaint  
13 against Rio Tinto?

14 MR. BEDNAR: Objection.

15 A. No, I would not agree.

16 Q. Why would you disagree with that?

17 A. Because the analysis does not speak  
18 to this question.

19 Q. What did the analysis speak to?

20 A. The analysis spoke to how some bond  
21 prices moved in and around January 17th, 2013,  
22 but for the same reasons I explain in my  
23 report, an absence of movement on that date, in  
24 my opinion, is not drawing evidence of much of  
25 anything. So whether we found evidence of

0059

1 A. Metz  
2 movement or not wouldn't, in my view,  
3 illuminate that element of the Complaint.

4 Q. Okay. After you received  
5 Dr. Hubbard's report and before you issued your  
6 rebuttal report, did you conduct any additional  
7 analyses or event studies that were not  
8 summarized in your rebuttal report?

9 A. After I received Dr. Hubbard's  
10 report and before I wrote my rebuttal report  
11 did I conduct --

12 Q. Before you signed your rebuttal  
13 report, yes.

14 A. Before I signed my rebuttal report  
15 did I conduct any event studies -- sorry, what  
16 was the rest of it?

17 Q. Following receipt of Dr. Hubbard's  
18 report, did you conduct any event studies or  
19 other analyses that were not summarized in your  
20 rebuttal report?

21 A. Yes.

22 Q. Can you describe what other event  
23 studies or analyses you conducted following  
24 receipt of Dr. Hubbard's report that were not  
25 summarized in your rebuttal report?

0060

1 A. Metz

2 A. Yes.

3 Q. Would you do so.

4 A. If I am allowed to. Well, as one  
5 example, Dr. Hubbard raised a concern that  
6 steel companies and mining companies should not  
7 be grouped together in an industry index such  
8 as the one I used, the S&P Metals and Mining  
9 Select Industry Index. I was, frankly,

10 surprised by that suggestion, but we conducted  
11 some analysis on how steel companies and Rio  
12 Tinto are correlated.

13 Q. Are there any other analyses that  
14 you recall conducting that were not summarized  
15 in your rebuttal report?

16 A. Yes.

17 Q. What others?

18 A. Well, I noticed in Dr. Hubbard's  
19 report that while he was careful to point out  
20 that an event study using the S&P index  
21 conducted on March 29th did not yield a  
22 statistically significant return, he was, I  
23 thought, somewhat conspicuously silent on  
24 whether an event study using either of his  
25 indices results in a statistically significant

0061

1 A. Metz

2 return on March 29th. So I was curious to see  
3 if they would. And, indeed, the HSBC index  
4 does result in a statistically significant  
5 positive abnormal return on March 29th. Of  
6 course, I discount that result for all the  
7 reasons I explain in my report, but I was  
8 curious to see that.

9 Q. Any other analyses that you  
10 conducted that were not summarized in your  
11 rebuttal report?

12 A. Sitting here right now, those are  
13 what I recall. I -- perhaps with more time I'd  
14 recollect others, but that's what occurs to me  
15 now.

16 Q. If we can turn to the first of those  
17 analyses regarding steel companies and mining  
18 companies, what conclusions -- did you reach  
19 any conclusions regarding how steel companies  
20 and Rio Tinto were correlated following your --  
21 the analysis you conducted?

22 A. I reached some observations. I  
23 suppose I reached some conclusions, yes.

24 Q. What conclusions did you reach?

25 A. Well, Dr. Hubbard had suggested that

0062

1 A. Metz

2 the economics of an iron ore miner, such as Rio  
3 Tinto, granted it does other things, but  
4 accepting that it is largely an iron ore mining  
5 company, that their economics are at odds with  
6 the economics of steel manufacturers which, of  
7 course, consume iron ore as an input. He was



8 suggesting that there would be things that  
9 would be good for Rio Tinto that would be bad  
10 for steel companies and, therefore, it would be  
11 inappropriate to use steel companies in an  
12 industry control in the context of an event  
13 study for Rio Tinto. Of course, in my view the  
14 economics are not that clear at all. Obviously  
15 everything that increases the demand for steel  
16 is going to increase the demand for the things  
17 that go into steel like iron ore, and  
18 everything that decreases the demand for steel  
19 are going to decrease the demand for things  
20 that go into steel like iron ore. So there is  
21 quite a lot of reasons from just basic economic  
22 principles to think that steel companies and  
23 iron ore miners would have a strong positive  
24 correlation. So at best you might say that the  
25 theory is mixed. Again, I would tend to think

0063

1 A. Metz  
2 the theory suggests they should be positive,  
3 but granting everything, you might say that the  
4 theory is mixed about whether they are  
5 positively or negatively correlated. So I  
6 want -- it becomes an empirical question, so I  
7 wanted to conduct an empirical analysis, so I  
8 calculated the daily returns of all of those  
9 steel companies that Dr. Hubbard identified in  
10 his report, checked how correlated are they  
11 with each other, so that's eight steel  
12 companies and 28 pairwise correlations, and I  
13 checked how correlated are each of those with  
14 Rio Tinto, and I found, for instance, that on  
15 average those steel companies have a  
16 correlation of 73 percent with each other and  
17 on average they have a correlation of  
18 73 percent with Rio Tinto, meaning they are  
19 just as related to Rio Tinto as they are with  
20 each other. Furthermore, the minimum  
21 correlation between any two steel companies was  
22 lower than the minimum correlation between any  
23 steel -- any of those eight steel companies and  
24 Rio Tinto. So this reinforced my prior belief  
25 that it's perfectly appropriate to combine

0064

1 A. Metz  
2 steel companies in an industry index to use as  
3 a control for Rio Tinto and that the empirics,  
4 in my opinion, supported what theory would tend  
5 to suggest, which is that they are

6 positively -- strongly positively related to  
7 each other.

8 Q. Did your analysis look at the  
9 correlation between the steel companies and Rio  
10 Tinto on April 8th, 2011?

11 A. My analysis included April 8th,  
12 2011. One can't find correlation of a daily  
13 return on a single day.

14 Q. Is it correct to say that on April  
15 8th, 2011, the steel companies and Rio Tinto  
16 did not move in the same direction?

17 A. It is correct that on April 8th,  
18 2011, those steel companies had negative  
19 returns while Rio Tinto had a positive return,  
20 that's correct.

21 Q. Is that the reason why -- is that  
22 the reason why you did not include your  
23 correlation analysis in your rebuttal report?

24 A. No, not at all.

25 Q. If we can turn to Exhibit 212, which

0065

1 A. Metz  
2 is your opening report, and if we can turn to  
3 Appendix A, which is the documents you  
4 reviewed.

5 Did you personally review all  
6 items -- and by "review" I mean read -- all  
7 items listed in Appendix A?

8 A. I am just flipping to Appendix A.  
9 Just bear with me, please. Your question is  
10 did I personally read every word of every  
11 document listed in Appendix A?

12 Q. First let me ask you did you  
13 personally read every document in Appendix A?

14 A. Every word of every document in  
15 Appendix A?

16 Q. I am not getting to every word  
17 first. Did you actually read, whether it's  
18 every word or in part, every document in  
19 Appendix A?

20 A. To the best of my recollection, I  
21 read some words from every document listed in  
22 Appendix A.

23 Q. How was it decided -- let me -- were  
24 there any documents you requested from counsel  
25 that were not provided to you?

0066

1 A. Metz

2 A. I can't recall an instance of  
3 requesting a document from counsel that was not

4 provided to me, but I haven't reviewed the  
5 whole history of back-and-forth.

6 Q. Okay. If you would turn to page 2  
7 of Appendix A. There is a section titled  
8 Documents Submitted by Rio Tinto to SEC.

9 A. Uh-huh.

10 Q. Were these documents that you  
11 requested or that the SEC decided to provide  
12 you?

13 A. My recollection is that these were  
14 documents the SEC provided to me.

15 Q. In Appendix A of your opening report  
16 it lists one of the documents that you reviewed  
17 as the Complaint in this action; is that  
18 correct?

19 A. Yes.

20 Q. Did you request to review the  
21 Complaint? Yes or no.

22 A. Didn't need to -- no. The Complaint  
23 was sent to me.

24 Q. Did you find the review of the  
25 Complaint helpful to reaching any of your

0067

1 A. Metz  
2 opinions in this case?

3 A. No, I can't say that the Complaint  
4 helped me reach any of my opinions in the case.  
5 Some background information in the Complaint is  
6 interesting, but my conclusions were formed  
7 independently of the content of the Complaint.

8 Q. I'd like to turn to a discussion of  
9 Rio Tinto and its business.

10 Sir, you are aware that the  
11 production of iron ore generates most of Rio  
12 Tinto's revenues and profits; is that correct?

13 A. That's my understanding,  
14 particularly over this period of interest, yes.

15 Q. And during the period that Rio Tinto  
16 owned and controlled RTCM, Rio Tinto's  
17 underlying earnings were dominated by iron ore;  
18 correct?

19 MR. BEDNAR: Objection.

20 A. Define the word "dominated."

21 Q. Would you agree with me that Rio  
22 Tinto's underlying earnings during the period  
23 that it controlled RTCM were largely -- were  
24 largely defined by Rio Tinto's iron ore  
25 business?

0068

1 A. Metz

2 MR. BEDNAR: Objection.

3 A. I mean, we could perhaps open up  
4 some of their financial statements and point to  
5 which earnings numbers you are -- you are  
6 concerned with. I --

7 Q. Let's turn to plaintiff's exhibit --

8 A. I would accept that iron ore was a  
9 large component and perhaps the single largest,  
10 depending on how one wants to define it,  
11 component of earnings.

12 Q. When you say perhaps the single  
13 largest component, it's a fact, sir, that iron  
14 ore was the single largest component of  
15 earnings for Rio Tinto during the period that  
16 it owned RTCM; correct?

17 MR. BEDNAR: Objection. Foundation.

18 A. I mean, again, I haven't memorized  
19 their financial numbers. I -- that sounds  
20 right to me.

21 Q. Are you aware, sir, that in 2011 Rio  
22 Tinto's entire coal business comprised only  
23 10 percent of Rio Tinto's consolidated sales  
24 and revenues?

25 MR. BEDNAR: Objection. Foundation.

0069

1 A. Metz

2 A. Again, I haven't committed these  
3 financial numbers to memory, so I -- I can't on  
4 my own memory say that you are right or wrong.

5 (SEC Exhibit 141, Rio Tinto 2012  
6 Annual Report, marked for identification.)

7 Q. Well, let's turn to Plaintiff's  
8 Exhibit 141. I'm sorry. SEC Exhibit 141,  
9 which is in the first binder. And if we can  
10 put that on the screen and turn to page 221 of  
11 the PDF.

12 MR. BEDNAR: That's page 219 of the  
13 report, the page number that will be in the  
14 report?

15 A. The page that begins "Rio Tinto  
16 financial information by business unit"?

17 Q. Yes, but it's page 221 that I am  
18 turning you to.

19 MR. BEDNAR: Avi, are you on 221 of  
20 the PDF or the page that has 221? Because  
21 I don't think that what he has corresponds  
22 to the PDF's pagination.

23 MR. WEITZMAN: Fair enough. It's  
24 page 221 of the PDF. If we can put that on  
25 the screen, Joshua.

0070

1 A. Metz

2 MR. ROBBINS: Yes, it's loading.

3 I'm sorry for the delay.

4 MR. WEITZMAN: It's okay.

5 Q. On page 219 of the PDF, sir, this is  
6 a page titled Rio Tinto financial information  
7 by business unit. Do you see that?

8 A. Uh-huh. I do.

9 Q. And do you see that in the  
10 three-quarters of the way down there is a  
11 section titled Energy?

12 A. I see that.

13 Q. And do you see Rio Tinto Coal  
14 Australia for 2011 had gross revenues of 5,872  
15 in millions?

16 A. Yes, I see that.

17 Q. And in -- and in 2011 there was no  
18 gross revenue for RTCM; correct?

19 A. That appears to be what's reported  
20 here, yes.

21 Q. And in 2012 the gross revenues for  
22 Rio Tinto Coal Australia is 4,998. Do you see  
23 that?

24 A. Yes, I see that.

25 Q. And is that \$4 million? What number

0071

1 A. Metz

2 is that? I'm sorry.

3 A. Well, it appears that these numbers  
4 are reported in U.S. millions of dollars, so I  
5 would read that to be 4 billion 998 million.

6 Q. Okay. And Rio Tinto Coal Mozambique  
7 had gross sales in 2012 of \$10 million;  
8 correct?

9 A. That appears to be what's reported  
10 here, yes.

11 Q. And in 2012 the revenue of  
12 \$10 million was a negligible amount of revenue  
13 for Rio Tinto; correct?

14 A. Well, I'll take 10 million if you  
15 are offering it, but I would agree -- not to be  
16 difficult -- that in a company the size of Rio  
17 many people might use the word "negligible" to  
18 describe a revenue item of 10 million.

19 Q. In fact, that revenue item of  
20 \$10 million in 2012 comprised only two-tenth of  
21 1 percent of Rio Tinto's coal revenue; isn't  
22 that correct?

23 MR. BEDNAR: Objection. Foundation.

24 A. I haven't done that calculation.  
25 I'm not going to argue that your arithmetic is  
0072

1 A. Metz  
2 wrong.

3 Q. Are you aware, sir, that in 2011  
4 iron ore comprised 85 percent of Rio Tinto's  
5 total underlying earnings?

6 A. Again, I haven't done that  
7 calculation, but I am willing to accept that  
8 your arithmetic is correct.

9 Q. Are you aware, sir, that in 2011 Rio  
10 Tinto Energy's product group comprised only  
11 7 percent of Rio Tinto's total underlying  
12 earnings?

13 A. Again, I haven't conducted that  
14 calculation, but I am willing to accept that  
15 your arithmetic is correct.

16 Q. Are you aware that in 2011 iron ore  
17 comprised 99 percent of Rio Tinto's total  
18 underlying earnings?

19 A. This might get repetitive, but I  
20 haven't done that calculation, but I am  
21 prepared to accept your arithmetic is correct.

22 Q. And are you aware, sir, that in 2012  
23 Rio Tinto's entire energy product group  
24 comprised less than half of 1 percent of Rio  
25 Tinto's total underlying earnings?

0073

1 A. Metz

2 MR. BEDNAR: Objection. Foundation.

3 A. I haven't conducted that  
4 calculation, but I am willing to believe your  
5 arithmetic is correct.

6 Q. Sir, in opining about the  
7 materiality of the RTCM impairment to  
8 investors, was it important for you to  
9 understand how RTCM's business and financial  
10 results fit within the broader picture for Rio  
11 Tinto?

12 MR. BEDNAR: Objection. You are  
13 mischaracterizing the opinions that he has  
14 provided. He hasn't opined on materiality  
15 to investors.

16 Q. Sir, let me rephrase.

17 In providing your opinions in this  
18 case, was it important for you to understand  
19 how the RTCM business fit within the broader  
20 picture of Rio Tinto's financial statements?

21 A. Not particularly. RTCM was a -- or

22 perceived to be at the time it was acquired a  
23 fairly-long-lived asset whose potential would  
24 be realized in the future, and so understanding  
25 its contribution to revenues in 2011 or 2012

0074

1 A. Metz  
2 doesn't necessarily or even particularly speak  
3 the value of the asset or the acquisition when  
4 one expects that it's going to ramp up  
5 production and produce revenues largely to be  
6 realized in the future. As an example, if a  
7 company says 'we have a vaccine for COVID,' I  
8 imagine that's worth quite a lot today now.  
9 Maybe it will take a year to ramp up production  
10 and start generating revenue from it. That  
11 doesn't strike me as particularly important to  
12 understanding that it's valuable today.

13 Q. Do you have -- did you do any  
14 analysis or have an understanding as to how  
15 RTCM's anticipated ramp-up was going to -- was  
16 going to influence or impact Rio Tinto's  
17 financial statements?

18 A. It wasn't necessary --

19 Q. Yes or no, sir.

20 A. -- for me --

21 Q. I am just asking whether you had  
22 an -- conducted that analysis.

23 A. So -- I'm sorry. So repeat your  
24 question.

25 MR. BEDNAR: Objection. Vague.

0075

1 A. Metz  
2 Q. Did you conduct any analysis to  
3 determine how RTCM's ramp-up in the future was  
4 anticipated to affect Rio Tinto's financial  
5 statements?

6 MR. BEDNAR: Objection. Vague.

7 A. It is vague. I am struggling to  
8 answer that question. The -- I conducted an  
9 event study to evaluate how the market reacted  
10 to the acquisition and concluded that the  
11 market considered the acquisition to be  
12 valuable and accretive.

13 Q. Sir, that wasn't my question. You  
14 had testified that the -- what was more  
15 relevant to you than looking at the financial  
16 statements currently was the value of the asset  
17 or the acquisition as you ramp up production  
18 and produce revenues. I was wondering if you  
19 conducted any analysis regarding RTCM's

20 anticipated revenues in the future and ramp-up.

21 A. Let me be clear. The question is  
22 not how I would value it. The question at hand  
23 was how the market perceived the acquisition.  
24 So whether Albert Metz thought this was a great  
25 acquisition is utterly beside the point. I did

0076

1 A. Metz

2 not sit down and try and do my own projection  
3 of what I thought future revenues, earnings or  
4 profits from RTCM might be, because the outcome  
5 of such an analysis is utterly irrelevant.

6 Q. You listed the 2012 annual report as  
7 one of the documents you reviewed and  
8 considered in connection with your expert  
9 reports; correct?

10 A. I believe that's correct, yes.

11 Q. Did you analyze the annual report to  
12 determine how RTCM and its revenues and sales  
13 fit within the broader picture of Rio Tinto's  
14 business, yes or no?

15 MR. BEDNAR: Objection.

16 A. I did not conduct such an analysis  
17 as it was not relevant to form any opinions I  
18 have in my report.

19 Q. As part of your analysis in this  
20 case, did you consider what you believed  
21 analysts or reasonable investors -- withdrawn.

22 As part of your analysis in this  
23 case, did you analyze what analysts or  
24 investors would consider of greatest interest  
25 to them with respect to Rio Tinto's financial

0077

1 A. Metz

2 results?

3 A. I am not --

4 MR. BEDNAR: I am going to object.

5 Vague.

6 A. Yeah, I mean, different analysts and  
7 different investors at different moments in  
8 time might be more or less interested in  
9 different things. I don't think there is an  
10 answer to that question.

11 Q. So you are not purporting -- is it  
12 fair to say that your expert report does not  
13 purport to identify a consensus as to what  
14 analysts or investors viewed was important to  
15 them at different times?

16 MR. BEDNAR: Objection.

17 A. Around certain key dates of interest



18 in this case I did analyze and summarize  
19 analyst and in some cases media commentary  
20 related to the events of this case. I did not  
21 ask whether somebody else somewhere else was  
22 commenting on their diamond division that day.  
23 It doesn't strike me as relevant to the  
24 question of RTCM.

25 Q. Do you agree with the general

0078

1 A. Metz

2 statement that investors care more about those  
3 business lines at Rio Tinto that generate  
4 massive underlying earnings?

5 MR. BEDNAR: Objection. Foundation.

6 A. Would you mind repeating it.

7 Q. Do you agree with the general  
8 statement that investors care more about those  
9 business lines at Rio Tinto that generate the  
10 bulk of the underlying earnings?

11 A. I -- I wouldn't want to speak to  
12 what an investor might care about at a  
13 particular moment. They might be more  
14 concerned with litigation or a pending  
15 regulatory change. I -- certainly businesses  
16 want to earn revenue. I'll grant you that.

17 Q. And is it fair to say that investors  
18 care more about those business lines that earn  
19 more revenue as compared to negligible amounts  
20 of revenue, would you -- would you agree with  
21 that statement, sir?

22 MR. BEDNAR: Objection.

23 A. I can't -- I can't necessarily agree  
24 with that statement. An investor might be very  
25 concerned with potential future revenue more

0079

1 A. Metz

2 than current realized revenue.

3 Q. And when you say that an investor  
4 may be more concerned about potential revenue,  
5 future revenue, have you conducted any analysis  
6 with respect to Rio Tinto to determine that  
7 investors were concerned with potential -- let  
8 me withdraw the question.

9 Are you familiar with SEC Staff  
10 Accounting Bulletin number 99 on materiality?

11 A. I don't know what you mean by  
12 "familiar."

13 Q. Have you read it, sir?

14 A. No.

15 Q. You have never read SAB 99?

16 A. Can I see it?  
17 (Defendant's Exhibit 232, SEC Staff  
18 Accounting Bulletin: No. 99 - Materiality,  
19 marked for identification.)

20 Q. If we can turn to Exhibit 232.

21 A. Sorry. My binder is a little  
22 uncooperative. 232.

23 Q. Have you ever read this document  
24 before?

25 THE WITNESS: May I -- may I -- can  
0080

1 A. Metz  
2 we take a minute break. I just spilled a  
3 cup of water. May I just clean it up,  
4 please.

5 MR. WEITZMAN: Of course. Let's go  
6 off the record.

7 THE WITNESS: Thank you very much.

8 THE VIDEOGRAPHER: The time is 11:43  
9 a.m. and we are going off the record.

10 (Recess was taken from 11:43 to  
11 11:45.)

12 THE VIDEOGRAPHER: The time is  
13 11:45 a.m. and we are back on the record.

14 BY MR. WEITZMAN:

15 Q. Sir, do you recognize Defendant's  
16 Exhibit 232 as the SEC Staff Accounting  
17 Bulletin No. 99 on materiality?

18 A. I see that that's the title, yes.

19 Q. Have you ever read this document  
20 prior to today?

21 A. I -- I don't recall ever having read  
22 this document.

23 Q. You are not offering an opinion,  
24 sir, about the materiality of a -- of Rio  
25 Tinto's January 17, 2013, disclosure; correct?

0081

1 A. Metz

2 A. Correct.

3 Q. You don't believe -- you agree with  
4 me you are not qualified to offer an opinion  
5 about materiality as defined in SAB 99?

6 MR. BEDNAR: Objection. Calls for a  
7 legal conclusion.

8 Q. Do you hold yourself out -- let me  
9 withdraw.

10 Sir, do you hold yourself out as an  
11 expert on issues of materiality?

12 MR. BEDNAR: Objection. Avi, are  
13 you talking about materiality in an

14 economic sense, or materiality in the audit  
15 and accounting context of the document that  
16 you have on the screen?

17 MR. WEITZMAN: Okay. Let me  
18 rephrase.

19 Q. Sir, do you hold yourself out as an  
20 expert on materiality in the context of whether  
21 an announcement is material under law?

22 A. I am not a lawyer and I do not offer  
23 a legal opinion.

24 Q. Do you know the definition of  
25 materiality under the law?

0082

1 A. Metz

2 A. Not precisely, no.

3 Q. Are you aware that the SEC considers  
4 there to be an assumption of immateriality if a  
5 misstatement relates to less than 5 percent of  
6 a financial statement?

7 MR. BEDNAR: Objection.

8 A. I am not familiar with the legal  
9 intricacies of how the SEC or anyone else may  
10 define materiality.

11 Q. Have you ever heard of a 5 percent  
12 threshold with respect to materiality?

13 A. It doesn't ring a bell.

14 Q. We talked earlier about iron ore,  
15 sir, Dr. Metz. Are you aware that equity  
16 analysts during the period that we are talking  
17 about here, 2011 through 2012, described iron  
18 ore prices as the key driver of Rio Tinto's  
19 stock price?

20 A. I recall reading --

21 MR. BEDNAR: Objection.

22 THE COURT REPORTER: I'm sorry, sir?

23 MR. WEITZMAN: You may answer, sir.

24 MR. BEDNAR: Objection. Form.

25 A. I recall reading analyst reports

0083

1 A. Metz

2 that identify iron ore as a key driver of  
3 valuation, yes.

4 Q. And would you agree with me that  
5 that was a consensus view among equity analysts  
6 in 2011 and 2012?

7 A. That what was a consensus view?

8 Q. That iron ore was a key driver of  
9 valuation.

10 A. Well, people might argue about the  
11 word "key." Since Rio Tinto is predominantly

12 an iron ore miner, I would agree that a typical  
13 analyst would think that iron ore prices would  
14 be very important to the valuation of Rio  
15 Tinto.

16 Q. Let's move on to the event study  
17 that you conducted, Dr. Metz.

18 Rio Tinto is a dual-listed company;  
19 correct?

20 A. That's my understanding. Again, not  
21 as a lawyer, but that's my understanding.

22 Q. And Rio Tinto's stock is traded in  
23 the United States as an ADR, an American  
24 Depositary Receipt; correct?

25 A. Correct.

0084

1 A. Metz

2 Q. And is it okay if I refer to Rio  
3 Tinto stock as an ADR for purposes of this  
4 deposition?

5 A. I wish you would, because I probably  
6 will.

7 Q. Okay. Thank you.

8 You conducted an event study to  
9 evaluate the movement of Rio Tinto's ADR price  
10 during the relevant time period; correct?

11 A. Correct.

12 Q. And as part of your event study,  
13 your model examined how Rio Tinto's ADR price  
14 moved on particular days as compared to the  
15 market as a whole and the relevant industry;  
16 correct?

17 A. Correct.

18 Q. And part of the reason why you did  
19 that is from an econometric point of view Rio  
20 Tinto's ADR price might move as a result of  
21 movements in the entire stock market; correct?

22 A. I probably wouldn't word it exactly  
23 that way. I would say that -- I would prefer  
24 to say that there are factors which would tend  
25 to drive all stocks and, hence, would drive Rio

0085

1 A. Metz

2 Tinto. It's a -- I may sound like I am  
3 splitting hairs.

4 Q. Not at all.

5 And there are factors that also move  
6 stocks in the mining industry that may also  
7 move Rio Tinto; correct?

8 MR. BEDNAR: Objection.

9 A. Yes.

10 Q. And for that reason you attempt to  
11 control for the overall movement in the mining  
12 industry by using an industry index; correct?

13 A. Well, you are inserting the word  
14 "mining." There are what I would call factors  
15 that could impact the sector to which Rio Tinto  
16 would be benchmarked and I control for those  
17 with an appropriate sector control, the S&P  
18 Metals and Mining Select Industry Index.

19 Q. How do you define Rio Tinto's  
20 sector?

21 A. Well, I haven't formally defined Rio  
22 Tinto's sector. Rio Tinto is a metal and  
23 mining company. It has some other interests,  
24 such as coal mining, diamonds, trace amounts of  
25 gold, some gold, other things, uranium, I

0086

1 A. Metz  
2 believe. As a metal and mining company I  
3 followed standard practice and benchmark it to  
4 a highly-reputable third-party metal and mining  
5 equity index.

6 Q. Choosing the appropriate industry  
7 sector index is central to the design of a  
8 valid event study; correct?

9 A. It's -- it's certainly an important  
10 part of designing a valid event study, yes.

11 Q. Is there -- are you taking issue  
12 with my use of the word "central" to the design  
13 of a valid event study? You agree with me that  
14 it's central; correct?

15 A. Yes. Other things could be  
16 described as central as well. It's not unique.  
17 But yes, it's -- it's very important to  
18 designing a valid event study, I would agree.

19 Q. It's important in choosing the --

20 MR. WEITZMAN: Is everything okay?  
21 Can I continue?

22 THE WITNESS: I was hearing some  
23 noise on the line. I don't know if others  
24 were.

25 MR. WEITZMAN: Kristin?

0087

1 A. Metz  
2 THE COURT REPORTER: It wasn't me.  
3 It wasn't the court reporter.

4 MR. WEITZMAN: Yeah, I'm hearing  
5 someone else's phone, which appears to not  
6 be on mute. If everybody can mute, it  
7 would be helpful. Thank you.

8 Q. Would you agree with me that in  
9 choosing the appropriate industry sector index,  
10 it's important to include firms in that index  
11 that share similar economic characteristics  
12 with the subject firm?

13 MR. BEDNAR: Objection.

14 A. Similar economic characteristics is  
15 extremely broad. That could mean lots of  
16 things. You might mean a similar size, and in  
17 this case no, I don't think it's particularly  
18 important to group them with companies of a  
19 similar size, but I can't respond to that  
20 question.

21 Q. Okay. Do you think it's important  
22 to group in the industry index the subject  
23 company here, Rio Tinto, with companies in the  
24 same industry?

25 A. As a general proposition, I would

0088

1 A. Metz

2 agree.

3 Q. Dr. Metz, which company do you  
4 consider to be Rio Tinto's principal  
5 competitors in the mining industry?

6 A. I haven't conducted an analysis to  
7 identify its principal competitors.

8 Q. Can you identify any companies that  
9 are in the same industry and sector as Rio  
10 Tinto? Yes or no.

11 A. I mean, I'm not gonna just say yes  
12 or no. There are many ways to group companies  
13 by industry and sector. Depending on how we  
14 want to group them we will find some companies,  
15 and in other ways we will find other companies.

16 Q. Let me ask you if you are familiar  
17 with some companies. Have you ever heard of  
18 Vale?

19 A. Yes.

20 THE COURT REPORTER: Sir, could you  
21 spell that?

22 MR. WEITZMAN: V-A-L-E.

23 THE COURT REPORTER: Thank you.

24 Q. Do you recognize Vale to be a large  
25 miner that is a competitor of Rio Tinto's?

0089

1 A. Metz

2 MR. BEDNAR: Objection.

3 A. We would have to define "large."  
4 Competitor -- Vale is often mentioned in  
5 analyst reports in the context of discussing

6 Rio Tinto.

7 Q. You agree with me that Rio Tinto is  
8 a mining company in the same industry -- I'm  
9 sorry. Let me withdraw that.

10 You would agree with me that Vale is  
11 a large mining company in the same industry and  
12 sector as Rio Tinto; correct?

13 MR. BEDNAR: Objection. Asked and  
14 answered.

15 A. We would need to define our terms  
16 more carefully. Did they have the same SIC  
17 code, I don't remember. Do they have the same  
18 GICS code, I don't know. Do they have the same  
19 NAICS code, I don't know. Are they grouped  
20 together for purposes of determining industry  
21 aggregations in a CLO analysis by a rating  
22 agency, I'd have to go check. I mean, there is  
23 not one -- necessarily one answer to that  
24 question.

25 Q. Do you have an opinion, sir, or have

0090

1 A. Metz  
2 any knowledge as to what the five largest  
3 mining companies in the world are in addition  
4 to Rio Tinto?

5 A. No, I haven't conducted an analysis  
6 to try and identify the five largest mining  
7 companies in the world.

8 Q. Okay. Do you have -- have you ever  
9 heard of Anglo American?

10 A. Yes.

11 Q. Do you recognize Anglo American as  
12 one of the largest mining companies in the  
13 world?

14 A. I would not dispute that many people  
15 would characterize it that way.

16 Q. Do you recognize Vale as one of the  
17 largest mining companies in the world?

18 A. Again, I would not dispute that many  
19 people might characterize it that way.

20 Q. Do you recognize BHP Billiton as one  
21 of the largest mining companies in the world?

22 MR. BEDNAR: Objection to the  
23 characterization.

24 A. Many people might characterize it  
25 that way. Of course, to take that particular

0091

1 A. Metz  
2 example, they have, as I recall, an exposure to  
3 petroleum and oil, if I remember correctly,

4 which, for example, Rio Tinto does not.

5 Q. Okay. Fair enough. But let me ask  
6 it again, because I think my question is very  
7 different.

8 Is BHP Billiton considered by  
9 analysts as one of the largest mining companies  
10 in the world?

11 MR. BEDNAR: Objection to the  
12 characterization.

13 A. All I can say is that in many  
14 analyst reports which discuss Rio Tinto, one  
15 will often find a discussion of BHP Billiton in  
16 the same report.

17 Q. So just so I understand what you are  
18 saying, when you -- when you have reviewed  
19 equity analyst reports, you are aware that  
20 equity analysts look at Rio Tinto, and at the  
21 same time when they are evaluating how Rio  
22 Tinto is doing compared to competitors, they  
23 are looking at companies like Vale, Anglo  
24 American and BHP Billiton; is that fair to say?

25 A. Some analysts do that, yes.

0092

1 A. Metz

2 Q. Okay. Now, as part of your event  
3 study, you selected the S&P metals and mining  
4 index as the industry sector index; correct?

5 A. I think, strictly speaking, it's the  
6 S&P Metals and Mining Select Industry Index,  
7 which is distinct from another metals and  
8 mining index, but without quibbling about it,  
9 yes.

10 Q. Okay. Can we just call it the S&P  
11 Metals and Mining Index?

12 A. That's perfectly fine with me.

13 Q. Thank you very much.

14 In your opening report you didn't  
15 discuss the constituent companies in the S&P  
16 Metals and Mining Index; correct?

17 A. I didn't list them, that's correct.

18 Q. At the time of your opening report,  
19 had you done any research to review the  
20 constituent companies in the S&P Metals and  
21 Mining Index?

22 A. Yes.

23 Q. And where did you learn what the  
24 constituent companies list -- in the S&P Metals  
25 and Mining Index were, how did you obtain that

0093

1 A. Metz



2 information?

3 A. I instructed my team to pull the  
4 constituent list from databases.

5 Q. What database would that be?

6 A. I think it's Bloomberg.

7 Q. Is there a reason why your  
8 Appendix A to your opening report does not list  
9 that information as one of the documents you  
10 considered as part of your opening report?

11 A. Let me review Appendix A.

12 Q. If you would like to, you could go  
13 to Exhibit 212 and Appendix A is after page 51,  
14 52 of the report.

15 A. Well, "Security Data, Historical  
16 data for Rio Tinto ADR, S&P Metals and Mining  
17 Index." That would include, I think, the  
18 constituents of the S&P Metals and Mining  
19 Index, and it's -- and my memory may be wrong  
20 about exactly which database was the source of  
21 those constituents, in which case I'm sorry if  
22 I am misremembering.

23 Q. Okay. So were you aware at the time  
24 that you selected the S&P Metals and Mining  
25 Index as your industry comparator index that it

0094

1 A. Metz  
2 did not include Vale as one of its  
3 constituents?

4 A. No. I selected the index --

5 Q. Sir, I am not trying to cut you off,  
6 but I just want to know whether you were aware.  
7 We will get to the reasons you selected the  
8 index in a moment. I think you are --

9 MR. BEDNAR: Avi, I am going to ask  
10 you to let him finish. No, you were vague  
11 as to the time, when he selected it or when  
12 he completed his report, and he is trying  
13 to specify when he considered whether Vale  
14 was there.

15 MR. WEITZMAN: That's fine, but --

16 MR. BEDNAR: I am objecting to your  
17 question if you are going to cut him off.

18 MR. WEITZMAN: My question was  
19 specific.

20 Q. Were you aware at the time that you  
21 selected the S&P Metals and Mining Index? So  
22 if the answer is no, at that time you were not  
23 aware, then I think that's the answer and I  
24 think we have got a -- we have got a --

25 MR. BEDNAR: Then I object --

0095

1 A. Metz

2 Q. -- yes or no answer to what they  
3 call a yes or no question.

4 MR. BEDNAR: Avi, I think the time  
5 that he selected, what do you mean by the  
6 time he selected? The time he first  
7 considered it or the time that he finalized  
8 the report that had it in there? You need  
9 to be precise in your words if you are  
10 going to insist on a yes or no answer.

11 Q. Sir, when you chose the S&P Select  
12 Mining Index, Metals and Mining Index as the  
13 industry comparator index for your opening  
14 report, were you aware that it did not include  
15 Vale within the index?

16 MR. BEDNAR: Objection. Vague.

17 A. This really is vague. My very first  
18 thought was to use the S&P Metals and Mining  
19 Select Industry Index, my very first thought.  
20 Before finalizing my report we did some more  
21 research and due diligence to confirm that that  
22 was reasonable, but it was literally the first  
23 index I thought of using, and before finalizing  
24 the opinions in my report I wanted to establish  
25 that it was appropriate for the case at hand.

0096

1 A. Metz

2 Q. Sir, my question is a specific  
3 question about your knowledge of the  
4 constituents of the S&P Metals and Mining  
5 Index. You will have all the time in the world  
6 when Mr. Bednar, if he wants to examine you, to  
7 explain why you selected it. My question is a  
8 specific one.

9 At the time that you selected it,  
10 before signing your report, were you aware that  
11 it did not contain Vale as one of its  
12 constituents?

13 A. Yes.

14 Q. Okay. At the time that you selected  
15 the S&P Metals and Mining Report, before  
16 signing your opening report, were you aware  
17 that it did not contain Anglo American as a  
18 constituent of the index?

19 A. Yes.

20 Q. At the time that you selected the  
21 S&P Metals and Mining Index before signing your  
22 opening report, were you aware that it did not  
23 contain BHP Billiton as a constituent of the

24 index?

25 A. Yes.

0097

1 A. Metz

2 Q. Before signing your opening report,  
3 sir, were you aware that the S&P Metals and  
4 Mining Index did not contain Xstrata, another  
5 mining company, as one of its constituents?

6 A. Yes, before signing my report I was  
7 aware of the constituents of the S&P Metals and  
8 Mining Index.

9 Q. Before signing your report, were you  
10 aware that the S&P Metals and Mining Index did  
11 not contain Barrick Gold as one of its  
12 constituents?

13 A. Yes.

14 Q. You earlier referenced a term called  
15 S-I-C codes, SIC codes; correct?

16 A. Uh-huh, yes.

17 Q. What are SIC codes?

18 A. If I remember correctly, Standard  
19 Industrial Classification. It's one of many  
20 taxonomies for grouping companies into defined  
21 industry categories.

22 Q. Before signing your opening report,  
23 did you review the SIC codes of the  
24 constituents of the S&P Metals and Mining  
25 Index?

0098

1 A. Metz

2 A. No.

3 Q. Are you aware how many of the S&P  
4 Metals and Mining Index constituents have the  
5 same SIC code as Rio Tinto?

6 A. As I recall, if we are referring to  
7 SIC code 10, I think it's eight.

8 Q. And how many constituents -- how  
9 many constituent companies were in the S&P  
10 Metals and Mining Index as of April 8, 2011, or  
11 any other time relevant to your analysis?

12 A. On the order of forty, plus or  
13 minus.

14 Q. So fair to say that a -- less than  
15 20 percent of the companies included within the  
16 S&P Metals and Mining Index have the same SIC  
17 code group 10 as Rio Tinto?

18 A. That's correct. Of course, we don't  
19 know how many had the same GICS code or NAICS  
20 code, but yes, that's correct.

21 Q. I just want to understand. That's

22 testimony you know about today, but you were  
23 unaware of that fact, the SIC code  
24 classification, when you chose the S&P Metals  
25 and Mining Index and signed your opening

0099

1 A. Metz  
2 report; correct?  
3 A. Correct. The S&P Metals and Mining  
4 Index is a standard industry benchmark for  
5 metals and mining companies like Rio Tinto.  
6 It's a highly-regarded, third-party provider.  
7 They publish 160 industry index or some such.  
8 This particular index has been published for  
9 fifteen years. Prior to Dr. Hubbard's  
10 objections I have never heard anybody suggest  
11 that it is a poorly-constructed index grouping  
12 companies which should not be grouped together.  
13 It is not always the case that people will find  
14 the SIC code of every member of every index.  
15 Dr. Hubbard is comfortable with the HSBC index  
16 even though he has no idea the names, let alone  
17 SIC codes of 180 members of his index, so --

18 MR. WEITZMAN: Okay. Sir, I am  
19 going to move to strike everything after  
20 the --

21 A. You know, it is somewhat misleading.

22 MR. WEITZMAN: I am going to move to  
23 strike everything after the word "correct."  
24 I have to caution you, sir, and instruct  
25 you that your answers are supposed to

0100

1 A. Metz  
2 respond to my question and if you could  
3 answer with a yes or no or correct or  
4 incorrect, you should stick to your answer  
5 if that answers the question. If your  
6 counsel would like to ask you questions  
7 after I'm done, he is more than permitted  
8 to. I'll move to strike everything after  
9 the word "correct."

10 Q. Are you familiar, sir, with SIC code  
11 major group 33, primary metal industries?

12 A. I believe there is an exhibit with  
13 some of this information. I don't know if it  
14 would be helpful to put that up in front rather  
15 than trying to do all this by memory. I do --  
16 my recollection is 33 is primary metals, but I  
17 don't know if we have to rely on my memory.

18 Q. So I'll represent to you that SIC  
19 code 33 is primary metals and you can see it in

20 Exhibit 243 in volume 2 of your binder.

21 A. Yes. I am getting there. Thank  
22 you.

23 MR. BEDNAR: If you are going to ask  
24 questions on the exhibit could you just --  
25 thanks.

0101

1 A. Metz  
2 (Defendant's Exhibit 243,  
3 Occupational Safety and Health  
4 Administration, Major Group 33: Primary  
5 Metal Industries, marked for  
6 identification.)

7 Q. At the top of the page, Defendant's  
8 Exhibit 243, there is a description of what the  
9 Major Group 33, primary metals industries,  
10 comprises; correct?

11 A. There appears to be, yes.

12 Q. Okay. And it states, and I quote:  
13 "This major group includes establishments  
14 engaged in smelting and refining ferrous and  
15 nonferrous metals from ore, pig, or scrap, in  
16 rolling, drawing, and alloying metals; in  
17 manufacturing castings and other basic metal  
18 products; and in manufacturing nails, spikes,  
19 and insulated wire and cable." Did I read that  
20 correctly?

21 A. I believe you read it correctly,  
22 yes.

23 Q. So if I understand it correctly, and  
24 just if you don't understand just let me know,  
25 but is it correct to say that the companies in

0102

1 A. Metz  
2 the primary metal industries group are  
3 typically processing the raw ore and materials  
4 and metals that mining companies sell?

5 A. I would accept that as a general  
6 characterization allowing for possible  
7 exceptions here and there.

8 Q. Okay. And so companies in Major  
9 Group 33, the primary metal industries, are  
10 acquiring -- they are buying raw materials from  
11 miners, is that -- is that generally correct in  
12 your understanding?

13 MR. BEDNAR: Objection.

14 A. I mean, again, as a general  
15 proposition, that seems reasonable. It's  
16 possible some of these companies have  
17 integrated vertically and maybe mine their own

18 ore, for example, but I'll accept that many of  
19 them probably don't and purchase ore from  
20 miners.

21 Q. So just using iron ore as an  
22 example, would you agree with me that an  
23 increase in iron ore prices redounds to the --  
24 has a positive effect on the underlying  
25 revenues and profits of mining companies like

0103

1 A. Metz

2 Rio Tinto?

3 A. We have to be very careful. Why did  
4 the price increase. So, for instance, if -- if  
5 we find out tomorrow that all of Rio Tinto's  
6 iron ore beds are, in fact, empty of iron ore  
7 and there is now a scarcity, the price of iron  
8 ore might go up. Rio Tinto is not better off.  
9 So we have -- we have to be a little bit  
10 careful about why the price goes up.

11 Q. So barring that example, a general  
12 increase in the commodity price, that  
13 doesn't -- that's not based on some sort of  
14 disaster or event that you are describing, that  
15 should generally redound to the financial  
16 benefit of the mining company, correct,  
17 assuming demand is the same?

18 MR. BEDNAR: Objection.

19 A. Well, again, if demand is the same,  
20 why did the price go up? I don't want to  
21 belabor the point. These things are more  
22 complicated than we sometimes think.  
23 Everything else being equal, which is a  
24 particular hypothetical intellectual state of  
25 the world, if the price were just suddenly

0104

1 A. Metz

2 higher, people who sell iron ore would welcome  
3 that fact. But that's a hypothetical construct  
4 that economists use. It doesn't necessarily  
5 correspond to a real world event.

6 Q. Okay. When you say everything else  
7 being equal people who sell iron ore would  
8 welcome that fact, do you mean to say that it's  
9 financially beneficial for miners to have  
10 commodity prices typically increase, everything  
11 else being equal?

12 A. In this hypothetical of everything  
13 else being equal, people who sell something  
14 like to see the price of the thing they sell  
15 higher, yes. That's true for everything.

16 Q. And is the converse true, that  
17 people who buy something typically like to see  
18 the price of what they buy lower?

19 MR. BEDNAR: Objection.

20 A. Typically true.

21 Q. Okay. Do you know how many of the  
22 constituent companies in the S&P Metals and  
23 Mining Index were steel manufacturers?

24 A. I believe it's about eight.

25 Q. That's the same number of companies

0105

1 A. Metz

2 in the S&P Metals and Mining Index who were  
3 actually miners; correct?

4 MR. BEDNAR: Objection.

5 A. No. No. The same number of people  
6 who had SIC code 10.

7 Q. Correct. Thank you, sir.

8 And SIC code 10 is what?

9 A. I don't have it in front of me. I  
10 think it's diversified companies, but I don't  
11 have it in front of me.

12 Q. SIC code 10 refers to metal mining;  
13 correct?

14 A. I don't have it --

15 MR. BEDNAR: What exhibit are you  
16 referring to?

17 Q. Sir, do you have a recollection that  
18 SIC code 10 refers to metal mining?

19 A. Whether it's metal mining or  
20 diversified mining, there are a lot of codes.  
21 If for some reason --

22 (Defendant's Exhibit 241,  
23 Occupational Safety and Health  
24 Administration, Major Group 10: Metal  
25 Mining, marked for identification.)

0106

1 A. Metz

2 Q. Why don't we turn to Exhibit 241.

3 Does that refresh your recollection  
4 that SIC code 10 refers to metal mining, sir?

5 A. Yes. Thank you. But I point out  
6 that's metal mining. I mean, do we see coal  
7 mining? I'm not sure that I see coal mining.  
8 There may be other miners that are not  
9 necessarily categorized as SIC 10.

10 Q. But iron ore miners would all be  
11 characterized in SIC code 10, correct, that's  
12 your understanding?

13 A. I don't think you can --

14 MR. BEDNAR: Objection.

15 A. -- say that, all iron ore miners.

16 Many company can have many interests and --

17 Q. Let's look at --

18 THE COURT REPORTER: I'm sorry? I'm  
19 sorry. The answer again, please.

20 A. I'm sorry. I was not agreeing with  
21 the question. Many companies can have many  
22 interests, one SIC code. So there could be a  
23 company which does some iron ore mining, but  
24 does not have SIC code 10. It's perfectly  
25 possible.

0107

1 A. Metz

2 Q. Now, I think you testified earlier  
3 that when you first thought about an industry  
4 index, the one that immediately jumped to your  
5 mind was the S&P Metals and Mining Index;  
6 correct?

7 A. That was the first one that occurred  
8 to me, yes.

9 Q. Okay. And that's the one you chose?

10 A. Ultimately that I was satisfied that  
11 it was appropriate for this case.

12 Q. There are other mining indexes that  
13 can be chosen for industry comparative  
14 purposes; correct?

15 A. There are other mining indices, yes.

16 Q. And one of them is the HSBC Global  
17 Mining Index; correct?

18 A. Correct.

19 Q. Before you signed your opening  
20 report, did you do an analysis to determine  
21 whether the HSBC Global Mining Index would be a  
22 valid index for purposes of an event study?

23 A. I did not.

24 Q. Had you ever worked with the HSBC  
25 Global Mining Index before?

0108

1 A. Metz

2 A. I don't recall having worked with  
3 that index before.

4 Q. That's the index that Professor  
5 Hubbard chooses in his expert report; correct?

6 A. One of the two that he puts forth,  
7 yes.

8 Q. And you are aware, sir, that Rio  
9 Tinto identified in its annual reports the HSBC  
10 Global Mining Index as a benchmark for  
11 evaluating stock performance; correct?



12 A. My understanding is it's one of  
13 other benchmarks that HSBC suggests for  
14 comparing purposes in part for determining some  
15 executive compensation, yes.

16 Q. Okay. And you a moment ago just  
17 said that HSBC suggests. Did you mean Rio  
18 Tinto suggests for comparison purposes?

19 A. If I said that -- yeah, if I  
20 misspoke, I'm sorry. Rio Tinto.

21 Q. Okay. And Rio Tinto had never  
22 suggested the S&P Metals and Mining Index for  
23 comparison purposes, correct, in any of its  
24 annual reports?

25 A. I never saw it suggest it, no.

0109

1 A. Metz  
2 Obviously I can't testify that it never did,  
3 but I never saw that.

4 Q. The other index that Rio Tinto  
5 identified in its annual report as a comparator  
6 for benchmark purposes is a set of other  
7 comparator firms; correct?

8 MR. BEDNAR: Objection.

9 A. Well, that's not an index. That's a  
10 set of firms. Another index to suggest is what  
11 the FTS 30, which, of course, I don't think  
12 anybody would think is appropriate to use as a  
13 control in an event study, but they list some  
14 firms, yes.

15 Q. And in 2012, for example, they list  
16 eight comparator companies; correct?

17 A. I -- I don't recall.

18 Q. I'm sorry. 2011.

19 A. I think --

20 Q. In 2011 --

21 A. If I may, I think I have an  
22 exhibit in my rebuttal report which goes  
23 through this. It might be helpful to put that  
24 up.

25 Q. I -- I will do so. I don't have it

0110

1 A. Metz  
2 handy right now, but I will -- I will find it  
3 and we will put it up in a moment.

4 A. Okay.

5 Q. Have you studied the HSBC Global  
6 Mining Index since Dr. Hubbard produced his  
7 opening report?

8 A. Yes, I have looked at it since  
9 reading Dr. Hubbard's report.

10 Q. Are you aware that the ten largest  
11 companies in the HSBC Global Mining Index were  
12 all metal mining companies during this relevant  
13 time period?

14 A. No, I don't think I have that  
15 awareness. I think a couple of them aren't  
16 identified, so I don't think you can say all  
17 ten. And of course, you are counting Rio Tinto  
18 twice and I believe you are counting BHP twice.  
19 So I would not agree that we know that the top  
20 ten unique corporate entities in that index  
21 have SIC code 10. I don't think that's a fair  
22 statement.

23 Q. Had you conducted an analysis to  
24 determine what percentage of the HSBC Global  
25 Mining Index is comprised of metal mining

0111

1 A. Metz  
2 companies?

3 A. On my end your audio is breaking up  
4 just a little bit. I have to ask you to repeat  
5 the question.

6 Q. Have you conducted an analysis to  
7 determine what percentage of the HSBC Global  
8 Mining Index was comprised of metal mining  
9 companies?

10 A. No. I don't know that such an  
11 analysis is possible with the information  
12 available.

13 MR. BEDNAR: Avi, I think that you  
14 are no longer on the video. As long as we  
15 can understand you, I am okay to proceed if  
16 you want to.

17 MR. WEITZMAN: Yes, if we can  
18 proceed, that would be great.

19 Q. Sir, you were aware before signing  
20 your opening report that Rio Tinto compares  
21 itself to the HSBC Global Mining Index;  
22 correct?

23 A. Among other things, yes.

24 Q. And despite that, you did no  
25 analysis to determine whether the HSBC Global

0112

1 A. Metz  
2 Mining Index would be appropriate for these  
3 purposes, correct, before signing your report?

4 THE COURT REPORTER: I'm sorry?

5 A. No.

6 THE COURT REPORTER: I'm sorry,  
7 Mr. Bednar, did you say something?

8 MR. BEDNAR: No, I didn't.  
9 THE COURT REPORTER: Okay. Thank  
10 you.

11 A. I did not conduct an analysis on the  
12 HSBC index before signing my opening report.

13 Q. One of your criticisms of Professor  
14 Hubbard's reliance on the HSBC Global Mining  
15 Index is that Rio Tinto was a constituent of  
16 that index; correct?

17 A. Correct.

18 Q. And between 2010 and 2011, Rio Tinto  
19 made up between approximately 8.2 percent and  
20 9.5 percent of the HSBC Global Mining Index, is  
21 that -- is that your conclusion?

22 A. I --

23 MR. BEDNAR: Objection. Are you  
24 referring to something specific?

25 Q. Sir, if you recall, are you able to

0113

1 A. Metz  
2 answer that question?

3 A. I am only aware of two fact sheets  
4 on HSBC which capture the weights on two days.  
5 They report some numbers. I don't remember off  
6 the top of my head what those numbers are. But  
7 in any event, I would have no knowledge of the  
8 weight of Rio Tinto on any other day.

9 THE COURT REPORTER: I'm sorry, sir?

10 Q. Are you aware --

11 THE COURT REPORTER: I'm sorry. The  
12 last part of the answer?

13 A. I said I'm not aware of Rio Tinto's  
14 weight on any other day besides the days  
15 identified in two fact sheets from the HSBC  
16 index.

17 Q. Let's turn to --

18 MR. BEDNAR: Mr. Weitzman, if there  
19 is a convenient -- Avi, if there is a  
20 convenient time for a break, we would  
21 appreciate it. We have been going for  
22 almost an hour and --

23 MR. WEITZMAN: Absolutely. If I can  
24 just get through the two exhibits that he  
25 is referencing and just identify them, that

0114

1 A. Metz  
2 would be great.

3 MR. BEDNAR: Okay.

4 Q. If you can turn to Exhibit 246.

5 A. I'm sorry. The number --

6 Q. And 247. 246 and 247.

7 A. Yes, I have them.

8 (Defendant's Exhibit 246, HSBC  
9 Global Mining Index, Factsheet date 30  
10 April 2010, marked for identification.)

11 (Defendant's Exhibit 247, HSBC  
12 Global Mining Index, Factsheet dated 31  
13 July 2013, marked for identification.)

14 Q. Are those the two fact sheets you  
15 are referring to?

16 A. Yes.

17 Q. Okay. And is it fair to say that  
18 Exhibit 246 reflects that as of April 30, 2010,  
19 Rio Tinto made up approximately 8.2 percent of  
20 the weight of the HSBC Global Mining Index?

21 A. That looks to be correct, yes.

22 Q. And turning to Exhibit 247, as of  
23 July 31, 2013, Rio Tinto made up about  
24 9.5 percent of the weight of the HSBC Global  
25 Mining Index; is that correct?

0115

1 A. Metz

2 A. I think I need to get reading  
3 glasses. That looks to be correct, yes.

4 MR. WEITZMAN: Now is a fine time  
5 for a break, Tom. We can go off the  
6 record.

7 MR. BEDNAR: And Dr. Metz -- I'm  
8 sorry. Go ahead and read us off.

9 THE VIDEOGRAPHER: The time is  
10 12:33 p.m. and we are going off the record.  
11 (Lunch recess was taken at 12:33.)

12

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0116

1 A. Metz

2 A F T E R N O O N S E S S I O N

3 (Time noted: 1:05.)

4 THE VIDEOGRAPHER: The time is  
5 1:05 p.m. and we are back on the record.  
6 A L B E R T D I E D E R I C H M E T Z,  
7 resumed as a witness, was examined and  
8 testified as follows:

9 CONTINUED EXAMINATION BY

10 MR. WEITZMAN:

11 Q. Sir, before our break I think you  
12 testified that you had reviewed the  
13 constituents of the S&P Metals and Mining Index  
14 before you signed your opening report. Is that  
15 correct?

16 A. Yes.

17 Q. And did you personally review those  
18 constituents or did you rely on your team to do  
19 that?

20 A. I believe I asked for a list of  
21 constituents as of some dates, I don't remember  
22 which ones, and they sent me the list.

23 Q. And would that be captured in an  
24 e-mail from your team to you?

25 A. Not necessarily.

0117

1 A. Metz

2 Q. How would they have sent you the  
3 list of constituents?

4 A. It could -- we are going back in  
5 time. It could be on the -- on a share drive  
6 which I may have opened and looked at.

7 Q. Okay. Are you aware that Capital IQ  
8 did not include historical data for the  
9 constituents of the S&P Metals and Mining  
10 Index?

11 A. I don't have that personal  
12 awareness, no.

13 Q. You recall that Rio Tinto sent a  
14 letter or -- actually, let me withdraw that.

15 Are you aware that Rio Tinto sent a  
16 letter to the SEC requesting all documents and  
17 information you considered in preparation of  
18 your event studies?

19 A. I'm aware that there was some  
20 back-and-forth. I didn't get personally very  
21 involved in that back-and-forth.

22 Q. Did the SEC provide you a copy of  
23 Rio Tinto's and the defendants' request for all  
24 information that you considered in connection  
25 with your event study and opening report?

0118

1 A. Metz

2 A. My recollection is that most of that  
3 interaction was handled by my case manager.  
4 Whether I saw the letter or not, I may have.

5 Q. Okay. You recall that -- withdrawn.  
6 Are you aware that you or your team  
7 provided to the SEC, who provided to defendant,  
8 thousands of pages of documents that you  
9 considered in connection with your opening  
10 report?

11 A. I'm aware there was a substantial  
12 production of materials, yes.

13 Q. And are you aware that those  
14 materials do not include the list of  
15 constituents in the S&P Metals and Mining Index  
16 as of any dates relevant to your report?

17 A. No, I -- I don't have that  
18 awareness. I don't know exactly -- I didn't  
19 review the contents of the production, so I  
20 don't know.

21 Q. Okay. So do you have any  
22 explanation for why when the defendants asked  
23 for all documents you considered and reviewed  
24 in connection with your opening report and the  
25 event study therein, the constituent list of

0119

1 A. Metz  
2 the S&P Metals and Mining Index was not  
3 produced?

4 A. Again, I don't know that it was not  
5 produced. If it wasn't, I'd have to review the  
6 process particulars of what was produced,  
7 whether certain search criteria were produced  
8 that would generate such a list. I -- you  
9 know, I just -- I don't know.

10 RQ MR. WEITZMAN: Tom, we request  
11 supplemental production of any documents  
12 that Dr. Metz reviewed that reflect the  
13 constituents of the S&P Metals and Mining  
14 Index and the dates on which he received or  
15 reviewed those constituent lists.

16 MR. BEDNAR: Understood. Just  
17 memorialize your request after the  
18 deposition and we will respond.

19 Q. I think I earlier had asked you some  
20 questions about metal and mining companies  
21 comprising a certain percentage of the HSBC  
22 Global Mining Index. Do you recall that?

23 A. I'm sorry, sir. I was fixing my  
24 camera, which had frozen, while you were asking  
25 that question.

0120

1 A. Metz

2 Q. No worries.

3 Do you recall that I asked you  
4 before the break some questions about what  
5 percentage of the HSBC Global Mining Index was  
6 comprised of metals and other miners?

7 MR. BEDNAR: Objection. I'm not  
8 sure that you asked that.

9 THE WITNESS: Yeah.

10 Q. Okay. Well, Dr. Metz, are you  
11 aware -- have you studied what percentage of  
12 the HSBC Global Mining Index is comprised of  
13 metal miners?

14 A. The only information I have on that  
15 is what's reported in the fact sheet and I --  
16 again, I wish I had reading glasses right now.  
17 I see diversified, gold, base metals, other --  
18 what does that say?

19 Q. Other metals --

20 A. Other metals/minerals and coal. But  
21 I don't think I see a line item for metal  
22 miners specifically.

23 Q. But you are aware that the HSBC fact  
24 sheet does include information as to the  
25 constituents and the industries, relevant

0121

1 A. Metz

2 industries, market sectors that comprise the  
3 HSBC Global Mining Index; correct?

4 A. It certainly doesn't contain a list  
5 of constituents. I see that they have some  
6 percentages broken out by some industry  
7 categories that they have identified. I don't  
8 know the basis of their identification, if  
9 those are based on SIC codes or GICS codes or  
10 their own internal classifications. I have no  
11 idea what the basis of that is.

12 Q. So one of the criticisms you level  
13 regarding the HSBC Global Mining Index is  
14 something called endogeneity; is that correct?

15 A. Endogeneity, yes.

16 Q. Endogeneity.

17 A. Correct.

18 Q. And that's an issue that arises when  
19 the underlying index includes the subject  
20 company about which you are studying; is that  
21 correct?

22 A. Generally that's correct, yes.

23 Q. What percentage of the subject

24 companies -- let me rephrase that.  
25 What percentage of an index is too

0122

1 A. Metz  
2 much for inclusion of the subject company to  
3 pose risks to skewing the results? Does that  
4 make sense? I may have phrased that poorly.

5 A. No, I --

6 Q. I can retry. Let me retry. Let's  
7 get -- let's get a good -- let's get a good  
8 question.

9 For the endogeneity problem to  
10 arise, is there a percentage of a subject  
11 company's inclusion in an industry index that  
12 is considered too much for purposes of using  
13 that industry index in an event study?

14 A. I'm not aware of any accepted  
15 guidance on at what point it's low enough that  
16 we can get -- get away with it. The problem  
17 arises because it's there. Whether --

18 Q. Okay.

19 A. -- it impacts a result that you are  
20 interested in, it's not something that you can  
21 really know ex-ante beyond perhaps obvious  
22 limits. Like if it's .000001 percent, I mean,  
23 you know, we don't have to be crazy, but -- but  
24 in general ex-ante you can't look at it and  
25 know that, oh, this is not going to affect a

0123

1 A. Metz  
2 result that I'm interested in.

3 Q. Well, let's take a hypothetical.

4 If Rio Tinto had comprised only  
5 1 percent of an industry index, would you  
6 conclude that the endogeneity problem renders  
7 that industry index improper or inappropriate?

8 A. I would be concerned. I would want  
9 some assurances that it was not biasing my  
10 results or distorting my conclusions.

11 Q. And that includes -- withdrawn.

12 Does the endogeneity issue apply to  
13 market indexes too or just industry index?

14 A. The -- there is a general concern.  
15 Again, there can be a point at which it may not  
16 practically matter, but there is no guidance on  
17 what that point is.

18 Q. Okay. Does the general concern that  
19 you are referencing, does that include as well  
20 a general concern with respect to market  
21 indexes?



22 A. It would depend on the market index  
23 you are talking about. If you were talking  
24 about a value-weighted market index made up of  
25 a few names and Amazon and Apple were among

0124

1 A. Metz

2 those names and Amazon and Apple were the  
3 company that you were looking at, I would be  
4 deeply concerned. If you were looking at --

5 Q. Okay. Okay. Understood.

6 You said you would want to test your  
7 concern to make sure that it didn't influence  
8 results by inclusion of the subject company.  
9 How would you do that?

10 A. Well, really the only reliable way  
11 to do it that I can think of right now, I  
12 should preface it that way, I mean, I -- you  
13 know, with more time I might be able to think  
14 of other ways, but sitting here today would be  
15 to reconstruct the index without the target  
16 company in it.

17 Q. So one could, for example,  
18 reconstruct the HSBC Global Mining Index  
19 without Rio Tinto, but with all the other  
20 constituents for the relevant time period;  
21 right?

22 A. One would, of course, require far  
23 more information than is available here. I  
24 suppose HSBC could do that, but --

25 Q. Well, did you consider doing that?

0125

1 A. Metz

2 A. -- a consumer of these fact sheets  
3 could not do that.

4 Q. Let me pause.

5 Did you consider reconstructing the  
6 HSBC index to exclude Rio Tinto to determine  
7 whether endogeneity was a problem in this case?

8 A. I considered it for half a second  
9 until I realized I don't know the names of 180  
10 out of 188 members of the index. I don't know  
11 how the index is put together. I don't know  
12 what prices are captured at what time from what  
13 markets. I mean, you couldn't begin to do it  
14 with the information that's here. It would be  
15 impossible.

16 Q. Is there no ability -- let's say you  
17 were tasked by the SEC to reconstruct the  
18 index. Would you be able to do so? Would you  
19 be able to reach out to any of these

20 aggregators, Capital IQ or Bloomberg, to  
21 purchase the constituent -- constituents of the  
22 index and recreate the index? Is that even  
23 feasible?

24 A. I -- I don't know. But, you know,  
25 it's not just --

0126

1 A. Metz

2 Q. As you sit here today --

3 A. Just to be clear, it's not just the  
4 list of the names that are in there, though  
5 obviously that's a necessary point, but there  
6 are many other elements of how the index is put  
7 together that you would need to know,  
8 calculation methods, again, you know, what  
9 price is captured at what time of what day from  
10 what market. There are many things you would  
11 need to know to construct the alternative HSBC  
12 index excluding Rio Tinto.

13 Q. As you sit here today, you didn't  
14 make any effort to reconstruct the alternative  
15 HSBC Global Mining Index without Rio Tinto;  
16 correct?

17 A. It would have been impossible to  
18 even begin the exercise.

19 Q. Okay. And so without reconstructing  
20 it, you don't know whether endogeneity actually  
21 skewed the results of the event study; correct?  
22 You have identified a potential problem, but  
23 you don't know that it was a problem; is that  
24 fair to say?

25 A. It is -- it is enough to render the

0127

1 A. Metz

2 results unreliable. You can't -- you can't put  
3 weight on the results when you know that such  
4 a, frankly, basic statistical problem is here  
5 with the potential to bias and render all  
6 parameter estimates inconsistent. I couldn't  
7 put any weight on the outcome of an analysis  
8 with HSBC. I wouldn't care what it showed. It  
9 might be favorable to me. I wouldn't put any  
10 weight on the outcome.

11 Q. You used the word that it had the  
12 potential to bias and render all parameter  
13 estimates inconsistent. You don't know whether  
14 it actually did. I just want to get that fact  
15 out there.

16 A. I'm glad you -- I'm glad you --

17 Q. You didn't confirm that it actually

18 did that; right?

19 A. Yes, I can, I know that it did,  
20 because it must have. It must have. The  
21 question one might ask is whether it would  
22 reverse a conclusion if you were to take Rio  
23 Tinto out. In other words, I have no doubt  
24 that if you took Rio Tinto out of the index, if  
25 someone were able to do that and re-ran the

0128

1 A. Metz  
2 analysis, you would get different parameter  
3 numbers coming out the other side. There is no  
4 doubt about that. It would be a cosmic  
5 coincidence of the highest order if you didn't  
6 get different parameter numbers coming out the  
7 other side. Then you might test it and you may  
8 or may not reach the same qualitative  
9 conclusion. But I don't know that you would.  
10 I have reason to doubt that you would. And I  
11 wouldn't rely on this index as currently  
12 constructed. It's improper to rely on this  
13 index as currently constructed for this  
14 exercise.

15 Q. Without reconstructing -- sir,  
16 without reconstructing the index, you don't  
17 know whether this issue of endogeneity  
18 affected, meaningfully affected the results of  
19 the event study, correct, whether it rendered  
20 something from statistically significant in one  
21 direction and it should have been in the  
22 opposite direction, a different finding;  
23 correct?

24 A. I know -- I know --  
25 MR. BEDNAR: Objection.

0129

1 A. Metz  
2 A. -- that the model has a statistical  
3 problem. The basic assumptions which support  
4 linear regression and support all the  
5 statistical inference that one draws from  
6 linear regression are violated in this case.  
7 That's what I know.

8 Q. Sir, you are aware that Professor  
9 Hubbard also created an eight-firm peer index;  
10 correct?

11 A. Yes.

12 Q. And that eight-firm peer index did  
13 not include Rio Tinto as a constituent member;  
14 correct?

15 A. I was glad to see he didn't make

16 that mistake, yes.

17 Q. Are you familiar with the term  
18 "R-squared"?

19 A. I am.

20 Q. And is that generally understood to  
21 be an economic tool that evaluates how well a  
22 regression model predicts stock or ADR price  
23 movements?

24 A. Oh, no. No, I would not formulate  
25 it that way at all.

0130

1 A. Metz

2 Q. How would you define R-squared?

3 A. R-squared is -- measures the  
4 in-sample percentage of variation that your  
5 model explains. So that was a little  
6 technical. You have -- you have a dependent  
7 variable, something you are interested in. In  
8 this case Rio Tinto's ADRs. And you have  
9 independent variables, a market index and an  
10 industry index, and you want to ask a question,  
11 well, Rio Tinto ADRs move around a lot, it's  
12 got some variation. How much of that variation  
13 can I explain with strictly a linear  
14 combination of the factors in my model. Very  
15 interesting question to ask. R-squared answers  
16 that question. It's an in-sample measure of  
17 fit. Your question about prediction, of  
18 course, is an out-of-sample question. You  
19 predict things out of sample. And by no means  
20 is it true that a model with a higher in-sample  
21 R-squared is going to lead to better, more  
22 reliable predictions of things out of sample.  
23 That is what I objected to.

24 Q. What do you mean --

25 A. I'm not trying to be difficult.

0131

1 A. Metz

2 Q. What do you mean by R-squared  
3 measures fit?

4 A. That's the word that economists and  
5 other statisticians use. So, again, we would  
6 say the -- a measure of fit in terms of  
7 in sample, the predictions of the model versus  
8 the data, how closely do they correspond,  
9 that's a concept of fit, and R-squared is a  
10 measure of fit.

11 Q. Is it generally true that the higher  
12 R-squared number for an index, the better that  
13 index fits?

14 A. If -- by definition the higher the  
15 R-squared, the more variation in the dependent  
16 variable you have explained. Of course,  
17 statistically invalid models can lead to high  
18 R-squareds.

19 Q. Putting aside statistically, I am  
20 just -- statistically invalid models. I am  
21 just asking generally one would like an  
22 R-squared value that's higher rather than lower  
23 as between those two, the higher R-squared  
24 value is a better fit; is that correct?

25 A. A better fit. Again, I'd be very

0132

1 A. Metz  
2 careful. It does not mean it's a better model.  
3 You know, the guidance you will get repeatedly  
4 is we don't want to -- we don't want to search  
5 for the highest R-squared when we are selecting  
6 our models or selecting our variables. That  
7 can lead you down a bad path. I will answer  
8 your question this way: If I am satisfied with  
9 my variables and I think everything is good and  
10 healthy and statistically valid, I always like  
11 to see a higher R-squared coming out the other  
12 side than a lower R-squared, but that doesn't  
13 mean that I use R-squared to guide me in terms  
14 of variable selection or model construction.  
15 So I hope that distinction is clear.

16 Q. Okay. As between -- okay. I think  
17 that distinction is clear. Thank you.

18 In addition to the issue of  
19 endogeneity -- let me withdraw that.

20 In addition to the issue of  
21 endogeneity, you also objected to Dr. Hubbard's  
22 use of the HSBC index based on its  
23 susceptibility to non-synchronous price  
24 movement. Do you recall that?

25 A. I do recall that, yes.

0133

1 A. Metz

2 Q. And just to understand what that  
3 means, stocks are traded in various locations  
4 around the world: The London index, the  
5 Australian index, the New York indexes;  
6 correct?

7 A. At least, yes.

8 Q. And the price of a given stock on a  
9 given day is generally recorded as its closing  
10 price; correct?

11 A. Generally by whom for what purpose?

12 Q. Well, in connection with your event  
13 study, do you rely primarily on closing --  
14 closing prices?

15 THE COURT REPORTER: I'm sorry, sir.

16 A. I relied on --

17 THE COURT REPORTER: I'm sorry, sir.  
18 You broke up with that question. Can I  
19 have a repeat.

20 Q. In connection with your event study,  
21 you primarily relied on closing prices;  
22 correct?

23 A. For my event study in this case, I  
24 relied on well-defined closing prices, yes.

25 Q. And that's a scientifically accepted

0134

1 A. Metz  
2 way of conducting an event study, to rely on  
3 closing prices; right?

4 A. It can be, yes.

5 Q. Are you aware that there are  
6 statistical methods that have been relied on in  
7 academic literature to take into account  
8 non-synchronous trading when analyzing stock  
9 returns?

10 A. I am aware of the study provided by  
11 Dr. Hubbard which attempts to address this  
12 problem for a different purpose. I'm not aware  
13 of a study which has a general solution for an  
14 event study of this type.

15 Q. Well, are you aware, sir, that there  
16 are multiple peer-reviewed articles in  
17 reputable journals that have resolved this  
18 non-synchronous trading criticism with the use  
19 of lead and lag terms?

20 MR. BEDNAR: Objection.

21 Q. Are you aware of that, sir?

22 A. I have not seen a peer-reviewed  
23 article that addresses the non-synchronous  
24 timing issues present in this case.

25 Q. Put aside present in this case. Are

0135

1 A. Metz  
2 you aware that there are multiple peer-reviewed  
3 articles that have resolved non-synchronous  
4 trading issues through the use of lead and lag  
5 terms?

6 THE COURT REPORTER: I'm sorry, sir.  
7 You are breaking up. "The use of lead" --

8 MR. WEITZMAN: And lag, L-A-G,  
9 terms.

10 A. There are multiple peer-reviewed  
11 articles that use lead and lag terms for  
12 different purposes, yes. I don't know of one  
13 that uses lead and lag terms for the purpose of  
14 an event study of the type, not necessarily of  
15 the players and particulars, but of the type  
16 that we are discussing in this case.

17 Q. Have you reviewed those  
18 peer-reviewed studies prior to your criticism  
19 of Professor Hubbard's use of the HSBC index in  
20 your rebuttal report?

21 A. Which studies? All studies? I  
22 don't -- I'm not sure I understand the  
23 question.

24 (Defendant's Exhibit 251, article  
25 entitled Multimarket Trading and Liquidity:

0136

1 A. Metz  
2 Theory and Evidence, marked for  
3 identification.)

4 Q. Let's turn to -- let's turn to  
5 Exhibit 251. Are you familiar with this study  
6 titled Multimarket Trading and Liquidity:  
7 Theory and Evidence, offered by Baruch and  
8 others?

9 A. Uh-huh.

10 Q. Did you review this before you  
11 issued your report, your opening report in this  
12 case?

13 A. No, I did not.

14 Q. Did you review this study before you  
15 issued your rebuttal report? And I am asking  
16 whether you personally read it.

17 A. Read every word of it? Actually in  
18 this case I could say yes, I did.

19 Q. Okay. You are aware that in this  
20 study Baruch and his co-authors used lead and  
21 lag terms; correct?

22 A. They do use lead and lag terms, yes.

23 Q. And are you aware that they used the  
24 lead and lag terms to account for  
25 non-synchronous trading across markets in

0137

1 A. Metz  
2 different time zones?

3 A. For the purposes of this study, they  
4 say that's what they are doing, yes.

5 Q. Okay. So they specifically -- just  
6 so I understand correctly, they specifically  
7 did use lead and lag terms to account for

8 non-synchronous trading; correct?

9 A. In an entirely different type of  
10 study from what we are discussing, yes, they  
11 did.

12 MR. WEITZMAN: Can we go off the  
13 record. I was booted off TSG, but now it's  
14 asking me for a key and it's not filling it  
15 in correctly.

16 THE COURT REPORTER: Okay.

17 MR. WEITZMAN: Actually, it will  
18 just take a minute. I think I have a key  
19 here, now that I look at it. I am trying  
20 to log back in. Okay. We can go back on  
21 the record.

22 THE COURT REPORTER: We are on.

23 Q. Sir, the Baruch study isn't the only  
24 study that relied on lead and lag terms to  
25 account for non-synchronous trading; correct?

0138

1 A. Metz

2 A. I believe it's the only study cited  
3 by Dr. Hubbard in defense of his procedure.

4 (Defendant's Exhibit 252, article  
5 entitled Multi-country Event-Study Methods,  
6 marked for identification.)

7 Q. Okay. Well, let's turn to  
8 Exhibit 252. Are you familiar with this study  
9 by Multi-country -- if I can finish my  
10 question. Sorry.

11 Are you familiar with this study  
12 titled Multi-country Event-Study Methods by  
13 Cynthia Campbell and other co-authors in the  
14 Journal of Banking & Finance in 2010?

15 A. I have seen this, yes.

16 Q. Okay. Did you review this before  
17 you signed your rebuttal report?

18 A. Was this -- was this -- there are so  
19 many papers. Was this a paper cited by  
20 Dr. Hubbard in his rebuttal report?

21 Q. I appreciate you have a question of  
22 me, but it's -- I'm going to insist that I ask  
23 the questions and not provide information to  
24 you on that issue.

25 My question to you is do you recall

0139

1 A. Metz

2 reviewing this study before you issued your  
3 rebuttal report?

4 A. I don't recall when exactly I  
5 reviewed this study.



6 Q. Okay. Was the other day -- was the  
7 past couple of days when we sent to you a copy  
8 of the exhibits the first time you recall  
9 reviewing this study?

10 A. I -- I don't recall if -- if or when  
11 I had seen this paper before I did my rebuttal  
12 report. I -- if it was cited by Dr. Hubbard, I  
13 did. If not, it's possible that I didn't.

14 Q. And are you aware that in this study  
15 the authors used lead and lag terms to confirm  
16 the validity of results that include  
17 non-synchronous trading?

18 A. Give me a moment, please. I'm  
19 sorry. I just need more time to refresh myself  
20 with this study. I'm not -- I don't  
21 remember --

22 Q. Let me direct your attention to page  
23 12. Let me direct your attention to page 12 of  
24 the PDF. And can you just read to yourself  
25 Footnote 8. This is the page at the top it

0140

1 A. Metz  
2 says 3089. It's page 3089 at the top of the  
3 document, and if you would turn to Footnote 8.  
4 You can read that to yourself and see if it  
5 refreshes your recollection.

6 A. Yes, I see that they do a robustness  
7 test where they introduce two leads and lags.

8 Q. And they concluded following that  
9 test that the lead and lag terms resolved  
10 concerns about non-synchronicity; correct?

11 MR. BEDNAR: Objection.

12 A. Again, I just need more time with  
13 this document to -- to render an opinion on  
14 what they found or what they didn't. It is  
15 possible that it may have resolved their  
16 concerns. That certainly doesn't necessarily  
17 mean that it resolves the concerns raised in  
18 this case.

19 Q. Fair enough. Why don't we move on.  
20 The -- Dr. Metz, in your opening  
21 report you did not employ an alternative peer  
22 firm industry index in your regression model,  
23 you just used the S&P Metals and Mining Index;  
24 correct?

25 A. Correct.

0141

1 A. Metz

2 MR. BEDNAR: Objection.

3 THE COURT REPORTER: I'm sorry. The

4 answer?

5 A. In my opening report my event study  
6 results were based only on the S&P Metals and  
7 Mining Index.

8 Q. In your rebuttal report, you  
9 construct a 16-firm peer index for the first  
10 time; correct?

11 A. Did you say 15 or 16?

12 Q. 16.

13 A. 16. That's correct, yes.

14 Q. And is it fair to say that you did  
15 not construct a peer index for your opening  
16 report whether or not it was disclosed, meaning  
17 you didn't create a peer index and then decide  
18 not to use it in your opening report; right?

19 MR. BEDNAR: Objection. Vague. Do  
20 you have a definition for peer index?

21 Q. Sir, do you know when I refer to  
22 peer index, do you understand what I am  
23 referring to?

24 A. I did not construct any sector  
25 indices of my own construction that I assembled

0142

1 A. Metz  
2 myself for purposes of my opening report.

3 Q. You did do so for purposes of your  
4 rebuttal report; correct?

5 A. Correct.

6 Q. And the way you constructed your  
7 16-firm peer index for purposes of your  
8 rebuttal report was that you included all of  
9 the firms that Rio Tinto listed in its  
10 remuneration report section of its annual  
11 reports from 2008 through 2014, excluding Rio  
12 Tinto itself?

13 A. Strictly speaking, my methodology  
14 was to use all of the firms identified by Rio  
15 Tinto during what I would call the period of  
16 interest, 2010 through 2013. That happens to  
17 correspond to the same set of companies you  
18 would get if you used all of 2008 to all of  
19 2014. But my -- my methodology, my  
20 instruction, was to use the peers identified  
21 during the period of interest.

22 Q. And that 16-firm peer index  
23 incorporated the eight firms that Dr. Hubbard  
24 used when he created a peer index; correct?

25 A. That is correct.

0143

1 A. Metz

2 Q. And it incorporated eight other  
3 firms; right?

4 A. Correct. Although if I recall, one  
5 of them didn't have available data to support  
6 the April 2011 event study, but I believe it  
7 did have available data to support the January  
8 17th, 2013, study, so I just want to be clear  
9 on that.

10 Q. Now, if we can -- you didn't include  
11 in your rebuttal report the SIC, S-I-C, major  
12 industry groups for the 16 firms that you  
13 included in your peer index; correct?

14 A. That's correct.

15 Q. You didn't disclose the business  
16 descriptions of the 16 firms that you included  
17 in your peer index; right?

18 A. I believe that's correct, yes.

19 Q. Your report doesn't identify the  
20 R-squared value for your 16-firm peer index?

21 A. The report doesn't. I think my  
22 backup materials do, but -- but the report -- I  
23 don't think the report publishes the R-squared.  
24 I'd have to flip through it and see.

25 Q. Are you aware that the R-squared

0144

1 A. Metz  
2 value for your 16-firm peer index is lower than  
3 the R-squared value for Dr. Hubbard's  
4 eight-firm peer index?

5 A. On what day?

6 Q. On any day. Are you aware of that?

7 A. I'm aware that on --

8 MR. BEDNAR: Objection.

9 A. I'm aware that on April 8th there is  
10 a 0.6 percent difference in R-squared in favor  
11 of Dr. Hubbard's H 8, and on January 17th there  
12 is a 6 percent or greater difference in favor  
13 of Hubbard's 16 or my 16 version. So on April  
14 8th they are virtually identical. On January  
15 17th mine is noticeably higher.

16 Q. On January 17th both your event  
17 study and Dr. Hubbard's yielded the same  
18 results and conclusions, no statistical  
19 significance; correct?

20 A. That's correct.

21 Q. But on April 8th, there is a  
22 departure, you conclude that there is such a  
23 statistical significance and Dr. Hubbard  
24 concludes that there isn't; correct?

25 A. Correct.

0145

1 A. Metz

2 Q. Okay. In your 16-firm peer index,  
3 one of the constituents is Alcoa; correct?

4 A. You are testing my memory. I have  
5 the list in my report. I think that's right,  
6 but I -- we could look at the list in my report  
7 and be sure.

8 Q. It's not a trick question. I  
9 promise you. That's not -- I'm not inventing  
10 anything. I think it's conceded that Alcoa is  
11 one of them, but if you would like, we can turn  
12 to your rebuttal report. Is that important to  
13 you to see your rebuttal report to confirm that  
14 Alcoa is a member of your 16-firm peer index?

15 A. I would like to operate on good  
16 faith that if it's not a trick question, you  
17 are representing it correctly, but now I  
18 don't --

19 Q. You are aware, sir, that Alcoa has a  
20 SIC code of 33, primary metals industries;  
21 correct?

22 A. I didn't know that right now sitting  
23 here, but it doesn't surprise me.

24 Q. You are aware that Alcoa isn't  
25 considered a metal mining company like Rio

0146

1 A. Metz

2 Tinto; right?

3 A. I think of it as more of an  
4 aluminum --

5 MR. BEDNAR: Objection.

6 THE COURT REPORTER: I'm sorry, sir.  
7 Can I get the answer again, please.

8 A. Alcoa is often or by many described  
9 as an aluminum manufacturer, which, of course,  
10 is a -- is a business line of Rio Tinto's.

11 Q. Does Alcoa, to your knowledge, mine  
12 iron ore?

13 A. Not to my knowledge.

14 Q. Is it a mining company, to your  
15 knowledge?

16 A. It's -- I don't know offhand whether  
17 it has mining interests or not. It was  
18 identified by Rio Tinto as a viable peer for  
19 comparison purposes and I was simply following  
20 Dr. Hubbard's methodology. Whereas he focused  
21 on companies identified three years prior to  
22 the case, I just identified -- I just used the  
23 companies they identified during the case.

24 That's really the only difference.

25 Q. I'm sorry. What do you mean by

0147

1 A. Metz

2 three years prior to the case?

3 A. Well --

4 Q. That Dr. Hubbard used mining

5 companies three years prior to the case.

6 A. He used the set of eight published  
7 in the 2011 annual report, if I remember  
8 correctly, but that set of eight had been  
9 identified by Rio Tinto in 2008. They were not  
10 identified by Rio Tinto in 2011.

11 Q. Okay. I don't want to be -- I don't  
12 want to be nitpicky here, but to be clear, the  
13 set of eight that Professor Hubbard relied on  
14 were relied on by Rio Tinto in 2011 as the  
15 eight comparator firms for purposes of  
16 executive compensation; correct?

17 A. They made that determination in 2008  
18 for a compensation plan, which I -- I'm going  
19 off my memory -- I think had a three-year  
20 vesting schedule, and so the outcome was  
21 realized in 2011 based on the decisions they  
22 made in 2008.

23 Q. I'd like to get a straight answer.

24 In the 2011 annual report Rio Tinto  
25 said that these are the eight companies, the

0148

1 A. Metz

2 ones that Dr. Hubbard relied on, that it uses  
3 for comparison purposes for executive  
4 compensation; correct?

5 MR. BEDNAR: Objection.

6 A. I mean, we can open up the annual  
7 report. It does say that it -- one of its  
8 compensation plans, I don't know if it's its  
9 only compensation plan, was based on  
10 performance I think over a multi-year period  
11 which ended in 2011 and they used companies  
12 which had been decided upon before the  
13 performance began. So they selected the  
14 companies in 2008, tracked performance for  
15 three years. Based on that outcome they made  
16 certain determinations of executive  
17 compensation. It is not a particularly unusual  
18 practice. There were -- you know, we would  
19 have to go into it and look. Companies may  
20 have been selected in 2010 which they were then  
21 tracking in 2011 and 2012 and 2013.

22 Q. In addition to your reliance on  
23 Alcoa as one of the 16 peer firms, you also  
24 relied on Potash as one of the 16 peer firms;  
25 correct?

0149

1 A. Metz

2 MR. BEDNAR: I am going to object to  
3 the characterization.

4 You can answer.

5 A. Yeah, again, I'm simply following  
6 Dr. Hubbard's methodology. Dr. Hubbard says  
7 that peer comparisons identified by Rio Tinto  
8 for purposes of compensation are a valid basis  
9 for forming an industry index. I didn't say  
10 that. Dr. Hubbard said that. However, he  
11 chooses to only use a set of names that Rio  
12 Tinto had identified in 2008. You can talk  
13 about when they reported it, but they  
14 identified them in 2008 as being peers. All I  
15 did was say okay, if we want to do this, and  
16 I'm not particularly saying I endorse it, but  
17 if we want to do this, let's look at the peers  
18 they identified throughout the period of  
19 interest and see what we find.

20 Q. My question is a much more basic  
21 one. One of the 16 companies that you looked  
22 at was Potash; correct?

23 A. One of the 16 companies identified  
24 by Rio Tinto was Potash, yes.

25 Q. And you are aware that Potash is --

0150

1 A. Metz

2 actually, let me ask you this way. Withdrawn.

3 Do you know what SIC code Potash is  
4 in?

5 A. No.

6 Q. Would it surprise you to learn that  
7 it was in SIC code industry group 28, chemicals  
8 and allied products?

9 A. Neither surprised, nor unsurprised.

10 Q. Do you know what Potash does, what  
11 its business line is?

12 A. Used in fertilizer.

13 THE COURT REPORTER: I'm sorry, sir?

14 Q. It's not a metals mining company?

15 A. Again, I haven't --

16 MR. BEDNAR: Objection.

17 A. -- looked at Potash to see if they  
18 have any metal mining interests. Potash  
19 itself, I believe, is an ingredient in

20 fertilizer.

21 Q. You are not aware as you sit here  
22 today of Potash being a metals mining company;  
23 correct?

24 MR. BEDNAR: Objection.

25 A. I mean, I've answered it as best as  
0151

1 A. Metz  
2 I can. I don't know if they have any metal  
3 mining concerns. I haven't looked if they have  
4 any metal mining concerns. I don't think  
5 that's their primary line of business as many  
6 people would measure it, if they have any at  
7 all. But, again, I didn't select this. I am  
8 simply following Dr. Hubbard's procedure. He  
9 thinks -- he argues that if Rio Tinto  
10 identified them as a compensation peer, they  
11 are, therefore, valid to use as an industry  
12 control. I'm not saying I endorse that. In  
13 fact, my rebuttal report I go to great lengths  
14 to explain why that is not generally a great  
15 way to pick peers. And you might be stumbling  
16 on one of those reasons why this is not  
17 generally a great way to pick peers, but it is  
18 Dr. Hubbard's way to pick peers and I was just  
19 following it.

20 Q. Okay. That's all well and good.

21 Let me ask you this, Dr. Metz: Did  
22 you conduct a sensitivity analysis to determine  
23 whether the presence of these two companies,  
24 Alcoa and Potash, that are not mining  
25 companies, affected the outcome of your event  
0152

1 A. Metz  
2 study using your 16-firm peer industry index on  
3 April 8, 2011?

4 MR. BEDNAR: Objection.

5 A. I conducted a number of robustness  
6 checks against some types of inclusion and  
7 exclusion. I don't know if I checked  
8 particularly that exclusion. So I don't know  
9 if I checked that exclusion.

10 Q. If you were to learn -- withdrawn.

11 Would it surprise you to learn that  
12 if you remove Alcoa and Potash from your  
13 16-firm peer index, the results on April 8th,  
14 2011, would turn to not statistically  
15 significant for your event study?

16 MR. BEDNAR: Objection.

17 Q. Would that surprise you to learn

18 that?

19 A. I mean, obviously that's a  
20 hypothetical. There would be a lot of things  
21 to consider. I do know that this result is  
22 fragile to inclusion and exclusion. So, for  
23 instance, with Hubbard's eight, there are  
24 companies you can drop where he would -- the  
25 result becomes significant. To Hubbard eight,

0153

1 A. Metz  
2 all you have to do is add Teck, which is a  
3 reasonable -- what many people might consider  
4 to be a reasonable peer, which is identified  
5 by Rio Tinto every year except 2011. If you  
6 simply take Hubbard 8 and turn it into  
7 Hubbard 9, you will find that April 8th is  
8 statistically significant. So I don't dispute  
9 that there are combinations of companies which  
10 might generate a result. But I am simply  
11 following the logic of the procedure  
12 Dr. Hubbard suggested, and if you follow that  
13 logic, you have to conclude that April 8th was  
14 a statistically significant abnormal return.

15 Q. Okay. I'd like an answer to my  
16 question, sir, and I will move to strike  
17 your -- your answer. My question is a  
18 different one.

19 Are you aware that if you remove  
20 Alcoa and Potash, that your event study would  
21 reflect -- or 14 firms instead of 16, it would  
22 reflect a non-statistically significant result  
23 on April 8th, 2011, do you know that, sir?

24 A. I do not know that and -- I do not  
25 know that.

0154

1 A. Metz  
2 Q. And but you are aware that Alcoa and  
3 Potash are not in the same SIC code as other  
4 metal mining companies like Rio Tinto, you are  
5 aware of that, sir; right?

6 A. You have told me that. Of course,  
7 Alcoa as an aluminum manufacturer shares a  
8 certain overlap with an important business  
9 interest of Rio Tinto, so I don't know on what  
10 basis it would be appropriate to necessarily  
11 exclude Alcoa. They are both sensitive to  
12 aluminum prices and all the economics of the  
13 aluminum market. So you might be right that if  
14 I drop it, I might get a different result, but  
15 that -- I don't understand any argument why it



16 would be appropriate to drop.

17 Q. Would it affect your conclusions in  
18 any way regarding the market's surprise on  
19 April 8th, 2011, if you had run a sensitivity  
20 analysis that removed Alcoa and Potash and your  
21 event study now reflected that the 14-firm peer  
22 index it was not statistically significant for  
23 April 8, 2011, would that affect your  
24 conclusions?

25 A. No, not at all.

0155

1 A. Metz

2 Q. And why is that?

3 A. Well, again, my conclusion is based  
4 on the appropriateness of the S&P metals and  
5 mining index, which I continue to believe is a  
6 perfectly appropriate index to use in this  
7 case. I wouldn't see any reason to drop Alcoa  
8 from my set of sixteen. It's an aluminum  
9 company. Rio Tinto has some substantial  
10 aluminum business, however you want to measure  
11 it, revenue or -- whatever measure you want, it  
12 does manufacture aluminum, so I don't know on  
13 what basis you would say it's inappropriate to  
14 include Alcoa. So we could have -- we could  
15 have an inappropriate index that gives a  
16 result, but that doesn't change my mind about  
17 what an appropriate index delivers.

18 Q. Alcoa is not in the same SIC  
19 grouping as metal miners like Rio Tinto. Do  
20 you dispute that, sir?

21 A. Again, I don't know that of my own  
22 knowledge. You have said that. I will accept  
23 that you are telling the truth.

24 Q. Prior to today when I said that, you  
25 had no clue what SIC code Alcoa was in, is that

0156

1 A. Metz

2 your testimony?

3 A. "No clue" are strong words. I  
4 hadn't looked it up. I hadn't looked it up.  
5 It wasn't germane to my exercise of simply  
6 following Dr. Hubbard's logic to its  
7 conclusion. And, you know --

8 MR. WEITZMAN: We have been going  
9 about an hour --

10 A. -- let's not overstate -- I'm sorry.  
11 Let's not overstate how great it is to be in  
12 the same SIC code. There are other industry  
13 codes. I don't have an example offhand, but

14 I'm sure we could find companies that have the  
 15 same SIC code, but a different GICS code and  
 16 vice versa and different NAICS codes. I mean,  
 17 people categorize these things differently all  
 18 the time and you can tell me that Gold Corp is  
 19 in the same SIC code as Rio Tinto. It doesn't  
 20 necessarily mean that they are great peers.  
 21 Rio Tinto has all exposure to gold, which I  
 22 don't think ever shows up as a line item in any  
 23 of its financials. Maybe it's a line item in  
 24 some financials somewhere. Gold Corp is a gold  
 25 company, and yet Dr. Hubbard wants to put them

0157

1 A. Metz  
 2 together. You know, SIC code equivalence is  
 3 not a standard for forming an industry index  
 4 that I have seen in the peer-reviewed  
 5 literature as though they have to be in the  
 6 same SIC code and only in the same SIC code.  
 7 It's a brand new standard.

8 Q. In choosing industry indices,  
 9 whether it was the HSBC index or your 16-peer  
 10 firm index, did you look at any of these codes,  
 11 whether it's SIC or GICS or any other, to  
 12 confirm whether the constituents of the index  
 13 were in the same code as Rio Tinto?

14 MR. BEDNAR: Objection.

15 A. No.

16 Q. Did you do that analysis, sir?

17 A. It's not -- it's not an analysis  
 18 that I think is necessary to conduct.

19 MR. WEITZMAN: If we can go off the  
 20 record. We have been going about an hour.

21 THE VIDEOGRAPHER: The time is  
 22 2:02 p.m. and we are going off the record.

23 (Recess was taken from 2:02 to  
 24 2:11.)

25 THE VIDEOGRAPHER: The time is

0158

1 A. Metz  
 2 2:11 p.m. and we are back on the record.

3 BY MR. WEITZMAN:

4 Q. Dr. Metz, do you recall that in  
 5 Dr. Hubbard's report he explained that a  
 6 general increase in stock prices across the  
 7 mining sector on April 8, 2011, is attributable  
 8 to an increase in metal prices that day?

9 A. I recall he makes an argument of  
 10 that type. Obviously I don't remember the  
 11 exact words he uses.

12 Q. And so he offered the increase in  
13 metal prices on April 8, 2011, as an  
14 alternative explanation for why there would be  
15 a statistically significant abnormal return on  
16 April 8, 2011; correct?

17 A. I would say he speculates that it  
18 might be. He offers no evidence that it is.

19 Q. And he offered that -- whether you  
20 classify it as speculation or otherwise, he  
21 offered that as an alternative explanation;  
22 right?

23 A. That -- can we be precise? As an  
24 explanation of what? What as an explanation of  
25 what?

0159

1 A. Metz

2 Q. For the abnormal return that you  
3 found on April 8th, 2011.

4 A. An increase in spot -- some spot  
5 metal pricing.

6 Q. You agree with that --

7 A. I am just trying to clarify the  
8 question.

9 Q. That's his theory?

10 A. I -- again, without the words in  
11 front of me, I broadly accept that that was his  
12 theory.

13 Q. Okay. Can we turn to your rebuttal  
14 report, which is Defendant's Exhibit 225. And  
15 if you can turn to paragraph 93 on page 41.

16 A. Sorry. I have to switch binders.  
17 Bear with me. It's 225?

18 Q. Yes, Exhibit 225.

19 A. Okay. And then, I'm sorry, where in  
20 the document?

21 Q. Page 41, which is paragraph 93.

22 In paragraph 93 -- in the second  
23 sentence of paragraph 93 you -- it says:  
24 "Dr. Hubbard has offered no alternative  
25 explanation for why there would be a

0160

1 A. Metz

2 statistically significant abnormal return on  
3 April 8, 2011." Do you see that?

4 A. Uh-huh.

5 Q. Is that a sentence you wrote or  
6 someone else wrote for you?

7 A. I don't remember specifically who  
8 wrote it.

9 Q. What do you mean by he offered no

10 alternative explanation, in light of the fact  
11 that in his report he explains that the  
12 abnormal statistical return under your model is  
13 attributable to an increase in metal prices on  
14 that date?

15 MR. BEDNAR: Objection.

16 A. No, no, no, no, no. Yeah, no, no,  
17 we are -- we are confusing things. He offers  
18 an explanation about why the sector rose and  
19 why -- and, again, this is his theory, not my  
20 theory, his theory. The sector rose because of  
21 metal prices, therefore, with a proper sector  
22 control you would get no statistically  
23 significant abnormal return. That's his  
24 argument. That's not an alternative  
25 explanation of why there is an abnormal return.

0161

1 A. Metz

2 It's his explanation of why there isn't an  
3 abnormal return.

4 Q. Do you recall that just a moment ago  
5 I asked you whether Dr. Hubbard provided an  
6 alternative explanation for why there was an  
7 abnormal return under your model and you said  
8 yes? Do you recall I asked you that very  
9 question?

10 A. And I recall saying I don't have the  
11 words in front of me. I broadly remember an  
12 argument of that type.

13 Q. Sir, before you issued -- before you  
14 signed your opening report, did you consider  
15 whether changes in metal commodity prices on  
16 April 8th, 2011, could have confounded the  
17 results of your event study?

18 A. That's not standard procedure in an  
19 event study. Standard procedure is to have a  
20 market index and a sector index. The reason  
21 you have a sector index is to absorb all of  
22 these sector-type things. So it is not  
23 standard, not accepted practice that I have  
24 seen to say I'm gonna have a market index, a  
25 sector index, oh, and then I am also going to

0162

1 A. Metz

2 start to add other things that might move the  
3 sector. It's not how these things are done.  
4 So no, I didn't.

5 Q. I am going to move to strike -- I am  
6 going to move to strike everything before "no,  
7 I didn't." Let me ask it to you again and ask

8 for a direct answer.

9 Before you signed your opening  
10 report, did you consider whether changes in  
11 commodity prices on April 8, 2011, could have  
12 confounded the results of your event study, did  
13 you consider it, yes or no?

14 A. Following standard practice, I did  
15 not consider it.

16 Q. You agree with me that testing for  
17 confounding news is standard practice in  
18 running an event study, is it not?

19 MR. BEDNAR: Objection.

20 A. Testing for what sort of confounding  
21 news about what?

22 Q. I'm just asking generally. One who  
23 conducts event studies using scientifically  
24 accepted and rigorous standards would look at  
25 confounding news to ensure that any

0163

1 A. Metz  
2 statistically significant return -- abnormal  
3 returns are not confounded; correct?

4 A. One would look for confounding  
5 company-specific news, yes. A rise in metal  
6 prices is obviously not company-specific news.

7 Q. So is it your testimony that if it  
8 addresses the industry as well as the company,  
9 it's no longer potentially confounding, is that  
10 your testimony?

11 A. As a general statement, yes, because  
12 that is why you have the industry sector in the  
13 model. It is redundant to have industry sector  
14 and other industry things, which is why I won't  
15 say nobody, but, I mean, I don't think I have  
16 ever seen anybody do that. Dr. Hubbard doesn't  
17 do that.

18 Q. And the reason you say this with the  
19 degree of certainty that you are saying it is  
20 because it assumes that you chose the right  
21 industry index, assuming you choose the right  
22 industry index, therefore, industry confounding  
23 news is not confounding on the stock; isn't  
24 that correct?

25 MR. BEDNAR: Objection.

0164

1 A. Metz  
2 A. I don't know -- you know, there  
3 isn't a right industry index. There are valid  
4 industry indexes and invalid industry indexes.  
5 So if we substitute the word "valid" for

6 "right," I would be inclined to agree with you.

7 Q. So if you chose an invalid industry  
8 index, therefore, if there were confounding --  
9 if there were news in the industry, that could  
10 confound the results of your -- of your event  
11 study even if the news isn't solely specific to  
12 the company; correct?

13 A. I agree that if you have an invalid  
14 industry index, you have a poorly-specified  
15 event study, yes.

16 Q. Before you signed your opening  
17 report, did you take any steps to identify and  
18 disentangle confounding news on April 8, 2011,  
19 specific to Rio Tinto?

20 A. We reviewed the news of April 8th  
21 and news around April 8th and I don't think I'm  
22 aware of any confounding Rio Tinto specific  
23 news on April 8th.

24 Q. Were you aware before you signed  
25 your opening report about the commodity price

0165

1 A. Metz  
2 increases on April 8th, 2011, yes or no?

3 A. Yes.

4 Q. Would you agree with me, sir, that a  
5 general increase in metal prices on April 8,  
6 2011, resulted in, generally speaking, an  
7 increase in demand for stock of metal mining  
8 companies?

9 MR. BEDNAR: Objection.

10 Q. Are you aware of that?

11 A. I'm not prepared to agree with that  
12 at all.

13 Q. Okay. Are you aware, sir, that  
14 analysts associated the increase in the mining  
15 sector on April 8th, 2011 with an increase in  
16 commodity prices?

17 A. I recall reading some analysts make  
18 that argument, yes.

19 (Defendant's Exhibit 258, Dow Jones  
20 Newswires, UK Summary: FTSE Closes Higher,  
21 Miners Lead, April 8, 2011, marked for  
22 identification.)

23 Q. We can turn to Exhibit 258.

24 Did you review this document before  
25 you signed your opening report?

0166

1 A. Metz

2 A. Bear with me a moment. For the  
3 record, it is FTSE 30, not FTS 30. Clear that

4 up. I'm really not trying to be difficult. I  
5 reviewed so many documents at so many different  
6 points in time. I -- I just don't want to  
7 swear when I reviewed which document.

8 Q. Okay. Well, let me ask you this  
9 before we turn to this document. Are the --  
10 are the news reports that you reviewed in  
11 connection with your opening report, are they  
12 listed out in your appendix?

13 A. They are not all individually listed  
14 in the appendix, no. The appendix lists the  
15 documents and news reports cited in the report  
16 and the broad search criteria that generates  
17 news articles considered.

18 Q. Okay. So if a news report is not  
19 cited in your report, it's not listed in the  
20 appendix?

21 A. That -- I don't know that that  
22 follows. The reverse follows. If it is cited  
23 in the report, it is listed. I mean, I haven't  
24 gone through to do a side-by-side to know if  
25 what you said is true. It may be. But I -- I

0167

1 A. Metz

2 didn't check.

3 Q. Are you aware, sir -- are you aware,  
4 sir, that this article, the Dow Jones article,  
5 FTSE, F-T-S-E, Closes Higher, is not listed in  
6 your opening or rebuttal report or named in  
7 your opening or rebuttal report?

8 A. I don't have the list memorized, so  
9 I -- I don't know that. If you tell me that  
10 it's not, I'd be very happy to believe you.

11 Q. Okay. In the first sentence --

12 MR. BEDNAR: Counsel, if you are  
13 going to pose questions about the exhibit,  
14 can you display it, please?

15 THE COURT REPORTER: I'm sorry, sir?

16 MR. BEDNAR: Can you display the  
17 exhibit. Yeah, can you just display the  
18 exhibit.

19 MR. WEITZMAN: Defendant's  
20 Exhibit 258. I think there is a -- yeah, I  
21 think there is a bit of a lag. We are  
22 doing our best.

23 Q. In the first sentence, Dr. Metz, it  
24 says: "FTSE" -- F-T-S-E -- "100 ends higher,  
25 led by heavily-weighted mining stocks, on the

0168

1 A. Metz

2 back of firm metals prices; Anglo American  
3 +3.9%, Rio Tinto +3.2%." Do you see that?

4 A. I do see that.

5 Q. And this paragraph -- this sentence  
6 notes that the increase in the FTSE 100 was led  
7 by the mining company and the metal price  
8 increases; correct?

9 A. I'm not being difficult. I assume  
10 that what you read is correct. I was kind of  
11 clearing my throat while you read it, but I --  
12 so I apologize.

13 (Defendant's Exhibit 259, The Wall  
14 Street Journal, Miners Drive Europe's  
15 Gains, 8 April 2011, marked for  
16 identification.)

17 Q. Let's turn to Exhibit 259. This  
18 exhibit is an article from the Wall Street  
19 Journal titled Miners Drive Europe's Gains,  
20 April 8, 2011.

21 A. I see that.

22 Q. You did not cite -- you did not cite  
23 this article in either your opening or rebuttal  
24 report. Are you aware of that?

25 A. I have to give the same answer. I

0169

1 A. Metz

2 haven't memorized the list of articles that I  
3 have cited in either of my reports.

4 Q. In the first sentence it states:  
5 "European markets advanced Friday, buoyed by  
6 solid gains for the mining sector as metal  
7 prices rose once again." Did I read that  
8 correctly?

9 A. You did read that correctly.  
10 Further down: "Miners advanced, helped by news  
11 that Rio Tinto had clinched a majority interest  
12 in long-pursued Riversdale." So I guess that  
13 settles the case.

14 Q. Case closed, huh?

15 What analysis did you conduct in  
16 connection with your opening report to rule out  
17 the possibility that increased commodity prices  
18 were the result of the abnormal returns on  
19 April 8, 2011?

20 MR. BEDNAR: Objection.

21 A. I think you mean to say were they  
22 the cause of the abnormal returns on April 8th.  
23 I don't want to be unfair, but I assume that's  
24 what you meant.

25 Q. It is. Thank you.



0170

1 A. Metz

2 A. Well, the analysis I conducted was  
3 to include a valid industry index in my model,  
4 confirm that my model was statistically  
5 satisfactory, and run the event study. I  
6 didn't conduct an auxiliary analysis  
7 specifically around commodity prices, because,  
8 of course, that's not standard procedure.

9 Q. Is there any analysis that you could  
10 have conducted to determine whether the cause  
11 of the abnormal returns was the metal mining  
12 increase?

13 MR. BEDNAR: Objection.

14 A. I -- I would have to think about  
15 that.

16 Q. Can -- I'm sorry, sir. It's been  
17 six months since you submitted your opening  
18 report.

19 Have you at any point in time in the  
20 past six months thought about how you can  
21 construct an analysis, whether it's an event  
22 study or some other analysis, to rule out the  
23 possibility that the abnormal returns on April  
24 8, 2011, in your regression analysis were the  
25 result of an increase in metal prices, did you

0171

1 A. Metz

2 think about this --

3 MR. BEDNAR: Objection.

4 Q. -- over the past six months?

5 A. Oh, yes. And I have --

6 Q. Okay. What --

7 THE COURT REPORTER: I'm sorry. I'm  
8 sorry. The witness was speaking. I'm  
9 sorry, sir.

10 A. Yes, I have thought about that  
11 question.

12 Q. Okay. What analysis could have been  
13 conducted to rule out the possibility that  
14 metal price increases on April 8, 2011, were  
15 the actual cause for the statistically  
16 significant abnormal returns that you  
17 identified on April 8, 2011?

18 A. I don't know what I would do or -- I  
19 haven't thought about that question.

20 Q. As you sit here today, you can't --  
21 you can't identify how one would rule out or  
22 conclude one way or another whether metal  
23 mining price increase -- whether metal

24 increases -- sorry.

25 As you sit here today, you can't

0172

1 A. Metz

2 conceive of an economic analysis that would  
3 identify whether the metal price increases on  
4 April 8, 2011, were the cause of the abnormal  
5 returns you identify in your model?

6 MR. BEDNAR: Objection.

7 A. I mean, it's a -- it's a -- it's a  
8 complicated question. Again -- and I'm sorry  
9 for not giving you your yes or no answer, but  
10 this is a complicated question. Typically what  
11 we do is put an industry equity index into the  
12 model. We don't put those things that might  
13 drive industry equities into the model. We put  
14 the equities themselves. That's standard. You  
15 will find it in essentially any reference you  
16 want to check. There is a reason people do  
17 that. There is a reason people put an equity  
18 index to represent the sector and not things  
19 they think might drive equities in a sector  
20 into a model. I am comfortable that my  
21 abnormal return is independent of the things  
22 that drive equity returns in the sector. You  
23 are asking can I decompose the things that  
24 drive equity returns in a sector between metal  
25 prices, interest rates, regulation. I mean,

0173

1 A. Metz

2 you know, we could sit here and list a million  
3 things that might move equity prices in a  
4 sector. So, I'm sorry, but I have not thought  
5 through exactly how I would decompose and  
6 isolate spot metal prices, a few spot metal  
7 prices from all the other things that can move  
8 equities in a sector. I just haven't thought  
9 about it. It's sort of an academically  
10 interesting question. Maybe somebody someday  
11 will take you up on it. I haven't thought  
12 about that. If you don't mind, I'll write it  
13 down. Maybe I'll research it and I'll cite you  
14 as inspiration.

15 Q. Sorry. Just give me a second,  
16 please.

17 Did you do anything to segregate or  
18 disaggregate the extent to which Rio Tinto's  
19 ADR price increases were the result of metal  
20 price increases or gaining control of  
21 Riversdale?

22 MR. BEDNAR: Objection.

23 A. Again, to the extent that metal  
24 prices are relevant here, they are captured by  
25 the industry sector. So no, I -- not even --

0174

1 A. Metz

2 no, I didn't think of trying to disaggregate  
3 metal prices from anything else that might move  
4 the industry sector.

5 Q. Are you aware, sir -- I think we  
6 testified -- you testified about it earlier.  
7 Many of the constituents of the S&P Metals and  
8 Mining Index moved in opposite directions in  
9 the mining companies on April 8 due to the  
10 increase in metal price -- metal prices on  
11 April 8, 2011. Do you recall that?

12 MR. BEDNAR: Objection.

13 A. I don't recall that.

14 Q. You recall that you testified  
15 earlier today about doing a correlation  
16 analysis between metal mining companies and  
17 metal manufacturers?

18 A. I recall doing a correlation  
19 analysis between Rio Tinto and eight steel  
20 companies that Dr. Hubbard had identified in  
21 his report as being problematic.

22 Q. The eight steel companies that he  
23 identified in his report as being problematic,  
24 those are eight steel companies that are  
25 included within the S&P Metals and Mining

0175

1 A. Metz

2 Index; correct?

3 A. Yes, they are certainly included as  
4 of April 8th. You know, we haven't checked  
5 every day whether they are included, but they  
6 are included as of April 8th, yes.

7 Q. And you confirmed, sir, did you not,  
8 that those eight steel manufacturers, their  
9 stocks declined on April 8th, while Rio Tinto's  
10 increased on April 8th; correct?

11 A. I didn't say that in my testimony.  
12 I do recall seeing that in one of the updated  
13 exhibits.

14 Q. And you confirmed that to be the  
15 case as part of your correlation analysis, you  
16 noticed that; correct?

17 A. Again, I'm not -- I'm not gonna  
18 dispute it, but I -- I don't -- I don't know  
19 that literally through the course of today I

20 confirmed it, but I'm not gonna dispute it. I  
21 think it's true.

22 Q. Okay. And those were eight  
23 companies that were included in the S&P Metals  
24 and Mining Index; correct?

25 A. Correct. Appropriately so, in my

0176

1 A. Metz

2 opinion.

3 Q. And did you do any analysis to  
4 determine whether the results of your event  
5 study would have changed on April 8th, 2011,  
6 had you used stocks in your industry index that  
7 did not include steel manufacturers?

8 A. Yes. In preparation for today's  
9 deposition.

10 Q. What analysis did you do?

11 A. Several. Let's see. In the first  
12 instance, I asked the question what would  
13 happen if the value of the S&P Metals and  
14 Mining Index as reported -- the return to it as  
15 reported on April 8th, which if memory serves  
16 is minus 0.4 percent or something like that,  
17 it's in my report, but it's a negative number,  
18 what if instead of using that value, which is  
19 based on all of the constituents of the S&P  
20 Metals and Mining Index, what if we calculated  
21 what the value would be if we only used the  
22 eight companies in SIC group 10. And if you  
23 take an equal weighted average of their returns  
24 on April 8th as reported in the updated  
25 Appendix C, I don't know what exhibit number

0177

1 A. Metz

2 that is, but it's one of the exhibits that you  
3 sent over, taking those numbers as given, and I  
4 don't think I independently checked whether  
5 they are correct, but taking those numbers as  
6 given, take an equal weighted average of those  
7 and you get a number of plus 1.02 percent. So  
8 what happens if the S&P Metals and Mining Index  
9 return on April 8th instead of being negative  
10 whatever it was was instead positive  
11 1.02 percent based only on SIC 10 companies and  
12 ignoring everything else, April 8th is still  
13 significantly -- still statistically  
14 significant positive abnormal return at the  
15 5 percent level. The result is completely  
16 robust to that change. Another thing I did --

17 Q. Sorry. Can I pause you right there,

18 sir.

19 A. Sure.

20 Q. Just I can't -- I've got to ask you  
21 some questions before I forget them. I  
22 apologize.

23 Did you conduct that analysis before  
24 your rebuttal report?

25 A. No. I conducted that analysis in

0178

1 A. Metz

2 preparation of today's deposition when I saw  
3 the updated appendix --

4 Q. When -- when specifically did you  
5 conduct --

6 THE COURT REPORTER: I'm sorry. I'm  
7 sorry, sir. The witness. "When I saw  
8 the" --

9 A. When I saw the updated appendix, I  
10 don't remember what it is, P-4, whatever the  
11 updated appendix which lists the constituents  
12 of the S&P and their returns on April 8th.

13 Q. You saw that document that you are  
14 referring to this past weekend?

15 A. That sounds correct.

16 Q. So the first time you conducted this  
17 analysis was within a few days of your  
18 deposition?

19 A. Correct.

20 Q. Okay. Why don't we come back to  
21 this then. Do you have work product on that  
22 analysis?

23 A. Yes.

24 Q. Is there a reason you didn't produce  
25 it before your deposition?

0179

1 A. Metz

2 A. We hadn't discussed it and it hadn't  
3 been asked for.

4 Q. Do you understand, sir, that you  
5 have a duty to disclose to the other side all  
6 of your opinions and analyses in this case?

7 MR. BEDNAR: Objection.

8 A. I under- -- I understand I have a  
9 duty to provide documentation in support of the  
10 opinions in my expert reports. I conducted  
11 this analysis to answer a question. If you  
12 would like us to turn over the work product --  
13 I don't want to speak for the SEC.

14 Q. Had I not asked you this question,  
15 no one would know you conducted this

16 supplemental analysis, is that fair to say?

17 A. Possibly. Because, of course, it  
18 doesn't change any of my opinions. I never  
19 shared Dr. Hubbard's concern about combining  
20 steel companies with these others in an  
21 industry index. It's very standard. It's very  
22 common to do that. It makes a great deal of  
23 economic sense. I never had any -- I never had  
24 any principled concerns to doing it.  
25 Dr. Hubbard raised some, which were

0180

1 A. Metz

2 interesting, and I wanted to confirm that my  
3 intuition was correct that -- not just my  
4 intuition, but typical market convention to  
5 combine these companies together was a  
6 reasonable and valid thing to do.

7 Q. Sir, you -- as part of your opening  
8 report you conducted an efficient market  
9 analysis for Rio Tinto; correct?

10 A. Yes. Rio Tinto ADRs, if you want to  
11 be hyper-precise, but yes.

12 Q. You concluded that Rio Tinto ADRs  
13 traded in an efficient market; right?

14 A. At least during the period of  
15 interest, yes.

16 Q. And how quickly can you expect new  
17 publicly-available information to be  
18 incorporated into the ADR price of Rio Tinto as  
19 a result of your analysis?

20 A. An interesting question. I don't  
21 know that there is an agreed-upon standard.  
22 People use words like "quickly" without really  
23 defining what quickly is. It's -- it's common  
24 practice to assume that within a day's trading  
25 the effect of the information should be there.

0181

1 A. Metz

2 That's the practice I followed. Could it be  
3 there within five minutes? I -- I haven't  
4 tested that. I haven't ruled that in or out,  
5 but I was comfortable using a day window as  
6 sufficient time for news to be reflected in  
7 prices, which I think is fairly typical in the  
8 literature.

9 Q. So the closing price of Rio Tinto's  
10 ADR on any given day would already price in new  
11 publicly available information released the  
12 prior day; is that fair to say?

13 A. That sounds -- that sounds fair to

14 say, yes.

15 Q. And is it fair to say then that the  
16 abnormal return that you identified for Rio  
17 Tinto's ADR on April 8, 2011, should reflect  
18 only the new information that became publicly  
19 available after the market closed on April 7th,  
20 2011?

21 A. That's the assumption under which I  
22 formulated the event study, yes.

23 Q. Okay. In your opening report,  
24 Dr. Metz, it was your opinion that following  
25 the announcement in December 2010 that Rio

0182

1 A. Metz  
2 Tinto would pursue an acquisition of  
3 Riversdale, that there was a high degree of  
4 uncertainty that Rio Tinto would succeed in  
5 acquiring Riversdale; is that correct?

6 A. If you want to put the words in  
7 front of me. I probably said something like  
8 that. I'm not gonna swear that's a direct  
9 quote. I don't have it in front of me.

10 Q. Okay. Well, why don't we take a  
11 look at your direct quote then. Could you turn  
12 to the opening report, which is Defendant's  
13 Exhibit 212, and you can turn to paragraph 57.

14 MR. BEDNAR: Avi, I think we may  
15 have lost you.

16 THE COURT REPORTER: I'm sorry?

17 MR. BEDNAR: I think we lost defense  
18 counsel again.

19 THE VIDEOGRAPHER: Do you want to go  
20 off the record?

21 MR. WEITZMAN: Can you see me or  
22 hear you?

23 THE WITNESS: I hear you.

24 MR. BEDNAR: We hear you. We are  
25 comfortable going on as long as we are able

0183

1 A. Metz  
2 to understand you.

3 MR. WEITZMAN: I'm sorry. Can you  
4 not see me?

5 MR. BEDNAR: No, we can't.

6 THE WITNESS: No.

7 THE COURT REPORTER: Do you want to  
8 go off the record?

9 MR. WEITZMAN: I'd rather not. I'd  
10 rather continue. It says that I'm still  
11 logged on and I'm seeing myself. Do you

12 see me, Kristin?

13 THE COURT REPORTER: No.

14 THE VIDEOGRAPHER: Do you want to go  
15 off? I'm sorry.

16 MR. WEITZMAN: Why don't we  
17 continue, if possible.

18 Q. Paragraph 57, Dr. Metz, in paragraph  
19 57 in the second sentence you stated that after  
20 the December 2010 announcement, quote: "There  
21 was a high degree of uncertainty that the  
22 Company would succeed in acquiring Riversdale."  
23 Did I quote you correctly?

24 A. Yes.

25 Q. It was your opinion in your opening

0184

1 A. Metz

2 report, sir, that analysts believed Rio Tinto  
3 faced substantial obstacles to acquiring  
4 Riversdale from the time it made the formal  
5 offer on December 4th, 2010, until April 8th;  
6 is that correct?

7 A. It was my opinion that some analysts  
8 did, yes.

9 Q. Can you turn to paragraph 58 of your  
10 report.

11 A. Uh-huh.

12 Q. In paragraph 58 you stated that  
13 between December 4th, 2010, and December 21,  
14 2010, analysts explained that Rio Tinto  
15 faced -- I'm sorry. I am misreading this. You  
16 stated that -- it went back on now. Withdrawn.

17 In paragraph 58 you state: "Thus,  
18 even though Rio Tinto made a formal offer for  
19 Riversdale on December 4, 2010 and raised its  
20 bid on December 21, 2010, analysts explained  
21 that Rio Tinto faced obstacles to gaining  
22 control of the Riversdale mining assets." Did  
23 I read that correctly?

24 A. You did.

25 Q. And you concluded --

0185

1 A. Metz

2 A. There is a typo in that sentence.

3 THE COURT REPORTER: I'm sorry, sir,  
4 the witness. One more time.

5 A. I just -- I just realized there is  
6 a -- there is a typo in that sentence and I  
7 apologize. Where it says "formal offer," it  
8 should say "informal offer." I hope that's not  
9 the source of your question or confusion.



10 Q. It is not. Thank you very much.  
11 You believe -- you concluded in your  
12 opening report that the news on April 8th,  
13 2011, that Rio Tinto had acquired control of  
14 Riversdale was a positive surprise; is that  
15 correct?

16 A. Correct.

17 Q. Now, in your rebuttal report you  
18 state that analysts and the press believed that  
19 it was likely that Rio Tinto would eventually  
20 gain control of Riversdale as early as December  
21 7th, 2010. Do you recall that?

22 A. I recall saying some analysts  
23 expressed that opinion. The point is that you  
24 have got analysts raising concerns, but if you  
25 want to, you can find analysts who are very,

0186

1 A. Metz  
2 very bullish and very, very optimistic.

3 Q. And did you -- you included in  
4 your -- if we can turn to your rebuttal report,  
5 which is Exhibit 225 and turn to page 26,  
6 paragraph 56.

7 A. Paragraph 56.

8 Q. In paragraph 56 --

9 A. My rebuttal report, yes.

10 Q. In paragraph 56 you state that:  
11 "Appendix IV.B further documents additional  
12 predictions and corresponding frustrations over  
13 the complete timeline with a larger selection  
14 of media commentary." Do you see that?

15 A. Yes.

16 Q. And so is it fair to say that in  
17 your rebuttal report you identify that between  
18 December 2010 and March 2011 at various times  
19 the market had high expectations that Rio Tinto  
20 would successfully acquire Riversdale?

21 A. I document that throughout that  
22 period one can frequently find analysts who are  
23 very bullish that Rio was going to acquire  
24 Riversdale. Of course you can find analysts  
25 who are quick to point out all the obstacles to

0187

1 A. Metz  
2 Rio acquiring Riversdale. I don't -- in other  
3 words, I don't know if I would characterize it  
4 as there is a period of time where everybody is  
5 optimistic and a period of time where everybody  
6 is pessimistic. I don't think I am prepared to  
7 frame it that way. Throughout the process you

8 can find somebody who says, 'wow, you know,  
9 they are gonna get it, this is great,' and you  
10 can -- if not literally the same day, in the  
11 neighborhood, you can find somebody who says  
12 'here are all the reasons why this is gonna be  
13 difficult.'

14 Q. So did you conduct any market  
15 analysis or economic analysis to determine  
16 whether there were abnormal returns on those  
17 days when analysts in the market had high  
18 expectations that Rio Tinto would succeed in  
19 its acquisition plan?

20 A. No.

21 Q. Did you conduct any market or  
22 economic analysis to determine whether on those  
23 days between December 2010 and March 2011 when  
24 the market was disappointed or had frustrations  
25 that Rio Tinto had not succeeded in its

0188

1 A. Metz  
2 acquisition plan when there were statistically  
3 significant abnormal returns for Rio Tinto's  
4 ADR?

5 MR. BEDNAR: Objection.

6 A. I am trying to understand your  
7 question. Quite literally we conducted an  
8 event study every day and those results are in  
9 our backup materials. I didn't review them  
10 carefully, because they weren't really germane  
11 to my opinion that on April 8th there was a  
12 statistically significant positive abnormal  
13 return. So I'm trying to thread the needle,  
14 because technically, yes, we conducted these  
15 event studies, but did I investigate them in  
16 this report in sort of a deep way, I didn't see  
17 the need to do that.

18 Q. You agree that there was no abnormal  
19 price movement in Rio Tinto's ADR in response  
20 to the initial news that Rio Tinto would seek  
21 to acquire Riversdale in December 2010;  
22 correct?

23 A. That's correct. I believe I make  
24 that point in my report.

25 Q. Is it -- is it common or rare, in

0189

1 A. Metz  
2 your experience, that there would be a large  
3 market reaction to news of the completion of an  
4 acquisition, yet no market reaction to news of  
5 the acquisition offer, is that your experience?

6 A. I have never conducted an analysis  
7 to tabulate the frequency with which markets  
8 react at different points in the process. And  
9 whatever you found, whatever average result you  
10 found, you know, case by case could be very  
11 different, so I'm not sure the value of such an  
12 analysis.

13 Q. Can you identify a single example in  
14 business or economics where the market so  
15 valued the acquisition upon the completion of  
16 control, yet did not react to news of the  
17 acquiring company's offer?

18 A. Besides this one we are talking  
19 about?

20 Q. Can you cite one other example?

21 THE COURT REPORTER: I'm sorry. You  
22 over-spoke.

23 Q. Yes.

24 THE COURT REPORTER: I'm sorry. I  
25 didn't hear the witness' response.

0190

1 A. Metz

2 A. I just was clarifying if the  
3 question was in addition to the case we are  
4 talking about. I haven't checked or looked on  
5 that question.

6 Q. You are not familiar of any  
7 academic -- you are not familiar of any  
8 academic literature, are you, sir, to support  
9 that the value of control could be so massive  
10 upon the acquisition and yet so negligible upon  
11 the offer to acquire, are you?

12 MR. BEDNAR: Objection.

13 A. I don't even know how to unpack that  
14 question. There is -- there is a lot of  
15 literature on the value of control. There is a  
16 great deal of literature on event study. There  
17 is an understanding of markets react to news  
18 and perceptions of news. So yes, one can put  
19 all of that literature together and perfectly  
20 understand why if a company on Monday says 'I  
21 want to buy this other company,' the market  
22 might look at that and say 'good luck,' but  
23 then by the time it gets to it and they have  
24 done it, you know, the market could say 'great,  
25 we are really glad you did it.' I mean, it's

0191

1 A. Metz

2 hardly an unusual set of economics that would  
3 generate that result. The frequency with which

4 that's happened in the entire history of  
5 mergers and acquisitions, I certainly haven't  
6 done an analysis of that. I don't know anyone  
7 who has.

8 Q. And while you say it's not an  
9 unusual event, you can't name an additional --  
10 any other example in the history of mergers and  
11 acquisitions where that is the case; is that  
12 fair to say?

13 MR. BEDNAR: Objection.

14 A. I don't believe I -- I'm sorry. I  
15 don't believe I said it's not an unusual event.  
16 I think I said it's not an unusual set of  
17 economics that could generate such an event. I  
18 think that's what I said. I don't know that  
19 the frequency --

20 Q. You couldn't name --

21 THE COURT REPORTER: I'm sorry, sir?

22 The witness.

23 A. I can't -- I can't -- I don't know  
24 the frequency of events of that type beyond, of  
25 course, the case that I've looked at and the

0192

1 A. Metz

2 case we are discussing.

3 Q. Sir, you are aware that there is an  
4 entire body of literature in the merger and  
5 acquisition context that evaluates the value to  
6 the acquiring company at the time of the  
7 announcement rather than the obtaining of  
8 control, are you aware of that?

9 A. I'm aware there are many studies  
10 conducted along those parameters, yes.

11 Q. And the reason those studies look at  
12 the value upon the announcement is because  
13 typically the announcement itself of the offer  
14 generates value or results in stock price  
15 movement; correct?

16 A. No. I would be very careful --

17 MR. BEDNAR: Objection.

18 A. I would be very careful about  
19 characterizing it that way. The -- the  
20 acquisition potentially creates value, if it's  
21 a value -- if it's a value-creating  
22 acquisition, and let's just presuppose that's  
23 what we are discussing, value-adding  
24 acquisition. In many cases when somebody makes  
25 an announcement, when firm A says 'I intend to

0193

1 A. Metz

2 buy firm B,' many people may be of the opinion,  
3 okay, firm A is gonna go buy firm B, that's  
4 great, I like firm A, I am gonna go buy its  
5 stock. I'm not surprised that that happens  
6 with some frequency. People don't often set  
7 out publicly -- I should be very careful. I  
8 haven't done the analysis. I don't know how  
9 often they do it. I could imagine that  
10 companies don't want to go out publicly and say  
11 'we are gonna go buy this company' and set  
12 themselves up for failure and not buy it. So,  
13 you know, those studies are all fine and all  
14 good and it's a -- it's a fine thing to study.  
15 In this particular case there are some unique  
16 facts. 47 -- not at the time of the  
17 announcement, but then soon after 47 percent of  
18 the stock was essentially out of the hands --  
19 out of grabs from Rio Tinto. This was gonna be  
20 a tough acquisition. So this is the case we  
21 are talking about and this is what the facts  
22 show.

23 Q. Have you previously published on the  
24 issue of M&A deals and using event studies to  
25 value the effect that abnormal price increase

0194

1 A. Metz  
2 of mergers and acquisitions on acquiring  
3 companies, did you ever publish on that topic?

4 A. I don't recall that I have ever  
5 published on that topic, no.

6 Q. On March 29, 2011, Rio Tinto  
7 announced that it was restructuring its bid for  
8 Riversdale; correct?

9 A. It announced some changes to the  
10 conditions of the bid, yes.

11 Q. And one of the changes was that it  
12 made its offer unconditional; right?

13 A. That's my understanding, yes.

14 Q. And the reason for that change was  
15 because it wanted to increase the likelihood  
16 that it would acquire control of Riversdale;  
17 right?

18 MR. BEDNAR: Objection.

19 A. Yeah, I mean, I -- I think it's --  
20 many people think that's why they did it. It's  
21 certainly reasonable that that might be why  
22 they did it. You know, I wasn't in the room at  
23 the time to know why they did it, but yes.

24 Q. It was understood, sir, by the  
25 market that by making the offer unconditional

0195

1 A. Metz

2 on March 29, 2011, Rio Tinto would be able to  
3 buy additional stock from hedge funds and index  
4 funds as well as Riversdale's board members;  
5 right?

6 A. That I agree with, yes.

7 Q. And it was understood, sir, was it  
8 not, that that would increase the likelihood  
9 that Rio Tinto would succeed in its bid?

10 MR. BEDNAR: Objection.

11 A. Likelihood held by who for some  
12 purposes? I mean, if you asked me, I would say  
13 I think that that increases the likelihood.  
14 Maybe somebody else has a different opinion. I  
15 don't know.

16 Q. Your event study, sir, found that  
17 there was a positive 1.3 percent abnormal  
18 return on March 29, 2011; isn't that correct?

19 A. I don't remember the number I found.

20 Q. Okay. Let's turn to paragraph --  
21 I'm sorry. Well, do you -- let me withdraw.

22 Do you recall, sir, that on March  
23 29, 2011, your event study concluded that the  
24 abnormal return was not statistically  
25 significant?

0196

1 A. Metz

2 A. Yes, I do recall that.

3 Q. Okay. So is it fair to interpret  
4 your event study that the market was  
5 indifferent to Rio Tinto changing the structure  
6 of its bid on March 29, 2011, is that what that  
7 means?

8 A. I -- I don't know that that's what  
9 that means. I simply didn't find a  
10 statistically significant abnormal return that  
11 day. You know, to -- as you know, the absence  
12 of evidence is not always evidence of an  
13 absence. I didn't do a particularly deep dive.  
14 If there was some negative event on March 29th  
15 it might have needed it. I didn't -- I didn't  
16 feel the need to go look for that. I'm not  
17 saying there was. I just -- I didn't feel the  
18 need to look for it. So maybe, but I -- you  
19 know, I -- I wouldn't -- let me put it this  
20 way. Simply based on the fact that there was  
21 no significant return that day, that wouldn't  
22 be enough for me to say, well, therefore the  
23 market didn't care. I think you would need

24 more than that.

25 (Defendant's Exhibit 263, Financial  
0197

1 A. Metz

2 Review, Rio Makes Move on Riversdale, 30  
3 March 2011, marked for identification.)

4 Q. If you can turn to Exhibit 263.

5 This is an article dated March 30, 2011, in the  
6 Financial Review titled Rio Makes Move on  
7 Riversdale. Do you see that?

8 A. I do.

9 Q. And in the middle of the page it  
10 states: "Rio is expected to pull in 5 per cent  
11 to 6 per cent of Riversdale stock now held by  
12 index funds, to help lift its stake above  
13 47 per cent." Do you see that?

14 A. I do see where it says that, yes.

15 Q. And if you turn to the last  
16 paragraph on the page, it states: "The  
17 shedding of conditions means Rio will now pick  
18 up shares belonging to Riversdale board members  
19 who had recommended the proposal." Do you see  
20 that?

21 A. I see where it says that, yes.

22 Q. Based on your review of this  
23 document, is it fair -- do you agree that the  
24 market understood the March 29, 2011, changes  
25 in the structure of the bid to increase Rio  
0198

1 A. Metz

2 Tinto's likelihood of success in acquiring  
3 Riversdale?

4 MR. BEDNAR: Objection.

5 A. I see that whoever wrote this  
6 article is of that opinion.

7 Q. Okay. April 6, 2011, sir, was an  
8 important day in Rio Tinto's efforts to acquire  
9 Riversdale, was it not?

10 A. Important to whom in what way?

11 Q. Well, are you aware, sir, that on  
12 that day, on April 6, 2011, Rio Tinto had  
13 acquired 49.49 percent of Riversdale's  
14 outstanding shares?

15 A. That sounds correct, yes.

16 Q. You mentioned that in your rebuttal  
17 report, in fact; right?

18 A. I very well may have. It sounds  
19 familiar.

20 Q. But that's not all that happened on  
21 April 6, 2011, sir, is it?

22 A. You are perhaps referring to the  
23 appointment of some board directors?

24 Q. Well, isn't it a fact, sir, that  
25 Riversdale's board itself issued a press

0199

1 A. Metz  
2 release that it unanimously decided to  
3 recommend that its shareholders accept Rio  
4 Tinto's offer to acquire their shares on April  
5 6, 2011?

6 A. Yes, as they had done many times  
7 before.

8 Q. And isn't it a fact, sir, that in  
9 that same press release it was publicly  
10 announced that Riversdale had appointed Rio  
11 Tinto's three nominees to Riversdale's board of  
12 directors?

13 A. I am going by my memory of what's  
14 announced on what date. Maybe we could have  
15 the document in front of us. You are probably  
16 right that that happened on April 6th, I seem  
17 to recall that, but we are -- we are going off  
18 my memory here.

19 (Defendant's Exhibit 265, Riversdale  
20 Mining Media Release, 07 April 2011, marked  
21 for identification.)

22 Q. Okay. Well, why don't we turn to  
23 Exhibit 265. This is the press release we are  
24 talking about; correct?

25 A. I imagine this is the press release

0200

1 A. Metz  
2 you were talking about, yes.

3 Q. Had you reviewed this press release  
4 before you got Rio Tinto's exhibits for this  
5 deposition?

6 A. I had certainly reviewed press  
7 releases with substantially the same  
8 information. Whether it was literally this one  
9 or not, I -- I don't want to say.

10 Q. Okay. And at the top of the press  
11 release it's dated April 7, 2011, Sydney. Do  
12 you see that?

13 A. Uh-huh, I see that.

14 Q. You understand that to be a  
15 reference to Sydney, Australia?

16 A. I would presume so, yes.

17 Q. Okay. And you know that Sydney,  
18 Australia is 14 hours ahead of New York, are  
19 you aware of that?



20 A. That sounds -- yeah.

21 Q. Okay. And so do you know that  
22 the -- this press release that was issued in  
23 Sydney on April 7th was actually reported in  
24 New York on April 6th, are you aware of that?

25 A. I think my timeline confirms that.

0201

1 A. Metz

2 (Defendant's Exhibit 267, Dow Jones  
3 Newswires, Riversdale Mining: Appoints  
4 Three Rio Tinto Nominees to Board, 6 April  
5 2011, marked for identification.)

6 Q. Turn to Defendant's Exhibit 267.  
7 This is a copy of a Dow Jones Newswire dated  
8 April 6, 2011, at 8:26 p.m.

9 A. Uh-huh.

10 Q. This reflects the contents of -- by  
11 and large, the contents of that press release  
12 issued by Riversdale; right?

13 A. By and large, yes.

14 Q. Okay. So by April 6th there was  
15 news about Riversdale recommending that its  
16 shareholders accept Rio Tinto's bid; correct?

17 MR. BEDNAR: Objection.

18 A. As it had done many times before. I  
19 don't know if I would characterize it as news.  
20 They have always been supportive of the bid.

21 Q. What's your basis for saying that  
22 they were always supportive of the bid?

23 A. I think my report cites commentary  
24 and media reports back to December, January, I  
25 would have to have it in front of me, but

0202

1 A. Metz

2 certainly prior to this date where the board  
3 recommends shareholders accept. This wasn't  
4 the first time.

5 Q. Well, sir, the press reported that  
6 the news on April 6th made it a near certainty  
7 that Rio Tinto will end up owning more than  
8 half of Riversdale shares; correct?

9 MR. BEDNAR: Objection.

10 A. You can find press reports written  
11 by people who are of that opinion. It's hardly  
12 a fact.

13 Q. And they reported that on April 7,  
14 2011, while the market was trading on April 7;  
15 correct?

16 A. I don't remember the exact  
17 timestamps, but some markets were trading, yes.

18 Q. Okay. And you recall that Rio Tinto  
19 on April 7th, 2011, reached 49.49 percent  
20 ownership of Riversdale, do you recall that?

21 A. You know, that's an interesting  
22 question, because this document, for instance,  
23 says 49.53. So --

24 Q. Okay. So it was --

25 A. So one review of the data

0203

1 A. Metz  
2 suggests that through the course of trading  
3 they went all the way from 49.49, all the way  
4 to 49.53.

5 Q. On April 7th; correct?

6 A. April 6th, April 7th, something like  
7 that.

8 Q. There were many commentators, sir,  
9 who believed on April 6th, April 7th that it  
10 was inevitable that Rio Tinto would take  
11 control over Riversdale, isn't that fair to  
12 say?

13 MR. BEDNAR: Objection.

14 A. What -- what's -- what's many? I  
15 mean, do we have -- do we want to have an  
16 example of one who says inevitable? There  
17 might be one. Might be more than one. But do  
18 we have an example?

19 (Defendant's Exhibit 269, The  
20 Australian, Late Surge Puts Rio in Driver's  
21 Seat on Riversdale, 7 April 2011, marked  
22 for identification.)

23 Q. Turn to Exhibit 269.

24 A. Yes.

25 Q. This is an article on April 7th,

0204

1 A. Metz  
2 2011, in The Australian stated Late Surge Puts  
3 Rio in Driver's Seat on Riversdale. Is that  
4 correct?

5 A. Yes, I see that.

6 Q. And in the fourth paragraph it  
7 states: "It is now a near certainty that Rio  
8 will end up owning more than half of  
9 Riversdale's shares." Correct?

10 A. Yes, and I -- I'm interested in the  
11 next sentence: But even if it does not. So,  
12 okay, a near certainty, but let's talk about  
13 what happens if it doesn't. So, you know, yes,  
14 I -- to your -- to your general point, are  
15 there people at this point in time extremely

16 optimistic that this acquisition is going to  
 17 succeed? I don't deny for a moment that there  
 18 are people extremely optimistic that this  
 19 acquisition is going to succeed, but whether  
 20 that means the market knew is -- is a leap and  
 21 not supported by the evidence.

22 Q. Let's read the entirety of that  
 23 sentence, not just the first part of it.

24 A. Okay.

25 Q. Defendant's Exhibit 269. It says:

0205

1 A. Metz

2 But even if it does not, the 49.49 per cent  
 3 stake will ensure it is nearly impossible for  
 4 Riversdale's two other big shareholders, which  
 5 hold a combined 47 per cent, to block Rio's  
 6 intentions to develop the Riversdale mines the  
 7 way it wants. Do you see that?

8 A. Uh-huh. I do.

9 Q. This article viewed the  
 10 49.49 percent ownership stake as giving Rio  
 11 Tinto effective control over Riversdale;  
 12 correct?

13 A. This article, yes, is suggesting  
 14 that at 49.49 Rio has effective control.  
 15 Obviously it doesn't have technical formal  
 16 control. But finding an article that says that  
 17 and finding people of that opinion, I don't  
 18 deny there were people of that opinion. I  
 19 don't deny it.

20 Q. But, Dr. Metz, it wasn't just this  
 21 article --

22 A. But you are trying to say the market  
 23 was of that opinion. The evidence doesn't bear  
 24 that out.

25 Q. Dr. Metz, it's not just this

0206

1 A. Metz

2 article. There were many, many articles, were  
 3 there not, on April 7th that interpreted what  
 4 happened on April 6th and April 7th as giving  
 5 Rio Tinto effective control over Riversdale;  
 6 isn't that correct?

7 A. There are --

8 MR. BEDNAR: Objection.

9 A. I don't know what many is. I don't  
 10 know the standard for many. There are -- there  
 11 are also several articles published on April  
 12 8th announcing, trumpeting, signalling the big  
 13 deal that Rio had acquired Riversdale. So we

14 can -- we can do this, but --

15 Q. Sir, I'm sorry, this is my  
16 deposition, sir, so --

17 A. I apologize.

18 (Defendant's Exhibit 270, Financial  
19 Times, Rio Tinto Grabs the Reins at  
20 Riversdale, 7 April 2011, marked for  
21 identification.)

22 Q. Exhibit 270. On Exhibit 270 this is  
23 an article in the Financial Times dated April  
24 7, 2011; correct?

25 A. It appears to be, yes.

0207

1 A. Metz

2 Q. And do you recognize the Financial  
3 Times as one of the most well-read financial  
4 newspapers in the world?

5 A. I imagine it is. I am not gonna  
6 quibble on that.

7 Q. And in the first sentence it says:  
8 "Miner Rio Tinto has in effect taken control of  
9 Riversdale Mining." Correct?

10 A. It does say that.

11 (Defendant's Exhibit 271, Herald  
12 Sun, Rio Builds Up Stake, 7 April 2011,  
13 marked for identification.)

14 Q. Let's look at the next document,  
15 Exhibit 271. This is an article in the  
16 Herald Sun dated April 7, 2011, titled Rio  
17 Builds Up Stake. In the first sentence it  
18 says: "Rio Tinto is poised to snare control  
19 of its \$3.9 billion target Riversdale Mining  
20 after amassing a 49.49 per cent stake in the  
21 coal miner." Did I read that correctly?

22 A. Yes. It seems to be objectively  
23 true.

24 Q. Sir, what analysis -- withdrawn.  
25 Your event study using your industry

0208

1 A. Metz

2 index found that there was no statistically  
3 significant positive abnormal return on April  
4 7, 2011. Isn't that correct?

5 A. That is correct.

6 Q. That would mean, if I understand it  
7 correctly, that the market, according to your  
8 analysis, did not perceive the event starting  
9 on April 6th and the acquisition of effective  
10 control on April 7th to have been accretive to  
11 Rio Tinto; is that correct?

12 MR. BEDNAR: Objection.

13 A. Again, with -- with the allowance  
14 that maybe there was some other negative  
15 information out there I'm not aware of, that's  
16 essentially what that means.

17 MR. WEITZMAN: Why don't we take a  
18 break. We have been going for a while now.  
19 Off the record.

20 THE VIDEOGRAPHER: The time is  
21 3:20 p.m. and we are going off the record.  
22 (Recess was taken from 3:20 to  
23 3:37.)

24 THE VIDEOGRAPHER: The time is  
25 3:37 p.m. and we are back on the record.

0209

1 A. Metz

2 BY MR. WEITZMAN:

3 Q. Welcome back, Dr. Metz.

4 During the last break did you have  
5 any substantive discussions with SEC?

6 A. I don't know what -- I had a call  
7 with the SEC. I don't know what a substantive  
8 discussion is.

9 Q. During any of your calls today with  
10 SEC did you discuss the substance of your  
11 testimony?

12 A. No.

13 Q. Okay. Dr. Metz, I'd like to turn to  
14 the January 17, 2013, event study that you  
15 conducted. Okay?

16 A. Yes. Uh-huh.

17 Q. So you conducted an event study  
18 on -- to measure whether there was a  
19 statistically significant movement in the price  
20 of Rio Tinto's ADRs following the January 17,  
21 2013, announcement by Rio Tinto of an  
22 impairment; correct?

23 A. Correct. The impairment and all the  
24 other things, but yes.

25 Q. Why did you decide to conduct an

0210

1 A. Metz

2 event study surrounding that date?

3 A. It was a natural question to ask  
4 whether the market reacted to news of the  
5 impairment at that time. Of course it just  
6 seemed like a natural thing to do.

7 Q. And is it fair to say that you were  
8 hoping to see a negative abnormal return on  
9 that date?

10 A. No, I didn't have any hope to find  
11 one thing or another.

12 Q. Well, a negative abnormal return  
13 would have indicated to you that investors  
14 reacted to the news released on January 17,  
15 2013; right?

16 A. A significant abnormal negative  
17 return on that day would have indicated that  
18 the balance of their reaction to all of the  
19 news was statistically negative, yes.

20 Q. And in most cases where material  
21 news is released, is it fair to say that you  
22 can expect to see an abnormal return on the day  
23 of the release, statistically significant  
24 abnormal return?

25 MR. BEDNAR: Objection.

0211

1 A. Metz

2 A. I'm struggling with that question.  
3 I don't know what's material news versus  
4 immaterial news, saying how often it happens.  
5 I'm just not sure I can address your question.  
6 I'm sorry.

7 Q. Okay. I appreciate that.

8 Based on the results of your own  
9 event study, you found that there was no  
10 statistically significant abnormal return after  
11 Rio Tinto issued its January 17th news release;  
12 right?

13 A. That's correct, yes.

14 Q. Is it fair to say that on its own,  
15 on its own, your event study does not reveal  
16 that the impairment announced on January 17 had  
17 any material effect on the stock price of Rio  
18 Tinto?

19 MR. BEDNAR: Objection.

20 A. Mr. Weitzman, I apologize, can  
21 you -- can you repeat the question. I just  
22 want to make sure I understand word for word  
23 what you are asking.

24 Q. Is it fair to say that on its own  
25 your event study did not reveal that the

0212

1 A. Metz

2 impairments announced on January 17, 2013, had  
3 any material effect on the stock price of Rio  
4 Tinto?

5 MR. BEDNAR: Objection.

6 A. Again, I'd rather not bring the word  
7 "material" into the discussion, because it's

8 got legal connotations and I, you know, I'd  
9 like to park that word to the side. My event  
10 study of January 17th does not find a  
11 statistically significant abnormal return that  
12 day.

13 Q. And so that I understand the import  
14 of that, given the absence of any statistically  
15 significant abnormal return on January 17,  
16 2013, is it fair to say that there is no  
17 statistical evidence to suggest that anything  
18 beyond usual random variation was affecting Rio  
19 Tinto's ADR returns on that date?

20 A. I -- no, I would be reluctant to  
21 draw that conclusion. This is a case -- the  
22 January 17th is sort of a -- is a case of  
23 confounding news and, again, we have got to --  
24 it's the old saw that there is a reason for it.  
25 The absence of evidence isn't evidence of an

0213

1 A. Metz  
2 absence. My opinion is we don't really learn  
3 much of anything from the absence of movement  
4 on January 17th. I just -- I don't think it's  
5 particularly informative. So would I point to  
6 the absence of movement and say aha, there was  
7 a significant reaction to the write-down? No.  
8 But neither would I point to the absence of  
9 movement and say, aha, we have evidence that it  
10 wasn't important. I just don't think you can  
11 conclude much from January 17.

12 Q. You reached the conclusion, sir,  
13 that -- and I quote here -- "the write-down of  
14 the Riversdale asset, by itself, could well  
15 have put significant negative pressure on the  
16 ADR price." Do you recall that?

17 A. I recall words of that type, yes.

18 Q. Do you want to -- we can turn to  
19 your report. If you turn to Exhibit 212.  
20 Paragraph 86, which is on page 39.

21 A. Bear with me, please. Paragraph 86  
22 you said?

23 Q. Correct.

24 A. Yes.

25 Q. In the second sentence you write:

0214

1 A. Metz  
2 "The write-down of the Riversdale asset, by  
3 itself, could well have put significant  
4 negative pressure on the ADR price." Did I  
5 read that correctly?

6 A. Yes.

7 Q. You did not write that the  
8 write-down of RTCM by itself, in fact, did put  
9 significant negative pressure on the ADR price;  
10 correct?

11 A. No, I didn't, and I was careful not  
12 to write that.

13 Q. Right. You used the words "could  
14 well have" instead of "did"; correct?

15 A. That's correct.

16 Q. And you did that carefully, as you  
17 said; right?

18 A. Correct.

19 Q. And that's because as an economist,  
20 sir, you could not conclude to a reasonable  
21 degree of scientific certainty that the  
22 impairment put any such negative pressure on  
23 Rio Tinto's ADR price; isn't that fair to say?

24 A. On January 17th?

25 Q. On January 17th.

0215

1 A. Metz

2 A. That's correct. I don't have  
3 statistical evidence that the impairment put  
4 significant negative pressure on the ADR and I  
5 didn't want to represent that I did have any  
6 such evidence.

7 Q. As you said, you had no statistical  
8 evidence to suggest that the write-down of the  
9 Riversdale asset by itself did put significant  
10 negative pressure on the ADR price; correct?

11 A. I had no statistical evidence,  
12 that's correct.

13 Q. When you say that it could well have  
14 put significant negative pressure on the ADR  
15 price, how much negative pressure could it have  
16 put on the ADR price?

17 A. I -- I didn't conduct any analysis  
18 to put a measure on it.

19 Q. You can't quantify that; correct?

20 A. I have not made any attempt to  
21 quantify it.

22 Q. Now, the reason you say could well  
23 have put significant negative pressure on the  
24 ADR price is because of a handful of articles  
25 that you cite discussing the management change

0216

1 A. Metz

2 that was announced on January 17, 2013;  
3 correct?



4 MR. BEDNAR: Objection.

5 A. Well, I don't know if the word  
6 "handful" is defined. My review -- and, I'm  
7 sorry, my camera seems to be frozen. Bear with  
8 me one second. That -- that's all good. Okay.  
9 Sorry for the interruption.

10 My review of the commentary on and  
11 shortly after January 17th found analysts who  
12 expressed surprise, negative surprise, about  
13 the impairment of Riversdale, and others,  
14 sometimes the same analyst, but often other  
15 analysts who expect -- who expressed positive  
16 surprise about the change in leadership.

17 Q. Sir, do you have any -- do you have  
18 any firm evidence, hard data, statistical  
19 evidence to support your theory that the  
20 write-down of Riversdale asset by itself may  
21 have put significant negative pressure on the  
22 ADR price?

23 MR. BEDNAR: Objection.

24 A. Well, I -- I don't know what sort of  
25 evidence, statistical evidence, one would

0217

1 A. Metz  
2 muster to say it could well have. I am  
3 explaining that it could well have. There is  
4 reason to think that it was negatively received  
5 by some analysts and there is reason to think  
6 that the change in CEO leadership was  
7 positively received, and really all I am trying  
8 to say is since the news on this day is so  
9 murky and mixed, the absence of movement is  
10 not -- it shouldn't really be interpreted as  
11 evidence of an absence of reaction, if you  
12 will. It's a mixed bag.

13 Q. When you say that the news was murky  
14 and mixed, you are referring to the confounding  
15 news, what you call confounding news in the  
16 January 17th announcement; correct?

17 A. Correct.

18 Q. And that confounding news, what you  
19 call confounding news, is that Tom Albanese was  
20 departing as CEO of Rio Tinto and would be  
21 replaced by Sam Walsh; is that correct?

22 A. Yeah, that's part of it, yeah.

23 Q. Okay. And at that time Sam Walsh  
24 was the head of Rio Tinto's iron ore group;  
25 correct?

0218

1 A. Metz

2 A. That's my understanding, yes.

3 Q. And you believed that the management  
4 change, you concluded that the management  
5 change in the January 17th announcement was a  
6 positive surprise for the market?

7 A. Based on my reading of analyst  
8 commentary, I found many analysts who were  
9 surprised, positively surprised by that  
10 announcement.

11 Q. Okay. Before reaching this  
12 conclusion in your opening report, how many  
13 analyst reports did you review regarding the  
14 management change?

15 A. I didn't keep count.

16 Q. How did you decide which analyst  
17 reports to review regarding that management  
18 change?

19 A. How did I -- well, my -- we gather  
20 analyst reports relating to Rio Tinto, which my  
21 team reviews, and in the neighborhood of  
22 January 17th, plus or minus a few weeks, I read  
23 the analyst reports that they pulled which  
24 said -- which -- which talked about those  
25 issues.

0219

1 A. Metz

2 Q. Did you read the actual analyst  
3 reports, all of them, or did you read snippets  
4 and summaries compiled by your team?

5 A. I certainly read many. Did I do a  
6 side-by-side to say that I had read every word  
7 of every one, possibly I did, but I  
8 certainly -- my team did and I read all of  
9 their summaries of them and I read many of them  
10 in their entirety and possibly I read all of  
11 them in their entirety. It's taking me back in  
12 time.

13 Q. So if I understand the process, your  
14 team compiled the analyst reports and reviewed  
15 them in the first instance; is that correct?

16 A. That's a typical process, yes.

17 Q. And then they provide you summaries  
18 of those analyst reports; is that right?

19 A. They provide summaries and send over  
20 some that they think are particularly  
21 noteworthy and then I may request others in  
22 their entirety.

23 Q. But as you sit here today, you  
24 cannot testify under oath that you reviewed all  
25 the analyst reports regarding the January 17,

0220

1 A. Metz

2 2013, impairment and management change  
3 announcement; correct?

4 A. I reviewed all of the analyst  
5 reports that we collected. Now, I --  
6 immediately right away we know we don't collect  
7 all analyst reports. That's just a necessary  
8 limitation to what's available. But I reviewed  
9 all of the analyst reports that we collected  
10 around the January 17th period.

11 Q. And when you say that you reviewed  
12 all the analyst reports, are you confirming  
13 that you read every one of those reports word  
14 for word?

15 A. No. I mean, you get to -- you get  
16 to the end of an analyst report and you have  
17 boilerplate this, that and the other. I'm not  
18 gonna read that. You know, no, I'm not gonna  
19 say that.

20 Q. Other than the boilerplate, are you  
21 saying that you have reviewed every single  
22 January -- every single analyst report  
23 surrounding the January 17, 2013, announcement  
24 in advance of your opening report?

25 A. Yes, as I use the word "reviewed,"

0221

1 A. Metz

2 yes.

3 Q. And how do you use the word  
4 "reviewed"?

5 A. Having an understanding of the  
6 document and its relevant content to the issues  
7 in this case. Some of these documents may have  
8 a section on something else and I would not  
9 have necessarily read the section on something  
10 else.

11 Q. And do you -- do you gain that  
12 understanding either --

13 THE COURT REPORTER: I'm sorry, sir.  
14 I'm sorry. You are cutting out. I'm  
15 sorry, sir. You cut out for that question.

16 Q. Do you gain understanding either  
17 reviewing the analyst report itself or the  
18 summary --

19 THE COURT REPORTER: I'm sorry, sir.  
20 You are really cutting out on that  
21 question.

22 Q. Is it fair to say, Dr. Metz, you  
23 gained that understanding of the analyst report

24 by reviewing the analyst report itself or by  
25 reviewing a summary that your team produces, am  
0222

1 A. Metz

2 I understanding your process correctly?

3 A. I review summaries and I review,  
4 read certainly excerpts, and in many cases I  
5 read the source document. In some cases I read  
6 the source document in nearly its entirety. In  
7 other cases I read the elements of the source  
8 document which are -- which address the issues  
9 that are pertinent to January 17th.

10 Q. By January 2013 do you recall how  
11 long Tom Albanese had been serving as CEO of  
12 Rio Tinto?

13 A. Again, you are testing -- you are  
14 testing my memory. My recollection is five  
15 years, seven years. But, you know, I'm sure  
16 it's -- it's contained in some of these reports  
17 and we could go look, but I would have thought  
18 it was something on that order. I may be  
19 wrong.

20 Q. Do you know what the average tenure  
21 of CEOs among FTSE, F-T-S-E, 100 companies was  
22 at the time?

23 A. No, I have never -- I haven't  
24 researched that question.

25 Q. Do you know what the average tenure  
0223

1 A. Metz

2 of CEOs was at that time among the world's  
3 largest mining companies?

4 A. I haven't researched that question  
5 either.

6 Q. Are you aware that at the time of  
7 his departure, Mr. Albanese had served longer  
8 as CEO of Rio Tinto than most other CEOs had  
9 served in peer mining companies?

10 MR. BEDNAR: Objection.

11 A. I mean, I -- I couldn't begin to  
12 agree or disagree with that question, which  
13 peer mining companies, over what period of  
14 time. I just can't engage on that question.

15 Q. Are you aware that these very  
16 questions were discussed in analyst reports  
17 discussing --

18 MR. WEITZMAN: I'm sorry. Is  
19 there -- is there someone on the line  
20 saying "hello"?

21 THE WITNESS: I hear you. You are

22 cutting out a little bit.

23 MR. BEDNAR: I hear somebody else as  
24 well.

25 MR. WEITZMAN: Okay. Is the

0224

1 A. Metz

2 videographer and the court reporter, are  
3 they still on the line?

4 THE COURT REPORTER: Court reporter  
5 is here.

6 THE VIDEOGRAPHER: Yes. Yes. Do  
7 you want to go off or --

8 MR. WEITZMAN: No, no, no. Let's  
9 just proceed.

10 THE VIDEOGRAPHER: Okay.

11 Q. Sir, are you aware -- Dr. Metz, are  
12 you aware that the very questions I just asked  
13 regarding the average tenure of CEOs in mining  
14 companies was discussed in the analyst reports  
15 surrounding the January 17, 2013, announcement?

16 A. I'm well aware that some analyst  
17 reports commented on recent tenure of some  
18 mining company. You asked a very particular  
19 question, which I wasn't prepared to answer.  
20 But yes, some analyst reports talked about  
21 tenure of some CEOs in some company.

22 (Defendant's Exhibit 277, RBC  
23 Capital Markets, Rio Tinto PLC Change of  
24 Guard, January 17, 2013, marked for  
25 identification.)

0225

1 A. Metz

2 Q. Okay. Well, why don't we look at  
3 Exhibit 277. This is an equity analyst report  
4 dated January 17, 2013, by RBC Capital Markets.

5 Do you know whether you reviewed  
6 this document before your opening report?

7 A. Analog paper binders are sometimes  
8 uncooperative. I have 277 in front of me. Did  
9 I -- did I cite to this report in my document?

10 Q. Did you review it in advance of your  
11 opening report?

12 A. Whether I literally -- I mean,  
13 again, you are testing my memory. Whether I  
14 literally reviewed literally this analyst  
15 report, I don't know. If I cited to it,  
16 obviously I did and I very well may have.

17 Q. Are you aware that --

18 A. I don't have a -- I don't have a  
19 perfect memory of when I reviewed what

20 document.

21 Q. Sir, are you aware that this analyst  
22 report is not listed in your Appendix A  
23 attached to your opening report?

24 A. No. Again, I don't have Appendix A  
25 committed to memory.

0226

1 A. Metz

2 Q. Do you want to look at Appendix A?

3 A. In an effort to memorize it?

4 Q. No. To confirm my statement that  
5 this analyst report is not listed in your  
6 Appendix A.

7 A. I -- I would very much like to  
8 accept your representation that it's not listed  
9 in Appendix A. I'm not disputing it.

10 Q. If you turn to the bottom,  
11 Investment Conclusion, and would you read the  
12 first sentence under Investment Conclusion.

13 A. Just a moment.

14 Q. Sorry. Can you read that into the  
15 record.

16 A. Yes. "A change of CEO comes  
17 slightly earlier than we had expected but  
18 changes at Rio, Anglo and BHP are largely  
19 expected by the market in the coming year, with  
20 Anglo having already replaced Cynthia Carroll  
21 with Mark Cutifani." I hope I pronounced that  
22 correctly.

23 Q. By the way, Dr. Metz, I stand  
24 corrected, this is one of the analyst reports  
25 that you do identify in Appendix A.

0227

1 A. Metz

2 A. Well, I thank you for clarifying  
3 that.

4 Q. Okay. Do you recall reviewing this  
5 analyst report before reaching your  
6 conclusions?

7 A. I'm confident that if I cited it, I  
8 certainly reviewed it.

9 Q. Is it fair to say that this analyst  
10 believed that the market expected management  
11 changes at several major miners that were peers  
12 of Rio Tinto?

13 A. I would agree that's a fair  
14 characterization of this report, yes.

15 Q. Okay. Is there -- withdrawn.

16 Are you aware that your report, your  
17 opening report makes no mention of the

18 significant turnover among major mining  
19 companies in or about the January 2013 time  
20 frame?

21 A. I'm aware that I did not discuss  
22 that issue. It didn't seem germane.

23 Q. What is the reason why you did not  
24 discuss that issue, in light of the fact that  
25 you concluded there was a positive surprise

0228

1 A. Metz  
2 resulting from the management change?

3 A. The fact that other CEOs are leaving  
4 doesn't seem germane to the question here.  
5 This was certainly not presented and I saw no  
6 analyst who interpreted the departure of  
7 Mr. Albanese at this time as a run-of-the-mill  
8 retirement more or less on schedule. I don't  
9 see anybody who characterized it that way. The  
10 statement itself I think, in my opinion, a fair  
11 reading of it would suggest that poor  
12 performance, poor acquisition performance  
13 precipitated the departure, and as far as I can  
14 recall, every analyst I read, at least  
15 virtually every analyst I read certainly  
16 interpreted it as a negative thing in the sense  
17 of that Mr. Albanese was being let go because  
18 of problems with -- with the Alcan and  
19 Riversdale acquisitions, but that other  
20 companies were turning over their CEOs for  
21 other reasons, that didn't seem relevant.

22 Q. Okay. I want to understand what you  
23 just said. You said that every analyst report  
24 you read interpreted Mr. Albanese's departure  
25 as a negative thing. Is that your testimony?

0229

1 A. Metz

2 MR. BEDNAR: Objection.

3 A. No, I -- I want to be clear. I --  
4 virtually every analyst report I read that  
5 comments on the turnover, they viewed the  
6 turnover generally as positive, certainly many  
7 or most of them did, many of them did. The  
8 entire event of replacing Mr. Albanese with  
9 Mr. Walsh, that was construed generally in a  
10 positive way, and I cite to many examples of  
11 that in my various reports. What I am saying  
12 is those who commented on it, I didn't -- I  
13 don't recall seeing anybody say, 'well,  
14 Mr. Albanese is stepping down because, you  
15 know, it's time for him to step down, it's

16 retirement time' and all that. Most everybody  
17 seemed to associate the write-downs with the  
18 stepping down of Mr. Albanese. At least many  
19 of them did.

20 (Defendant's Exhibit 278, J.P.Morgan  
21 Cazenove, European Metals & Mining, 13  
22 December 2012, marked for identification.)

23 Q. Let me ask you to turn to  
24 Defendant's Exhibit 278. This is a JP Morgan  
25 analyst report dated December 13, 2012, and if  
0230

1 A. Metz  
2 you can turn to page 28 of the document, and if  
3 you -- if you can read to yourself the section  
4 titled 4 at the bottom, over to the next page,  
5 Will a New Generation of Leaders Herald  
6 Strategy Shifts.

7 A. Uh-huh.

8 Q. Have you read this before, this  
9 document?

10 A. I have reviewed this document before  
11 today, yes.

12 Q. Okay. Did you review it before your  
13 opening report?

14 A. I don't remember the first time I  
15 reviewed this document.

16 Q. Based on your review of this  
17 document, is it fair to say that the JP Morgan  
18 analyst in this document was predicting a wave  
19 of new leaders, new CEOs at the major mining  
20 companies, including Rio Tinto, in the coming  
21 year --

22 MR. BEDNAR: Objection.

23 Q. -- after December 2012?

24 MR. BEDNAR: Objection.

25 A. I'm sorry, Mr. Weitzman. Would you  
0231

1 A. Metz  
2 mind repeating your question.

3 Q. Do you agree with me, sir, that this  
4 analyst was predicting CEO transition at the  
5 major mining companies as of December 2012?

6 MR. BEDNAR: Objection.

7 A. Predicting it? Let me just read it  
8 out loud. "In the last few months we have seen  
9 at least the beginnings of CEO transitions at  
10 three of the five major diversifieds, with only  
11 RIO not having begun a formal process. With  
12 the incumbents having been in their roles for 5  
13 to 6 years, this process marks the first -- I



14 don't know what process they mean -- marks the  
15 first wholesale change in top leadership since  
16 prior to the financial crisis and in our view  
17 offers a compelling chance for companies to  
18 wipe the slate clean in terms of legacy  
19 projects and allow boards to reassess broader  
20 strategy.

21 My reading of that paragraph, I  
22 don't see a prediction that Mr. Albanese is  
23 about to step down from Rio. Is that what  
24 you --

25 Q. That wasn't my question. My

0232

1 A. Metz  
2 question was this analyst was predicting, quote  
3 unquote, wholesale change in top leadership at  
4 mining -- at the major mining companies;  
5 correct?

6 A. I -- I'm confused by your word  
7 "prediction." He is documenting that several  
8 companies have changed leaderships and this  
9 represents a wholesale change. I'm not -- I'm  
10 reading this. I am just not seeing the  
11 prediction of future events. Sorry.

12 Q. If we can turn to Exhibit 212.

13 A. Just remember, it's a little slower  
14 for me than other people. 212.

15 Q. If you can turn to page 38 of your  
16 expert report.

17 A. Yes, I'm on page 38.

18 Q. In the second dash bullet point on  
19 page 38 that starts with "Sam Walsh is known to  
20 the market."

21 A. Yes.

22 Q. You quote from an HSBC analyst  
23 report dated January 17, 2013; correct?

24 A. Yes.

25 Q. And this analyst report was relevant

0233

1 A. Metz  
2 to your analysis of the -- of how the market  
3 reacted to the news of the impairment and the  
4 management change; correct?

5 A. It was part of my review of the  
6 contemporaneous commentary, yes.

7 Q. Did you personally review the HSBC  
8 analyst report?

9 A. Yes.

10 Q. Did you choose which portions of the  
11 HSBC report to quote in your -- in your expert

12 report?

13 A. Not in all cases. I discussed with  
14 my team the substance and general messages of  
15 the report and often asked them to provide sort  
16 of a first pass of here we think are the  
17 representative quotes that are most -- most  
18 relevant. Very often I would accept their  
19 recommendation. Probably in most cases I  
20 accepted their recommendation.

21 Q. Let's go to the HSBC analyst report  
22 you quote on page 38 of your expert report, and  
23 if you can find it, it's Exhibit 279.

24 (Defendant's Exhibit 279, HSBC  
25 Global Research Flashnote, 17 January 2013,  
0234

1 A. Metz  
2 marked for identification.)

3 THE WITNESS: My binder just popped  
4 open and everything spilled on the floor.

5 MR. WEITZMAN: Do you want to go off  
6 the record?

7 THE WITNESS: I hope you don't have  
8 too many more of these.

9 THE VIDEOGRAPHER: Off the record?

10 THE WITNESS: I'm sorry. It just  
11 opened and a whole lot of documents fell,  
12 so I think I have -- oh, no, darn it. I  
13 was in the middle of getting 279.

14 MR. WEITZMAN: We can -- it's on the  
15 computer screen, if you want to look at it  
16 there.

17 THE WITNESS: No, it's not -- it's  
18 not -- it's not too bad. Most of these --  
19 most of these fell out in order. Just bear  
20 with me one second, please.

21 MR. WEITZMAN: Why don't we go off  
22 the record.

23 THE VIDEOGRAPHER: Okay. The time  
24 is 4:14 p.m. and we are going off the  
25 record.

0235

1 A. Metz  
2 (Recess was taken from 4:14 to  
3 4:20.)

4 THE VIDEOGRAPHER: The time is  
5 4:20 p.m. and we are back on the record.  
6 BY MR. WEITZMAN:

7 Q. So before the break, Dr. Metz, we  
8 were discussing that you quoted from a section  
9 of the HSBC report that's in front of you as

10 Exhibit 279 in your opening report. Correct?

11 A. Correct.

12 Q. And the section you quoted was on  
13 page 2 under "a new CEO" starting with "Sam  
14 Walsh is known to the market." Do you see  
15 that?

16 A. I do see that.

17 Q. Now, if you go down to the  
18 section -- I think it's four sentences in, it  
19 states, quote: "We do not think the market  
20 will be uncomfortable with this change and Tom  
21 Albanese has been at the helm for over five  
22 years, longer than the average tenure of a  
23 FTSE100 CEO." Did I read that correctly?

24 A. Yes, I think so.

25 Q. Are you aware, sir, that you omitted

0236

1 A. Metz

2 that sentence from your quote from the HSBC  
3 analyst report we are looking at?

4 MR. BEDNAR: Objection.

5 A. I mean, I -- if we go back to the  
6 report, I don't think that sentence is in the  
7 quote that I present.

8 Q. Okay. And is there -- is there a  
9 reason why you did not -- you omitted this one  
10 sentence regarding the length of Tom Albanese's  
11 tenure compared to other -- other CEOs at FTSE  
12 100 companies?

13 A. Well, as I -- as I explained, I just  
14 don't see how that's relevant to the issues of  
15 January 17th. I mean, I'm sure that  
16 Mr. Albanese was the CEO longer than some  
17 people and less long than others, but I -- I  
18 didn't see it as relevant.

19 Q. Do you think the market's  
20 expectations as to whether Mr. Albanese would  
21 be transitioning at or near the time of January  
22 2013 is relevant to your analysis?

23 MR. BEDNAR: Objection.

24 A. It doesn't -- I am sitting here  
25 trying to think whether that's particularly

0237

1 A. Metz

2 relevant. It doesn't strike me as particularly  
3 relevant. The question is when he was -- when  
4 he did depart for the reasons he departed and  
5 when his successor was named and received, you  
6 know, what was the impact of that sort of joint  
7 event. That's -- that's the question.

8 Q. Sir, isn't the question whether the  
9 market -- there was a market surprise, isn't  
10 that part of the question?

11 A. Part of the question? Part of --  
12 part of what question?

13 Q. Sir, the question you asked and the  
14 basis for your conclusions about January 17,  
15 2013, is that the market was positively  
16 surprised by the -- by the departure of Tom  
17 Albanese and the appointment of Sam Walsh,  
18 isn't that your testimony?

19 A. My conclusion, again, on January  
20 17th is that we don't learn much of anything  
21 for various reasons. One of those reasons is  
22 that many analysts expect -- expressed surprise  
23 and a positive reception to the news of CEO  
24 leadership change.

25 Q. Sir, I'm not trying to be difficult,  
0238

1 A. Metz  
2 but in your opening report don't you  
3 characterize Tom Albanese's departure as a  
4 positive surprise?

5 A. I get the quote, but I -- but I  
6 do -- I agree with that, I do believe that on  
7 balance market analysts that I reviewed were  
8 positively surprised by this news, by this  
9 change.

10 Q. And so do you think it's relevant to  
11 that analysis to see whether the market  
12 expected CEO turnover at Rio Tinto based on  
13 Mr. Albanese's average length -- based on the  
14 fact that Mr. Albanese had already served  
15 longer than the average length of CEO tenure at  
16 comparable companies, is that relevant to your  
17 analysis?

18 MR. BEDNAR: Objection. Objection.

19 A. Not nec- -- there is so much in that  
20 question. You know, I --

21 Q. Not really, sir. It's a very direct  
22 question.

23 MR. BEDNAR: Objection.

24 Argumentative.

25 A. Respectfully, I'm not sure how  
0239

1 A. Metz  
2 straightforward that is. We are dealing  
3 with -- with lots of things that happened on  
4 January 17th. Now, you know, is it relevant  
5 if -- if we could establish, if it even could

6 be established, that, quote unquote, the market  
7 expected that Mr. Albanese might depart at some  
8 point even in 2013 is that relevant to  
9 understanding analyst reaction to the news that  
10 actually happened on January 17th strikes me as  
11 rather tangential. What would -- what would  
12 matter, you know, if most -- if I can just  
13 finish. If most -- if the market, again, we  
14 have to define what that is, but if the market  
15 expected Mr. Albanese to nicely retire at some  
16 point in 2013 because his time was up and it  
17 was time to retire and he would be replaced by  
18 his hand-picked successor to continue steering  
19 the ship exactly the way he had steered it,  
20 maybe that was the market expectation, I don't  
21 know, but what -- but that's not what happened,  
22 and I think that what happened and the timing  
23 on which it happened I cite to many analysts  
24 who used the word surprise and positive and  
25 good for shareholders. That's -- I'm not

0240

1 A. Metz  
2 trying to take it any further than that.  
3 Q. Okay. So it's your testimony that  
4 the reason -- the sentence that you quoted was  
5 because --

6 THE COURT REPORTER: I'm sorry. I'm  
7 sorry, sir, you are cutting out. Could you  
8 repeat.

9 MR. WEITZMAN: Yes.  
10 Q. I want to understand your testimony,  
11 Dr. Metz. It's your testimony that you did not  
12 include the HSBC report that directly follows  
13 the sentences that you did include was because  
14 you thought it was not relevant?

15 A. Correct.

16 Q. Is that correct?

17 A. I think that's what I said, yes.

18 Q. Okay. If we look at the top of  
19 page 2 of the HSBC report, do you see the  
20 paragraph titled "Mozambique write-down"?

21 A. Yes, I see that.

22 Q. Okay. The top of that -- that  
23 paragraph states, and I will read it in full:  
24 Rio will also write down the value of its  
25 Mozambique coal assets by 3 billion U.S.

0241

1 A. Metz  
2 dollars. Given that RIO bought these assets  
3 for 5 billion U.S. dollars in a hostile

4 acquisition of Riversdale Mining in 2011, this  
5 is a more recent and arguably embarrassing  
6 correction. The reason highlighted for the  
7 write-down was a lack of formal approvals for  
8 the movement of coal along the Zambezi river by  
9 barge and a revision to estimates of  
10 recoverable coking coal volumes. We have never  
11 incorporated Mozambique assets into our  
12 earnings estimates, as we have been unaware  
13 (sic) of the development path.

14 Do you believe it's relevant to your  
15 analysis that this analyst never incorporated  
16 any Mozambique assets into their model?

17 A. No.

18 Q. Do you think it's relevant whether  
19 analysts incorporated Mozambique into their  
20 models at all?

21 A. I hadn't thought about it in those  
22 terms. What's relevant to my analysis is --  
23 again, the only conclusion I am trying to draw,  
24 we all accept, I think, the fact that there is  
25 no statistically significant movement on

0242

1 A. Metz

2 January 17th. The only point I am trying to  
3 make is that we don't learn very much from  
4 that. So with that opinion --

5 Q. Sir, can I pause you there.

6 A. I'm sorry?

7 Q. Can I pause you right there, because  
8 I just want to understand something about that.

9 You have also hypothesized that the  
10 impairment could well have put negative  
11 pressure on the ADR price; correct? As the  
12 other conclusion you are asking the court to  
13 draw.

14 MR. BEDNAR: Objection.

15 A. I mean, my conclusions are stated in  
16 the report. I am saying there is no movement  
17 on that day and I am trying to explain why that  
18 absence of movement is not particularly  
19 informative of any strong conclusions. My  
20 concern is that somebody would look at that  
21 absence of movement and conclude, well,  
22 therefore, the write-down doesn't matter, and I  
23 don't think that that's a fair inference to  
24 draw from the evidence. That's what I am  
25 trying to explain.

0243

1 A. Metz

2 Q. Sir, is it relevant to your  
3 conclusion as to whether there could well have  
4 been negative pressure on the ADR price as a  
5 result of the impairment that equity analysts  
6 were not incorporating Mozambique assets into  
7 their revenue models or earnings estimates long  
8 before January 2013, is that relevant to you?

9 MR. BEDNAR: Objection. Objection.

10 A. What -- what's relevant is that some  
11 were, some put value on Riversdale or RTCM, as  
12 it was called at the time. Some expressed  
13 negative surprise to the announcement of the  
14 write-down. I don't claim, nor do I require,  
15 nor do I expect that all analysts are uniformly  
16 of that opinion, and demonstrably not all  
17 analysts are uniformly of that opinion.

18 Q. Sir, you are asking this court to  
19 trust you as an expert witness and rely on your  
20 expert opinions; correct?

21 A. Yes.

22 Q. Okay. You agree with me, sir, do  
23 you not, that for the court to trust you, you  
24 can't be engaging in cherry-picking of opinions  
25 from analysts, do you agree with that?

0244

1 A. Metz

2 MR. BEDNAR: Objection.

3 Argumentative. Mischaracterizes his  
4 testimony and his report.

5 Q. Sir, do you agree you shouldn't be  
6 cherry-picking analyst reports to present only  
7 one side that's favorable to your conclusions?

8 A. I think by definition of the words  
9 "cherry picking" it sounds like bad practice.

10 Q. Can I take that as a yes, that you  
11 shouldn't be engaged in selectively quoting and  
12 omitting the portions that are unfavorable to  
13 your conclusions when presenting your expert  
14 opinion to the court?

15 MR. BEDNAR: Objection. This is  
16 argumentative. You have asked him to agree  
17 with your interpretation of one sentence of  
18 this report that you have cherry-picked  
19 from this report. He didn't give you the  
20 answer that you wanted. You are now  
21 arguing with him and you are asking the  
22 same question over and over again, and I  
23 will make the same objection every time you  
24 do it.

25 MR. WEITZMAN: And you are welcome

0245

1 A. Metz

2 to do so.

3 Q. Dr. Metz, would you agree with me  
4 that you should not be engaging in that type of  
5 conduct when presenting your opinion --

6 A. What type of conduct?

7 MR. BEDNAR: Avi, you cut out at the  
8 tail end of that.

9 Q. That you should not be  
10 cherry-picking analyst reports to omit the  
11 portions that are contrary to your conclusions?

12 MR. BEDNAR: And I object if your  
13 implication is that he has done that here.

14 A. If -- if an expert is trying to make  
15 the case that there were analysts who thought X  
16 and then proceeds to present evidence of  
17 analysts who thought X, that would seem to me  
18 to be appropriate. If an expert -- let me  
19 finish. If -- if an expert says -- let me  
20 finish. If an expert says every analyst on  
21 earth thought X and was aware of an analyst who  
22 thought not X and tried to conceal that, that  
23 seems like very bad practice, but none of  
24 this -- I mean, I'm sorry, with respect, none  
25 of this applies to me or my report or anything

0246

1 A. Metz

2 that I did.

3 Q. Could we turn to your rebuttal  
4 report, Exhibit 225, and if you would turn to  
5 page 56. I am going to draw your attention to  
6 paragraph 124 in particular.

7 A. Okay. I'm sorry. You are just  
8 moving a little faster than I am. What's the  
9 exhibit number, please?

10 Q. It's Exhibit 225. It's your  
11 rebuttal report. It's page 56.

12 A. 225. Page 56. Okay.

13 Q. I am going to draw your attention to  
14 paragraph 124 at the top.

15 A. Uh-huh.

16 Q. Paragraph 124 says: "HSBC agreed,  
17 stating that the write-down was 'embarrassing'  
18 and 'unusual'," and then you quote from the  
19 paragraph I just read into the record from the  
20 HSBC report. Do you see that?

21 A. Yes.

22 Q. And do you see that you have an  
23 ellipses five lines down, three dots?



24 A. Uh-huh.

25 Q. And the very sentence you omitted

0247

1 A. Metz

2 from the HSBC report and did not include in  
3 your expert report was the sentence that I had  
4 read into the record, quote, "we have never  
5 incorporated Mozambique assets into our  
6 earnings estimates, as we have been unsure of  
7 the development path."

8 A. Uh-huh.

9 Q. Did you make the decision to omit  
10 that sentence or did a member of your team?

11 A. I am responsible for the quote as  
12 it's presented here.

13 Q. Do you agree with me that that  
14 sentence in the HSBC report which you proffered  
15 to the court as helpful to your conclusion,  
16 that that one sentence that you omitted was  
17 unhelpful to -- unsupportive of your  
18 conclusion?

19 A. No.

20 MR. BEDNAR: Objection.

21 A. No. The point of this quote is that  
22 the write-down is whatever the words were,  
23 embarrassing and unusual, which are things to  
24 which the market might react. HSBC didn't put  
25 Rio into its valuation not because it doesn't

0248

1 A. Metz

2 have value, but because it was unsure of how to  
3 model it. Now, that's HSBC's problem and issue  
4 and they discuss it. This doesn't mean that if  
5 you had asked HSBC 'do you think there is value  
6 here' that they would have said 'no, we are not  
7 modeling it because we think it's worthless.'  
8 That's not what that sentence means. They are  
9 saying 'we didn't incorporate it into our  
10 valuation because we were unsure of the  
11 development path.' Other people could have  
12 incorporated -- I remember one analyst, I don't  
13 know which one, who says 'because we are not  
14 getting great data, we are just gonna carry it  
15 at half the purchase price.' That's how some  
16 people chose to deal with the relative dearth  
17 of information and specifics coming from Rio,  
18 but to try and interpret that sentence to mean  
19 'we at HSBC think this thing has no value and  
20 so did everybody else,' it's just not what the  
21 sentence says.

22 Q. Sir, so just so I understand, if you  
23 were rewriting this report today, you would  
24 still omit that one sentence from the HSBC  
25 analyst report, is that your testimony, no

0249

1 A. Metz

2 regrets?

3 MR. BEDNAR: Objection.

4 A. I -- I have no regrets about how I  
5 presented this information.

6 Q. Okay.

7 A. HSBC thought that the write-down was  
8 embarrassing and unusual. That's the only  
9 point that I'm -- I'm getting out of this.

10 Q. You rely on a number of academic  
11 studies to support your conclusion that the  
12 management change can be associated with  
13 statistically significant abnormal price  
14 changes; correct?

15 A. Correct.

16 Q. Do you agree with me that when  
17 drawing conclusions about real world events  
18 from academic study, it's important for you to  
19 use studies that evaluate substantially similar  
20 circumstances to those real world events you  
21 are analyzing?

22 MR. BEDNAR: Objection.

23 A. I'm sorry, Mr. Weitzman. Could you  
24 repeat that just one more time.

25 Q. Yes. Would you agree with me that

0250

1 A. Metz

2 when drawing conclusions about real world  
3 events from academic studies, it's important to  
4 use studies that evaluate substantially similar  
5 circumstances to those real world events?

6 A. I mean, there are a lot of kind of  
7 loosey words --

8 MR. BEDNAR: Objection.

9 A. -- like substantially similar and --  
10 I think it's important to use relevant academic  
11 studies. Maybe that's acceptable formulation.

12 Q. The closer the circumstances in the  
13 studies to the real world events, the more  
14 relevant they are; correct?

15 MR. BEDNAR: Objection.

16 A. Closer to circumstances -- I -- that  
17 seems reasonable to say.

18 Q. Mr. Albanese's successor as CEO was  
19 Sam Walsh; right?

20 A. Correct.

21 Q. And he was an insider at Rio Tinto  
22 at the time; correct?

23 A. What's your definition of "insider"?

24 Q. Well, are you familiar with the  
25 commonly used phrase "insider" in the academic

0251

1 A. Metz  
2 studies that you cited?

3 A. If you mean he was an employee of  
4 Rio Tinto at the time he became CEO, yes, he  
5 was.

6 Q. One of the studies that you relied  
7 on was a study by Furtado and Rozeff. Do you  
8 recall that?

9 A. Yes, I do.

10 Q. And did you personally review that  
11 study?

12 A. Yes.

13 Q. Did you personally review it in its  
14 entirety?

15 A. Substantially, yes.

16 Q. Okay.

17 A. Acknowledge things (phonetic) that I  
18 didn't read, but, I mean, you know, I don't  
19 want to get difficult about it.

20 Q. If you turn to Exhibit 212, which is  
21 your opening report, and if you turn to page 34  
22 of the PDF.

23 A. Is that like page 34 of the report,  
24 but paragraph 79? Yeah, okay.

25 Q. Yes. Paragraph 80. If you look at

0252

1 A. Metz  
2 paragraph 80, in the middle of the paragraph  
3 you write: "Furtado and Rozeff find an average  
4 positive and statistically significant abnormal  
5 return of 0.51 percent (at the 5% level)." Did  
6 I read that correctly?

7 A. Yes.

8 (Defendant's Exhibit 280, article  
9 entitled The Wealth Effects of Company  
10 Initiated Management Changes, marked for  
11 identification.)

12 Q. Let's turn to the report itself. If  
13 you can turn to Exhibit 280. Do you recognize  
14 this as the Furtado and Rozeff study that you  
15 just cited in your opening expert report?

16 A. Bear with me a minute. I am trying  
17 not to spill all the contents of the binder out

18 again. Give me a second, please. It's  
19 Exhibit 280, is that what you said?

20 Q. Correct.

21 MR. BEDNAR: Counsel, while he is  
22 turning to that, can I just inquire whether  
23 the reporter can hear okay? Some of the  
24 people on my team are saying that they are  
25 hearing a noise or some feedback on the

0253

1 A. Metz

2 line. I wanted to make sure the reporter  
3 and the witness can both hear you okay.

4 THE VIDEOGRAPHER: This is the  
5 videographer. I am not hearing any  
6 feedback at all.

7 MR. BEDNAR: Okay. Good. Dr. Metz,  
8 can you hear okay?

9 THE WITNESS: Yes, it sounds clear  
10 to me.

11 THE COURT REPORTER: Reporter is  
12 okay.

13 MR. BEDNAR: Ms. Koch, you are okay?

14 THE COURT REPORTER: Reporter is  
15 good.

16 MR. BEDNAR: Okay. Thanks. Thanks.

17 Q. Do you have Exhibit 280 in front of  
18 you?

19 A. I do.

20 Q. Okay. And if you can turn to page  
21 153 of the document, which is page 7 on the  
22 PDF, and you will see at the top Table 4.

23 A. Uh-huh.

24 Q. And the abnormal return of  
25 0.51 percent is listed at the top of Table 4

0254

1 A. Metz

2 under Firm Size, Large; correct?

3 A. Uh-huh.

4 THE COURT REPORTER: Sir, if you can  
5 answer verbally, please.

6 THE WITNESS: Oh, my apologies.

7 A. Yes, I see that.

8 Q. Now, it states at the top of Table 4  
9 that the table reflects the, quote unquote:  
10 Two-day average announcement period abnormal  
11 returns in percent for appointments of internal  
12 and external candidates arranged by company  
13 size for 323 appointments, 1975 to 1982.

14 Do you see that?

15 A. I do.

16 Q. And if you would go back one page --  
17 two pages to page 151 of the document, and in  
18 Table 2 they broke down what type of management  
19 changes comprised the set of 323 total  
20 appointments; correct?

21 A. Uh-huh.

22 THE COURT REPORTER: Sir, can I get  
23 a verbal answer. I'm sorry. I need a  
24 verbal answer.

25 A. Yes.

0255

1 A. Metz

2 THE COURT REPORTER: Thank you.

3 A. Yes.

4 Q. In your opinion, do any of these  
5 listed dispositions match the announcement of  
6 Mr. Albanese's departure with the concurrent  
7 appointment of Sam Walsh?

8 A. I'd have to -- I'd have to spend  
9 more time with the document. I don't really  
10 remember what no mention of predecessor --  
11 appointment to a vacant post, how they define  
12 that, if it has to be vacant for how long. I  
13 agree that none of these says, you know,  
14 replacing someone terminated on the same day.

15 Q. You recognize that this table  
16 concerns 323 appointments, i.e., the  
17 appointment, let's say, of Sam Walsh as CEO;  
18 right?

19 MR. BEDNAR: Objection.

20 A. I mean, it's listed as described as  
21 disposition of the predecessor executive in the  
22 sample of 323 appointments. So in 7 cases --

23 Q. None of these --

24 A. -- they don't discuss the  
25 predecessor so --

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1 A. Metz

2 THE COURT REPORTER: I'm sorry?

3 A. Sorry. So seven cases they don't  
4 discuss the predecessor, so I don't immediately  
5 know what's happening in those seven cases.  
6 Predecessor to retire, appointment to a vacant  
7 spot. Yeah. I'm sorry, what was your  
8 question?

9 Q. In your opinion, do any of these  
10 categories in Table 2 correspond to what  
11 happened on January 17, 2013, yes or no, if you  
12 can answer?

13 A. In my opinion, which isn't the only

14 opinion that's relevant, in my opinion this  
15 table doesn't contain how I would categorize  
16 the turnover in January 17. I might point out,  
17 if I'm allowed to continue, that, for example,  
18 you might read the HSBC document we were just  
19 talking about to be essentially a retirement.  
20 I mean, I'm not saying that you would. I don't  
21 mean to put words in your mouth. But it was --  
22 if the document says stepping down by mutual  
23 consent, Sam Walsh is a safe pair of hands. So  
24 the reason I incorporated this study among the  
25 many other studies that we talk about is even

0257

1 A. Metz  
2 to those people, and I think it's a minority,  
3 but even to those people who might have said  
4 this is a run-of-the-mill, time to go,  
5 Mr. Albanese is stepping down, they are just  
6 replacing him with Walsh, ho-hum, even to that  
7 group of people there is reason to think they  
8 might have reacted positively. I wouldn't  
9 characterize January 17th that way. My reading  
10 of the commentary is that most commentators who  
11 discussed the issue wouldn't characterize it  
12 that way. Some might.

13 Q. Furtado and Rozeff, their study, in  
14 fact, shows that not all announcements of  
15 departures with successors result in  
16 statistically significant positive results;  
17 correct?

18 A. Oh, I'm tempted to say of course.

19 Q. Okay. If you turn to page 156 of  
20 the study, in the last sentence of the first  
21 full paragraph, and I will read it into the  
22 record, Furtado and Rozeff state, quote  
23 unquote: "Dismissals that are not designated  
24 as being 'under pressure' but rather are  
25 associated with internal replacements show no

0258

1 A. Metz  
2 significant wealth effects." Did I read that  
3 correctly?

4 A. Sorry. Where are you?

5 Q. The first full paragraph under  
6 Table 6 on page 156. It states, quote unquote,  
7 in the last sentence: "Similarly, dismissals  
8 that are not designated as being 'under  
9 pressure' but rather are associated with  
10 internal replacements show no significant  
11 wealth effects." Correct?

12 A. It says that, yes.

13 Q. Did I read that correctly?

14 A. Uh-huh.

15 Q. Okay. And by no significant wealth  
16 effects, does that mean that there are no  
17 statistically significant positive abnormal  
18 returns associated with such dismissals?

19 A. I mean, honestly, I -- I would need  
20 to spend more time with the document to know if  
21 that's how they define wealth effects. It's  
22 possible that that's what they mean, but, you  
23 know, maybe they have something else in mind.  
24 I don't remember.

25 Q. Sir, one of the reasons that you

0259

1 A. Metz

2 concluded that the replacement of Tom Albanese  
3 with Sam Walsh was a positive surprise is that  
4 it was designed to break with the strategy  
5 policies of Tom Albanese; is that a fair  
6 characterization of your report?

7 A. Very precise. It's not my  
8 characterization that it's gonna break  
9 strategically. It's my reading of analyst  
10 commentary who interpret it that way. I just  
11 want to be clear about that distinction.

12 Q. And the analyst commentary that  
13 interpret it that way according to you believed  
14 that the appointment of Sam Walsh would change  
15 the capital allocation strategy at Rio Tinto;  
16 is that fair to say?

17 A. Capital allocation strategy? I  
18 mean, most of -- most of what I recall is  
19 related to M&A discipline and cost control and  
20 things like that, if you want to call it  
21 capital allocation, but capital allocation  
22 could mean something else to somebody else.

23 Q. Are you aware, sir, that in the  
24 months prior to January 2013 Tom Albanese and  
25 Guy Elliott actually announced that very

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1 A. Metz

2 strategy shift that you are referring to?

3 A. Let's be clear. What strategy shift  
4 is it that they announced?

5 (Defendant's Exhibit 176, Rio Tinto  
6 Group LSE:RIO Shareholder/Analyst Call,  
7 Thursday, November 29, 2012, Bates stamped  
8 RT\_SEC\_00294847 through RT\_SEC\_00294877,  
9 marked for identification.)

10 Q. Well, let's go to the documents.  
11 Can you turn to Defendant's Exhibit 176.  
12 Defendant's Exhibit 176 is a transcript from a  
13 November 29, 2012, shareholder/analyst call of  
14 Rio Tinto.

15 Before your report, your opening or  
16 rebuttal reports, did you review a copy of this  
17 November 29, 2012, analyst call?

18 A. I -- I don't remember when I  
19 reviewed it.

20 Q. Are you aware, sir, that this  
21 analyst call is not listed among the documents  
22 you reviewed in your appendices?

23 A. Are we sure this time? I mean, I'm  
24 happy to accept --

25 Q. Fair question.

0261

1 A. Metz

2 A. -- if you are correct that it's not  
3 listed in my Appendices A. And I am not trying  
4 to be cute.

5 Q. If we can turn to page -- it's  
6 page 4 of the document.

7 A. Uh-huh.

8 Q. The one at the top that says  
9 Presentation.

10 A. Uh-huh.

11 Q. And I'll read into the record a  
12 quote from Tom Albanese on this call. In the  
13 last full paragraph, the bottom six lines,  
14 quote: "We, and the rest of the mining sector,  
15 have seen unacceptable levels of cost increases  
16 over the past 5 years, particularly here in  
17 Australia and all of our management teams do  
18 need to focus on aggressive cost compression to  
19 roll back these unsustainable cost pressures.  
20 So we're now targeting cumulative cash cost  
21 savings of over \$5 billion over the next 2  
22 years. Our focus on capital efficiency is a  
23 constant process. New projects are coming  
24 under even greater scrutiny and I would not  
25 expect any major capital approvals in the

0262

1 A. Metz

2 near-term."

3 Do you see that?

4 A. I do.

5 Q. And if I can -- did I quote -- did I  
6 read that correctly?

7 A. I believe so.



8 Q. On top of page 5, six lines down,  
9 Tom Albanese continued, quote: So we will be  
10 disciplined in our investment program, given  
11 the market volatility. Our aim is to keep an A  
12 credit rating and the desire for cash returns  
13 to shareholders.

14 Did I read that correctly?

15 A. Uh-huh.

16 THE COURT REPORTER: I'm sorry, sir.

17 Could you answer verbally.

18 THE WITNESS: I'm sorry.

19 A. Yes, I believe you read it  
20 correctly.

21 Q. This was a significant strategic  
22 announcement on November 29, 2012, wasn't it?

23 MR. BEDNAR: Objection.

24 A. Define "significant."

25 Q. Was this -- did you conduct any

0263

1 A. Metz

2 analysis to see whether analysts deemed these  
3 statements important in their analysis of Rio  
4 Tinto?

5 A. I did not conduct an analysis of  
6 market or analyst response to these statements,  
7 no.

8 (Defendant's Exhibit 286, Deutsche  
9 Bank Markets Research, Capital Allocation  
10 Held to Account, 17 January 2013, marked  
11 for identification.)

12 Q. Why don't we turn to -- turn to  
13 Exhibit 286. This is a report from Deutsche  
14 Bank dated January 17, 2013. In the first  
15 paragraph, last sentence, it states, quote:  
16 "Sam Walsh (Iron Ore CEO) has been announced as  
17 CEO successor. Somewhat long-awaited, this  
18 heralds the potential for a further improvement  
19 in capital allocation. We reiterate our Buy  
20 rec." Did I read that correctly?

21 A. I believe so.

22 Q. Okay. And does the fact that  
23 Deutsche Bank believed that the announcement of  
24 Sam Walsh as successor CEO was long awaited,  
25 does that mean to you that Deutsche Bank

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1 A. Metz

2 expected a --

3 (Phone conference interruption.)

4 THE COURT REPORTER: Sir, I'm sorry.

5 You were in the middle of a question.

6 MR. WEITZMAN: Let me -- let me  
7 repeat the question.

8 Q. Does the fact, sir, that Deutsche  
9 Bank analysts described Sam Walsh's  
10 announcement as successor CEO as long-awaited,  
11 does that inform your conclusion as to whether  
12 there was a positive surprise with respect to  
13 the announcement on January 17, 2013, that  
14 Mr. Albanese was stepping down and Sam Walsh  
15 was replacing him?

16 A. I think so. Again, long awaited  
17 could mean a lot of things. Right? A  
18 long-awaited return of something you value. It  
19 doesn't mean you were predicting it. It means  
20 you have been hoping for it. And, of course,  
21 we can read -- sorry. We could read further in  
22 the document, to the extent my eyes allow me:  
23 "Today's rapid Board response to a second  
24 misallocation of capital (Riversdale after  
25 Alcan) is the first step in this change in our

0265

1 A. Metz  
2 view with very clear message that capital  
3 spending will be subject to increased  
4 scrutiny." So my reading of this document is  
5 they welcomed this change in leadership.

6 Q. Did the fact that the Deutsche Bank  
7 analysts stated that this was long awaited  
8 suggest to you that they were expecting an  
9 announcement of a successor to Tom Albanese?

10 MR. BEDNAR: Objection. You are  
11 misquoting. It says somewhat long awaited.

12 MR. WEITZMAN: You can answer.

13 A. I wouldn't use the words "long  
14 awaited" necessarily to describe something that  
15 I was expecting. I would use the more along  
16 the lines of something I was hoping for.

17 Q. And does the fact that the Deutsche  
18 Bank analyst stated that this heralds the  
19 potential for further improvement in capital  
20 allocation suggest to you that there had  
21 already been an improvement in capital  
22 allocation announced by Tom Albanese?

23 A. I would accept that that's usually  
24 what is meant by the word "further" in that  
25 context.

0266

1 A. Metz

2 Q. Do you agree with me that the  
3 November 29th announcement at the analyst call

4 regarding improvement in capital allocation was  
5 a strategic shift by Tom Albanese along the  
6 lines of what equity analysts were commenting  
7 on in January of 2013?

8 MR. BEDNAR: Objection.

9 A. Yeah, I mean, I -- I heard comments  
10 in the November call about cost cutting. I'd  
11 have to go -- what costs, operating costs.  
12 I -- you know, again, in my reports, I will  
13 just point you to my reports, I cite report  
14 after report after report which I think are  
15 very clear in their language that they think  
16 Sam Walsh is going to do things differently and  
17 better and in favor of shareholders. I'm not  
18 saying all analysts said that. I never said  
19 all analysts said that. But many do and I  
20 provide some examples.

21 (Defendant's Exhibit 287, Investec,  
22 New CEO, Same Strategy, But Catalyst For  
23 Further Changes, 18 January 2013, marked  
24 for identification.)

25 Q. If you can turn to Exhibit 287.

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1 A. Metz

2 This is an Investec analyst report dated  
3 January 18, 2013, regarding Rio Tinto. The  
4 title of the analyst report is New CEO, Same  
5 Strategy, But Catalyst For Further Changes. Do  
6 you see that?

7 A. I do see that title.

8 Q. Does the fact that this analyst  
9 stated same strategy suggest to you that  
10 analysts were not expecting a shift in strategy  
11 from Sam Elliott, an internal candidate to  
12 replace Tom Albanese?

13 MR. BEDNAR: Objection.

14 A. No, and I -- I think, if memory  
15 serves, if you check Dr. Hubbard's report, you  
16 will find that he doesn't agree with that  
17 characterization either. I think he  
18 categorizes this report as, quote unquote,  
19 positive on the CEO change. My memory might be  
20 wrong on that point, but that's sort of what I  
21 recall.

22 (Defendant's Exhibit 288, Macquarie  
23 Equities Research, Rio Tinto Acquisition  
24 Accountability, 18 January 2013, marked for  
25 identification.)

0268

1 A. Metz

2 Q. Why don't we go to Exhibit 288.  
3 This is an analyst report from Macquarie dated  
4 January -- January 18, 2013; correct?

5 A. Uh-huh.

6 Q. The date is on the bottom of the  
7 page. And if you can turn to the second page.  
8 And in the third bullet point titled Management  
9 Changes it states, and I quote: "Although the  
10 management changes appear to have been well  
11 received, their scale and hurried nature could  
12 pose challenges in the months ahead. That  
13 said, we expect new CEO Sam Walsh to focus on  
14 continued cost cutting, strict capital  
15 management and the delivery of existing growth  
16 plans. However we expect few major strategic  
17 moves under Walsh, despite the opportunities  
18 that such volatile commodity prices might throw  
19 up." Do you see that?

20 A. I do.

21 Q. Is it fair to say that Macquarie was  
22 yet another bank whose research analyst  
23 expected that Sam Walsh would not -- would  
24 maintain the status quo as CEO?

25 MR. BEDNAR: Objection.

0269

1 A. Metz

2 A. I don't see status quo, and I think  
3 to me an important point is the management  
4 change appears to have been well received.  
5 That's -- that's what we are -- that's what we  
6 are questioning, whether this management change  
7 was well received. They seem to agree that it  
8 was.

9 (Defendant's Exhibit 289, Nomura  
10 Equity Research, Enter Sam Walsh, January  
11 17, 2013, marked for identification.)

12 Q. Can we turn to Exhibit 289. This is  
13 an analyst report from Nomura dated January 17,  
14 2013, regarding Rio Tinto; correct?

15 A. Yes, I see that.

16 Q. And if you read the second paragraph  
17 titled Significant Management Change, do you  
18 see that?

19 A. Uh-huh.

20 MR. BEDNAR: Counsel, you are not  
21 showing any of these exhibits? Are you  
22 going to put any of these exhibits on the  
23 screen?

24 MR. WEITZMAN: I think we are having  
25 technical difficulties. I think my team is

0270

1 A. Metz

2 trying to do that. I apologize, Tom.

3 Q. In the paragraph it quotes: "Sam  
4 Walsh (the new CEO with immediate effect) is  
5 well known to the market, has been with the  
6 Group since 1991, has been in charge of Rio's  
7 iron ore business since 2004, and has been on  
8 the Board since 2009. He is seen as a  
9 'straight shooter,' but the market will likely  
10 adopt a 'wait and see' approach to his  
11 leadership of this large, and diverse  
12 business." Do you see that?

13 A. I do see that.

14 Q. Fair to say that Nomura thought that  
15 the market will adopt a wait-and-see approach  
16 to Sam Walsh, Sam Walsh's appointment?

17 A. It's -- I think it's fair to say  
18 that that's their prediction. While they  
19 personally seem to think that it's a positive  
20 change, they seem to anticipate the market will  
21 take a wait-and-see approach. I would point  
22 out different from saying the market should  
23 take a wait-and-see approach.

24 Q. If you look at the next paragraph  
25 titled Increased Potential For Shareholder

0271

1 A. Metz

2 Returns, question mark.

3 A. Uh-huh.

4 Q. Nomura wrote, quote: "We do not  
5 expect to see any major change in strategy from  
6 the group with the new CEO appointment." Do  
7 you see that?

8 A. I do see that.

9 Q. Again, this analyst thought that Sam  
10 Walsh would be more of the same with respect to  
11 the strategy of Rio Tinto; is that fair to say?

12 A. I mean, if we --

13 MR. BEDNAR: Objection.

14 A. -- keep reading: We would expect  
15 recent events to bring that figure down even  
16 further, we would be surprised to see Rio  
17 involved in any M&A activity in the near term.  
18 You know --

19 Q. Didn't Tom Albanese and Guy Elliott  
20 announce that they don't expect any major M&A  
21 activity in the near term back in November  
22 2012?

23 MR. BEDNAR: Objection.

24 A. I mean, I'd have to go back whether  
25 they literally said any. They may have.

0272

1 A. Metz

2 MR. WEITZMAN: Okay. Can we go off  
3 the record and take a break.

4 THE VIDEOGRAPHER: The time is  
5 5:08 p.m. and we are going off the record.  
6 (Recess was taken from 5:08 to  
7 5:30.)

8 THE VIDEOGRAPHER: The time is  
9 5:30 p.m. and we are back on the record.

10 BY MR. WEITZMAN:

11 Q. Dr. Metz, you are familiar with the  
12 term "street earnings"; is that correct?

13 A. Yes, I am.

14 Q. And street earnings are the non-GAAP  
15 earnings numbers that take into account and  
16 exclude, for example, one-time impairments; is  
17 that correct?

18 A. Among other variations and changes  
19 and settings, yes.

20 Q. If an investor is to analyze Rio  
21 Tinto's street earnings on January 17, 2013,  
22 the impairment of RTCM wouldn't have affected  
23 Rio Tinto's underlying earnings; correct?

24 A. Let me restate your question  
25 slightly. Would --

0273

1 A. Metz

2 Q. Okay.

3 A. If your question is would certain,  
4 quote unquote, street earnings have smoothed  
5 out or ignored the impairment of RTCM, most  
6 likely yes, certain street earnings would have  
7 done that.

8 Q. Okay. Thank you.

9 Credit ratings agencies don't take  
10 into account non-recurring charges such as  
11 impairments when analyzing a company's rating;  
12 correct?

13 MR. BEDNAR: Objection.

14 A. Oh, no, no, I wouldn't agree with  
15 that.

16 Q. Okay. You worked at Moody's for  
17 fifteen years; correct?

18 A. I did.

19 Q. Moody's credit rating methodology  
20 specifically excludes non-recurring charges;  
21 isn't that correct?

22 THE COURT REPORTER: Sir, I'm sorry.  
23 You cut out. Sir, I need a repeat of the  
24 question, please. You cut out.  
25 Q. Moody's credit rating methodology

0274

1 A. Metz  
2 specifically excludes non-recurring charges;  
3 isn't that correct?  
4 A. No, that's not.  
5 MR. BEDNAR: Objection.  
6 Q. Okay. Can we go to Exhibit 230.  
7 THE VIDEOGRAPHER: Excuse me. This  
8 is the videographer. I lost the phone  
9 about a minute ago and I had no way to  
10 communicate to you. I just want to let you  
11 know that. Kristin, were you still getting  
12 it?

13 THE COURT REPORTER: Yes.

14 THE VIDEOGRAPHER: I'm sorry, sir.  
15 We lost about a minute on the audio. Just  
16 letting you know that, sir.

17 MR. WEITZMAN: Okay. I'm sorry.  
18 Let me --

19 THE COURT REPORTER: I'm sorry. You  
20 are breaking up.

21 MR. WEITZMAN: Yeah, why don't we go  
22 back and let me ask a couple questions so  
23 that they are captured in the audio.

24 THE WITNESS: Okay.

25 THE COURT REPORTER: Sure.

0275

1 A. Metz  
2 MR. WEITZMAN: Sorry to redo this,  
3 Dr. Metz.

4 THE WITNESS: Sure.

5 Q. Dr. Metz, just to reiterate your  
6 testimony a moment ago -- exclude non-recurring  
7 items like one-time impairment --

8 THE COURT REPORTER: I'm sorry, sir.  
9 You cut out at the very beginning.

10 THE VIDEOGRAPHER: Is it possible --

11 MR. WEITZMAN: Let me try --

12 THE VIDEOGRAPHER: I'm sorry. This  
13 is the videographer. Is it possible we  
14 have too many phone -- people calling in?  
15 Because when I just dialed in, it said  
16 there were 24 people dialing in and I don't  
17 know if that's the issue or not.

18 MR. WEITZMAN: I don't think so. I  
19 think -- why don't we try again.

20 THE VIDEOGRAPHER: Okay. Sir, I'm  
21 sorry.

22 Q. Dr. Metz?

23 A. Yes.

24 Q. Dr. Metz, street earnings exclude  
25 one-time impairments; correct?

0276

1 A. Metz

2 A. Among other things, yes.

3 Q. And is it correct to say that  
4 Moody's, your former employer, states in its  
5 credit rating methodology that it too excludes  
6 non-recurring charges like impairments?

7 A. Which credit rating methodology?  
8 (Defendant's Exhibit 230, Rating  
9 Methodology, Moody's Approach to Global  
10 Standard Adjustments in the Analysis of  
11 Financial Statements For Non-Financial  
12 Corporation - Part I, February 2006, marked  
13 for identification.)

14 Q. Let's turn to Exhibit 230.

15 A. Uh-huh.

16 Q. Do you recognize Defendant's  
17 Exhibit 230 as a Moody's document?

18 A. I do.

19 Q. And if you turn to page 3 of the  
20 PDF.

21 A. Uh-huh.

22 Q. And at the bottom under Adjustments  
23 it states, quote: "In general, Moody's adjusts  
24 financial statements to better reflect, for  
25 analytical purposes, the underlying economics

0277

1 A. Metz

2 of transactions and events and to improve  
3 comparability of a company's financial  
4 statements with those of its peers. More  
5 specifically, we adjust financial statements  
6 to," and in the second bullet point states:  
7 "Identify and segregate the effects of unusual  
8 or non-recurring items. By stripping out these  
9 effects, we are better able to perceive the  
10 results of ongoing, recurring and sustainable  
11 activities. Our standard adjustment 'unusual  
12 and non-recurring items' addresses this  
13 category." Do you see that?

14 A. I do see that.

15 Q. Is it correct to say that Moody's  
16 strips out from a company's financial results  
17 unusual or non-recurring items?



18 A. As part of its standard adjustments  
19 to ratios, yes.

20 Q. Okay. And those unusual or  
21 non-recurring items would include impairments  
22 like the RTCM impairment; correct?

23 A. Well, that's what I am trying to  
24 check. Do you see in the document where it  
25 says that it excludes write-downs?

0278

1 A. Metz

2 Q. I am asking you. You worked at  
3 Moody's for fifteen years. Are you aware of  
4 the methodology?

5 A. Yeah, I'm aware of the methodology.  
6 Typically -- so, I'm sorry, what's -- what's --  
7 the pending question?

8 Q. Do you know whether one-time  
9 impairments like the RTCM impairment would be  
10 stripped out of a financial statement as an  
11 unusual or non-recurring item by Moody's?

12 A. The only reason I am hesitating is  
13 Moody's typically likes to be a little  
14 conservative and so they are more likely to  
15 strip out a one-time gain than a one-time loss,  
16 but I confess, you know, whether that was true  
17 of this methodology or the methodology that may  
18 have been in place when it was rating Rio, I  
19 don't recall. So I'll accept based on the  
20 definition of the words that they may have  
21 stripped out a one-time impairment like  
22 Riversdale.

23 Q. Are you aware, sir, that equity  
24 analysts exclude non-recurring events like  
25 impairments from their analysis of a company's

0279

1 A. Metz

2 financial statement?

3 A. Again, I'm aware with the term  
4 "street earnings" that some equity analysts  
5 will do that sometimes in some circumstances,  
6 yes.

7 Q. Are you aware that there is a number  
8 of academic articles that have identified a  
9 prevalence among equity analysts and investors  
10 to strip out non-recurring items like  
11 impairment from their analysis of financial  
12 statements?

13 MR. BEDNAR: Objection.

14 A. Yeah, you have combined now analysts  
15 with investors. I --

16 Q. Let's start -- let's break that up  
17 then.

18 Are you aware, sir of the  
19 literature, academic literature, that shows  
20 that equity analysts strip out impairments when  
21 analyzing financial statements?

22 A. Again, many do many times.

23 Q. And are you aware, sir, of the  
24 academic literature that shows that investors  
25 and the market react based on street earnings,

0280

1 A. Metz

2 not GAAP earnings?

3 A. No, I have never seen a study that  
4 says that.

5 (Defendant's Exhibit 290, article  
6 entitled GAAP Versus The Street: An  
7 Empirical Assessment of Two Alternative  
8 Definitions of Earnings, marked for  
9 identification.)

10 Q. Okay. Can we turn to Exhibit 290.

11 A. Sorry. It just takes me a little  
12 bit of time with the second binder. It's bent.  
13 Uh-huh, yes.

14 Q. Defendant's Exhibit 290 is an  
15 article in the Journal of Accounting Research  
16 titled GAAP Versus the Street: An Empirical  
17 Assessment of Two Alternative Definitions of  
18 Earnings, written by Mark Bradshaw and Richard  
19 Sloan.

20 Before your signing any of your  
21 expert reports, had you reviewed this article?

22 A. Yes.

23 Q. Was that before your opening report  
24 or before your rebuttal report?

25 A. Certainly before my rebuttal report.

0281

1 A. Metz

2 Q. Okay. Before your opening report do  
3 you recall whether you reviewed this article?

4 A. I -- I don't have any recollection  
5 of having read this article before my opening  
6 report.

7 Q. Let's look at the Abstract. Let me  
8 read three sentences in the Abstract in the  
9 middle of the page. Quote: "Our results show  
10 that over the past 20 years there has been a  
11 dramatic increase in the frequency and  
12 magnitude of cases where "GAAP" and "Street"  
13 earnings differ. Further, there is a very

14 strong bias toward the reporting of a Street  
15 earnings number that exceeds the GAAP earnings  
16 number. We also show that the market response  
17 to the Street earnings number has displaced  
18 GAAP earnings as a primary determinant of stock  
19 prices," end quote. Did I read that correctly?

20 A. You did.

21 Q. Am I correct that the phrase  
22 "primary determinant of stock prices" means  
23 that it is -- that the market reacts and  
24 analyzes the street earnings more so than GAAP  
25 earnings?

0282

1 A. Metz

2 A. Well, of course that's not what you  
3 originally said.

4 Q. Well, we are working with the  
5 question that's currently posed. Am I correct  
6 about that, sir?

7 A. I agree that this study suggests  
8 that investors on average put more weight on  
9 street earnings than GAAP earnings, but the  
10 study is clear that investors put significant  
11 weight on GAAP earnings.

12 Q. Do you agree, sir, that the study  
13 concludes that the primary determinant of stock  
14 prices is street earnings, not GAAP earnings;  
15 correct?

16 A. If they say that, I'm not sure if  
17 they say that, but that would be --

18 Q. Sir, isn't the sentence I just read  
19 to you a direct quote of primary determinant of  
20 stock prices?

21 A. Again, they may use those words in  
22 the abstract.

23 Q. You agree with me that the -- in  
24 this very study the definition of street  
25 earnings excludes write-downs and impairments,

0283

1 A. Metz

2 are you aware of that?

3 A. My recollection -- I'd have to spend  
4 more time with it -- is that it includes such  
5 things as well as other adjustments from GAAP  
6 earnings. That's not the only adjustment from  
7 GAAP earnings.

8 Q. Correct. But the street earnings  
9 that are the primary determinant of stock  
10 prices, as referenced in the article, would  
11 exclude impairments; correct?

12 A. Among other things, yes.

13 Q. Okay. And if we turn to page -- you  
14 don't dispute -- well, withdrawn.

15 You are aware, sir, that the  
16 conclusion reached by Bradshaw and Sloan in  
17 this report are based on the regression  
18 analysis that they conducted; right?

19 A. Correct.

20 Q. And you don't have -- you don't  
21 dispute the methodology they use to reach their  
22 conclusion, do you?

23 A. No. I mean, in my review of the  
24 paper I -- I didn't see anything that would  
25 cause me to have a methodological objection

0284

1 A. Metz

2 to -- to their analysis.

3 Q. And you don't dispute the  
4 interpretation of their results from that  
5 regression analysis; correct?

6 A. Well, again, a little bit, yes. You  
7 know, if we just look at Table 1 where they  
8 present their regression results, I agree that  
9 when street earnings and GAAP earnings are put  
10 in what you might call a horse race, more  
11 weight is put on street earnings, but GAAP  
12 earnings remains statistically significant,  
13 meaning investors care about GAAP earnings.  
14 They also care about street earnings. And if  
15 you want to characterize that horse race as  
16 between A and B and say, well, they put more  
17 weight on street earnings than GAAP earnings, I  
18 would agree with that. But to say that it  
19 is -- I don't remember what the phrase was --  
20 determinative or -- I don't remember exactly  
21 what they said. You know, let's look at the  
22 R-square of that regression. 2 percent. So  
23 98 percent of the variation in stock prices is  
24 completely unaccounted for by anything that we are  
25 discussing. So most of the stock price action

0285

1 A. Metz

2 is not driven by street earnings. So I just --  
3 I would be careful with these words.

4 Q. Sir, the Bradshaw and Sloan study is  
5 not the only one, the only academic study that  
6 concluded that investors care more about street  
7 earnings than GAAP earnings; isn't that  
8 correct?

9 A. There are other studies which reach

10 a similar qualitative conclusion, yes.

11 Q. And are you familiar with a study by  
12 Dirk Black titled Non-GAAP Reporting: Evidence  
13 From Academia and Current Practice?

14 A. I am familiar with it, yes.

15 Q. And that study as well concluded  
16 that investors in the market look to street  
17 earnings over GAAP earnings; correct?

18 A. I'm less familiar with this one.  
19 I've spent a lot less time with this paper.  
20 I -- I don't want to quickly agree with your  
21 description of their conclusion. Can you just  
22 give me a minute to orient myself in the  
23 document?

24 Q. Sure. Well, why don't -- why don't  
25 you do that during a break, just because I have

0286

1 A. Metz  
2 limited time, and we can come back to it.

3 A. Okay. As you wish.

4 Q. Dr. Metz, according to your report,  
5 you downloaded some 32,000 news articles  
6 regarding Rio Tinto; correct?

7 A. I would want to be very careful. I  
8 don't think I want to say that I downloaded  
9 32,000 articles in full. I think it might be  
10 more correct to say we identified 32,000  
11 articles and downloaded titles and opening  
12 sentences of them. I just want to be clear.

13 Q. Okay. That was -- and the 32,000  
14 articles that you downloaded titles and opening  
15 sentences from was from a search of Factiva; is  
16 that correct?

17 A. I think I describe this in my  
18 report. I believe that's the database we use,  
19 yes.

20 Q. How did you decide -- well, let me  
21 withdraw that.

22 How many news articles did you  
23 actually download in their entirety from that  
24 32,000 database?

25 A. I -- I don't have that number.

0287

1 A. Metz

2 Q. How did you decide which articles to  
3 download in their entirety?

4 A. Well, my instructions to the team  
5 were to review what they had on those articles  
6 to determine which ones were relevant to the  
7 matter at hand. For example, looking for the

8 word "Riversdale" or "Mozambique."

9 Q. And so what -- what were the  
10 criteria and instructions you provided beside  
11 looking for the words "Riversdale" and  
12 "Mozambique" for your team to decide which  
13 articles should actually be downloaded?

14 A. Well, we discussed it. I discussed  
15 it with the team, explained what the issues  
16 were, and as a very experienced team I'm  
17 confident in their ability to flag those  
18 articles which are relevant to these issues.  
19 As always I say, you know, when in doubt, grab  
20 it, but this is a standard operating procedure  
21 that we follow in cases like this.

22 Q. So is it fair to say that you  
23 didn't -- am I -- am I to understand that you  
24 did not have a precise set of instructions as  
25 to what the team should follow to decide

0288

1 A. Metz  
2 whether the news article was relevant or not?

3 A. No, I didn't say that. My  
4 instructions --

5 Q. What were --

6 A. My instructions were to look for  
7 articles relevant to this case. I suggested  
8 some words and phrases as examples of things  
9 that would be relevant, and, as always, said  
10 not sure, we will pull it down and take a  
11 closer look.

12 Q. In -- if you could turn to  
13 Exhibit 212, which is your opening report.

14 A. Yes.

15 Q. In under Rio Tinto News in  
16 Exhibit A -- turn to Exhibit A.

17 A. Uh-huh.

18 Q. You identify 32 news articles in  
19 bullet points under Rio Tinto News.

20 A. I will take your word for it that  
21 it's 32. I haven't counted them.

22 Q. Okay. Is this the -- is this 32  
23 articles the only ones that you reviewed in  
24 connection with your opening report?

25 A. No.

0289

1 A. Metz

2 Q. How many more articles did you  
3 review in connection with your opening report?

4 A. I don't know that number.

5 Q. Did you understand that you were

6 supposed to document the documents you  
7 considered and reviewed to reach your opinions  
8 as part of your obligation as an SEC expert  
9 here?

10 A. Yes.

11 Q. Is there any document that you or  
12 your team created that would accurately  
13 identify which news articles you reviewed in  
14 connection with your opening report?

15 MR. BEDNAR: Objection.

16 A. What -- what do you mean by  
17 "reviewed"?

18 Q. Sir, I'm talking about you have  
19 stated that the 32,000 articles were not  
20 downloaded, there was just titles and a few  
21 sentences, so I am trying to figure out how  
22 many articles were actually downloaded and read  
23 beyond just the title.

24 A. And I don't --

25 Q. Here you have identified 32

0290

1 A. Metz

2 articles. I'm trying to figure out how many  
3 more articles there are that you downloaded in  
4 their entirety.

5 A. I don't have that number.

6 Q. Okay. Is there any -- is there any  
7 document back in your office or elsewhere that  
8 would reflect the news articles you actually --  
9 all of them that you actually reviewed and read  
10 in connection with your opening report?

11 A. So we have moved from downloaded to  
12 you, meaning me, reviewed and read. Off the  
13 top of my head, I don't know that there is a  
14 document of which articles I read. My  
15 understanding is I must turn over materials  
16 considered, which I believe we have  
17 satisfactorily met that requirement.

18 Q. As you sit here today, you can't  
19 advise the court how many news articles you  
20 actually read in connection with your opening  
21 report; is that correct?

22 MR. BEDNAR: Objection.

23 A. You are asking me for a number that  
24 I -- I don't have. I didn't keep track. I  
25 didn't keep count. I don't --

0291

1 A. Metz

2 Q. How about rough, is it over 50, is  
3 it over a hundred, is it over 200?

4 A. My guess is it's in the hundreds,  
5 but I -- you are making me guess. I --

6 Q. You considered, I think we have seen  
7 here in your Appendix A, a number of analyst  
8 reports as well. It's on the third -- the  
9 third page of your appendix. Correct? Third  
10 and fourth page.

11 A. Yes.

12 Q. And how many analyst reports did you  
13 read as part of reaching your conclusions and  
14 opinions in your opening report?

15 A. Again, it's not a number that I kept  
16 track of.

17 Q. So you can't tell the court -- well,  
18 let me ask it this way. Withdrawn.

19 Do you see that on page 4 of your  
20 appendix there are some bulleted analyst  
21 reports? It looks like about --

22 A. Yes, I see that.

23 Q. -- 22 analyst reports identified  
24 here.

25 A. I'll trust that you counted it

0292

1 A. Metz  
2 correctly, but yes, I see some analyst reports  
3 listed on page 4.

4 Q. And did you personally read all 22  
5 of these analyst reports?

6 A. I read at least portions, if not the  
7 entire document, of all 22 of these, yes.

8 Q. And did you read any other analyst  
9 reports in connection with your opening report  
10 other than the 22 that are identified here?

11 A. I'm sure that I did, yes.

12 Q. How many additional analyst reports  
13 did you read?

14 A. Again, I didn't keep count. I  
15 didn't keep track of that number.

16 Q. Sir, you do understand you have an  
17 obligation to disclose all the materials you  
18 considered in reaching your opinions, do you  
19 not?

20 A. Yes, I understand that very well.

21 Q. Okay. If you can't identify which  
22 analyst reports and news articles you  
23 considered in reaching your opinions, do you  
24 believe you have complied with your  
25 obligations?

0293

1 A. Metz



2 MR. BEDNAR: Objection.

3 A. I never said that I couldn't  
4 identify the analyst reports that I considered.  
5 You are asking me if I can remember how many  
6 analyst reports I personally read. If you are  
7 equating the word "considered" with the word  
8 "read," that's a particular definition of  
9 considered. We adopted a broader definition of  
10 considered.

11 Q. What is the --

12 A. The set of analysts -- the set of  
13 analyst reports that we considered, my  
14 understanding is we turned over to defense as  
15 required.

16 Q. And so are you aware that you turned  
17 over to the defense some 900 analyst reports?

18 A. Sounds about right. I thought it  
19 was 800, but if you say it's 900, that -- I'll  
20 accept your representation.

21 Q. Of those 900 analyst reports, how  
22 many did you read?

23 A. I did not keep count of how many I  
24 read. I don't know how often I can say it.

25 Q. Was it 10 percent or less or more?

0294

1 A. Metz

2 A. It was many analyst reports.

3 Q. Do you believe, sir, that you -- by  
4 providing a document dump of thousands of pages  
5 of analyst reports and then being unable to  
6 identify which ones you actually read and  
7 reviewed and considered in connection with your  
8 testimony satisfies your obligations as an  
9 expert witness in this case?

10 MR. BEDNAR: Objection.

11 Argumentative. Compound. Vague.

12 Misleading.

13 Q. Sir, let me withdraw that question.

14 You want to be an expert, you want  
15 to be designated as an expert in this case,  
16 don't you?

17 MR. BEDNAR: Objection. This is  
18 argumentative. You are misstating the  
19 rules and then asking him about  
20 qualifications of an expert. You are not  
21 reading the rules correctly.

22 MR. WEITZMAN: I am asking a  
23 different question.

24 MR. BEDNAR: He is characterizing  
25 the rules more accurately than you are.

0295

1 A. Metz

2 MR. WEITZMAN: I am asking a  
3 different question at this point.

4 THE COURT REPORTER: Counsel, I need  
5 one at a time.

6 MR. WEITZMAN: I am asking a  
7 different -- I am asking a different  
8 question at this point.

9 Q. Sir, you want the court to qualify  
10 you as an expert witness in this case; correct?

11 A. Yes.

12 Q. This would be the very first case  
13 you have ever been qualified as an expert  
14 witness in; correct?

15 A. Correct.

16 Q. Do you think that the court should  
17 have an understanding in its decision whether  
18 to qualify you as an expert witness, that it  
19 should understand which materials you reviewed  
20 in order to reach your opinions?

21 MR. BEDNAR: Objection.

22 A. You are, to my knowledge,  
23 introducing a brand new standard I've never  
24 heard before. If -- if it was important to  
25 know which documents I personally read, had

0296

1 A. Metz

2 that been the rule, I would have been very  
3 happy to keep track of it. My understanding is  
4 that's not the obligation.

5 Q. And is that your understanding based  
6 on communications with SEC?

7 MR. BEDNAR: Objection.

8 A. We had questions about how to  
9 interpret the word "considered."

10 MR. BEDNAR: And I will instruct you  
11 not to provide any specifics on your  
12 communication.

13 Q. Sir, you would agree with me that  
14 two different analysts can hold different  
15 opinions about the very same facts; correct?

16 A. That sounds like a truism. I mean,  
17 opinions about a fact might be words that  
18 people would wonder what that means, but I  
19 think I understand what you are saying and I  
20 would accept that as a truism, yes.

21 Q. Okay. And you would agree with me  
22 that specific to the Rio Tinto January 17,  
23 2013, impairment, some analysts had a certain

24 reaction to that impairment and other analysts  
25 had a different reaction to that impairment, it  
0297

1 A. Metz  
2 wasn't uniformly viewed the same way by all  
3 analysts; correct?

4 A. Yes, I would agree with that.

5 Q. And you would agree with me that  
6 selecting a single analyst report or single  
7 analyst's views is not necessarily  
8 representative of the broader view of the  
9 market; correct?

10 A. As a hypothetical?

11 Q. Yes.

12 A. Again, that seems -- it's possible  
13 that the market could hold a variety of views  
14 and no one document or quotation would  
15 summarize all the views held by the market.

16 Q. You would agree with me, sir, that  
17 in order to identify a consensus among  
18 analysts, the analyst reports need to be  
19 reviewed systematically; correct?

20 MR. BEDNAR: Objection.

21 A. Systematically, which analyst  
22 reports, consensus, I mean, these are all --  
23 it's just a little bit vague to engage on.

24 Q. It's very confusing to you, that  
25 question?

0298

1 A. Metz

2 MR. BEDNAR: Objection.

3 Argumentative.

4 Q. Dr. Metz, let me ask you this: Did  
5 you attempt to identify a consensus view among  
6 analysts prior to reaching your opinions in  
7 this case?

8 A. On -- a consensus view around what  
9 issue?

10 Q. Any issue. Did you think it was  
11 important to identify a consensus view of  
12 analysts when you were relying on analyst  
13 reports?

14 A. Well, I struggle with that question.  
15 I guess we would have to define what we mean by  
16 the word "consensus." I -- particularly in the  
17 context of January 17th my intention was to  
18 illustrate a mixed reaction to confounding news  
19 by citing some analysts who reacted negatively  
20 to the Mozambique write-down and other analysts  
21 who reacted positively to the CEO change. I

22 don't think I represented that -- I'm quite  
23 sure I did not represent that all analysts  
24 reacted negatively to the write-down or that  
25 all analysts reacted positively to the CEO

0299

1 A. Metz

2 change. That wasn't the foundation of my  
3 opinion. My opinion was we don't see a  
4 significant movement on January 17th, there are  
5 reasons we don't see a significant movement on  
6 January 17th, and I don't think we learn very  
7 much from the absence of a significant movement  
8 on January 17th.

9 Q. My question is a different one.

10 However you define consensus, did  
11 you attempt to identify a consensus view of  
12 analysts when you were relying on analyst  
13 reports for your conclusions?

14 MR. BEDNAR: Objection. Vague.

15 A. I was attempting to illustrate that  
16 multiple analysts held certain views at certain  
17 times, cite to multiple analyst reports to  
18 illustrate the fact that many analysts, or at  
19 least multiple analysts held certain views at  
20 certain times. I did not represent that it was  
21 a unanimous opinion, nor is that -- nor would I  
22 ever really expect a unanimous opinion on most  
23 things other than the most extraordinary.

24 Q. Excuse me. Do you -- do you think  
25 that the word "consensus" refers to unanimity?

0300

1 A. Metz

2 A. No.

3 MR. BEDNAR: Objection.

4 Q. Okay. So let's stick with my  
5 question about consensus rather than unanimity.  
6 I understand you did not offer the analyst  
7 reports as a unanimous view by all analysts.

8 I am asking whether you ever did an  
9 analysis to determine what the consensus view  
10 was by analysts as to the matters about which  
11 you testified based on analyst reports?

12 MR. BEDNAR: Objection.

13 A. Your question is presupposing that  
14 these are well-defined concepts with  
15 well-defined tests, which somehow I didn't run.  
16 These are not well-defined concepts with  
17 well-defined tests. I wouldn't -- I wouldn't  
18 know if somebody said 'I have established there  
19 is a consensus of opinion of X,' what would --

20 what would that mean. That might mean, for  
21 example, that of the reports that person had,  
22 which probably is not all reports, but just of  
23 the reports that person had, that based on some  
24 subjective classification that person would  
25 classify perhaps a majority of them as being in

0301

1 A. Metz  
2 one way. Okay. That might be one way to go  
3 about it, but -- but that's just one way to go  
4 about it. And in any event, that's just your  
5 classification subjectively arrived at of the  
6 particular reports you have in front of you.  
7 Does that mean that's a consensus of the  
8 market? Somebody might say so, somebody  
9 might say -- I mean, this is just not  
10 well-defined.

11 Q. Okay. If we can turn to Exhibit 212  
12 of your -- which is your expert report, and  
13 turn to paragraph 65 on page 28.

14 A. Uh-huh.

15 Q. In paragraph 65 you say some --  
16 quote -- quote unquote: "Some market analysts  
17 described the Riversdale write-down as  
18 important and surprising news and suggested  
19 that the market moved in reaction to it. For  
20 example, one equity analyst interpreted the  
21 Riversdale news as the impetus for the initial  
22 negative London stock price move." Do you see  
23 that?

24 A. Yes.

25 Q. Did I read it correctly?

0302

1 A. Metz

2 A. Uh-huh.

3 THE COURT REPORTER: Sir, could you  
4 answer verbally.

5 Q. In the --

6 THE WITNESS: I'm sorry.

7 A. Yes, I believe you read it  
8 correctly.

9 Q. And then in the quote it states,  
10 underneath that sentence, quote: RIO's closing  
11 market capitalisation last night was  
12 \$107.7 billion and at the time of writing the  
13 share price is down 4 cents -- 4 -- 4  
14 percent -- is that a 4 cents or 4 percent, what  
15 is that?

16 A. 4 percent. 4 percent.

17 Q. 4 percent or 4.3 billion -- is this

18 Canadian dollars?

19 A. I doubt it's Canadian dollars. I  
20 mean, I would expect it's U.S. dollars, but --

21 Q. Okay. I don't know what the "c"  
22 refers to. Let me read that again.

23 A. I think it means a thousand.

24 Q. Oh, okay. RIO's closing market  
25 capitalisation last night was 107.7 billion

0303

1 A. Metz

2 dollars and at the time of writing the share  
3 price is down the 4 percent or \$4.3 billion of  
4 market value lost, implying the unexpected  
5 nature of the coal impairments. Do you see  
6 that?

7 A. I do.

8 Q. You would agree with me, sir, that  
9 the movement of Rio Tinto stock in London is  
10 not relevant to your analysis of Rio Tinto's  
11 ADR prices in the United States; correct?

12 A. Not relevant? I mean, we have  
13 established a very close correspondence between  
14 the two, so to say it's irrelevant --

15 Q. Did you conduct -- did you conduct  
16 an event study on the Rio Tinto stock on the  
17 London Stock Exchange?

18 A. No, I did not.

19 Q. Why not?

20 A. It wasn't necessary for me to form  
21 my opinion. I was looking at the ADR and U.S.  
22 dollar investors.

23 Q. Do you agree with me that the  
24 JP Morgan report that you are quoting there was  
25 written in the middle of or before the close of

0304

1 A. Metz

2 the London Stock Exchange?

3 A. I mean, based on the words, yeah, I  
4 would -- it seems so, based on the words, "at  
5 the time of writing." I would interpret that  
6 to mean that the market hadn't yet closed.

7 Q. Do you know whether the Rio Tinto  
8 stock on the London Stock Exchange ended up  
9 flat, up or down for the day following the  
10 January 17, 2013, announcement?

11 A. Offhand, I don't know.

12 Q. Would it surprise you to learn that  
13 the Rio Tinto share price on the London Stock  
14 Exchange on January 17, 2013, ended up  
15 10 percent higher?

16 A. 10 percent higher?

17 Q. I'm sorry. Not 10 percent. I got  
18 the number wrong.

19 A. That would be --

20 Q. Yes. Would it surprise -- okay.

21 Would it surprise you to learn that  
22 Rio Tinto's share price on the -- ended up on  
23 the day of January 17, 2013, higher than it  
24 opened on that day?

25 A. I have -- it wouldn't surprise me.

0305

1 A. Metz

2 We didn't see a significant reaction in the  
3 U.S., so I have no particular prior about the  
4 reaction I would expect to see.

5 Q. Would you agree with me that absent  
6 an event study, though, the mere fact that the  
7 stock price is up or down in the middle of the  
8 day says very little about why the stock may  
9 have moved on that day?

10 MR. BEDNAR: Objection.

11 A. I completely agree.

12 THE COURT REPORTER: I'm sorry, sir,  
13 the answer?

14 A. I agree, which is, you know, again,  
15 why a lot of the analyst commentary assigning  
16 value to metal prices is not -- you know, is  
17 something we have to take with a giant grain of  
18 salt. It takes a lot -- establishing causality  
19 takes a lot of work. That's why we are all  
20 here today.

21 Q. Without an event study, you cannot  
22 rule out that market forces, industry forces or  
23 randomness was the reason for any stock price  
24 movement; correct?

25 A. I am prepared to accept that that's

0306

1 A. Metz

2 correct, yes.

3 Q. It would be pure speculation for an  
4 economist to draw a conclusion about the impact  
5 of an event on the market based solely on  
6 intra-day stock price movements; correct?

7 A. Not if a proper event study had been  
8 conducted, but I assume you mean without an  
9 event study.

10 Q. Without an event study, yeah.

11 A. Generally, yes, I think if an  
12 economist said 'I saw that the price went down  
13 and that's because of X' and without any

14 further analysis, I'd be skeptical about it.

15 Q. Okay.

16 A. Journalists, of course, are free to  
17 do that all the time.

18 Q. You are aware, sir, that many of the  
19 equity analysts who reported on the January 17,  
20 2013, impairment stated that it did not affect  
21 their valuation of Rio Tinto, are you aware of  
22 that?

23 MR. BEDNAR: Objection.

24 A. I am aware that some analysts said  
25 that, yes.

0307

1 A. Metz

2 Q. Have you done any analysis to  
3 determine whether analysts changed their target  
4 prices for Rio Tinto following the January 17,  
5 2013, announcement?

6 A. I did not conduct such an analysis.

7 Q. Are you aware that the overwhelming  
8 majority, 16 of 18 analysts, did not lower  
9 their target price for Rio Tinto following the  
10 January 17th impairment announcement?

11 MR. BEDNAR: Objection.

12 A. Well, to be a little more precise,  
13 accepting your numbers as correct, 16 of 18  
14 didn't lower their price after the January 17th  
15 announcement of writes down -- write-downs and  
16 CEO changes and all of the confounding news.  
17 It wasn't just a write-down announcement.  
18 There was other information there.

19 (Defendant's Exhibit 300, J.P.Morgan  
20 Cazenove, Rio Tinto PLC CEO Steps Down,  
21 But \$14bn of Writedowns Are Less of a  
22 Surprise - ALERT, 17 January 2013, marked  
23 for identification.)

24 Q. Can we turn to Exhibit 300.

25 A. Uh-huh.

0308

1 A. Metz

2 Q. This is the JP Morgan report, sir,  
3 that you quoted in paragraph 65 of your opening  
4 report that we just read; correct?

5 A. Uh-huh.

6 THE COURT REPORTER: Sir, you have  
7 to answer verbally.

8 Q. And you quoted from --

9 THE WITNESS: I apologize.

10 A. Yes.

11 Q. The title of this JP Morgan report



12 is, quote: CEO Steps Down, But \$14 billion of  
13 Writedowns Are Less of a Surprise. Do you see  
14 that?

15 A. I see that's the title, yes.

16 Q. And if you go to the section at the  
17 bottom of the first page titled Valuation &  
18 Recommendation, you quoted from the first  
19 sentence of that paragraph; correct?

20 A. I don't remember.

21 Q. I'm sorry. I couldn't hear you.  
22 Can you say that again?

23 A. Yeah, I recognize that first  
24 sentence as a quote that we recently read from  
25 my report.

0309

1 A. Metz

2 Q. Okay. You did not quote from the  
3 next sentence, so let's read that. It states,  
4 quote: We already reflect a \$13 billion and  
5 \$0.6 billion NPV for Aluminum and Mozambique  
6 Coal, therefore we see expect negligible impact  
7 to our group NPV of \$116 billion. RIO remains  
8 our preferred pick in the sector, trading at a  
9 12% discount to BHPB on 2013E P/E, and then  
10 there is a parenthetical, and a 14% discount on  
11 P/NPV, and then there is a parenthetical with  
12 numbers.

13 A. Uh-huh.

14 Q. Correct? You omitted that sentence  
15 from your discussion as to whether this --  
16 according to this JP Morgan analyst the  
17 impairment was meaningful in any way; correct?

18 MR. BEDNAR: Objection.

19 A. I -- I quoted the first sentence.

20 I -- I didn't quote other sentences, correct.

21 Q. Was it you who made the decision not  
22 to quote the second sentence in this paragraph  
23 that reflects that JP Morgan already had a  
24 valuation of Mozambique closer to half a  
25 billion than 3 plus billion dollars?

0310

1 A. Metz

2 A. I'm responsible for the content of  
3 my report.

4 Q. I understand you are responsible for  
5 it. I am trying to find out whether you made  
6 that decision.

7 Did you knowingly omit this sentence  
8 from your -- from this block quote that you  
9 included in paragraph 65 of your opening

10 report?

11 MR. BEDNAR: Objection.

12 A. Did I knowingly omit? I quoted --

13 Q. Did you make that decision --

14 A. There are lots of sentences I didn't  
15 quote. In my mind the first sentence was the  
16 relevant sentence. I quoted the relevant  
17 sentence.

18 Q. And is it your testimony --

19 THE COURT REPORTER: I'm sorry?

20 A. I'm sorry.

21 Q. Go ahead, sir.

22 A. The point -- the point was to  
23 illustrate that this write-down caught some  
24 people by surprise. I didn't say it caught  
25 everybody by surprise. I didn't even say it

0311

1 A. Metz

2 caught this JP Morgan analyst by surprise. The  
3 JP Morgan quote that I provided reinforces that  
4 idea, that even in their view, even though  
5 they, being smarter than other people, had  
6 already written it down, they understand that  
7 this impairment was kind of surprising and kind  
8 of a big deal and may very well have dropped  
9 the stock price. That's all we are getting out  
10 of it.

11 Q. What part of the title of this JP  
12 Morgan report where they say \$14 billion of  
13 write-downs are less of a surprise suggests to  
14 you that JP Morgan believed that the write-down  
15 was a surprise?

16 MR. BEDNAR: Objection. Are you  
17 asking him only about the title? Or is he  
18 allowed to answer based on the entire  
19 article?

20 MR. WEITZMAN: He can also answer  
21 based on whatever he sees, including the  
22 sentence he omitted from the -- from his  
23 expert report, which I read into the  
24 record.

25 Q. You are welcome to answer any of

0312

1 A. Metz

2 that, to rely on any of that.

3 What part of this suggests that it  
4 was a surprise to you or that JP Morgan thought  
5 it was a surprise?

6 A. The sentence I quoted suggests that  
7 JP Morgan thinks that this write-down

8 particularly of coal was a surprise to the  
9 market. They don't say -- it wasn't a surprise  
10 to them. They are very happy to tell you, I'm  
11 sure, that they are the smartest guys in the  
12 room and they weren't caught by surprise and it  
13 was already in their values. But they say that  
14 it was generally a surprise to the market, and  
15 in their smart thought it may explain why the  
16 stock prices were down for a moment. Not me  
17 saying that that's why it was down for a  
18 moment. I am simply using this as evidence  
19 that informed analysts tracking these issues  
20 recognized that this was kind of a big deal and  
21 something that investors very well may have  
22 reacted to, which is exactly what I said in my  
23 report.

24 MR. BEDNAR: Counsel, can I ask for  
25 a time check. I think your time is almost

0313

1 A. Metz

2 up.

3 MR. WEITZMAN: Yes, let's get a  
4 check on time.

5 THE VIDEOGRAPHER: We are at 7 hours  
6 right now.

7 MR. WEITZMAN: Can I -- Tom, if I  
8 can go off the record and I may be done,  
9 but if I can just check with my team, and  
10 then if I have two or three more minutes,  
11 if I can get that, because there have been  
12 some technical glitches as well.

13 MR. BEDNAR: If it's two or three  
14 more minutes.

15 THE VIDEOGRAPHER: The time is --

16 MR. WEITZMAN: Let me just check  
17 with my team. Off the record.

18 THE VIDEOGRAPHER: The time is --  
19 excuse me. The time is 6:26 p.m. and we  
20 are going off the record.

21 (Recess was taken from 6:26 to  
22 6:34.)

23 THE VIDEOGRAPHER: The time is  
24 6:34 p.m. and we are back on the record.

25 MR. WEITZMAN: Good evening,

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1 A. Metz

2 Dr. Metz. At this point in time I have no  
3 further questions and I yield to co-defense  
4 counsel for any questions they may have.

5 MR. CHEPIGA: This is Geoff Chepiga

6 from Paul Weiss on behalf of Mr. Elliott.  
7 No questions here at this time. Thank you.

8 MS. VALLETTE: And I was just going  
9 to say the same, this is Jaqueline Vallette  
10 from Jones Day. We have no questions on  
11 behalf of Mr. Albanese today. Thank you  
12 for your time, Dr. Metz.

13 THE WITNESS: Thank you.

14 THE VIDEOGRAPHER: That's it?

15 MR. BEDNAR: Counsel, I have a  
16 few clarifying -- before we go off, I  
17 have a few clarifying questions. I will  
18 try not to be long, because I know it's  
19 long in the day. I'm fine with going right  
20 into those questions and try to be  
21 efficient.

22 MR. WEITZMAN: That's fine. And  
23 yeah, we reserve any -- any time left, the  
24 few minutes, to continue questioning after  
25 you conclude.

0315

1 A. Metz

2 EXAMINATION BY

3 MR. BEDNAR:

4 Q. Dr. Metz, you were asked some  
5 questions about your experience as a consulting  
6 or testifying expert.

7 Prior to your work as a consulting  
8 and testifying expert in this case, have you  
9 ever used event studies to analyze security  
10 prices at other times in your career?

11 A. Several times. That was practice at  
12 Moody's, something I've -- I've published on a  
13 little bit. So we were frequently interested  
14 in understanding whether news or an event  
15 impacted some measure of a company's financial  
16 strength. Sometimes we might use credit risk  
17 measures, like bond spreads or CDS spreads, but  
18 sometimes we would use equity prices as a -- as  
19 a better proxy, so yes.

20 Q. And in conducting the event study at  
21 issue in this case, did you do anything to  
22 consider whether there was other firm-specific  
23 news on April 8th, 2011, besides the  
24 announcement of the Riversdale acquisition?

25 A. Of course. You know, as part of our

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1 A. Metz

2 practice we -- we download news articles,  
3 particularly around key dates of interest. We

4 reviewed the articles on April 8th and we came  
5 across nothing specific to Rio Tinto that would  
6 explain sort of positive abnormal return that  
7 we observed that day. Nothing else besides the  
8 acquisition.

9 Q. You were asked questions on the  
10 subject of your selection of the S&P Metals and  
11 Mining Select Index. Do you recall those  
12 questions?

13 A. I do.

14 Q. You were asked a number of questions  
15 about the use of S-I-C or SIC codes.

16 Is there any requirement that an  
17 economist conducting an event study give  
18 consideration to SIC codes in selecting an  
19 industry index?

20 A. No. No, there is no such  
21 requirement. In fact, in reviewing a lot of  
22 the literature on event study methodology, I  
23 don't recall seeing reference to SIC codes.  
24 I'm not saying it's not there, but I don't  
25 recall seeing it.

0317

1 A. Metz

2 Q. Are SIC -- sorry. Go ahead.

3 A. No, go ahead.

4 Q. Are SIC codes the only kinds of  
5 codes that are used in different fields to  
6 categorize companies?

7 A. Oh, no, by no means. They are --  
8 they are common. You know, they have a -- they  
9 have a lot of prevalence in the U.S. for U.S.  
10 companies. It's a -- it's a somewhat older  
11 system. But there are other systems. The  
12 Global Industrial Classification system, GICS  
13 codes. NAICS codes, North American -- I may  
14 get this wrong. North American Industrial  
15 Classification System, something like that.  
16 These are all different taxonomies that have  
17 been developed over time, and, of course, a lot  
18 of financial institutions for their own  
19 purposes will assign their own codes. Moody's,  
20 for example, assigns its own industry code.  
21 Ironically enough, that was one of the first  
22 projects I did when I joined Moody's, was  
23 revamp their entire industry code assignment.  
24 I was hired as their industrial economist.  
25 They had -- they had an industry code for ink

0318

1 A. Metz

2 manufacturer. Well, okay, maybe back in 1937  
3 that was an interesting code to have, but today  
4 it really wasn't. They didn't have a  
5 telecommunications code. So, you know, we had  
6 to revamp the system and, of course, in doing  
7 that we took a look at the prevailing different  
8 systems, SIC, GICS, NAICS, and so on and so  
9 forth, and ultimately settled on our own,  
10 because we didn't think any of them was  
11 completely satisfactorily. So no, there is  
12 nothing -- you know, SIC -- SIC codes are  
13 common. I am not saying there is anything  
14 wrong with them, but there are certainly  
15 alternatives.

16 MR. WEITZMAN: Object to the  
17 narrative and move to strike the extraneous  
18 narrative answers.

19 Q. Doctor, are there any considerations  
20 outside of industry codes that are relevant to  
21 selecting an industry index?

22 A. Well, the point of the industry  
23 index is to capture all of these things that  
24 might be expected to impact equity prices on a  
25 sector level. Commodity prices might be one of

0319

1 A. Metz  
2 those things, but, of course, there are many,  
3 many others. So what you are looking for are  
4 companies which have, you know, an economic  
5 basis to be grouped together, so you have --  
6 you have an economic view that in principle  
7 their equity prices should more or less move  
8 together and -- and that's really what you are  
9 trying to achieve. So it's an economic  
10 question of are there -- are there reasons to  
11 think that broader factors are going to move  
12 these companies, their equity prices, again,  
13 that's -- that's what we are tracking, their  
14 equity prices, more or less, together. That's  
15 essentially what you are trying to achieve with  
16 a proper industry index.

17 Q. Now, specifically within the S&P  
18 Metals and Mining Index that you were  
19 questioned about today, if a company that's in  
20 the S&P Metals and Mining Index has the SIC  
21 code for metal mining companies, does that mean  
22 that the only companies in that index that have  
23 any mining operation have that SIC code?

24 A. No, of course not. First of all,  
25 companies can have many lines of business,

0320

1 A. Metz

2 including metal mining, but it may not be a  
3 predominant line of business and so they may  
4 choose to represent themselves by some other  
5 SIC code. Rio Tinto is sort of an example in  
6 reverse, right, they have aluminum  
7 manufacturing, but they don't represent  
8 themselves as primary metals. And, of course,  
9 you have non-metallic mining. You have coal  
10 mining, all sorts of mining. So no, it's  
11 perfectly possible for a company to have a  
12 mining interest, but it's not how it identifies  
13 its primary line of business through the SIC  
14 code.

15 Q. And then similarly, if a company has  
16 the SIC code for primary metals, the steel  
17 companies that you were questioned about --

18 THE COURT REPORTER: I'm sorry, sir.  
19 I'm sorry. I'm sorry. Can I get a repeat  
20 of that question.

21 MR. BEDNAR: Sure.

22 Q. If a company has the SIC code for  
23 primary metals, that is, the steel companies  
24 that you were questioned about in the S&P  
25 Metals and Mining Index, does that mean that

0321

1 A. Metz

2 none of those companies have any mining  
3 operations?

4 A. You certainly can't assume that.  
5 Many of them might be vertically integrated and  
6 have some mining operations for inputs into  
7 their steel process. No, it doesn't -- it  
8 doesn't mean that you only make steel and do  
9 not mine. It doesn't mean that at all.

10 Q. Now, you stated that in preparation  
11 for this deposition you analyzed the S&P Metals  
12 and Mining Index with the companies that had a  
13 SIC code for primary metals removed; is that  
14 correct?

15 A. I did a little bit more than that.  
16 I -- I checked not just primary metals, but I  
17 removed everything other than SIC 10 to see if  
18 an alternative index comprised only of SIC 10  
19 companies would have reversed any of my  
20 conclusions.

21 Q. And what did you find as a result of  
22 that analysis?

23 A. I found that it did not reverse any

24 of my conclusions. When I constructed that  
25 alternative index, an equally-weighted index  
0322

1 A. Metz  
2 over those eight companies within SIC code 10  
3 that are identified on April 8th and redid my  
4 event study from scratch, I concluded that the  
5 abnormal return on April 8th was once again  
6 statistically significant. So the presence of  
7 the non-SIC 10 codes is not what was causing  
8 my results and, interestingly enough, the  
9 R-squared of a pure SIC 10 composite is very  
10 slightly lower than the R-squared of the S --  
11 S&P Metals and Mining Index on that day.

12 Q. When you were assigned with writing  
13 a rebuttal report, did you view your assignment  
14 as including that type of reply in support of  
15 your own event study?

16 A. No, my -- my understanding was that  
17 that sort of analysis in what might -- what you  
18 might say in defense of my index was out of  
19 scope for the rebuttal report, so I did not  
20 include such analysis in that report.

21 Q. And you were asked some questions  
22 about your construction of an event study using  
23 a 16-company industry index; is that correct?

24 A. Yes.

25 Q. When you performed that analysis in  
0323

1 A. Metz  
2 your rebuttal report, was that because you  
3 concluded that it was proper to use those 16  
4 companies as an industry index?

5 A. No. Again, as I explain in the  
6 rebuttal report, as a -- as a general matter, I  
7 don't think that selecting compensation peers  
8 as a general matter is a good guide to forming  
9 an industry index for an event study. You  
10 know, that's not the purpose of those  
11 companies. But I simply wanted to follow  
12 Dr. Hubbard's logic to its, frankly, logical  
13 conclusion. If that was appropriate,  
14 Dr. Hubbard suggests it is, then let's do it,  
15 so let's take all of the names that are  
16 identified in the period of interest and see  
17 what happens.

18 Q. You were asked some questions about  
19 the inclusion of the company Alcoa in that  
20 16-company index.

21 A. Uh-huh.



22 Q. Do you know whether Alcoa has any  
23 mining operations?

24 A. I seem to recall that it does. You  
25 know, I could be -- I don't have their

0324

1 A. Metz  
2 statements in front of me. I think they do  
3 some mining of materials that go into aluminum  
4 production. I recall that they are part of  
5 Hubbard's 8 index, so to argue that they should  
6 be dropped from the set of 16 is a -- is a  
7 novel suggestion to make.

8 Q. And you were also asked questions  
9 about the company Potash. Do you know as you  
10 sit here today where that company gets its  
11 Potash from?

12 A. My understanding, I could be wrong,  
13 is that they mine it. I don't think they  
14 purchase it.

15 MR. WEITZMAN: Objection.

16 Foundation.

17 Q. And do you know, doctor, whether  
18 there are steel companies in the HSBC Mining  
19 Index?

20 A. I don't know. None of us can know.

21 Q. Why is that?

22 A. Well, out of the -- and I don't  
23 remember the precise numbers, but on the order  
24 of 180, 190 constituents, we know at most 10.  
25 The rest we don't know who they are or what

0325

1 A. Metz  
2 their SIC codes are.

3 Q. You were asked some questions about  
4 the departure of Tom Albanese that was  
5 announced in January of 2013.

6 In the research that you did in  
7 preparation of your reports, did you come  
8 across any news coverage announcing Tom  
9 Albanese's departure prior to January 17th of  
10 2013?

11 A. No, I saw no such announcements.

12 Q. Did you come across any news  
13 announcing that there would be a search to  
14 replace Tom Albanese?

15 A. I saw no such announcement.

16 Q. Did you become aware at any time in  
17 your research for these reports that Rio  
18 Tinto's CFO, Guy Elliott, retired from Rio  
19 Tinto in 2013?

20 A. Yes, I recall he was scheduled to  
21 retire in 2013.

22 Q. You say he was scheduled to retire.  
23 What do you mean by that?

24 A. I think his retirement had been  
25 announced. I don't remember when exactly. But

0326

1 A. Metz

2 I don't remember when that announcement was  
3 made, but he was due to retire at some point in  
4 2013.

5 MR. BEDNAR: Bear with me for a  
6 second. I am trying to find an exhibit.

7 Q. Dr. Metz, I am putting up on the  
8 screen Defendant's Exhibit 279 that was shown  
9 to you.

10 A. Uh-huh.

11 Q. I will take you to the second page.  
12 About halfway down the page there is the  
13 section titled A New CEO. Do you see that?

14 A. I do.

15 Q. The second sentence says: "Sam  
16 Walsh is known to the market, having such a  
17 prominent position within RIO, and we view him  
18 as a very safe pair of hands." Did I read that  
19 correctly?

20 A. Yes.

21 Q. Did you come across any other  
22 analyst coverage with a similar sentiment with  
23 respect to Sam Walsh?

24 A. I saw a number of analyst reports  
25 who thought that Sam Walsh was a good choice as

0327

1 A. Metz

2 a replacement for Tom Albanese.

3 Q. The next sentence says: "It's a  
4 little surprising to see both CEO and CFO  
5 change in the same year." And then in  
6 parentheses: "CFO Guy Elliott has previously  
7 flagged he will retire during 2013), although  
8 RIO has significant bench strength and good  
9 succession planning." Did I read that  
10 correctly?

11 A. Yes.

12 Q. Did you come across any other  
13 analyst coverage portraying the CEO departure  
14 as a little surprising or otherwise surprising?

15 A. Yes. A number of analyst reports  
16 used the word "surprise" or some synonym to  
17 that to describe the shake-up at the CEO level.

18 And I think I cite several in my reports.

19 Q. And let me take down this exhibit.  
20 I think -- I think I am done with that exhibit.

21 You were asked questions about an  
22 analyst report that stated that that analyst  
23 did not have RTCM in his or her valuation of  
24 Rio Tinto. Do you remember that?

25 A. I do.

0328

1 A. Metz

2 Q. What, if any, relevance does that  
3 fact have on your analysis?

4 A. Very little that I could see.

5 Q. Why is that?

6 A. Well, there were -- I can -- I can  
7 think of at least one other analyst who  
8 expressed something similar, that RTCM was not  
9 currently reflected in the valuation. In the  
10 context of those statements it seems clear that  
11 it wasn't reflected not because it had no  
12 value, but because the analysts were unable to  
13 model it due to a lack of information. That's  
14 point number 1. Point number 2, again, the  
15 question at hand or my question about January  
16 17th was not whether these analysts necessarily  
17 would change their target prices, but whether  
18 investors more broadly might react negatively  
19 to the news of the impairment. Though we had  
20 an example earlier, some analysts were quick to  
21 point out that while they had already valued  
22 this properly, nevertheless, they could  
23 understand why many and, indeed, generally the  
24 market might be caught unaware by -- by the  
25 magnitude of that write-down. And that -- that

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1 A. Metz

2 was the point that I was trying to get at on  
3 January.

4 Q. If an analyst writes that RTCM was  
5 not included in that analyst's valuation for  
6 Rio, do you read that as meaning the same  
7 thing, that the analyst did not consider the  
8 RTCM impairment to be important?

9 MR. WEITZMAN: Objection. Form.  
10 Foundation.

11 A. No. No. I think it could mean that  
12 in a limited sense it's not important to their  
13 particular valuation, but that doesn't mean  
14 that they don't think it would be unimportant  
15 to the market or unimportant in the sense of

16 indicating other aspects of Rio Tinto. Some  
17 analyst reports talk about strategy and one  
18 more disappointment and does this call into  
19 question oversight and control and corporate  
20 control. So even if it doesn't necessarily hit  
21 their valuation, it can signal other things  
22 even to those analysts.

23 Q. In your reports you cite to academic  
24 literature related to CEO changes.

25 How does that academic literature

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1 A. Metz  
2 inform the conclusions you reach in your  
3 reports?

4 A. Well, my reading of that literature  
5 is that it's supportive and very much on point  
6 to the question at hand. That literature finds  
7 that when a CEO is forced out and replaced by  
8 somebody expected to break with sale policies,  
9 that that combination is associated on average  
10 with statistically significant positive  
11 abnormal returns. That seems to be a very fair  
12 description of the news of January 17th.

13 Q. I am going to show you an exhibit  
14 that you were shown, Defendant's Exhibit 286, a  
15 Deutsche Bank report from January 17th of 2013.  
16 Can you see that on your screen?

17 A. Yes. I have to magnify it a little  
18 bit, but yes, I see it.

19 Q. Sorry. I think I am on the wrong  
20 page. If we go about halfway down the first  
21 page, do you see a section titled A Change in  
22 Capital Allocation Strategy is a Key Catalyst?

23 A. I see that, yes.

24 Q. The Deutsche Bank analyst writes in  
25 that section, and I will read from the first

0331

1 A. Metz  
2 two sentences: "We have highlighted in a  
3 series of notes over the last 18 months the  
4 need for a change in the capital allocation  
5 strategy of the miners. Today's rapid Board  
6 response to a second misallocation of capital  
7 (Riversdale after Alcan) is the first step in  
8 this change in our view with very clear message  
9 that capital spending will be subject to  
10 increased scrutiny (the next step will be  
11 returning the unspent capital to shareholders."  
12 Did I read that correctly?

13 A. Yes.

14 Q. Did you interpret that Deutsche Bank  
15 analyst to be expressing an opinion that the  
16 appointment of Sam Walsh represented the status  
17 quo?

18 A. No, I don't think that's a fair way  
19 to read that language. It seems clear that  
20 this analyst suggests a welcome change in  
21 important aspects of corporate management.

22 Q. Bear with me just a moment.

23 A. Of course.

24 Q. I am going to show you another  
25 exhibit that you were shown by defense counsel.

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1 A. Metz

2 The number is Defendant's Exhibit 287.

3 A. Do you want me to look for it in the  
4 binder or are you going to put it up?

5 Q. I am trying to put it up.

6 A. I can -- I can get to it. It's  
7 pretty close to that. I have -- I have 287 in  
8 front of me.

9 Q. This is an Investec report from the  
10 18th of January, 2013. Under the header New  
11 CEO, Same Strategy, But Catalyst For Further  
12 Changes, the report begins: With US  
13 \$14 billion of write downs (more than double  
14 the market expectation), relating mainly to its  
15 Aluminium and Mozambique Coal divisions, it is  
16 not entirely surprising to see a significant  
17 shift in senior management. With the departure  
18 of Tom Albanese and Doug Ritchie, we expect new  
19 CEO Sam Walsh will quickly begin a tough but  
20 very process driven approach to further drive  
21 costs from the business, particularly the  
22 aluminium and coal operations, and accelerate  
23 new technologies across the group.

24 Did I read that correctly?

25 A. Yes.

0333

1 A. Metz

2 Q. And so Investec there is stating an  
3 expectation that Sam Walsh will quickly begin a  
4 process-driven approach; is that correct?

5 A. That is what it says, yes.

6 Q. And Investec -- this particular  
7 Investec analyst refers to the change in senior  
8 management as a significant shift; correct?

9 A. Yes, the analyst uses those words.

10 Q. I'll pull up Defendant's  
11 Exhibit 289. Do you see that in front of you?

12 It's a Nomura report from January 17, 2013,  
13 titled Enter Sam Walsh. Do you agree?

14 A. Yes.

15 Q. Do you see the subject headers that  
16 are in red ink on that page?

17 A. I do.

18 Q. What's the second subject header  
19 that's in red ink?

20 A. Significant management change.

21 Q. Doctor, can you describe for us the  
22 approach that you and your team took to  
23 considering analyst reports that related to the  
24 events of January 17, 2013?

25 A. Sure. We pull analyst reports from

0334

1 A. Metz

2 a third-party database that we have access to.  
3 They tag analyst reports related to certain  
4 companies. We pulled all the reports they had  
5 tagged related to Rio Tinto, and we looked at  
6 the reports that were published in and around  
7 January 17th and reviewed them for their  
8 commentary on the news of that day.

9 Q. And were you looking only for  
10 coverage that was favorable to your report?

11 A. Of course not. We were looking at  
12 all of the coverage. Some coverage was  
13 fairly --

14 Q. And what was your --

15 THE COURT REPORTER: I'm sorry, sir?

16 A. Some coverage was fairly silent on  
17 the news of the day and other coverage spoke at  
18 great length of the news of the day.

19 Q. You were asked questions by defense  
20 counsel about academic research related to the  
21 concept of street earnings versus GAAP  
22 earnings. Do you remember that?

23 A. I do.

24 Q. Are you aware of any peer-reviewed  
25 academic literature that concludes that

0335

1 A. Metz

2 investors care only about street earnings?

3 A. No. I think I was even asked that  
4 question. I'm not aware of any such study.

5 Q. Are you aware of any peer-reviewed  
6 academic literature that concludes that  
7 investors do not care about a firm's strategy?

8 A. Never seen any such study, no.

9 Q. Have you ever seen any peer-reviewed

10 academic literature that concludes that  
11 investors do not care how a firm allocates its  
12 capital?

13 A. Never seen such a study.

14 Q. You were asked some questions about  
15 the topic of credit rating.

16 If a credit rating agency does  
17 exclude impairment from the quantitative  
18 aspects of its methodology, does that mean that  
19 the credit rating agency does not consider an  
20 impairment in any aspect of its credit rating  
21 determination?

22 A. No. No, certainly not. That's what  
23 I was responding to when asked that question.  
24 Credit rating agencies look at a lot of things.  
25 They look at historical financials, which are

0336

1 A. Metz  
2 adjusted in various ways, but they also look  
3 at -- they put in their own projected future  
4 financials. Those projections can be informed  
5 by events like write-downs. So if a company is  
6 having trouble, they may lower their  
7 projections of future earnings, as one example.  
8 And, of course, most methodologies, I'm tempted  
9 to say all, but I won't go that far, but most  
10 methodologies, such as at least Moody's mining  
11 methodology, has qualitative considerations  
12 around business strategy and corporate  
13 leadership and competitive position, and those  
14 qualitative considerations can be adjusted to  
15 account for things like bad acquisitions and  
16 asset impairments. So it's -- it's very  
17 misleading to say that just because in its  
18 standard adjustments of historical data a  
19 rating agency might smooth out an asset  
20 impairment, that it's going to ignore the asset  
21 impairment when forming its credit opinion.  
22 That's just not a fair representation of the  
23 rating process as I understand it.

24 Q. And then, Dr. Metz, I have up on the  
25 screen your -- Defendant's Exhibit 212, which

0337

1 A. Metz  
2 is your opening expert report, and I am trying  
3 to take you to paragraph 65.

4 Do you see that in front of you?

5 A. I do.

6 Q. Now, you were asked questions about  
7 an analyst report that you quote an extract

8 from in paragraph 65. Specifically you were  
9 asked some questions about comments in that  
10 report that relate to intra-day movement in Rio  
11 Tinto's London stock price.

12 Did you rely on intra-day movement  
13 in London's -- excuse me -- in Rio's London  
14 stock price in support of any of the  
15 conclusions in this report?

16 A. No, not at all.

17 Q. What was your purpose in citing this  
18 particular quotation from this particular  
19 source?

20 A. Well, again, the question is whether  
21 the Riversdale write-down could have been  
22 received by some market participants as  
23 significant or important, and this is an  
24 analyst who, at least in this analyst's  
25 opinion, believes that it not only could be,

0338

1 A. Metz  
2 but, in fact, was. Again, I haven't done an  
3 analysis to confirm that. I'm not saying that  
4 this is why the stock -- the London stock price  
5 was down. I'm simply using this to show that  
6 an informed equity analyst tracking these  
7 events concluded that this write-down was  
8 consequential and surprising enough that in  
9 this analyst's opinion it could reasonably  
10 explain such a drop in stock price.

11 Q. And did you see anything in this  
12 analyst's report that would exclude -- strike  
13 that.

14 MR. BEDNAR: Dr. Metz, I don't have  
15 any other questions for you. Thank you for  
16 your time.

17 Is there anything else from defense  
18 counsel before we wrap it up?

19 MR. WEITZMAN: Yes, there is. I'm  
20 happy to proceed, but I think we probably  
21 will need a break after I go for about  
22 five, six, seven minutes, just to confer  
23 with co-defense counsel. You went for  
24 about forty minutes. I only expect about  
25 five minutes. There were some technical

0339

1 A. Metz  
2 difficulties which, I think, our  
3 stipulations envisioned, paragraph 10, that  
4 we would get additional time. In fact, I  
5 have been logged out again and can't log



6 back in, so I apologize for no video.

7 MR. BEDNAR: Okay, yeah, we are -- I  
8 think that we are fine with, you know, five  
9 minutes in light of technical issues. I  
10 think much beyond that we are starting to  
11 get beyond the time that's allotted under  
12 the rules or allowed in the stipulations,  
13 but if you want to take a short break and  
14 get organized, that's great.

15 MR. WEITZMAN: Why don't -- why  
16 don't I go for a few minutes and then we  
17 will take a short break and make sure that  
18 there isn't anything further.

19 FURTHER EXAMINATION BY

20 MR. WEITZMAN:

21 Q. Dr. Metz, a few -- a few further  
22 questions following up on the examination from  
23 the SEC.

24 You were asked questions by the SEC  
25 regarding work you did on event studies to

0340

1 A. Metz  
2 analyze securities prices while at Moody's. Do  
3 you recall that?

4 A. Yes.

5 Q. And you stated that you conducted  
6 such event studies in connection with stock  
7 prices, bond spreads, and was there something  
8 else?

9 A. Credit default swaps.

10 Q. And is it fair to say that you  
11 conducted more of those event studies with  
12 respect to bond spreads and credit default  
13 swaps than stock prices?

14 A. Not having tabulated it, I expect  
15 that would be true. That's usually the measure  
16 that we are interested in.

17 Q. And a rating -- withdrawn.

18 Is it fair to say that you have  
19 never published in a peer-reviewed journal any  
20 event studies analyzing securities prices?

21 A. Well, an event study that I did  
22 on -- on -- gosh, I don't remember if it was  
23 bond yields or CDS spreads -- I apologize, it  
24 was years ago -- on -- on sovereign debts was  
25 picked up in a chapter in a book on emerging

0341

1 A. Metz  
2 market debt. If you want to call that a  
3 peer-reviewed journal, maybe technically it's

4 not, but it was used in a handbook on the  
5 issues.

6 Q. And just to be clear, my question is  
7 specific to event studies regarding securities,  
8 securities prices.

9 A. Those are security prices. Yeah,  
10 those are securities prices.

11 Q. Okay. Sovereign debt you are  
12 classifying as a security price, like a stock  
13 market price?

14 A. Sure. In this case I think it  
15 was -- I think it was their credit default swap  
16 spread, but that's a security.

17 Q. And that was in some textbook?

18 A. Or a handbook. I don't remember  
19 what they called it, but it was a book on  
20 emerging debt markets.

21 THE COURT REPORTER: I'm sorry.

22 "Emerging debt" --

23 Q. When was that published?

24 THE COURT REPORTER: Sir, I'm sorry.

25 "Markets" --

0342

1 A. Metz

2 THE WITNESS: Emerging markets.

3 Q. When was that picked up for  
4 publication?

5 A. I don't remember.

6 Q. Was it in the past ten years?

7 A. I don't know. It was -- it was a  
8 long time ago.

9 Q. It doesn't appear on your CV;  
10 correct?

11 A. It may not. It was a long time ago.

12 Q. Okay. You were also asked some  
13 questions by Mr. Bednar about an analysis you  
14 recently conducted of the SP -- S&P Metals and  
15 Mining industry where you reconfigured to only  
16 include the SIC -- SIC 10 category of stocks in  
17 your analysis; is that correct?

18 A. Correct.

19 Q. You conducted that in the past is it  
20 one, two, three, four days? How many days has  
21 it been since you conducted that analysis?

22 A. It's been in the past few days.

23 Q. Okay. And did you have to obtain  
24 any new data to conduct that analysis or did  
25 you have all that data previously?

0343

1 A. Metz

2 A. I imagine we had to pull the stock  
3 price data for those eight companies. I'm not  
4 sure that we had that lying around.

5 Q. You had access to that stock price  
6 data for the eight companies prior to your --  
7 the issuance of your rebuttal report; correct?

8 A. Yes.

9 Q. And how long would you estimate did  
10 it take you to run this new analysis, was it a  
11 matter of minutes, hours, days?

12 A. Minutes and hours.

13 Q. Okay. Did you conduct it or did  
14 members of your team conduct this analysis?

15 A. I asked members of my team to  
16 conduct this analysis.

17 Q. Did you review the results  
18 personally?

19 A. Yes.

20 Q. And is it fair to say that --  
21 withdrawn.

22 Do you recall that Professor Hubbard  
23 criticized your choice of the S&P Metals and  
24 Mining Industry Index in his opening and  
25 rebuttal report?

0344

1 A. Metz

2 MR. BEDNAR: Objection.

3 A. In his report. As far as I know, he  
4 has just the one report.

5 Q. Yes.

6 A. Yes.

7 Q. And do you recall that one of the  
8 criticisms he leveled in his report was the  
9 issue surrounding the classification under 610  
10 versus other industries in the S&P Metals and  
11 Mining report; correct?

12 A. I remember he had some discussion on  
13 SIC code classifications, yes.

14 Q. And you understood that your task in  
15 issuing -- in coming up with your rebuttal  
16 report was to respond to Dr. Metz's report --  
17 I'm sorry -- Professor Hubbard's report;  
18 correct?

19 MR. BEDNAR: Objection.

20 A. I -- yeah, I think that's too broad.  
21 It wasn't just to respond to it. It was to  
22 respond to -- in particular ways to particular  
23 things. In particular, my understanding was  
24 that it was out of scope for me to defend, as  
25 an example, the S&P Metals and Mining Index

0345

1 A. Metz  
2 against Dr. Hubbard's criticisms.

3 Q. And why was it -- what basis do you  
4 have -- withdrawn.

5 Who told you it was out of scope to  
6 defend the S&P Metals and Mining industry you  
7 used in connection with your rebuttal report?

8 A. I --

9 MR. BEDNAR: I am going to object.  
10 Counsel, I need to interject here. I am  
11 going to object to the extent that you are  
12 calling for the specifics of his  
13 communications with us. Part of what you  
14 are getting into here is what is rebuttal  
15 versus reply, which is a distinction that  
16 you have raised in this case and, you know,  
17 other than asking him specifically about  
18 his conversations with us -- I mean, he  
19 told you what his understanding of his  
20 assignment was. If you really want to ask  
21 him questions about what we told him that  
22 you claim the proper scope was, I have to  
23 object to that.

24 MR. WEITZMAN: I think I'm entitled  
25 to inquire as to the basis for his

0346

1 A. Metz  
2 understanding as to what was in scope  
3 versus out of scope, considering, first,  
4 you elicited that testimony, and secondly,  
5 if you provided him an instruction as to  
6 what's in scope versus out of scope or  
7 assumptions or anything of the sort, that's  
8 not a privileged communication. That's not  
9 privileged.

10 MR. BEDNAR: You asked him who told  
11 you -- if you want to ask him what his  
12 understanding is, ask him what his  
13 understanding is. If you want to ask him  
14 if he was provided assumptions, you can do  
15 that. What you asked him was 'who told you  
16 X' and that's obviously calling for his  
17 communication with me.

18 MR. WEITZMAN: If you want to  
19 instruct him not to answer that question,  
20 you are welcome to do so. I am going to  
21 stand on my question.

22 Q. Dr. Metz, who instructed you that  
23 defending the S&P Metals and Mining industry

24 index and your choice of that index was out of  
25 scope with respect to your rebuttal report?

0347

1 A. Metz

2 MR. BEDNAR: I'm going to interpose  
3 the same objection. If you want to ask him  
4 if he was asked to make an assumption,  
5 something that the rule allows you to do,  
6 otherwise you are asking a question that is  
7 specifically prohibited that is protected  
8 under the rules. There is a lot of ways to  
9 get what you are looking for that are  
10 valid.

11 MR. WEITZMAN: Okay. Are you  
12 instructing him not to answer?

13 MR. BEDNAR: Yes.

14 Q. Okay. Sir, who instructed you --  
15 withdrawn.

16 Did you have conversations with the  
17 SEC as to the scope of your rebuttal report  
18 before you issued your rebuttal report?

19 MR. BEDNAR: You can answer yes or  
20 no without getting into the content.

21 A. Yes.

22 Q. And did you have an understanding  
23 following those conversations that a defense of  
24 the S&P Metals and Mining industry from the  
25 criticisms that Professor Hubbard laid in his

0348

1 A. Metz

2 own report was outside the scope of permitted  
3 rebuttal in this case?

4 MR. BEDNAR: You can answer as to  
5 your own understanding.

6 A. That was my understanding.

7 Q. Had you considered conducting the  
8 supplemental analysis regarding the eight  
9 companies with SIC codes 10 prior to issuance  
10 of your rebuttal report?

11 A. I don't specifically recall that  
12 that analysis occurred to me prior to issuing  
13 the rebuttal report, given my understanding of  
14 scope.

15 MR. BEDNAR: Counsel, you have been  
16 going for eleven minutes. How much more do  
17 you have left?

18 MR. WEITZMAN: A few more minutes.

19 Q. Do you have work product surrounding  
20 this supplemental analysis that you conducted  
21 in the past few days?

22 A. Yes.

23 RQ MR. WEITZMAN: Mr. Bednar, we  
24 request production of that work product.

25 MR. BEDNAR: Sure. Send us a

0349

1 A. Metz

2 request and we will respond.

3 Q. You were asked -- this is the last  
4 area that I plan to inquire, although I do  
5 reserve to talk to my co-defense counsel.

6 You were asked about Exhibit 212 --  
7 I'm sorry -- your opening report, paragraph 65  
8 in which you quote from the HSBC analysts. Do  
9 you recall that? This concerns the London  
10 Stock Exchange movement.

11 A. Yes.

12 Q. And you stated that you thought it  
13 was important to relay to the court what an,  
14 quote unquote, informed equity analyst  
15 concluded regarding the movement on the London  
16 Stock Exchange. Is that correct?

17 A. I don't remember if those were my  
18 exact words in answering the question or not.

19 Q. Okay. You have no reason to suspect  
20 that the equity analyst who published that  
21 report in the middle of the trading day had  
22 conducted an event study; correct?

23 A. No, I have no reason to expect that.

24 Q. Okay. And you understand that the  
25 equity analyst published that report in a

0350

1 A. Metz

2 matter of hours into the trading day,  
3 presumably; correct?

4 A. I mean, I -- I don't know the  
5 timestamp of the report.

6 Q. You recall that you testified  
7 earlier today that it was issued in the middle  
8 of the trading day or sometime before the close  
9 of trading in London?

10 A. I recall agreeing that it was -- by  
11 the words there it seems to have been written  
12 prior to closing. That's about all I can say.

13 Q. So you don't know what -- what the  
14 analyst in that report did to reach any  
15 conclusions as to what might have caused  
16 movement in Rio Tinto's stock on the London  
17 Stock Exchange midday; correct?

18 A. Just as I don't know what an analyst  
19 does when he says stocks are up because of

20 metal prices. So I agree, but I don't think  
21 this is unique in that respect.

22 Q. And you would agree --

23 THE COURT REPORTER: I'm sorry, sir.

24 I didn't hear the end of your answer.

25 A. I agree, but I don't think it is

0351

1 A. Metz

2 unique in that respect.

3 Q. You would agree with me that the  
4 equity analyst's impressions as to what might  
5 be causing the movement of stock, Rio Tinto  
6 stock, intra-day in London absent an event  
7 study is pure speculation; correct?

8 MR. BEDNAR: Objection.

9 THE COURT REPORTER: Sir, in the  
10 question did you say "speculation"? I'm  
11 sorry.

12 MR. WEITZMAN: I did.

13 A. If we want to say then that all  
14 analyst reports and all media commentary absent  
15 an event study is speculation, this isn't more  
16 speculative than the journalist who says stocks  
17 are up because metal prices rose. I don't see  
18 the difference.

19 Q. Are they equally --

20 A. I don't -- I don't think that  
21 journalist or analyst conducted any sort of an  
22 event study or statistical analysis to  
23 determine that spot commodity prices were  
24 causally related to an increase in a bunch of  
25 equity prices, I don't --

0352

1 A. Metz

2 Q. Just to understand, is it your view  
3 then that they are equally speculative, both  
4 the analysts who are talking about metal price  
5 movements and the analysts who are talking  
6 about the movement of Rio Tinto stock on the  
7 London Stock Exchange on January 17?

8 MR. BEDNAR: Objection.

9 A. I have no reason to believe that  
10 either one reached a conclusion based on an  
11 event study.

12 Q. And in your field an event study is  
13 what's the minimum that's required to make a  
14 generally accepted (inaudible) --

15 THE COURT REPORTER: I'm sorry.

16 Sir, I'm sorry, you broke up. Sir, I'm  
17 sorry, you broke up. I need a repeat of

18 that question.

19 Q. Sir, in your field of economics you  
20 can't reach conclusions about the cause of  
21 stock price movements without at a minimum  
22 conducting an event study; correct?

23 A. You have the word "can't." The -- a  
24 commonly accepted practice to try and determine  
25 forms of loss causation is to run an event  
0353

1 A. Metz  
2 study. That's why Dr. Hubbard and I are not  
3 relying on media commentary, but are conducting  
4 event studies. I'm not -- for example, there  
5 is a media report that says Rio Tinto is up  
6 because of the acquisition, right? I'm not  
7 relying on that to form my opinion. I  
8 conducted an event study to form my opinion.  
9 But to disparage this particular's analyst's  
10 comment as somehow worse or less reliable than  
11 other analysts, I don't understand on what  
12 basis you want to make that disparagement.

13 MR. WEITZMAN: If we can take a  
14 break so I can confer with joint defense  
15 counsel.

16 THE VIDEOGRAPHER: The time is  
17 7:33 p.m. and we are going off the record.  
18 (Recess was taken from 7:33 to  
19 7:36.)

20 THE VIDEOGRAPHER: The time is  
21 7:36 p.m. and we are back on the record.

22 MR. WEITZMAN: Dr. Metz, thank you  
23 for your time today. We have no further  
24 questions on behalf of Rio Tinto.

25 THE WITNESS: Thank you very much.  
0354

1 A. Metz

2 MR. WEITZMAN: Thanks, everyone.  
3 Thanks to the reporter and videographer  
4 especially.

5 THE VIDEOGRAPHER: No problem. The  
6 time is 7:37 p.m. and this ends the  
7 deposition of Albert Metz.

8 (Discussion off the record.)

9 THE VIDEOGRAPHER: The time is  
10 7:37 p.m. and we are back on the record.

11 MR. WEITZMAN: Tom, there were a  
12 number of instances where I requested  
13 documents and analyses, including  
14 supplemental analysis that had not  
15 previously been disclosed. Upon production



16 of those materials we may seek to reopen  
17 the deposition and I reserve the right to  
18 seek to reopen the deposition,  
19 notwithstanding that we are closing it  
20 today.

21 MR. BEDNAR: Okay. We reserve the  
22 right to object to that. If you could put  
23 your requests into some form of writing  
24 just so that we know that what you said in  
25 the deposition is exactly what you want,

0355

1 A. Metz  
2 that would be helpful, but we will respond  
3 to those requests.

4 MR. WEITZMAN: Great. Thank you.  
5 And now I am truly done.

6 THE VIDEOGRAPHER: Okay.

7 MR. WEITZMAN: Thank you, Dr. Metz.

8 THE VIDEOGRAPHER: The time is  
9 7:38 p.m. and, once again, this ends the  
10 deposition of Mr. Albert Metz.

11 (Time noted: 7:38 p.m.)  
12  
13

14 -----  
15 ALBERT DIEDERICH METZ  
16

17 Subscribed and sworn to before me  
18 this day of 2020.  
19  
20 -----  
21  
22  
23  
24  
25

0356

1  
2 C E R T I F I C A T E  
3

4 STATE OF NEW YORK )  
5 ) ss.:  
6 COUNTY OF NASSAU )  
7

8 I, KRISTIN KOCH, a Notary Public  
9 within and for the State of New York, do  
10 hereby certify:

11 That ALBERT DIEDERICH METZ, the  
12 witness whose deposition is hereinbefore  
13 set forth, was duly sworn by me and that

such deposition is a true record of the testimony given by such witness.

I further certify that I am not related to any of the parties to this action by blood or marriage; and that I am in no way interested in the outcome of this matter.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of June, 2020.

-----  
KRISTIN KOCH, RPR, RMR, CRR, CLR

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2 ERRATA SHEET FOR THE TRANSCRIPT OF:  
3 Case Name: SEC v. Rio Tinto  
4 Dep. Date: June 17, 2020  
5 Deponent: Albert Diederich Metz  
6 CORRECTIONS:  
7 Pg. Ln. Now Reads Should Read Reason  
8 \_\_\_\_\_  
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20 \_\_\_\_\_  
21 Signature of Deponent  
22 SUBSCRIBED AND SWORN BEFORE ME  
23 THIS \_\_\_\_ DAY OF \_\_\_\_\_, 2020.  
24  
25 \_\_\_\_\_  
(Notary Public) MY COMMISSION EXPIRES: \_\_\_\_\_

## EXHIBIT 6

**UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK**

**SECURITIES AND EXCHANGE COMMISSION,**

**Plaintiff,**

**No. 1:17-cv-7994**

**v.**

**RIO TINTO PLC, RIO TINTO LIMITED,  
THOMAS ALBANESE, and GUY ROBERT  
ELLIOTT,**

**Defendants.**

**EXPERT REPORT OF ALBERT METZ, PH.D.**

**December 20, 2019**

**Defs.' Ex.**

**212**

exhibitsticker.com



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## **I. INTRODUCTION**

1. I, Albert Metz, am a PhD economist specializing in econometrics and statistics, finance, institutional and consumer credit, real estate, risk modeling and assessment, and numerical methods. I am a Managing Director at Global Economics Group, Inc., a Chicago-based firm which specializes in the application of economic theories and principles to a variety of contexts, including in litigation involving antitrust, labor, intellectual property, finance, statistics, and valuation issues.

2. My work focuses on matters involving fraud, conspiracies and manipulations, with an emphasis on financial markets, particularly fixed income and commodities markets. I specialize in the detection of this type of behavior, the assessment of market impact, and the quantification of damages, both in standard one-side markets and in multi-sided platforms.

3. Prior to joining Global Economics Group, I was employed by Moody's Investors Service for fifteen years where, among other responsibilities, I managed the Global Methodology Development Group, which had sole responsibility for developing credit rating methodologies and econometric and statistical models for all rated financial instruments globally. I also managed the Credit Policy Research Group which conducts research on corporate, municipal, sovereign and financial institution credit issues. As a result of my experience in statistics, finance and risk modeling, much of my career has been spent analyzing and making inferences about how quickly and reliably, and to what degree, new information impacts securities prices.

4. I have been asked by the Securities and Exchange Commission ("SEC") in this matter to: (i) examine and opine on whether the market for Rio Tinto American Depository

Receipts (ADRs)<sup>1</sup> was efficient prior to the time Rio Tinto acquired the Riversdale<sup>2</sup> mining assets through the day it wrote off most of the Riversdale acquisition, that is, from at least December 2010 through January 17, 2013 (the “period of interest”); (ii) examine and opine on the impact and importance of new information released to the market on the price of Rio Tinto’s U.S. exchange-traded ADRs on various days throughout this period of interest, including the day of acquisition and the day Rio Tinto disclosed the write-off; (iii) describe reasons why the ADR price movement on January 17, 2013 may have been affected by other news in addition to the impairment announcement; and (iv) provide general background on bonds, the bond market, and Rio Tinto’s issuance of certain bonds during the period of interest.

5. The materials I have considered in forming my opinions are summarized in **Appendix A**. Global Economics Group is being compensated at an hourly rate of \$700 per hour for my work on this matter, and at rates between \$150 and \$400 for members of my staff who performed work in connection with this report under my direction and supervision. My compensation is in no way contingent on the outcome of this case. My qualifications are described below.

## II. QUALIFICATIONS

6. I received my Ph.D. in Economics from the University of Chicago, where I specialized in finance, monetary economics, statistics and econometrics and numerical methods. I was the first student to be awarded Distinction in Econometrics by the Economics Department.

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<sup>1</sup> American Depositary Receipts (ADRs) and American Depositary Shares (ADSs) are often used interchangeably. See <https://www.sec.gov/investor/alerts/adr-bulletin.pdf>.

<sup>2</sup> Rio Tinto later renamed Riversdale “Rio Tinto Coal Mozambique,” but for ease of exposition, I refer to it as Riversdale throughout this report.

I also received my M.A. in Economics from the University of Chicago and my B.A. in Economics from Occidental College, where I graduated summa cum laude.

7. Prior to my career as an economic consultant, I was an economist at Security Capital Group, a Chicago-based real estate investment and management company. I also worked as an economist at the Congressional Budget office. For the past fifteen years, I was employed at Moody's Investors Service specializing in corporate, financial institution, sovereign and structured finance credit research and modelling. There I developed numerous econometric models of corporate and consumer credit as well as credit rating transitions.

8. Most recently, I was the Managing Director of the Global Methodology Development Group, a team of nearly 100 professionals with responsibility for developing credit models and methodologies for all asset classes across all lines of business. I frequently met with U.S., European, and Asian regulators and policy makers to discuss credit risk, credit ratings performance, risk modeling, and regulatory and antitrust and other policy matters. Before leading the Methodology Development Group, I was the Managing Director of Credit Policy Research at Moody's with responsibilities including Default Research, Model Development and Verification, and Technology.

9. I have developed patented models of default and credit rating transitions and trademarked models of regional real estate prices. I have developed models of residential mortgage default, prepayment and loss which have been used to assess the credit risk of hundreds of billions of dollars in securitizations. I have also developed several models of corporate and consumer credit, financial risk contagion, real estate market performance measures, and pharmaceutical drug development, among others. In addition, I frequently

conducted event studies to assess the impact of credit actions and announcements on corporate and sovereign costs of capital.

10. I have authored and co-authored articles in peer reviewed journals, trade publications, and Moody's Special Comments on subjects such as credit rating performance, corporate and sovereign defaults, collusion, manipulation, and screening. I have also contributed a chapter for a book on emerging markets and sovereign risk which was based, in part, on an event study analysis.

11. Part of my research over the last decade has focused on fraud, collusion, and manipulation, including the development of empirical methods known as "screens" to flag the possibility of such practices. Some of my research assisted in launching large scale investigations into financial and commodities markets. As an example, in 2008 I co-authored a research paper about a potential conspiracy by certain financial institutions to manipulate the London Interbank Offered Rate (LIBOR)—a benchmark interest rate. My co-authors and I first put forward the possibility that collusion may have been ongoing in the setting of LIBOR from significantly earlier than the start of the financial crisis. To date, billions of dollars in settlements have already been collected by authorities around the world.

12. Another example of my work on conspiracies and manipulations relates to the London Gold and Silver Fixings. In early 2014 I co-authored a paper that first pointed out the possibility of a gold conspiracy and manipulation of spot price fixings. This triggered the launching of governmental investigations around the world and dozens of private complaints.

13. As an economic consultant, I have worked for defendants, plaintiffs, and governmental agencies in matters involving fraud, conspiracies and manipulations, and multisided platforms. I have worked both in assessing liability as well as in estimating damages.

14. My qualifications are further detailed in my curriculum vitae, which is attached as **Appendix B**. My curriculum vitae lists all of my publications from the last ten years. I have not previously testified as an expert.

### **III. SUMMARY OF OPINIONS**

15. After analyzing Rio Tinto ADRs in light of an array of efficiency factors, I have concluded that the market for Rio Tinto ADRs was efficient during the period of interest, from the months leading up to when Rio Tinto acquired the Riversdale mining assets through at least when it wrote off most of the Riversdale assets.

16. After analyzing the market's reaction to Rio Tinto's acquisition of the Riversdale mining assets on April 8, 2011, I conclude that this acquisition was accretive. The market believed that these assets had upside for Rio Tinto and this was reflected in a statistically significantly positive excess return in the ADR price that day.

17. The market reacted negatively, but not significantly, to the \$3 billion Riversdale write-down and other news announced on January 17, 2013. The news of the write-down was released simultaneously with news of additional write-downs in other assets and a change in leadership of Rio Tinto. The academic literature finds that both the removal of an underperforming CEO as well as the hiring of a capable CEO can be associated with positive abnormal equity returns. The market learned of both these events at the same time negative news regarding Riversdale and another mining asset was announced.

18. Taken together, the equity market reacted significantly positively to the acquisition of the Riversdale mining assets. Upon hearing the official announcement from the Company that the mine was nearly worthless, the equity market did not react with a corresponding decline. This is not unexpected since the market learned of a change in senior management of the Company at

the same time it learned of the write-down, and this change was very well received by analysts. It is also possible that some of the weaknesses of the Riversdale mining assets were already known to the market by the time of the official write-down. This, too, would tend to limit the degree of price reaction on January 17, 2013.

19. The remainder of this report is organized as follows: **Section IV** of this report provides an overview of Rio Tinto and the allegations in this case. **Section V** explains the event study methodology, while **Section VI** describes some of its limitations. **Section VII** documents the ADR price movement at the time of the Riversdale acquisition. **Section VIII** reviews the news released on January 17, 2013. **Section IX** provides a brief primer on bonds and the bond market. **Section X** concludes. **Appendix A** lists the materials I have considered in forming my opinions, while **Appendix B** details my curriculum vitae. Finally, **Appendix C** provides evidence that Rio Tinto ADRs traded in an efficient market during the period of interest by reviewing the so-called *Cammer* factors and other factors that financial economists and courts (including in this Circuit) consider when evaluating market efficiency under the “fraud on the market” theory.

20. I reserve the right to amend this report, including to reflect new information that becomes available to me in light of the discovery process and/or future rulings from the Court.

#### **IV. OVERVIEW OF THE COMPANY AND ALLEGATIONS**

21. Rio Tinto (the “Company”) is an international mining group comprised of Rio Tinto Limited, with shares sold on the Australian Securities Exchange, and Rio Tinto plc, with shares sold on the London Stock Exchange. Thus the equity shares are dual listed, and “designed to place the shareholders of both Companies [Rio Tinto Limited and Rio Tinto, plc] in substantially the same position as if they held shares in a single entity owning all of the assets of

both Companies.”<sup>3</sup> In the U.S., Rio Tinto plc’s ordinary shares<sup>4</sup> trade on the New York Stock Exchange (“NYSE”) in the form of American Depositary Receipts with J.P. Morgan Chase as depositary and transfer agent.<sup>5</sup> ADRs are negotiable U.S. securities, issued by U.S. depositary banks, which represent a fraction of a share to multiple shares of a foreign company’s publicly traded equity depending on the particular terms of the ADR issuance.<sup>6</sup> In this case, one ADR represents one Rio Tinto plc ordinary share.<sup>7</sup>

22. Throughout the period of interest, Rio Tinto plc’s common stock traded on the London Stock Exchange while the ADRs traded on the NYSE. One would expect, and the financial literature confirms, that prices for these securities would move together after taking into account the conversion ratio and exchange rate.<sup>8</sup> **Figure 1** below shows the correspondence between the prices in Rio Tinto ADRs and the underlying ordinary shares.<sup>9</sup>

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<sup>3</sup> Rio Tinto 2012 Annual Report, p. 127.

<sup>4</sup> “Ordinary shares are the most common form of share in the UK. An ordinary share gives the right to its owner to share in the profits of the company (dividends) and to vote at general meetings of the company.” <https://www.londonstockexchange.com/traders-and-brokers/security-types/ordinary-shares/ordinary-shares.htm>.

<sup>5</sup> Rio Tinto 2012 Annual Report, pp. 127-130.

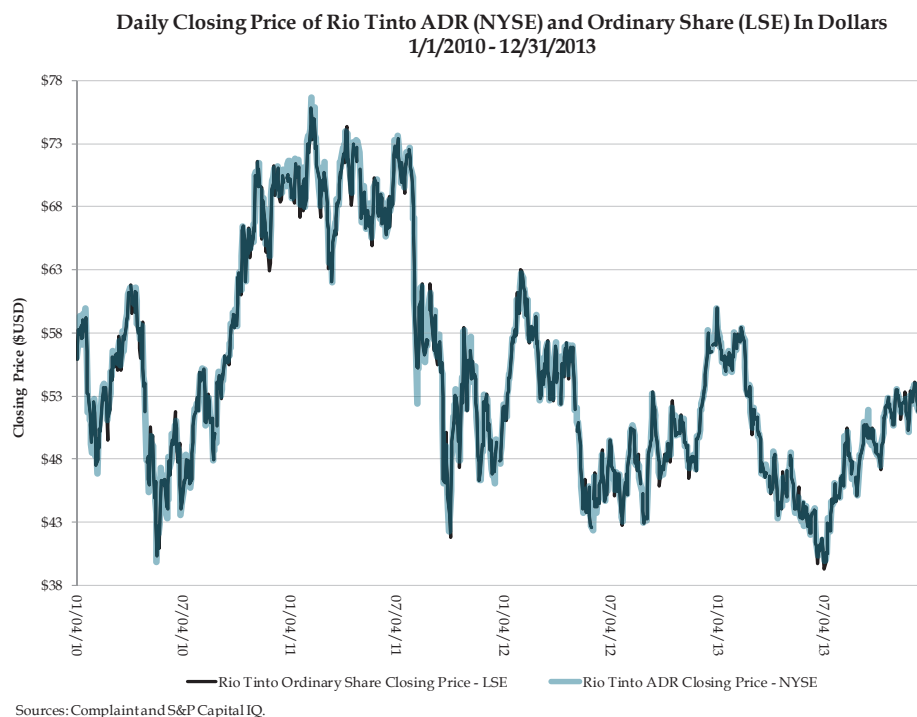
<sup>6</sup> See <https://www.sec.gov/investor/alerts/adr-bulletin.pdf>.

<sup>7</sup> Rio Tinto 2012 Annual Report, p. 130.

<sup>8</sup> Choel S. Eun & Sanjiv Sabherwal, “Cross-Border Listings and Price Discovery: Evidence from U.S.-Listed Canadian Stocks,” *The Journal of Finance* Vol. 58 (2), 2003, pp. 549-575.

<sup>9</sup> Apparent differences may be explained in part by differences in active market hours between New York and London. See, <https://www.tradinghours.com/exchanges>; <https://www.nyse.com/markets/hours-calendars>; <https://www.londonstockexchange.com/products-and-services/technical-library/millennium-exchange-technical-specifications/millennium-exchange-technical-specifications.htm>. Using Eastern Standard Time, NYSE trading hours are 9:30 AM to 4:00 PM ET and the London Stock Exchange trading hours are 3:00 AM to 11:30 AM ET.



**Figure 1**

23. Rio Tinto's earliest operations began with the Rio Tinto Mine in Spain during the late 19<sup>th</sup> century, and the Company has grown to become one of the largest mining companies in the world.<sup>10</sup> Rio Tinto described its business during the period of interest in this matter as follows:<sup>11</sup>

Rio Tinto is a leading international mining group that focuses on finding, mining and processing the Earth's mineral resources in order to maximise shareholder value. We have a diverse portfolio and a global presence: our 71,000 people work in more than 40 countries.

To deliver superior returns to shareholders over time, we take a long-term and responsible approach to our activities. This means concentrating on developing first-class orebodies into large, long-life and efficient low-cost operations, capable of providing competitive returns through business cycles.

Sustainable development is integrated into everything we do. Our operations give us the opportunity to bring long-lasting positive change to the communities, regions and countries in which we work, and our metals and

<sup>10</sup> <https://www.riotinto.com/aboutus/history-4705.aspx>.

<sup>11</sup> Any **bold** font emphasis in this report is added by me unless specified otherwise.

minerals are transformed into end products that contribute to higher living standards.

Our responsible approach to mineral development ensures we gain and maintain our licence to operate. It means we provide confidence to our stakeholders, and improve our access to the mineral resources, people and capital we need. Our five product groups summarised below are supported by our Exploration and Technology & Innovation groups.<sup>12</sup>

24. In 2010, prior to acquiring control of the Riversdale mining assets, Rio Tinto employed over 77,000 people and operated in over 40 countries, with earnings of \$14 billion, cash flows from operations of \$23.5 billion and EBITDA of \$26 billion.<sup>13</sup> In its 2013 Annual Report, the Company indicated that it had earnings of \$10 billion, cash flows from operations of \$20 billion, EBITDA of \$21 billion, and employed approximately 66,000 people.<sup>14</sup>

25. According to the Complaint filed on October 17, 2019,<sup>15</sup> Chief Executive Officer Thomas Albanese (“CEO Albanese”) and Chief Financial Officer Guy Robert Elliot (“CFO Elliot”, together with CEO Albanese, the “Individual Defendants”) and Rio Tinto deceived investors with regard to the true value of its Riversdale mining assets in Mozambique, Africa soon after acquiring it.<sup>16</sup> The Company acquired Riversdale in April 2011 for \$3.7 billion, but on January 17, 2013, the Company wrote off the majority of the assets. According to the Complaint, Defendants allegedly withheld information prior to the write-off that would have allowed the market to understand the declining value of Riversdale at an earlier date.<sup>17</sup>

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<sup>12</sup> Rio Tinto 2012 Annual Report, p. 2. The five product groups are Aluminum, Copper, Diamonds & Minerals, Energy, and Iron Ore (pp. 2-3).

<sup>13</sup> Rio Tinto 2010 Annual Report, cover through p. 2.

<sup>14</sup> Rio Tinto 2013 Annual Report, cover through p. 3 and p. 198.

<sup>15</sup> “Securities and Exchange Commission, Plaintiff, v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott, Defendants.” No. 1:17-cv-7994, United States District Court for the Southern District of New York, filed October 17, 2017 (“Complaint”).

<sup>16</sup> Complaint ¶¶ 1-2. For purposes of this report, I am not opining on whether the Complaint allegations are true.

<sup>17</sup> Complaint ¶¶ 3-9.

26. The Complaint further alleges that the Company profited from this misinformation when it issued \$5.5 billion in U.S. bonds and notes where the prospectuses for those bonds contained false information about the Riversdale mining assets, information that was known to be false by the Individual Defendants.<sup>18</sup>

## **V. EVENT STUDY METHODOLOGY**

27. Prior to discussing the market reaction to the relevant events in this matter, it is worthwhile to discuss the methodology used to establish the relationship between Company-specific news and changes in the market price of its equity shares (i.e., the ADR price).

28. My analysis assumes that Rio Tinto ADRs traded in an efficient market, one in which widely-available public information is quickly incorporated into the market price of a security and where all purchasers implicitly rely on any material misrepresentations or omissions since the value of those misrepresentations or omissions is incorporated into the market price. In **Appendix C**, I present an analysis over the period of interest that shows that Rio Tinto ADRs traded in an efficient market.

29. The Nobel prize winning economist Dr. Eugene Fama described an “efficient market” as one in which all public information is reflected in a security’s market price and security prices adjust to new publicly available information (information which might be false) rapidly and in an unbiased fashion so that it is impossible to earn excess returns by trading on

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<sup>18</sup> Complaint ¶ 6.

that information. Under this form of efficiency (called “semi-strong”), neither fundamental nor technical analysis can produce consistent excess returns.<sup>19</sup>

30. A technique often relied upon (both inside and outside the context of litigation) to establish such a causal connection between news and price is called an “event study.” An event study is a well-accepted statistical method utilized to isolate the impact of information on market prices.<sup>20</sup> Event studies have been used for over 40 years and have appeared in hundreds if not thousands of academic articles as scientific evidence in evaluating how new information affects security prices.<sup>21</sup>

31. An event study is conducted by specifying a model of *expected* price movements and then testing the extent to which *actual* price movements differ from those expectations. The critical question an event study answers is whether the difference between actual and expected price movements is so great that randomness alone can be scientifically rejected as the cause of the deviation.

32. What does it mean to “reject randomness as an explanation?” In this context, “randomness” refers to the tendency for *actual* outcomes (in this case, the actual security price) to deviate from average or *expected* outcomes in ways which appear random in nature. I will develop a very simple example to illustrate these ideas. Suppose that “Firm A” flips a coin 100 times each day, and the stock return of “Firm A” is equal to the percentage of times the coin

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<sup>19</sup> Eugene F. Fama, “Efficient Capital Markets: A Review of Theory and Empirical Work,” *The Journal of Finance* Vol. 25 (2), 1970, pp. 383-417.

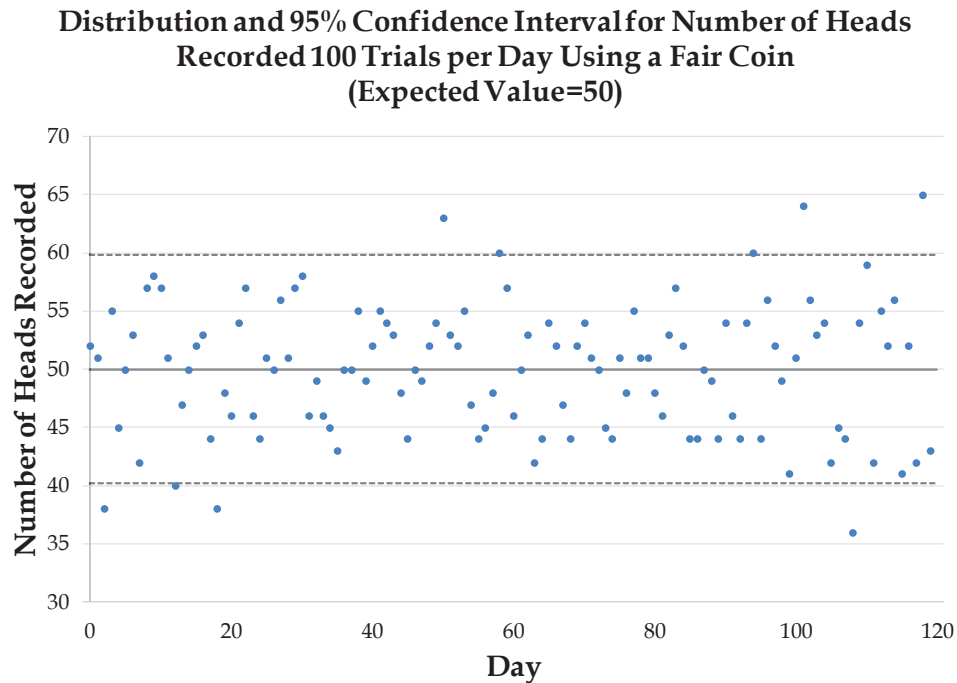
<sup>20</sup> A. Craig MacKinlay, “Event Studies in Economics and Finance,” *Journal of Economic Literature* Vol. 35, 1997, pp. 13-39 at p. 13.

<sup>21</sup> John J. Binder, “The Event Study Methodology Since 1969,” *Review of Quantitative Finance and Accounting* Vol. 11, 1998, pp. 111-137 at p. 111.

comes up Heads. Suppose that we know that the coin is fair, meaning there is a 50/50 chance of getting Heads.

33. How many Heads do we *expect* to see each day? Of course, we expect out of 100 flips of a fair coin to record 50 Heads each day. But our experience tells us that we will not always record 50. Some days we will record a few more, and some days a few less. The *actual* outcomes will sometimes (maybe even often) differ from the *expected* outcome.

34. **Figure 2** below presents some simulated data of this process: 100 random flips each day for 120 days, each flip having a 50% chance of generating a “Head.” In this batch of simulated data, we average 49.97 Heads each day. However, we recorded *exactly* 50 Heads on only 9 out of the 120 days. Statisticians have a well-developed understanding of this problem and use what are called “confidence intervals” to describe the likelihoods of different outcomes. **Figure 2** plots the expected number of Heads (50) and the statistical 95% confidence interval (indicated by the dotted lines at 40 and 60). The “95% confidence interval” means that there is only a 5% chance of observing an outcome which is outside the interval: 95% of the time the number of Heads will range between 40 and 60, and only 5% of the time will it be less than 40 or more than 60.

**Figure 2**

35. What do we conclude from this? It would seem that “random variation” can account for outcomes ranging from 40 to 60 from Firm A flipping a fair coin.

36. Now suppose that tomorrow, Firm A will purchase a new coin which might (or might not) be differently weighted. If tomorrow we record 42, or 58, or 47, or indeed any number of Heads between 40 and 60, we would not regard such an outcome as unusual for flipping a fair coin. In other words, we could not reject the hypothesis that Firm A was still using a fair 50/50 coin in order to generate returns.

37. But what if instead we record 65 Heads? That represents a deviation of 15 away from our expectation of 50 and is well outside the “95% confidence interval.” Statistically we can say that the likelihood of observing an *actual* outcome which is 15 or more away (whether 15 too high or 15 too low) from our expected outcome is less than 0.5% (i.e., this would occur approximately once in 300 days). While we cannot say that such an outcome is impossible from

a fair coin, we can say that it is highly unlikely. Instead, it is more likely that the weight of the coin has changed. Suppose further that we find news reports indicating that Firm A was hoping to purchase a heavier coin designed to produce more Heads. This qualitative information, combined with our statistical observation, suggests that the statistical results were most likely caused by the actual purchase of a new coin with a non-50/50 weight. This is the basic logic applied in an event study methodology.

38. Returning to the matter at hand, I perform an event study by specifying a model of expected price movements and then testing the extent to which actual price movements differ from those expectations. A well-accepted method for performing an event study is to estimate a market model based on a regression over some period of time (an “estimation window”) to quantify the typical relationship between the market price of the relevant security on the one hand and broad market factors on the other.<sup>22</sup> Specifically, I evaluate the relationship between Rio Tinto ADRs’ daily returns (percentage change in closing price) controlling for the daily returns of the S&P 500 Total Return Index (the “Market Index”) and the S&P Metals and Mining Index (the “Industry Index”).<sup>23, 24</sup>

39. To analyze the effect that news announced on a particular day (the “event day”) had on Rio Tinto’s ADR return, I construct a regression model using data from the prior 120 trading

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<sup>22</sup> A “regression” or “regression model” is a statistical technique for measuring the ability of one or more variables (the “independent variables”) to “explain” another variable of interest (the “dependent variable”). In this case, the daily percentage change in Rio Tinto ADRs (the ADR daily return) is the dependent variable and the contemporaneous daily returns for a market and industry index are the independent variables. For a general discussion of regression analysis, see Damodar N. Gujarati, *Basic Econometrics* (3<sup>rd</sup> ed., 1995), McGraw Hill, Chapters 1-3.

<sup>23</sup> Rio Tinto plc compares itself to the HSBC Global Mining Index; the S&P Metals and Mining Index is an appropriate peer index for the US traded ADR.

<sup>24</sup> David I. Tabak & Frederick C. Dunbar, “Materiality and Magnitude: Event Studies in the Courtroom,” *Litigation Services Handbook, The Role of the Financial Expert* (3<sup>rd</sup> ed., 2001), Chapter 19; A. Craig MacKinlay, “Event Studies in Economics and Finance,” *Journal of Economic Literature* Vol. 35, 1997, pp. 13-39.

days (roughly six months) up to but not including the event day.<sup>25</sup> In this model, I regress the ADR return on a constant, the Market Index return and the Industry Index return. Formally, I estimate the following equation (“**Equation 1**”):

$$RIO_t = \alpha + \beta_1 Market_t + \beta_2 Industry_t + \varepsilon_t$$

40. Here,  $RIO_t$  is the Rio Tinto ADR return on date  $t$ ,  $Market_t$  is the return on the S&P 500 Total Return Index on date  $t$ ,  $Industry_t$  is the return on the S&P Metals and Mining Index on date  $t$ , and  $\varepsilon_t$  is the random factor on date  $t$ .<sup>26</sup>

41. By using a “rolling” estimation window (that is, an estimation period which changes with the event day), I allow for the relationship between the Rio Tinto ADR on the one hand and industry and market factors on the other, as well as the volatility of the random factor, to change over time. Use of a rolling model to account for changing volatility and evolving relationships among market indices is accepted in peer-reviewed literature.<sup>27</sup>

42. I then use the model to measure the unexpected or abnormal return on the event day, and to form a measure of the statistical significance of that abnormal return. The “abnormal return” is simply the difference between the actual return observed on the event day and the expected return predicted by the regression model for the event day. The “statistical significance” of that abnormal return reflects the uncertainty of the market model.

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<sup>25</sup> A. Craig MacKinlay, “Event Studies in Economics and Finance,” *Journal of Economic Literature* Vol. 35, 1997, pp. 13-39 at p. 15: “For example, in an event study using daily data and the market model, the market model parameters could be estimated over the 120 days prior to the event.”

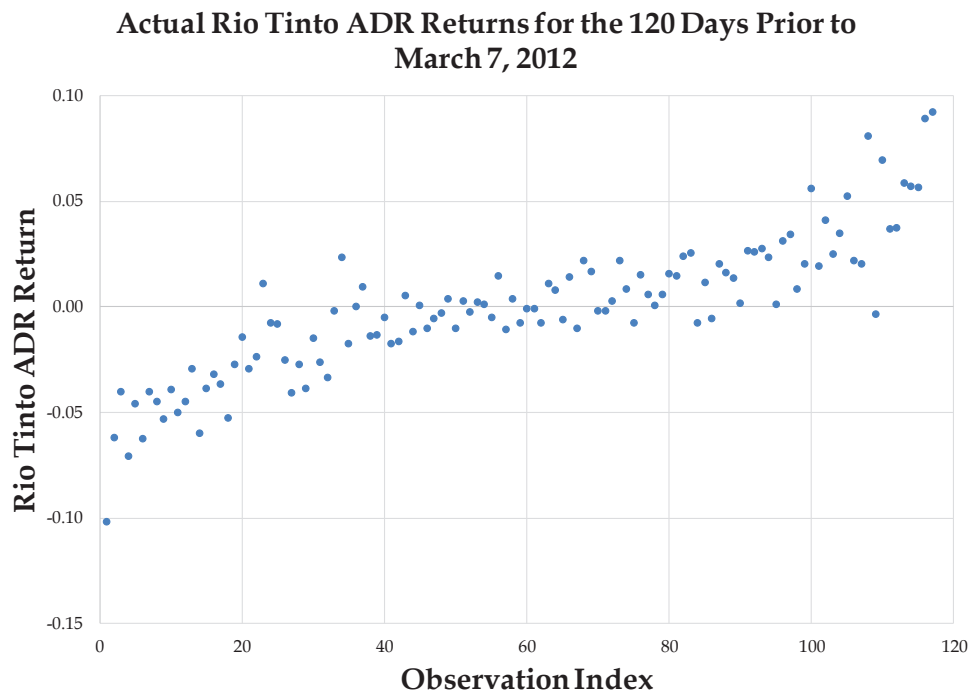
<sup>26</sup> In the “coin flipping” example, this random factor accounts for the differences between the actual number of Heads and the expected number.

<sup>27</sup> Phillip A. Braun, Daniel B. Nelson, & Alain M. Sunier, “Good News, Bad News, Volatility, and Betas,” *The Journal of Finance* Vol. 50 (5), 1995, pp. 1575-1603 at pp. 1575, 1597.



43. An example may help clarify. Consider whether the Rio Tinto ADR return for March 7, 2012 (a day selected at random) of 0.76% is statistically significantly different from expectations. To test this, I first estimate the regression model (Equation 1) based on the 120 trading days prior to (but not including) March 7, 2012.<sup>28</sup> These data are presented in **Figure 3** below.<sup>29</sup>

**Figure 3**



44. The estimated coefficient for the Market Index ( $\beta_1$  in Equation 1) is 0.85 which means that a 1% rise in the Market Index predicts a 0.85% increase in returns for Rio Tinto ADRs, holding the Industry Index constant. The estimated coefficient for the Industry Index ( $\beta_2$  in Equation 1) is 0.58, meaning that the expected return for Rio Tinto ADRs increase 0.58% for

<sup>28</sup> From this set of 120 trading days I then exclude earnings announcements.

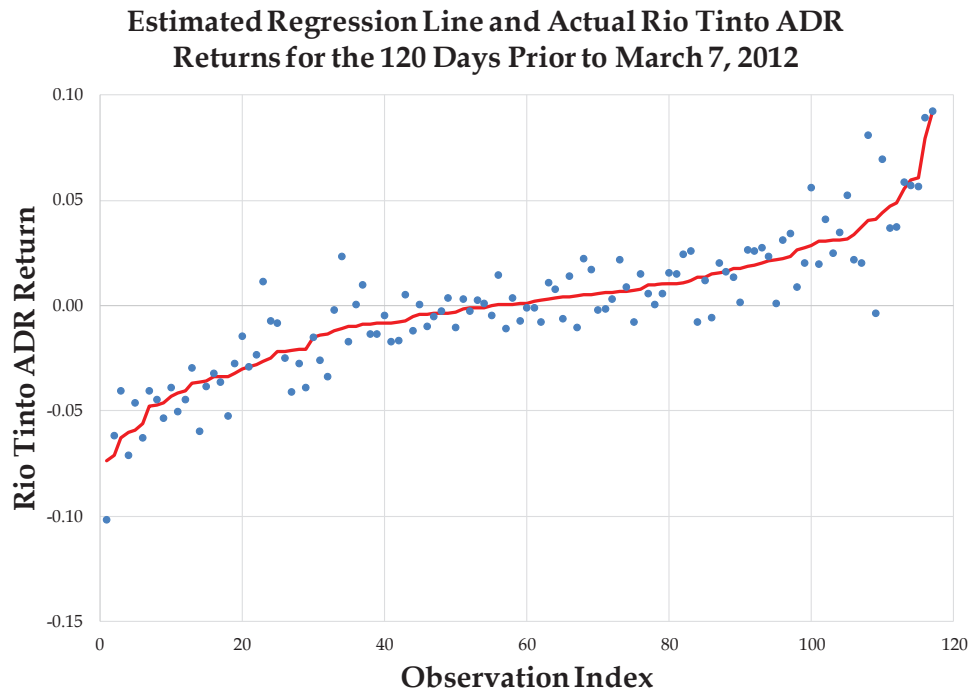
<sup>29</sup> For the benefits of presentation, the data are not presented in chronological order but are instead sorted in the order of the fitted regression line, described later.

every 1% increase in the Industry Index, holding the Market Index constant. The estimated coefficient on the constant ( $\alpha$  in Equation 1) is -0.09%. The data on Rio Tinto's returns shown in Figure 3 can therefore be modeled as follows (“**Equation 2**”):

$$\text{Expected}[RIO_t] = -0.0009 + 0.85\text{Market}_t + 0.58\text{Industry}_t$$

45. **Figure 4** adds the regression line, Equation 2, to the data plot. The regression line represents the *expected* return (given the returns on the Market and Industry indexes). The data – the *actual* returns – differ from that expectation.

**Figure 4**



46. I then use this model to measure the expected return for the ADR for March 7, 2012 using the actual Market Index and Industry Index returns for that day, (0.72% and 0.23%,

respectively). Applying the model yields an expected (or “predicted”) return of 0.66% for the Rio Tinto ADR for March 7, 2012.<sup>30</sup>

47. The excess or abnormal return is calculated as the difference between the actual return and the predicted return. On March 7, 2012, the actual return for the Rio Tinto ADR was 0.76%, meaning its abnormal return that day was 0.10%.

48. Finally, I need a measure of the statistical variation of the abnormal return so that I can test whether a value of 0.10% falls within the statistically defined confidence interval, or whether it is statistically unusual. The test for whether randomness alone can account for an abnormal return of 0.10%, or whether some other factor not currently controlled for in the regression likely contributed to such a return, is based on what is known as the “t-statistic.” The t-statistic is the value of the abnormal return divided by its standard deviation and represents the number of standard deviations between the actual return and the predicted return. One would expect that 95% of the time, a value drawn at random would fall within +/-1.96 standard deviations of its expected value.<sup>31</sup> Values further away from that become statistically unlikely if the underlying model of the data remains valid. Put differently, a t-statistic greater than 1.96 (or less than -1.96) represents empirical supporting evidence that the abnormal return observed on the event day is statistically unlikely *if the estimated market model continues to apply for the event day*.<sup>32</sup> Returning to the coin-flipping example, it’s similar to saying that an outcome of 65

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<sup>30</sup> The predicted return of 0.66% is found as follows:  $0.85 * 0.72\%$  (Coefficient on Market Index *times* Market Index return) +  $0.58 * 0.22\%$  (Coefficient on Industry Index *times* Industry Index return) - 0.09% (constant term from regression).

<sup>31</sup> This is the case when data are distributed according the Gaussian or “Normal” distribution. The cutoff point of 1.96 is known as the “critical value” for a “two-sided” test. The critical value of the t-test may be adjusted from 1.96 if there is reason to believe the abnormal returns are not Normally distributed, or if a different level of significance is sought.

<sup>32</sup> David I. Tabak & Frederick C. Dunbar, “Materiality and Magnitude: Event Studies in the Courtroom,” *Litigation Services Handbook, The Role of the Financial Expert* (3<sup>rd</sup> ed., 2001), Chapter 19.

Heads is unlikely *if Firm A is continuing to flip a fair coin*. Instead, it becomes more likely that some other factor, outside the market model, is driving the abnormal return that day.

49. As it happens, an abnormal return of 0.10% is within the range of “typical” values; its t-statistic is just 0.08 meaning that there is no statistical evidence to suggest that anything beyond the usual random variation is affecting Rio Tinto’s ADR return on March 7, 2012. In other words, the empirical evidence is consistent with the hypothesis that the estimated market model continues to apply to the data observed on March 7.

50. The event study methodology I have applied in this matter thus provides a scientific basis for having 95% confidence that the actual return will fall within 1.96 standard deviations of the predicted return unless there is some non-random explanation. Such a non-random explanation could be the influence of company-specific news revealed to the market on the event day. If on a particular day I calculate an abnormal return that has a t-statistic greater than 1.96, I could say that such a return is statistically significant<sup>33</sup> at the 95% confidence level. Furthermore, if I observe new and relevant firm-specific information released that day, I would reject randomness as the explanation of that abnormal return with 95% confidence and infer that the new information was likely the cause of the stock price movement.

## **VI. LIMITATIONS OF THE EVENT STUDY METHODOLOGY**

51. Event studies are an established method for measuring and testing the impact of news on security prices, and my implementation conforms with standard academic and industry

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<sup>33</sup> I adopt the common shorthand phrase “statistically significant” instead of the more verbose, but more precise, “statistically significantly different from 0.”

practices. Finding a statistically significant abnormal return is supporting evidence that something outside the market model was influencing a security's price on a particular day.<sup>34</sup>

52. That said, there is a limitation to the event study approach which is worth discussing. An event study of the type described above is well-suited for measuring the net or total impact of all news released on a given day. Sometimes, however, there can be confounding news released at the same time, and this event study approach is not always well-suited for disentangling their individual effects.<sup>35</sup> To take a hypothetical, suppose a pharmaceutical company announces simultaneously that Drug A has passed its clinical trials and will be released to the market, while Drug B is being pulled from the market over safety concerns. It is possible that the news of Drug A is significantly positive, and the news of Drug B is significantly negative, but net-net the stock price for the company only moves a little bit. A simple event study analysis might conclude that there was no significant news that day, while in fact there were two pieces of significant news – one positive and one negative which happened to cancel each other out.

## **VII. MARKET REACTION TO THE RIVERSDALE ACQUISITION WAS POSITIVE**

53. On April 8, 2011, after having increased its initial December 2010 bid several times, Rio Tinto gained control of Riversdale Mining.<sup>36</sup> According to contemporaneous news reports:

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<sup>34</sup> David I. Tabak & Frederick C. Dunbar, "Materiality and Magnitude: Event Studies in the Courtroom," *Litigation Services Handbook, The Role of the Financial Expert* (3<sup>rd</sup> ed., 2001), Chapter 19; A. Craig MacKinlay, "Event Studies in Economics and Finance," *Journal of Economic Literature* Vol. 35, 1997, pp. 13-39.

<sup>35</sup> Frederick C. Dunbar & Arun Sen "Counterfactual Keys to Causation and Damages in Shareholder Class-Action Lawsuits," *Wisconsin Law Review* Vol. 2009 (2), 2009, pp. 199-242.

<sup>36</sup> "Rio Looking at a A3.5bn Riversdale Bid," *Liberum Capital*, December 6, 2010; "Rio Tinto May Battle Indian Steel Majors for Riversdale Mining," *Domain-B*, December 21, 2010; "DJ Riversdale Board Accepts Rio Tinto's

Global miner Rio Tinto won control over Riversdale Mining on Friday with a \$4 billion offer, allowing the global miner to now dictate development of Riversdale's prized coal mines in Mozambique. Rio Tinto finally passed the 50 percent mark after failing over the past three months to persuade Riversdale's two key shareholders, India's Tata Steel and Brazil's CSN to sell their combined 47 percent stake.<sup>37</sup>

54. The price of Rio Tinto ADRs increased 2.1% that day. According to my event study analysis, this represents a positive abnormal return of 3.0%<sup>38</sup> with a t-statistic of 2.52, indicating that this abnormal return is statistically significant at well above the 95% confidence level. I did not find any other new information regarding Rio Tinto that day, and therefore I conclude that the abnormal return on this date was attributable to Rio Tinto's acquisition of Riversdale.

55. Analysts at Dolmen Stockbrokers reacted positively to the news:

We view today's news of Rio Tinto's majority stake as a positive for the diversified miner as the coking coal assets which Rio has gained control of are long life, high grade and will complement its existing iron ore assets. Also the manner in which Rio gained control of Riversdale is an added bonus as it increased its stake without dissent from other large shareholders. In general the deal is a positive for the entire sector as it underlines another large commitment by the diversified miners to secure new assets that will support rising demand.<sup>39</sup>

56. A *Wall Street Journal* article echoed those sentiments, linking the Riversdale news to Rio Tinto's security prices, stating, "Miners [the mining sector] advanced, helped by news that

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Acquisition Proposal," *Dow Jones Chinese Financial Wire*, January 10, 2011; "UPDATE 1-Brazil's CSN Raises Stake in Takeover Target Riversdale," *Reuters News*, February 8, 2011; "UPDATE: Tata Steel Raises Riversdale Stake Amid Rio Tinto Bid," *Dow Jones International News*, March 1, 2011; "Rio Tinto Raises Bid for Riversdale, Offer Final," *Reuters News*, March 9, 2011; "Rio Tinto Says Wins 41 Percent of Riversdale Shares," *Agence France Presse*, March 30, 2011; "UPDATE: Rio Tinto Hits Riversdale Goal, Extends Offer," *Dow Jones Institutional News*, April 6, 2011.

<sup>37</sup> "Update 2-Rio Tinto Gains Control of Riversdale Mining," *Reuters News*, April 8, 2011, 2:28 AM ET.

<sup>38</sup> The Market Index and Industry Index were both slightly negative (both had returns of -0.4%), so the expected return predicted by the event study was a decline of 0.9%, in contrast to the actual 2.1% increase.

<sup>39</sup> "Rio Tinto – Buy," *Dolmen Daily*, April 8, 2011.

Rio Tinto had clinched a majority interest in long-pursued Riversdale Mining, boosting chances its takeover offer will be approved. Rio shares rose 3.2%.<sup>40</sup> Several other news reports on April 8, 2011 attributed the strong performance in Rio Tinto's ADR (and other equity securities) to the majority interest announcement.<sup>41</sup>

57. Although Rio Tinto began its pursuit of Riversdale as early as December 4, 2010,<sup>42</sup> there was no notable ADR positive price movement in response to the initial news regarding Rio Tinto's interest in the acquisition. As evidenced by news and analyst commentary and Rio Tinto's own contemporaneous public statements, there was a high degree of uncertainty that the Company would succeed in acquiring Riversdale. For instance, in December, UBS stated that Rio Tinto's initial bid was preliminary, and that Rio Tinto was "not in a position to submit a proposal for the acquisition of the Company [Riversdale]."<sup>43</sup> Further, analysts at J.P. Morgan surmised that there was a high probability that other players would bid for Riversdale because it was a "world-class" resource.<sup>44</sup>

Having said that, a number of other companies would no doubt feel the same, implying a high likelihood of a competitive bid situation emerging in our

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<sup>40</sup> "Miners Drive Europe's Gains," *The Wall Street Journal Online*, April 8, 2011. Note that this article is referencing the return in Rio Tinto's stock traded in London and not the ADR, which is the reason for the difference in the return cited in the article and in the ADR data.

<sup>41</sup> See, for example, "Mining Sector Leads London Stocks Higher; ICAP Falls After Downgrade; Carnival Shares Also Drop," *MarketWatch*, April 8, 2011, 11:55 AM ET: "Meanwhile, Rio Tinto PLC rose 3.2% after the mining giant said it has acquired a majority interest in Riversdale Mining Ltd.," and "ADR Report: Shares Mostly Higher On Mining Sector Gains," *Dow Jones Newswires*, April 8, 2011, 4:41 PM ET: "Rio Tinto PLC (RIO, RIO.LN) has assumed control of Riversdale Mining Ltd. (RIV.AU), with its interest in the Africa-focused coal producer rising above 50% Friday and with the prospect of increasing it further before the takeover offer closes in less than two weeks. Shares ended up 2.1% at \$73.93."

<sup>42</sup> "One of Rio's Small-to-Medium Transactions," *UBS*, December 6, 2010.

<sup>43</sup> "Rio Looking at a A\$3.5bn Riversdale Bid," *Liberum Capital*, December 6, 2010; "One of Rio's Small-to-Medium Transactions," *UBS*, December 6, 2010.

<sup>44</sup> Note that I was unable to find evidence that another bidder actually emerged. See, "UPDATE 1-India's ICVL Will Not Counter Rio's Bid for Riversdale," *Reuters News*, January 27, 2011.

view, particularly given the current tightness of the coking coal market and the highly concentrated nature of the supply side.<sup>45</sup>

58. Thus, even though Rio Tinto made a formal offer for Riversdale on December 4, 2010 and raised its bid on December 21, 2010, analysts explained that Rio Tinto faced obstacles to gaining control of the Riversdale mining assets.<sup>46</sup> Later that month, J.P. Morgan analysts continued to express doubt on Rio Tinto's ability to gain control of Riversdale, stating:

We believe there remains the risk of an interloper: We believe that there is a risk that other bidders may emerge for Riversdale now that Rio Tinto has made a formal offer for the Group. Steelmakers Tata Steel and CSN, who together own 37.4% of RIV, may look to increase their stakes, consistent with the recent trend globally of steelmakers backwardly integrating to shore up their supply of key resources for their steelmaking needs.<sup>47</sup>

59. Société Générale expressed a similar sentiment:

However, the offer price implies 4% discount to Riversdale's latest closing price: this may fuel speculation that a higher offer could be needed to seal the deal. In addition, Rio Tinto still needs to convince steelmakers Tata Steel and Brazil's CSN, which together hold around 38% of Riversdale's equity. At this stage, we cannot exclude counter bids from companies such as Tata, CSN, or China's Wuhan Iron & Steel as: 1) the Benga project is already a JV between Riversdale and Tata Steel; 2) Wisco signed a memorandum of understanding to develop Riversdale's Zambeze project earlier this year; and 3) these groups are looking to ensure security of supply and reduce their dependence on traditional miners.<sup>48</sup>

60. Over the following few months, Rio Tinto's acquisition of Riversdale faced resistance from competitors CSN and Tata Steel. Rio Tinto increased its bid and extended its deadline repeatedly:

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<sup>45</sup> "Talks with Riversdale Mining," *J.P. Morgan*, December 6, 2010.

<sup>46</sup> "Rio Tinto May Battle Indian Steel Majors for Riversdale Mining," *Domain-B*, December 21, 2010.

<sup>47</sup> "RIV Recommends RIO's A\$16/share Cash Bid," *J.P. Morgan*, December 23, 2010.

<sup>48</sup> "Riversdale Acquisition in Line with Expectations but Probably Not a Done Deal," *Société Générale*, December 23, 2010.



- December 27, 2010: Rio Tinto effectively secured 14.9 percent of Riversdale though a signed pre-bid agreement;<sup>49</sup>
- January 10, 2011: Riversdale's board of directors recommended Rio Tinto's takeover proposal, through the board member from Tata Steel (a part owner of Riversdale) abstained;<sup>50</sup>
- January 21, 2011: the Australian Treasurer approved Rio Tinto's takeover bid for Riversdale, the last regulatory hurdle, and now Rio Tinto needed approval from Riversdale's board of directors to close the deal;<sup>51</sup>
- February 9, 2011: Competitor CSN raised its stake in Riversdale, likely attempting to strengthen its bargaining power in Rio Tinto's takeover bid, prompting Rio to move its takeover bid deadline from February 18 to March 4;<sup>52</sup>
- February 21, 2011 and March 1, 2011: Tata Steel indicated it was still interested in ownership of Riversdale and then raised its stake;<sup>53</sup>
- March through April, until deal completion: Rio continued to increase its offer price and extend its offer date as its competitors remained obstacles to deal completion.<sup>54</sup>

61. In conclusion, the following factors support a finding that the positive abnormal return on April 8, 2011 was in reaction to the news that Rio Tinto had finally succeeded in acquiring control of Riversdale: 1) analysts' assessment of Riversdale as a world-class asset desired by multiple major mining companies; 2) analysts' contemporaneous interpretation of Rio

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<sup>49</sup> "Rio Tinto Secures 14.9% Shares of Riversdale; Signed Pre-Bid Agreement with Plural Shareholders," *Tex Energy Report*, December 27, 2010.

<sup>50</sup> "DJ Riversdale Board Accepts Rio Tinto's Acquisition Proposal," *Dow Jones Chinese Financial Wire*, January 10, 2011.

<sup>51</sup> "UPDATE: Rio Tinto Now Needs Riversdale Approval for Takeover," *Dow Jones International News*, January 21, 2011.

<sup>52</sup> "UPDATE 1-Brazil's CSN Raises Stake in Takeover Target Riversdale," *Reuters News*, February 8, 2011; "UPDATE 1-Rio Tinto Extends Riversdale Bid as Stalemate Looms," *Reuters News*, February 9, 2011.

<sup>53</sup> "Tata Steel to Remain As Stakeholder In Riversdale Mining - Tata Steel MD," *Dow Jones Commodities Service*, February 21, 2011; "UPDATE: Tata Steel Raises Riversdale Stake Amid Rio Tinto Bid," *Dow Jones International News*, March 1, 2011.

<sup>54</sup> "Rio Tinto Raises Bid for Riversdale, Offer Final," *Reuters News*, March 9, 2011; "Rio Tinto Extends \$3.9 bln Bid for Riversdale by 3 days," *Reuters News*, March 20, 2011; "Rio Tinto Creeps Up to 36 pct Stake in Takeover Target Riversdale," *Reuters News*, March 22, 2011; "Brazil's CSN: Not 'In Principle' Seeking To Sell Riversdale Coal Stake," *Dow Jones International News*, March 29, 2011; "Rio Tinto Says Wins 41 Percent of Riversdale Shares," *Agence France Presse*, March 30, 2011; "Rio Tinto Nearly Reaches 47% Holding Target in Riversdale," *Reuters News*, April 5, 2011; "UPDATE: Rio Tinto Hits Riversdale Goal, Extends Offer," *Dow Jones Institutional News*, April 6, 2011.

Tinto's earlier bids for Riversdale as inadequate to secure control; 3) analysts' expectation from December 2010 through at least March 2011 that there would be competition for the Riversdale mining assets, casting doubt on whether Rio Tinto would ultimately be successful in its efforts to acquire Riversdale; 4) publicly disclosed resistance from Tata Steel and CSN from December 2010 through as late as March 2011, further casting doubt on whether Rio Tinto would ultimately be successful; 5) contemporaneous news sources linking the positive price reaction of April 8, 2011 to the successful acquisition; and 6) the lack of other ("confounding") positive news regarding Rio Tinto on April 8, 2011 which would move the price of Rio Tinto ADRs on this date.

#### **VIII. JANUARY 17, 2013 - THE RIVERSDALE WRITE-DOWN**

62. On January 17, 2013, Rio Tinto issued a press announcement that it was (i) writing down \$3 billion of its \$3.7 billion acquisition of Riversdale, (ii) writing down \$11 billion in its aluminum division, and (iii) that CEO Albanese was stepping down to be replaced by Sam Walsh, the head of Rio Tinto's profitable iron ore division.<sup>55</sup>

63. According to my event study, the abnormal return on this day was negative (a decline of 1.2%) but insignificant (a t-statistic of -1.06, which is not statistically significant at the 95% confidence level). However, this lack of statistical significance was likely due to confounding positive information released at the same time which may have countered a negative market negative reaction to the Riversdale write-off.

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<sup>55</sup> "Rio Tinto Impairments and Management Changes," *Regulatory News Service*, January 17, 2013; "Rio: \$3bn Lost in Mozambique," *Financial Times*, January 17, 2013.

## A. ANALYSTS REACTED NEGATIVELY TO THE RIVERSDALE WRITE-OFF

64. On this day, the Company itself indicated that the Riversdale news was important and disappointing:

“The Rio Tinto board fully recognizes that a write-down of this scale in relation to the relatively recent Mozambique acquisition is unacceptable,” said chairman Jan du Pleissis.<sup>56</sup>

65. Some market analysts described the Riversdale write-down as important and surprising news and suggested that the market moved in reaction to it. For example, one equity analyst interpreted the Riversdale news as the impetus for the initial negative London stock price move:

RIO’s closing market capitalisation last night was \$107.7bn and at the time of writing the share price is down c.4% or c.\$4.3bn of market value lost, implying the unexpected nature of the coal impairments.<sup>57</sup>

66. Analysts<sup>58</sup> also conveyed surprise at the extent and suddenness of the write-down disclosed in the January 2013 announcement:

- Mozambique write-down: Rio will also write down the value of its Mozambique coal assets by USD3bn. Given that RIO bought these assets for USD5bn in a hostile acquisition of Riversdale Mining in 2011,

<sup>56</sup> “Rio Tinto Writes Down \$14bln, CEO Resigns,” *Agence France Presse*, January 17, 2013.

<sup>57</sup> “CEO Steps Down, but \$14bn of Writedowns are Less of a Surprise - ALERT,” *J.P. Morgan Cazenove*, January 17, 2013.

<sup>58</sup> Academic literature shows that analyst reports provide useful information to the market for price discovery. Daniel Bradley, Jonathan Clarke, Suzanne Lee, & Chayawat Ornthanalai, “Are Analysts’ Recommendations Informative? Intraday Evidence on the Impact of Time Stamp Delays,” *The Journal of Finance* Vol 69 (2), 2014, pp. 645-673 (“Our evidence suggests that analysts’ recommendations are the most important information disclosure channel examined.”); Alon Brav & Reuven Lehavy, “An Empirical Analysis of Analysts’ Target Prices: Short-Term Informativeness and Long-Term Dynamics,” *The Journal of Finance* Vol. 58 (5), 2003, pp. 1933-1967 (“In recent years, security analysts have been increasingly disclosing target prices in these reports, along with their stock recommendations and earnings forecasts. These target prices provide market participants with analysts’ most concise and explicit statement on the magnitude of the firms’ expected value.”); Joseph D. Piotroski & Darren T. Roulstone, “The Influence of Analysts, Institutional Investors, and Insiders on the Incorporation of Market, Industry, and Firm-Specific Information into Stock Prices,” *The Accounting Review* Vol. 79 (4), 2004, pp. 1119-1151 (“...analyst forecasting activity accelerates both the industry and firm-specific component of future earnings news.”). “Corporate Performance: What Do Investors Want to Know?” *PwC*, September 2014, found at <https://www.pwc.com/gx/en/audit-services/corporate-reporting/publications/investor-view/assets/pwc-investors-survey-powerful-stories-through-integrated-reporting.pdf>.

this is a more recent and arguably embarrassing correction [in contrast to Alcan]....It is unclear whether the revision to recoverable volumes was a market driven or technical revision of reserves, but in either case this is unusual.<sup>59</sup>

- We believe the scale of the writedown raises questions about the due diligence process and was the primary driver of the need for management accountability.<sup>60</sup>

67. Similarly, Deutsche Bank indicated that the news did not match its assumptions regarding Rio Tinto's ability to find a workable infrastructure solution:

While we highlighted infrastructure development as a key risk, we took the view that the company would be able [to] manage the issues. In today's announcement, the company states that this is not the case...<sup>61</sup>

68. And BMO was also caught off-guard:

Additionally, the company has reported a US\$3B write off relating to infrastructure and coal recovery challenges at Rio Tinto Coal Mozambique, equivalent to US\$1.60/share. BMO currently values the Mozambique coal assets at US\$5.3B, which may well need to be re-examined.<sup>62</sup>

69. Though Defendants allegedly concealed the full extent of problems at Riversdale, the market was aware that there could be logistical challenges in transporting the coal from Riversdale.<sup>63</sup> Some market analysts had already changed their valuation of the Riversdale mining assets prior to the write-down due to the lack of progress on these infrastructure issues,<sup>64</sup> but not

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<sup>59</sup> "OW: USD14bn in Write-downs and a New CEO," *HSBC*, January 17, 2013.

<sup>60</sup> "CEO Change. One Impairment Too Many," *UBS*, January 17, 2013.

<sup>61</sup> "Capital Allocation Held to Account," *Deutsche Bank*, January 17, 2013.

<sup>62</sup> "Write Off of US\$14B; CEO Tom Albanese Steps Down," *BMO Capital Markets*, January 17, 2013.

<sup>63</sup> "Zambezi Too Costly For Eurasian Coal Barges," *The Australian Financial Review*, February 10, 2012; "Mozambique Rejects Coal Barging Study," *Reuters News*, March 1, 2012.

<sup>64</sup> In any securities fraud matter, one can find investors who hedged against a potential loss. This does not indicate that the market knew the true circumstance. Therefore, finding that some analysts had decided to assign little value to Riversdale does not indicate that those investors or the market generally knew the true status of the Riversdale asset. Defendants had not revealed the truth until this date when they announced the write-off, and as I have documented, market participants were generally surprised and disappointed by the news.

necessarily by the full amount.<sup>65</sup> For instance, Société Générale had lowered its Riversdale valuation prior to January 17, 2013, but by \$2 billion, not \$3 billion, so they still found the news of the write-down surprising:

By contrast [to the Aluminum write-offs], the \$3bn write-off on the Mozambique assets is a relative disappointment. Rio spent more than \$4bn acquiring these assets. After it reported infrastructure issues in Mozambique early last year, we started valuing these assets at 50% of the acquisition cost. Therefore, a \$3bn write-off is \$1bn worse than our current model. We also think the recent fall in coking coal price could be one factor exacerbating the extent of write-off.<sup>66</sup>

## **B. ANALYSTS WERE NOT SURPRISED BY THE ADDITIONAL ALCAN WRITE-DOWN**

70. In addition to the Riversdale write-down, Rio Tinto wrote down approximately \$11 billion in its primary aluminum asset, Alcan. In 2007, soon after Defendant Albanese became CEO of Rio Tinto, the Company acquired Alcan, a Canadian mining company and one of the world's largest aluminum manufacturers, for just over \$38 billion, which was a steep premium to Alcan's share value and followed a bidding war at a time when aluminum prices were peaking.<sup>67</sup> However, changes in the aluminum market led to large write-offs of \$687 million in 2009, \$585 million in 2010, and approximately \$9 billion in 2012.<sup>68</sup>

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<sup>65</sup> "Mozambique Blocks Rio Tinto Coal Bargaining," *Agence France Press*, March 2, 2012.

<sup>66</sup> "Write-offs Mostly a Non-event, New Management a Positive," *Société Générale*, January 17, 2013.

<sup>67</sup> "Rio Tinto to Buy Alcan for \$38 Billion," *Reuters*, July 12, 2007 located at <https://www.reuters.com/article/us-alcan-riotinto/rio-tinto-to-buy-alcan-for-38-billion-idUSSP1559320070712>; "Rio Tinto Did Everything Wrong in a Deal that was One of the 'Worst Decisions Ever'" *Business Insider Australia*, February 15, 2013, located at <https://www.businessinsider.com.au/rio-tinto-alcan-deal-writedown-2013-2>.

<sup>68</sup> "Alcan Pain Persists," *The Australian Financial Review*, August 6, 2010; "UPDATE 3-Rio Tinto Swings to Loss After Aluminum Writeoff," *Reuters News*, February 9, 2012; "FY2011 Earnings in Line; Dividend Increased; US\$9.2B Aluminum Write-Off," *BMO Capital Markets*, February 9, 2012; "Tom Albanese Out at Rio Tinto as Alcan Bet Goes Awry," *The Globe and Mail*, January 17, 2013 located at <https://www.theglobeandmail.com/globe-investor/tom-albanese-out-at-rio-tinto-as-alcan-bet-goes-awry/article7459323/>

71. To many analysts, the January 2013 Alcan write-off was expected, as there was no signal that the trajectory that had led to prior write-offs was easing. Moreover, the Company had told investors back in November 2012 that they were likely to write off \$5.6 billion in goodwill related to Alcan. For instance, CIMB stated:

The potential for a writedown in the Aluminium division was flagged at the investor day in Sydney in November 2012 and is mostly related to Alcan...<sup>69</sup>

72. RBC added that the write-down was forewarned and not a surprise:

Writedown expected by market: At the November investor seminar Rio had already warned of additional writedowns to be taken, with a specific focus on the Aluminium division. We had expected an additional writedown of US\$5-10bn, consisting mainly of the additional goodwill of US\$5.8bn associated with the Aluminium division after the 2011 writedown of the RTA and other Aluminium assets. The additional ~US\$5bn of asset value writedown should not be too much of a surprise considering 1) the weak performance of the Aluminium market in 2012; and 2) that most of the miners are currently taking writedowns of larger asset purchases made over the past 5 years. We would expect the aluminium division to be carried at a value of ~\$15-16bn post impairment.<sup>70</sup>

73. Several analysts had anticipated not just the fact of the write-down, but also its magnitude. For these analysts, the write-down brought the value of Alcan to expected levels. For instance, J.P. Morgan Cazenove stated:

Aluminium impairment charge no[t] a surprise: we indicated in a recent note on BHP Billiton & Rio Tinto (“US\$30bn of impairment charges with more to come”) that we expected RIO to report more impairment charges at its FY12 results. Indeed, our NPV for the group’s Aluminium division of \$13bn is significantly below the last reported book value of \$27bn.<sup>71</sup>

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<sup>69</sup> “Write This Down,” *CIMB*, January 18, 2013.

<sup>70</sup> “Change of Guard,” *RBC*, January 17, 2013.

<sup>71</sup> “CEO Steps Down, but \$14bn of Writedowns Are Less of a Surprise - ALERT,” *J.P. Morgan Cazenove*, January 17, 2013.

74. Other analysts expressed a similar lack of surprise, factoring in the November announcement of forthcoming write-offs, the status of the aluminum business, and the history of Alcan:

- Aluminium write-down: A write-down of USD10-11bn (post tax) is not material to our valuation. In our target price, we place a value on the aluminium assets of USD9.4bn. This is considerably less than the book value of these assets at the end of 2012 of USD26.9bn, and we had highlighted (in our report mentioned above) that RIO has flagged a potential write-down already.<sup>72</sup>
- Why is the \$11bn write-off in aluminium a non-event? ...As this business has been free cash flow negative for the last 18 months, we doubt investor assign much value to it – a view confirmed by our discussions with various market players. Therefore, the write-off is in our view simply an acceptance of what was obvious to most long ago.<sup>73</sup>
- Aluminium write-downs largely anticipated...: RIO will write down its aluminium assets by U\$10-11bn (~US\$6bn goodwill, ~US\$3bn Pacific Aluminium with the rest from Alcan). Although colossal, these write-downs take the carrying value of RIO's aluminium assets to ~U\$15.5bn - broadly inline with our valuation of U\$15bn. As a result, this move was largely expected and perhaps removes the over-hang, putting a struggling business into some clearer air.<sup>74</sup>

75. Though some analysts seemed surprised by the extent of the write-off, they did not seem surprised that a write-off occurred.<sup>75</sup>

76. To the extent the market correctly anticipated the size of the Alcan write-off, its news on January 17 would not be expected to further impact Rio Tinto's ADR price that day. However, to the extent the market underestimated the size of the Alcan write-off, this would be considered an additional source of downward pressure on the ADR price along with the

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<sup>72</sup> "OW: USD14bn in Write-downs and a New CEO," *HSBC*, January 17, 2013.

<sup>73</sup> "Write-offs Mostly a Non-event, New Management a Positive," *Société Générale*, January 17, 2013.

<sup>74</sup> "Acquisition Accountability," *Macquarie*, January 18, 2013.

<sup>75</sup> "Write This Down," *CIMB*, January 18, 2013; "Capital Allocation Held to Account," *Deutsche Bank*, January 17, 2013; "Enter Sam Walsh," *Nomura*, January 17, 2013.



Riversdale write-off. Based on analysts' reactions however, the Riversdale write-down was the bigger surprise and greater disappointment, even if the amount of the write-down was smaller.

Regardless, Riversdale was a major part of the story, as evidenced by the Company's statement that lead with Riversdale before Alcan:

"The Rio Tinto board fully acknowledges that a writedown of this scale in relation to the relatively recent Mozambique acquisition is unacceptable," chairman Jan du Plessis said in a statement. "We are also deeply disappointed to have to take a further substantial writedown in our aluminum businesses, albeit in an industry that continues to experience significant adverse changes globally."<sup>76</sup>

### C. ANALYSTS REACTED POSITIVELY TO THE CHANGE IN COMPANY LEADERSHIP

77. The write-downs led CEO Albanese to resign:

Anglo-Australian mining giant Rio Tinto Thursday announced a \$14 billion write-down on its Mozambique coal assets and ailing aluminium business, prompting its chief executive to resign.<sup>77</sup>

78. A review of analyst reaction regarding the departure of CEO Albanese and the appointment of Sam Walsh indicates that the change was unexpected and overwhelmingly positive.<sup>78</sup> For instance, J.P. Morgan stated:

**In a major surprise this morning, RIO has announced CEO Tom Albanese is stepping down, plus it will take write downs of US\$10-11bn in Aluminium and US\$3bn in Mozambique Coal (acquired in 2011 for \$3.5bn) at FY'12 results. We believe the appointment of Sam Walsh, a long standing steward of iron ore, may point to a more conservative approach**

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<sup>76</sup> "Tom Albanese Out at Rio Tinto as Alcan Bet Goes Awry," *The Globe and Mail*, January 17, 2013 located at <https://www.theglobeandmail.com/globe-investor/tom-albanese-out-at-rio-tinto-as-alcan-bet-goes-awry/article7459323/>

<sup>77</sup> "Rio Tinto Writes Down \$14bn, CEO Resigns," *Agence France Presse*, January 17, 2013.

<sup>78</sup> I did not find any analyst reports that expressed disappointment that Defendant Albanese was terminated, nor any that speculated that Sam Walsh would be harmful to the Company going forward.



**to M&A and cost discipline, both of which we expect will be welcomed by shareholders.**<sup>79</sup>

79. One article stated that the removal of CEO Albanese and replacement with Sam Walsh was responsible for keeping the London security from a more drastic price decline:

Rio Tinto's share price bounced back to be down less than 2% in London in mid-morning, signaling that investors are encouraged that the Anglo-Australian miner is taking bold steps to shake-up the business...<sup>80</sup>

80. The academic literature on CEO turnover indicates that management changes provide the market with new information which can be associated with statistically significant abnormal price changes.<sup>81</sup> For instance, looking at the two-day abnormal return for larger firms replacing top management with internal candidates (as happened here with Rio Tinto), Furtado and Rozeff find an average positive and statistically significant abnormal return of 0.51 percent (at the 5% level).<sup>82</sup> Huson et al. analyzed 1,302 CEO turnover events and found the average abnormal return was 0.344% (also statistically significant at the 1% level), while Bonnier and Bruner found an average positive abnormal return of 0.913% on the event date.<sup>83</sup>

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<sup>79</sup> "CEO Steps Down, but \$14bn of Writedowns are Less of a Surprise - ALERT," *J.P. Morgan Cazenove*, January 17, 2013.

<sup>80</sup> "WSJ BLOG/Deal Journal: Analysts React to Rio Tinto Management Reshuffle, Writedown," *Dow Jones News Service*, January 17, 2013.

<sup>81</sup> Mark R. Huson, Paul H. Malatesta, & Robert Parrino, "Managerial Succession and Firm Performance," *Journal of Financial Economics* Vol. 74, 2004, pp. 237-275; Matthew C. Clayton, Jay C. Hartzell, & Joshua Rosenberg, "The Impact of CEO Turnover on Equity Volatility," *The Journal of Business* Vol. 78 (5), 2005, pp. 1779-1808; Karl-Adam Bonnier & Robert F. Bruner, "An Analysis of Stock Price Reaction to Management Change in Distressed Firms," *Journal of Accounting and Economics* Vol. 11, 1989, pp. 95-106; Stewart D. Friedman & Harbir Singh, "CEO Succession and Stockholder Reaction: The Influence of Organizational Context and Event Content," *The Academy of Management Journal* Vol. 32 (4), 1989, pp. 718-744.

<sup>82</sup> Eugene P.H. Furtado & Michael S. Rozeff, "The Wealth Effects of Company Initiated Management Changes," *Journal of Financial Economics* Vol. 18, 1987, pp. 147-160.

<sup>83</sup> Mark R. Huson, Paul H. Malatesta, & Robert Parrino, "Managerial Succession and Firm Performance," *Journal of Financial Economics* Vol. 74, 2004, pp. 237-275; Karl-Adam Bonnier and Robert F. Bruner, "An Analysis of Stock Price Reaction to Management Change in Distressed Firms," *Journal of Accounting and Economics* Vol. 11, 1989, pp. 95-106.

81. Further, CEO turnover involves two separate events, the exit (whether voluntary or involuntary) by the incumbent CEO and the hiring of a replacement. The removal of poorly performing management may be considered positive because the market hopes that poor management strategy will stop; this may be reinforced by the hiring of a new leader which tells the market how much of a change in direction can be expected, if the status quo will be upheld, or if the market needs to wait and see what strategy develops.

82. According to Worrell et al.:

**....abnormal stock returns occurring when key manager changes are announced are the sum of two components** (Bonnier & Bruner, 1989; Warner et al., 1988). One is an “information component” that is neutral if the firing announcement conveys no new information regarding managerial performance. The second is a “real component” that is positive if investors perceive the key executive replacement announcement to be in the shareholders’ interest...

Announcements of permanent successors replacing fired predecessors associated with poor performance may be seen as adaptive responses suggesting strategic redirection. Mizruchi (1983) argued that boards exercise “bottom-line control” by ousting CEOs when firm performance fails to meet board expectations and that, by positioning new key executives at the helm, boards may signal the end of entrenched management (Demsetz, 1983).<sup>84</sup>

83. Similarly, Clayton et al. state:

The wealth effect associated with an announced change in CEO can be decomposed into an information effect (the firm’s prospects are worse than previously believed) and a real effect (the new CEO is expected to improve future firm performance).<sup>85</sup>

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<sup>84</sup> Dan L. Worrell, Wallace N. Davidson III, & John L. Glascock, “Stockholder Reactions to Departures and Appointments of Key Executives Attributable to Firings,” *The Academy of Management Journal* Vol. 36 (2), 1993, pp. 387-401.

<sup>85</sup> Matthew C. Clayton, Jay C. Hartzell, & Joshua Rosenberg, “The Impact of CEO Turnover on Equity Volatility,” *The Journal of Business* Vol. 78 (5), 2005, pp. 1779-1808

84. Other analysts echoed the J.P. Morgan commentary, indicating that both components were present. That is, the market was reacting positively to both the removal of the old guard and the hiring of someone with a new perspective:

- Rio also announced that Tom Albanese, CEO since 2007, has stepped down by mutual consent with the board and will be replaced by Iron Ore chief executive Sam Walsh. This coincides with the massive impairment charges announced on the recent Alcan and Riversdale acquisitions, which occurred during Albanese's watch. Group executive Doug Ritchie, who led the acquisition and integration of the Mozambique coal assets, has also stepped down. **Notably, the departure of both Albanese and Ritchie combined with the retirement of CFO Guy Elliott, who will step down from his post at the end of 2013, marks a changing of the guard at Rio....In our view, Walsh is a highly credible successor and is well-regarded across the industry.**<sup>86</sup>
- **Departure of CEO a positive:** Rio Tinto delivered a good operating performance under Tom Albanese but at the same time made several poor acquisitions during his period as CEO. Today's write-off clearly indicates it paid too much for Alcan, and we are not yet convinced about the merits or the strategy of the Hathor deal. Unforeseen circumstances (infrastructure issues, collapse of coking coal price) may have affected the Mozambique deal adversely but that does not change the fact that Rio has never released in-depth data on the projects; lack of detail has prevented us from fully modelling the deal and coming up with more than a 'make do' NPV estimate for the projects....**Sam Walsh looks like a good choice: We think Sam Walsh, currently CEO of the iron ore business, is a good pick for the group CEO job, not least as iron ore accounts for 75% of Rio Tinto's EBITDA. This suggests a 'back to basics' move and a shift away from what has proved to be a poor M&A-driven growth strategy.**<sup>87</sup>
- There is a significant correlation between being too acquisitive and poor shareholder returns (Rio's experience with Alcan/Riversdale, BHP's with shale assets and Anglo's with Minas Rio are all good examples of deals gone bad). **As Tom Albanese is being replaced because of value destructive M&A deals, we think his successor Sam Walsh is likely to learn from Tom's experience and is unlikely to repeat these**

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<sup>86</sup> "Changing of the Guard," *Jefferies*, January 17, 2013.

<sup>87</sup> "Write-offs Mostly a Non-event, New Management a Positive," *Société Générale*, January 17, 2013.

**mistakes. This is a significant positive for Rio Tinto's long-term stock price outlook.**<sup>88</sup>

- The frank release also announced that Tom Albanese and Doug Ritchie would be stepping down effective immediately, would not be taking 2012 or 2013 bonuses and would be forfeiting outstanding deferred bonuses. **The Board message to management is clear. "Do not ask for investment capital unless you can deliver returns." ...Somewhat long-awaited, this heralds the potential for a further improvement in capital allocation....A change in capital allocation strategy is a key catalyst...**Today's rapid Board response to a second misallocation of capital (Riversdale after Alcan) is the first step in this change in our view with very clear message that capital spending will be subject to increased scrutiny (the next step will be returning the unspent capital to shareholders). **Sam Walsh is a good CEO replacement in our view;** he is already on the board, and accountable for the largest part of Rio's earnings and growth. **We expect him to deliver a series of positive announcements in coming months...**<sup>89</sup>
- We believe the appointment of Sam Walsh should prove positive for shareholders on expectation of a focus on core activities, greater capital discipline and higher shareholder returns....Alcan acquisition claims Chairman, CEO, and CFO – management revitalization positive. RIO's 2007 Alcan acquisition has now led to the departure of the management team responsible for the transaction, with CEO Tom Albanese leaving today (effective immediately). He's replaced by current Iron Ore Chief Sam Walsh, who is 63yrs old, and has been with the company since 1991. We view Sam's appointment as positive for the shares; on the basis it now removes all senior executives responsible for the failed Alcan transaction, which has been an overhang since the deal was completed in 2007. This revitalization of management may encourage some investors back into the stock who exited following dissatisfaction with the deal. We also view Sam as extremely capable of running the Group, given he already controls RIO's largest division (c. 75% of FY13E NPAT)...Capital discipline likely to be a key focus – Buy RIO, especially on any weakness....Further, new management are likely to have an acute focus on capital discipline, and be much more conservative on M&A. We view this likely improvement in strategy as positive for shareholders... Iron Ore Chief Sam Walsh announced as CEO. Walsh's appointment reflects RIO's Iron Ore's significance (c.75% of FY13E NPAT). In our view this appointment is positive, likely to lead to greater capital discipline. Walsh already runs ¾ of the

<sup>88</sup> "Why New CEO is Likely to be a Positive for Rio Tinto Shares," *Société Générale*, January 18, 2013.

<sup>89</sup> "Capital Allocation Held to Account," *Deutsche Bank*, January 17, 2013.

RIO business, so no major changes from an operational point of view are likely.<sup>90</sup>

- Sam Walsh is the logical replacement for Albanese and has a strong operational heritage and may be more focussed on iron ore growth, which the market will like.<sup>91</sup>
- Sam Walsh is known to the market, having such a prominent position within RIO, and we view him as a very safe pair of hands. It's a little surprising to see both CEO and CFO change in the same year (CFO Guy Elliot has previously flagged he will retire during 2013), although RIO has significant bench strength and good succession planning.<sup>92</sup>
- Sam Walsh has led RIO's Iron Ore division during a significant expansion phase, importantly without capex blowouts - this is a welcome change in leadership, in our view....In our view, Sam Walsh - New RIO CEO, and the current head of the Iron Ore division - is viewed well by the market as he has managed a successful business particularly during the expansion phase, importantly with no capex blowouts. The change in leadership may be a mild positive as it removes a slight overhang on the stock given ongoing question marks particularly over the Alcan acquisition.<sup>93</sup>
- These write-downs relate to the two largest acquisitions the company has made during Tom Albanese's tenure, and in our view, his position had become untenable... Sam Walsh (the new CEO with immediate effect) is well known to the market, has been with the Group since 1991, has been in charge of RIO's iron ore business since 2004, and has been on the Board since 2009...[We] would be surprised to see RIO involved in any M&A activity in the near term.<sup>94</sup>
- In addition, the action of the board in selecting a new management team sends a strong signal that management at all levels of the group needs to husband capital.<sup>95</sup>

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<sup>90</sup> "Alcan Overhang Gone with CEO Departure & \$14bn Impairment Charge," *J.P. Morgan Cazenove*, January 17, 2013.

<sup>91</sup> "Big Write Downs and Management Changes, RIO Moving Ahead of Market Expectations on Both Counts," *Liberum Capital*, January 17, 2013.

<sup>92</sup> "OW: USD14bn in Write-downs and a New CEO," *HSBC*, January 17, 2013.

<sup>93</sup> "Write This Down," *CIMB*, January 18, 2013.

<sup>94</sup> "Enter Sam Walsh," *Nomura*, January 17, 2013.

<sup>95</sup> "Rio Remains Our Top Pick on Higher Prices," *Canaccord Genuity*, January 29, 2013.

85. As documented above, both the firing of CEO Albanese and the hiring of Sam Walsh were considered positive developments. Thus, consistent with academic research, these positive surprises regarding the change in leadership should be associated with upward pressure on the ADR price. For instance, Huson et al. state:

Like Bonnier and Bruner (1989) and Weisbach (1988), we find also that **statistically significantly positive average abnormal stock returns coincide with management turnover announcements.** Moreover, we show that turnover announcement abnormal stock returns are significantly positively related to subsequent changes in operating performance measured using accounting numbers. **This suggests that investors view turnover announcements as good news because they expect that turnover will prompt performance improvements, on average.**<sup>96</sup>

86. Therefore, given the upward pressure from the positive reaction to management turnover, that the negative abnormal return measured on January 17, 2013 was not statistically significant may be explained by the competing news released that day. The write-down of the Riversdale asset, by itself, could well have put significant negative pressure on the ADR price, while the change in Company leadership, by itself, could well have put significant positive pressure on the ADR price. The write-down of Alcan likely did not significantly impact the ADR price, though it may have also contributed marginal negative pressure on the ADR.

## IX. THE BOND MARKET

87. This section is intended to provide a brief introduction and overview of corporate bonds, their pricing and their market structure. I do not attempt to outline a complete description of all aspects of bonds or bond pricing theory (which is the subject of entire textbooks and additional literature), but simply a summary of the basic or “plain vanilla” corporate bond

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<sup>96</sup> Mark R. Huson, Paul H. Malatesta, & Robert Parrino, “Managerial Succession and Firm Performance,” *Journal of Financial Economics* Vol. 74, 2004, pp. 237-275.

market. This section should provide a basic explanation of how the market perception of a company's risk can impact its cost of debt financing.

88. During the period of interest, December 1, 2010 to January 17, 2013, Rio Tinto issued eleven corporate bonds, all of which were listed on the NYSE.<sup>97</sup> **Exhibit 1** lists the details of those issuances.

#### **A. OVERVIEW OF BONDS AND BOND PRICES**

89. When a company wants to raise capital, it may sell equity shares or issue debt instruments. A debt instrument is essentially an "IOU," and represents a contract from the company to pay a certain amount on a certain date, often with interest.<sup>98</sup> Equity is an ownership position in the company and gives the holder a claim on the residual value of the company's assets over and above its debt obligations. The interests of the debt holder come before those of the equity holder, but while the payments to the debt holder are generally bounded or fixed by contract, the value of the equity position can, potentially, increase substantially.<sup>99</sup> The decision to invest in a company's debt can therefore be based on different considerations from the decision to invest in its equity.

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<sup>97</sup> See Rio Tinto Finance (USA) Limited Prospectus Supplement Filed Pursuant to Rule 424(b)(5), Registration No. 333-151839, filed May 19, 2011; Rio Tinto Finance (USA) Limited Prospectus Supplement Filed Pursuant to Rule 424(b)(5), Registration No. 333-175037, filed September 15, 2011; Rio Tinto Finance (USA) plc Prospectus Supplement Filed pursuant to Rule 424(b)(5), Registration No. 333-175037, filed March 20, 2012 (the "March Prospectus"), and Rio Tinto Finance (USA) plc Prospectus Supplement Filed pursuant to Rule 424(b)(5), Registration No. 333-175037, filed August 17, 2012 (the "August Prospectus"). Seven of these bonds were mentioned directly in the Complaint at ¶¶ 107-112, 145.

<sup>98</sup> Debt instruments are sometimes labeled "bonds" and sometimes labeled "notes." This convention is based on the maturity of the instrument but does not represent an important economic difference. In this section I will use "bond" to refer to any debt instrument, regardless of its maturity.

<sup>99</sup> While the "debt" versus "equity" dichotomy described here is common, it is also a bit simplistic. Many financial instruments have both "debt-like" and "equity-like" features and can be difficult to characterize as strictly one type or the other.



90. Corporate bonds are forms of debt in which the company makes interest payments in addition to paying the bond's face value at the maturity date. For example, each 7.25% Rio Tinto Bond issued on October 28, 1998 had a par value of \$1,000. This means that at maturity (November 1, 2028) the bondholder is scheduled to receive a payment of \$1,000. Furthermore, the bondholder is entitled to receive interest payments of 7.25% per year (7.25% multiplied by \$1000 face value, equal to \$72.50 per year), paid in semi-annual installments of \$36.25 every six months. This type of semi-annual, fixed interest bond is very common, though a wide variety of alternatives exist in the market.

91. Bondholders do not own equity in the company, unlike shareholders, but are contractually obligated to receive payments and maintain legal priority over equity holders in the case of a company's bankruptcy. Additionally, unlike common stock, which has unlimited upside, a corporate bond's fair value is limited by the defined (and often fixed) nature of its cash flows, regardless of how well the underlying company performs. Therefore, even if a company performs extremely well and its stock price doubles, its corporate bonds will never pay more than their contractually specified amounts, and (all else constant) the fair value of the bonds would not be expected to rise substantially.

92. The price of a bond is sensitive to the credit risk of the company (i.e., the risk of non-payment or partial payment) and to what economists refer to as the "risk premium." For this reason, the price of a bond, which can be understood as the present value of its future expected cashflows, will be influenced by the market yield on comparable securities and firm-specific credit risk (i.e., the probability of default and the expected recovery in case of default).<sup>100</sup>

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<sup>100</sup> Richard A. Brealey, Stewart C. Myers, & Franklin Allen, *Principles of Corporate Finance* (10<sup>th</sup> ed., 2011), McGraw Hill, Chapter 3.



93. For an issuer with *de minimis* credit risk, the price of its bonds will be dominated by changes to the risk premium, and almost unaffected by changes (particularly positive changes) to the issuer's fundamental financial strength. If the market already perceives a zero probability of default for the issuer, it would not matter from that point if the issuer's fundamentals improved further. Yet the prices of (effectively) zero-default risk bonds do change. As just one example, consider the ever-fluctuating yields on U.S. government securities. As a general statement, historically there have been periods of no or essentially no risk of default, yet prices sometimes rose, and sometimes fell.

## **B. BRINGING BONDS TO MARKET: THE PRIMARY BOND MARKET**

94. Multiple parties are involved in the issuance of a bond. The primary participant (besides of course the issuer itself) is the underwriter, or underwriting syndicate, of the bond. The issuing company will retain an underwriter, most frequently an investment bank, which provides multiple services to the issuer such as insurance for unsold securities and assistance in documenting, marketing, pricing, and selling the security.<sup>101</sup> If the bond issue is large, the main underwriters may form a syndicate, inviting other investment firms into the deal to help market the bond.<sup>102</sup>

95. When issuing a new bond in the US market, a firm files documents with the SEC. For example, Rio Tinto issued a prospectus supplement for the four bonds issued on March 22, 2012,<sup>103</sup> and another for the three bonds issued on August 21, 2012 (together, the

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<sup>101</sup> Ayako Yasuda, "Do Bank Relationships Affect the Firm's Underwriter Choice in the Corporate-Bond Underwriting Market?" *The Journal of Finance* Vol. 60 (3), 2005, pp. 1259-1292.

<sup>102</sup> "Corporate Operational Underwriting Process," The Bond Market Association & The Depositary Trust & Clearing Corporation, December 9, 2004, found at <http://www.levow.com/wp-content/uploads/SG/-%20Debt%20Capital%20Markets/Corporate%20Bond%20Underwriting%20Process.pdf>.

<sup>103</sup> March Prospectus.

“Prospectuses”).<sup>104</sup> These provided complete details of the offering, including the par value, issue date, maturity date and coupon for each bond, a discussion of risk factors facing the Company, and historical financial data, incorporating prior SEC filings. For instance, the March Prospectus states:

The summary consolidated historical financial data should be read in conjunction with, and are qualified in their entirety by reference to, the audited consolidated financial statements and notes thereto contained in the Annual Report on Form 20-F of Rio Tinto plc and Rio Tinto Limited for the year ended December 31, 2011, which is incorporated by reference in this prospectus supplement.<sup>105, 106</sup>

96. The Prospectuses also contain sections regarding the Underwriting. For instance, the March Prospectus listed Citigroup, Credit Suisse, Deutsche Bank, and J.P. Morgan as the main underwriters representing a larger set of underwriters, and HSBC, Morgan Stanley, and RBS as main underwriters for the bonds in the August Prospectus.<sup>107</sup>

97. There are generally two types of issuance for new bonds. In some cases, the underwriters purchase the entire issue from the issuer at a predetermined price and then assume all the risk of marketing and placing the bonds thereafter. In other cases, investors submit bids prior to the issuance, rather like an auction.<sup>108</sup> In either case, this initial round represents the source of all proceeds raised by the issuer for its bonds.

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<sup>104</sup> August Prospectus.

<sup>105</sup> March Prospectus, p. S-14.

<sup>106</sup> The Complaint (¶¶ 112, 147-48) alleges that the Prospectuses and the incorporated Form 20-F contained allegedly false and misleading statements.

<sup>107</sup> March Prospectus, p. S-21 and August Prospectus, p. S-21.

<sup>108</sup> Kenneth D. Garbade & Jeffrey F. Ingber, “The Treasury Auction Process: Objectives, Structure, and Recent Adaptations,” *Federal Reserve Bank of New York: Current Issues in Economics and Finance* Vol. 11 (2), 2005.

### C. THE ROLE OF RATING AGENCIES: RISK AND THE COST OF FINANCING

98. Credit rating agencies also play a critical role in the process of bringing a bond to market. Before going to market, many issuers (particularly larger issuers) will engage one or more of the major bond credit rating agencies such as Moody's, S&P, or Fitch to assign a credit rating to its bonds. These ratings represent the opinions of the rating agency on the relative riskiness of the bonds. The ratings themselves are familiar symbols such as Aaa (or AAA), Aa1 (or AA+), and so on, with the different agencies using similar but not always identical symbols.

99. Issuers obtain credit ratings because this can potentially lower the issuer's cost of financing. If a major rating agency expresses its opinion that the issuer's debt is relatively "safe," investors will often be willing to lend to that issuer on more favorable terms. Even obtaining an opinion that the debt is relatively "risky" may lead to lower financing costs than having no opinion at all.<sup>109</sup>

100. Investors will be willing to lend money to less risky issuers at lower coupon rates. For example, for a hypothetical bond maturing in one year, if investors believe that the issuer is almost surely going to repay the loan in full, the investor may only require a moderate return, say perhaps 3%. For such a bond, that would mean the investor would be willing to lend the issuer \$100 today in exchange for a promise of receiving \$103 one year from now because the investor is highly confident that the promise will be kept. However, if investors believe that the issuer may *not* repay the loan in full, they would only be willing to lend the issuer \$100 today in exchange for a promise to receive *more* than 3% one year from now. If the investors think there is a 10% chance the issuer will not pay at all, and a 90% chance the issuer will pay in full, then

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<sup>109</sup> The opinion of the rating agencies is influential but not determinative of pricing. Investors may form their own opinions on credit risk. In addition, tax, currency, and liquidity issues can affect prices. A more subtle pricing consideration is how the credit risk of the issuer correlates with broader market risk.

the investor may require a coupon rate of 14.44%, for example, instead of 3%. With that coupon rate, the investor is lending \$100 today against an *expected* payment of \$103 one year from now. In this very simple view of the world, investors are indifferent between investing in the 3% coupon bond with the certain payoff or investing in the 14.44% coupon bond with the uncertain payoff, because both provide the same expected payment of \$103.<sup>110</sup>

101. While it is natural to think of risk as affecting the required coupon rate the issuer must promise, we can equivalently think of risk as affecting the *price* at which the issuer can sell its bonds. For example, if safe Issuer A offers a 3% annual bond due in one year, investors might be willing to pay \$100 for that bond. At that price, investors expect to receive a 3% return on their investment. At the same time, if risky Issuer B also offers a 3% annual bond due in one year, investors would generally be willing to pay less than \$100 for that bond. Keeping with the same simple view of the world, this risky bond has an expected payoff of \$92.70. If investors paid \$90 for this bond, their expected return would again be 3%. We could say that investors would be indifferent between paying \$100 to obtain a certain \$103 payoff one year from now (thus obtaining a 3% return on investment) or paying \$90 to obtain an expected \$92.70 payoff one year from now (and again obtaining a 3% return on investment).

102. Continuing this example, suppose that risky Issuer B needs to raise \$100,000,000 today to finance a new project. It has a choice on how to proceed. On the one hand, it can maintain its 3% coupon rate, but then raise only \$90 for every \$100 notional of bonds it tries to place into the market. To raise the necessary \$100,000,000, it would have to issue \$111,111,111

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<sup>110</sup> This is intended as a simple illustration of basic principles. There may be many reasons why risk averse investors would not be indifferent between these alternatives.

of 3% coupon bonds.<sup>111</sup> If Issuer B follows this option, it is raising \$100,000,000 today against a promise of paying \$114,444,444 one year from now.

103. On the other hand, Issuer B could instead increase its coupon rate to 14.44%. Now, it only needs to issue \$100,000,000 of 14.44% coupon bonds in order to raise the necessary funds. If Issuer B follows this option, it is again raising \$100,000,000 today against a promise of paying \$114,440,000 one year from now. With allowances for rounding, it is clear that the two options are identical from Issuer B's point of view.

104. The essential point is that market perceptions of risk impact a company's cost of issuing debt. The company may respond by increasing the coupon rate on its debt, or by issuing more debt at a lower price, or some combination of the two.

105. The major credit rating agencies use 21 difference symbols in their ratings scales. Each "notch" in that scale is valuable to an issuer, meaning the typical cost of financing for an A3 rated issuer is lower than the typical cost of financing for a Baa1 rated issuer, to use Moody's rating symbols.

106. Rio Tinto issued \$5.5 billion of par value through seven bond offerings in 2012. Those bonds were rated A3 by Moody's Investors Service at the time of their issuance. Using data from Moody's on representative pricing for the different rating categories on the issuance days in 2012, I show in **Table 1** how the price of those bond offerings might have changed had the bonds been rated one notch higher (A2) or one notch lower (Baa1). The cost of the debt would be expected to be about 3% more or less expensive under those hypothetical

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<sup>111</sup> Recall that investors will pay \$90 for every \$100 par amount of the bonds. Hence selling \$111,111,111 par amount at a price of \$90 would raise \$100,000,000 in proceeds.

alternatives.<sup>112</sup> In this illustration I assume that Rio Tinto maintained the same coupon rates on its debt instruments and allowed prices to change; equivalently Rio Tinto might adjust its coupon rates to preserve prices.

**Table 1**

CUSIP	Par Value (\$)	Issue Date	Maturity Date	Coupon	Issue Price (\$)	Issue Value (\$)	Hypothetical at A2		Hypothetical at Baa1	
							Price (\$) <sup>A</sup>	Change in Value (\$) <sup>C</sup>	Price (\$) <sup>B</sup>	Change in Value (\$) <sup>C</sup>
76720AAA4	500,000,000	3/22/2012	3/20/2015	1.125%	99.7160	498,580,000	100.1257	2,048,424	99.1979	(2,590,404)
76720AAB2	500,000,000	3/22/2012	3/22/2017	2.000%	99.8720	499,360,000	100.7842	4,560,857	98.7256	(5,731,896)
76720AAC0	1,000,000,000	3/22/2012	3/22/2022	3.500%	99.4740	994,740,000	101.8741	24,001,480	96.5169	(29,570,924)
76720AAD8	500,000,000	3/22/2012	3/22/2042	4.750%	98.5990	492,995,000	104.0639	27,324,703	92.2477	(31,756,321)
76720AAE6	1,250,000,000	8/21/2012	8/21/2017	1.625%	99.4520	1,243,150,000	100.4998	13,097,792	98.1055	(16,831,280)
76720AAF3	1,000,000,000	8/21/2012	8/21/2022	2.875%	98.6880	986,880,000	101.2360	25,480,298	95.4785	(32,094,910)
76720AAG1	750,000,000	8/21/2012	8/21/2042	4.125%	97.3460	730,095,000	103.2160	44,025,322	90.3965	(52,121,120)
<b>\$ 5,500,000,000</b>						<b>\$ 5,445,800,000</b>		<b>\$ 140,538,877</b>		<b>\$ (170,696,856)</b>

<sup>A</sup> Price found to equate the hypothetical spread at an A2 rating. The hypothetical A2 spread is found by scaling the actual spread for the CUSIP by the multiple of A2 spreads to A3 spreads as calculated by Moody's Investors Service. The multiple on 3/22/2012 was 0.79; the multiple on 8/21/2017 was 0.77.

<sup>B</sup> Price found to equate the hypothetical spread at a Baa1 rating. The hypothetical Baa1 spread is found by scaling the actual spread for the CUSIP by the multiple of Baa1 spreads to A3 spreads as calculated by Moody's Investors Service. The multiple on 3/22/2012 was 1.27; the multiple on 8/21/2017 was 1.30.

<sup>C</sup> Change in value is found by multiplying the par value by the change in price per \$100.

## D. TRADING BONDS: THE SECONDARY BOND MARKET

107. The initial investors who purchase the bonds may choose to sell them to other investors. Subsequent trades of bonds take place in what is called the secondary market, predominantly among large institutions such as pension funds and mutual funds.<sup>113</sup>

108. Currently the corporate bond market is much smaller than the stock market, and by many measures it is less liquid than the stock market. The total market value of outstanding

<sup>112</sup> This analysis is intended as a hypothetical illustration of the typical or representative differences in pricing between differently rated bonds. This example uses representative pricing points provided by Moody's Investors Service for the indicated days of issuance. This example is not meant to suggest that all Baa1-rated bonds (or A2-rated bonds) are priced identically; there is always a range of pricing within a rating category at a given point in time. Nor is this example meant to suggest that these are the prices which would most likely have been obtained if Rio Tinto's bonds were rated Baa1 (or A2).

<sup>113</sup> Hendrik Bessembinder & William Maxwell, "Markets: Transparency and the Corporate Bond Market," *The Journal of Economic Perspectives* Vol. 22 (2), 2008, pp. 217-234.

corporate bonds in the United States at the end of 2014 was approximately \$8.04 trillion compared to \$19.35 trillion in total equity market cap in the NYSE, for example.<sup>114</sup> The value and frequency of trades in the corporate bond market from 2010 to 2014 is shown in the **Table 2** below (units in billions):

**Table 2**

	2010	2011	2012	2013	2014
<b>Average Daily Trading Volume<sup>A</sup></b>	\$20.5	\$20.6	\$22.6	\$24.7	\$26.7
<b>Outstanding Corporate Bonds<sup>B</sup></b>	\$6,730.1	\$6,843.6	\$7,252.1	\$7,678.6	\$8,044.4
<b>Average Weekly Turnover<sup>C</sup></b>	1.52%	1.51%	1.56%	1.61%	1.66%
<b>Annual Turnover Velocity<sup>D</sup></b>	76.58%	76.04%	78.59%	81.05%	83.60%

<sup>A</sup> SIFMA, “Statistics: US Corporate Bond Trading Volume,” available at <http://www.sifma.org/research/statistics.aspx>.

<sup>B</sup> SIFMA, “Statistics: US Bond Market Issuance and Outstanding,” available at <http://www.sifma.org/research/statistics.aspx>.

<sup>C</sup> Average weekly turnover = (Average daily trading volume x 5 trading days)/Outstanding Corporate Bonds.

<sup>D</sup> There are usually 252 trading days in a year. Annualized Turnover Velocity = (Average Daily Trading Volume x 252) / Outstanding Corporate Bonds.

109. The table above shows that average weekly turnover for bonds from 2010-2014 varied from 1.51% to 1.66% with an average of 1.57% annually. This compares to 2.79% for stocks.<sup>115</sup> Thus, during this period, corporate bonds on average traded less frequently than stocks.

110. An important difference between the stock market and the corporate bond market is that while stocks often trade on an exchange, corporate bonds trade primarily over the counter

<sup>114</sup> SIFMA, “Statistics: US Bond Market Issuance and Outstanding,” available at <http://www.sifma.org/research/statistics.aspx>; World Federation of Exchanges, “Equity Market Highlights” available at <https://statistics.world-exchanges.org/PredefinedReport>.

<sup>115</sup> From 2010 to 2014, the average weekly turnover ratios were 2.13% for NYSE and 4.92% for NASDAQ. See, World Federation of Exchanges, “Report Generator,” available at <https://www.world-exchanges.org/our-work/statistics>.

(“OTC”).<sup>116</sup> An over the counter market is one in which brokers/dealers maintain a market by expressing willingness to buy/sell at quoted bid/ask prices. Traditionally, OTC trades were conducted over the phone from broker-dealer trading desks where individual buy and sell negotiations were executed through the bid and ask prices. More recently, OTC trading has also incorporated electronic trading platforms that automatically match buy and sell orders.<sup>117</sup>

111. In the past, pricing information for bonds was difficult to obtain, as OTC trades were mostly conducted over the phone from broker-dealer trading desks and there was no mechanism for centralized reporting. However, with regulations that require trade reporting and the increased use of electronic trading platforms, dissemination of pricing information for bonds has increased dramatically. This has made the bond market more transparent.

112. For example, in 1994, the National Association of Securities Dealers<sup>118</sup> (NASD) commenced the Fixed Income Pricing System (FIPS) which was a mandated regulatory reporting system for certain high yield corporate debt instruments. FIPS was started with the objective of establishing a centralized regulatory mechanism for bond trade reporting.<sup>119</sup> In 2001, to further increase price transparency in the corporate debt market, the NASD established the Trade Reporting and Compliance Engine (TRACE). With the implementation of TRACE, all NASD and FINRA<sup>120</sup> members are required to report prices, quantities and all relevant information for

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<sup>116</sup> I note that Rio Tinto bonds did trade on the New York Stock Exchange during the period of interest.

<sup>117</sup> U.S. Department of the Treasury, “Electronic Trading in the Secondary Fixed Income Markets,” p. 10.

<sup>118</sup> NASD was founded in 1939 in the wake of the 1938 Maloney Act amendments to the Securities Exchange Act of 1934. Refer to A.R.W., “The NASD – An Unique Experiment in Cooperative Regulation,” *Virginia Law Review* Vol. 46 (8), 1960, pp. 1586-1600.

<sup>119</sup> Edith S. Hotchkiss & Tavy Ronen, “The Informational Efficiency of the Corporate Bond Market: An Intraday Analysis,” *The Review of Financial Studies* Vol. 15 (5), 2002, pp. 1325-1354.

<sup>120</sup> Financial Industry Regulatory Authority (FINRA) is a non-governmental organization authorized by Congress to regulate the securities industry and protect investors. (See also <http://www.finra.org/>.)



transactions in corporate bonds covered by TRACE.<sup>121</sup> By 2006, there were 34,251 corporate bonds included in the TRACE system with trade reporting within 15 minutes of execution.

Today, in addition to TRACE, the greater use of electronic trading platforms such as MarketAxess,<sup>122</sup> BGC Partners,<sup>123</sup> GFI Group,<sup>124</sup> and Tradeweb,<sup>125</sup> provides additional real-time corporate bond price information.

## **X. CONCLUSIONS**

113. As discussed in this report, I have applied an event study methodology to analyze the market's reaction to Rio Tinto's acquisition of the Riversdale mining assets on April 8, 2011. I find a statistically significant positive abnormal return associated with the acquisition on this date.

114. Using the same methodology, I find that the market reacted negatively, but not significantly, to the Riversdale write-down and other news announced on January 17, 2013. This is not unexpected since the market learned of a change in senior management of the Company at the same time it learned of the write-down.

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<sup>121</sup>[https://www.finra.org/sites/default/files/TRACE\\_Overview.pdf](https://www.finra.org/sites/default/files/TRACE_Overview.pdf); and Edith S. Hotchkiss & Tavy Ronen, "The Informational Efficiency of the Corporate Bond Market: An Intraday Analysis," *The Review of Financial Studies* Vol.15 (5), 2002, pp. 1325-1354.

<sup>122</sup> MarketAxess was formed in April 2000 by combining the efforts of Bear Stearns & Co. Inc., The Chase Manhattan Corp and J.P. Morgan & Co to offer fully-disclosed electronic trading in U.S. high-grade Corporate Bonds, Eurobonds, Emerging Market bonds, high yield/crossover, credit default swaps (CDS) and U.S. agency securities.

<sup>123</sup> BGC was established in 1945 under the assumed name of Cantor Fitzgerald. In August 2004, Cantor Fitzgerald created BGC Partners by separating its voice brokerage business. BGC Partners commenced trading in October 2004.

<sup>124</sup> GFI Group was founded in 1987 in New York as first broker of over-the-counter US government bond options. In 2007, the GFI EnergyMatch, a broker- assisted electronic energy trading platform, was launched in North America.

<sup>125</sup> Tradeweb Markets LLC was founded in 1996 which is the first multi-dealer online marketplace for U.S. Treasuries.


115. The positive abnormal return on the day of the acquisition indicates that the market perceived the investment in the Riversdale mining assets to be significantly accretive. Of course it proved to be otherwise, as Riversdale was sold for a small fraction of its acquisition price just two years later.

116. Finally, I have provided a basic, summary primer on the structure of the bond market and the impact that risk (or perceptions of risk) can have on a company's cost of financing.

117. I reserve the right to amend this report, including to reflect new information that becomes available to me in light of the discovery process and/or future rulings from the Court.

Signed on December 19, 2019

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Albert Hertz", with a long horizontal flourish extending to the right.

**Exhibit 1**  
**Rio Tinto Bonds Issued During the Period of Interest**

<b>Issue Date</b>	<b>Amount Issued</b>	<b>Coupon</b>	<b>Maturity Date</b>	<b>Note</b>
5/20/2011	\$700,000,000	2.50%	5/20/2016	
5/20/2011	\$1,000,000,000	4.125%	5/20/2021	
9/19/2011	\$500,000,000	2.25%	9/20/2016	
9/19/2011	\$1,150,000,000	3.75%	9/20/2021	
3/22/2012	\$500,000,000	1.125%	3/20/2015	*
3/22/2012	\$500,000,000	2.00%	3/22/2017	*
3/22/2012	\$1,000,000,000	3.50%	3/22/2022	*
3/22/2012	\$500,000,000	4.75%	3/22/2042	*
8/21/2012	\$1,250,000,000	1.625%	8/21/2017	*
8/21/2012	\$1,000,000,000	2.875%	8/21/2022	*
8/21/2012	\$750,000,000	4.125%	8/21/2042	*

Note: Bonds marked with "\*" are mentioned in the Complaint at paragraphs 107 and 145.

## **Appendix A**

### **Documents Considered**

#### **Court Documents**

- “Securities and Exchange Commission, Plaintiff, v. Rio Tinto plc, Rio Tinto Limited, Thomas Albanese, and Guy Robert Elliott, Defendants.” No. 1:17-cv-7994, United States District Court for the Southern District of New York, filed October 17, 2017.

#### **Court Decisions and Securities Law**

- *Basic, Inc. v. Levinson*, 485 U.S. 224 (1988).
- Bromberg & Lowenfels, 4 *Securities Fraud and Commodities Fraud*, § 8.6. (Aug. 1988).
- *Cammer, et al., v. Bruce M. Bloom, et al.*, 711 F. Supp. 1264 (D.N.J. 1989).
- *Halliburton Co., et al., v. Erica P. John Fund, Inc.*, 134 S. Ct. 2398 (2014).
- *Krogman v. Sterritt*, 202 F.R.D. 467 (N.D. Tex. 2001).

#### **SEC Filings**

- Rio Tinto SEC filings submitted during the Period of Interest, including, but not limited to:
  - Rio Tinto SEC Form F-3ASR filings.
  - Rio Tinto Prospectus Supplement filings.

#### **Security Data**

- Historical data for Rio Tinto ADR, S&P Metals and Mining Index, and the S&P 500 Total Return Index were obtained from S&P Capital IQ.
- Trade and quote data for Rio Tinto ADR during the Analysis Period and one hundred randomly selected companies trading on the New York Stock Exchange and NASDAQ for August 2011 were obtained from Tick Data, *see* <https://tickapi.tickdata.com/>. Companies trading on the New York Stock Exchange and NASDAQ for August 2011 were identified using Thomson Reuters Eikon.
- Institutional and insider holdings data was obtained from S&P Capital IQ.
- Rio Tinto ADR options data was obtained from Bloomberg.
- Rio Tinto ADRs outstanding data was obtained from Bloomberg.
- Rio Tinto ADR market capitalization percentiles were obtained from Bloomberg.
- Turnover velocity data for NYSE and NASDAQ were obtained from the World Federation of Exchanges, *see* <https://www.world-exchanges.org/our-work/statistics>.
- Descriptive bond data were obtained from Thomson Reuters Eikon.
- Bond rating and relative spread data from Moody’s Investors Service

**Documents Submitted by Rio Tinto to SEC:**

- Wells Submission on Behalf of Rio Tinto Group, dated February 13, 2017.
- Correspondence from Richard W. Grime to the SEC, “Re: In the Matter of Rio Tinto (HO-12033),” dated June 6, 2017.
- Submission to the Office of the Chief Accountant on Behalf of Rio Tinto Group, dated June 6, 2017.
- Correspondence from Dorian Drew to Kevin Oh of the Financial Conduct Authority, “FCA Investigation: Rio Tinto Plc (“Rio Tinto”) – Reply to the FCA’s request dated 31 March 2017,” dated May 19, 2017.

**Rio Tinto News**

- Rio Tinto news headlines and select articles downloaded from Factiva for the Period of Interest. The Factiva search for news over the Period of Interest resulted in 32,245 articles. News articles were obtained by executing a search via Factiva for “All Sources” with the company fields “Rio Tinto plc”, “Rio Tinto Ltd,” and “Rio Tinto Group,” for the period “December 1, 2010 – January 17, 2013.”
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- “Brazil’s CSN: Not ‘In Principle’ Seeking To Sell Riversdale Coal Stake,” *Dow Jones International News*, March 29, 2011.
- “DJ Riversdale Board Accepts Rio Tinto’s Acquisition Proposal,” *Dow Jones Chinese Financial Wire*, January 10, 2011.
- “Miners Drive Europe’s Gains,” *The Wall Street Journal Online*, April 8, 2011.
- “Mining Sector Leads London Stocks Higher; ICAP Falls After Downgrade; Carnival Shares Also Drop,” *MarketWatch*, April 8, 2011, 11:55 AM ET.
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- “Mozambique Rejects Coal Barging Study,” *Reuters News*, March 1, 2012.
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- “Rio Tinto Extends \$3.9 bln Bid for Riversdale by 3 days,” *Reuters News*, March 20, 2011.
- “Rio Tinto Impairments and Management Changes,” *Regulatory News Service*, January 17, 2013
- “Rio Tinto May Battle Indian Steel Majors for Riversdale Mining,” *Domain-B*, December 21, 2010.

- “Rio Tinto Nearly Reaches 47% Holding Target in Riversdale,” *Reuters News*, April 5, 2011.
- “Rio Tinto Raises Bid for Riversdale, Offer Final,” *Reuters News*, March 9, 2011.
- “Rio Tinto Says Wins 41 Percent of Riversdale Shares,” *Agence France Presse*, March 30, 2011.
- “Rio Tinto Secures 14.9% Shares of Riversdale; Signed Pre-Bid Agreement with Plural Shareholders,” *Tex Energy Report*, December 27, 2010.
- “Rio Tinto to Buy Alcan for \$38 Billion,” *Reuters*, July 12, 2007
- “Rio Tinto Writes Down \$14bln, CEO Resigns,” *Agence France Presse*, January 17, 2013.
- “Rio: \$3bn Lost in Mozambique,” *Financial Times*, January 17, 2013.
- “Tata Steel to Remain As Stakeholder In Riversdale Mining - Tata Steel MD,” *Dow Jones Commodities Service*, February 21, 2011.
- “Tom Albanese Out at Rio Tinto as Alcan Bet Goes Awry,” *The Globe and Mail*, January 17, 2013.
- “UPDATE: Rio Tinto Hits Riversdale Goal, Extends Offer,” *Dow Jones Institutional News*, April 6, 2011.
- “UPDATE: Rio Tinto Now Needs Riversdale Approval for Takeover,” *Dow Jones International News*, January 21, 2011.
- “UPDATE: Tata Steel Raises Riversdale Stake Amid Rio Tinto Bid,” *Dow Jones International News*, March 1, 2011.
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- “UPDATE 1-India’s ICVL Will Not Counter Rio’s Bid for Riversdale,” *Reuters News*, January 27, 2011.
- “UPATE 1-Rio Tinto Extends Riversdale Bid as Stalemate Looms,” *Reuters News*, February 9, 2011.
- “Update 2-Rio Tinto Gains Control of Riversdale Mining,” *Reuters News*, April 8, 2011, 2:28 AM ET.
- “UPDATE 3-Rio Tinto Swings to Loss After Aluminum Writeoff,” *Reuters News*, February 9, 2012.
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- “Big Write Downs and Management Changes, RIO Moving Ahead of Market Expectations on Both Counts,” *Liberum Capital*, January 17, 2013.
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- “CEO Change. One Impairment Too Many,” *UBS*, January 17, 2013.
- “CEO Steps Down, but \$14bn of Writedowns are Less of a Surprise - ALERT,” *J.P. Morgan Cazenove*, January 17, 2013.
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- <http://www.finra.org/>
- [https://www.finra.org/sites/default/files/TRACE\\_Overview.pdf](https://www.finra.org/sites/default/files/TRACE_Overview.pdf)
- <https://www.mergentonline.com/login.php>
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- <https://www.nasdaqtrader.com/Trader.aspx?id=TradingUSEquities>
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- [www.sec.gov/about/forms/forms-3.pdf](http://www.sec.gov/about/forms/forms-3.pdf)
- <https://tickapi.tickdata.com/>

## **Appendix B**

### **Albert Metz, PhD Managing Director Global Economics Group**

#### **CONTACT DETAILS**

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#### **OVERVIEW**

Dr. Albert Metz is a Managing Director in the financial, regulatory, data mining, and antitrust practices of Global Economics Group based in New York. Prior to joining Global Economics Group, Dr. Metz worked for 15 years at Moody's Investors Service, specializing in corporate, financial institution, sovereign and structured finance credit research and analysis. Most recently he was Managing Director of the Global Methodology Development Group, a group of nearly 100 professionals with responsibility for developing credit models and methodologies for all asset classes across all lines of business. Dr. Metz also worked to create the Innovation Group, a team dedicated to leveraging machine learning and data mining techniques. Prior to that Dr. Metz was the Managing Director of Credit Policy Research, including Default Research, Model Development and Verification, and Technology. Dr. Metz frequently met with regulators and policy makers to discuss credit risk, credit ratings performance, risk modeling, and anti-trust and other policy questions.

Dr. Metz's main areas of specialization are econometrics and statistics, finance, institutional and consumer credit, real estate, risk modeling and assessment, and numerical methods. He is the author of copyrighted and patented models. In addition to credit risk, his experience also includes work in asset pricing, real estate, and government. His work has been featured in the media such as the *Wall Street Journal*, *The Financial Times*, *The Economist*, *CNNMoney*, *CNBC*, *Forbes*, *Bloomberg*, *Fox Business*, *BusinessWeek*, *Washington Post*, *Huffington Post*, and *Reuters*, among others.

Dr. Metz has developed several models of corporate and consumer credit, financial risk contagion, real estate market performance measures, and pharmaceutical drug development, to name a few. He has developed patented models of default and credit rating transitions and trademarked models of regional real estate prices. Dr. Metz's models of corporate and financial institution default rates have consistently outperformed street forecasts, including through the financial crisis of 2008. He has developed models of residential mortgage default, prepayment and loss which have been used to assess the credit risk of hundreds of billions of dollars in securitizations. Dr. Metz has also contributed to books on emerging markets and sovereign risk.

In pharmaceuticals, he co-developed a model to estimate the likelihood of drugs failing and succeeding each of the clinical stages of the Food and Drug Administration, and their expected

durations in each of these phases. This model has become one of the two most used by industry analysts to assist in valuing pharmaceutical and biotechnology pipelines. His research on pharmaceuticals has been discussed in books on how to value pharmaceutical and biotechnology companies, and on publications pertaining to health care, intellectual property and cartels.

Dr. Metz has been at the forefront of the empirical detection of some conspiracies and manipulations. In 2008 he flagged the possibility of collusion in LIBOR prior to the launch of large scale investigations. He has also flagged the possibility of manipulation and collusion in gold markets in 2013.

Dr. Metz has also co-authored several articles and papers on econometric methods and screens for conspiracies, manipulations and fraud. He has published in peer-reviewed journals such as the Journal of Pharmaceutical Finance, Economics and Policy, and the Journal of Banking and Finance. His work has also appeared in trade publications including The Antitrust Source, and The Competition Policy International Antitrust Chronicle.

Dr. Metz holds a Ph.D. and a Masters in Economics from the University of Chicago where he was the first student ever awarded Distinction in the field of Econometrics. He also holds a Bachelor of Arts in Economics from Occidental College where he graduated summa cum laude.

## **PROFESSIONAL EXPERIENCE**

### **MOODY'S INVESTORS SERVICE (NEW YORK)**

**2003 - 2018**

Managing Director of the Global Methodology Development Group, managing a team of about 100 analysts. Research and technical responsibilities included:

- Development of credit rating methodologies and models for all produce lines, including corporate, financial institutions, sovereign, sub-sovereign, municipal and structured finance
- Default and ratings performance research for all product lines, including corporate, financial institutions, sovereign, sub-sovereign, municipal and structured finance
- Model verification and version control
- Regulatory reporting

Managing Director of Global Credit Policy Research, a group of 40 analysts. Research and technical responsibilities included:

- Default and ratings performance research for all product lines, including corporate, financial institutions, sovereign, sub-sovereign, municipal and structured finance
- Rating methodology and credit model development
- Rating methodology and credit model validation
- Model verification and version control
- Regulatory reporting

Research Economist, Credit Policy Default Research, as Vice President and Senior Vice President

- Published research primarily on corporate default and ratings performance
- Represented Moody's at industry conferences
- Built a patented default and rating transition model
- Built a credit rating predictor model

Select modeling and methodology development projects include:

- US Residential Mortgages: lead developer of mortgage default and loss severity models using data for nearly 1.4 million private label mortgages. These models represent the core of Moody's new US residential methodology. The models provide the monthly term structure of default and prepayment risks as well as the first and second moments of the borrower's loss-given-default distribution. Easily permits stressing a portfolio of mortgage exposures based on macroeconomic scenarios.
- Global Bank Stress Testing: lead the effort to develop a new, consistent framework for stress-testing the asset portfolio of banks globally. A reduced form approach, it applies stress multiples to expected losses of different asset classes.
- Global Bank Credit Scorecard: developed an innovative credit scorecard for the Baseline Credit Assessments of global banks. The scorecard is based on a regression analysis of bank failures during the recent financial crisis and incorporates bank balance sheet information, macroeconomic variables and assessments of sovereign credit risk.
- Corporate Defaults: lead developer of the patented Credit Transition Model, Moody's proprietary model of corporate (financial and non-financial) credit rating transitions and default. The model forecasts all rating transitions, including upgrades, downgrades, default and withdrawal at the individual issuer level by conditioning on issuer-specific information and macroeconomic drivers. Easily permits a coherent stress-test of corporate exposures based on macroeconomic scenarios. These scenarios could consider not just default, but transitions across rating boundaries (such as falling from investment-grade into speculative-grade) which may be critical to a portfolio manager.
- Credit Rating Prediction: lead developer of Moody's proprietary Rating Predictor Model which maps credit ratios to implied credit ratings. The model significantly outperforms standard approaches such as linear regression and ordered Probit models. The model allows counter-factual analysis to determine how credit ratings might change given changes in underlying balance sheet metrics.

#### CONGRESSIONAL BUDGET OFFICE (WASHINGTON DC)

2002 – 2003

Principal Analyst in the Microeconomics and Finance Division. Research and policy projected included:

- Econometric Modeling:
  - Developed a model to forecast bank deposits, assessable and insured, for use by the Budget Analysis Division

- Estimated a discrete time, multiple-destination mixed proportional hazards model of pharmaceutical development
  - Estimated Logistic regressions of first stages of the FHA loss mitigation program
  - Specified a two-stage Probit model of additional stages of FHA loss mitigation program to correct for endogenous selection
- Financial Analysis:
  - Used derivative pricing theory to estimate the market value of risk born by the government through various contingent programs

## **SECURITY CAPITAL GROUP, INC (CHICAGO)**

**1998 - 2002**

Chief Economist of the real estate investment company. Research projects included:

- Commercial Property Rent and Occupancy: developed proprietary forecasting models of rent and occupancy levels for multifamily, office, retail and warehouse properties at the MSA level.
- Optimal Property Location: developed location models for the Assisted Living and Self-Storage sectors in the U.S. and Europe. The models informed asset acquisition/disposition decisions.

## **EDUCATION**

### **UNIVERSITY OF CHICAGO**

Ph.D. Department of Economics (2002)

*Primary Fields:* Econometrics, Macroeconomics and Monetary Economics,  
Numerical Methods

*Secondary Fields:* Asset Pricing, Public Finance

*Awards:* Award of Distinction in Econometrics, 2000

First Ever Student Award this Distinction in the Economics Department

M.A. Economics (1997)

### **OCCIDENTAL COLLEGE**

B.A. Economics (1994)

*Awards:* summa cum laude / Phi Beta Kappa junior year / College Honors  
Senior Comprehensive Distinction / Wall Street Journal Award for  
excellence in economics

## SELECTED PUBLICATIONS, WORKING PAPERS AND PRESENTATIONS

- *Big Data, Artificial Intelligence and Antitrust: What's New and What is Not?* with Rosa Abrantes-Metz, Competition Policy International, Antitrust Chronicle, July 2018
- *Comments on ICE Benchmark Administration's Position Paper of 20 October 2014: LIBOR Reform*, with Rosa Abrantes-Metz, December 18, 2014
- Contributed book chapter to *Emerging Markets and Sovereign Risk*, edited by Nigel Finch, December 2014
- *US RMBS Analytics: Modeling the Probability of Default*, Moody's Special Comment, July 2014
- *US RMBS Analytics: Modeling Loss Severity Given Default*, Moody's Special Comment, July 2014
- *Are Silver Prices Being Fixed?* with Rosa Abrantes-Metz, Working Paper, October 2014
- *Are Gold Prices Being Fixed?* with Rosa Abrantes-Metz, Working Paper, February 2014
  - Assisted in triggering litigation and investigations worldwide
  - Extensively discussed in the media including Bloomberg, Reuters, Wall Street Journal, The Economist, The Financial Times, Kitco
- *Panel Discussion: The Challenges of Credit Rating Agencies*, NBER 2014
- *Panel Discussion: The Regulation of Credit Rating Agencies*, NBER 2013
- *The Cyclical Nature of Corporate Defaults*, presentation to the 22<sup>nd</sup> Annual High Yield Bond Conference, NYSSA, 2012
- *How Far Can Screens Go in Distinguishing Explicit from Tacit Collusion? New Evidence from the Libor Setting*, with Rosa Abrantes-Metz, *Competition Policy International Antitrust Chronicle*, March (1) 2012
  - Discussed in U.S. Senate Hearings on Cartel Detection, November 2013
  - Discussed in Litigation on USD LIBOR by both Plaintiffs and Defendants
- *Testing Equalities of Spectrums for Paired Time Series at Chosen Frequencies: Application to Sovereign Credit Default Swaps*, with Rosa Abrantes-Metz, Working Paper 2011
- *Applying The Vasicek Distribution to Multi-Sector and Small Portfolios*, Working Paper 2011
- *LIBOR Manipulation?*, with Rosa Abrantes-Metz, Michael Kraten, and Gim Seow, *Journal of Banking and Finance*, 36, 136-150, 2012
  - *List of Most Download Journal of Banking and Finance Articles*, 2012
  - August 2008 Working Paper, first to put forward the possibility of collusion among LIBOR contributing banks
  - Featured in the WSJ, "U.S. Probe Presents Dilemma Over LIBOR," published March 18, 2011



- Featured in the FT, “Stakes are High in Setting the Libor,” published March 25, 2011
- Featured in The Economist, “The LIBOR scandal and the rotten heart of finance: A scandal over key interest rates is about to go global,” The Economist, July 7, 2012, pages 25-28
- Featured in BBC Radio on Libor findings and reform, aired January 17, 2013
- Featured in *Sky News TV*, UK, on Royal Bank of Scotland’s settlement with authorities on LIBOR manipulation, The Boulton and Co Today TV Show, February 6, 2013
- Featured in Testimony in the UK Parliament on LIBOR
- *The Determinants of Cartel Duration*, with Rosa Abrantes-Metz and John M. Connor, Working Paper, 2010
- *The Determinants of Pharmaceutical Review, Success and Duration*, with Rosa Abrantes-Metz and Christopher P. Adams, Working Paper, April 2008
- *A Cyclical Model of Multiple-Horizon Credit Rating Transitions and Default*, available at SSRN, June 2007
- *On the Prediction of Credit Ratings*, available at SSRN, August 2007
- *Pharmaceutical Development Phases: A Duration Analysis*, with Rosa Abrantes-Metz and Christopher P. Adams, *Journal of Pharmaceutical Finance, Economics & Policy*, 14 (2006), 19–42
  - Presented at the International Industrial Organization Conference in Boston in March 2003
  - Presented at the Econometrics Society Meetings in Chicago in June 2003
  - Discussed in books on health care and on how to value pharmaceutical and biotech R&D pipelines
- *Empirical Facts and Innovation Markets: Analysis of the Pharmaceutical Industry*, with Rosa Abrantes-Metz and Christopher P. Adams, The Antitrust Source, Issue 4 (4), March 2005
- *Forecasting Corporate Defaults*
  - Presented at Moody’s Credit Policy Conference in Copenhagen, Denmark, May 2007
  - Presented at Moody’s Credit Policy Conference in Venice, Italy, September 2007
  - Presented at Moody’s Credit Policy Conference in Chicago, October 2008
- *The Role of Risk-Mitigation Strategies in Community Development: A Case Study of the FHA Lease Mitigation Program*, with Charles A. Capone, Jr.
  - Presented at the Federal Reserve System’s Conference on Sustainable Community Development in Washington in March 2003
- *Forecasting Deposit Growth*, CBO Technical Paper, 2003-6
- *Estimating the Tax Shelter Value of Commercial Office Real Estate: Consequences of the Tax Reform Act of 1986*
  - PhD Dissertation in Economics, University of Chicago, June 2002.



- Presented at the St. Louis Federal Reserve Board and Congressional Budget Office in January 2002

## **PATENTED AND TRADEMARKED WORK**

- *Moody's Credit Transition Model*
- *Dynamic Interactive Forecasting of Rent and Occupancy of Commercial Real Estate Sectors*

## **SELECTED INTERVIEWS AND OTHER MEDIA COVERAGE**

- *U.S. Junk Bond Defaults to Reach 3% By Year-End*, July 15, 2015
  - Available at <https://www.barrons.com/articles/u-s-junk-bond-defaults-to-reach-3-by-year-end-says-moodys-1436984135>
- *Gold: In a Fix*, *The Economist* print edition, March 8, 2104
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- *London Gold Broker Says Swings in Prices No Sign of Manipulation*, *Bloomberg*, March 5, 2014
  - Available at <http://www.bloomberg.com/news/2014-03-05/london-gold-broker-says-swings-in-prices-no-sign-of-manipulation.html>
- *Gold Fix Study Shows Signs of Decade of Bank Manipulation*, *Bloomberg*, February 28, 2014
  - Available at <http://www.bloomberg.com/news/2014-02-28/gold-fix-study-shows-signs-of-decade-of-bank-manipulation.html>.
- *Speculative corporate default rate rises*, *Global Investor Magazine*, June 11, 2013
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- *Global Corporate Default Rate Remains Low in 2012 Despite More Defaults*, *CFO Innovation*, March 7, 2013
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- *Corporate Debt Ratings Are Getting Cut At The Fastest Rate Since '09, Business Insider*, December 26, 2012
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- *Moody's: Number of "Fallen Angels" Declines Sharply during Q3 2012, HighBeam Research*, December 5, 2012
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- *Moody's: Global spec-grade corporate default rate ends at 2.7% in second quarter, finanzen.com*, October 7, 2012
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- *Low Failure Rates Mask Tough Times, Financial Times*, September 20, 2012
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- *Moody's: Global Default Rate Fell to 3.3% in November 2010, iStockAnalyst*, December 7, 2010
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# **Appendix C**

**I. RIO TINTO ADRs TRADED IN AN EFFICIENT MARKET DURING THE PERIOD OF INTEREST**

1. The fraud on the market theory is based on the understanding that in an efficient market (one in which widely-available public information is quickly incorporated into the market price of a security), all purchasers implicitly rely on any material misrepresentations or omissions since the value of those misrepresentations or omissions is incorporated into the purchase price. The “fraud on the market” theory was first addressed by the U.S. Supreme Court in *Basic Inc. v. Levinson*:

... [I]n an open and developed securities market, the price of a company’s stock is determined by the available material information regarding the company and its business...Misleading statements will therefore defraud purchasers of stock even if the purchasers do not directly rely on the misstatements...The causal connection between the defendants’ fraud and the plaintiffs’ purchase of stock in such a case is no less significant than in a case of direct reliance on misrepresentations.<sup>1</sup>

2. The Supreme Court reaffirmed this theory in *Halliburton II*:

More than 25 years ago, we held that plaintiffs could satisfy the reliance element of the Rule 10b-5 cause of action by invoking a presumption that a public, material misrepresentation will distort the price of stock traded in an efficient market, and that anyone who purchases the stock at the market price may be considered to have done so in reliance on the misrepresentation. We adhere to that decision and decline to modify the prerequisites for invoking the presumption of reliance.<sup>2</sup>

3. As stated in *Basic* and reaffirmed in *Halliburton II*, in an open, developed and efficient market, market prices reflect what is publicly known about a company. If a company provides the market with misleading information regarding its financial strength, assets or business practices, the market price will be inflated (or deflated) compared to what the price would have been if the truth were known, but-for the misleading information. Thus, in an

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<sup>1</sup> *Basic Inc. v. Levinson*, 485 U.S. 224, 241-42 (1988) (“*Basic*”).

<sup>2</sup> *Halliburton Co. v. Erica P. John Fund, Inc.*, 134 S. Ct. 2398, 2418 (2014) (“*Halliburton II*”).

efficient market, where the plaintiff asserts there were material misrepresentations or omissions, all purchasers implicitly relied on those misrepresentations and/or lack of disclosure by paying the inflated (or deflated) price.

4. It is an empirical exercise to determine whether the market for a security was “open and developed” or “efficient” to the degree required for a presumption of reliance under the “fraud on the market” theory.<sup>3</sup> The Nobel prize winning economist Dr. Eugene Fama’s seminal research first outlined definitions of an “efficient market.”<sup>4</sup> He described different levels of efficiency which he called “weak-form,” “semi-strong-form,” and “strong-form” efficiency.<sup>5</sup>

5. The market efficiency standard adopted by *Basic* and reaffirmed by *Halliburton II* as necessary for the presumption of reliance conforms most closely with Dr. Fama’s “semi-strong form” efficiency, meaning that all publicly available information (whether true or false) is reflected in a security’s current market price. This further implies that security prices adjust to new publicly available information rapidly and in an unbiased fashion so that it is impossible to earn excess returns by trading on that information. *Basic* stated: “In an open and developed

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<sup>3</sup> To recognize the presumption of reliance, the *Basic* Court explained, was not “conclusively to adopt any particular theory of how quickly and completely publicly available information is reflected in market price.” *Basic*, 485 U.S. at 248 n.28. The *Basic* Court instead based the presumption on the fairly modest premise that “market professionals generally consider most publicly announced material statements about companies, thereby affecting stock market prices.” *Basic*, 485 U.S. at 246 n.24. *Basic*’s presumption of reliance thus does not rest on a “binary” view of market efficiency, but rather, market efficiency is a matter of degree.

<sup>4</sup> Eugene F. Fama, “Efficient Capital Markets: A Review of Theory and Empirical Work,” *The Journal of Finance* Vol. 25 (2), 1970, pp. 383-417 at p. 383.

<sup>5</sup> “Weak-form” efficiency requires that historical prices are not predictive of future prices. Under this form of efficiency, excess returns cannot be earned using strategies based on historical prices. Therefore, technical analysis will not produce consistent excess returns over time. “Semi-strong form” efficiency implies that all public information is reflected in a stock’s current market price. Security prices adjust to new publicly available information rapidly and in an unbiased fashion so that it is impossible to earn excess returns by trading on that information. Under this form of efficiency, neither fundamental nor technical analysis can produce consistent excess returns. “Strong-form” efficiency implies all information in the market, whether public or private, is accounted for in the market price. In this market, investors cannot consistently earn excess returns over a long period of time even if they have inside information.

securities market, the price of a company's stock is determined by the available material information regarding the company and its business."<sup>6</sup> The Supreme Court's effective adoption of the "semi-strong form" efficiency standard is economically sensible because it recognizes that insiders often possess non-public information and that securities prices do not necessarily reflect this non-public information, but that to presume reliance, the market price must reflect publicly available information.

6. In the next section, I review multiple factors that are regularly considered by financial economists and courts in determining whether the market for a particular security is efficient. Many of these factors were identified in *Cammer v. Bloom*<sup>7</sup> and *Krogman v. Sterritt*.<sup>8</sup> The *Cammer* decision relied on Bromberg & Lowenfels' definition of efficiency. As articulated below, the adopted definition of efficiency is consistent with Fama's definition of "semi-strong" efficiency. For the purposes of this exercise, I adopt Bromberg & Lowenfels' definitions for the terms "open," "developed," and "efficient" as described below:

*An open market* is one in which anyone, or at least a large number of persons, can buy or sell.

*A developed market* is one which has a relatively high level of activity and frequency, and for which trading information (e.g., price and volume) is widely available. It is principally a secondary market in outstanding securities. It usually, but not necessarily, has continuity and liquidity (the ability to absorb a reasonable amount of trading with relatively small price changes).

*An efficient market* is one which rapidly reflects new information in price.

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<sup>6</sup> *Basic*, 485 U.S. at 241.

<sup>7</sup> *Cammer, v. Bloom*, 711 F. Supp. 1264 (D.N.J. 1989) ("*Cammer*").

<sup>8</sup> *Krogman v. Sterritt*, 202 F.R.D. 467 (N.D. Tex. 2001) ("*Krogman*"). The factors identified by the *Krogman* Court are 1) market capitalization, 2) the percentage of stock not held by insiders (the float) and 3) bid-ask spread.



These terms are cumulative in the sense that a developed market will almost always be an open one. And an efficient market will almost invariably be a developed one.<sup>9</sup>

7. I also consider a number of other factors that courts have utilized beyond the *Cammer* and *Krogman* factors. Because none of the individual tests or metrics is determinative as to whether a particular market is efficient, it is important to consider the identified efficiency factors as a whole.

## II. APPLICATION OF EFFICIENCY FACTORS TO RIO TINTO ADRs

### A. OVERVIEW

8. After giving careful consideration to each of the efficiency factors described in detail below, I find that each factor supports the conclusion that the market for Rio Tinto ADRs was efficient at least throughout the period of interest. In addition to the discussion below, **Exhibit C1** summarizes how, for each of the factors examined, the empirical evidence supports a finding that Rio Tinto ADRs traded in an efficient market. As further background to my analyses, **Exhibit C2** displays Rio Tinto ADRs closing price and trading volume for each day throughout the period of interest.

9. In summary, and as discussed more fully below, Rio Tinto ADRs traded in an efficient market during the period of interest. First, the average weekly trading volume of Rio Tinto ADRs during the period of interest far exceeded benchmarks that courts have established. During the period of interest, the average weekly trading volume for Rio Tinto ADRs was 16.66 million shares, which represents 16.25% of shares outstanding, higher than the average security traded on the NYSE and/or the NASDAQ Exchange. Second, there were a large number of

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<sup>9</sup> *Cammer*, 711 F. Supp. at 1276 n.17 (citing Bromberg & Lowenfels, 4 *Securities Fraud and Commodities Fraud*, § 8.6 (Aug. 1988) (“Bromberg & Lowenfels”)).

securities analysts following and reporting on Rio Tinto. Third, Rio Tinto ADRs was actively traded on the NYSE, fulfilling the *Cammer* factor regarding market makers. Fourth, Rio Tinto met the important eligibility criteria of SEC Form F-3 (which has the same requirements as S-3 eligibility) and filed Form F-3ASRs during the period of interest. Fifth, Rio Tinto ADRs had a large market capitalization relative to all other firms that traded on the NYSE and NASDAQ. Sixth, Rio Tinto ADRs had a low bid-ask spread relative to exchange-traded common stocks. Seventh, institutions, which are considered generally to be well-informed investors, held on average over 79.84% of the remaining public float of Rio Tinto ADRs during the quarters of interest. Eighth, there was not a consistent pattern of statistically significant autocorrelation during the period of interest. Ninth, there was active trading in Rio Tinto options throughout the period of interest. Finally, tenth, there was very little divergence between the price of Rio Tinto ADRs and its underlying ordinary shares during the period of interest, indicating a lack of arbitrage opportunities. All of these factors support the conclusion that Rio Tinto ADRs traded in an open, developed, and efficient market throughout the period of interest.

## **B. FACTOR 1: AVERAGE WEEKLY TRADING VOLUME**

10. The first factor I investigate is the average weekly trading volume of a security.

According to one authority cited by the *Cammer* court,

Turnover measured by average weekly trading of 2% or more of the outstanding shares would justify a strong presumption that the market for the security is an efficient one; 1% would justify a substantial presumption.<sup>10</sup>

11. Volume as a fraction of shares outstanding is an important indicator of market efficiency for several reasons. First, volume is objectively quantifiable and comparable across

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<sup>10</sup> *Cammer*, 711 F. Supp. at 1293 (citing Bromberg & Lowenfels).

securities. Second, high volume is generally indicative of continuity, liquidity, and market depth – which are highly indicative of market efficiency.<sup>11</sup> Third, substantial volume would indicate there is likely a market for the collection and distribution of information about the security, as Thomas and Cotter (2000) explain:

[t]rading volume was also considered as an eligibility standard because it affects information dissemination to the market and was an important criterion for investment analysts in deciding which stocks to follow.”<sup>12</sup>

12. Rio Tinto ADRs easily surpass the threshold level of average weekly trading volume necessary for an efficient market. The average weekly trading volume for Rio Tinto ADRs during the period of interest was 16.25% of ADRs outstanding, compared to 2.98% for the average weekly trading volume on both the NYSE and NASDAQ exchanges. Based on this figure, the weekly trading volume for Rio Tinto ADRs far exceeds the 1% or 2% threshold cited by *Cammer*. **Exhibit C3** plots Rio Tinto ADRs’ trading volume as a fraction of ADRs outstanding for each week during the period of interest.<sup>13</sup> Indeed, the average weekly trading volume during the period of interest was 16.66 million ADRs. The volume of trading for Rio

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<sup>11</sup> Continuity means that trades may occur at any time. Liquidity in this context means that investors can convert cash into shares or shares into cash at a price similar to that of the prior trade (assuming no new information). William Sharpe, Gordon J. Alexander & Jeffrey W. Bailey, *Investments* (5<sup>th</sup> ed., 1999), Prentice Hall, pp. 44-45.

Bromberg and Lowenfels define a market that has continuity and liquidity as “the ability to absorb a reasonable amount of trading with relatively small price changes.” *Cammer*, 1276 n.17 (citing Bromberg & Lowenfels).

Market depth refers to “the number of shares that [can] be traded at the quoted bid and ask prices.” A deep market will have significant orders on the buy and sell side so that the market can experience a relatively large market order without greatly altering the market price. See Yakov Amihud, Haim Mendelson & Lasse Heje Pedersen, “Liquidity and Asset Prices,” *Foundations and Trends in Finance* Vol. 1 (4), 2005, pp. 269-364.

<sup>12</sup> Randall S. Thomas & James F. Cotter, “Measuring Securities Market Efficiency in the Regulatory Setting,” *Law and Contemporary Problems* Vol. 63 (3), 2000, pp. 105-122 at pp. 105, 108.

<sup>13</sup> For the purposes of this analysis, a “trading week” consists of 5 consecutive trading days, which may not follow the calendar week.

Tinto ADRs supports the conclusion that the market for this security was efficient throughout the period of interest.<sup>14</sup>

13. Another way to measure trading volume is annualized turnover velocity, which is essentially expressing this same factor in dollar terms.<sup>15</sup> To be more specific, instead of looking at shares traded divided by shares outstanding, turnover velocity is the dollar value of shares traded (*i.e.*, shares traded multiplied by price per share) divided by the dollar value of all shares outstanding (*i.e.*, shares outstanding multiplied by price per share). The advantage of this measure is that once quoted in annualized terms, Rio Tinto ADRs' turnover velocity can be compared directly with other publicly traded stocks based on exchange-reported statistics. For example, over the period of interest, the annualized turnover velocity ratio for Rio Tinto ADRs was 812.73% compared with the NYSE and NASDAQ average of 155.27% for the period of interest.<sup>16</sup> Thus, Rio Tinto ADRs had an average annualized turnover that was substantially higher than the average stock trading on the NYSE and NASDAQ, further supporting that it traded in an efficient market.

14. In short, the relatively high trading volume in Rio Tinto ADRs throughout the period of interest supports the conclusion that the market for Rio Tinto ADRs was efficient.

### C. FACTOR 2: ANALYST COVERAGE

15. The *Cammer* decision stated the following related to analyst coverage:

... [I]t would be persuasive to allege a significant number of securities analysts followed and reported on a company's stock during the period of

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<sup>14</sup> The last week consisted of only one trading day (1/17/2013), and therefore is removed from calculations.

<sup>15</sup> Turnover velocity as a formula is:

**Turnover Velocity Ratio** = (Volume x Price)/(Shares Outstanding x Price) = Dollars Traded/Dollars Outstanding.

<sup>16</sup> Turnover velocity for the NYSE and NASDAQ is calculated from data provided by the World Federation of Exchanges. See <https://www.world-exchanges.org/our-work/statistics>.

interest. The existence of such analysts would imply, for example, the [analyst] reports were closely reviewed by investment professionals, who would in turn make buy/sell recommendations to client investors.<sup>17</sup>

16. Analyst coverage can be important evidence of efficiency. Significant analyst coverage implies that there is sufficient interest in a company and its securities, that there is an active market for information regarding the company and its securities, and that the information is widely distributed.

17. During the period of interest, there was consistent analyst coverage for Rio Tinto. **Exhibit C4** shows that there were at least 886 reports issued during the period of interest and lists 41 separate firms that had equity analysts issue reports on Rio Tinto, including major firms such as Deutsche Bank, J.P. Morgan, and RBC.<sup>18</sup> These reports served the purpose of disseminating publicly available information along with commentary, news, updates, analyses, and recommendations of the analysts to investors. The extensive coverage of Rio Tinto by securities analysts supports the conclusion that Rio Tinto ADRs traded in an efficient market throughout the period of interest.

18. In addition, since 1989, when the *Cammer* decision was issued, there has been a significant increase in alternative methods by which publicly available information about publicly-traded securities is disseminated to investors, such as myriad internet sites, social networks, and other electronic media, delivered directly to our phones and other hand-held devices from which investors can trade through various apps. Moreover, information regarding the market price, the current bid-ask spread, and the ability to trade online is available almost

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<sup>17</sup> *Cammer*, 711 F. Supp. at 1286.

<sup>18</sup> I obtained Rio Tinto analyst reports from Investext which is a part of Thomson Reuters. Investext is a database that collects and disseminates analyst reports issued by investment banks and independent research firms. (See <https://www.mergentonline.com/login.php>). The number of analyst reports I identify is likely understated because many analyst reports are not available through third party data providers such as Investext.

instantaneously for anyone with an online brokerage account. Thus, in addition to the substantial analyst coverage of Rio Tinto, there were many other sources of public information dissemination.

19. Furthermore, there was substantial public press regarding Rio Tinto during the period of interest. A search for articles classified by Factiva as related to Rio Tinto over the period of interest resulted in 32,245 articles, which averages to more than 41 per day.<sup>19</sup> In addition, there were numerous SEC filings available online at the SEC EDGAR search database at no cost, as well as various other sources of public information available that I do not attempt to quantify. The degree of news coverage and publicly available information further supports the conclusion that there was substantial supply of, and demand for, information regarding Rio Tinto in the public arena throughout the period of interest.

20. In summary, the number of analyst reports and the substantial public dissemination of news and other information regarding Rio Tinto provides evidence that Rio Tinto ADRs traded in an efficient market during the period of interest.

#### **D. FACTOR 3: MARKET MAKERS**

21. A market maker is a firm that is ready to buy or sell a particular stock on a regular and continuous basis.<sup>20</sup> The third *Cammer* factor<sup>21</sup> is based on the premise that the number of

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<sup>19</sup> Factiva is a business information and research tool owned by Dow Jones & Company. Factiva aggregates content from both licensed and free sources, and provides organizations with search, alerting, dissemination, and other information management capabilities. The 32,245 unique articles for the period of interest (December 1, 2010 – January 17, 2013) were identified as a result of a search for “All Sources” with the company fields “Rio Tinto plc,” “Rio Tinto ltd,” and “Rio Tinto Group.” I acknowledge that this may not reflect all news as the Factiva database is limited to certain sources and content type. Note also that limiting the search to only US publications results in 4,426 articles over the same time period, which is more than 5 per day on average.

<sup>20</sup> See <http://www.sec.gov/answers/mktmaker.htm>.

<sup>21</sup> *Cammer*, 711 F. Supp. at 1293.

market makers can serve as an efficiency criterion for securities traded “over-the-counter” because market makers have knowledge about the supply and demand of shares and facilitate price discovery.<sup>22</sup>

22. Rio Tinto ADRs traded on a major exchange (*i.e.*, NYSE) with continuous public price and volume reporting, as opposed to an over-the-counter market without volume reporting, which is the context in which *Cammer* indicated this was a relevant criterion.<sup>23</sup> While over-the-counter markets may have reasons for concern regarding liquidity and information dissemination, such concerns are generally not applicable to securities trading on large, modern exchanges such as the NYSE and NASDAQ, which are presumed to be efficient, report volume and trade details, and tend to have rules that virtually guarantee a liquid market.<sup>24</sup>

23. The NYSE and NASDAQ are two of the largest and most liquid security exchanges in the world with billions of shares traded each day. Unlike over-the-counter markets that rely on decentralized market makers providing liquidity for trading, the NYSE and NASDAQ rely on computerized systems to match orders and provide quotes.<sup>25</sup> The minimum requirements to be listed on the NYSE or NASDAQ and remain in good standing virtually guarantee a liquid market

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<sup>22</sup> Brad M. Barber, Paul A. Griffin & Baruch Lev, “The Fraud-on-the-Market Theory and the Indicators of Common Stocks’ Efficiency,” *The Journal of Corporation Law*, 1994.

<sup>23</sup> See *Cammer*, 711 F. Supp. at 1292, citing Bromberg & Lowenfels: “We think that, at a minimum, there should be a presumption – probably conditional for class determination – that certain markets are developed and efficient for virtually all the securities traded there: the New York and American Stock Exchanges, the Chicago Board Options Exchange and the NASDAQ National Market System.”

<sup>24</sup> For example, there are rules for minimal market capitalization and specialists are *required* to maintain an orderly market; see *Section 102* <http://wallstreet.cch.com/LCM/Sections/>. See also, William Sharpe, Gordon J. Alexander & Jeffrey W. Bailey, *Investments* (5<sup>th</sup> ed., 1995), Prentice Hall, pp. 45-53; Frank J. Fabozzi, Franco Modigliani & Frank J. Jones, *Foundations of Financial Markets and Institutions* (4<sup>th</sup> ed., 2010), Prentice Hall, Chapter 18 – Appendix A.

<sup>25</sup> For NYSE, see <https://www.nyse.com/market-model>. For NASDAQ, see <https://www.nasdaqtrader.com/Trader.aspx?id=TradingUSEquities>.

for that security. Therefore, the number of “market makers” is not in itself a particularly relevant metric in this case, but the intent of this factor is satisfied.

#### **E. FACTOR 4: SEC FORM S-3 ELIGIBILITY**

24. *Cammer* states:

...[I]t would be helpful to allege the Company was entitled to file an S-3 Registration Statement in connection with public offerings or, if ineligible, such ineligibility was only because of timing factors rather than because the minimum stock requirements set forth in the instructions to Form S-3 were not met. Again, it is the number of shares traded and value of shares outstanding that involve the facts which imply efficiency.<sup>26</sup>

25. Through Form S-3 (and Form F-3 with respect to foreign issuers),<sup>27</sup> the SEC allows certain companies which have previously provided sufficiently high levels of public information to incorporate prior SEC filings by reference into current filings and not repeat the information, since it is deemed to be widely publicly available.<sup>28</sup> In order to be eligible to issue a Form S-3 or Form F-3, among other things, a company 1) must be subject to the Securities Exchange Act of 1934 reporting requirements for more than one year, 2) must have filed all documents in a timely manner for the past twelve months, and 3) must show that it has not failed to pay dividends or sinking funds or defaulted on debts or material leases. Eligibility to file a Form F-3 is confirmatory evidence of efficiency, not a requirement.

26. Rio Tinto clearly met the eligibility requirements because prior to and during the period of interest, Rio Tinto filed SEC Form F-3ASR, which can be thought of as a fast-track Form F-3 for well-known issuers.<sup>29</sup> “ASR” stands for “automatic shelf registration” and allows a

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<sup>26</sup> *Cammer*, 711 F. Supp. at 1287.

<sup>27</sup> <https://www.sec.gov/files/formf-3.pdf>

<sup>28</sup> For additional information, see [www.sec.gov/about/forms/forms-3.pdf](http://www.sec.gov/about/forms/forms-3.pdf).

<sup>29</sup> Rio Tinto filed F-3ASRs on June 23, 2008 and June 21, 2011. After the period of interest Rio Tinto also filed an F-3ASR on June 12, 2014.



company to register unspecified amounts of different specified types of securities using a single form.

27. Thus, Rio Tinto met the SEC's F-3ASR standards as a seasoned issuer for which information is already widely distributed, a fact that supports the conclusion that the Rio Tinto ADRs traded in an efficient market.

#### F. FACTOR 5: MARKET CAPITALIZATION

28. The *Krogman* Court held that "[m]arket capitalization, calculated as the number of shares multiplied by the prevailing share price, may be an indicator of market efficiency because there is a greater incentive for stock purchasers to invest in more highly capitalized corporations."<sup>30</sup> Furthermore, firms with a larger market capitalization tend to have larger institutional ownership, be listed on a major exchange, and have greater analyst coverage.<sup>31</sup> Therefore, market capitalization is likely correlated with efficiency.

29. Rio Tinto ADRs had higher market capitalization than the majority of NYSE and NASDAQ stocks during the period of interest, thus this factor is supportive of efficiency. There were between 89.1 million and 108.9 million shares of Rio Tinto ADRs outstanding throughout the period of interest.<sup>32</sup> **Exhibit C5** shows Rio Tinto's market capitalization over the period of interest. According to my analysis, the market capitalization for Rio Tinto ADRs averaged \$5.87 billion over this time frame. **Exhibit C6** shows that during the period of interest, Rio Tinto ADRs market capitalization ranged from the 86<sup>th</sup> to 90<sup>th</sup> percentile of the combined NYSE and

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<sup>30</sup> *Krogman*, 202 F.R.D. at 478.

<sup>31</sup> Randall S. Thomas & James F. Cotter, "Measuring Securities Market Efficiency in the Regulatory Setting," *Law and Contemporary Problems* Vol. 63 (3), 2000, pp. 105-122 at p. 117.

<sup>32</sup> Bloomberg; Rio Tinto Annual Reports 2010-2014; *See* Exhibit C8.

NASDAQ markets for the applicable quarters during the period of interest.<sup>33</sup> In other words, over the period of interest, Rio Tinto ADRs had a higher market capitalization than at least 86% of the firms on the combined NYSE and NASDAQ.

30. Given that the market capitalization for Rio Tinto ADRs was consistently large relative to other publicly traded companies, this factor is supportive of market efficiency.

#### **G. FACTOR 6: THE BID-ASK SPREAD**

31. The *Krogman* court stated that “[a] large bid-ask spread is indicative of an inefficient market, because it suggests that the stock is too expensive to trade.”<sup>34</sup> The bid-ask spread is an important indicator of the degree to which a market is developed. The bid-ask spread represents a measure of the cost to transact in a market. Narrow bid-ask spreads indicate less uncertainty regarding valuation and that reasonably sized trades will not substantially impact the market price. Wider bid-ask spreads indicate greater liquidity costs and less ability to trade without moving the market price. In addition, the wider the bid-ask spread, the more costly it is to arbitrage away small inefficiencies. Thus, the narrower the bid-ask spread, the greater indication of an efficient market.<sup>35</sup>

32. I analyzed bid-ask spreads for Rio Tinto ADRs during the period of interest.

**Exhibit C7** shows that during this period, the time-weighted average percentage bid-ask spread

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<sup>33</sup> Bloomberg EQS Function.

<sup>34</sup> *Krogman*, 202 F.R.D. at 478.

<sup>35</sup> Yakov Amihud, Haim Mendelson & Lasse Heje Pedersen, “Liquidity and Asset Prices,” *Foundations and Trends in Finance* Vol. 1 (4), 2005, pp. 269-364; Yakov Amihud & Haim Mendelson, “Asset Pricing and the Bid-Ask Spread,” *Journal of Financial Economics* Vol. 17, 1986, pp. 223-249; Hendrik Bessembinder, “Trade Execution Costs and Market Quality after Decimalization,” *Journal of Financial and Quantitative Analysis* Vol. 38 (4), 2003, pp. 747-777.

for Rio Tinto ADRs in each month was between 0.016% and 0.046%.<sup>36</sup> This is well below the average and median bid-ask spread of a random sample of 100 common stocks trading on the NYSE and NASDAQ in August 2011 (the full month during the period of interest when Rio Tinto had its largest percentage bid-ask spread).<sup>37, 38</sup> **Exhibit C7** demonstrates that Rio Tinto ADRs had a monthly average bid-ask spread of 0.046% in August 2011, while a randomly selected group of 100 common stocks on the NYSE and NASDAQ had an average bid-ask spread of 2.85%. Accordingly, Rio Tinto ADRs bid-ask spread was low during the period of interest, further indication that Rio Tinto ADRs traded in an efficient market.

#### H. FACTOR 7: FLOAT AND INSTITUTIONAL OWNERSHIP

33. The *Krogman* court also looked at institutional ownership as signs of efficiency. Institutional investors are considered to be sophisticated and well-informed with access to most publicly available information for the securities that they own. These investors include mutual funds, pension funds, investment banks, and other types of large financial institutions that have substantial resources to analyze the securities they purchase for their portfolios. As **Exhibit C8** shows, 702 institutions reported owning Rio Tinto ADRs during the period of interest, holding

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<sup>36</sup> The time-weighted average bid-ask spread was calculated by taking the average of the spread during trading hours on the primary exchange of each security, weighted by the amount of time each quote prevails in the market. That is, I take the weighted average quote, with the weight being the number of seconds between that quote and the next quote that occurs. Spread is calculated as the difference between the bid price and ask price divided by the midpoint of the bid-ask spread. I calculated the National Best Bid and Offer using the data filtering procedures described in Roger D. Huang & Hans R. Stall, "Dealer Versus Auction Markets: A Paired Comparison of Execution Costs on NASDAQ and the NYSE," *Journal of Financial Economics* Vol. 41, 1996, pp. 313-357.

<sup>37</sup> Quote data for Rio Tinto ADRs and other publicly traded stocks were obtained from the TICK database. See <https://tickapi.tickdata.com/>.

<sup>38</sup> I constructed a random sample because I am not aware of any exchange-wide reporting of average or median bid-ask spreads. Determining the average bid-ask spread for the entire market would be a very costly and data intensive process, therefore I adopted a random sampling methodology. I determined the constituents of the NYSE and NASDAQ for August 2011 and then randomly generated a list of 100 common stock securities. I then calculated the time-weighted average monthly bid-ask spread for August 2011.

virtually the entirety of the public float. This substantial level of institutional ownership of Rio Tinto ADRs during the period of interest further supports a conclusion of market efficiency.

## I. FACTOR 8: AUTOCORRELATION

34. If previous price changes of a security have the ability to predict future price changes, then returns are said to be “autocorrelated.” Autocorrelation is relevant to efficiency because if the autocorrelation is persistent and sufficiently large that a trader could profit from taking advantage of the autocorrelation, it means that past price movements are not fully reflected in the current price, which would suggest market inefficiency.

35. Autocorrelation may occur from time to time for random reasons or due to the pattern of firm-specific news. Inefficiency would only be indicated, however, if the autocorrelation were large enough and persistent enough that a trader could consistently earn riskless profits over time.<sup>39</sup>

36. A well-accepted methodology to test for the existence of autocorrelation is to run a regression analysis that tests whether, on average, the abnormal return from the previous day has a statistically significant effect on the abnormal return today.<sup>40</sup> If the previous day’s abnormal return has no statistically significant predictive power, then there is no evidence of autocorrelation.

37. **Exhibit C9** displays the autocorrelation coefficient for Rio Tinto ADRs for the period of interest using the abnormal returns from the event study model I described in my

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<sup>39</sup> Doron Avramov, Tarun Chordia & Amit Goyal, “Liquidity and Autocorrelations in Individual Stock Returns,” *The Journal of Finance* Vol. 61 (5), 2006, pp. 2365-2394 at pp. 2365, 2367-68; Michael C. Jensen, “Some Anomalous Evidence Regarding Market Efficiency,” *Journal of Financial Economics* Vol. 6 (2/3), 1978, pp. 95-101.

<sup>40</sup> William H. Greene, *Econometric Analysis* (6<sup>th</sup> ed., 2008), Prentice Hall, p. 644.

report. The coefficient for the full period of interest is not statistically different from zero, meaning there is no evidence of autocorrelation in the trading of Rio Tinto ADRs during this period.<sup>41</sup> **Exhibit C9** also presents results of tests of autocorrelation within quarters, and shows that there is one statistically significant coefficient. Further analysis shows that removing the abnormal return of just one date, June 8, 2012, results in finding no evidence of autocorrelation for that quarter. On June 8, 2012 my event study finds a large negative abnormal return, while the day before has a large positive abnormal return, and it is this swing that appears to be driving the statistically significant autocorrelation for the quarter. Without this single swing, the results are consistent with the notion that an investor could not consistently predict, from past price changes alone, abnormal movements and earn arbitrage profits in any quarter during the period of interest. Therefore, this factor also supports the conclusion that Rio Tinto ADRs traded in an efficient market throughout the period of interest.

## **J. FACTOR 9: OPTIONS**

38. In addition to the factors analyzed above, there was also considerable option trading in Rio Tinto ADRs during the period of interest.<sup>42</sup> Academic articles have demonstrated that options written on existing assets can improve efficiency by permitting an expansion of the contingencies that are covered by the market.<sup>43</sup> Empirical analysis has shown that option listings are associated with a decrease in bid-ask spread and increase in quoted depth, trading volume, trading frequency, and transaction size – an overall improvement of the market quality of the

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<sup>41</sup> Exhibit C9 shows that over a longer time horizon the autocorrelation coefficient was close to zero, not statistically significant, and switched from positive to negative and vice versa on multiple occasions. These results are not consistent with investors being able to arbitrage and earn riskless profits as a result of autocorrelation.

<sup>42</sup> According to Bloomberg, there were 985,924 Rio Tinto PLC ADR put contracts and 1,375,468 Rio Tinto PLC ADR call contracts that traded during the period of interest.

<sup>43</sup> Stephen A. Ross, “Options and Efficiency,” *The Quarterly Journal of Economics* Vol. 90, 1976, pp. 75-89.

underlying stocks.<sup>44</sup> Thus, this factor also supports that Rio Tinto ADRs traded in an efficient market throughout the period of interest.

#### **K. FACTOR 10: LACK OF ARBITRAGE OPPORTUNITY**

39. As I discussed in my report, throughout the period of interest, Rio Tinto common stock was listed on the Australian Securities Exchange and the London Stock Exchange.<sup>45</sup> In an efficient market, one would expect related securities such as these to move in tandem in the marketplace after taking into account the conversion ratio and exchange rate. If, by contrast, the securities did not trade in tandem, then there would opportunities for arbitrage, which is defined as the “exploitation of security mispricing in such a way that risk-free economic profits may be earned.”<sup>46</sup> Arbitrage involves the simultaneous purchase and sale of equivalent securities in order to profit from discrepancies in their price relationship. As shown in **Exhibit C10**, however, it is quite clear that there was very little divergence between the prices Rio Tinto ADRs and its underlying ordinary shares traded in London during the period of interest. This further supports my view that Rio Tinto ADRs traded in an efficient market.

### **III. CONCLUSION**

40. In sum, every factor analyzed supports my opinion that Rio Tinto ADRs traded in an efficient market during the period of interest.

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<sup>44</sup> Raman Kumar, Atulya Sarin & Kuldeep Shastri, “The Impact of Options Trading on the Market Quality of the Underlying Security: An Empirical Analysis,” *The Journal of Finance* Vol. 53 (2), 1998, pp. 717-732.

<sup>45</sup> 2010-2014 Rio Tinto Annual Reports.

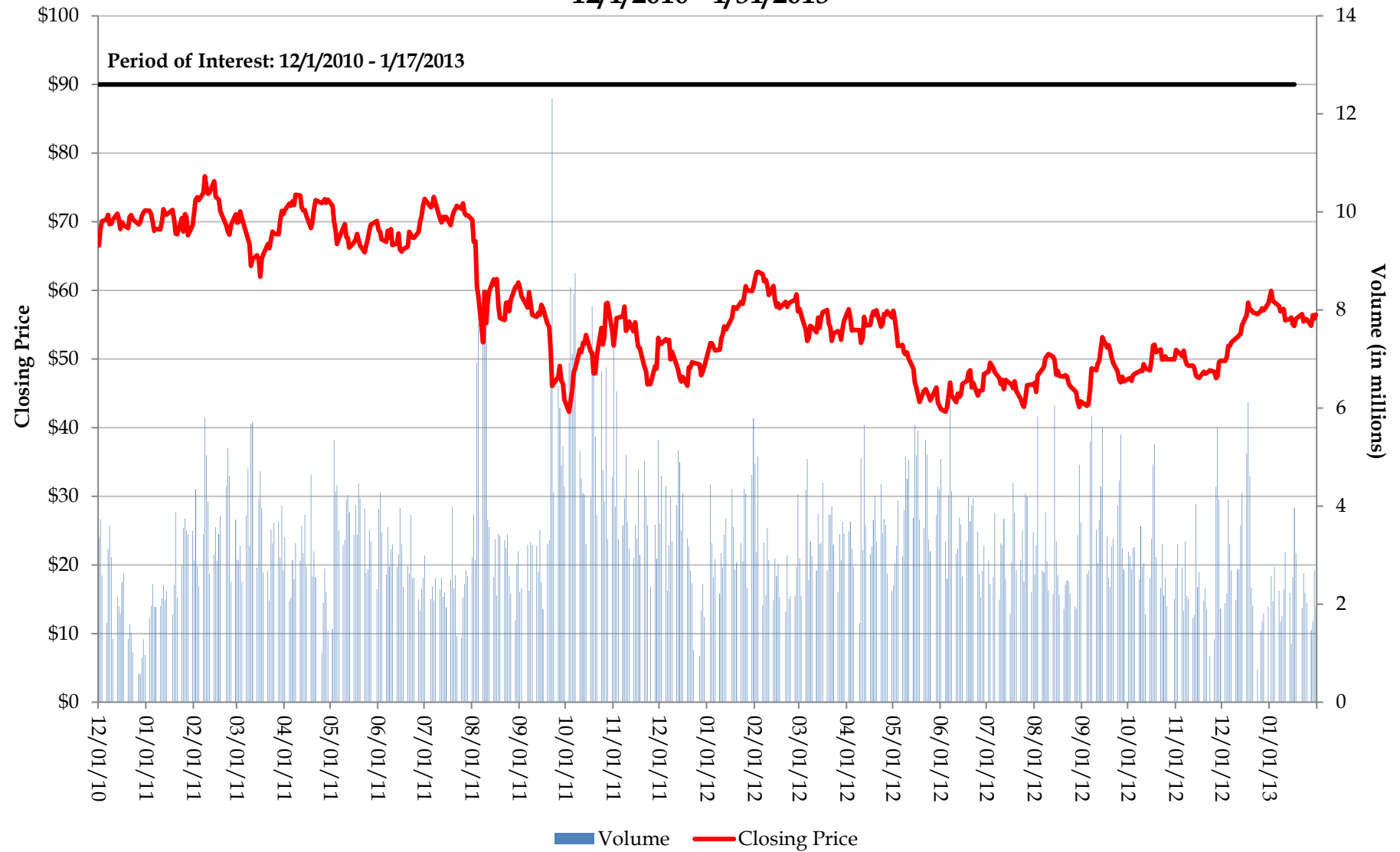
<sup>46</sup> Zvi Bodie, Alex Kane, & Alan J. Marcus, *Investments* (4<sup>th</sup> ed., 1999), Irwin McGraw-Hill, p. 307.

### Exhibit C1

#### Summary of Efficiency Factors for Rio Tinto

Factor	Summary of Factor	Rio Tinto
Average Weekly Trading Volume	"Turnover measured by average weekly trading of 2% or more of the outstanding shares would justify a strong presumption that the market for a security is an efficient one; 1% would justify a substantial presumption."	<ul style="list-style-type: none"> <li>The average weekly trading volume of 16.25%, as a percentage of ADRs outstanding, exceeds the standard of 2% that courts have suggested would justify a strong presumption of an efficient market (Note: 16.66 million ADRs traded weekly on average during the period of interest).</li> </ul>
Analyst Coverage	"...it would be persuasive to allege a significant number of securities analysts followed and reported on a company's stock during the class period. The existence of such analysts would imply, for example, the [auditor] reports were closely reviewed by investment professionals, who would in turn make buy/sell recommendations to client investors."	<ul style="list-style-type: none"> <li>During the period of interest, at least 41 securities analysts issued 886 analyst reports which implies that important information relevant to trading Rio Tinto ADRs was widely communicated to the market.</li> </ul>
Market Makers	"For over the counter markets without volume reporting, the number of market makers is probably the best single criterion. Ten market makers for a security would justify a substantial presumption that the market for the security is an efficient one; five market makers would justify a more modest presumption."	<ul style="list-style-type: none"> <li>Because Rio Tinto ADRs were exchange-traded on the NYSE during the period of interest, not over the counter, this factor is satisfied.</li> </ul>
SEC Form S-3 Eligibility	"It would be helpful to allege the Company was entitled to file an S-3 Registration Statement in connection with public offerings or, if ineligible, such ineligibility was only because of timing factors rather than because the minimum stock requirements set forth in the instructions to Form S-3 were not met. Again, it is the number of shares traded and value of shares outstanding that involve the facts which imply efficiency."	<ul style="list-style-type: none"> <li>Rio Tinto filed a Form F-3ASR before, during, and after the period of interest (on June 23, 2008; June 21, 2011; and June 12, 2014). I have found no evidence to believe that Rio Tinto was not F-3 eligible throughout the period of interest, thus satisfying this factor.</li> </ul>
Market Capitalization	Firms with a larger market capitalization tend to have "larger institutional ownership and tend to be listed on the New York Stock Exchange with a greater analyst following."	<ul style="list-style-type: none"> <li>As of 12/31/2010 and 12/31/2012, Rio Tinto ADR market capitalization was \$6.62 billion and \$6.32 billion, respectively, which is at least the 86th percentile of all NYSE and NASDAQ stocks. Rio Tinto ADR therefore easily meets this criterion.</li> </ul>
Bid-Ask Spread	The bid-ask spread represents a measure of the cost to transact in a market. Narrow bid-ask spreads indicate less uncertainty regarding valuation and that reasonably sized trades will not substantially impact the market price. Wider bid-ask spreads indicate greater liquidity costs and less ability to trade without moving the market price.	<ul style="list-style-type: none"> <li>During the period of interest, the average percentage bid-ask spread for Rio Tinto ADRs in each month ranged from 0.016% to 0.046%. Rio Tinto's average percentage bid-ask spread was well below the mean and median bid-ask spread of a random sample of 100 common stocks trading on the NASDAQ and NYSE in August 2011 (the full month when Rio Tinto had the largest bid-ask spread). This supports a finding of efficiency.</li> </ul>
Float and Institutional Ownership	Institutional investors are considered to be sophisticated, well-informed investors with access to most publicly available information for the stocks that they own.	<ul style="list-style-type: none"> <li>702 institutions held the vast majority of the public float throughout the period of interest which further supports the finding that Rio Tinto ADRs traded in an efficient market.</li> </ul>
Autocorrelation	If autocorrelation is persistent and sufficiently large that a trader could profit from taking advantage of the autocorrelation, it suggests market inefficiency because past price movements are not fully reflected in the current price.	<ul style="list-style-type: none"> <li>There was not a consistent pattern of statistically significant autocorrelation during the period of interest, which means that there was no systematic opportunity for a trader to profit from trading Rio Tinto ADRs based solely on its past price movements. This supports a finding of efficiency.</li> </ul>
Options	Empirical analysis has shown that option listings are associated with a decrease in bid-ask spread and increase in quoted depth, trading volume, trading frequency, and transaction size – an overall improvement of the market quality of the underlying stocks.	<ul style="list-style-type: none"> <li>There were 985,924 Rio Tinto ADR put contracts and 1,375,468 Rio Tinto ADR call contracts that traded during the period of interest. Rio Tinto ADRs therefore easily meets this criterion.</li> </ul>
Lack of Arbitrage Opportunity	In an efficient market, one would expect related securities to move in tandem in the marketplace after taking into account the conversion ratio and exchange rate.	<ul style="list-style-type: none"> <li>It is clear that there was very little divergence between the prices of Rio Tinto ADRs and its underlying ordinary shares traded in London during the period of interest.</li> </ul>

**Exhibit C2**  
**Rio Tinto ADR Price & Volume**  
**12/1/2010 - 1/31/2013**

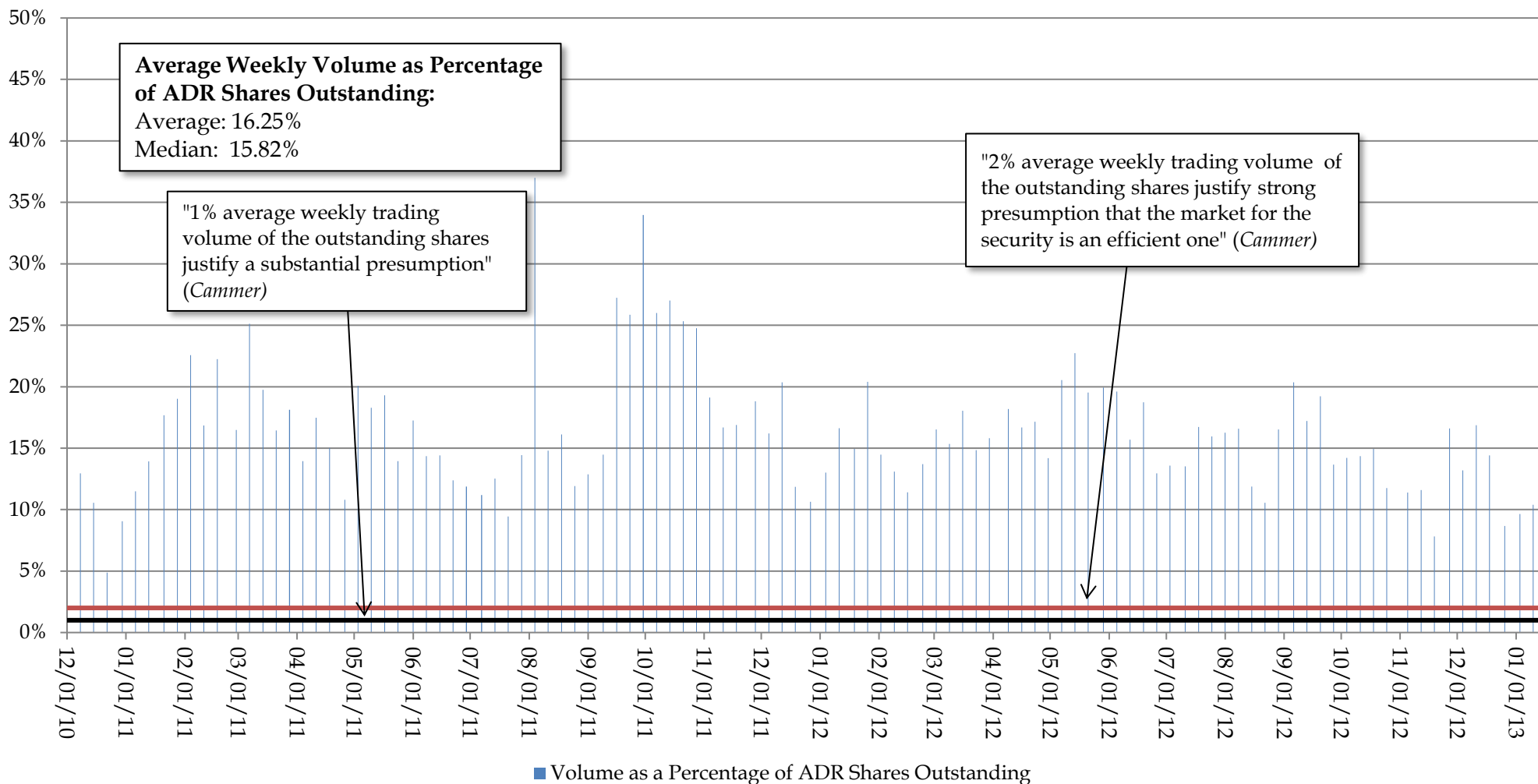


Sources: Complaint and S&P Capital IQ.



### Exhibit C3

## Rio Tinto ADR Average Weekly Trading Volume as a Percentage of ADR Shares Outstanding 12/1/2010 - 1/17/2013



Source: S&P Capital IQ and Bloomberg.

Note: Average weekly trading volume is calculated by analyzing each five consecutive trading days (rather than calendar weeks) starting with the first day of the period of interest on December 1, 2010 through January 17, 2013. The last week consisted of only one trading day (1/17/2013), and therefore is removed from calculations.

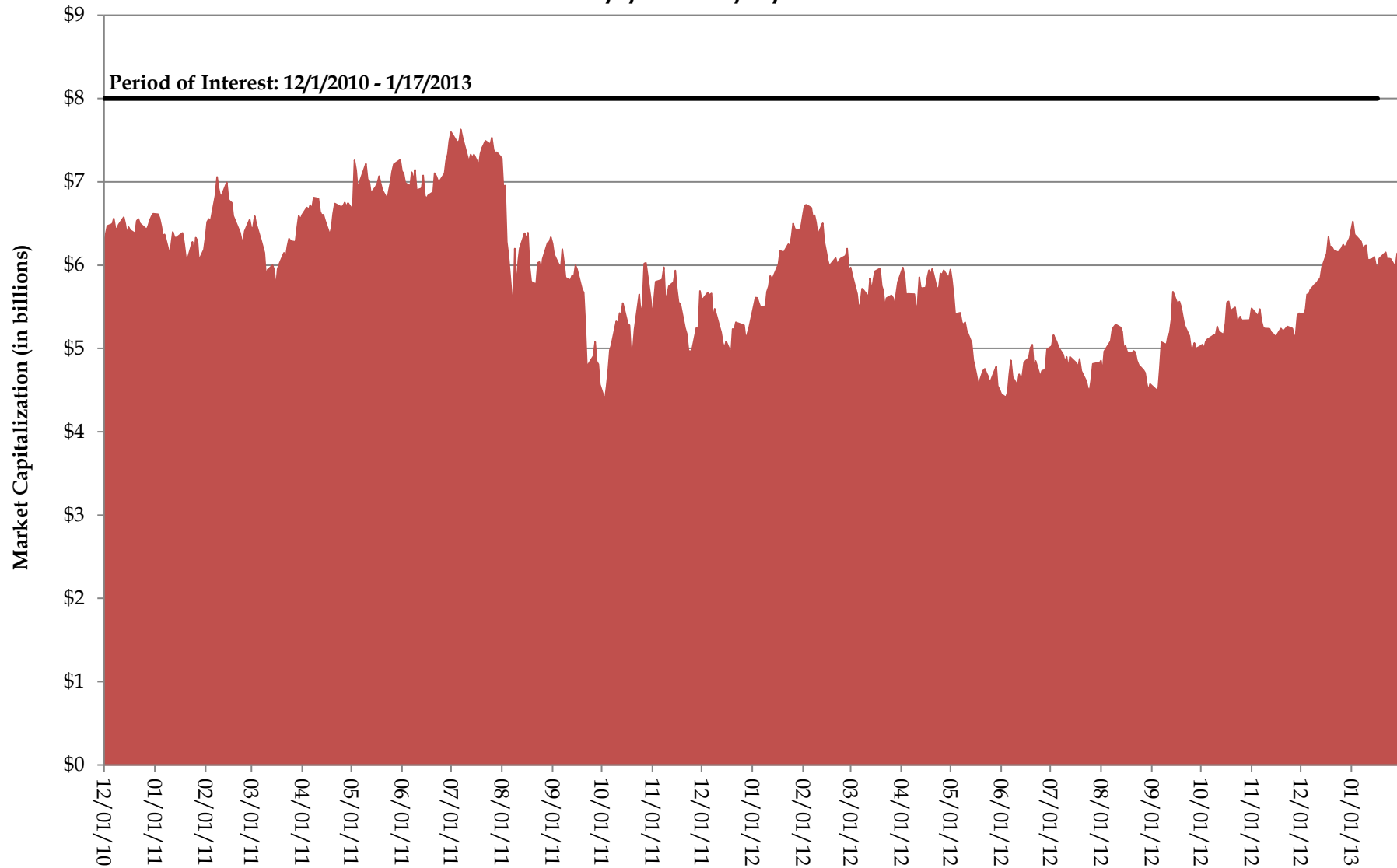
**Exhibit C4**  
**Summary of Securities Analyst Reports Issued for Rio Tinto ADR**

<b>Analyst Name</b>		<b>Reports Issued</b>
		<b>During the Period of Interest: 12/1/2010 - 1/17/2013</b>
[1] DEUTSCHE BANK		106
[2] UBS RESEARCH		103
[3] JPMORGAN		83
[4] LIBERUM		52
[5] CREDIT SUISSE		48
[6] RBC CAPITAL MARKETS (CANADA)		46
[7] MACQUARIE RESEARCH		43
[8] NATWEST MARKETS		42
[9] MORGAN STANLEY		37
[10] BMO CAPITAL MARKETS		35
[11] SOCIETE GENERALE		34
[12] MORNINGSTAR, INC.		32
[13] COWEN SECURITIES		29
[14] CANACCORD GENUITY		28
[15] SADIF ANALYTICS		23
[16] GLOBALDATA		20
[17] EL&C BAILLIEU		15
[18] WRIGHT INVESTORS SERVICE		13
[19] NOMURA INTERNATIONAL (HONG KONG) LTD.		11
[20] INVESTEC BANK (UK) PLC		10
[21] MARKETLINE (A DATAMONITOR COMPANY) - COMPANY RESEARCH		10
[22] CFRA EQUITY RESEARCH		9
[23] NATIXIS		8
[24] TREFIS		7
[25] JEFFERIES		6
[26] HSBC GLOBAL RESEARCH		5
[27] RBS (DESK STRATEGY)		5
[28] CGS-CIMB RESEARCH		4
[29] CHARLES STANLEY & CO., LTD.		4
[30] MF GLOBAL		3
[31] BARCLAYS		2
[32] DOLMEN SECURITIES		2
[33] EVOLUTION SECURITIES		2
[34] REDBURN (EUROPE) LIMITED		2
[35] COLLINS STEWART EUROPE		1
[36] DATAMONITOR - COMPANY RESEARCH		1
[37] HARDMAN & COMPANY		1
[38] ICD RESEARCH - COMPANY SWOT		1
[39] RENAISSANCE CAPITAL		1
[40] SP ANGEL		1
[41] STERNEAGEE CRT		1
<b>Total</b>		<b>886</b>

Source: Investext.

Note: Many analyst reports are not available through third party data providers (e.g. Investext); therefore, this almost certainly understates the total amount of analyst coverage.

**Exhibit C5**  
**Rio Tinto ADR Market Capitalization**  
**12/1/2010 - 1/31/2013**



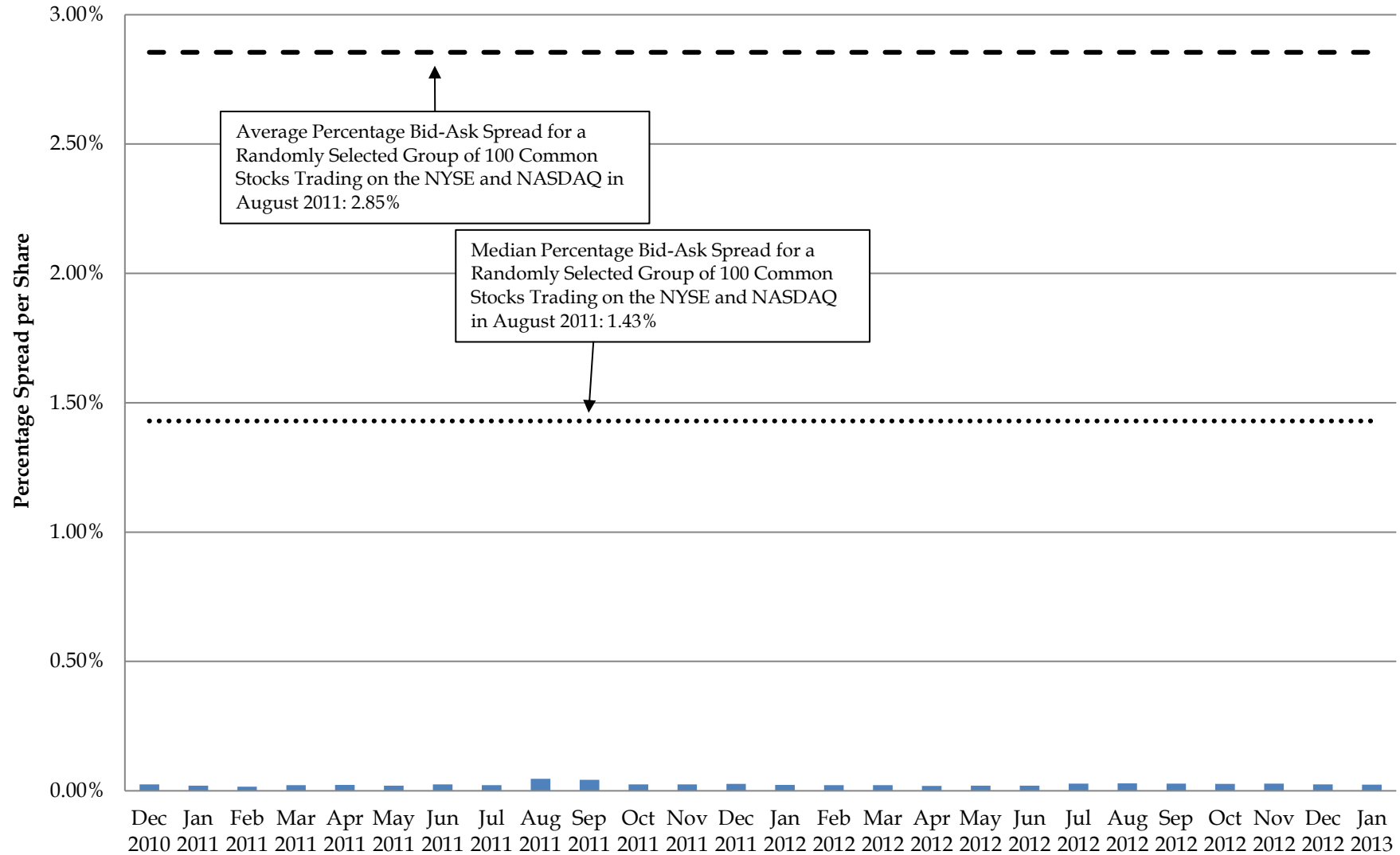
Sources: Complaint, Bloomberg, and S&P Capital IQ.

**Exhibit C6**  
**Rio Tinto ADR**  
**Market Capitalization Rankings**

<b>Last trading day of:</b>	<b>Market Capitalization (billions)</b>	<b>Percentile Rank on NYSE &amp; NASDAQ</b>
Q4 2010	\$6.62	89%
Q1 2011	\$6.55	89%
Q2 2011	\$7.49	90%
Q3 2011	\$4.57	88%
Q4 2011	\$5.25	88%
Q1 2012	\$5.80	87%
Q2 2012	\$4.99	87%
Q3 2012	\$5.00	86%
Q4 2012	\$6.32	88%

Source: Bloomberg and S&P Capital IQ.

**Exhibit C7**  
**Rio Tinto ADR Average Monthly Bid-Ask Percentage Spread**  
**12/1/2010 - 1/17/2013**



Source: Thomson Reuters Eikon and TICK Data.

Note: January 2013 data is limited to the period of interest.

**Exhibit C8**  
**Rio Tinto ADR Shares Outstanding and Institutional Holdings**

Date	Total Number of ADRs Held (in 000s)	Number of Institutions Owning ADRs	Short Interest (in 000s)	Public Float (in 000s)	Total Institutional Holdings (in 000s)	Institutional Holdings % of Total ADRs	Institutional Holdings % of Public Float
[1]	[2]	[3]	[4]	[5] = [2] + [4]	[6]	[7] = [6] / [2]	[8] = [6] / [5]
12/31/2010	92,351	380	4,043	96,394	82,977	90%	86%
3/31/2011	92,125	405	5,345	97,470	88,146	96%	90%
6/30/2011	103,617	407	7,153	110,770	88,141	85%	80%
9/30/2011	103,617	394	7,451	111,068	87,189	84%	79%
12/31/2011	107,233	414	11,274	118,507	90,343	84%	76%
3/31/2012	104,283	409	10,823	115,107	90,583	87%	79%
6/30/2012	104,316	369	12,410	116,726	87,368	84%	75%
9/30/2012	106,849	367	12,223	119,073	92,469	87%	78%
12/31/2012	108,865	386	13,383	122,249	93,587	86%	77%
<b>Total Institutions over the Period of Interest:</b>		<b>702</b>			<b>Average over the Period of Interest:</b>		<b>86.90%</b>
							<b>79.84%</b>

Sources: S&P Capital IQ and Bloomberg.

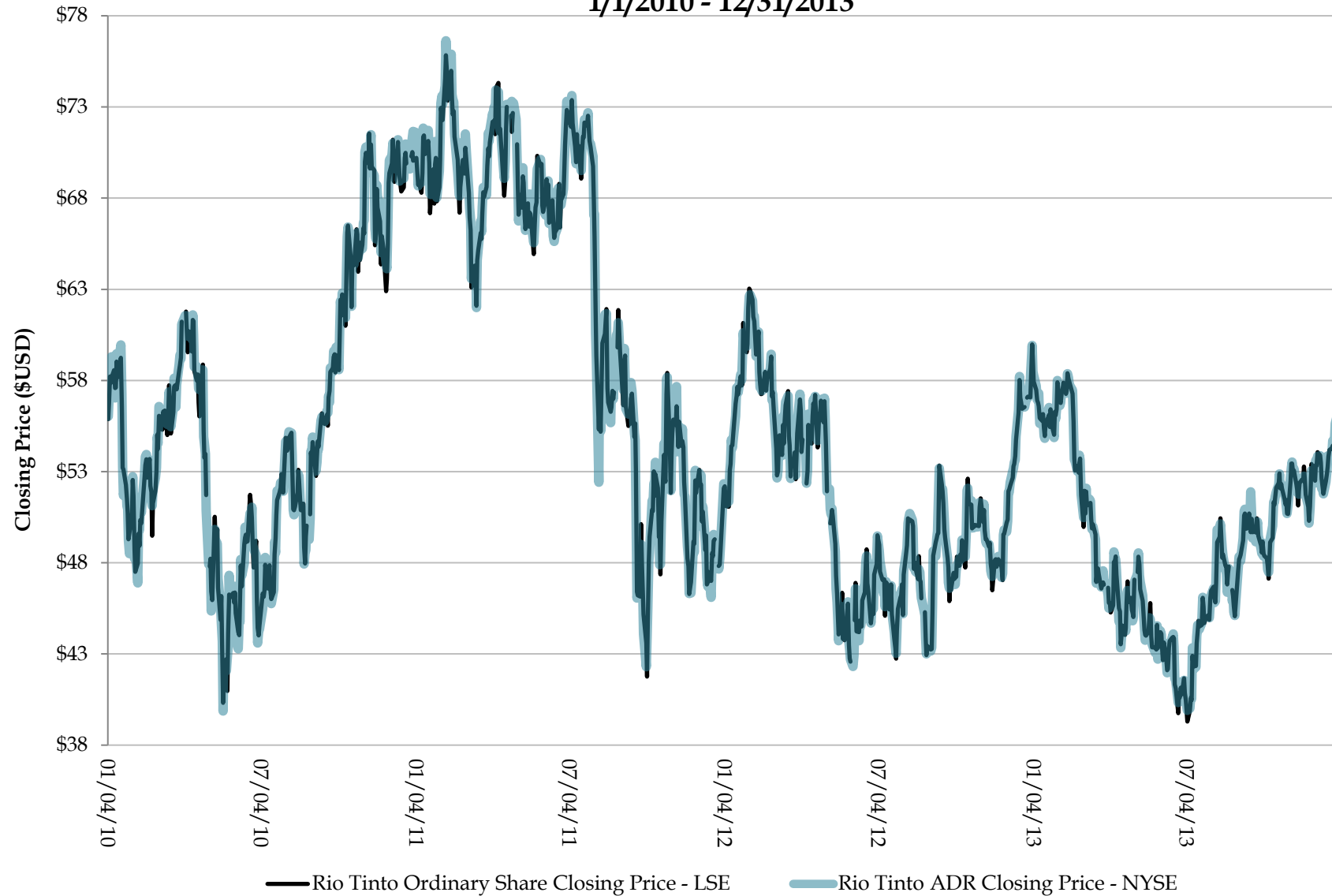
**Exhibit C9**  
**Rio Tinto ADR**  
**Test for Autocorrelation During the Period of Interest**

<b>Quarter</b>	<b>Coefficient on Previous Day's Abnormal Return</b>	<b>t-Statistic</b>	<b>Sig Level</b>
Q4 2010	-0.04	-0.18	
Q1 2011	-0.05	-0.35	
Q2 2011	-0.02	-0.13	
Q3 2011	-0.06	-0.48	
Q4 2011	0.20	1.59	
Q1 2012	0.05	0.42	
Q2 2012	-0.36	-3.02	***
Q3 2012	-0.09	-0.70	
Q4 2012	-0.01	-0.10	
Q1 2013	-0.11	-0.35	
<b>Period of Interest</b>	<b>-0.02</b>	<b>-0.51</b>	

Source: S&P Capital IQ.

Note: For each quarter, I perform a regression with the abnormal return from the event study as the dependent variable and the previous day's abnormal return as the independent variable.

**Exhibit C10**  
**Daily Closing Price of Rio Tinto ADR (NYSE) and Ordinary Share (LSE) in Dollars**  
**1/1/2010 - 12/31/2013**



Sources: Complaint and S&P Capital IQ.